

## AND TEXAS MOUNTAINS

**MEDIA KIT 2015** 

Published since 1984

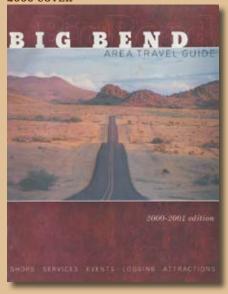
2014 COVER



1992 COVER



2000 COVER



# Facts & FIGURES

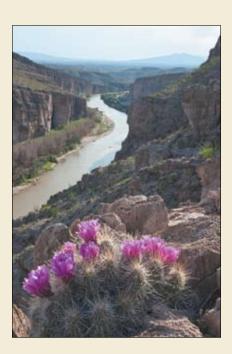


Courtesy of Texas Historic Commission

he Big Bend and Texas Mountains Travel Guide is a regional travel publication covering a wide range of far West Texas including: the remarkable Big Bend National Park; one of state's largest cities (El Paso); the economically booming Midland and Odessa; the eclectic Marfa; the border town of Presidio; and everywhere in between. The longevity of the publication — produced since 1985 — is a testament to its value for the traveler, but also demonstrates the effectiveness of the Guide for advertisers who need to reach these potential customers. With approximately 100,000 copies of this annual publication distributed, the information contained within is read, studied and acted on throughout the year.

#### TARGET AUDIENCE

The Big Bend and Texas Mountains Travel Guide is the best resource for anyone traveling in far West Texas. Whether travelers are just passing through on I-10 and need to find a place to spend the night, or a local resident looking to make a weekend trip within the region, or a family that has come from a country on the other side of the globe for an extended stay, the Big Bend and Texas Mountains Travel Guide is one of the most important things they can carry with them.



#### **SCHEDULE**

1 issue a year — released in late June/ early July 2015

#### PUBLISHER

Ramser Media Stewart Ramser — 432-538-7034

#### PRICE

FREE!

#### **ISSUE SIZE & QUALITY**

A minimum of 64 pages in length 8.375" x 10.875" Glossy, full-color

#### DISTRIBUTION

Copies — approx. 100,000 each year Distributed to more than 100 locations statewide (see next page)

Free version available on the Internet

## Distribution

### THE BIG BEND & TEXAS MOUNTAINS TRAVEL GUIDE

is one of the largest regional publications in Texas and is distributed to more than 100 locations statewide.

#### **Alpine**

Alpine Furniture
Alpine Visitor Center
Antelope Lodge
Best Western
Exxon
Front Street Books
Hampton Inn
Holland Hotel
Holiday Inn Exprss
Kiowa Gallery
Maverick Inn
Museum of the Big Bend
Railroad Blues

#### Amarillo

Sierra La Rana

Town & Country

Triangle Service Station

TXDoT Travel Information Center - Amarillo

#### Anthony

TXDoT Travel Information Center - Anthony

#### Austin

State Capitol Visitor Center

#### Balmorhea

Balmorhea State Park Balmorhea Visitor Information Center I-10 Fina Station

#### **Big Bend National Park**

Chisos Mountain Lodge Rio Grade Village

#### Beaumont

Ben J. Rogers Visitor Center

#### Denison

TXDoT Travel Information Center - Denison

#### El Paso

El Paso Convention & Visitors Bureau El Paso Airport TXDoT Travel Information Center - Anthony

#### **Fort Davis**

Davis Mountains State Park
Fort Davis Chamber of Commerce
Fort Davis State Park
Indian Lodge Hotel Gift Shop
McDonald Observatory
Porters Grocery
Prude Ranch
Starr Emporium
Stone Village Motel

#### Fort Stockton

Annie Riggs Memorial Meseum Fort Stockton Visitor Center Tasting Room at the Gray Mule Saloon - Coming soon!

