



Property Investor Europe proudly presents  
the latest in its expert seminar series:

# German Property Breakfast

**With yields in German core CRE at record lows,  
will capital now spread into secondary cities, assets?**

## SPEAKERS SO FAR CONFIRMED:



### **JAMES BAUER**

Managing Director, REAG Germany, Frankfurt, Member of the Advisory Board, REAG

The Real Estate Advisory Group is an international real estate service provider in investment advisory, technical services, environmental, research, hospitality, NPLs, and valuation. Mr. Bauer was formerly a director at Calliston Development, and before that worked in the field of real estate extensively in the US. A native of Chicago, he was educated in the US and Germany, and gained international working experience prior to REAG where he is responsible for Germany and central and eastern Europe.

**SPEAKER**



### **ANDREW M. GROOM**

Head of Valuation & Transaction Advisory Germany, Jones Lang LaSalle, Frankfurt

Global real estate services group Jones Lang LaSalle employs over 45,000 staff in 60 nations, and in Germany is now the largest realtor. Mr. Groom, who heads a 70-person valuation/due diligence team, led development of the VICTOR prime office indicator and is also responsible for key clients, business acquisition, portfolio strategy and risk assessment. With over 20 years' experience, he has been based in Germany since 1992 and previously worked with other major realtors in Europe.

**SPEAKER**



### **KLAUS MÜHLBAUER**

Managing Director, Bilfinger Real Estate Asset Management, Frankfurt

Part of the Bilfinger construction group, Bilfinger Real Estate Asset Management manages over €6.8bn in commercial property in Europe on behalf of institutional investors. Prior to taking over as Managing Director, Hr. Mühlbauer held responsibility for the group's asset management in Germany's central region and Sweden. Previous positions include COO at Hexagon and MD of project developer Koellmann. He has over 20 years' experience in portfolio and real estate management and project development in Germany.

**SPEAKER**



### **CHRISTOPH SCHUMACHER**

Managing Director, Union Investment Institutional Property, Hamburg

Union Investment Institutional Property, part of cooperative bank fund manager Union Investment, focuses on business with institutional clients, managing €3.2bn in one institutional RE and seven Special Funds. Dr. Schumacher is responsible for the institutional client management division, fund structuring and outsourcing controlling. He previously worked as head of indirect investments and MD for Generali in Cologne, Luxembourg and Paris. He was also personal advisor and head of office for the Berlin minister of finance.

**SPEAKER**



### **RALPH WINTER**

Founder, Corestate Capital, Zug, Switzerland

Corestate Capital is a specialist private equity real estate investor. Hr. Winter founded Corestate in 2006 after heading the German unit of US Cerberus for some years. With 25 years of experience Hr. Winter has raised a total €1.3bn of equity for real estate investment. Representative transactions include the landmark, first-mover acquisition of Berlin municipal housing company GSW. More recently he has been involved in acquiring many distressed portfolios and special situations. He has extensive relationships in German politics, and is on the advisory committee of the IREBS real estate academy.

**SPEAKER**

#### **DATE:**

**Thursday, 23 May 2013**

**Location:** DLA Piper, 3 Noble Street,  
London EC2V 7EE, UK

#### **SCHEDULE:**

**8.00 a.m.** Networking & Snacks

**8.30 a.m.** Panel discussion

**10.00 a.m.** Coffee/Networking

#### **REGISTRATION OPEN ON**

**[www.pie-mag.com/events](http://www.pie-mag.com/events)**

or Email: Gaby Wagner on  
[events@pie-mag.com](mailto:events@pie-mag.com)

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# GERMAN PROPERTY BREAKFAST

A series of Expert Seminars providing deeper insight into  
mainland Europe real estate investment

This event: **Thursday, 23 May 2013 – London**

## REGISTRATION FORM

Please submit a separate form for each delegate. For security reasons, all information is required.  
Registration closes at end of day, Monday 20 May 2013

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| <b>Last Name</b> | <b>First Name</b> |
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### Fees | Please tick to indicate

Register before 20 May 2013

- ☐ Yes, please register me to attend. I would like to claim my PIE subscriber free entry.
- ☐ Yes, I wish to benefit from the Early Bird rate (registration before 10 May 2013).  
My cost is £62,50 (plus VAT @ 20% = £75 total)
- ☐ Yes, please register me to attend. My cost is £80 (plus VAT @ 20% = £96 total)

I am agreed that my contact details are passed on to the sponsors of the panel discussion. I am aware that a recording of this event may be made for the purpose of a podcast.

### Please tick appropriate payment method

- ☐ Payment by cheque enclosed.  
(Please make payable to PIE (PFE GmbH) and post, together with the completed registration form)
- ☐ I authorise Property Investor Europe to charge my credit card

Please select card type      ☐ Visa    ☐ MasterCard    ☐ American Express

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**Fax the completed registration form to +49 (0) 69 244 333 209**

**or post to Property Investor Europe, Friedrich-Ebert-Anlage 36, 60325 Frankfurt/Main, Germany**

Registrations are non-refundable. If a registrant is unable to attend, substitutions are accepted.

**For questions regarding this event, please contact Gaby Wagner  
on Email [events@pie-mag.com](mailto:events@pie-mag.com) or tel +49 (0) 69 244 333 127**

