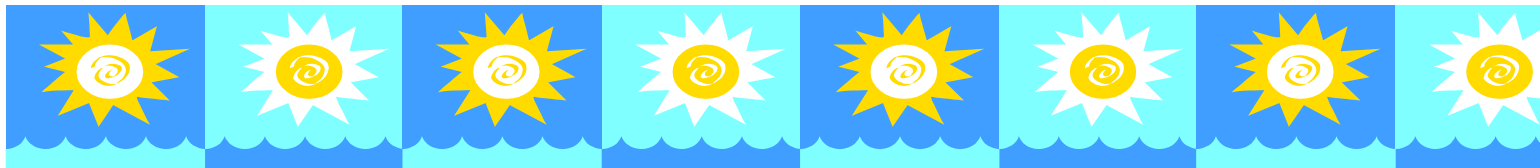




**Developing the Skills of Physicians as Educators in Academic Medicine**  
**BUILDING A CME-APPROVED FACULTY DEVELOPMENT PROGRAM**  
**USING A LOGIC MODEL TO IDENTIFY DESIRED OUTCOMES &**  
**KIRKPATRICK'S LEVELS OF EVIDENCE TO MEASURE THEM**

**Ellen Cosgrove, MD; Deana Richter, MA; Craig Timm, MD; Bronwyn Wilson, MD**



**Objectives** – As a result of this workshop, participants should be able to:

- Describe the elements of a logic model
- Use a logic model template to map out a program and identify desired outcomes
- Describe how a logic model and Kirkpatrick's four levels can be combined to form a framework for identifying and measuring program outcomes
- Use Kirkpatrick's Four Levels to identify program outcome measures
- Identify and access resources and materials for future reference

**Key References:**

Armstrong EG (2007). An Outcomes Approach to Evaluate Professional Development Programmes for Medical Educators. *Annual Academy of Medicine* 36(8): 619-621.

Kirkpatrick KL, Kirkpatrick JK (2007). *Implementing the Four Levels: A Practical Guide for Effective Evaluation of Training Programs*. San Francisco, CA: Berrett-Koehler Publishing, Inc.

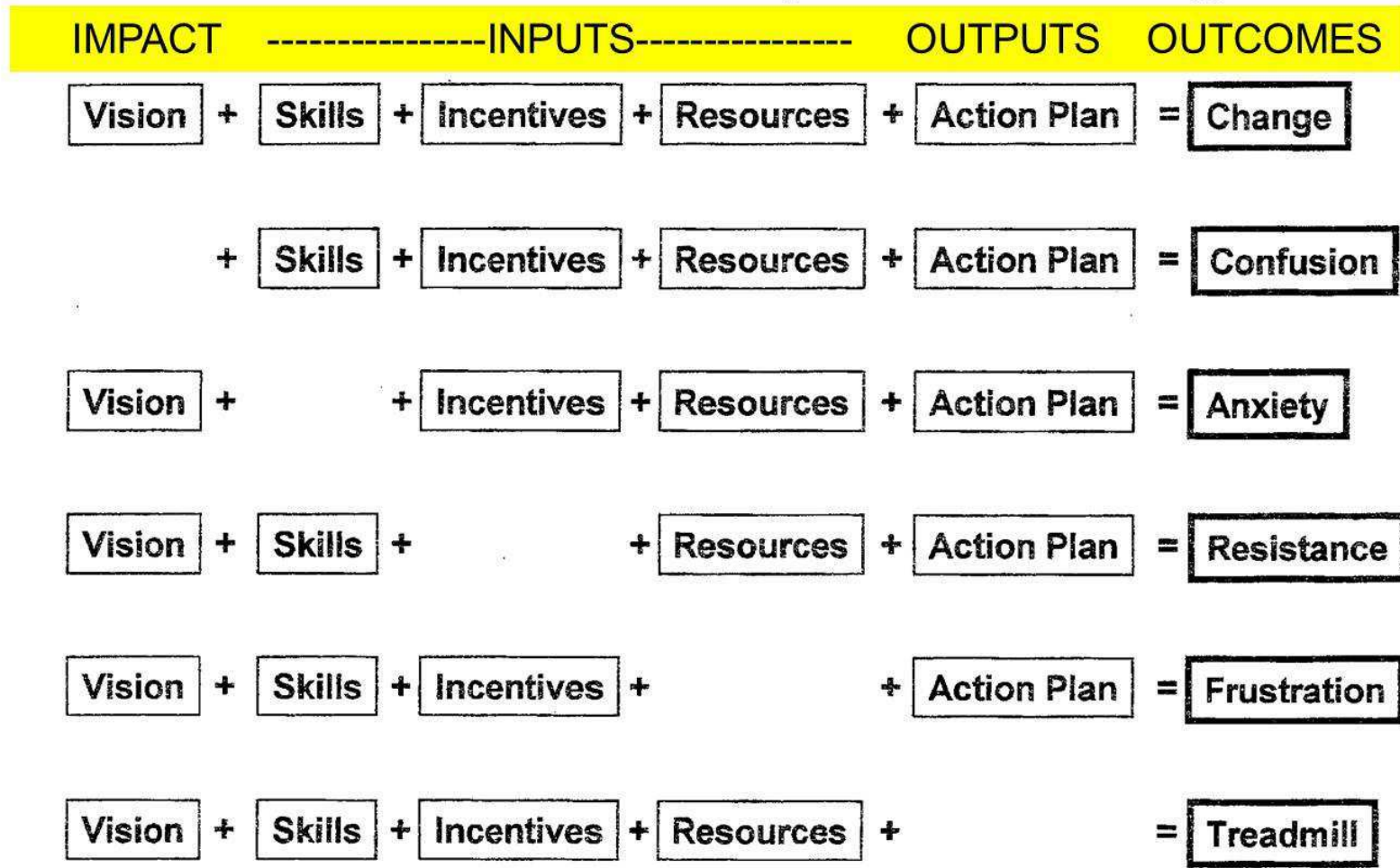
Knowlton LW & Phillips CC (2009). *The Logic Model Guidebook: Better Strategies for Great Results*. Los Angeles, CA: Sage.