#### Fredericksburg

Fredericksburg Visitor Center

#### Gainesville

TXDoT Travel Information Center - Gainesville

#### Harlingen

TXDoT Travel Information Center - Harlingen

#### Lajitas

Barton Warnock Visitor Center Lajitas Golf Resort & Spa Lajitas Trading Post Longhorn Ranch Motel

#### Langtry

TXDoT Travel Information Center - Langtry

#### Laredo

TXDoT Travel Information Center - Laredo

#### Marathon

Brewster County Tourism Information Center (roadside literature display) Front Street Books Gage Hotel Marathon Motel Shell Station

#### Marfa

Frama/Tumbleweed Laundry Marfa Chamber of Commerce Marfa Tourism Office at the USO Building Padre's Planet Marfa Squeeze Marfa

#### Midland

Midland Convention & Visitors Bureau Midland/Odessa Airport

#### Odessa

Odessa Convention & Visitors Bureau Midland/Odessa Airport

#### **Orange**

TXDoT Travel Information Center - Orange

#### Ozona

Ozona Visitor Center

#### Presidio

Big Bend Ranch State Park Visitors Center Fort Leaton Historical Site Visitors Center Presidio City Hall

#### San Antonio

San Antonio Visitor Center (Riverwalk)

#### Terlingua

Big Bend Motor Inn Big Bend Resort & Adventures Terlingua Ranch Lobby Terlingua Trading Company Terlingua Ghosttown Cafe

#### Texarkana

TXDoT Travel Information Center - Texarkana

#### **Toyavale**

Balmorhea State Park Toyahvale Desert Oasis

#### Van Horn

Van Horn Convention & Visitors Bureau

#### Waskom

TXDoT Travel Information Center - Waskom

#### Wichita Falls

TXDoT Travel Information Center - Wichita Falls

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## Inside the GUIDE



#### **INCLUDED INSIDE**

The popular Big Bend and Texas Mountains Travel Guide is a treasure trove of information about far West Texas. The region (and thus the Guide which covers it) is vast and diverse. One of the main stars of this Guide is obviously Big Bend National Park, but also featured are other state parks in the region. And, speaking of stars, you can find out more in the Guide about the world renowned McDonald Observatory and dozens of other regional attractions.

#### NATIONAL & STATE PARK INFORMATION

#### • CITY-BY-CITY GUIDES

Event listings Shopping & services

Attractions Lodging

Dining options RV & camping Regional map Art & galleries

#### • FEATURES

Informative features which will interest the far West Texas traveler. In the last couple editions those features included Marfa Lights Festival, Fort Davis 4th of July, Remington art exhibit, Photography in the Big Bend and Boquillas.

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#### ADVERTISERS IN THE 2014 GUIDE INCLUDE:

Alpine ArtWalk

Alpine Auto Rental

Alpine Cowboys Pro Baseball Team

Antelope Lodge

Big Bend Regional Medical Center

Caverns of Sonora

Chihuahuan Desert Nature Center

Chisos Mountain Lodge

City of Alpine

City of El Paso

City of Fort Stockton

City of Marfa

City of Ozona

City of Presidio

Fort Davis Chamber of Commerce

Fort Davis Drugstore

Fort Davis Outfitters

French Company Grocer

Friends of Big Bend

Gage Hotel

Hampton Inn

Holiday Inn Express

Holland Hotel/The Maverick Inn

Hotel Paisano

Lajitas Golf Resort & Spa

Lajitas Stables

Marathon Motel

Marathon 2 Marathon

McDonald Observatory

Midland Convention & Visitors Bureau

Mountain View Properties

Museum of the Big Bend

Odessa Convention & Visitors Bureau

Plaine

Planet Marfa

Saddle Club

Sierra la Rana

Squeeze Marfa

Stable Performance Cars

Stone Village Tourist Camp

Tallent Roofing

Texas Mountain Trail

Texas Parks & Wildlife

Tipsy Taxi

Toyahvale

Van Horn Convention & Visitors Bureau

Visit Big Bend and

Viva Big Bend

Don't miss out on the 2015 Guide!

