

THE MEMPHIS

PERSPECTIVE

September 2014 Edition



CSI MEMPHIS SEPTEMBER CHAPTER MEETING

Presented by Ronn Perkins, CSI of Allegion PLC

Electronic Access Control for the Novice

THURSDAY September 11, 2014



**Chapter Meetings 2014-2015
Second Thursdays each Month.**

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www.CSIMEMPHIS.ORG

110 South Union Street, Suite 100
Alexandria, VA 22314
www.csinet.org

Founded in 1948, the Construction Specifications Institute is a not-for-profit technical organization dedicated to the advancement of construction technology through communication, research, education and service. CSI serves the interests of architects, engineers, specifiers, interior designers, contractors, product manufacturers and others in the construction industry.

Membership

Architects, engineers, contractors, and manufacturers—14,000 members strong—are in touch with one another through their Construction Specifications Institute membership. CSI provides contacts in the construction industry as well as provides you up-to-date information to help you do your job efficiently and effectively. Yearly Institute membership fee is \$240 plus \$40 Memphis Chapter fee = \$280; Institute membership fee for an Emerging Professional is \$115 plus \$40 Memphis Chapter fee = \$155.00; and Institute membership fee for students is \$27 plus \$10 Memphis Chapter = \$37.

Contact: Richard Hill richard.hill@basf.com
662-420-9563

Tabletop Displays at Monthly Meetings

At each monthly meeting, the Chapter encourages all members to provide a table display of their product and/or services for inspection and education of those attending the meeting. After the meal and prior to the program, the display will be given five minutes to address the group. The table display is also encouraged to be represented during the social hour and after the program for any questions by the attendees. The presentation fee for this time is \$25.00.

Table Top Info. - Mike Zielinski
mzielinski@lrk.com
901-652-5612

The Memphis PerSPECTive Information

The Memphis PerSPECTive is published ten times a year by the Memphis Chapter of the Construction Specifications Institute. Appearance of products or services, name or editorial copy does not constitute an endorsement by the Memphis Chapter of CSI nor any of its members.

Circulation of *The Memphis PerSPECTive* includes over 500 people consisting of members of the Memphis Chapter of CSI, members of the Memphis AIA Chapter, CSI Regional editors, the CSI Institute and other interested persons nationwide. To be included on future mailings, forward your name, mailing address, and e-mail address to the following address:

The Memphis PerSPECTive
P.O. Box 172349
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You may also access a complimentary copy of *The Memphis PerSPECTive* online at www.csimemphis.org.

SUBMITTING ARTICLES

Readers are encouraged to submit articles of interest within the construction industry for publishing. Articles on individual projects whether currently in design, under construction, or recently completed are encouraged.

Any article and its related images must be submitted **before the 20th of the month preceding publication** in order to meet production deadlines. Any printed articles, photos or program inserts should be forwarded to:

The Memphis Perspective
Attn: Ron Roberts
1758 N. Reid Hooker
Eads, TN 38028
ronr5929@yahoo.com

Articles and images should be submitted in electronic format via digital media or email. Microsoft Word documents are strongly preferred for articles, minus tabs and any other formatting. All images must include a date and caption. If printed photographs are submitted, please include SASE

MAGAZINE ADVERTISING

The advertising rates for 10 issues of *The Memphis PerSPECTive* in printed version and as published on the CSI Memphis Chapter website (www.csimemphis.org) are as follows:

Issues 10 Issues

One-Eighth Page	\$100	\$ 200
One-Fourth Page	\$200	\$ 400
One-Half Page	\$400	\$ 800
Full Page	\$ 800	\$1,600

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CSI MEMPHIS SEPTEMBER CHAPTER MEETING

