

EVERYWHERE YOU NEED US TO BE



Dealer Name



Cat[®] Rental Power

NORTH AMERICAN CAPABILITIES AT A GLANCE

At Caterpillar[®] we understand large businesses have unique needs and our Major Account Program is specifically designed to provide exceptional customer service to the corporate community. With over 300 locations, the equipment you need is always nearby and ready to be delivered and installed without delays. Our 1,500+ certified technicians are available day and night to provide fast, efficient, and qualified service at a moment's notice. With our single point of contact and single agreement policy, working with the Cat Dealer Network is easy for even the largest of companies.

The Cat Dealer Network is fully prepared to supply you with the equipment you need to keep your business running. Our rental fleet offers a wide variety of the mechanical systems that allow facilities to operate. Our rolling fleet consists of:

- 3 Gigawatts of Rental Power
- 93,000 Tons of Rental Power Cooling products
- 1.6 million CFM of Rental Compressed Air

Cat Rental Power isn't just about equipment; it's about quality service as well. Our Major Account Program, which is designed to meet the service needs of large businesses, includes:

- One point of contact
- One agreement covering all locations
- Simplified billing
- Priority service
- Logistics





CAT RENTAL POWER PRODUCTS

Portable Diesel Driven Compressors

- 300 - 1550 CFM High Pressure Compressors
- 185 - 1600 CFM Standard Air Pressure Compressors
- 300 - 1600 CFM Instrument Air Quality Compressors (Aftercooled and Filtered)
- 1550 - CFM Oil Free Compressors

Electric Drive Compressors

- 428 - 785 CFM Oil Free Compressors
- 149 - 1605 CFM Variable Speed Drive Oil Flooded Compressors

Temperature Control

- 500 - Ton Water Cooled Chillers
- 30 to 500 - Ton Air Cooled Chillers
- 250 to 1000 - Ton Cooling Towers
- 50 to 250 - Ton Air Conditioning Units
- 50 to 120 - Ton Air Handlers
- 15 to 150 - kW Industrial Electric Heaters
- 10 MBtu Boilers
- 1 MBtu/hour Indirect Heaters
- Heat exchangers

Diesel Generator Sets

- 20kW – 2200 kW

Gas Generator Sets

- 1250 kW

Mobile Turbine

- 5200 kW

Loadbanks

- 125 kVA - 6.25 MVA

Transformers

- 100 kVA – 2500 kVA

Distribution

- High and low distribution panels
- Automatic and Manual transfer switches
- Cabling

The Caterpillar Story

INDUSTRY LEADER. HIGH STANDARDS.

For more than 85 years, Caterpillar has led the industry in developing and distributing the equipment that makes the modern world's infrastructure possible. From canal construction in the Arabian Desert to power generation in Antarctica, Cat machines and engines have helped drive sustainable progress on every continent. Supported by an engineering community of skilled technicians, Caterpillar is dedicated to perfecting the technology that allows its customers to shape tomorrow's world.

Our priority is to help our customers succeed, and with a global network of Cat dealers and hundreds of locations worldwide, we have the people, the resources, and the experience to provide our customer base with unmatched service. Caterpillar's clients benefit from:

- A rich history of innovation
- A relentless focus on quality
- A first-rate team of regulatory experts
- A track record of technological leadership and systems integration expertise
- Consistent, best-in-class manufacturing processes
- A trained global dealer network ready to support the next generation of Cat equipment

The Cat Dealer Network has worked extensively with Caterpillar to customize programs to meet productivity and cost objectives. As companies seek to streamline operations, the Cat Dealer Network is prepared to provide support. The Major Account Program developed by the Cat Dealer Network is designed to give our clients a competitive edge by offering superior resources and customized services quickly, conveniently, and expertly.





Cat Rental Power Major Account Program

SERVICES FOR CORPORATIONS

Operating a large business isn't easy and corporations don't need the added complication of working with a service provider that isn't prepared to meet their unique needs. The Cat Rental Power Major Account Program is tailored to provide support that maximizes ease and efficiency for companies operating multiple facilities.

One Point of Contact

For any business, time means money and a large company can't afford to spend an unnecessary amount of time on the phone with their equipment provider. With the Major Account Program, each client can be assigned one Major Account Manager to provide dedicated individualized service. With a single point of contact, our clients can reach a knowledgeable representative that is prepared to meet any equipment or service need with a single phone call.