## **About Us**



#### Ramser Media

The Big Bend and Texas Mountains Travel Guide is published by Ramser Media. Ramser Media is now in its 14th year, and their projects include: Texas Music magazine and Horns Illustrated magazine (sold in 2011). In addition the staff at Ramser Media have been involved with many other projects over the years including producing the Lone Star Bash at the Brewery in San Antonio, producing the Downtown Live concert serries in Austin, publishing the 35-year anniversary book for Billy Bob's Texas in Fort Worth and a book for the Texas Museum of Fiber Arts and publishing festival programs for Austin City Limits Music Festival

and Lollapalooza (in Chicago).

Stewart Ramser is founder and publisher of Ramser Media. He is responsible for launching the Viva Big Bend music festival in 2012, and in 2013 started the Viva Big Bend food festival in far West Texas. In addition, he currently serves the City of Alpine as the tourism director. This will be the third year that Ramser Media is producing the Guide. Ramser Media publishes the annual guide based on an agreement in place with the Texas Mountain Trail (more information below).

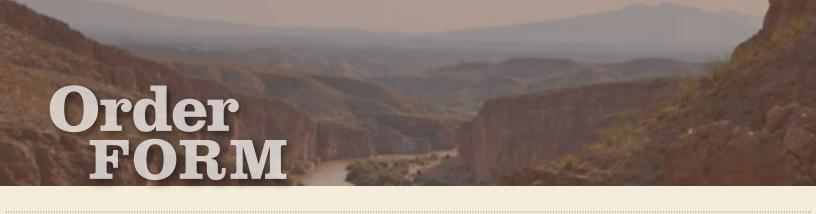
#### **Texas Mountain Trail**

As a non-profit organization, the Texas Mountain Trail region supports and encourages heritage travel to far West Texas. They work with parks, museums and historic sites to help them get ready for the traveler. The best trails, adventures, exhibits and special events in the Big Bend, the Davis Mountains, Guadalupe Mountains and the historic city of El Paso can be found on the Texas Mountain Trail

website, www.texasmountaintrail.com and on the daily photo blog at: www.texasmountaintrail.blogspot.com. And they're part of a network of ten Texas Heritage Trails regions, so adventures across the state can be connected.



Please note although the Big Bend & Texas Mountains Travel Guide is published through a partnership with the Texas Mountain Trail (TMT), the Guide's geographic scope extends beyond the area covered by the TMT.



#### SPACE RESERVATION CONTACT

Stewart Ramser/Ramser Media 432-538-7034, stewart@ramsermedia.com

#### BILLING INFORMATION Business Name: Billing Address: Phone Number: \_\_\_\_\_ E-mail Address: \_\_ Fax Number: TOTAL ADVERTISING COST **Display Advertising** (\$750 –\$5500) See next page for options. **Text-only directory listings:** Receive one free listing with purchase of a display ad. Or purchase an individual listing for \$100. Each additional listing is \$75. UPGRADE: Logo or Photo (approx. 1"x1") next to text listing: Add \$100 for one logo or photo. This is an upgrade with the purchase of a text listing, or you may upgrade the free listing received with the display ad. **UPGRADE**: Numbered on the map: Add \$100 per numbered designation on the map. This is an upgrade with the purchase of a text listing, or you may upgrade the free listing received with the display ad. UPGRADE: Mobile tag next to text listing: Include a mobile tag with your \$ directory listing. Add \$100. This is an upgrade with the purchase of a text listing, or you may upgrade the free listing received with the display ad. TOTAL **TERMS & CONDITIONS** The order form is a non-cancelable contract. Display Ads: Ad design is not included. If you require ad design, please contact us prior to submitting payment. Contact Stewart Ramser at stewart@ramsermedia.com with the information for your one free directory listing. There are no refunds for booked advertising that does not include artwork or artwork arrangements. Directory Listings: All display advertisers are entitled one free directory listing. You do not have to purchase a display ad in order to have a listing in the directory.