W.W. Kellogg Foundation (updated 1/2004). *Logic Model for Program Evaluation*. Battle Creed, MI: W.K. Kellogg Foundation. <http://www.wkkf.org/Pubs/Tools/Evaluation/Pub3669.pdf>

**1<sup>st</sup> INTERNATIONAL CONFERENCE ON**  
**FACULTY DEVELOPMENT IN THE HEALTH PROFESSIONS**  
**May 2011, Toronto, Canada**

# Why Use a Logic Model?

## Pitfalls of Complex Change





## UNDERSTANDING THE ELEMENTS OF A LOGIC MODEL

For each of the following examples, identify the element of a logic model it illustrates.

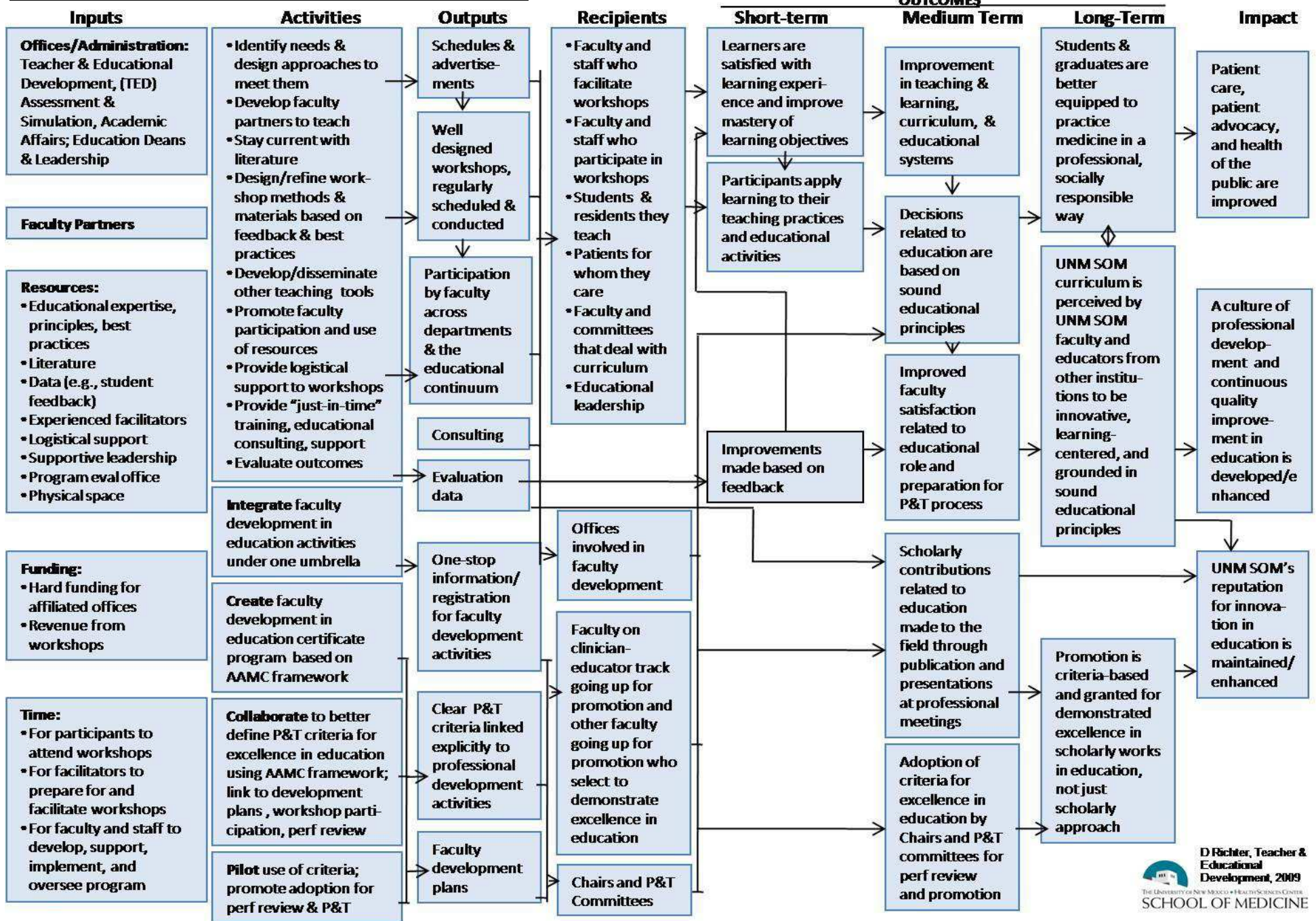
### Examples:

