

# March of Dimes Chapter Community Grants Program

2016 Request for Proposals (RFP) Application Guidelines for Education and Incentive Projects

March of Dimes Texas Chapter 12660 Coit Road, Suite 200 Dallas, Texas 75251 972-232-1344

## I. MARCH OF DIMES CHAPTER COMMUNITY GRANTS PROGRAM

Founded in 1938, the mission of the March of Dimes is to improve the health of babies by preventing birth defects, premature birth, and infant mortality. We do this by funding research to understand the problem and discover answers, helping moms have full-term pregnancies and healthy babies, and supporting families and comforting them when their baby needs help to survive and thrive.

Premature birth is the leading cause of newborn death worldwide. Even babies born just a few weeks too soon can face serious health challenges and are at risk of lifelong disabilities. In 2003, the March of Dimes launched the Prematurity Campaign to address the crisis and help families have healthy, full-term babies. The campaign funds research to find the causes of premature birth, and to identify and test promising interventions; educates health care providers and women about risk-reduction strategies; advocates to expand access to health care coverage to improve maternity care and infant health outcomes; provides information and emotional support to families affected by prematurity; and generates concern and action around the problem.

As part of this effort, the Texas Chapter Community Grants Program is designed to invest in priority projects that further the March of Dimes mission, support campaign objectives, and further our strategic goal of promoting equity in birth outcomes.

### II. AVAILABLE FUNDING AND 2016 FUNDING PRIORITY AREA

All grant proposals must address the March of Dimes mission of improving the health of babies by preventing birth defects, premature birth and infant mortality. Successful applicants must meet one or more of the following criteria: a) are evidence-based; b) include measurable outcomes; c) promote equity in birth outcomes. This application is for incentive and education projects.

The applicant must provide services in the state of Texas. The Texas chapter community grants program will accept proposals for funding up to \$10,000.

#### **III. DEFINITION**

An education and incentive project is one that seeks to encourage participants by providing rewards through a clearly defined system. A copy of the incentive redemption schedule should be attached to the application. At a minimum, participants must be urged to:

- seek early and ongoing prenatal care;
- engage in health promoting behaviors such as exercise, healthy food choices and maintaining optimal weight;
- take part in prenatal education classes, and;
- pursue health benefits for which they may be qualified.

Applicants should use a March of Dimes prenatal education curriculum such as Becoming a Mom/Comenzando bien or Stork's Nest (in partnership with Zeta Phi Beta Sorority, Inc.)

# IV. ELIGIBILITY

In order to be eligible to receive a March of Dimes chapter grant, the applicant must provide services in Texas. The applicant organization must be an incorporated not-for-profit 501(c)(3) or for profit organization or government agency. The March of Dimes does not award grants to individuals. Applicants must disclose any conflict of interest due to representation by their organization on the chapter's Program Services Committee or the Chapter or Division Board of Directors.

The March of Dimes does not fund billable health care provider services. The March of Dimes chapter community grants also do not fund scientific research projects. For information about research grants funded by the March of Dimes national office, please go to marchofdimes.com/research.

All grantees must (i) certify that they are not presently listed on the Federal Excluded Party List, debarred or suspended from the award of any federal or state contracts, or excluded from participation in any governmental medical reimbursement programs; and must (ii) attest that they /will comply with all laws and regulations (to include federal, state and local laws and regulations). Additionally, March of Dimes grantees may be screened to ensure that they are not debarred or suspended by the Federal Government and/or local State agencies.

## V. APPLICATION TIMELINE AND FUNDING PERIOD

Proposals due:	09/25/15
Notification of awards:	01/04/16
Grant period:	02/01/16 through 01/31/17

All chapter community grants are approved for one year only.

# VI. APPLICANT INSTRUCTIONS

Interested applicants must submit a proposal by the date listed above in the "Application Timeline and Funding Period." Late submissions will not be reviewed. Proposals must:

- Adhere to the "Proposal Template" listed below
- Be no longer than 15 double-spaced pages (excluding Appendices); proposals that exceed 15 pages will not be reviewed
- Have a font size of 12 points or greater
- Have margins of at least 1 inch on all four sides

Applicants must submit one original proposal (with original signatures in appropriate places) to the address below by the date listed above. Applicants should also send an electronic copy of the proposal to the address below by the date listed above. The electronic copy should be one complete file, either a PDF document (recommended) or a Microsoft Word document. Do NOT fax applications.

