

VKonect Luxury 04-05 October, 2014, The Oberoi, New Delhi

Exhibitor Online Registration Form

(all fields are mandatory)

1. EXHIBITING COMPANY CATEGORY:

☐ Hotel ☐ Tourism Board ☐ Airline ☐ DMC ☐ Cruise Company ☐ Spa & Wellness
☐ Shopping ☐ Tour Company ☐ Any other, please specify _____

2. SELLERS INFORMATION

Please note that the details given below will be printed in the buyer - seller official catalogue for distribution to all registered buyers and sellers.

Representative Name: (Mr. Ms. Mrs.) _____

Designation: _____

Company Name: _____

(This will be uploaded on the website and will be the fascia name of the table)

Address: _____

City: _____

Postal Code: _____

Telephone No: _____

(with ISD/STD code)

Fax No: _____

(with ISD/STD code)

Mobile No: _____

Email Id: _____

Website: _____

4. Number of tables taken :

Person/ s Exhibiting :

Name / s:

Designation / s:

5. PAYMENT DETAILS

Total Amount: USD / Rupees

Individual / Shared Table

Cheque / DD No :

Date:

Bank:

Bank Transfer Details

Cheque / Demand Draft to be made favour of VKONECT

(Please note your table will be confirmed upon receipt of payment.)

Please note:

Exhibitors are responsible for their personal belongings and are therefore reminded to safeguard these at all times during and after the Business Session Day.

6. B2B MEETINGS

1. Please fill below Business Profile form which is required for the B2B meetings. (max. 100 words)

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2. Pre-scheduled B2B meetings with pan India buyers will be organised only for those who have taken up a Table and thus become the registered sellers
3. It is mandatory for all India based overseas sellers to fix 30 appointments on the business day i.e. Day 2 on October 05, 2014
4. Please note that the password will be provided for fixing the B2B meetings with the Hosted Buyers only after receipt of payment.

Registration will not be confirmed if the profile box is left blank

Name of the Company:

(Must be same as given in section 2 of the form)

Name of the Representative:

Designation:

Brief Company Profile (Not more than 100 words):

(State if same as in box above)

Main Services:

(this will be printed in the buyer seller official catalogue)

Approximate Annual Turnover (USD / INR)

7. DETAILS OF YOUR ORGANISATION'S REPRESENTATIVES WHO WILL BE PRESENT:

(Maximum of 2 OFFICIALS allowed per allocated Table)

Please submit a soft copy of photographs of all representatives as this would be printed in the entry badge. No entry would be permitted without a photograph. The soft copy file must be in the name of the attending representative.

(Contact details of name given in Section 2 of the form will be considered as the first representative who will be at the table)

1.Name:

Designation:

Mobile No:	<hr/>
Email id:	<hr/>
2.Name:	<hr/>
Designation:	<hr/>
Mobile No:	<hr/>
Email id:	<hr/>

8. TERMS AND CONDITIONS

Registration:

- 1. All exhibitors must submit their passport size photographs maximum one month before the event for the entry badges. No entry will be allowed without photograph. **No new registration/ change of name will be possible at the exhibition venue.**
- 2. Only 2 representatives per Table are allowed in the event. This is applicable to both Partners and Exhibitors. No requests for additional entry will be entertained.
- 3. All Exhibitors can collect their Exhibitor badges & Registration kits on October 04, 2014, at The Oberoi, New Delhi, from 1000 – 1500 hours.
- 4. Two registration kits will be given per Table.

9. B2B Meetings Format:

One username and password will be allotted per company per individual table. A company may have a maximum of 2 usernames and passwords only if they have booked 2 or more than 2 tables.

Please note that every Exhibitor will be given VKonect numbered stickers from 1 – 32 and will be required to put their signatures and the stickers in the designated slots on the Hosted Buyer (HB) meetings card.

Every Exhibitor has to complete the HB B2B meeting card for the Business Session Day, meeting at least 30 Hosted Buyers through the day. At the end of every partial session, should there actually be an HB no-show, the event organisers present should be advised immediately.

10. Exhibitor Invitations:

Please suggest 5 names of pan India luxury buyers with their complete contacts (email, address, mobile number), whom you would like to meet as that is added to the event organisers data for consideration – subject to pre-qualification criteria being fulfilled.

These names must be submitted within two weeks of booking and confirming your Table or latest by 16th August 2014.