- \_\_\_\_\_ 1. Improved mastery of learning objectives
- \_\_\_\_\_ 2. Supportive leadership
- \_\_\_\_\_ 3. Time for participants to attend workshops
- \_\_\_\_\_ 4. Chairs and Promotion & Tenure Committees
- \_\_\_\_\_ 5. Well-designed workshops, regularly scheduled and conducted
- \_\_\_\_\_ 6. Learners that faculty teach & patients for whom they care
- \_\_\_\_\_ 7. Promote faculty participation and use of resources
- \_\_\_\_\_ 8. Improved teaching and learning

### Elements of a Logic Model:

- A. Inputs (Resources)
- B. Outputs(Use of Resources) – Activities/Products
- C. Outputs (Use of Resources) – Recipients/Stakeholders
- D. Outcomes (Results) – Short-, Medium-, or Long-Term
- E. Impact (Broad Purpose)

# LOGIC MODEL: TEACHER & EDUCATIONAL DEVELOPMENT



## **LEVELS OF EVALUATION DATA FOR ORGANIZATIONAL TRAINING WITH EXAMPLE MEASURES**

Model from DL Kirkpatrick & JD Kirkpatrick (2007), *Implementing the Four Levels*. San Francisco, CA: Berrett-Koehler Publishers

### **Reaction – intellectual and emotional response**

Quantitative and qualitative data based on participants' perceptions

### **Learning – changes in attitudes, improved knowledge, increased skill**

Attitude surveys

Knowledge questions

Performance exams

Retro pre-post survey on perceived mastery of objectives

### **Behavior – doing something differently as a result of training; requires desire, know-how, right climate, reward/reinforcement**

Commitment to change (participant action plan at end of workshop)

Survey of participant, his/her supervisor, students at a specified time after the intervention

Observation of actual performance

Demonstration of how training is modified in response to feedback

### **Results – outcomes which are related to of all of the above**

Aggregated improvements

Cost savings

Changes in protocols

Revised curriculum which integrates learning principles addressed in workshop

Improved student evaluations

Improved student performance

Teaching awards

Education-related professional presentations, publications

Participant involvement in educational activities

Faculty retention rates for clinician-educators

## **UNDERSTANDING KIRKPATRICK'S FOUR LEVELS OF EVALUATION**

For each of the following examples, identify the level of Kirkpatrick's framework it illustrates.

