



Cologne, 05 – 09. 10. 2013

TASTE THE FUTURE



YOUR REGISTRATION DOCUMENTS

Early bird discount until
30th September 2012

www.anuga.com



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Please submit your registration to Koelnmesse GmbH when the hall layout planning will begin.

New opening times!

For exhibitors: Saturday to Tuesday, 9:00 a.m. to 8:00 p.m.,
Wednesday, 9:00 a.m. to 7:00 p.m.

For visitors: Saturday to Tuesday, 10:00 a.m. to 7:00 p.m.,
Wednesday, 10:00 a.m. to 6:00 p.m.

Start of hall layout planning
30th November 2012



THE ONLY TRADE FAIR TO COMBINE 10 TRADE SHOWS!

It's never been copied because it can't be matched: Anuga's unique concept with ten specialized trade shows under one roof. It creates distinctive profiles, generates a wide variety of synergies and brings together supply and demand in a targeted manner.



ANUGA FINE FOOD

Gourmet and delicatessen products and general provisions



ANUGA DRINKS

Drinks



ANUGA CHILLED & FRESH FOOD

Fresh convenience and delicatessen products, fish, fruit and vegetables



ANUGA MEAT

Meat, sausage, game and poultry



ANUGA FROZEN FOOD

Frozen food and ice cream products



ANUGA DAIRY

Dairy products



ANUGA BREAD & BAKERY, HOT BEVERAGES

Bread, baked goods, spreads and hot beverages



ANUGA ORGANIC

Organic products



ANUGA FOODSERVICE

Technology, food & beverage and equipment for the food service/catering market



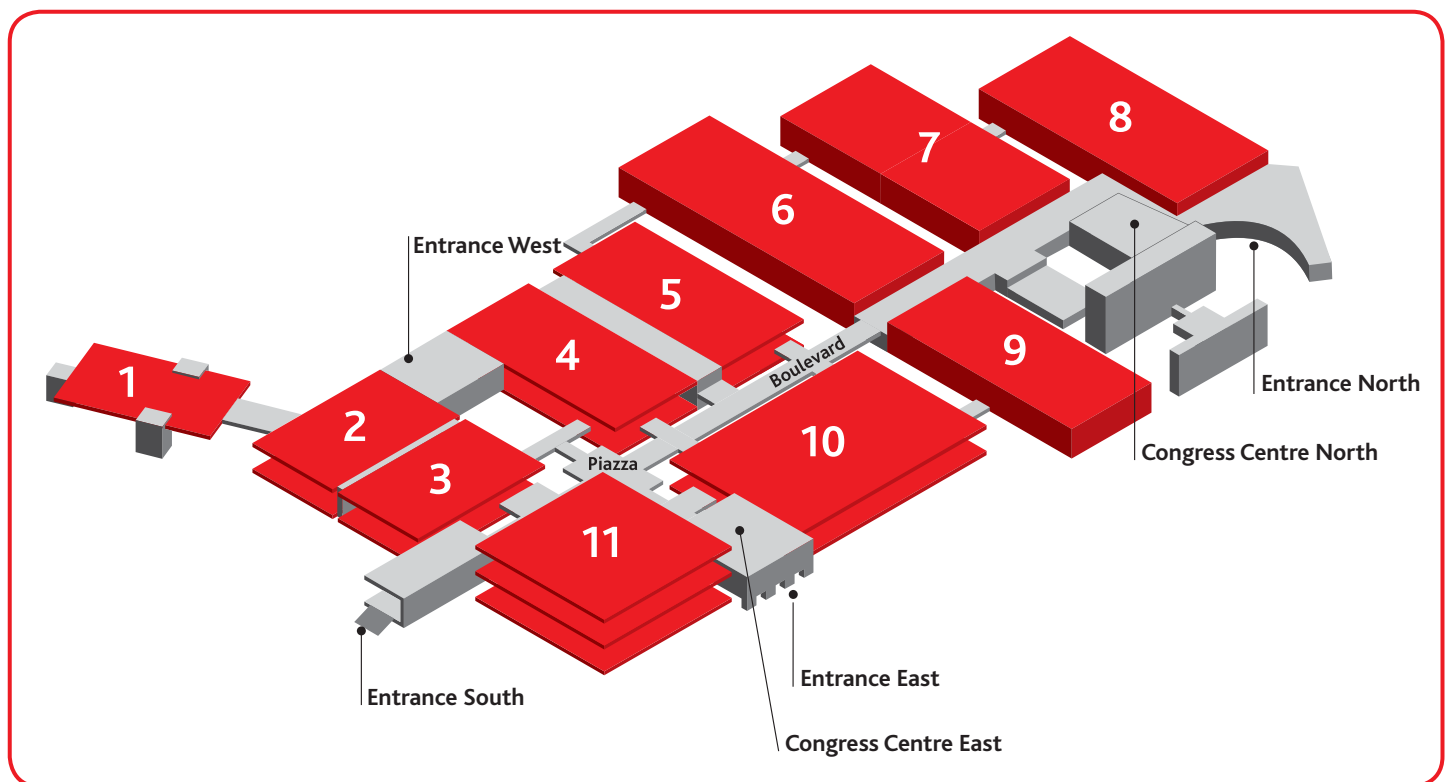
ANUGA RETAILTEC

Technology and services for the retail trade



THE PERFECT SETTING FOR TRADE FAIR SUCCESS

One of the keys to a trade fair's success is its setting. In this regard, the Cologne location offers Anuga the best conditions for success: From art and culture to lifestyle activities and business, this city of one million inhabitants in the centre of the international markets attracts visitors from all over the world. You'll find it quick and easy to reach Cologne, thanks to the city's motorway links to Europe's major roads, the InterCity Express terminal at the exhibition centre and direct rail connections to the international airports of Cologne-Bonn, Düsseldorf, Frankfurt and Amsterdam. And Cologne is known for its warm hospitality, so you'll feel right at home.



Checklist for preparing your participation at Anuga 2013



Anuga
Cologne, 5th to 9th October 2013

		Done
Register main exhibitor (Please note the early bird discount for exhibitors who register by 30th September 2012)	Until layout planning begins on 30th Nov. 2012	<input type="radio"/>
Register co-exhibitors / additionally represented companies using Form 1.20 / 1.21 and the List of Goods (Forms 1.30 / 1.31)	By 20th May 2013	<input type="radio"/>
Ordering preferential admission tickets so that you can invite your customers to your stand	with the attached Form 1.50	<input type="radio"/>
Order free advertising materials for your customer acquisition	Until 2 weeks before the start of the fair (order form and information to follow)	<input type="radio"/>
Register stand parties	Until 2 weeks before the start of the fair	<input type="radio"/>
Register musical renditions GEMA – Bezirksdirektion NRW Postfach 10 13 43, 44013 Dortmund, Germany Tel.: +49 231 57701-200, fax +49 231 57701-230 www.gema.de	Before the start of the fair	<input type="radio"/>
Order parking space for containers/refrigerated trucks	Before the start of the fair (subject to availability)	<input type="radio"/>
Reserve office and/or conference rooms	Before the start of the fair (subject to availability)	<input type="radio"/>
<i>taste13</i> : The product innovation platform at Anuga Register your innovative products!	Start of application: 1st June 2013 End of application: 12th September 2013	<input type="radio"/>
Order other services related to your trade fair presentation (e.g. stand construction, power and water supply, hostesses etc.)	Deadlines are listed on the order forms found at the Koelnmesse Service Portal (www.koelnmesse-service-portal.com). You will receive your log-in data from April 2013.	<input type="radio"/>
Use the "Infoscout" information service for visitors (see attached form Z.03 and Z.04)	Until 2 weeks before the start of the fair	<input type="radio"/>

Essential information

Please also refer to our enclosed Conditions of Participation.



Anuga
Cologne, 5th to 9th October 2013

1 New opening times

For exhibitors: Saturday to Tuesday from 9:00 a.m. to 8:00 p.m.
Wednesday from 9:00 a.m. to 7:00 p.m.

For visitors: Saturday to Tuesday from 10:00 a.m. to 7:00 p.m.
Wednesday from 10:00 a.m. to 6:00 p.m.

For visitors holding a valid Special Guest Card:
Saturday to Tuesday from 9:00 a.m. to 8:00 p.m.
Wednesday 09:00 a.m. to 6:00 p.m.

2 Registration

Form 1.10 must be submitted by each main exhibitor. **Form 1.12** must be submitted by each group participation organizer. Please fill out the registration form completely, stamp it with your company seal, and have a responsible person sign it. Please enclose the List of Goods on Form 1.30/1.31 with your registration.

Co-exhibitors* or additionally represented companies* need to be registered using **Form 1.20/1.21**. A separate list of goods (**Form 1.30/1.31**) has to be filled out for each of these companies.

Registration for participation at the trade show Anuga Organic is only valid in combination with Form 1.32.

*see Item V of the General Section of the Conditions of Participation

Hall layout planning starts on 30th November 2012

3 Participation fees / Early booker discount

	Registration To 30th Sept. 2012 (Early booker discount)	Registration from 1st Oct. 2012
Participation fee including stand area rental amounts to:	206.00 EUR per m ²	222.00 EUR per m ²
The registration fee is:	290.00 EUR	

The price is based on the date the registration forms are received by Koelnmesse. The minimum recommended stand size is 12 m². In addition to the participation fee including stand area rental, a registration fee in the amount of 290.00 and a flat-rate energy fee* in the amount of 7.00 euros per m² plus an AUMA fee* in the amount of 0.60 euros will be charged. The flat-rate energy fee will also be charged on storage space and the area of stand upper floors. Koelnmesse is entitled to collect an adequate down payment for the services provided at an event (e.g. electricity and water supplies, etc.). A separate invoice will be drawn up for the services provided after the trade fair is over; the down payment will be credited towards this amount.

Value added tax will be added to all prices quoted here.

The participation fee including stand area rental does not include the cost for any constructions.

*see Item 3 of the Special Section of the Conditions of Participation

4 Turnkey stands / Koelnmesse stands

Koelnmesse GmbH offers turnkey stands. Why not take advantage of this service? These stands are available in various designs.

Tel.: +49 221 821-3998

standbau-services@koelnmesse.de

http:stand.koelnmesse-service.com

5 Construction times

Construction period begins: Wednesday, 25th September 2013
Construction period ends: Friday, 4th October 2013, 8:00 p.m.

6 Dismantling times

Dismantling period begins: Wednesday, 9th October 2013, from 6:00 p.m.
Dismantling period ends: Monday, 14th October 2013, midnight

The stand may not be partially or completely cleared, nor may exhibits be packed away, before 6:00 p.m. on 9th October 2013. Koelnmesse has the right to impose a contract penalty of up to 5,000.00 euros for each time that an exhibitor violates this regulation. Koelnmesse may in addition/as an alternative bar the exhibitor in question from participating in the following event.

7 Stand confirmation

In the event that your company is admitted to Anuga you will receive a stand area confirmation **as of** about February 2013. A contract comes into effect with the stand confirmation. You will receive sketches of your stand including dimensions and stand location plans with the stand confirmation.

8 Technical guidelines / services

You may download the Technical Guidelines from the trade fair website or from www.koelnmesse-service-portal.com. You also have the option of requesting the Technical Guidelines in printed form and on CD-ROM. Our entire range of services can be ordered online at the Koelnmesse Service Portal. You will receive your log-in data from April 2013.

Please observe the deadlines for ordering the services!

9 Maximum stand height / special constructions

The maximum permissible stand height (including signs, banners and any other advertising or construction elements) is standardised at 4.50 m, insofar as this is permitted by the hall ceiling height and any fixed structures that may be present.

On request, Koelnmesse can approve a higher stand height insofar as technical and construction-related requirements are met. Rear walls must be neutral in design.

10 Withdrawal / non-participation

As a rule, the contractual relationship can no longer be terminated after admission / stand confirmation. Koelnmesse can only consent to a request for release from the contract if the stand area made available can be rented to someone else. In this case, a flat-rate fee amounting to 25% of the participation fee is charged for the costs incurred. If the space cannot be rented to another exhibitor, the full participation fee must be paid*.

*see Item II of the General Section of the Conditions of Participation

11 Invoice

You will receive the invoice for the participation fee including stand area rental, along with your free work and exhibitor passes, **as of** about August 2013.

Invoice amounts are payable immediately upon receipt of the invoice.

12 Value added tax registration number

As a rule, Koelnmesse provides exhibitors (proprietors) with a uniform service – so-called event service – in accordance with Art. 3a.4., Par. (2) of the German ordinance on the application of the VAT (UStAE). The place of performance for such services is the recipient's headquarters. Koelnmesse will therefore invoice foreign exhibitors (proprietors) according to the reverse charge accounting mechanism without charging any German VAT. Exhibitors from the European Union need to enter their valid VAT identification number in the registration form in order to be considered entrepreneurs. Exhibitors must immediately notify Koelnmesse in writing of any changes to their VAT identification numbers.

13 Exhibitor passes

With the invoice, each exhibitor receives free-of-charge exhibitor passes that are valid from the first day on which construction work begins to the final day of dismantling:

- two passes for a stand of up to 10 m²
- four passes for a stand of up to 20 m²
- one pass for each further unit or part unit of 10 m² up to a stand area of 100 m²
- one pass for each further unit or part unit of 20 m² above this area

Additional exhibitor passes for stand personnel can be requested from Koelnmesse Exhibitor Services for a fee of 103.00 euros per pass plus the statutory rate of value-added tax. The form required for this, Form 1.41, can be ordered from Exhibitor Services at the telephone number: +49 (0)221 821 3846 or by sending an e-mail to anuga@exhibitor.koelnmesse.de

14 Work passes

Together with the invoice, you will receive free-of-charge work passes that allow personnel to access the exhibition grounds during the construction and dismantling periods.

15 Special Guest Cards

As an exhibitor, you can use Form 1.40 to order Special Guest Cards for your customers at a price of 78.00 euros per card plus the statutory rate of value-added tax. The Special Guest Cards entitle your customers to enter the exhibition centre within extended opening hours during the event when accompanied by the exhibitor issuing the invitation.

16 Media Package

The Media Package is a comprehensive and eye-catching solution for all phases of your trade fair communication. The efficient combination of online, print and mobile marketing maximises your messages' visibility.

All main exhibitors, co-exhibitors and additionally represented companies are obliged to order the Media Package, which guarantees them an entry in the trade fair catalogue. A fee is charged for this service.

Please note that the editorial and advertising deadline is 1st June 2013.

Unofficial lists of exhibitors

Among many exhibitors there have been misunderstandings and questions concerning offerings of entries in seemingly official lists of exhibitors. The suppliers of these lists of exhibitors mail unsolicited forms which give the impression that they are proof copies or invoices from the publisher that has been commissioned to publish the official catalogue for the trade fair. These entry offers are actually forms for ordering entries in lists of companies or exhibitors that are entirely unrelated to the official trade fair catalogue of Koelnmesse GmbH.

As part of the Media Package, the official trade fair catalogue is published by Koelnmesse GmbH in cooperation with the catalogue publisher commissioned by Koelnmesse GmbH for that particular event. The obligatory entry in the official trade fair catalogue is processed only by means of the form provided by Koelnmesse GmbH. Other types of entries in the official catalogue can be ordered only from Koelnmesse GmbH or the catalogue publisher commissioned by Koelnmesse for the event in question. We want to emphasize that Koelnmesse GmbH has no business relationships with the companies offering these lists of exhibitors – which include Matic Verlagsgesellschaft, Construct Data Verlag AG and the company Commercial Online Manuals S de RL de CV, the Mexico-based publisher of the Expo Guide – and that these companies are not acting on behalf of Koelnmesse GmbH.

17 "Infoscout" information service for visitors

The information about your company that you submitted on Forms 1.10 to 1.31 will be made available at the information stands in the halls for interested visitors during the event. What's more, with Koelnmesse's electronic information system "Infoscout" you can find out about **trade representative vacancies**.