Note : Should the quota of Hosted Buyers have already been fulfilled, the event organisers will keep these names on hold / waiting list.

I agree to the terms and conditions in the Exhibitor Online Registration Form

Company Stamp:

Signature:

Date:

Please return this performa and payment to:

Ms. Punam Singh
Director
VKonect
E – 97, Ground Floor, Greater Kailash III
New Delhi – 110 048. India
T : + 91 11 2921 1318.
E : punam@vkonekt.in / punam.singh@gmail.com
W : www.vkonekt.in
M : +91 9811158785

VKonect Luxury 04-05 October, 2014, TheOberoi, New Delhi

Exhibitors Criteria

- ❖ Luxury collections of large global hotel groups
- ❖ Independent Luxury hotels
- ❖ Luxury hotels organizations
- ❖ Small Luxury hotels
- ❖ Boutique hotels
- ❖ Convention Centres
- ❖ Health & Wellness Spas
- ❖ Golf resorts
- ❖ Airlines
- ❖ Luxury cruise providers
- ❖ Yachts and yachting holiday providers
- ❖ Luxury trains
- ❖ Luxury safaris
- ❖ Luxury casinos
- ❖ Space travel
- ❖ Executive car hire & Limousines
- ❖ Travel Providers
- ❖ Destination Management Companies (DMC's) selling Luxury
- ❖ Bespoke Tour Companies
- ❖ Small to medium sized luxury travel companies
- ❖ Providers of unique travel experiences & adventure/sporting holidays
- ❖ International Tourism Boards
- ❖ International Trade Associations.....

Exhibitors benefit from an effective and lucrative business environment through the VKonect Pre-Scheduled Appointment (PSA) programme of around 30 one-to-one meetings with buyers. Buyers are carefully vetted to ensure their luxury market credentials. A zero-tolerance policy is held on no-shows and buyers are contractually obliged to attend all their Pre-Scheduled Appointments.

Exhibitors at the VKonect Luxury Event meet dedicated luxury travel sellers, gain excellent brand awareness and can take advantage of superb industry networking opportunities.

The VKonect Luxury Event is dedicated to creating an environment which reflects the quality of the products to be showcased. With limited availability of space and a commitment to deliver an exclusive event, potential exhibitors will be assessed by our selection committee. The process will ensure quality and the right mix of exhibitors. All applicants will be required to submit LUXURY product information in the form of their company brochure or website, with a high standard of presentation at the Event.

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EXHIBITOR'S DRAFT PROGRAMME

04 October 2014

0600 onwards : Overseas & Pan India arrival's & staggered checkin at The Oberoi, New Delhi, till 1400 hours

1000 – 1400 : Registrations

1500 – 1800 : Lunch, Refreshments & Media Inter-action

(Please carry 6-8 media kits, photographs, pen drives for dissemination)

1900 – 2100 : Cocktail Reception hosted by The Oberoi

2200 onwards : Own time & rest

05 October 2014

0700 – 0830 : Breakfast at lobby level

0830 – 0900 : Proceed to Event venue at lobby level & set up your table. Then take your place for Opening Ceremony (in the same venue)

0905 (sharp) – 0930 : Lighting of the lamp, event introduction by Punam Singh, Director, VKonect; Inaugural speech by Industry Captain; keynote speech by Luxury Champion

0930 – 1130 : 8 Pre-Scheduled Business Sessions of 15 minutes each with Exhibitors in tabletop format

1130 – 1145 : Refreshment Break

1150 – 1335 : 7 Pre-Scheduled Business Sessions of 15 minutes each with Exhibitors in tabletop format

1335 – 1415 : Lunch Break

1415 – 1600 : 7 Pre-Scheduled Business Sessions of 15 minutes each with Exhibitors in tabletop format

1600 – 1615 : Refreshment Break

1620 – 1820 : 8 Pre-Scheduled Business Sessions of 15 minutes each with Exhibitors in tabletop format

1820 – 1830 : Wrap up

(Please note that running tea / coffee service is available throughout the event at hospitality counters and at Exhibitor tables)

1830 – 1930 : Media Inter-action for exhibitors

2030 onwards : Gala Dinner at lobby level

06 October 2014

0700 – 1000 : Breakfast at lobby level

1000 – 1200 : Own time & Networking

1200 : Checkout