### **Examples:**

- \_\_\_\_\_ 1. Changes in educational systems based on sound educational principles
- \_\_\_\_\_ 2. Pre- and post-test of knowledge
- \_\_\_\_\_ 3. Post-workshop evaluation
- \_\_\_\_\_ 4. One-month follow-up describing changes in actual practice

### **Elements of a Logic Model:**

- A. Reaction (Satisfaction)
- B. Learning (Knowledge, Skills, Attitudes)
- C. Behavior (Transfer of Learning to Work)
- D. Results (Return on Expectations)

University of New Mexico School of Medicine, Workshop "Developing the Skills of Physicians as Educators in Academic Medicine: Building a CME-Approved Faculty Development Program Using a Logic Model to Identify Desired Outcomes & Kirkpatrick's levels of Evidence to Measure Them," 2011, Toronto

## POTENTIAL EVALUATION MEASURES FOR DESIRED OUTCOMES OF A FACULTY DEVELOPMENT PROGRAM

Desired Outcomes	CHAIN OF EVIDENCE			
	Reaction (Satisfaction)	Learning (KSAs)	Behavior (Transfer)	Results (Return on Expectations)
<b>Short-term Outcomes (Immediate Result of Activities)</b>				
Participants are satisfied with experience	Post-workshop evaluation			Participant attendance to other workshops
Participants improve mastery of learning objectives		Retro pre- & post-rating of perceived mastery of objectives; pre-post test	Pre & post-training observation of skills embodied in learning objectives	
Participants apply learning to their teaching practices and educational activities			Participant plan of action in post-workshop evaluation; follow-up behavior questionnaire	New/revised curriculum and/or teaching practices based on workshop guidelines
Improvements in faculty development made based on participant feedback	Comparison of pre- and post-revision workshop evaluation		Workshop revision based on feedback	
<b>Medium-Term Outcomes</b>				
Improvement in teaching		One-month self-perception follow-up	Pre- & post-training observation of teaching	Tracking student attendance; student evaluations of teaching pre- & post-development of faculty; teaching awards
Improvement in student learning		Student perception of learning pre- and post-development of faculty		Student grades pre- and post- development of faculty
Improvement in curriculum	Block evaluations across time			Results of classroom action research
Improvement in educational systems	User satisfaction survey			Check improved efficiency through pre- & post time and cost comparison
Decisions related to education are based on sound educational principles			Monitor references to literature & rationales for decisions in curriculum committee	
Improved faculty satisfaction related to educational role & preparation for P&T	Faculty survey comparing results to baseline data		Increased faculty participation in educational activities	Improved faculty retention rates
Scholarly contributions related to education made to the field through publication and presentations at professional meetings	Survey of interest in presenting, publishing on educational scholarship			Number of abstracts, presentations at professional meetings, publications
Adoption of criteria for excellence in education by Chairs and P&T committees for performance review and promotion	Survey of faculty attitudes of criteria for excellence in education adopted for P&T	Survey of faculty understanding of criteria for excellence in education adopted for P&T		Survey of P&T criteria used in each department as an indicator of standardization across the institution; review of P&T criteria to check for link between professional development and P&T
<b>Long-Term Outcomes</b>				
Students and graduates are better equipped to practice medicine in a professional, socially responsible way	Student post-graduate survey across years		Program Directors' rating of UNM SOM graduate preparation/performance across years	
UNM SOM curriculum is innovative, learning-centered, and grounded in sound educational principles	Faculty survey		Requests to use copyright materials; number of hits on faculty development website	Visitors to the institution; invitations to visit, present, consult at other institutions;
Promotion is criteria-based and granted for demonstrated excellence in scholarly works in education, not just scholarly approach		Survey of faculty understanding of educational scholarship	Investigation of P&T for evidence that faculty perform & document educational scholarship and are better prepared for P&T; consistent P&T criteria are used	Survey on perceptions of fairness of the P&T process across the institution
<b>Impact</b>				
Patient care is improved	Patient surveys			CQI indicators of patient care improve
Advocacy is increased/improved			Tracking medical student/faculty involvement in advocacy activities	Track outcomes of medical student/ faculty involvement in advocacy activities
Health of the public is improved				
A culture of continuous quality improvement in education is developed/enhanced				Culture audit
A culture of professional development is developed/enhanced	Survey of faculty attitudes re value of prof development			Culture audit
UNM SOM's reputation for innovation in education is maintained/enhanced				Track visitors; invitations to present, consult at other institutions; international recognitions for education

## **Outcomes Report to the Office of Continuing Medical Education**

### **For CME-Approved Faculty Development Program DEVELOPING THE SKILLS OF PHYSICIANS AS EDUCATORS IN ACADEMIC MEDICINE**

**Submitted by the UNM SOM Office of Teacher & Educational Development  
Deana M. Richter, MA, Director**

**2009-2010 Academic Year**

#### **OVERVIEW**

Teacher & Educational Development encourages, facilitates, and supports quality education at the UNM School of Medicine. Our vision is to foster the development of excellent curricula and highly skilled teachers and learners through scholarship, leadership, and innovation. The best evidence and research in education are applied toward achieving our ultimate goal of enhancing the health of the public.