You can use the enclosed Form Z.03 to specify this offer according to products, countries or regions.

Exhibitors and visitors can use "Infoscout" free of charge.

18 Koelnmesse representatives abroad

Koelnmesse has representative offices in 80 countries.

They will gladly assist you at any time.

A list of these offices is attached and is also available on the Internet at www.koelnmesse.com.

Important contacts

	Tel.: +49 221 821-	Fax: +49 221 821-	E-Mail
Exhibitor sales · Registration, planning			
Bread & Bakery, Hot Beverages, Dairy, FoodService, RetailTec	-3245	-993410	j.koelsch@koelnmesse.de
Fine Food	-2934	-993410	r.dussard@koelnmesse.de
Organic	-2369	-993410	k.bernhardt@koelnmesse.de
Drinks, Chilled & Fresh Food	-3272	-993410	j.rieger@koelnmesse.de
Frozen Food, Meat	-3305	-993410	l.rau@koelnmesse.de
Exhibitor Support			
Special Guest Cards	-3846	-3891	anuga@exhibitor.koelnmesse.de
Additional exhibitor passes	-3846	-3891	anuga@exhibitor.koelnmesse.de
One-day admission tickets at a special discount price	-3846	-3891	anuga@exhibitor.koelnmesse.de
Catalogues (subject to a fee)	-3846	-3891	anuga@exhibitor.koelnmesse.de
Technical Services (Electricity, water, cleaning etc)	-3846	-3891	anuga@exhibitor.koelnmesse.de
Down payment for Services	-3941	-3999	services@exhibitor.koelnmesse.de
Supporting programme/sponsoring	-3618	-2792	a.krause@koelnmesse.de
Visitor service · Trade visitor registration, tickets	+49 180 5204220	-991010	anuga@visitor.koelnmesse.de
Media · Accreditation, press compartments, photographers	-2288	-3285	c.hackmann@koelnmesse.de
Protocol · VIP Service	-2595	-3402	a.strupp@koelnmesse.de
Accounts department · Payments, cost items, accounts	-2378	-3174	c.riegermann@koelnmesse.de
Congresses, special events, conference rooms	-2223	-3430	p.steinleger@koelnmesse.de
Security office north	-2551, -2552	-3780	mewanord@koelnmesse.de
Security office east	-2550, -2549	-3450	mewaost@koelnmesse.de
Koelnmesse-Service-Portal (Online orders, services, access data, support)	-3666	-3999	koelnmesse-service-portal@koelnmesse.de
Advisory service			
Stand construction service (Completely outfitted stands)	-2091	-3140	r.anders@koelnmesse.de
Marketing services (Advertising space)	-2925	-3501	g.baetzgen@koelnmesse.de
Media services (trade fair catalogue, press kit, advertising materials)	+49 201 36547-303	+49 201 36547-325	anuga@neureuter.de
Exhibition facilities · Technical issues	-2773, -2184, -2156	-3194	c.graaf@koelnmesse.de
Car parking	+49 221 989459323	-3999	parkticket-kws@wis-sicherheit.de
Truck parking	-3588, -2838, -2927	-3429	r.bertelsmann@koelnmesse.de
Forwarding agents · customs clearance, storage, transport			
SCHENKER Deutschland AG	+49 221 981318821	+49 221 981318890	fairs.koeln@schenker.com
Kühne & Nagel	+49 221 2849240	+49 221 2849243	exposervice.koeln@kuehne-nagel.com
Insurance	+49 221 77155824	+49 180202505059	
Security	-2456, -2818, -2579	-3435	u.doppelgatz@koelnmesse.de d.hoogstraat@koelnmesse.de
Arranging personnel			
Hostesses/service staff	+49 221 82898127	+49 221 8800066	pts@pts-services.com
Construction/dismantling staff	-2882	+49 221 45559636	koeln.messevermittlung@arbeitsagentur.de
Restaurants/Stand catering	+49 221 284-9446, -9447	+49 221 284-9445	lieferservice.koelnmesse@sodexo.com
Hotel accommodation/Travel service	-2370, -3998	-3739, -3999	hotel-services@koelnmesse.de



Wichtiger Hinweis: Kein vorzeitiger Standabbau!

Vor dem offiziellen Abbaubeginn, Mittwoch, 09.10.2013, 18.00 Uhr darf der Stand weder ganz noch teilweise geräumt werden. Koelnmesse **ist berechtigt, gegen den Aussteller für jeden Fall** der Zuwiderhandlung eine nach Schwere des Falles zu bemessene Konventionalstrafe **in Höhe von bis zu 5.000,00 EUR zu verhängen, und/oder die Zulassung des Ausstellers zu folgenden Veranstaltungen abzulehnen**. Auf die Regelung unter Ziffer 9.3 der Besonderen Teilnahmebedingungen wird verwiesen.

Important: Stands may not be dismantled early!

Stands may not be partially or completely cleared before the official dismantling period begins at 6:00 p.m. on Wednesday, 9th October 2013. Koelnmesse **has the right to impose a fine of up to €5,000 for each time that an exhibitor** violates this regulation. The size of the fine will depend on the seriousness of the violation. Koelnmesse may **in addition/as an alternative bar the exhibitor in question from participating** in the following event. Please note the regulation in Item 9.3 of the Special Section of the Conditions of Participation.

Important: Pas de démontage prématuré des stands!

Les stands ne peuvent être partiellement ou entièrement démontés avant le commencement officiel des travaux de démontage, mercredi 09.10.2013 à 18.00 heures. Pour **toute** infraction à ce règlement, Koelnmesse est **en droit d'infliger à l'exposant** qui l'a commise une amende conventionnelle **pouvant aller jusqu'à 5 000 euros** selon la gravité de cette même infraction **et/ou de rejeter sa demande d'admission** aux prochaines éditions du salon. On se référera à ce que stipule le point 9.3 des conditions particulières de participation.

Nota importante: No smantellamento anticipato!

Prima dell'inizio ufficiale dello smantellamento, previsto per mercoledì 09-10-2013, ore 18.00, non è consentito sgombrare lo stand, neanche in parte. Koelnmesse è **autorizzata a comminare all'espositore per ciascun caso** di trasgressione una pena convenzionale che, in proporzione alla gravità del caso, **può ammontare fino a 5.000,00 EUR, e/o rifiutare l'ammissione dell'espositore alle successive manifestazioni**. Si rimanda al regolamento giusta cifra 9.3 delle Condizioni speciali di partecipazione.



05-09.10.2013

Customer No.

0 2 5 0

Registration for main exhibitor

1.10

Hall layout planning starts on 30.11.2012

Please attach business card here!

1 Main exhibitor

Alphabetical sort under the letter:

1.1 Address:

Company / name: (incl. legal form, such as "Limited", "Corporation" etc.)

Street:
Postcode,
town:

P.O.Box:
Postcode,
town:
State,
country:

Tel.:

Fax:

E-mail:

Internet:

Owner/Managing Director:

Mr
 Ms

Contact person (exhibitor) for the event is:

Mr
 Ms

Tel.:

Fax:

E-mail:

Position at the company:

Language of correspondence: German English

1.2 We are a/an: (please tick only one box)

- | | |
|---|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Association / organisation |
| <input type="checkbox"/> Importer | <input type="checkbox"/> Trade medium |
| <input type="checkbox"/> Sales organisation | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Service provider | <input type="checkbox"/> Trade representative |

1.3 Turnover tax ID number (VAT):

1.4 We are registered:

In the commercial register

At the
Magistrate Court in:
Commercial
Register no.:

2 Desired stand space

2.1 We request a stand space measuring approx.

Area in m²

Frontal width in metres min. max.

Depth in metres min. max.

Type of stand: Terrace stand Corner stand
 Two-corner stand Island stand

At a price* of (excl. Stand construction)

Registration until 30th September 2012

206.00 EUR/m² (early-bird discount)

Registration from 1st October 2012

222.00 EUR/m²

Registration fee **290.00 EUR**

plus 7.00 EUR/m² proportionate energy fee

plus 0.60 EUR/m² AUMA fee

*plus statutory VAT

2.2 We would like a completely outfitted stand for Anuga.

Please fill in the enclosed Form S.12 for the completely outfitted stand. Here you'll also find additional information on the construction and the equipment provided.

2.3 We wish to exhibit at the following fair: (Please tick only one box!)

- | | |
|---|---|
| <input type="checkbox"/> Anuga Fine Food | <input type="checkbox"/> Anuga Bread & Bakery,
Hot Beverages |
| <input type="checkbox"/> Anuga Drinks | <input type="checkbox"/> Anuga FoodService |
| <input type="checkbox"/> Anuga Chilled & Fresh Food | <input type="checkbox"/> Anuga RetailTec |
| <input type="checkbox"/> Anuga Meat | <input type="checkbox"/> Anuga Organic* |
| <input type="checkbox"/> Anuga Frozen Food | |
| <input type="checkbox"/> Anuga Dairy | |

*Please note that you must also fill in Form 1.32 for your registration for the trade show Anuga Organic to be valid.

Other:

- WellFood Forum (Forum for Health and Functional Food / OTC)
 Associations, organisations, trade press, services, IT

3 Exhibits

Please fill in the List of Goods (Forms 1.30/1.31) and enclose it with your registration form!

Please tick your products/services on the enclosed List of Goods. Please note that only those products/services registered with the List of Goods may be exhibited at the fair.

Please note: The information on this form will be stored automatically by Koelnmesse GmbH in accordance with the stipulations of the Bundesdatenschutzgesetz (Federal Data Protection Law), and will be passed on to third parties within the framework of the contractual obligations.

By signing the registration form, we acknowledge that the General and the Special Sections of Koelnmesse GmbH's Conditions of Participation as well as the technical regulations are binding for our company.

Place, date, legally binding signature and company stamp of the main exhibitor



05-09.10.2013

Customer No.

0 2 5 0

Name of main exhibitor:

**Enclosure to
 the registration for
 main exhibitor**

Invoice address/
 address for correspondence

1.11

1 Turnover tax ID number (VAT):

Language of correspondence:

German English

2 Alternative invoice address

If the **invoice** should be sent to an address other than the one given in Form 1.10, please enter it below:

Company, name:

Street:

Postcode,
 town:

P.O. Box:

Postcode,
 town:

State,
 country:

Tel.:

Fax:

E-mail:

Please note:

The registered company will be obliged to settle the invoice if the recipient of the invoice fails to effect payment.

3 Alternative correspondence address

If **correspondence** should be sent to an address other than the one given in Form 1.10, please enter it below:

Company, name:

Contact
 person:

Street:

Postcode,
 town:

P.O. Box:

Postcode,
 town:

State,
 country:

Tel.:

Fax:

E-mail:

Language of correspondence:

German English

Please note:

The information on this form will be stored automatically by Koelnmesse GmbH in accordance with the stipulations of the Bundesdatenschutzgesetz (Federal Data Protection Law), and will be passed on to third parties within the framework of the contractual obligations.



05-09.10.2013

Customer No. of the main exhibitor:

0 2 5 0

Name of main exhibitor:

Registration for co-exhibitors*

in conjunction with filled out List of Goods (form 1.30/1.31)!

Closing date: 20.05.2013

1.20

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following co-exhibitors at our stand:

If you wish to register more than two companies, please photocopy the blank form first.

Company / name: (incl. legal form, such as "Limited", "Corporation" etc.)

0 2 5 0

Customer No.

Contact person:

- Mr
 Ms

E-mail contact person:

Street:

Postcode, town:

P.O.Box:

Postcode, town:

State, country:

gen. Tel.:

gen. Fax:

gen. E-mail**:

Internet**:

Owner/Managing Director:

- Mr
 Ms

Sort under the letter:

The company is a/an:

- Manufacturer
 Importer
 Sales organisation
 Service provider

- Association / Organisation
 Trade medium
 Wholesaler
 Trade representative

The company is represented with:

- its own products
 its own staff
 its own company sign

Please fill out form 1.30/1.31

The participation fee is 250.00 EUR (does not include VAT) for each co-exhibitor and will be invoiced to the main exhibitor. This fee does not include entry in the Media Package.

**required for the online trade fair catalogue

Company / name: (incl. legal form, such as "Limited", "Corporation" etc.)

0 2 5 0

Customer No.

Contact person:

- Mr
 Ms

E-mail contact person:

Street:

Postcode, town:

P.O.Box:

Postcode, town:

State, country:

gen. Tel.:

gen. Fax:

gen. E-mail**:

Internet**:

Owner/Managing Director:

- Mr
 Ms

Sort under the letter:

The company is a/an:

- Manufacturer
 Importer
 Sales organisation
 Service provider

- Association / Organisation
 Trade medium
 Wholesaler
 Trade representative

The company is represented with:

- its own products
 its own staff
 its own company sign

Please fill out form 1.30/1.31

The participation fee is 250.00 EUR (does not include VAT) for each co-exhibitor and will be invoiced to the main exhibitor. This fee does not include entry in the Media Package.

**required for the online trade fair catalogue

Please note that you must complete a separate List of Goods (Form 1.30/1.31) for every company entered here.

* Explanation of "co-exhibitors":

Co-exhibitors are companies with their own products and their own personnel that use the stand area of a main exhibitor. Companies within groups and subsidiaries count as co-exhibitors.

Please note:

The information on this form will be stored automatically by Koelnmesse GmbH in accordance with the stipulations of the Bundesdatenschutzgesetz (Federal Data Protection Law), and will be passed on to third parties within the framework of the contractual obligations.

Place, date, legally binding signature and company stamp of the main exhibitor



05-09.10.2013

Customer No. of the main exhibitor:

0 2 5 0

Name of main exhibitor:

Registration for additionally represented companies*

in conjunction with filled out
List of Goods (form 1.30/1.31)!

Closing date: 20.05.2013

1.21

In accordance with Item V of the General Section of the Conditions of Participation, we hereby register the following additionally represented companies at our stand:

If you wish to register more than two companies, please photocopy the blank form first.

Company / name: (incl. legal form, such as "Limited", "Corporation" etc.)

0 2 5 0

Customer No.

Contact person:

- Mr
 Ms

E-mail contact person:

Street:

Postcode, town:

P.O.Box:

Postcode, town:

State, country:

gen. Tel.:

gen. Fax:

gen. E-mail**:

Internet**:

Owner/Managing Director:

- Mr
 Ms

Sort under the letter:

The company is a/an:

- | | |
|---|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Association / Organisation |
| <input type="checkbox"/> Importer | <input type="checkbox"/> Trade medium |
| <input type="checkbox"/> Sales organisation | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Service provider | <input type="checkbox"/> Trade representative |

Please fill out form 1.30/1.31

* Explanation "additionally represented companies":

Additionally represented companies are companies who have products/company signs at the stand of the main exhibitor but none of their own staff/personnel.

**required for the online trade fair catalogue

Company / name: (incl. legal form, such as "Limited", "Corporation" etc.)

0 2 5 0

Customer No.

Contact person:

- Mr
 Ms

E-mail contact person:

Street:

Postcode, town:

P.O.Box:

Postcode, town:

State, country:

gen. Tel.:

gen. Fax:

gen. E-mail**:

Internet**:

Owner/Managing Director:

- Mr
 Ms

Sort under the letter:

The company is a/an:

- | | |
|---|---|
| <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Association / Organisation |
| <input type="checkbox"/> Importer | <input type="checkbox"/> Trade medium |
| <input type="checkbox"/> Sales organisation | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Service provider | <input type="checkbox"/> Trade representative |

Please fill out form 1.30/1.31

* Explanation "additionally represented companies":

Additionally represented companies are companies who have products/company signs at the stand of the main exhibitor but none of their own staff/personnel.

**required for the online trade fair catalogue

Please note that you must complete a separate List of Goods (Form 1.30/1.31) for every company entered here.