Program: **Electronic Access Control for the Novice**

Presented by Ronn Perkins, CSI of Allegion PLC

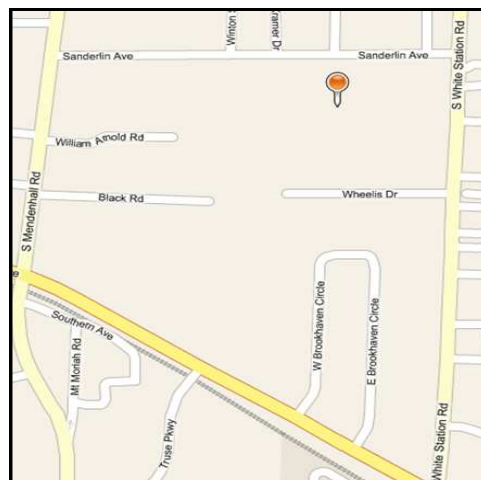
THURSDAY September 11, 2014

5:30 Social Hour, 6:00 Dinner, 7:00 Program

The Racquet Club; 5111 Sanderlin Ave.

\$25.00 for members and non-members;

\$12.50 for students (non-shows will be billed).



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about CSI Memphis and
more.**

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- or email pdavidson@allenhoshall.com.
- Reservations may also be made on-line at www.csimemphis.org, using PayPal

Schedule at a Glance:


September 2014

Sept. 1 Labor Day

Sept. 8 Board Mtg. **LRL**
(175 Toyota Plaza, 5th Floor)

Sept. 11 CSI Chapter Meeting

Sept. 9-12 Construct 2014

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1 	2	3	4	5	6
7	8 CSI BD	9	10	11 CSI MT	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

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Mike Zielinski, CSI, CCCA

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Do Your Job Better & Faster with clear, concise documentation using CSI's standards and formats:



President
Sarah Hawkins
CSI Memphis Student Chapter
 Fourth Year Architecture Student
slhwkins@memphis.edu

As a new school year approaches, the main goal of the CSI-S officers have been to improve, expand, and develop the organization- showcasing the idea of growth. The CSI-S officers have been collaborating, sharing ideas, and developing new strategies to better the organization as well as expand the member's experience and knowledge. Even though summer break has approached, the new officers have proven a strong sense of leadership, diligence, and tenacity by continuing to develop the organization and preparing this to be the most memorable year CSI-S has experienced.

The new student chapter officers bring many different assets to the organization creating strong leadership and great communication skills. This creates excitement about the organization and in return generates involvement in the organization. We have all proven to work together to find the best possible solutions to any problems that arise. We have brainstormed to develop many new ideas, initiate events, and establish many different ways to promote and improve the overall ideas of the organization.

The incoming officers and myself, would like to form a closer relationship with the parent chapter. We realize that this is of vital importance to the success of the student chapter. The parent chapter members serve as valuable mentors to the students at the University of Memphis, who guide and nurture the students to their desired career quest. Previously, the students have gained experience, knowledge, and confidence, as well as a fresh perspective looking into and solving problems. The student chapter recognizes and appreciates all of the help and encouragement we receive from the CSI community and chapter members. The students here at the University of Memphis plan to show our support and help in any way possible. We look forward to working more closely with the members of the parent chapter to create a bond that is unbreakable.

Nestor Lobos and I are currently working on organizing and preparing many events, site visits, and lecturers within our student chapter. Although nothing is set in stone yet, a sneak peak of the events we are currently working on consists of: a design build firm crawl, detailed site visits, innovative guest lecturers, a conceptual building crawl, continuing the legacy of bowling night, and attending the annual CONSTRUCT. If anyone is interested in mentoring, volunteering, or sharing any expertise that will help the student chapter please feel free to contact Nestor Lobos or myself.

I would like to take this opportunity to recognize the incoming 2014-2015 officers and faculty advisor of the CSI student affiliate chapter:

Treasurer: Jordan Santmyer: Fourth Year Architecture Student: jsntmyer@memphis.edu

Secretary: Harold Pierson: Second Year Architecture Student: hpierson@memphis.edu

Vice President of Community: Matthew Pate: Fourth Year Architecture Student: mpate1@memphis.edu

Vice President of Industry: Nestor Lobos: Third Year Architecture Student: nlobos@memphis.edu

President: Sarah Hawkins: Fourth Year Architecture Student: slhwkins@memphis.edu

Faculty Advisor: Jim Williamson:
jfwllmsn@memphis.edu

The student affiliate chapter is looking forward to this upcoming year. I am confident that our hard work and dedication to CSI-S will show during this upcoming school year. As always thank you for your support to the student chapter.