One Agreement

Running multiple facilities is challenging and when a system or repair is needed to maintain operational standards, a business can't afford to waste time with contracts and paperwork. The Cat Major Account Program offers one master agreement to cover all of a company's locations in North America. With a single agreement, our clients can receive the equipment or service they need at any of their facilities without the need for multiple contracts.

Simplified Billing

For large businesses that use a variety of outside contractors, accounting gets complicated fast. Caterpillar's Major Account Program provides a comprehensive, streamlined billing system. Bills are itemized by location, so tracking costs and expenses are easy.

Priority Service

Clients are our priority with our Major Account Program. By partnering with Cat Rental Power, large businesses always receive unsurpassed customer service quickly and conveniently.

The Choice is Yours

RENTAL OPTIONS

Whether you need short or long term leasing, the Cat Dealer Network provides many options. From long term leasing to rental purchase options, we can work out a plan that will best fit your company's needs.

Short Term Rental

By offering three day, weekly or monthly rental options, we are sure to meet the specifications of the project or application.

Long Term Rental

We know the planning and executing of a project that lasts six months to over a year is complicated. We can give your company a piece of mind by providing rates and customizing installation for long term rental projects.

Rental Purchase Option

We can also accommodate your company's needs by developing financial plans and assisting in "Rent to Own" agreements for leasing and purchasing of rental units.





Financing

FEATURES AND BENEFITS

Maximize Your Cash Flow Potential. At our low interest rates Cat® Commercial Account gives your company the flexibility to pay over time and keep your cash when you need it. Your Cat Dealer may offer special financing options that you can take advantage of only with your Cat Commercial Account.

The Cat Commercial Account

The Cat Commercial Account is a convenient and cost-effective way for businesses to pay for Cat equipment, parts, and services. With a low interest rate and no annual fee, predictable monthly payments won't disrupt a company's budget plan when unforeseen expenses arise. The Cat Commercial Account has a variety of features designed to make billing easy. These features include:

One Nationwide Account

Regardless of how many facilities a company maintains and where in the country they are located, the Cat Commercial Account is a quick and easy way for businesses to pay for their expenses. The Cat Commercial Account card can be used to pay for expenses at any Cat Dealer or Cat Rental Store in the U.S.

Choose Your Due Date

With Cat Commercial Account our clients are able to select their statement due date to match their business cycle.

Instant Access to Your Account Information Online 24/7

Our website provides easy, around the clock access to accounts, expenses, statements and reports.

No Annual Fees

Add Additional Account Users

Up to four authorized users per account can be designated.



Training

CUSTOM TRAINING SOLUTIONS TO FIT YOUR NEEDS

The Major Account Program supported by the Cat Dealer Network can customize training solutions to meet your company's challenges.

Whether it is training in safety or electric power generation equipment, we provide the training your company needs. We give your people the skills and knowledge they can take back and apply immediately – helping you be more productive, satisfy your customers needs, and earn more profit.

You can send your team members to our state of the art training facilities, featuring well equipped smart classrooms and dedicated indoor training labs with the latest in tooling, or save time and cut costs by bringing our custom training to your facilities or job sites.

Regardless of your training needs, we can tailor a program that meets them. From maintenance training and system-specific courses, to advanced product instruction; it all starts with you.





Contingency Planning

PREPARE FOR THE WORST, EXPECT THE BEST

When it comes to electrical power, a slight disturbance or outage can be catastrophic to a business. With Caterpillar on your side, planning for the worst is easy. Through Contingency Planning we will educate you and help you put a plan in place so you will immediately know what to do during a power failure. This immediate action will allow you to keep your business functioning and revenue flowing.

The invaluable expertise and industry-leading technology that comes with a proven performer like Caterpillar, along with having one source of contact and a fully integrated power system designed to operate and work together, enables us to ensure you have the power you need anytime. From sales and financing to maintenance and support, we're with you every step of the way.

Your Major Account Program representative can provide you with a power planner and white paper on Contingency Planning.



