

# FLYING TIGERS

The best Real Estate Mastery Course for 2015 and beyond!

## FLYING TIGERS is like getting a 6-day crash course in Psychology, Business and Marketing all rolled into one!

Become an expert at using questions to uncover a potential client's patterns and preferences, highest values, motivation and decision-making strategies. By tuning in to the client's unique wavelength, you will easily gain their trust, form an alliance toward achieving their objectives... and GET HIRED.

Discover how your own personality is perceived by others... and how their unique personality style affects you. You probably already know that you hit it off with certain people. How much better would your results be if you knew EXACTLY how to get along with EVERYONE? You'll improve both your personal relationships and your business success!



**FLYING TIGERS will give you an invaluable foundation in PEOPLE WISDOM that will positively impact all your efforts - prospecting, personal marketing, presentations and negotiating. You'll consistently generate more listings, sales and referrals... with less effort and stress.**

John delivers a fun learning experience filled with totally relevant ideas and concepts that will boost your confidence and enable you to achieve a fulfilling and profitable real estate career.

***Now is the time to sharpen your skills and prepare yourself for an awesome 2015!***

***Don't miss out. Space is limited. Sign up today!***

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### Here's what other agents have said recently about FLYING TIGERS:

*"Flying Tigers was thoroughly enjoyable and worthwhile! Thank you very much!"*

**- Nancy Bishop, over \$1 Billion in Career Sales**

*"John's program taught me ways to better connect with sellers that I have been able to implement into my everyday business and grow my listing inventory!"*

**- Matt Miller, 2015 President-Elect of the Ann Arbor Area Board of Realtors**

*"As a new Realtor, I found Flying Tigers to be invaluable! I gained the confidence and ability to handle unfamiliar situations. After just one class, I was able to give such an effective and powerful listing presentation that the seller chose me over a very experienced top-producing agent!"*

**- Lisa Glass, brand new agent**

## John Tenza

Advanced Education and Coaching

john@coaching2greatness.com

734-994-8400

**2 FREE PREVIEW EVENTS!**

**"How to Overcome Any Objection!"**

**January 22nd at GRAR**

**10 am - 12 noon and 1 - 3 pm**



## Take advantage of this special program taking place in Grand Rapids!

Location - Grand Rapids Association of Realtors Auditorium

Live sessions will take place on six Thursdays in a row from 9:30 am to 3:30 pm

Day 1 - February 5

Day 3 - February 19

Day 5 - March 5

Day 2 - February 12

Day 4 - February 26

Day 6 - March 12

**Bonus: You'll be invited to attend 4 follow-up teleseminars to ensure that you master the material and receive ongoing support.**

***"Yes, I am ready to invest in myself, improve my business and get the results I deserve!"***

Name \_\_\_\_\_ Cell phone \_\_\_\_\_

Office Name and Address \_\_\_\_\_

Your Email Address \_\_\_\_\_

- "Pay in advance" investment- \$695. Pay in full by January 29th and Save \$100!**
- "Pay-as-you-go" investment - \$795. Pay a deposit of \$295 at registration and \$250 out of your next 2 closings. Outstanding amount due must be paid in full by July 1st, 2015.**
- "Graduate" investment- \$395. Review the class, receive new materials and brush up on your skills!**

Charge \$ \_\_\_\_\_ to my Visa, Master Card, Discover, Am Ex [or pay by check, cash or money order]

Acct# \_\_\_\_\_ Exp. Date \_\_\_\_\_ Back 3 Digit Code \_\_\_\_\_

Signature \_\_\_\_\_ (must match name on card)

Credit Card Billing address \_\_\_\_\_ Zip \_\_\_\_\_

**Questions? Call John at 734-994-8400.**

**Safely FAX your credit card registration to 734-994-8403.**

Make checks and money orders payable to: Question Masters, Inc.  
and mail them to 3062 Deer Creek Ct, Ann Arbor, MI 48105

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