Please note:

The information on this form will be stored automatically by Koelnmesse GmbH in accordance with the stipulations of the Bundesdatenschutzgesetz (Federal Data Protection Law), and will be passed on to third parties within the framework of the contractual obligations.

Place, date, legally binding signature and company stamp of the main exhibitor



05-09.10.2013

0 2 5 0

Customer No.

List of Goods: Sales channel/trend topics/target and sales markets

Multiple responses possible
 (additional classification characteristics)

1.30

Name of main exhibitor:

(Please also fill in if co-exhibitor/additionally represented company is indicated)

Name of co-exhibitor/additionally represented company:

(Please fill in a separate List of Goods for each co-exhibitor/additionally represented company)

(Please check the appropriate box, multiple responses possible)

We're offering:

- Products for the food wholesale and retail trade
- Products for food service and catering (institutional/communal catering, system catering, new channels and the hotel industry)
- Products for the food processing industry

Trend topics

The following trend topics will be communicated separately from the specialist trade fairs at Anuga. They will provide additional guidance to your relevant visitor target groups.

- Organic products
- Gourmet products and regional specialities
- Health & functional food
- Private labels
- Kosher products
- Halal food
- Finger food
- Vegetarian products
- Ingredients
- Products based on fair trade

Our target/sales markets are:

Africa

- North Africa
- West Africa
- Central, East and South Africa

The Americas

- North America
- Central America
- South America

Asia

- Southeast Asia
- North Asia
- India
- Middle East

Europe

- Northern Europe
- Western Europe
- Southern Europe
- Eastern Europe

Oceania

- Australia/
New Zealand



05-09.10.2013

List of Goods

Must be returned by
– Main exhibitor
– Co-exhibitor
– Additionally represented companies
Please complete and return with registration

1.31

Name of main exhibitor:

(Please also fill in if co-exhibitor/additionally represented company is indicated)

Name(s) of co-exhibitor / additionally represented company:

(Please fill in a separate list of goods for each co-exhibitor/additionally represented company)

List of Goods (Please cross the corresponding items)

Please note that the information you provide here **does not** form the basis for your catalogue entry.



Anuga Fine Food

General provisions and staple foods

Nutrients

Canned food

Ready-meals and soup products

Delicatessen sauces and seasonings

Dried fruit and vegetables

Oils and fats

Confectionery and snack products

General provisions and staple foods

<input type="checkbox"/>	010/101 Raw materials and process materials
<input type="checkbox"/>	010/102 Food additives
<input type="checkbox"/>	010/103 Semi-finished products (non-chilled)
<input type="checkbox"/>	010/104 Raw ingredients (fruit)
<input type="checkbox"/>	010/106 Fruit and vegetable powder
<input type="checkbox"/>	010/107 Concentrates (liquid and powder)
<input type="checkbox"/>	010/108 Sugar
<input type="checkbox"/>	010/109 Salt
<input type="checkbox"/>	010/110 Flour
<input type="checkbox"/>	010/111 Starches
<input type="checkbox"/>	010/112 Custard and jelly powder
<input type="checkbox"/>	010/113 Gelling and binding agents
<input type="checkbox"/>	010/114 Yeast
<input type="checkbox"/>	010/115 Breadcrumbs
<input type="checkbox"/>	010/117 Baking agents and basic ingredients for baking
<input type="checkbox"/>	010/118 Raw ingredients (Baking)
<input type="checkbox"/>	010/119 Baking powder
<input type="checkbox"/>	010/120 Vanilla/vanillin sugar
<input type="checkbox"/>	010/121 Sweetening agent
<input type="checkbox"/>	010/122 Other ingredients for baking
<input type="checkbox"/>	010/199 Other general provisions and staple foods

Nutrients

<input type="checkbox"/>	010/201 Pasta (non-chilled)
<input type="checkbox"/>	010/202 Rice (non-chilled)
<input type="checkbox"/>	010/203 Rice products
<input type="checkbox"/>	010/204 Potato products (non-chilled)
<input type="checkbox"/>	010/205 Pulses
<input type="checkbox"/>	010/210 Grains
<input type="checkbox"/>	010/211 Semolina
<input type="checkbox"/>	010/212 Oat products
<input type="checkbox"/>	010/213 Barley products
<input type="checkbox"/>	010/214 Buckwheat products

<input type="checkbox"/>	010/215 Couscous
<input type="checkbox"/>	010/221 Cereals
<input type="checkbox"/>	010/222 Muesli
<input type="checkbox"/>	010/223 Cornflakes
<input type="checkbox"/>	010/299 Other nutrients

Canned food

<input type="checkbox"/>	010/301 Canned fruit and pulps
<input type="checkbox"/>	010/302 Fruit preserves
<input type="checkbox"/>	010/303 Vegetable preserves
<input type="checkbox"/>	010/304 Mushroom preserves
<input type="checkbox"/>	010/305 Pickled products
<input type="checkbox"/>	010/306 Fish preserves
<input type="checkbox"/>	010/307 Mixed preserves
<input type="checkbox"/>	010/308 Palm hearts
<input type="checkbox"/>	010/309 Snails
<input type="checkbox"/>	010/310 Preserved antipasti
<input type="checkbox"/>	010/311 Olives
<input type="checkbox"/>	010/312 Soya-bean products (tofu)
<input type="checkbox"/>	010/399 Other preserves

Ready-meals and soup products

<input type="checkbox"/>	010/401 Ready-meals (non-chilled)
<input type="checkbox"/>	010/402 Ingredients for ready-meals (non-chilled)
<input type="checkbox"/>	010/410 Powdered soups (non-chilled)
<input type="checkbox"/>	010/411 Non-powdered soups (non-chilled)
<input type="checkbox"/>	010/412 Seasonings
<input type="checkbox"/>	010/413 Sauces and gravies (non-chilled)
<input type="checkbox"/>	010/414 Stocks (non-chilled)
<input type="checkbox"/>	010/415 Meat Extracts
<input type="checkbox"/>	010/416 Soup stocks
<input type="checkbox"/>	010/499 Other soup products

Delicatessen sauces and seasonings

<input type="checkbox"/>	010/501 Salad dressings (non-chilled)
<input type="checkbox"/>	010/502 Vinegar
<input type="checkbox"/>	010/503 Mustard
<input type="checkbox"/>	010/504 Mayonnaise
<input type="checkbox"/>	010/505 Ketchup
<input type="checkbox"/>	010/506 Horseradish
<input type="checkbox"/>	010/507 Tomato paste, concentrate and puree
<input type="checkbox"/>	010/508 Pesto
<input type="checkbox"/>	010/509 Soy sauce

Name of exhibitor:

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010/510	Essences and aromas
010/511	Chutneys
010/520	Herbs and spices
010/521	Grill sauce/barbecue sauce
010/599	Other seasonings and sauce seasonings

Dried fruit and vegetables

010/601	Dried fruit
010/602	Dates
010/603	Figs
010/604	Dried vegetables
010/605	Dried mushrooms
010/606	Truffles
010/607	Nuts
010/608	Almonds
010/609	Pistachio nuts
010/610	Kernels
010/611	Cocktail fruit
010/612	Preserved fruit

Oils and fats

010/701	Vegetable fats
010/702	Vegetable oils
010/703	Olive oil
010/704	Rapeseed oil
010/705	Soya oil
010/706	Grapeseed oil
010/707	Argan oil
010/708	Sesame oil
010/721	Margarine
010/722	Fat for frying

Confectionery and snack products

010/901	Chocolate*
010/902	Pralines*
010/903	Other cocoa and chocolate products*
010/904	Sugar confectionery*
010/905	Marzipan and persipan*
010/906	Confectionery products from kernels*
010/907	Snack products*
010/908	Chewing gum*
010/999	Other confectionery*

*see Item 2, Special Section of the Conditions of Participation

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!

**Anuga Frozen Food**

Frozen fruit and vegetables

Frozen meat

Frozen fish and seafood

Frozen ready-meals

Frozen baked goods

Ice cream

Frozen dairy products

Raw ingredients and auxiliary agents for frozen products

Frozen fruit and vegetables

020/101	Frozen fruit (unprocessed)
020/102	Frozen fruit products
020/103	Frozen vegetables (unprocessed)
020/104	Frozen vegetable products
020/105	Frozen potato products
020/106	Frozen herbs
020/107	Frozen mushrooms

Frozen meat

020/201	Frozen meat (unprocessed)
020/202	Frozen meat products
020/203	Frozen game
020/204	Frozen poultry (whole)
020/205	Frozen poultry products
020/299	Other frozen meat

Frozen fish and seafood

020/301	Frozen fish (unprocessed)
020/302	Frozen fish products
020/303	Frozen shellfish and crustaceans
020/399	Other frozen seafood

Frozen ready-meals

020/401	Frozen complete meals
020/402	Frozen ready-meal ingredients
020/403	Frozen pizzas
020/404	Frozen baguettes
020/405	Frozen snacks
020/406	Frozen pasta
020/407	Frozen sushi
020/499	Other frozen ready-meals

Frozen baked goods

020/501	Frozen tarts
020/502	Frozen cakes
020/503	Frozen bread and rolls
020/504	Frozen small pastries
020/505	Frozen dumplings
020/506	Frozen flour-based desserts
020/507	Frozen savoury baked goods
020/599	Other frozen baked goods

Ice cream

020/601	Ice cream
020/602	Semi-finished ice cream products
020/603	Ice cubes
020/604	Other ice products

Frozen dairy products

020/701	Frozen dairy products
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Raw ingredients and auxiliary agents for frozen products

020/801	Aromas
020/899	Other raw ingredients and auxiliary agents

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!

Name of exhibitor:

Customer No.

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Anuga Meat

Meat (unprocessed)

Meat products

Preserves containing meat

Meat-based convenience products

Raw ingredients and auxiliary agents for butchers

Meat (unprocessed)

	030/101	Pork
	030/102	Beef
	030/103	Veal
	030/104	Poultry
	030/105	Lamb and goat
	030/106	Game
	030/107	Buffalo meat
	030/108	Ostrich meat
	030/109	Horse meat
	030/110	Elk meat
	030/111	Offal
	030/112	Rabbit meat
	030/199	Other unprocessed meat

Meat products

	030/201	Salami
	030/202	Smoked sausage
	030/203	Smoked sausage for spreading
	030/209	Other raw sausage
	030/210	Liverwurst
	030/211	Black pudding
	030/219	Other cooked sausage
	030/220	Mortadella
	030/221	Pork sausage
	030/229	Other boiled sausage
	030/231	Uncooked ham
	030/232	Cooked ham
	030/240	Pâtés
	030/242	Smoked products
	030/243	Bacon
	030/244	Meat substitutes
	030/245	Lard and suet
	030/246	Meat products with vegetable content
	030/250	Sausage products especially for children
	030/299	Other meat products

Preserves containing meat

	030/301	Canned sausages
	030/302	Sausage preserves
	030/303	Poultry preserves
	030/304	Game preserves
	030/305	Meat preserves
	030/399	Other preserves containing meat

Meat-based convenience products

	030/401	Ready-meals with meat
	030/402	Doner
	030/403	Meat snacks
	030/404	Meat for barbecuing
	030/405	Gyros
	030/499	Other meat-based convenience products

Raw ingredients and auxiliary agents for butchers

	030/501	Seasoning mixtures and marinades
	030/502	Natural and artificial casings
	030/599	Other raw ingredients for butchers

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!



Anuga Chilled & Fresh Food

Cut fruit & vegetables

Fresh fruit and vegetables

Speciality salads

Fish, shellfish and seafood

Fresh side dishes/ingredients

Fresh ready-meals

Raw ingredients and auxiliary agents for chilled foods

Other chilled products

Cut fruit & vegetables

	040/101	Cut fruit
	040/102	Cut vegetables
	040/103	Cut salad
	040/104	Sprouts and shoots
	040/105	Fresh potato products
	040/106	Pre-cooked vegetables

Fresh fruit and vegetables

	040/901	Fresh fruit and vegetables
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Speciality salads

	040/201	Pasta salads
	040/202	Potato salads
	040/203	Meat salads
	040/204	Fish salads
	040/205	Vegetable salads
	040/206	Egg salads
	040/299	Other speciality salads

Fish, shellfish and seafood

	040/301	Fresh fish
	040/302	Fish products/seafood
	040/303	Dried fish
	040/304	Salted fish
	040/305	Smoked fish
	040/307	Crustaceans
	040/308	Shellfish
	040/309	Caviar
	040/310	Sushi
	040/311	Chilled fish in tins
	040/312	Chilled fish preserves
	040/313	Fish snacks

Fresh side dishes/ingredients

	040/401	Fresh soups
	040/402	Fresh stews
	040/403	Fresh sauces and dressings
	040/404	Fresh pasta
	040/405	Fresh dumplings
	040/406	Fruit desserts
	040/407	Chilled antipasti

Name of exhibitor:

Customer No.

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040/408	Chilled dips
040/409	Chilled meat-free/milk-free spreads
040/499	Other fresh side dishes / ingredients

Fresh ready-meals

040/601	Fresh meat-based ready-meals
040/602	Fresh fish-based ready-meals
040/603	Fresh vegetarian ready-meals
040/604	Fresh pizzas
040/605	Chilled snacks
040/606	Chilled pasta dishes/lasagne
040/607	Chilled sandwiches
040/699	Other fresh ready-meals

Raw ingredients and auxiliary agents for chilled foods

040/701	Aromas
040/799	Other raw ingredients and auxiliary agents

Other chilled products

040/801	Fresh pastries
040/802	Chilled baked goods
040/803	Chilled spreads
040/804	Chilled fresh juices
040/805	Chilled ready-to-eat cake
040/806	Smoothies

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!

**Anuga Dairy****Milk and dairy products****Cream and cream products****Cheese****Butter****Desserts****Dried milk products****Fruit preparations/ingredients/staple foods/auxiliary agents****Eggs and egg products****Lactose-free milk and dairy products****Milk and dairy products**

050/101	Pasteurised milk
050/102	Long-life milk
050/103	Sterilised milk
050/104	Extended shelf life milk (ESL)
050/110	Mixed milk drinks
050/111	Milk drinks with added ingredients
050/120	Buttermilk
050/121	Cultured milk
050/122	Sour set milk
050/123	Kefir
050/124	Natural yoghurt
050/125	Fruit yoghurt
050/126	Yoghurt with added ingredients
050/127	Drinking yoghurt
050/130	Condensed milk
050/140	Whey drinks

050/150	Soya drinks
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Cream and cream products

050/201	Pasteurised cream
050/202	Long-life cream
050/203	Sterilised cream
050/204	Crème fraîche
050/205	Sour cream
050/206	Aerosol cream
050/207	Coffee cream

Cheese

050/301	Hard cheese
050/302	Slicing cheese/semi-hard cheese
050/303	Semi-solid sliced cheese
050/304	Soft cheese
050/305	Acid curd cheese
050/306	Processed cheese and preparations
050/307	Cream cheese
050/308	Cream cheese with added ingredients
050/309	Non-pasteurised cheese
050/310	Goat cheese
050/311	Sheep's milk cheese
050/312	Buffalo milk cheese
050/313	Pasta filata cheese
050/314	Mould cheese
050/350	Low calorie cheese

Butter

050/401	Cream butter
050/402	Cultured butter
050/403	Mildly acidified butter
050/404	Spreadable milk fats
050/405	Butter-based products
050/406	Other butters

Desserts

050/501	Custard
050/502	Rice pudding/semolina
050/503	Crèmes
050/504	Mousses
050/505	Dessert sauce
050/599	Other desserts

Dried milk products

050/601	Milk powder
050/602	Whey powder
050/603	Lactose
050/604	Lactoprotein
050/605	Yoghurt powder
050/606	Quark powder
050/607	Cheese powder
050/608	Coffee whitener (instant milk powder)
050/609	Instant beverages
050/699	Other dried milk products

Fruit preparations/ingredients/staple foods/auxiliary agents

050/701	Fruit preparations
050/702	Ingredients/raw materials/auxiliary agents

Eggs and egg products

050/801	Eggs and egg products
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Lactose-free milk and dairy products

050/901	Lactose-free milk and dairy products
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Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!