Signed: \_\_\_\_

# Specs and RATES

#### 2015 DEADLINES

Reservation Digital Art Due Street Date

May 8 May 15 July 1

#### **DISPLAY ADVERTISING\***

All display ads receive a free text-only directory listing and designation on a community map, as specified in the insertion order.

RATE CARD (ALL RATES ARE NET)	SIZE	COLOR
Back Cover	7.375w x 9.875" *	\$5,500
Inside Front/Back Covers, Pages 1,3,5,7,9,11	7.375w x 9.875" *	\$4,000
Full Page	7.375w x 9.875" *	\$3,100
2/3 Page	4.875w x 9.875"	\$2,750
1/2 Page Horizontal	7.375w x 4.875"	\$2,250
1/2 Page Vertical	4.875w x 7.125"	\$2,250
1/3 Page Horizontal	4.875w x 4.875"	\$1,500
1/3 Page Vertical	2.375w x 9.875"	\$1,500
1/6 Page Horizontal	4.875w x 2.625"	\$750
1/6 Page Vertical	2.375w x 4.875"	\$750

#### CO-OP DISCOUNT

6 businesses share a full-page ad at \$500 a piece and get a free text directory listing for each business!

\*Advertising rates DO NOT include ad design. If you need assistance preparing your ad, please contact Stewart Ramser at stewart@ramsermedia.com.

#### DIRECTORY ADVERTISING

These are text-only listings in the community directories for Lodging, Food & Drink, Events, RV/Camping, Shopping & Services, Art & Galleries or Outdoor Recreation & Adventure.

OPTIONS	RATE
1st Listing	\$100
2nd Listing	\$75
3rd Listing (or more)	\$50

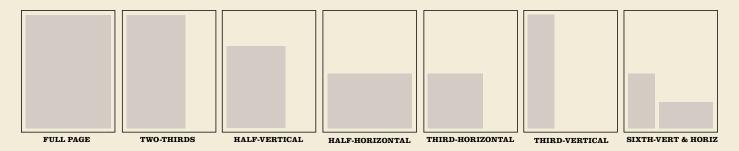
#### LISTING OPTIONS

Enhance your business listing with a number on the community map, photo, logo and/or mobile tagging.

UPGRADE OPTIONS*	RATE
Number on map	\$100 (+ cost of listing)
Mobile tagging**	\$100 (+ cost of listing)
Full-Color Logo or Photo**	\$100 (+ cost of listing)

<sup>\*</sup> Combine the upgrade options: A first listing is \$100 (or included with the purchase of a display ad) and each additional feature (number on map, mobile tagging, full-color logo or photo) is \$100 each.

<sup>\*\*</sup> The logo, photo and/or mobile tag all appear next to the text listing.



#### **Printing Details**

Magazine is printed from digital files direct to plate and printed via web offset, 150-line screen, usually perfect binding. Trim size is  $8.375^{\circ}$  x  $10.875^{\circ}$ .

#### **Payment Details**

Payment is due by May 18. In addition to checks and money orders, we also accept VISA, MC, AMEX and Discover.

#### Ad Specs & Requirements

300 DPI, CMYK or Grayscale Files TIF, PDF or JPG

#### FULL PAGE ADS

NOTICE: \$25/hr format correction/ad redesign charges will apply to ads that do not meet the above specs. \$35/hr for ad-build services.

#### **Delivery of Ad Materials**

Via US Postal Service

- on CD-rom
- P.O. Box 50273, Austin, TX 78763

#### Via FedEx, Airborne or other air service

- on CD-rom
- contact Stewart for mailing address

#### Via E-mail

- ads@txmusic.com
- If ad file is larger than 5MB, contact ads@txmusic.com for FTP info

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# Become a MEMBER



embers provide critical funds to help us take advantage of unanticipated opportunities — opportunities that will help us serve you better. Opportunities for Texas heritage fans, friends who enjoy adventure in the outdoors, families, everyone with a love for the majesty of our mountains and the charming nature of our unique communities.