Applications must be received by 4:00PM on 09/25/15. Late applications will not be accepted. Proposals should be e-mailed to Heather Butscher at <u>Hbutscher@marchofdimes.com</u> and mailed to:

Paula Martinez March of Dimes Texas Chapter 12660 Coit Road, Suite 200 Dallas, Texas 75251

You will receive an email confirming that your application has been received. If you do not receive this email, please call the person listed above to verify that your application was received.

The Chapter's multi-disciplinary Program Services Committee will review proposals. All applicants will be notified in writing of their application's status by 01/15/16.

All grant proposals must address the March of Dimes mission of improving the health of babies by preventing birth defects, premature birth and infant mortality. Priority will be given to projects that meet one or more of the following criteria: a) are evidence-based; b) include measurable outcomes; and c) promote equity in birth outcomes. Projects may focus on *consumers* and/or *health care providers*.

### VII. PROPOSAL TEMPLATE

The full proposal template can be found in Appendix A. Applicants should answer all questions and include all components in submitted proposals. Submitted proposal with incomplete information will not be reviewed.

- Project Overview
- Project Abstract
- Project Description
- Project Objectives/Activities/Evaluation Methods/Outcomes Template
- Budget
- Optional Supplemental Information

### **VIII. GRANTEE REQUIREMENTS**

Upon notification of grant award, grantee must sign the March of Dimes chapter grant agreement. If you are interested in reviewing the March of Dimes chapter grant agreement prior to being notified if you have received a March of Dimes grant, contact the March of Dimes chapter.

March of Dimes grantees are required to report on project progress and results six months into the grant agreement and at project end.

Grantees must also get written approval from the March of Dimes chapter for any changes in project design or implementation, variance from the submitted budget, or changes in staff overseeing the project.

### **Appendix A: March of Dimes Proposal Template**

Refer to the following checklist to ensure that your proposal is complete before submitting. Incomplete proposals will not be reviewed.

Project Overview (2 pages)

- Completely filled out
- Signed by appropriate person
- Project Abstract (1 page)
  - Completely filled out
- Project Narrative (5-7 pages)
  - Addresses all items listed in that section
  - Includes at least one outcome objective that seeks to change knowledge, behavior or birth outcome

Project Objectives/Activities/Evaluation Methods/Outcomes Template (3 pages)

- Completely filled out
- Proposal includes at least one outcome objective that seeks to change knowledge, behavior or birth outcome

Budget (2 pages)

- Budget form is completely filled out and signed by appropriate person
- Grant amount requested falls within the allowable range, and requested line items fall within allowable cost items
- Budget totals have been checked for accuracy
- One page written justification is included

Optional supplemental information (not included in overall 15 page maximum)

Application is no longer than 15 double-spaced pages (excluding a copy of most currently audited financial statement including Statement of Income and Expenditure and Balance Sheet for multi-year project proposals and optional supplemental information)

- Font size is at least 12 points
  - Margins are at least 1 inch on all four sides

Applications must be received by 4:00 PM on 09/25/15. Late applications will not be accepted. Proposals should be e-mailed to Heather Butscher at <u>Hbutscher@marchofdimes.com</u> and mailed to:

Paula Martinez March of Dimes Texas Chapter 12660 Coit Road, Suite 200 Dallas, Texas 75251

If you have questions regarding the March of Dimes Texas Chapter community grants application or need additional application forms, please contact Heather Butscher at 361-288-8244 or <u>Hbutscher@marchofdimes.com</u>.



#### **Project Overview (2 pages)**

Primary Purpose: Secondary Purpose: Prenatal Education	n & Incentive	
Applicant Organization:		
Address:		
City:	State:	Zip:
Project Title:		
Contact Name:		
Phone:	Fax:	
E-mail:		
Institution Type (choose one):		
	□ Community-based Organiz	
Educational Institution	$\Box$ Health Department (State/I	Local)
<ul> <li>Other For-Profit Organization</li> <li>Other</li> </ul>	□ Professional Association	
Have you previously received March o years?  Yes, please specify years		e project in the last 5
Is this a proposal for a multi-year proje	ect? $\Box$ Yes, please specify # of yea	rs 🗆 No

Please provide a brief synopsis of your project (2 sentences are sufficient):

Approximately how many **unduplicated** individuals will be served during year one?

