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World Caps & Closures

Industry Study with Forecasts for 2011 & 2016

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Unit gains will continue to be driven by the penetration of closure-intensive plastic packaging into traditionally closureless types such as gabletop and aseptic drink cartons and plastic pouches.

World demand to rise 4.7% annually through 2011

Global demand for caps and closures is forecast to expand 4.7 percent per year through 2011 to \$32 billion, representing 1.4 trillion units. Accelerating economic growth and rising personal incomes will support development of consumer nondurable goods markets, especially in the world's emerging economies, with closures and other packaging materials among the primary beneficiaries.

Unit gains will continue to be driven by the penetration of closure-intensive plastic packaging at the expense of traditionally closureless packaging media such as gabletop and aseptic drink cartons and plastic pouches. Limiting growth will be heightened competition from packaging formats that do not use closures, such as blister packs and stand-up pouches.

Sales revenues will be fueled by a shift in the product mix in favor of value-added closure types that provide increased product safety, user convenience and/or shelf appeal. Examples include tamper-evident, child-resistant and dispensing types.

China, India to perform strongly in unit gains

Above-average gains are expected in the world's emerging markets, especially those in Asia. China will lead the way, accounting for over one-fourth of projected unit gains in global cap and



closure demand through 2011. However, due to relatively low prices, it will account for only 16 percent of value gains. India will also perform strongly. The US, which accounts for almost one-fourth of global cap and closure value demand, also enjoys generally favorable prospects (fueled by a continued shift in the product mix toward value-added configurations). Western Europe and Japan will see slower growth, hindered by mature markets and stagnant population growth.

Plastic to continue supplanting metal, cork

Plastic closures will continue to supplant traditional metal and (increasingly) cork types, supported by technological

advances and the ongoing shift from glass to plastic and paperboard in consumer packaging applications such as soft drinks and pharmaceuticals. Beverages will remain the dominant market for caps and closures, accounting for almost 65 percent of unit demand in 2011. In the beverage sector, strongest gains are expected in the bottled water segment, with nontraditional products such as sports drinks and flavored milk also performing favorably. Healthy growth is also anticipated in consumer chemical markets such as cosmetics, toiletries and household cleaners, which are enjoying rapid growth and becoming more intensive users of packaging in the developing world.

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Sample Text, Table & Chart

ASIA/PACIFIC

India: Markets -- Demand for caps and closures in Incregister strong gains in virtually all markets, with soft drinks ing the most important category and accounting for 35 perce in 2011 days to prospects among all sect 2003 this all addrink sales in India declarations.

2003 thi result of use by C areas of soft drin -- porten are resolved.

SAMPLE TEXT drink sales in India decli ding allegedly improper essive groundwater usage ever, from 2000-2002, cannual pace of close to 25 r future growth if these c

Other

Relative to the world average, gains in cap and closure solutions. India will be particularly pronounced in the pharmaceutical country bolsters its position as a leading exporter of drugs. A number of local companies, such as Cipla, Dr. Reddy's Laboratories and Ranbaxy Laboratories, have become globally renowned. Indian generic drug manufacturers now produce low-cost AIDS drugs for over 50 percent of the 1,000,000 or so HIV patients taking antiretroviral medicines in developing countries, bolstering the domestic market for pharmaceutical packaging products (albeit of the low-cost variety).

A new bill passed by India's parliament in early 2005 will make it illegal for local firms to make generic copies of patented drugs. How-

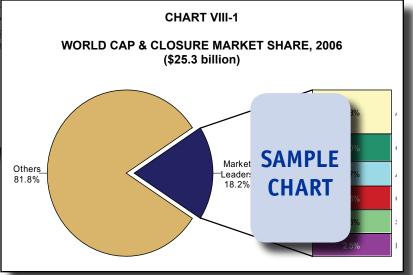
ever, this will be countered by increasing foreign investment production and research and development activities) in the c pharmaceutical sector on the part of the world's leading drug In addition, the new bill does not ban certain generic product AIDS-related drugs.

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TABLE VI-8

INDIA -- CAP & CLOSURE SALES BY MATERIAL & MARKET (million units)

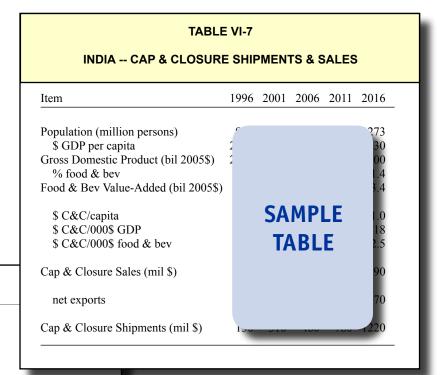
Item	1996	2001	2006	2011	2016
Cap & Closure Sales (mil \$) cents/unit	170 0.9	380 1.3	550 1.4	850 1.5	1290 1.6
Cap & Closure Sales By Material: Plastic* Metal By Market: Beverages: Beer Carbonated Soft Drinks Bottled Water Other Food Pharmaceuticals			MPI \BL		00 00 00 00 00 00 00 00 00



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Sample Profile, Table & Forecast



COMPANY PROFILES

Pelliconi & C. SpA Via Emilia 314 40064 Ozzano Emilia ITALY 39-51-651-2611 http://www.pelliconi.com

Key Pro pilfer-pr Pel crowns a ery used

Sales: \$

SAMPLE PROFILE

aluminum roll-on

ction of bottle also makes machin-

The Company's closures include bottle crowns, plastic closures and aluminum roll-on pilfer-proof (ROPP) closures. Pelliconi has the capacity to manufacture over 30 billion metal and plastic bottle caps annually. Among the Company's standard range of bottle crowns are 26 millimeter (mm) and 29 mm designs. Pelliconi produces 26-mm crowns in twist dry blend, pry-off dry blend and pry-off PLASTISOL varieties. In addition to its standard line of 26-mm bottle crowns, the Company manufactures promotional 26-mm crowns with removable polyvinyl chloride (PVC) and PVC-free liners; promotional crowns with ink jet printing; and TWIST SOFT TOUCH 26-mm crowns, which are designed to enhance user comfort when the crown is gripped and turned. Pelliconi's 29-mm crowns include pry-off models for champagne and water bottles.

Among Pelliconi's plastic closures are two-piece high density polyethylene caps, including STRETCH LOK products. Other plastic

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"Demand for caps and closures in India totaled \$550 million in 2006. Despite its vast population, the market for packaged goods in India is relatively small. In addition, a majority of caps and closures are of the low-cost metal type used in carbonated beverages. Nevertheless, a continuing strong and sustained economic expansion through 2011 will result in the market for caps and closures in India growing a strong 9.1 percent per year to \$850 million. The country's trade deficit will contract moderately to ..."
--Section VI, pg. 169

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