## Individual Scores Project Name: Cleveland-Grafton Proposer's Name: Mike Coates Construction Company Evaluators Names (in cells below) Number of Evaluators: 4 Evaluator's Name: Evaluation Date: Technical Proposal Evaluation A. Technical Proposal Evaluation (100 points maximum before weighting) Description Criteria Range Score Evaluator 1 Evaluator 2 Evaluator 3 Evaluator 4 Evaluator 5 Implementation Plan, Staff Availability, Flexibility to 1. Proposed Staffing 0 - 20 7.75 6.00 3.00 19.00 3.00 Schedule Changes Prequalification Plan, Packaging Plan / Self-Performance 2. Subcontracting Plan 0 - 10 5.75 9.00 2.00 10.00 2.00 **Design-Assist Strategies** Outreach Plan, Demonstrated Services Participation, 3. EDGE Plan 0 - 5 3.25 5.00 2.00 4.00 2.00 Construction Goal per Package A/E / CM Collaboration Strategies. Use of Estimating & 4. Estimating Strategies 0 - 10 4.25 7.00 1.00 8.00 1.00 Market Pricing, Design-Assist Proposals Buyout Plan. Long-lead & Bulk Purchase Strategies, 5. Procurement Strategies 0 - 10 4.25 6.00 1.00 9.00 1.00 Support of Owner Objectives 6. Value Added Suggestions Alternates, Payback Periods, Benefits 0 - 5 2.00 2.00 1.00 4.00 1.00 Baseline / Alternate Schedule(s), Phasing / Procurement 7. Timeline 0 - 20 10.25 12.00 8.00 13.00 8.00 Plan(s), Milestones / Activities Site Logistics Plan, Safety Plan, Graphic Project Phasing 8. Site Logistics & Safety Plan 0 - 10 6.25 8.00 5.00 7.00 5.00 Plan Design Phase, Estimating & Scheduling, Construction Quality Assurance / Quality 9. 0 - 5 2.25 3.00 1.00 4.00 1.00 Control Plan Phase Project / Scope Characteristics, Budget / Schedule 10. Unique Challenges & Solutions 0 - 5 2.25 3.00 1.00 4.00 1.00 Characteristics, Quality / Process Characteristics **Total Qualifications Score** 48.25 25 Notes: 61 25 82 Subtotal (A) Score Weight 26.5 13.8 48.25 55% 33.6 45.1 13.8 B. Pricing Proposal Evaluation (100 points maximum before weighting) **Pricing Proposal Evaluation** Factor Component Proposal Extension Evaluator 1 Evaluator 2 Evaluator 3 Evaluator 4 Evaluator 5 Preconstruction Stage Fee 1. Preconstruction Stage a. 62,640 b. Preconstruction Stage Personnel Costs 63,790 1,150 Preconstruction Stage Reimbursable Expenses C. 333,450 2. Construction Stage<sup>1</sup> a. Construction Stage Personnel Costs 346,079 General Conditions Costs b. 2.18% 1,099,952 CM's Fee (at Risk Services) 2.50% 420,423 C Owner Accepted Schedule Enhancements (+/-) d. 3. GMP Proposal<sup>2</sup> a. Guaranteed Maximum Price<sup>2</sup> N/A **Total Price Proposal** \$1,163,742 4. Additional Information a. CM Adviser Fee <sup>3</sup> 2.00% 331.368 1.50% 248.526 b. CM's Contingency<sup>4</sup> C. Estimated Cost of Work 16.568.405 1.163.742 Proposed price from this CM team [x] 5. Normalized Price Ranking а. 1,163,742 b. Lowest proposed price from all CM teams [L] NPR = [1 - ((x - L) / L)] \* 100NPR = 100.0 100.0 100.0 100.0 100.0 100.0 Guaranteed Maximum Price included only if Detailed price information provided in CM at 2 NPR Weight 1 х = Subtotal (B) specifically requested in RFP Risk Proposal Form 3 For CM as Adviser services only 4 Percentage of Estimated Cost of Work 100.0 45% 45.0 45.0 45.0 45.0 45.0 45.0 **Best Value Calculation** C. Best Value Calculation Subtotal (A) + Subtotal (B) = Best Value Evaluator 1 Evaluator 2 Evaluator 3 Evaluator 4 Evaluator 5 26.5 45.0 71.5 78.5 58.7 90.1 58.7 Best Value = weighted combination of gualifications and price