Does this project target adolescents (17 and under)?  $\Box$  Yes  $\Box$  No

Does this project aim to reduce disparities?  $\Box$  Yes  $\Box$  No

March of Dimes I & E Template Updated: July 2015

dividuals expected to be served by this project (if
$\Box$ Asian
$\Box$ Native Hawaiian or Other Pacific Islander
□ Other
ported on throughout the project: behavior
nt or other subcontract? $\Box$ Yes $\Box$ No
evaluation? $\Box$ Yes $\Box$ No
g personal health information (PHI) from any
the following? ard (IRB)
ew Board (IRB)
rd (IRB)
Cost per individual: \$
ng? $\Box$ Yes $\Box$ No
o the organization and address listed on W-9.
V-9:

Signature/Date

Signature/Date

### **Project Abstract (1 page)**

**Problem Statement:** What is the problem that this project will try to address? Why do we care about the problem? What gaps will the project fill?

Methods: What activities will you undertake to achieve results?

**Expected Results:** What changes do you expect to occur as a result of the activities described above?

**Conclusions/implications:** What are the larger implications of your findings? What impact will this project have on the problem identified above?

#### **Project Narrative (5-7 pages)**

- **Project goal**: What is the goal of the project?
- **Target population**: What is the target population? What needs of the target population are you addressing with this project? How will the project have an impact on these needs?
- **Project objectives**: What are the measurable objective(s) the proposed project aims to achieve? Proposals are expected to include at least one objective that seeks to change knowledge, behavior or birth outcomes. Additional information about objectives and outcomes can be found in Appendix B.
- **Project activities**: What activities will you undertake to achieve results?
- Expected results: What do you expect to change as a result of this project?
- **Expected outcomes**: What impact will this project have on the problem identified above?
- **Organizational capacity and staffing**: Description of the organization's capacity to carry out the project. Include agency's mission, key staff, clientele, and experience working with the target population group. What will be the responsibilities of the staff members listed in the proposal?
- **Project timeline:** Provide the timeline on which project activities and results are expected to occur.
- **Evaluation plan**: How will you measure whether the project objective(s) was achieved? What data or information will be needed to measure this?
- **Evaluation tools**: What tools will be used to measure whether objective(s) have been achieved? Include any evaluation tools that will be used (e.g. surveys, attendance sheets, summary health information)
- **Sustainability**: Describe the plan for sustainability beyond the funding period through alternate sources of funding or a change in organizational systems or procedures that will sustain the project's impact.
- **Collaborating organizations**: If applicable, list names and roles of collaborating organizations.
- **Sharing results and outcomes**: In addition to the March of Dimes, *with whom* and *how* will project impact be shared?
- Visibility: Describe the ways in which March of Dimes will be visible throughout the project period.

**Project Objectives/Activities/Evaluation Methods/Outcomes Template.** Proposals are expected to include at least one objective that seeks to change knowledge, behavior or birth outcomes. Additional information about objectives and outcomes can be found in Appendix B.

Description of Objective and Activities to Achieve Objectives	Person/ Agency Responsible	Start/End Dates MM/DD/YY	Number of Individuals <u>Expected</u> to be Served/ Reached/ Educated	Description of <u>Expected</u> Outcomes/Impact
OBJECTIVE # 1				
1. Activity				
2. Activity				
3. Activity				
Describe the methods that will be used to evaluate the success of these activities and whether or not the objective will be achieved at the end of the				
project period. Include source of baseline data.				

Description of Objective and Activities to Achieve Objectives	Person/ Agency Responsible	Start/End Dates	Number of Individuals <u>Expected</u> to be Served/ Reached/ Educated	Description of <u>Expected</u> Outcomes/Impact
OBJECTIVE # 2				
1. Activity				
2. Activity				
3. Activity				
Describe the methods that will be used to evaluate the project period. Include source of baseline data.	success of these acti	vities and whethe	er or not the objective	will be achieved at the end of the

Description of Objective and Activities to Achieve Objectives	Person/ Agency Responsible	Start/End Dates	Number of Individuals <u>Expected</u> to be Served/ Reached/ Educated	Description of <u>Expected</u> Outcomes/Impact
OBJECTIVE # 3				
1. Activity				
2. Activity				
3. Activity				
Describe the methods that will be used to evaluate the project period. Include source of baseline data.	success of these acti	vities and whethe	er or not the objective	will be achieved at the end of the

**Budget Form and Written Justification.** Complete the budget form and provide a <u>one-page</u> written budget justification to detail the items on the budget form. Please include the calculation(s) used to estimate costs. The attached budget form is not acceptable without a written budget justification.