Name of exhibitor:

Customer No.

0 2 5 0



Anuga Bread & Bakery, Hot Beverages

Bread (fresh, frozen, partly-baked)

Small baked rolls

Fine baked goods

Long-life baked goods

Spreads

Hot beverages

Raw materials/ingredients/auxiliary agents for baking

Bread (fresh, frozen, partly-baked)

060/101	Wheat Bread
060/102	Mixed wheat bread
060/103	Wholemeal wheat bread
060/104	Mixed rye bread
060/105	Rye bread
060/106	Wholemeal rye bread
060/107	Special bread
060/108	Mixed bread types
060/109	Flat breads
060/110	Tortillas
060/111	Other bread types
060/112	Bread preserves
060/113	Baking mixes

Small baked rolls

060/201	Rolls
060/202	Pretzels
060/203	Bagels
060/204	Muffins
060/205	Croissants/ice-cream wafers
060/299	Other small baked goods

Fine baked goods

060/301	Pyramid cake
060/302	Sponge cake-based baked goods
060/303	Sponge cake
060/304	Puff pastry products
060/305	Stollen
060/306	Yeast-risen cake
060/307	Danish pastries
060/308	Cakes
060/309	Tarts
060/310	Fine baked goods in cans
060/399	Other fine baked goods

Long-life baked goods

060/401	Biscuits and crackers
060/402	Soda dough products
060/403	Gingerbread
060/404	Baking wafers
060/405	Long-life waffles
060/406	Rusks
060/407	Russian bread, meringue
060/408	Sponge
060/409	Macaroons
060/410	Florentines
060/411	Muesli bars/muesli baked goods

060/412	Gingerbread
060/419	Long-life baked goods in cans
060/499	Other long-life baked goods

Spreads

060/501	Jams
060/502	Fruit spreads
060/503	Fruit preserves
060/504	Fruit jellies
060/505	Fruit butter
060/506	Beet-leaf syrup
060/507	Plum jam
060/508	Fruit syrup
060/509	Maple syrup
060/510	Honey
060/511	Nut/nougat spreads
060/512	Chocolate sprinkles
060/513	Peanut butter
060/599	Other spreads

Hot beverages

060/601	Coffee
060/602	Espresso
060/603	Specialty coffees
060/604	Green coffee
060/605	Barley/malt/corn coffee
060/606	Coffee extract
060/607	Coffee pads/capsules
060/608	Coffee additives
060/609	Instant hot beverages
060/610	Syrup/sauces for hot drinks
060/620	Black tea
060/621	Green tea
060/622	Fruit tea
060/623	Herbal tea
060/624	Tea extract
060/625	Other teas
060/626	Plant extracts
060/630	Cocoa powder and mixtures
060/631	Raw cocoa
060/632	Cocoa butter
060/633	Cocoa mass

Raw materials/ingredients/auxiliary agents for baking

060/901	Raw materials/ingredients
060/902	Auxiliary agents
060/903	Seasonings

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!

Name of exhibitor:

Customer No.

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Anuga Drinks

Non-alcoholic drinks

Beer and mixed beer drinks

Wine and sparkling wine

Spirits

Raw materials, reagents and additives

Non-alcoholic drinks

070/101	Fruit juices
070/102	Fruit nectars
070/106	Vegetable juices
070/107	Thickened juices
070/108	Mineral water
070/109	Spring water
070/110	Spa water
070/111	Artificially carbonated water
070/112	Carbonated fruit juice drinks
070/113	Soft drinks
070/114	Caffeinated cold drinks
070/115	Instant beverages
070/116	Enzyme drinks
070/117	Energy drinks
070/118	Mixed fruit juice/mineral water drinks
070/119	Iced tea
070/120	Soya-based drinks
070/121	Health-promoting drinks
070/122	Sports drinks
070/123	Near-water drinks
070/124	Syrups
070/125	Tea-based drinks
070/126	Fruit juice drinks
070/199	Other non-alcoholic drinks

Beer and mixed beer drinks

070/201	Beer
070/202	Non-alcoholic beer
070/203	Diet beer
070/204	Malt beer
070/205	Mixed beer drinks

Wine and sparkling wine

070/301	White wines
070/302	Red wines
070/303	Rosé wines
070/304	Pertwein
070/305	Sweet wines
070/306	Apple wines
070/307	Fruit and berry wines
070/308	Sparkling fruit wines
070/309	Drinks with wine content
070/310	Sekt (sparkling wine)
070/311	Champagne
070/312	Sparkling wines
070/399	Other wines

Spirits

070/401	Spirits from wine distillates
070/402	Spirits based on grain or starch
070/403	Fruit-based spirits
070/404	Potato-based spirits
070/405	Rum

070/406	Liqueurs
070/407	Vermouth
070/408	Aperitifs
070/409	Alcoholic drinks with fruit
070/410	Distillates
070/411	Alcopops
070/412	Vodka
070/413	Whisky
070/414	Cachaca
070/415	Tequila
070/416	Cocktails
070/450	Other spirits
070/499	Other alcoholic drinks

Raw materials, reagents and additives

070/501	Fruit-juice concentrates
070/502	Fruit purée
070/503	Aromas, essences and extracts
070/504	Fruit and vegetable preparation
070/505	Sweeteners
070/506	Colours
070/507	Basic raw materials
070/508	Other additives

Please enter organic products in the List of Goods for "Anuga Organic" (page 6/7)!



Anuga Organic

Organic delicatessen products, gourmet, general provisions and health food

Frozen organic products

Organic meat, sausage, game and poultry

Organic fresh convenience and fish products

Organic milk and dairy products

Organic bread, baked goods, spreads and hot beverages

Organic drinks

Organic delicatessen products, gourmet, general provisions and health food

210/110	Organic general provisions and staple foods
210/120	Organic pasta (non-chilled)
210/121	Organic rice and rice products
210/122	Organic potato products
210/123	Organic grain products
210/124	Organic cereals, muesli, cornflakes
210/125	Organic pulses
210/126	Organic soya products
210/129	Other organic nutrients
210/130	Organic fruit, vegetable and mushroom preserves
210/131	Organic pickled products
210/132	Organic fish preserves
210/133	Organic antipasti (preserved)
210/134	Organic olives
210/139	Other organic preserves
210/140	Organic ready-meals (non-chilled)
210/141	Organic soups and soup products

Name of exhibitor:

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210/150	Organic salad dressings
210/151	Organic seasonings and sauce seasonings
210/152	Organic essences and aromas
210/153	Organic herbs and spices
210/160	Dried organic fruit and vegetables
210/161	Organic nuts, almonds, kernels
210/170	Organic oils and fats
210/180	Organic OTC products (prescription-free remedies)
210/181	Organic dietary supplements
210/182	Organic health-food products
210/183	Organic gluten-free products
210/184	Organic food for athletes
210/185	Organic food for diabetics
210/186	Organic food for babies and children
210/187	Other organic dietetic food
210/188	Organic functional foods
210/190	Organic cocoa and chocolate products
210/191	Organic pralines
210/192	Organic sugar confectionary
210/193	Organic snack products
210/198	Other organic confectionery & organic snack products

Frozen organic products

210/210	Frozen organic fruit and vegetable products
210/220	Frozen organic meat products
210/230	Frozen organic fish and seafood products
210/240	Frozen organic ready-meals
210/250	Frozen organic baked goods
210/260	Organic ice cream
210/299	Other frozen organic products

Organic meat, sausage, game and poultry

210/310	Organic beef
210/311	Organic pork
210/312	Organic poultry
210/313	Organic game
210/320	Organic meat products
210/330	Organic preserves containing meat
210/399	Other organic meat and meat products

Organic fresh convenience and fish products

210/410	Chilled and sliced organic fruit and vegetables
210/420	Chilled organic delicatessen salads
210/430	Organic fish, shellfish and seafood
210/440	Chilled organic soups and stews
210/441	Chilled organic sauces and dressings
210/442	Chilled organic pasta
210/449	Other organic side dishes/ingredients
210/450	Chilled organic ready-meals
210/480	Other chilled organic food products
210/490	Fresh organic fruit and vegetables

Organic milk and dairy products

210/510	Organic milk and dairy products
210/520	Organic cream and cream products
210/530	Organic cheese
210/540	Organic butter
210/550	Organic milk-based desserts
210/560	Organic dried milk products
210/570	Organic eggs and egg products

210/590	Organic lactose-free milk and dairy products
210/599	Other organic milk and dairy products

Organic bread, baked goods, spreads and hot beverages

210/610	Organic bread and small pastries
210/630	Organic fine baked goods, long-life baked goods
210/650	Organic jams and spreads
210/652	Organic honey
210/659	Other organic spreads
210/660	Organic coffee
210/661	Organic tea
210/662	Organic cocoa

Organic drinks

210/710	Organic fruit juices
210/711	Organic vegetable juices
210/712	Organic mineral water
210/713	Organic soft-drinks
210/714	Organic grain drinks
210/715	Organic soya drinks
210/719	Other organic non-alcoholic drinks
210/720	Organic beer and mixed beer drinks
210/730	Organic wines
210/731	Organic sparkling wine
210/732	Organic champagne
210/739	Other organic drinks containing wine
210/740	Organic spirits

**Anuga FoodService**

Food and beverages for the food service and catering market
Kitchen technology

Distribution systems/table and serving equipment

Rinsing, cleaning and disposal technology

Refrigeration technology

Coffee machines

Information and billing systems

Construction technology, furnishing and equipment

Services and concepts

Food and beverages for the food service and catering market

080/901	General provisions and staple foods for the catering sector/food service and catering market
080/902	Dried cereal, starch or nut products for the catering sector/food service and catering market
080/903	Canned food for the catering sector/food service and catering market
080/904	Ready-meals and soup products for the catering sector/food service and catering market
080/905	Delicatessen sauces and seasonings for the catering sector/food service and catering market
080/906	Dried fruit and vegetables for the catering sector/food service and catering market
080/907	Oils and fats for the catering sector/food service and catering market

Name of exhibitor:

Customer No.

0 2 5 0

080/908	Confectionery and snack products for the catering sector/food service and catering market
080/909	Frozen fruit and vegetables for the catering sector/food service and catering market
080/910	Frozen meat for the catering sector/food service and catering market
080/911	Frozen seafood and fish for the catering sector/food service and catering market
080/912	Frozen ready-meals for the catering sector/food service and catering market
080/913	Frozen cakes and baked goods for the catering sector/food service and catering market
080/914	Ice cream for the catering sector/food service and catering market
080/915	Frozen dairy products for the catering sector/food service and catering market
080/916	Raw materials and auxiliary agents for frozen products for the catering sector/food service and catering market
080/917	Meat (unprocessed) for the catering sector/food service and catering market
080/918	Meat products for the catering sector/food service and catering market
080/919	Preserves containing meat for the catering sector/food service and catering market
080/920	Meat-based convenience foods for the catering sector/food service and catering market
080/921	Raw materials and auxiliary agents for butchers for the catering sector/food service and catering market
080/922	Sliced fruit and vegetables for the catering sector/food service and catering market
080/923	Fresh fruit and vegetables for the catering sector/food service and catering market
080/924	Delicatessen salads for the catering sector/food service and catering market
080/925	Fish, shellfish and seafood for the catering sector/food service and catering market
080/926	Fresh side dishes/ingredients for the catering sector/food service and catering market
080/927	Fresh ready-meals for the catering sector/food service and catering market
080/928	Raw materials and auxiliary agents for chilled & fresh food for the catering sector/food service and catering market
080/929	Other chilled & fresh food products for the catering sector/food service and catering market
080/930	Milk and dairy products for the catering sector/food service and catering market
080/931	Cream and cream products for the catering sector/food service and catering market
080/932	Cheese for the catering sector/food service and catering market
080/933	Butter for the catering sector/food service and catering market
080/934	Desserts for the catering sector/food service and catering market
080/935	Dried milk products for the catering sector/food service and catering market
080/936	Fruit preparations/ingredients/staple foods/auxiliary agents for the catering sector/food service and catering market
080/937	Eggs and egg products for the catering sector/food service and catering market
080/938	Lactose-free milk and dairy products for the catering sector/food service and catering market

080/939	Bread (fresh, frozen, semi-baked) for the catering sector/food service and catering market
080/940	Small baked goods for the catering sector/food service and catering market
080/941	Long-life baked goods for the catering sector/food service and catering market
080/942	Spreads for the catering sector/food service and catering market
080/943	Hot beverages for the catering sector/food service and catering market
080/944	Staple foods/ingredients/auxiliary agents for the baked goods industry for the catering sector/food service and catering market
080/945	Soft drinks for the catering sector/food service and catering market
080/946	Beer and mixed beer drinks for the catering sector/food service and catering market
080/947	Wine and sparkling wine for the catering sector/food service and catering market
080/948	Spirits for the catering sector/food service and catering market
080/949	Raw materials, reagents and additives for the catering sector/food service and catering market
080/950	Organic delicatessen products, gourmet food, staple foods and health food for the catering sector/food service and catering market
080/951	Organic frozen food for the catering sector/food service and catering market
080/952	Organic meat, sausage, game and poultry for the catering sector/food service and catering market
080/953	Organic fresh convenience foods and fish products for the catering sector/food service and catering market
080/954	Organic milk and dairy products for the catering sector/food service and catering market
080/955	Organic bread, baked goods, spreads and hot beverages for the catering sector/food service and catering market
080/956	Organic drinks for the catering sector/food service and catering market

Kitchen technology

080/101	Workbenches
080/102	Baking systems and accessories
080/103	Ovens
080/104	Bain Maries
080/105	Working clothing
080/106	Frying, grilling and griddle plates
080/107	Sausage fryers
080/108	Cook-chill technology
080/109	Cook-freeze technology
080/110	Steam machines
080/111	Dosing apparatus
080/112	Stainless steel furniture
080/113	Ice cream machines
080/114	Ice machines
080/115	Fast-food systems and equipment
080/116	Meat processing machines and equipment
080/117	Deep-fat fryers
080/118	Cooking machinery
080/119	Gastronorm containers
080/120	Barbecues
080/121	Large-scale cooking equipment
080/122	Large-scale kitchen equipment
080/123	Large-scale food processors and devices
080/124	Hot-air steamers
080/125	Stoves

Name of exhibitor:

Customer No.