Sara Hawkins
 President CSI Memphis Student Chapter

**Volunteer to mentor a student
 in our CSI Memphis Student
 Chapter.
 Contact Michael Zielinski or Scott
 Guidry**

The August meeting was presented by Joseph DeLisi of Chartwell Financial Group.

Joseph DeLisi, CFP®, ChFC, has spent more than 17 years helping high income people navigate the often confusing world of personal finance. His passion is to effectively communicate complex concepts in a way that clients can completely understand and be encouraged to act. An original LBS faculty member, Joe is an annual Executive Club qualifier whose entire professional career has been in the field as an FR. Authenticity is one of the words prior students in Joe's LBS classes repeatedly use to describe his way of communication in an instructional setting. Joe's dynamic presentation of Myths of Investing: How to Position Oneself Best When the Next Big Downturn Occurs provided an educational, yet exciting look at finance. Many studies in personal finance show that the difference in success and failure is BEHAVIOR. If you missed this event you missed an opportunity for an education in finances. The more educated you are, the better behavior you will have as it pertains to building your balance sheet!



Joseph Delisi offers insights on personal finance and investing.

It was a small but very attentive crowd . If you were not there you missed a great program.



EFFECTIVE COMMUNICATIONS

This article explores how we communicate and the primary vehicles used for that communication. The first being meetings where we gather to discuss and dispose of critical issues related to the meeting topic. The second is the written communication that we use in our daily activities that shape the success of the project's understanding by all involved. Both of these communication devices require a degree of thoughtfulness and detail to ensure that they are both useful and effective in their delivery and understanding.

THE PURPOSE OF MEETING

In order for any meeting to be called there should be a purpose and that purpose should be made very clear to those who attend. Project meetings typically involve many different individuals so the requirement for them to attend means there is a level of disruption in their daily routine. Consequently the meeting should have a definitive purpose and goal. A meeting type example in the construction industry of which everyone on a given project team would be aware is the regularly scheduled project progress meeting. The purpose of this meeting is to simply ascertain what the progress of the work is at that point in time. What follows relates to the construction project meeting.

MEETING INGREDIENTS: THE AGENDA

The primary ingredient of a successful meeting is simple: a roadmap. For any meeting that is scheduled an Agenda is a required component. The agenda is the meeting roadmap and like a roadmap should be followed with little deviation lest the meeting wander into unintended topics. The agenda should list what the topics of discussion will be and if necessary assign any required action to a responsible attendee. Effective agendas are short, having a brief description of the intended topic and if needed a notation on which attendee is best to present that topic. Every meeting should have an agenda.

Meetings are called typically to discuss topics of importance to the project. That said there are three subject areas pertinent to the agenda: Budget, Schedule and Critical Issues. Depending on the meeting purpose the subject areas could be expanded. However, these three subject areas are essential.

The topic of Budget relates to the cost of the project and what is being done to maintain that cost. Sometimes, especially in the construction industry, the first or bid cost of a project will change. The meeting is a time and forum to discuss the nature of the budget change and what its' impact will be on the budget. The resulting discussion may result in additional required action such as reviewing the documentation that substantiates a budget change. In the construction industry that documentation would be in the form of unit costs for specific components directly related to the budget change.

The topic of Schedule relates to the time devoted to the project and how the allotted time is to be maintained. Any number of deviations can cause a schedule to be compromised. For example when excavating foundations and encountering water, an unforeseen condition, it must be removed and the site remediated to the satisfaction of the structural engineer. This process could translate into days or even weeks of time devoted to that activity and will result in a change to the schedule...as well as budget. Rarely do we have a project that stays perfectly on schedule. Factors such as weather, material procurement, labor supply and other unforeseen occurrences all affect the schedule usually in negative ways which must be accounted for in the revised schedule. The project meeting is the forum to discuss schedule issues and what impact those issues have on the projects' timely completion.