Allowable and non-allowable costs are described in Appendix C.

#### March of Dimes Incentive and Education Budget Form

<b>BUDGET</b> (see application guidelines for an explanation of allowable/not allowable expenses)	APPLICATION Total Budget	In-Kind Match from Organization (if applicable)
A. Salaries (include name, position, and FTE)		
Sub-total A		
B. Expendable Supplies		
Sub-total B		
C. Other Expenses/Fees		
Sub-total C		
TOTAL AMOUNT REQUESTED		

 **Optional Supplemental Information.** No page limit. Please submit additional information that supports your proposal. Additional items may include the following:

- Letters of Support from collaborating organizations.
- Evidence of Institutional Review Board (IRB) submission as deemed appropriate.
- Other supporting materials relevant to the proposed project.

### **Appendix B: Additional Information about Project Objectives and Outcomes**

Project objectives should be specific and measurable. For example:

- One measurable objective of this project is to increase the percentage of pregnant women enrolled who have a prenatal visit in the first trimester of pregnancy from 40% (baseline) to 50% as measured by medical records review.
- One measurable objective of this project is to decrease the percentage of preterm births among women enrolled in the project from 18% (baseline) to 16.5% as measured by medical records review.

Outcomes are benefits to clients from participation in the program, yet are often mistaken with program outputs or units of services such as the number of clients who went through a program. Outcomes for March of Dimes projects are usually in terms of changes in knowledge, behavior, or birth outcomes. To measure outcomes, baseline data is needed for comparison with data collected during and after project implementation. Below are sample objectives to give you ideas for content and wording about outcomes. Please notice the references to baseline data.

- <u>Knowledge Change</u> By MM/YY, 60% of program participants will demonstrate an increase in the perinatal knowledge test as measured by pre/post-tests. (Baseline will come from pre-test results.)
- <u>Intent to Change Behavior</u> By MM/YY, 80% of participants will agree to make at least one positive behavior change as a result of attending the prenatal classes as measured by client interviews. (Baseline will come from intake interviews.)
- <u>Behavior Change</u> By MM/YY, the number of women accessing adequate perinatal care (at least 13 prenatal visits beginning in the first trimester of pregnancy) at XYZ Health Center will increase from 125/year (baseline) to 150/year through the services of a Patient Navigator as measured by a review of client records.
- <u>Change in Birth Outcome</u> By MM/YY, decrease the percentage of preterm births among women enrolled in the project from 18% (baseline) to 16.5% as measured medical records review.

### **Appendix C: Allowable and Non-allowable Costs**

#### Allowable Costs Include:

- Salary grant funds may be used to cover salaries for project-related employees, but cannot be used to pay salary costs for employees who are already employed fulltime. Exceptions may be made in circumstances where a specified position is supported primarily by grant funds and the applicant can demonstrate that the requested funds would replace existing grant funds.
- Consultant fees.
- Materials and supplies (e.g. office supplies, health-related materials, refreshments).
- Printing and travel that are reasonable and necessary for project implementation. March of Dimes funds may NOT be used to pay for first class travel.

#### Non-Allowable Costs Include:

- Salary costs for staff who are already employed full-time by their organization (see exceptions above).
- Construction, alteration, maintenance of buildings or building space.
- Dues for organizational membership in professional societies.
- Tuition, conference fees or awards for individuals.
- Billable services provided by physicians or other providers.
- Permanent equipment (e.g. computers, video monitors, software printers, furniture) unless <u>essential</u> to project implementation and not available from other sources.
- Educational materials from non-March of Dimes sources if comparable materials are available from the March of Dimes.
- Indirect costs.
- Advertising materials and purchase of media time/space: Budget costs relating to these items may not be allowable depending on project specifics. Please consult with the chapter contact listed in this application regarding whether proposed items are allowable.