0 2 5 0

080/126	Systems and facilities for snack bars
080/127	Induction technology
080/129	Cooking accessories and utensils
080/130	Combination steamers
080/131	Storage technology
080/132	Microwaves
080/133	Pizza ovens
080/134	Smoking devices
080/135	Shelving systems
080/136	Roasters
080/137	Cream machines
080/138	Peeling and slicing machines
080/139	Pots and pans
080/140	Scales
080/141	Waffle irons
080/142	Frying oil filters

Distribution systems/table and serving equipment

080/201	Banquet systems
080/202	Containers
080/203	Buffet systems
080/204	Dispensers
080/205	Disposable cups/cutlery/crockery
080/206	Disposable packaging
080/207	Foils
080/208	Front cooking
080/209	Cutlery, crockery, glasses
080/210	Drink serving systems and accessories
080/211	Insulated transport containers
080/212	Meal trays
080/213	Serviettes
080/214	Food dispensing systems
080/215	Food transport systems
080/216	Food distribution systems
080/217	Food and drink dispensers
080/218	Cup and plate warmers
080/220	Packaging and sealing systems
080/221	Heat-control counters
080/222	Juice presses

Rinsing, cleaning and disposal technology

080/301	Baskets for tableware, glass washing and storage
080/302	Glass-washing machines and devices
080/303	Polishers
080/304	Cleaning devices
080/305	Cleaning agents and detergents
080/306	Dishwashing and mobile units
080/308	Separation and disposal systems
080/309	Food waste disposal

Refrigeration technology

080/401	Ice makers
080/402	Temperature-controlled cabinets
080/403	Refrigerators and freezers
080/404	Refrigeration and freezing counters
080/405	Refrigeration and freezing cabinets
080/406	Refrigeration and freezing units
080/407	Refrigeration furniture
080/408	Refrigeration technology and serving furniture
080/409	Shock frosters, shock frost systems and accessories

Coffee machines

080/501	Automatic coffee machines
080/502	Baristo
080/503	Espresso machines
080/504	Combination machines
080/505	Fresh-brew machines with filters
080/506	Large brewing systems

080/507	Coffee grinders
080/508	Complete units/systems
080/510	Table tops
080/511	coffee roaster
080/512	Tea-brewing appliances and accessories
080/513	Installations

Information and billing systems

080/601	Cashless payment systems
080/602	Data and information systems
080/603	Cashier and billing systems
080/604	Registration desks
080/605	Merchandise management systems
080/606	Advertising systems/displays
080/607	Waiter-call systems

Construction technology, furnishing and equipment

080/701	Ceiling and wall systems
080/702	Extractor hoods and ventilation technology
080/703	Energy optimisation
080/704	Grease traps
080/705	Fire extinguishing equipment
080/706	Food lighting
080/707	Flooring
080/708	Air purification/disinfection
080/709	Decoration/advertising
080/710	Furnishings for hospitality catering
080/711	Equipment for outdoor catering
080/713	Sales carts
080/714	Gastromobiles

Services and concepts

080/801	Sales promotion and advertising
080/802	Consulting/planning
080/803	Game and entertainment devices
080/804	Services for the external catering market
080/805	Franchise systems
080/806	HACCP consulting

**Anuga RetailTec****Shop fittings and equipment****Refrigeration technology****Disposal/return/cleaning****Sales promotion****Communications and IT****Sales vehicles****Shop fittings and equipment**

090/101	Lighting technology
090/102	Equipment for bakeries
090/103	Shopping trolleys
090/104	Equipment for butchers
090/105	Interior furnishings
090/106	Check-outs
090/107	Complete solutions for the food retail trade
090/108	Store fittings
090/109	Individual shop-construction furniture
090/110	Shop concepts/shop programmes
090/112	Security technology
090/113	Sales counters

Name of exhibitor:

Customer No.

0 2 5 0

	090/115 Rack systems/shelving systems/glass cases
	090/116 Slicing machinery

Refrigeration technology

	090/201 Refrigeration and freezing counters
	090/202 Refrigeration and freezing cabinets
	090/203 Refrigeration and freezing units
	090/204 Refrigeration furniture

Disposal/return/cleaning

	090/301 Waste-disposal technology
	090/302 Cleaning devices and machinery
	090/303 Systems for returning reusable containers

Sales promotion

	090/401 Decoration solutions
	090/402 Displays
	090/403 Presentation technology
	090/404 Advertising material
	090/405 Product presentation/display furniture

Communications and IT

	090/501 Labelling devices and machinery
	090/502 Stickers/price labels
	090/503 Till systems
	090/504 Mobile data collection/wireless communication
	090/505 Software solutions for the trade
	090/506 Thermometers
	090/507 Weighing technology
	090/508 Payment systems/customer cards

Sales vehicles

	090/801 Sales vehicles
	090/802 Sales trailer

WellFood Forum – WellFood**Non-prescription medicines/OTC****Dietary supplements****Health food and dietetic products****Functional Foods****Non-prescription medicines / OTC**

	220/101 Mouth and throat
	220/102 Colds and immune system
	220/103 Energy boosting and vitalising
	220/104 The older generation
	220/105 Kidneys and bladder
	220/106 Allergies and hay fever
	220/107 Skin and mucous membrane
	220/108 Rheumatism and muscular aches
	220/109 Strains, sprains and bruises
	220/110 Digestive system
	220/111 Medicinal teas
	220/112 Heart, circulation and veins
	220/113 Calming agents, nerves and senses
	220/114 Vitamins and minerals
	220/199 Other non-prescription medicines

Dietary supplements

	220/201 Dietary supplements
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Health food and dietetic products

	220/401 Health-food products
	220/409 Lactose-free food
	220/410 Food products for weight loss
	220/411 Gluten-free food
	220/412 Food for athletes
	220/413 Food for diabetics
	220/414 Low salt products
	220/415 Food for babies and children
	220/416 Dietary foods for special medical purposes
	220/417 Other dietetic foods

Functional Foods

	220/501 Functional Foods
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Please note that medicinal products may be presented at Anuga 2013 only if approved by the Federal Institute for Drugs and Medical Devices (BfArM) or the Commission of the European Communities and the Council of the European Union. For further information, please contact the BfArM, Kurt-Georg-Kiesinger-Allee 3, 53175 Bonn, Germany. Tel. +49 228 20730.

Associations, organisations, trade press, services, IT**Associations and organisations****Trade press****Services, IT****Associations and organisations**

	300/101 Associations
	300/102 Organisations
	300/103 Ministries, government agencies
	300/105 Joint advertising campaigns
	300/106 Training, consulting

Trade press

	300/201 Specialist literature
	300/202 Trade and technical publishers
	300/203 Trade publications

Services, IT

	300/301 IT services
	300/302 Cleaning and hygiene
	300/303 Logistics/transport
	300/304 Services for the trade
	300/305 Services for the external catering market
	300/306 e-commerce
	300/307 Financial service providers
	300/308 Advanced training and continuing education
	300/309 Franchise systems
	300/310 HACCP consulting
	300/311 Internet services
	300/312 Certification
	300/313 Quality management
	300/314 Corporate and human resources consulting
	300/315 Software solutions
	300/316 Recycling
	300/317 Employment agencies
	300/399 Other services



Application for acceptance for the Anuga Organic trade show

Submission is obligatory for main exhibitors at the Anuga Organic trade show. Please fill in this form and return it with your registration form.

1.32

Name of exhibitor:

Name of co-exhibitor/additionally represented company:

(Please check the appropriate box, multiple responses possible)

Exhibitors at the Anuga Organic trade show are subject to special criteria which must be fulfilled if they are to be accepted to participate in the event. Main exhibitors are responsible for ensuring that their co-exhibitors and additionally represented companies fulfil the criteria for acceptance.

We hereby confirm

- that most of the products we are exhibiting are organic products.
- that we are in possession of official certificates covering all of the organic products exhibited (please enclose these with the registration form).

Koelnmesse GmbH reserves the right to verify on site whether these criteria have been complied with.

Koelnmesse GmbH
 Postfach 21 07 60
 50532 Köln
 Germany
 Tel. +49 221 821-3846
 Fax +49 221 821-3891
 anuga@exhibitor.koelnmesse.de
 www.anuga.com



05-09.10.2013

0 2 5 0

Customer No.

We are exhibiting at:
 Hall / Aisle / Stand

**Special Guest Cards
 (subject to a fee)**

1.40

The Special Guest Card entitles the Anuga visitor to enter the exhibition centre from 9:00 a.m. – 8:00 p.m. from Saturday to Tuesday and from 9:00 a.m. – 6:00 p.m. on Wednesday. The visitor must be accompanied by the exhibitor who gave him or her the invitation.

Upon presentation of the Special Guest Card, the visitor can pick up one copy of the Anuga catalogue free of charge at the main box office.

We hereby order

_____ **Special Guest Cards**
 at the price of € 78 per card (does not include VAT).

We are aware that Special Guest Cards that have already been invoiced may not be returned.

Invoice address:

Company

Contact person

Full address

Telephone

Fax

E-mail

Place, date, legally binding signature and company stamp

Delivery address: (if different from billing address)

Company

Contact person

Full address

Koelnmesse GmbH
 Postfach 21 07 60
 50532 Köln
 Germany
 Tel. +49 221 821-3846
 Fax +49 221 821-3891
 angua@exhibitor.koelnmesse.de
 www.anuga.com



05-09.10.2013

0 2 5 0

Customer No.

We are exhibiting at:
 Hall / Aisle / Stand

**One-day admission tickets
 at a special discount price**

1.50

We would like to order one-day admission tickets for our important customers at a special discount price of 22.00 euros (+ applicable VAT) each.

_____ pcs. **one-day admission tickets**

at a price of 22.00 EUR (does not include VAT) each

Please note: Should you have any unused tickets after the event, we will reimburse the purchase price to you provided you return them above mentioned address by **8th November 2013**. Any tickets returned after this date will not be reimbursed.

| | We would like to **additionally** order delivery via courier:

Inside Germany: 12.00 EUR
 Outside Germany: 10.00 EUR

Invoice address:

Company

Contact person

Full address

Telephone

Fax

E-mail

Place, date, legally binding signature and company stamp

Delivery address: (if different from billing address)

Company

Contact person

Full address

A package for many contacts

The Koelnmesse Media Package

You can arrange to have your company benefit from a new dimension in cross-media trade fair communication. Koelnmesse's media package provides you with an individual mix of print, online and mobile advertising materials, which you can use to efficiently reach customers and interested parties. Take advantage of this marketing tool and draw attention to your trade fair presentation before, during and after the event. With the Koelnmesse Media Package you can make new contacts and strengthen existing ones on a long-term basis.

How you benefit:

The Media Package is automatically part of your trade fair registration. This ensures maximum effectiveness and time savings when you're making contacts.

Turn the page for information about all the services and contents of the Media Package!

3 contact stages for your trade fair success

1 Print Catalogue

Print Entry
Product Group Entry

2 Online Catalogue

Online Exhibitor Entry
Online Schedule Planer
365 Matchmaking
Online Route Planner

3 Mobile Catalogue

Mobile Exhibitor Entry
Mobile Navigator

1 Print Catalogue

The Print Catalogue is both a reference work and a sector directory that will enable visitors to contact you directly. The Media Package includes your company's entry in the alphabetical list of exhibitors, as well as two entries in the product group list. These services ensure that your company will continue to be in the spotlight long after the fair has ended. They also make it easy for you to stay in touch with customers and visitors.

2 Online Catalogue

The Online Catalogue includes all the online services your company will need for successful communication:

- The expanded search function allows visitors to view all of your exhibitor entries clearly with just one click. It also enables a search for products and hall locations.
- With the integrated Online Schedule Planner, visitors can directly request meeting appointments with your company by e-mail.

- 365 Matchmaking is the optimal platform for the dialogue between visitors, customers and your company. This ensures that until the follow-up you are represented in all of the product groups listed in your registration, which will increase the number of specific inquiries you will receive.
- Your visitors can use the Online Route Planner to create a custom-tailored visit plan that will include the optimal route to your trade fair stand.

3 Mobile Catalogue

Our Mobile Catalogue can be downloaded as an application for mobile devices and is an innovative navigation system as well as a catalogue. Visitors can find out information about your company at the trade fair and then be directed straight to your stand. This will give you more time to engage in talks at the stand.

If you require more specific information regarding our Media Package, please call us on:

Telephone: +49 221 821-3998

or send an e-mail to:

service@exhibitor.koelnmesse.de

In addition to the stand construction we order the following furniture package at a cost of 158.00 EUR each:

- Furniture Package A; 158.00 EUR:** x _____ units
1 standing table, 2 bar stools, 2 shelves (30 cm deep)
- Furniture Package B; 158.00 EUR:** x _____ units
1 information counter, 1 bar stool, 2 shelves (30 cm deep)
- Furniture Package C; 158.00 EUR:** x _____ units
1 table (70 x 70 cm), 4 chairs, 2 shelves (30 cm deep)

Please note:

It is **not** possible to exchange the package contents for other items!

→ **Important information**

Koelnmesse GmbH offers a wide range of other fittings and equipment. The employees of Koelnmesse GmbH will be happy to provide you with assistance.

All prices given are net prices. The VAT applicable to each item will be charged at the valid rate.

We hereby declare that we have taken note of the terms of the exhibition and acknowledge them to be binding. The terms are valid for both the company's own representatives as well as independent agents, insofar as they have been commissioned to work at our stand. We are aware that as an exhibitor, we are responsible for compliance with these terms and are liable for those persons commissioned by us. We accept the stand plan and inventory of equipment which will be sent to us as a result of submission of this order as binding. Cancellation of the order is only possible up to 6 weeks before the official start of construction. Cancellations received after this date carry no obligation for Koelnmesse GmbH.

Place of performance and jurisdiction is Cologne.



Furniture Package A



Furniture Package B



Furniture Package C

In addition to the basic equipment, we hereby order the following items (for an additional fee):

Quantity	Description	Order-No.	Price EUR	Quantity	Description	Order-No.	Price EUR
			p. unit				p. unit
Floor and wall construction							
	Octanorm wall element e.g. to construct a cubicle	ssbmpo920	r.m. 58.00		Built-in collection rail approx. 100 x 32.5 cm	ssbmpa370	r.m. 31.00
	Folding door, lockable, white	ssbmpa230	unit(s) 107.00		Shelving, straight, 100 x 30 cm	ssbmpa130	unit(s) 25.00
	Wooden door, lockable, white	ssbmpa240	unit(s) 107.00		Shelving, straight, 100 x 40 cm	ssbmpa135	unit(s) 32.50
	Curtain (additional), white	ssbmpa810	unit(s) 47.00		Shelving, slanting, 100 x 30 cm	ssbmpa131	unit(s) 29.90
	Platform, approx. 20 mm high	ssbmpa020	m² 16.40		Shelving, slanting, 100 x 40 cm	ssbmpa136	unit(s) 41.40
	Platform, approx. 50 mm high	ssbmpa050	m² 23.00	Platforms, display cases, counters			
	Platform, approx. 100 mm high	ssbmpa010	m² 30.60		Octanorm platform 70 x 70 + 50 cm	ssbmpo195	unit(s) 76.00
	Backlit edge of the platform, approx. 100 mm high	ssbmpa015	r.m. 53.40		Table display case with glass top Octanorm, approx. 102 x 55 + 110 cm with lightning, incl. glass lock	ssbmpo750	unit(s) 115.90
	Laminate floor, beech design	ssbmpa500	m² 49.70		Octanorm showcase, glazed, 72 x 72 + 200 cm, with lightning, lockable	ssbmpa880	unit(s) 249.50
	Slotwall element incl. 10 hooks, 10 slots	ssbmpa940	r.m. 120.60		Octanorm info counter approx. 105 x 55 + 103 cm, open at rear	ssbmpa320	unit(s) 119.20
Fixtures							
	Decorative panel, white, approx. 95 x 95 cm	ssbmpa180	unit(s) 37.30		Sliding door fittings for info counter	ssbmpa132	unit(s) 26.00
	Peg board, white, approx. 95 x 95 cm	ssbmpa440	unit(s) 41.60		Bar and info counter Ottawa, corpus white, top panel clear glass, lit from below, 118 x 71 + 119 cm	ssbmpa200	r.m. 270.00

Quantity	Description	Order-No.	Price EUR p. unit	Quantity	Description	Order-No.	Price EUR p. unit
	Furniture						
	Sideboard, lockable, white, approx. 80 x 40 + 80 cm	ssbmpa570	unit(s) 65.00		Sink with electric pump	ssbmpa622	unit(s) 140.00
	Table, white top, approx. 70 x 70 cm	ssbmpa770	unit(s) 33.00		Standard brochure stand	ssbmpa510	unit(s) 66.00
	Table, white top, approx. 120 x 70 cm	ssbmpa760	unit(s) 33.00		Graphics		
	Table, white top, round, approx. 70 cm	ssbmpa775	unit(s) 33.00		Company name in Helvetica, black, per 20 additional letters	ssbmpa280	unit(s) 42.60
	Standing table, white top, approx. 110 cm high	ssbmpa790	unit(s) 62.00		Digital print for fascia or wall elements from printable file	ssbmpa101	m ² 100.00
	Standard upholstered chair, black	ssbmpa480	unit(s) 25.50		Lighting / electric		
	Standard bar stool, black	ssbmpa110	unit(s) 25.00		Standard rail spotlight 35W HQI	ssbmpa690	unit(s) 49.40
	Refrigerator, approx. 145 l, incl. electric socket	ssbmpa380	unit(s) 79.90		Premium rail spotlight 70W HQI	ssbmpa300	unit(s) 62.40
	Sink (water supply needed)	ssbmpa620	unit(s) 129.90		Spotlight with side arm, 35W HQI	ssbmpa710	unit(s) 49.40
					Standard socket, 230V	ssbmpa670	unit(s) 22.75

"Infoscout" information service for visitors

The information about your company that you submitted on Forms 1.10 to 1.31 will be made available at the information stands in the halls for interested visitors during the event.