Hans Dietrich Faulhaber, Architect
1483 Harbert Avenue
Memphis, TN 38104
901 326 9937

to visit my LinkedIn page go here:

<http://www.linkedin.com/pub/hans-dietrich-faulhaber-aia-csi/12/2a/450>

We enjoy articles that relate to our industry especially when they come from our members. We thank Hans for this article and the many articles he has sent in the past. After the article from former CSI Memphis member Louis Metcalf last month, I would like to call your attention to his article in the September issue of The Construction Specifier on page 8 "Fast Track Construction: Confusion or Opportunity" If you would like to publish an article please contact me or Mike Zielinski. Editor
mlielinski@lrk.com or danny62clark@gmail.com

CSI MEMPHIS SEPTEMBER CHAPTER MEETING

Presented by Ronn Perkins, CSI of Allegion PLC

THURSDAY September 11, 2014

5:30 Social Hour, 6:00 Dinner, 7:00 Program

The Racquet Club; 5111 Sanderlin Ave.

\$25.00 for members and non-members;

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Electronic Access Control for the Novice

Presented by Ronn Perkins of Allegion PLC

Basic course description:

We will be reviewing industry migration from keys to newer credential types and the fact that this has helped allow the industry migration from basic to networked systems. AIA Program Number: PEI105

Ronn Perkins, AHC, Specification Writer , Architectural Consultant

Ronn has 30+ years of industry experience in the area of doors, frames and door hardware and related construction products. He has been involved at various times with the entire construction process from acting as a consultant on the design drawings and specifications for doors, frames, hardware and access control to estimation, project management and close out documents. He is a member of the Door and Hardware Institute and has met the qualifications for certification as an Architectural Hardware Consultant (AHC). He is also a member of the Construction Specifications Institute and has served as technical co-chair for the Memphis chapter.

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CONSTRUCT 2014 The Gulf States Region Caucus will be held in the following room:

Meeting room 306 Thursday, Sept 11 from 5:45 pm - 6:45 pm





Contributors:

DIAMOND

Dillard Door & Security
Farrell-Calhoun Paint
The Crump Firm

PLATINUM

Fleming Architects
Mike and Kathy Zielinski

GOLD

Charles and Charlotte Cooper
Gary and Grace Copeland
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Ron and Pam Shirley

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Byron and Diane Graves
Jay Sweeney
Kate Haywood
Tom and Sue Mason

Memorials:

Arthur Valentine by John and Shirley Bigham
Floyd L. Shirley by Karl and Joi Dunn
Floyd L. Shirley by CSI Memphis Chapter
William H. Beaty, FAIA by Ron and Pam Shirley



George Burns

1st Year Graduate Student
Pursuing a Masters of Architecture
Scholarship Recipient

"I regularly attend the CSI – Memphis chapter meetings, so I know many of you by name or by face. I want to thank everyone involved in providing this generous educational opportunity for me. Your generous gift offsets the full cost of the tuition, and the value of that gift to my family cannot be understated. Again, thank you from both my wife Bett and myself for your most generous gift."



Sarah Hawkins

4th Year Undergraduate Student
Pursuing a BFA in Architecture
Scholarship Recipient

"I want to express my sincere gratitude to everyone who has made the Dempsie B Morrison Jr Memorial Scholarship possible. I am very honored and appreciative to be the recipient of this scholarship. Receiving the Dempsie B Morrison Memorial Jr Scholarship has really proven to be a blessing to me by making a positive impact on my education. Being the first person in my family to attend college, this award symbolizes the importance of education and signifies my abilities and future goals."



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The Memphis PerSPECTive

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MIKE ECKLES, AHC/CDC, CSI, CDT, FDAI
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