



Payment Card Cost Worksheet

Purpose: To assist departments in determining a *realistic estimate* of the costs associated with processing payment cards. Actual costs may differ.

Instructions: Complete the form where applicable. You must determine the connection method in order to complete this form (phone, IP, etc). When finished either submit form, along with your Application for Payment Card Merchant and any other required documentation, via fax or campus mail.

Help: For assistance or questions, please contact Curt Caito, FSU Credit Card Manager at 850/644-9475 (cacaito@fsu.edu) or Jill St. Angelo at 850/644-1551.

Step 1: Calculate Estimated Gross Receipts For An Average Month.

Estimated number of transactions per month:	<input type="text"/>
Average dollar amount per transaction:	<input type="text"/>
Sale tax % <i>if applicable</i> (enter .075 for 7.5%):	<input type="text"/>
Total estimated gross receipts per month:	<input type="text"/>

Step 2: Enter Estimated Percentage of Transactions By Card Type. The FSU Average for Card Type is in Parenthesis. Use Those Numbers if Not Sure (Enter .65 for 65%).

Visa/MC <input type="text"/>	AMEX <input type="text"/>	FSU Card <input type="text"/>
Discover <input type="text"/>	Total (Must Equal 1): <input type="text"/>	

Step 3: Enter Number of Each Item Listed Below Based on *Current* Needs:

Number of Swipe Machines (POS Terminals) <input type="text"/>	Number of Pin Entry Devices (PED) <input type="text"/>
Number of Dedicated Phone Lines <input type="text"/>	Number of Employees Processing Cards <input type="text"/>



Step 4: Web Based Applications Only

For merchants that wish to establish a web based application using a 3rd party processor, complete this section. The cost associated with using this type of vendor varies and will need to be obtained from the selected vendor.

Monthly Web Based Costs:

Monthly Service Fee:	<input type="text"/>
Estimated Transaction Fees:	<input type="text"/>
Monthly Programming Costs:	<input type="text"/>
Other:	<input type="text"/>

Initial Costs:

Setup fee from vendor:	<input type="text"/>
Initial programming/IT costs:	<input type="text"/>
Other setup costs:	<input type="text"/>

Step 5: Review Costs Below (based on numbers entered above). Submit This Worksheet Along With Application for Payment Card Merchants to Continue with Process.

Monthly Costs, Estimated:

Interchange Fees-Visa/MC:	<input type="text"/>
Interchange Fees-AMEX:	<input type="text"/>
Interchange Fees-Discover:	<input type="text"/>
Visa/MC Sales Transaction Fee:	<input type="text"/>
Visa/MC Discount Fee:	<input type="text"/>
Visa/MC Transaction Fee:	<input type="text"/>
AMEX Transaction Fee:	<input type="text"/>
Discover Transaction Fee:	<input type="text"/>
FSU Card Transaction Fee:	<input type="text"/>
Montly Web Based Costs:	<input type="text"/>
Other Monthly Costs (Enter):	<input type="text"/>

One Time Start-Up Costs, Estimated:

Equipment Costs:	<input type="text"/>
Dedicated Phone Line (\$80 per):	<input type="text"/>
Employee Backgrnd Ck (\$30 per):	<input type="text"/>
Other One Time Costs (Enter):	<input type="text"/>
Total Monthly Costs:	<input type="text"/>
Total One Time Start-Up Costs:	<input type="text"/>