In addition, with Koelnmesse's electronic information system "Infoscout" you can find out about **vacant commercial agencies**. Exhibitors and visitors can use Infoscout free of charge.

Infoscout answers the following visitor questions:

■ **Which exhibitors are presenting product xyz?**

"Infoscout" responds based on the information you give on Forms 1.10 to 1.31. We therefore kindly request that you carefully check against the List of Goods whether the details you entered on Forms 1.10 to 1.31 are still up to date. Please notify us of any changes or additions.

Supplementary information is required only if you have changed the products you will be exhibiting.

■ **Where is the stand of xyz?**

"Infoscout" responds based on the information you give on Forms 1.10 to 1.31. Please check that all of your co-exhibitors or additionally represented companies have been registered. We will assign a further three search terms for your company in order to facilitate the search function.

This information is contained within "Infoscout".

To provide information on vacant commercial agencies, we require the following information:

■ Where can a trade representative find a company that still has vacant commercial agencies in various regions?

You can enter this information in English, German or French. This is where you may enter the desired country code / post code and a description of your choice for a selected product in line with the List of Goods (Form 1.31).

Please note the maximum capacity is 14 country codes, 10 post codes, 14 product numbers and 407 characters in the description.

The National Federation of German Commercial Agencies and Distribution (CDH) may contact you separately in this regard.

Should you require more entries for your search, you may order additional forms. Please note the maximum capacities listed above.

In addition to this information in "Infoscout", the system contains answers to queries on the following:

- Service points at the exhibition centre, including restaurants currently open
- Pubs and restaurants in Cologne
- Searches
- Lost and found
- Supporting events
- Congresses
- Seminars
- Company events

Please enter your customer number on each form.

Countries

Germany	004	Gabon	314	Liechtenstein	037	Saudi-Arabia	632
Egypt	220	Gambia	252	Lithuania	055	Sao Tome and Principe	311
Equatorial Guinea	310	Georgia	076	Luxembourg	018	Sweden	030
Ethiopia	334	Ghana	276	Macau	743	Switzerland	039
Afghanistan	660	Gibraltar	044	Madagascar	370	Senegal	248
Albania	070	Grenada	473	Malawi	386	Seychelles	355
Algeria	208	Greece	009	Malaysia	701	Sierra Leone	264
American Oceania	457	Greenland (Denmark)	406	Maldives	667	Zimbabwe	382
Andorra	043	Great Britain	006	Mali	232	Singapore	706
Angola	330	Guadeloupe	458	Malta	046	Slovakia	063
Antigua and Barbuda	459	Guatemala	416	Morocco	204	Slovenia	091
Argentina	528	Republic of Guinea	260	Martinique	462	Somalia	342
Armenia	077	Guinea-Bissau	257	Mauretania	228	Spain	011
Aruba (Netherl. Antilles)	474	Guyana	488	Mauritius	373	Sri Lanka	669
Azerbaijan	078	Haiti	452	Macedonia	096	St. Helena	329
Australia	800	Honduras	424	Mexico	412	St. Lucia	465
Bahamas	453	Hong Kong	740	Mozambique	366	St. Pierre and Miquelon	408
Bahrain	640	India	664	Moldova	074	St. Vincent and the Grenadines	467
Bangladesh	666	Indonesia	700	Monaco	001	Sudan	224
Barbados	469	Iraq	612	Mongolia	716	South Afrika	388
Belgium	017	Iran	616	Montserrat	470	Surinam	492
Belize	421	Republic of Ireland	007	Myanmar	676	Swaziland	393
Benin	284	Iceland	024	Namibia	389	Syria	608
Bermuda	413	Israel	624	Nauru	803	Tajikistan	082
Bhutan	675	Italy	005	Nepal	672	Taiwan	736
Bolivia	516	Jamaica	464	New Caledonia	809	Tanzania	352
Bosnia-Herzegovina	093	Japan	732	New Zealand	804	Thailand	680
Botswana	391	Yemen	653	Nicaragua	432	Togo	280
Brasil	508	Jordan	628	The Netherlands	003	Trinidad and Tobago	472
British Oceania	468	Cambodia	696	Netherlands Antilles	478	Chad	244
Brunei	703	Cameroon	302	Niger	240	Czech Republic	061
Bulgaria	068	Canada	404	Nigeria	288	Turkey	052
Burkina Faso	236	Cap Verde	247	Norway	028	Tunisia	212
Burundi	328	Kazakhstan	079	Austria	038	Turkmenistan	080
Chile	512	Qatar	644	Oman	649	Uganda	350
China	720	Kenya	346	Pakistan	662	Ukraine	072
Costa Rica	436	Kyrgyzstan	083	Panama	442	Hungary	064
Denmark	008	Colombia	480	Papua New Guinea	801	Uruguay	524
Djibouti	338	Comoros	375	Paraguay	520	Uzbekistan	081
Dominican Republic	456	Congo	318	Peru	504	Vatican City	045
Ecuador	500	Korea	728	The Philippines	708	Venezuela	484
El Salvador	428	Croatia	092	Poland	060	United Arab Emirates	647
Ivory Coast (Côte d'Ivoire)	272	Cuba	448	Portugal	010	United States	400
Eritrea	336	Kuwait	636	Puerto Rico	400	Vietnam	690
Estonia	053	Laos	684	Réunion	372	Belarus	073
Faroe Islands	041	Lesotho	395	Rwanda	324	Western Samoa	819
Fiji	815	Latvia	054	Romania	066	Central African Republic	306
Finland	032	Lebanon	604	Russia	075	Cyprus	600
France	001	Liberia	268	Zambia	378		
French Polynesia (Tahiti)	822	Libya	216	San Marino	047		

Please send to:

Koelnmesse GmbH
 Exhibitor Support
 Postfach 21 07 60
 50532 Köln
 Germany
 Fax +49 221 821-3891



05-09.10.2013

Customer No. (from your stand confirmation)

0 2 5 0

Hall, aisle, stand no.

Company

Department, contact person

Full address

Tel., fax

E-mail

We hereby register the following brand names:

Brand name

1.
2.
3.
4.
5.
6.
7.
8.
9.
10.

Conditions of Participation

Special Section



Anuga
Cologne, 5th to 9th October 2013

1 Organizer, event, venue and dates, visitor admission

1.1 Name

Anuga 2013 is being organized by Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany, in conjunction with the Federal Association of the German Retail Grocery Trade, Am Weidendamm 1A, 10117 Berlin. The legal person obliged to render services to the exhibitors is Koelnmesse GmbH.

The event will take place at the Koelnmesse exhibition centre from Saturday, 5th October 2013 until Wednesday, 9th October 2013.

1.2 New Opening times

For exhibitors: Saturday to Tuesday from 9:00 a.m. to 8:00 p.m.,
Wednesday from 9:00 a.m. to 7:00 p.m.

For visitors: Saturday to Tuesday from 10:00 a.m. to 7:00 p.m.,
Wednesday from 10:00 a.m. to 6:00 p.m.

For visitors holding a valid Special Guest Card:

Saturday to Tuesday 9:00 a.m. to 8:00 p.m.,
Wednesday 09:00 a.m. to 6:00 p.m.

1.3 Stand construction and dismantling

Construction may begin at 8:00 a.m. on Wednesday, 25th September 2013. Construction must be completed by no later than 8:00 p.m. on Friday, 4th October 2013. The aisles must be completely cleared by this time.

Dismantling of the exhibition stand and the goods presentation may not begin before the end of the event at 6:00 p.m. on Wednesday, 9th October 2013. Please note Item 9 Paragraph 3 of these Conditions.

Admission for dismantling personnel: from 6:00 p.m. Trucks will be permitted to enter: from 7:00 p.m.

Dismantling of all stands and exhibits must be finished by midnight on Monday, 14th October 2013.

Hall layout planning starts on: 30th November 2012

1.4 Visitor admission

Anuga is open to trade visitors only. The following groups are permitted to attend: decision-makers (managing directors, procurement/purchasing, market administration, sales, marketing) from food retailers and wholesalers, beverage retailers and wholesalers, trading cooperatives, drugstores, health food stores, trade representatives, food importers and exporters, skilled food trades, the food industry and suppliers to the food industry. Also: employees with responsibility from food service and catering companies serving segments such as hotels, traditional catering, system/brand catering, company canteens and communal/institutional catering.

Also permitted to attend are employees with responsibility from departments for the procurement and use of technical facilities and equipment; the segment of large-scale kitchen planning; and the specialist trade for technology for large-scale catering facilities.

Also admitted are employees of nutrition institutes, nutritionists, home economists and food technologists. Students and school pupils in certain areas of study can obtain admission tickets and gain permission to visit the event exclusively from the Federal Association of the German Retail Grocery Trade (BVL) – following official approval.

2 Eligibility to participate

2.1 Exhibitors

Only manufacturers that are entered in the commercial register or in the Handicrafts Register are permitted to participate at Anuga. Such producers

must exhibit products that correspond to the focus of the event (see the List of Goods). You may only participate as an exhibitor if the exhibited products are manufactured or developed by your company itself or developed or produced on its behalf and exclusively marketed or, in the case of services, exclusively provided by your company.

You can exhibit for the companies you represent as a trade representative, sales company, association and importer insofar as the goods exhibited are not offered by any other company at the trade fair and you possess the necessary rights to present the exhibits.

Koelnmesse also requires that proof of the nature of the manufacturer's business or of the activities as the manufacturer's sales company or importer be submitted in appropriate form on demand.

All exhibited products and services must correspond to the focus of the event. See the accompanying List of Goods, Form 1.31.

Confectionery and snack products (see List of Goods 1.31) may only be presented to a limited extent). Stands may be no larger than 20 m².

Medicinal products may be presented only if they have been approved by the Federal Institute for Drugs and Medical Devices (BfArM) or the Commission of the European Communities and the Council of the European Union. Please note the regulation in Item III of the General Section of the Conditions of Participation.

Organic products may only be presented within the trade show Anuga Organic if they have the appropriate certifications. Exhibitors at the trade fair Anuga Organic are furthermore obliged to present mostly organic products at their stand. Registration for participation at the trade show Anuga Organic is only valid in combination with Form 1.32.

The products must be new ex-works. Products and services that do not correspond to the List of Goods and used products may not be exhibited or offered.

Decisions on company admissions, eligible products and the location of exhibitor stands will be made by Koelnmesse. In the event of a rejection, you will receive a separate letter.

2.2 Co-exhibitors

The participation of co-exhibitors and/or additionally represented companies at Anuga is possible. A special application and the acceptance by the organiser are required for the use of the stand area by a co-exhibitor (see Item V of the General Section of the Conditions of Participation).

3 Participation fee and other costs

3.1 Participation fee: per m² of floor space (minimum recommended size: 12 m²)

If registered by 30th September 2012 206.00 euros (early booker discount)

If you register on or after 1st October 2012: 222.00 euros.

(The price is determined by the date the registration forms are received by Koelnmesse)

The participation fee does not include the provision of stand partition walls or other special construction elements.

For two-storey exhibition stands, the actual allotted area in the second storey is measured with technical precision and calculated at 50 per cent of the price per m² of floor area.

The participation fee will be calculated according to the dimensions of the stand area allocated. Hall pillars and other fixed construction elements present in the rented stand area do not provide grounds for a reduction of the participation fee.

3.2 AUMA fee

The Association of the German Trade Fair Industry (AUMA) charges you a fee of 0.60 EUR per m² for representing your interests. Koelnmesse has agreed to take over the calculation and collection of the fees in the name of, and on the account of, AUMA.

More detailed information is available at www.auma-messen.de.

3.3 Energy costs

7.00 EUR per m² of occupied stand area as a proportional flat-rate energy fee for electricity, water consumption, compressed air etc. at your stand. The flat-rate energy fee is also charged for storage spaces and for the second-storey space of a two-storey exhibition stand.

3.4 Down payment for services

Koelnmesse GmbH is entitled to collect an adequate down payment for the services provided at an event – e.g. electricity and water supplies, media services etc. The amount of the down payment for services is based on the services invoiced at the previous event. For exhibitors that did not take part in the previous event, the down payment amounts to 804.00 EUR. Following the event, a separate invoice will be drawn up for the services provided; the down payment will be credited to this amount. Invoice amounts are payable immediately upon receipt. If the down payment exceeds the amount charged for services provided, the excess amount will be paid back to the exhibitor. Exhibitors are not entitled to have interest paid on their down payment.

3.5 Co-exhibitor fee

Insofar as the inclusion of other companies is permitted at your stand (see Item V of the General Section of the Conditions of Participation/Item 2.2 of these conditions), a co-exhibitor fee of 250.00 EUR per company will be charged. The price of an entry in the Media Package is not included in this fee (see Item 7). The co-exhibitor fee remains payable should the co-exhibitor not participate in the event.

3.6 Catalogue

Entry in the Media Package "Catalogue/Internet/Matchmaking" is obligatory and costs 379.00 EUR (see Item 7).

3.7 Registration fee

The company registered agrees to a registration fee in the amount of 290.00 euros. This will be invoiced on the invoice for the participation fee or, in the event of a release from the contractual relationship according to the terms of Item II Paragraph 8 of the General Section of the Conditions of Participation, for the amounts payable under said terms. These regulations are applicable to individual exhibitors and organizers of group participations.

3.8 Reimbursement of VAT

Foreign exhibitors (proprietors) may receive a refund of the VAT paid with the invoice as long as they fulfil the legal requirements.

3.8.1. Value added tax registration number

As a rule, Koelnmesse provides exhibitors (proprietors) with a uniform service – so-called event service – in accordance with Art. 3a.4., Par. (2) of the German ordinance on the application of the VAT (UStAE). The place of performance for such services is the recipient's headquarters. Koelnmesse will therefore invoice foreign exhibitors (proprietors) according to the reverse

charge accounting mechanism without charging any German VAT. Exhibitors from the European Union need to enter their valid VAT identification number in the registration form in order to be considered entrepreneurs. Exhibitors must immediately notify Koelnmesse in writing of any changes to their VAT identification numbers.

3.8.2. VAT refund

If, in exceptional cases, services are not provided as uniform services in the sense described above and statutory VAT is charged, foreign exhibitors (proprietors) may receive a refund of the invoiced VAT provided they fulfil the legal requirements.

Further information is available at www.bzst.bund.de.

3.9 Costs in the event of non-participation

3.9.1 After receipt of admission/stand area confirmation

You cannot normally withdraw from the contract after you have received the admission/stand area confirmation. The regulations contained in Item II of the General Section of the Conditions of Participation apply.

In the event of non-participation, companies that have registered for a trade fair must pay compensation amounting to 25% of the participation fee if the reserved stand area can be rented to a third party.

