

Property Investor Europe proudly presents  
the latest in its expert seminar series:

# Russian Property Breakfast

With stability in western Europe hit by various crises, is it time to tap  
into Russia/CIS real estate's long-term energy-based growth?

## SPEAKERS SO FAR CONFIRMED:



### JEPPE DE BOER

#### Managing Director, Head of Investment Banking Real Estate, Renaissance Capital, Moscow

Founded in 1995 Renaissance Capital is part of Renaissance group, and has a majority shareholder in Mikhail Prokhorov's Onexim. Since joining in 2007, Mr. de Boer has led such transactions as the \$99m sale of Giffels, the \$575m IPO of Etalon, and restructuring of XXI Century. Formerly he spent over seven years at Goldman Sachs, founding its European Real Estate Advisory Team, and responsible, among others, for the €12bn Rodamco-Unibail merger, and the \$1.4bn IPO of AFI. He holds an MSc in Economics from Erasmus University Rotterdam.



### THOMAS DEVONSHIRE-GRIFFIN

#### National Director, Head of Russia & CIS, Jones Lang LaSalle, Moscow

Jones Lang LaSalle is a financial and professional services firm specialising in real estate with more than 40,000 employees in 70 countries. Mr. Devonshire-Griffin joined JLL Moscow as national director and head of Russia & CIS Capital Markets in January 2008, having previously worked in King Sturge's Prague office as head of investment and London's investment team where he worked on transactions in excess of \$2bn. He holds a Master's degree in Property Valuation and Law from CASS Business School.



### SERGEI GUTNIK

#### Senior Banker, Property & Tourism, European Bank for Reconstruction and Development, London

EBRD is an international financial institution owned by 61 countries, the EU and European Investment Bank. Established in 1991 it has become the largest financial investor in 29 countries from central Europe and western Balkans to central Asia. In his 18-year career with EBRD, Mr. Gutnik has led projects in debt and equity financing, property and tourism, banks and equity funds, general industry and infrastructure. He serves on the supervisory boards of a number of banks, equity funds and real estate firms and was based in Moscow in 2005-2009.



### LARS OHNEMUS

#### Chief Executive Officer, BPT Asset Management, Copenhagen

BPT is a leading real estate asset manager with more than €800m AUM and offices in Copenhagen, Berlin, Warsaw, Gdansk, Tallinn, Vilnius, Riga and Moscow. Mr. Ohnemus, BPT founder and senior partner, previously worked in senior positions at Philip Morris and as an economist for the IKEA group. He holds a Ph.D. and is a frequent guest lecturer at Copenhagen Business School and the Baltic Management Institute. He has been appointed as advisor on international business strategy to the Lithuanian government.



### MANFRED WILTSCHNIGG

#### Executive Board Member, Immofinanz Group, Vienna

Immofinanz Group is one of the five largest listed property companies in Europe. The company's core business covers the acquisition and active management of investment properties, the realisation of development projects and the sale of objects. Immofinanz concentrates its activities in the retail, office, logistics and residential segments in eight core markets. Joining the board in 2009, Dr. Wiltschnigg has a doctorate in business economics and several other real estate qualifications.

#### SCHEDULE:

**8.00 a.m.** Registration opens

**8.30 a.m.** Panel discussion/  
Sit-down Breakfast

**10.00 a.m.** Networking

#### DATE:

**Thursday, 3 November 2011**

Jones Lang LaSalle, 22 Hanover Square,  
London W1S 1JA, UK

#### REGISTRATION OPEN ON

**[www.pie-mag.com/events.html](http://www.pie-mag.com/events.html)**

or Email: Gaby Wagner on  
[events@pie-mag.com](mailto:events@pie-mag.com)

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# Russian Property Breakfast

A series of Expert Seminars providing deeper insight into mainland Europe real estate investment

This event: **Thursday, 3 November 2011 – London**

## REGISTRATION FORM

Please submit a separate form for each delegate. For security reasons, all information is required.  
Registration closes at end of day, Tuesday 1 November 2011

Last Name	First Name
Job Title	
Company	
Address	
Postcode	Country
Phone	Fax
Email	

## Fees | Please tick to indicate

### Register before 1 November 2011

- Yes, please register me to attend. I would like to claim my PIE subscriber free entry.
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My cost is £62,50 (plus VAT @ 20% = £75 total)
- Yes, please register me to attend. My cost is £80 (plus VAT @ 20% = £96 total)

I am agreed that my contact details are passed on to the sponsors of the panel discussion. I am aware that a recording of this event may be made for the purpose of a podcast.

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**Fax the completed registration form to +49 (0) 69 244 333 209**

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Registrations are non-refundable.

If a registrant is unable to attend, substitutions are accepted.

For questions regarding this event,  
please contact Gaby Wagner on Email  
events@pie-mag.com or tel +49 (0) 69 244 333 127