The mission of Teacher & Educational Development is to play an integral role in the development of today's teachers and tomorrow's medical professionals by providing a comprehensive program of educational development and support to meet institutional needs for faculty and curriculum development, academic leadership and scholarship, and curriculum support.

A major element of our educational development activities is a series of core workshops that are approved for CME credit under the umbrella of this program. Our target population for these activities consists of the faculty and residents of the UNM School of Medicine who teach our students and residents. However, these workshops have an open enrollment and educators from the HSC, broader UNM community, and other institutions in the U.S. and world-wide also attend. People from all over the world have been coming to the UNM School of Medicine since the 1980s to learn about our curriculum and to participate in faculty development opportunities offered by the Office of Teacher & Educational Development, especially problem-based learning tutor training.

The following workshops are included in this program, addressing a variety of topics related to the AAMC Scholarship Consensus Conference framework denoted by the six major headings.

#### **Teaching**

##### **Educational Theory Into Practice**

How People Learn



## **Teaching Methods & Educational Technology**

Problem-Based Learning Facilitation Education (Tutor Training)  
Problem-Based Learning Case Development  
The Art of Lecturing & Making Presentations  
Using the Audience Response System to Create Interest and Improve Learning  
PowerPoint 202: Taking the Next Step to Quality Presentations

## **Clinical Teaching**

Who Says It Can't Be Done! Effective Teaching in the Outpatient Setting  
How to Be a More Effective Inpatient Teacher  
Teaching & Assessing Communication Skills in the Clinical Setting  
Precepting a Small Group Clinical Practice Learning Experience  
Helping Patients Move Toward Health & Lasting Behavior Change: Incorporating  
Motivational Interviewing into Brief Clinical Encounters & Clinical Teaching (4 modules)  
Reflective Writing for Clinicians and Medical Educators

## **Teaching and Learning Using Simulation**

Teaching in the BATCAVE: Effective Learning Through Medical Simulation  
Developing a BATCAVE Course  
The Use of Debriefing and Assessment in Medical Simulation Teaching  
Writing Effective Scenarios for Medical Simulation-Based Teaching

## **Curriculum**

Curriculum Development: Designing Learning that Lasts

## **Advising & Mentoring**

Mentoring

## **Educational Leadership & Administration**

Medical Education Scholars

## **Learner Assessment**

Creating Test Items: The Nuts & Bolts  
Focus on Multiple Choice Questions (MCQs)  
Promoting Learning Through Formative Assessment  
Constructive Feedback: Developing Skills and Overcoming Barriers

## **DESIRED AND ACTUAL OUTCOMES**

While it is not possible to demonstrate a direct causal effect between our comprehensive faculty development program and all of our desired outcomes, particularly for the long-term and impact outcomes, we can build a chain of evidence using Kirkpatrick's Four Levels of outcomes. The table on the following pages provides outcome data for desired outcomes for the 2009-2010 reporting period using this framework.