3.9.1.1 If you have also ordered stand construction services from Koelnmesse, you may cancel the stand construction order only if you do so no later than six weeks before the stand construction period officially begins. The date on which Koelnmesse receives the exhibitor's declaration is the criterion for determining if the deadline has been met. For cancellations received after the deadline, Koelnmesse is entitled to charge a flat-rate fee for the costs incurred, without providing evidence. These costs amount to 30% of the agreed fee in the event of a cancellation within 4–6 weeks prior to the start of construction, 50% of the agreed fee in the event of a cancellation within 2–4 weeks prior to the start of construction, and 100% of the agreed fee in the event of a cancellation at a later time or during the construction of the stand. The agreed fee has to be paid in full for individually crafted or purchased components and graphics.

3.9.1.2 In a case where the stand construction has been ordered independently of the registration of a stand area, the provisions of the corresponding order form of Koelnmesse GmbH, Form S.12, shall apply in the event of a cancellation of this order.

3.9.2 You shall be entitled to prove that no damages were incurred or that the costs were significantly less extensive than the fee charged.

4 Passes/admission tickets

4.1 Stand size

The minimum stand size is 12 m².

Please note that hall pillars and other fixed construction elements may be present in the rented stand area.

Minor deviations from the requested stand size do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation.

Trade fair partition walls for separating the stand area are not automatically provided. However, if they are needed as stand construction elements, they can be ordered for a fee from www.koelnmesse-service-portal.de. This fee does not include stand construction.

Koelnmesse will erect partition walls only if this is necessary for safety reasons due to the installation of water pipes or electrical systems.

4.2 Responsibility

Stand construction and design must adhere to all regulations that are valid in Germany (including the special construction regulation, the DIN and EN standards, the VDE regulations, and the accident prevention regulations of the professional associations in the currently valid versions). All these provisions apply to both the company's own as well as to independent stand designers, decorators and sign writers and to all persons insofar as they perform activities as commissioned by the exhibitor or on the exhibitor's behalf in connection with the construction and design of the stand. The exhibitor is responsible for ensuring that all regulations are complied with. The exhibitor must supervise construction personnel and other persons working on their behalf to ensure that they adhere to the regulations.

4.3 Maximum stand height

The maximum permissible stand height is set at 4.50 m, insofar as this is permitted by the hall ceiling and any fixed structures that may be present. As long as the technical guidelines are observed when designing and erecting stands, there is no need to submit for approval drawings for one-storey stands that do not exceed the permissible height. All other stands and designs must be approved, particularly if the stand features special structures or meeting areas, or static calculations are required. Plans must be submitted in duplicate for approval by Koelnmesse in good time before the work is carried out, and at least 6 weeks before the event commences. These documents, which must be auditable, consist of ground plans, views and design cross-sections with all measurements.

4.4 Notice of approval

Stand construction may not commence until the exhibitor has received a copy bearing Koelnmesse's notice of approval. This notice of approval does not release the exhibitor from compliance with the relevant requirements. It only states that Koelnmesse has no objections in the context of stand design/arrangement. If requested to do so by Koelnmesse, the exhibitor is obliged to submit any additionally required information relating to the stand immediately.

There is no obligation on the part of Koelnmesse to ensure compliance with other requirements.

Nevertheless, if an infringement of the relevant requirements is found to have been committed, Koelnmesse can, for this reason, also refuse to issue the notice of approval. You have been informed of the fact that in exceptional cases – at your request and on your account – the stand construction documents must be submitted to the responsible authorities for auditing.

Irrespective of official approvals of the stand, any objections made by Koelnmesse concerning the stand must be immediately responded to. In case of imminent danger, Koelnmesse is entitled to determine at its absolute discretion the measures necessary and have them implemented at the exhibitor's expense.

4.5 Stand form

The following terms are used for the stand forms:

Terrace stand:	one side open
Corner stand:	two sides open
Two-corner stand:	three sides open
Island stand:	four sides open.

Deviations from the requested stand shape do not entitle an objection to be made under Item II of the General Section of the Conditions of Participation.

4.6 Construction and design of the stands

The stand must be constructed to comply with the stand form that has been confirmed.

The arrangement of the stand is left to the exhibitor but should be appropriate for the event in question.

The exhibitor has to obtain information on the load capacity of the hall floor and the hall headroom. Only the on-site measurements apply to stand space.

Banners and company signs are not permitted to encroach into the aisles. Koelnmesse GmbH also offers a completely outfitted turnkey stand system. Orders can be placed at www.koelnmesse-service-portal.de (KSP).

5 Passes/admission tickets

5.1 Exhibitor passes and work passes

Each exhibitor receives the following passes free of charge. These passes are valid for the period from the first day on which construction work begins to the final day of dismantling:

- Two passes for a stand up to 10 m² in size
- Four passes for a stand up to 20 m² in size
- One exhibitor pass for each additional 10 m² or part thereof up to a stand size of 100 m²
- One pass for each additional 20 m² or part thereof

The passes are sent together with the invoice for the participation fee. Additional exhibitor passes for stand personnel can be requested from Koelnmesse Exhibitor Services for a fee of 103.00 euros per pass plus the statutory rate of value-added tax. The form required for this, Form 1.41, can be ordered from Exhibitor Services at the telephone number: +49 (0)221 821 3846 or by sending an e-mail to anuga@exhibitor.koelnmesse.de

You will also receive free passes that allow your company's personnel access to the exhibition centre during the construction and dismantling periods: These passes are only valid up to the start and after the end of the event. They do not entitle the holders to enter the grounds during the event. The passes are also sent together with the invoice for the participation fee.

All passes are for specific individuals and are non-transferable. If stand personnel change during the event, you can exchange a used exhibitor pass (i.e. one bearing a name) one time and free of charge for a new pass. The passes are issued in the Exhibitor Services office. Transferring a pass to a third party – whether sold or given free of charge – is not permitted and represents a severe violation of the Conditions of Participation, in accordance with Item VI of the General Section of the Conditions of Participation.

5.2 Admission tickets

As an exhibitor, you can use Form 1.40 to order Special Guest Cards for your customers at a price of 78.00 euros per card plus the plus the statutory rate of value-added tax. The Special Guest Cards entitle your customers to enter the exhibition centre within extended opening hours during the event when accompanied by the exhibitor issuing the invitation. Please note the regulation in Item 1.2 of these Conditions of Participation. Transferring Special Guest Cards to third parties for money is not permitted and represents a severe violation of the Conditions of Participation, in accordance with Item VI of the General Section of the Conditions of Participation.

5.3 Return of passes

Unused passes and admission tickets cannot be returned to Koelnmesse.

6 Rules on selling

In view of the trade nature of the event, direct sales of exhibits or samples at the stands are not permitted. Furthermore, exhibits may not carry a price tag.

This regulation does not apply to printed matter such as trade publications and specialist journals.

Koelnmesse has the right to carry out checks and, in the event of violations of these conditions, to take suitable measures. Koelnmesse also has the right to immediately close the stands of any exhibitors who commit such violations. Claims on the part of the exhibitor for damages or refunds are excluded in the event of such measures.

7 Media Package

7.1 Elements of the Media Package

Koelnmesse offers its exhibitors a Media Package for its events.

The Media Package consists of the following elements:

- One entry in the alphabetical List of Exhibitors (trade fair catalogue)
- Two entries in the product group list (trade fair catalogue)
- Entry in the online trade fair catalogue with company name, address, stand location, website and e-mail address, and all of the product groups you indicated in Form 1.31
- Entry and activation for Anuga Online Matchmaking with all of the product groups you marked in Form 1.31
- Activation for the Anuga online schedule planner
- Entry in the online route planner
- One entry and image in the mobile trade fair catalogue with company name, address, stand location, website and e-mail address and all of the product groups you marked in Form 1.31
- The printed catalogue includes an alphabetical list of companies, a list of products and advertisements. The printed catalogue is therefore an important, up-to-date reference work for all interested trade representatives that remains useful even after the event has come to a close.

7.2 Costs for inclusion in the Media Package

Each participating company, co-exhibitor and additionally represented company must be listed in all of the directories of the Media Package. A fee of 379.00 euros is charged for this service.

If the exhibitor fails to submit Order Form 2.10 before the deadline, entries in the Media Package are based on the information given in Form 1.10 or Form 1.20/1.21 and are subject to a fee. Late submissions will be included in the supplement to the catalogue at the exhibitor's expense.

The Media Package will be produced by Koelnmesse GmbH. The practical work of producing the catalogue and the advertising materials will be carried out by

Neureuter Fair Media GmbH

Westendstraße 1

45143 Essen, Germany

Tel: +49 (0)201 36547 303, Fax: +49 (0)201 36547 325

e-mail: anuga@neureuter.de

7.3 Responsibility/release of Koelnmesse from liability

Koelnmesse GmbH, Messeplatz 1, 50679 Köln, Germany, has been commissioned to create the media package. In turn, the company is authorised to assign the production of the catalogue and publishing of advertisements to a third-party company.

Customers are responsible for the content of their advertisements and entries and are liable for any damages related thereto. Koelnmesse is not liable for printing errors, incorrect placement, mistakes and other gaps or faults in the printing.

8 Commercial property rights

8.1 Koelnmesse does not want any exhibitors who in the process of producing, disseminating, selling, owning or advertising their products violate laws regarding the protection of intellectual property or commercial property rights in the broadest sense.

If a final court decision has determined *res judicata* that an exhibitor in connection with one of Koelnmesse's events has violated laws of the kind mentioned in Paragraph 1, Koelnmesse is entitled to bar that exhibitor from the next event of this kind after the *res judicata* court decision if there is sufficient suspicion that the exhibitor will again and repeatedly violate laws for the protection of intellectual property or commercial property rights.

8.2 You will find more detailed information in the No Copy! brochure.

9 Non-permissible advertising/ violations of the Conditions of Participation

9.1 In order to ensure that the overall character of the event is safeguarded and the exhibitors and visitors are protected from irritating or illegal activities, the following advertising measures in particular are forbidden:

- Exceeding the binding specification of the booth height
- Advertising activities conducted outside the rented stand area without the prior written permission of Koelnmesse
- Advertising of an ideological or political nature

The exhibitor bears responsibility for the legality of competitions, raffles etc.

9.2 In the event of severe violations of the Conditions of Participation, Koelnmesse may immediately close your stand and clear it without resorting to legal assistance. Claims of all kinds – especially claims for damages – are excluded in these cases.

9.3 Dismantling the trade fair stand and / or the product presentation before the official end of the event represents a serious breach of the Conditions of Participation. In the event of any violation of this condition, Koelnmesse is entitled to impose a fine of up to 5,000.00 euros (depending on the severity of the violation) for each such violation and/or to exclude the exhibitor from subsequent events.

10 "Infoscout" – Information service for visitors

The information about your company that you submitted on Forms 1.10 to 1.31 will be made available to interested visitors at the information stands in the halls during the event. Furthermore, with Koelnmesse's electronic information system Infoscout you can publish vacancies for trade representatives.

You can use Form Z.03 to specify this offer according to products, countries or regions. Exhibitors and visitors can use Infoscout free of charge.

11 Requirement for a written document

All declarations must be specified in writing.

12 Severability clause

Should individual or several provisions of these conditions be or become invalid in whole or in part, the validity of the remaining provisions and of the contract shall not be affected. The parties will conduct negotiations in good faith to replace the invalid provisions with valid provisions that come as close as possible to fulfilling the business purpose of the invalid provisions.

Should the invalidity of a provision have arisen from a specific figure given therein with regard to performance or time (deadline or date), the nearest legally permissible figure shall replace the invalid one in the provision.

13 General Section of the Conditions of Participation, Technical Guidelines

The stipulations of the General Section of the Conditions of Participation and the Technical Guidelines are not affected.

I Application

1. To indicate your intention to take part in the event, you must return to us a completely filled in form with your legally binding signature (Registration).
2. By signing and returning the form, you acknowledge that the General and the Special Sections of the Conditions of Participation and the Technical Guidelines are binding for your company as part of the contract. You can download the Technical Guidelines from the event's website or from www.koelnmesse-service-portal.de. You also always have the option of requesting the Technical Guidelines in printed form or on CD-ROM. Within the framework of the fulfilment of contractual duties, the event organizer will process and use the information provided in this form via an automated procedure that takes the regulations stipulated under the Federal Data Protection Law of the Federal Republic of Germany into account.
3. The registration shall be regarded as legally binding on your part, irrespective of admission; no conditions or reservations may be appended to the aforesaid registration. Requests for stands at specific locations, in particular, do not represent conditions for participation.

II Acceptance/Transfer of stand space

1. The organizer shall accept your application in accordance with the conditions which apply to all participants (acceptance/stand area confirmation).
There is no legal claim to acceptance. If the number of registration forms complying with the requirement profile and received by the organizer prior to the expiration of the registration period exceeds the number of available exhibition spaces, the organizer shall have the right to make a discretionary decision regarding the admission of registrants to the exhibition. Your company may be disqualified from admission to the exhibition if you failed to fulfil your financial obligations to the organizer at any time, or if you failed to fulfil such financial obligations within the prescribed period of time.
2. The contract comes into effect at the latest upon receipt of the admission (by post, fax or other electronic means of transmission), which is valid without a signature. Should the content of the confirmation of acceptance differ substantially from that of your application, then the contract shall be concluded under the terms of acceptance if you do not lodge a written objection within 2 weeks of receipt of confirmation of acceptance. The same shall apply, if it is necessary to postpone the event or to transfer the event to another location, and the change is deemed to be reasonable with respect to yourself; in this case, the corresponding notification of change from the organizer shall supersede the admission.
The acceptance only applies to the respective event, the company applying and referred to in the acceptance letter, and its registered products and services. Products and services which do not conform to the list of commodities may not be exhibited or offered at the trade fair.
3. The organizer allocates stand space on the basis of which exhibition theme at the event your registered products belong to.
There is no right to claim the allocation of stand space in a certain form, in a certain size, in a certain hall or in a certain hall area. Deviations from the requested form or placement of the stand do not provide grounds for an objection to be made under Item II, Paragraph 2 of the General Section of the Conditions of Participation.

4. In special cases for important reasons, the organizer is entitled to subsequently allocate you stand space other than stated in the confirmation of acceptance, to change the size and dimensions of your stand space, to relocate or close entrances or exits and to undertake structural changes in the exhibition halls without claims arising on your part. In the event of a reduction in stand space size, you will be credited with the difference arising from the correspondingly lower participation fee.
You will be notified without undue delay if the stand space becomes unavailable due to reasons which are beyond the organizer's control. In this case, you will be entitled to a reimbursement of the participation fee. Any further claims for damages, which will exceed the aforementioned reimbursement, shall be excluded in these cases.
5. Any complaints on your part must be submitted in writing immediately or at the latest while the event is in progress; complaints submitted at a later date cannot be considered.
6. The organizer is entitled to revoke the acceptance if it was granted on the basis of incorrect statements or if the company fails to meet the conditions of participation after the acceptance was granted.
The organizer shall have the right to rescind the contract, if there is a substantial reason or good cause. Such substantial reason exists, in particular, if an application for opening insolvency proceedings against your assets has been made, such an application has been dismissed due to lack of funds, or insolvency proceedings have commenced. You must inform the organizer of this immediately.
7. Prior to receipt of acceptance/stand area confirmation, revocation of registration shall only be possible if permitted by the Special Section of the Conditions of Participation. In this event, a fee specified in the Special Section of the Conditions of Participation shall be paid.
8. Following receipt of acceptance/stand area confirmation, in general, revocation is no longer possible. The organizer can agree to the request for release from the contract in exceptional cases if the stand space no longer required can be rented to another exhibitor. In this instance, the organizer is entitled to demand general reimbursement of the costs incurred corresponding to 25 % of the participation fee without providing proof, unless otherwise specified in the Special Section of the Conditions of Participation. If the Special Section of the Conditions of Participation stipulate that you must purchase a Visitor Promotion Package, the specified price has to be paid in the event that you withdraw from the contract and admission ticket vouchers have been provided.
Liability for catalogue costs, stand construction costs and other costs, which in particular, have been incurred as a result of a claim by a third party or of services rendered, is not affected.
You shall have the right to provide proof that a damage or loss has not been incurred or that the extent of the damage or loss incurred is considerably less.
Occupation of a space which becomes available in the form of an exchange of stand areas by a participant already approved and allotted a space for the event does not represent an alternate stand area rental.
The co-exhibitor fee must be paid in full in the event a company that has been accepted as a co-exhibitor does not participate.
9. The following cases will fall solely within your scope of risk as exhibitor:
 - a) if the products which you have stipulated for the presentation cannot be introduced at the venue of the event due to the legal requirements prevailing there or due to other reasons, or
 - b) if such products do not arrive in due time, do not arrive undamaged or do not arrive at the venue of the event at all – e.g. as a result of any loss, delay in transport or customs, etc. – or

c) if your journey, the journey of your employees or your stand or installation personnel should be delayed or should become impossible – e.g. because a visa is not granted. You will remain under obligation to pay all the charges agreed upon.