#### MEMEBERSHIP LEVELS AND BENEFITS

#### \$25 Senior/Student

Receive our Texas Mountain Trail email newsletter, discount at the Museum of the Big Bend gift shop.

#### \$50 Individual/Family

All of the above, *plus* early notice of all Texas Mountain Trail programs and opportunities.

#### \$100 Friend

All of the above, *plus*, for a limited time, 20% off coupon to REIoutdoor stores and an *REI.com* discount on 10K Big Bend Ultra Run registration from Friends of Big Bend National Park.

#### \$250 Supporter

All of the above, *plus* invitations, newsletters and mailings from the Friends of Big Bend National Park.

#### \$500 Champion

All of the above, *plus* a Far West Texas Wildlife Trail Map and named recognition/sponsorship for one of our social media storytelling projects.

#### \$1,000 Patron

All of the above, *plus* named recognition/sponsorship for one of our major Texas Mountain Trail public programs or two of our social media storytelling projects.

Memberships run for 12 months and are renewed on the anniversary date of your gift!

#### SOCIAL MEDIA MARKETING PACKAGES FOR BUSINESSES

These are non-tax-deductible as they are essentially offering a service for purchase. Packages are priced at \$200 and \$500 and we will provide individual consultation to plan a social media package for each business. We have several social media venues to showcase your business; our KLOUT score rivals social media and tourism experts nationwide, as well as prominent Texas CVBs and Chambers of Commerce.

I want to become a member of Texas Mount.  Name:		
Address:		
City and State:	Zip Code:	
Telephone (area code & number):		
E-mail Address		
I wish to join as a	member.	
We keep all Member information confidential.		
Social Media Packages   \$200   \$500	I am enclosing a check for	
Please send this filled-out form and your check to:	\$	

#### **TESTIMONIALS**

"The Texas Mountain Trail Region's social media marketing is second to none. Reading the posts — primarily those on Facebook — has given me a better understanding of the region's history, culture, terrain, and attractions. The photos beckon me to come. Because of the the Texas Mountain Trail Region's social media outreach, Far West Texas claims the #1 spot on my "must see" list of places to visit in 2013."

#### Sarah Page

Sarah T. Page Consulting, LLC

"I trust whenever I refer cyclists to the resources available from Texas Mountain Trail, they will find real gems and great support to create the best Far West Texas bicycle travel experience"

#### Jennifer Milyko

Adventure Cycling Association

"I look forward to taking trips to West Texas because I know that I can talk to the Mountain Trail on Twitter and Facebook to get great tips about where to go and what to do. It's like having the Trail in my pocket or purse; always there and always helpful.

I've never been to Van Horn and some of the other far-flung towns in West Texas, but I've got a short bucket list of them going thanks to the Mountain Trail's fantastic Daily Photo blog and pictures on Facebook. It makes those places come alive for me.

As a travel blogger, I love writing about West Texas because then I get to share my work with the Mountain Trail, who always 'answers the social media phone' when I call. It's fun to see my work mentioned on the Trail's Facebook and Twitter networks — that's why it's called SOCIAL media!

When a friend of mine asked on Twitter whether anyone had good information about Big Bend (he and his family were thinking about a trip there) I was so happy to connect him with the Texas Mountain Trail. I knew they'd take good care of him with solid info, but also that the Trail is superb at carrying on social media conversations while visitors are in the area. Sure enough, he took lots of photos while he was there, referred to the Mountain Trail in many of them and tweeted about his experience. Not too shabby since he has more than 22,000 Twitter followers."

#### Sheila Scarborough

Travel Blogger: USAToday.com Tourism Currents