Desired Outcomes	CHAIN OF EVIDENCE			
	Reaction (Satisfaction)	Learning (KSAs)	Behavior (Transfer)	Results (Return on Expectations)
<b>Short-term Outcomes (Immediate Result of Activities)</b>				
Participants are satisfied with experience	<b>Post-workshop evaluation overall averages (1-5, 5=best):</b> Met objectives 4.6 Worthwhile 4.6			<b>Satisfied participants come back for more:</b> Many participants attended more than one workshop
Participants improve mastery of learning objectives		<b>Retro pre- &amp; post-rating of perceived mastery of objectives (1-5, with 5 most proficient):</b> Overall average gain of 1.4 from pre- to post-		
Participants apply learning to their teaching practices and educational activities			<b>Participant plan of action described in post-workshop evaluation:</b> <ul style="list-style-type: none"> <li>• Formulate SMART objectives</li> <li>• Increase interaction with learners</li> <li>• Develop cases</li> <li>• Better focus on goals &amp; objectives</li> <li>• Decrease lecture, increase interaction</li> <li>• Plan for assessment</li> <li>• Teach content to colleagues</li> <li>• Avoid arguments and roll with resistance</li> <li>• Use the tool</li> <li>• Use more open-ended questions</li> <li>• Incorporate MI into every area of my professional life</li> <li>• Consider proper time and role for PowerPoint</li> <li>• Write more</li> </ul> <b>Follow-up email inquiring about changes in behavior:</b> <ul style="list-style-type: none"> <li>• Introduced new approaches</li> <li>• Started PowerPoint presentations with objectives</li> <li>• Spelled out objectives for students in Continuity Clinic</li> <li>• Created evaluation plan</li> <li>• Begin with the end in mind</li> <li>• Use Fink's taxonomy</li> </ul>	
Improvements in faculty development made based on participant feedback				Continuously quality improvement of workshops based on feedback
<b>Medium-Term Outcomes</b>				
Improvement in teaching		<b>One-month self-perception follow-up:</b> <ul style="list-style-type: none"> <li>• Has made me think of teaching process in a while new way</li> </ul>		
Improvement in student learning				
Improvement in curriculum	<b>Block Evaluations:</b> <ul style="list-style-type: none"> <li>• Positive evaluations from students on pilot of Health Equity curriculum</li> </ul>			<b>New/revised curriculum and/or teaching practices based on workshop guidelines:</b> <ul style="list-style-type: none"> <li>• Resident development rotation</li> <li>• Dual-role interpreters</li> <li>• Psychiatry resident seminar</li> <li>• Health Equity: Introduction to Public Health</li> <li>• Post-Discharge Planning and Interprofessional Home Visits in Internal Medicine Clerkship</li> <li>• Medical Respite/Street Outreach Selective in Comprehensive Ambulatory Care Rotation</li> </ul>
Improvement in educational systems				
Decisions related to education are based on sound educational principles				Many Medical Education Scholars and participants in other TED workshops have become educational leaders at the SOM
Improved faculty satisfaction related to educational role & preparation for P&T				

Desired Outcomes	CHAIN OF EVIDENCE			
	Reaction (Satisfaction)	Learning (KSAs)	Behavior (Transfer)	Results (Return on Expectations)
Scholarly contributions related to education made to the field through publication and presentations at professional meetings				<b>Abstracts, presentations at professional meetings, and publications related to Curriculum Development Workshop, MES, and other faculty development efforts:</b> <ul style="list-style-type: none"> <li>• Tools for Designing &amp; Evaluating Programs Across the Continuum, AAMC</li> <li>• How the UNM SOM is Addressing Health Disparities, Canadian Conference on International Health</li> <li>• Educational Innovations in Addressing Healthcare Disparities, WGEA</li> <li>• Tools for Program Evaluation, WGEA</li> <li>• Introduction of TBL into a Traditional Lecture/PBL Course in Gross Anatomy, TBL Conference</li> </ul>
Adoption of criteria for excellence in education by Chairs and P&T committees for performance review and promotion				Acceptance of criteria for demonstrating excellence in education in Internal Medicine (developed by Bronwyn Wilson, MD)
<b>Long-Term Outcomes</b>				
Students and graduates are better equipped to practice medicine in a professional, socially responsible way			Positive Program Directors' rating of UNM SOM graduate preparation/performance across years is reported by PEAR	
UNM SOM curriculum is perceived by UNM SOM faculty and educators from other institutions to be innovative, learning-centered, and grounded in sound educational principles			Numerous requests to utilize faculty development materials developed by Teacher & Educational Development	<b>Visitors to the institution to see how we do our curriculum and /or to participate in faculty development activities:</b> <ul style="list-style-type: none"> <li>• 10 clinical educators for Kazakhstan</li> <li>• Prof from Universidade Federal de Rondonia in Brazil</li> </ul> <b>Invitations to present internally:</b> <ul style="list-style-type: none"> <li>• Using a Logic Model</li> <li>• Curriculum Development</li> </ul> <b>Invited Internal Consultations:</b> <ul style="list-style-type: none"> <li>• Health equity curriculum</li> <li>• PIM Diversity</li> <li>• Introduction to Public Health</li> </ul>
Promotion is criteria-based & granted for demonstrated excellence in scholarly works in education, not just scholarly approach				
<b>Impact</b>				
Patient care is improved				
Advocacy is increased/improved				
Health of the public is improved				
A culture of continuous quality improvement in education is developed/enhanced				
A culture of professional development is developed/enhanced				
UNM SOM's reputation for innovation in education is maintained/enhanced				

## **WHAT WILL YOU DO?**

What have you learned that you can apply to your own work back at your institution?

Brainstorm with a partner how you can apply the Logic Model and Kirkpatrick's framework.