10. Event-related regulations are detailed in the Special Section of the Conditions of Participation.

III Construction, arrangement and operation of stands

1. The construction and arrangement of stands must conform to statutory regulations and be in accordance with the regulations of the Special Section of the Conditions of Participation applicable to the event as well as the Technical Guidelines. As an exhibitor, you are obliged to define your assembly measures in advance with the organizer. A stand design which does not conform to the construction regulations of the venue and/or the Technical Guidelines of the organizer or rental company of the venue can be removed or changed by the organizer at your expense.

Any additional technical services that may be required, particularly the installation of electricity, water and safety devices, the recruitment of local auxiliary personnel, etc., can be ordered via the Koelnmesse-Service-Portal (KSP) by means of special order forms against a separate charge. Orders placed by third parties (in particular by stand construction companies) in connection with the construction and design of stand areas are considered to have been commissioned by the exhibitor and at the exhibitor's expense.

2. For the duration of the event the stands must be staffed by personnel and display the products specified in the application and confirmation of acceptance. Vacating the stand prior to the end of the event represents a serious breach of these Conditions of Participation and shall entitle the organizer to assert damage claims and exclude your company from future participation in Koelnmesse Group events.

3. You will be responsible for ensuring compliance with all the statutory provisions of the Federal Republic of Germany. If this is not the case, then the organizer shall have the right to demand the removal of exhibited articles or the non-performance of an activity. Should you fail to comply with this demand immediately, the organizer is entitled to have the products in question removed at your expense and risk and to close your stand, without it being possible for you to claim against the organizer.

4. Products and services may only be presented in the stand area listed in the acceptance/stand confirmation. You may not distribute products, flyers and other advertising materials in other areas of the exhibition centre without first receiving the organizer's written permission.

5. The organizer is entitled to demand that you remove products from your stand that do not correspond to the List of Goods or, which through their odour, noises, other emissions or appearance, could constitute a considerable disruption to the operation of the event or put the safety of exhibitors and visitors at risk.

IV Participation fee and other costs/Terms of payment/Scope of the standardised event services

1. The participation fee for the standardised event services covers the rental of the stand area for the entire duration of the event and the construction and dismantling periods stipulated in the Special Section of the Conditions of Participation, a specific number of exhibitor and work passes, the use of technical and service facilities at the exhibition centre, general hall security, cleaning of the generally accessible hall areas, general hall

lighting and advice on organization, advertising and public relations work for your participation.

In addition, the participation fee includes services provided by the organizer as part of the general visitor marketing activities. At the organizer's discretion, these activities especially include a selection of the following services: placing of advertisements, provision of advertising materials for the exhibitors' own communications measures, direct marketing measures (e.g. publication and dispatch of newsletters and other information to potential visitors by mail, fax, or other means of electronic transmission), provision of an online ticket shop and event-related Internet domains. The standardised event services also include the provision and supply of energy covered by the flat-rate energy fee; in this respect, please note the corresponding regulations of the Special Section of the Conditions of Participation. The event services also encompass the inclusion in the list of exhibitors. This is obligatory for each exhibitor, co-exhibitor, group participant and additionally represented company. Please note the corresponding regulations of the Special Section of the Conditions of Participation. The organizer has the right to request additional payment for certain listed services.

2. The participation fee does not include the provision of stand partition walls or other special construction elements.

3. The amount of the participation fee and other costs will be calculated on the basis of the dimensions of the allocated stand space and according to the rates specified in the Special Section of the Conditions of Participation. The size of the allocated floor area is calculated without taking projections, pillars, installation connections and other fixed objects into account. Any projecting or overhanging parts, pillars, installation connections and other permanent internal fittings in the stand space do not entitle you to any reduction in the participation fee or other costs.

4. For two-storey exhibition stands, the actual allotted area in the upper storey following the technical inspection is calculated at 50 per cent of the price per m² of floor area.

5. After your admission, you will receive an invoice for the participation fee and the other costs; the invoiced amount is due immediately upon receipt of the invoice. The rates stipulated at the time of the admission are net fixed rates plus any accruing value-added tax as well as any comparable taxes which may be imposed at the venue of the event. Please note the regulations for VAT refunds listed in the Special Section of the Conditions of Participation.

6. The organizer shall have the right to increase the rates by the amount of the corresponding cost increment in the event of any increase in its own prime cost, particularly as a result of higher production, purchasing and labour costs as well as higher fees, taxes and other fiscal charges imposed at the venue of the event.

The payment of all liabilities within the prescribed period shall be a prerequisite for the occupation of the stand space.

7. Failure to execute payment on time will result in interest being charged of 8 % above the base rate according to Art. 247 of the German Civil Code. If the damage incurred by the organizer is greater, he shall be entitled to lodge a claim for these damages. The compensation shall become invalid or be reduced, if you can provide evidence that the organizer has incurred little or no damage as a result of the payment default.

Should settlement of the invoice not be effected by the deadline or in full, the organizer is, in addition, entitled to dissolve the contract with you and to otherwise dispose of the stand area reserved for your company.

8. Resulting from the organizer's claim in regard to stand space rental, your exhibits are subject to a contractual lien in the organizer's favour.

9. Any services that have been provided by the organizer will be invoiced in euros. You are obliged to pay the amount shown on the invoice in the currency shown on the invoice ("billing currency"). If the organizer should be prepared, as a courtesy, to accept settlement of the invoice in a currency other than the billing currency in individual cases, without being under any obligation to do so, such payment must be based with regard to the conversion on the official buying rate of the billing currency on the date the payment is received. Any exchange rate losses in relation to the billing currency after the invoice becomes due for payment are, therefore, at your expense.

10. Any complaints relating to the invoice are to be submitted in writing, immediately, at the latest 2 weeks after receipt; complaints made at a later date cannot be considered.

11. The organizer shall also be entitled to the payment of the full amounts, if you fail to fulfil any of your obligations arising from the contractual relationship. This does not affect claims to damages. In the event of the contract not being fulfilled at all by the organizer, or being fulfilled only in part, you have claims to a proportional reimbursement of any payments you have already made. Claims above and beyond this are ruled out in accordance with the regulations in Items VII and VIII of these Conditions of Participation. The regulations in Item XI of these Conditions of Participation shall remain unaffected.

12. In the event of counter claims being made against those claims arising from the contract, you can only set off or assert your right of retention in as far as your claims have been found to be uncontested or legally valid.

13. In the event that an invoice is sent to a third party at the request of the exhibitor, this does not constitute any waiver of the right to claim the account receivable from the exhibitor. The latter remains obliged to pay until such time as the account receivable has been settled in full.

V Co-exhibitors, additionally represented companies, group participations

1. In principle, stand spaces shall be hired out only as a whole unit and only to one contracting party. As an exhibitor, you are not permitted to relocate, exchange, share, or in any other way make the stand space allocated to you completely or partially accessible to third parties, without the prior consent of the organizer.

2. A stand area may only be used by several companies at once, if the stipulations of the Special Section of the Conditions of Participation allow the participation of co-exhibitors and/or additionally represented companies.

3. Use of the stand area by another company with its own products and own staff (co-exhibitor) requires a special application for permission and approval by the organizer. This also applies to companies who have their own products at the stand but none of their own staff (additionally represented companies). Companies which are members of a group as well as subsidiaries are considered to be co-exhibitors. The organizer reserves the right to demand a special participation fee and other costs for approving co-exhibitors for participation. Such charges and costs will be invoiced to you as the exhibitor. If co-exhibitors and additionally represented companies are to be accepted, the preconditions laid out in Item II of these Conditions of Participation apply; these companies are subject to the General and Special Sections of the Conditions of Participation and the Technical Guidelines.

Should you accommodate a co-exhibitor or a company which is additionally represented, without the express permission of the organizer, this shall be grounds for dissolving the contract with you without notice and to have the stand space vacated at your risk and expense. No claims of any kind can be made against the organizer in this case, especially no claims for damages. Even after confirmation of acceptance has been received, the contract exists exclusively between the organizer and the exhibitor, who is liable for the negligence on the part of his co-exhibitors/additionally represented companies as well as for his own negligence.

4. If several companies wish to participate at the event together on one stand – a group participation – then the existing General and Special Sections of the Conditions of Participation and the Technical Guidelines are binding for each individual company. The registration is accomplished by the group organizer, who is responsible for the group participants' adherence to the Conditions of Participation. Subsequent to acceptance and stand area confirmation, a contractual relationship exists exclusively between the group organizer and the event organizer. Exceptions exist in the case of individual orders for services by the group participants before or during an event.

5. If a stand area is jointly assigned to two or more companies, they are jointly and severally liable to the organizer.

VI Domiciliary rights

1. The organizer exercises domiciliary rights throughout the exhibition grounds.

2. He is entitled to have exhibits removed from a stand if their display contravenes statute law, offends good morals or is not in keeping with the event programme. Promotion of political and ideological ends is prohibited. In the event of serious offences against the Conditions of Participation, the Technical Guidelines or legal regulations, the organizer is entitled to close your stand or have it vacated.

3. The house regulations for the Cologne exhibition centre apply in their currently valid version.

VII Warranty

The warranty period for deliveries of new articles is 1 year. For used articles, all liability based on warranty is excluded. No warranty claims are available if the damage is due to normal wear and tear, force majeure, faulty or negligent handling, excessive loads or failure to comply with statutory provisions or operating instructions.

VIII Liability/Insurance

1. The organizer does not assume any obligation to exercise proper care of exhibits, stand fittings and objects which are the property of the stand personnel.

2. Any liability for property damages and pecuniary damages shall be excluded, if it is possible to underwrite the risks. This does not affect liability on the basis of wilful or grossly negligent misconduct. This exclusion of liability is not restricted by the security measures of the organizer. Within the scope of liability, the statutory burden of evidence regulations shall continue to apply; they will not be affected by this clause.

3. As a result of the framework agreement concluded by the organizer, the organizer recommends that you take out exhibition insurance. In addition to this, you can also order special security measures for your stand.

4. As an exhibitor, you will be liable to the organizer for any damage inflicted on the organizer, provided that such damage is attributable to your culpable action or the culpable action of your personnel, your employees or any third party which you have appointed or any other third parties, whose services you are using for the purpose of fulfilling your obligations. It is necessary to observe strict compliance with the Technical Guidelines which will be handed over to you by the organizer, as well as with the information from the organizer's circular letters pertaining to questions on the preparation and implementation of the event.

5. Application of Art. 831 Par. 1 Sentence 2 of the German Civil Code is excluded.

6. In accordance with statutory obligations, the organizer shall be liable for damages caused intentionally or by gross negligence in the event of any damage claims resulting from fatal injuries, bodily or health injuries. Other contractual and/or legal damage claims of any type, including damage claims for consequential damages, shall be excluded, unless the damage was caused by the intentional or grossly negligent action of the organizer.

The foregoing limitations of liability shall apply, to the full extent, to the executive organs, employees, legal representatives, persons employed in performing an obligation and vicarious agents, whose services are used by the organizer for the performance of the contract.

Furthermore, the organizer shall be liable for every culpable infringement of an essential contractual obligation. Essential contractual obligations shall pertain only to those contractual obligations which must be complied with during the execution of the contract. This applies to all claims which could arise in connection with this contract. However, damage claims shall be restricted to the payment of typical, foreseeable damages.

If the organizer is compelled to temporarily vacate or permanently close the exhibition area or parts thereof, to postpone the event, shorten or extend it due to force majeure, or for other reasons beyond its control, then you are not entitled to any rights, in particular, to claims for damages against the organizer.

The responsibility of the event organizer is limited to fault in all cases without prejudice to any limitations of liability under these Conditions of Participation. In the event of contracts that provide for the procurement of certain items, then, unless otherwise expressly agreed in individual cases, the organizer does not assume the risk of procurement.

IX Period of limitation

1. Your claims against the organizer – of whatever type – must be submitted to the organizer in writing immediately or, in any event during the course of the event. The date on which the organizer receives the claim will be the sole criterion for determining if it has been received by the deadline. Claims which are received at a later date cannot be considered. This does not affect the regulations under Item VIII, Paragraph 2 of these Conditions of Participation.

2. Any of your claims, which may be asserted against the organizer and which may arise from the contractual relationship, as well as all other claims relating thereto, shall become statute-barred after 6 months, unless the liability of the organizer results from an intentional action. The limitation period shall commence at the end of the month, in which the closing date of the event falls.

X Place of fulfilment/place of jurisdiction/applicable law

1. The place of fulfilment shall be the principal place of business of the organizer. The place of jurisdiction, also in a process involving documents, bills of exchange and cheques is, in so far as you are a businessman, legal entity of public law or a separate asset under public law, Cologne. The organizer shall also be entitled, at his option, to lodge his claims at the court of the place where you have your place of business or your branch.

2. All legal relationships between you and the organizer are subject to Federal German Law as well as to the German text.

XI Reservations/Final Provisions

1. As an exhibitor, you will be solely responsible for compliance with all the laws, guidelines, and other regulations which are in force in the host country, even if the content of the organizer's Conditions of Participation deviate from such regulations. You must obtain information promptly and comprehensively of the relevant regulations prevailing at the venue of the event, and obtain the required knowledge. The organizer will not be liable for damages and other losses which could be incurred on your part as an exhibitor.

2. The organizer shall have the right to postpone, shorten, extend or cancel the event, as well as to terminate the event temporarily or definitely, as well as individually or collectively, if such an action is required due to unforeseen events such as force majeure, natural disasters, wars, disturbances, strikes, breakdown or obstruction of traffic and communication. In the event of any postponement, shortening, extension or termination, you shall not be entitled to the payment of any resulting damages which you may have incurred. You shall have the right to rescind the contract, if you lose your interest in participating because of such an action, and if you waive the reservation for the stand space allotted to you as a result of this. Upon obtaining knowledge of the change, the rescission of the contract must be declared in a written statement and without undue delay. In case of the cancellation of an event, the organizer shall not be liable for damages and/or other losses which may be incurred on your part. Upon request of the organizer, you will be obligated to defray a reasonable share of the expenses resulting from the preparation of the event. The amount of the share to be paid by each exhibitor shall be stipulated by the organizer after consultation with the business organizations concerned.

3. By signing the application form you recognize the organizer's Conditions of Participation (the General and Special Sections) together with all other regulations relating to the contractual relationship, as binding.

4. Should these provisions be partially legally invalid or contain gaps, this shall not effect the validity of the remaining provisions or the contract. In this event, the parties shall undertake to replace the invalid provision with such a provision or to fill the gap with such a provision, which comes closest to enabling the commercial purpose pursued by the parties to be fulfilled.

5. All alterations to the contract must be made in writing. The same shall also apply to any amendment or cancellation of the written-form clause itself.

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