Cat Rental Power Locations

NORTHWEST

Anchorage, AK
Calgary, AB, Canada
Clairmont, AB, Canada
Drumheller, AB, Canada
Edmonton, AB, Canada
Fort McMurray, AB, Canada
Grande Prairie, AB, Canada
Lethbridge, AB, Canada
Lloydminster, AB, Canada
Medicine Hat, AB, Canada
Peace River, AB, Canada
Red Deer, AB, Canada
Rocky Mountain House, AB, Canada
Campbell River, BC, Canada
Castlegar, BC, Canada
Chilliwack, BC, Canada
Coquitlam, BC, Canada
Cranbrook, BC, Canada
Fort Nelson, BC, Canada
Fort St. John, BC, Canada
Houston, BC, Canada
Kamloops, BC, Canada
Langley, BC, Canada
Nanaimo, BC, Canada
Prince George, BC, Canada
Revelstoke, BC, Canada
Richmond, BC, Canada
Sparwood, BC, Canada
Squamish, BC, Canada
Surrey, BC, Canada
Terrace, BC, Canada
Tumbler Ridge, BC, Canada
Vancouver, BC, Canada
Vernon, BC, Canada
Victoria, BC, Canada
Williams Lake, BC, Canada
Benicia, CA
Chico, CA
Fortuna, CA
Redding, CA
San Leandro, CA
Santa Rosa, CA
Stockton, CA
West Sacramento, CA
Hayden, ID
Idaho Falls, ID
Lewiston, ID
Meridian, ID
Pocatello, ID
Twin Falls, ID
Billings, MT
Great Falls, MT
Helena, MT
Kalispell, MT
Missoula, MT
Corner Brook, NF, Canada
Grand Falls - Windsor, NF, Canada
St. John's, NF, Canada
Happy Valley - Goose Bay, NL, Canada
Hay River, NT, Canada
Inuvik, NT, Canada
Yellowknife, NT, Canada
La Grande, OR
Medford, OR
Redmond, OR
Pendleton, OR
Portland, OR
Springfield, OR
Saskatoon, SK, Canada

Pasco, WA
Spokane, WA
Tukwila, WA
Jackson, WY
Whitehorse, YK, Canada

SOUTHWEST

Flagstaff, AZ
Kingman, AZ
Phoenix, AZ
Prescott, AZ
Show Low, AZ
Tucson, AZ
Yuma, AZ
Bakersfield, CA
City of Industry, CA
Lakeside, CA
Oxnard, CA
Riverside, CA
Salinas, CA
San Diego, CA
San Marcos, CA
Santa Maria, CA
Selma, CA
Waipahu, HI
Henderson, NV
Las Vegas, NV
Elko, NV
Reno, NV
Cedar City, UT
Hurricane, UT
Lindon, UT
Salt Lake City, UT
Vernal, UT

PLAINS

Aurora, CO
Grand Junction, CO
Windsor, CO
Altoona, IA
Olathe, KS
Wichita, KS
Shakopee, MN
Chillicothe, MO
Kansas City, MO
St. Joseph, MO
Sedalia, MO
Bismarck, ND
Dickinson, ND
Grand Forks, ND
Hankinson, ND
Hoople, ND
Jamestown, ND
Minot, ND
SW Fargo, ND
Doniphan, NE
Gering, NE
Lincoln, NE
Norfolk, NE
North Platte, NE
Omaha, NE
Albuquerque, NM
Hobbs, NM
Aberdeen, SD
Pierre, SD
Rapid City, SD
Souix Falls, SD
Casper, WY
Cheyenne, WY
Gillette, WY
Rock Springs, WY

TEXAS

Ardmore, OK
Elk City, OK
Enid, OK
Guymon, OK
Oklahoma City, OK
Poteau, OK
Tulsa, OK
Abilene, TX
Amarillo, TX
Corpus Christi, TX
Dalhart, TX
East Lubbock, TX
Edinburg, TX
Fort Stockton, TX
Fort Worth, TX
Houston, TX
Irving, TX
Laredo, TX
Longview, TX
Midland, TX
Odessa, TX
Pflugerville, TX
San Angelo, TX
San Antonio, TX
Sonora, TX
Waco, TX
Wichita Falls, TX

MIDWEST

El Dorado, AR
Fort Smith, AR
Harrison, AR
Jonesboro, AR
Little Rock, AR
Russellville, AR
Searcy, AR
Springdale, AR
Texarkana, AR
West Memphis, AR
Cedar Rapids, IA
Bartonville, IL
Elmhurst, IL
Metropolis, IL
Hammond, IN
Fenton, MO
Joplin, MO
Springfield, MO
Eau Claire, WI
Greenbay, WI
La Crosse, WI
Madison, WI
Milwaukee, WI
Schofield, WI
Superior, WI

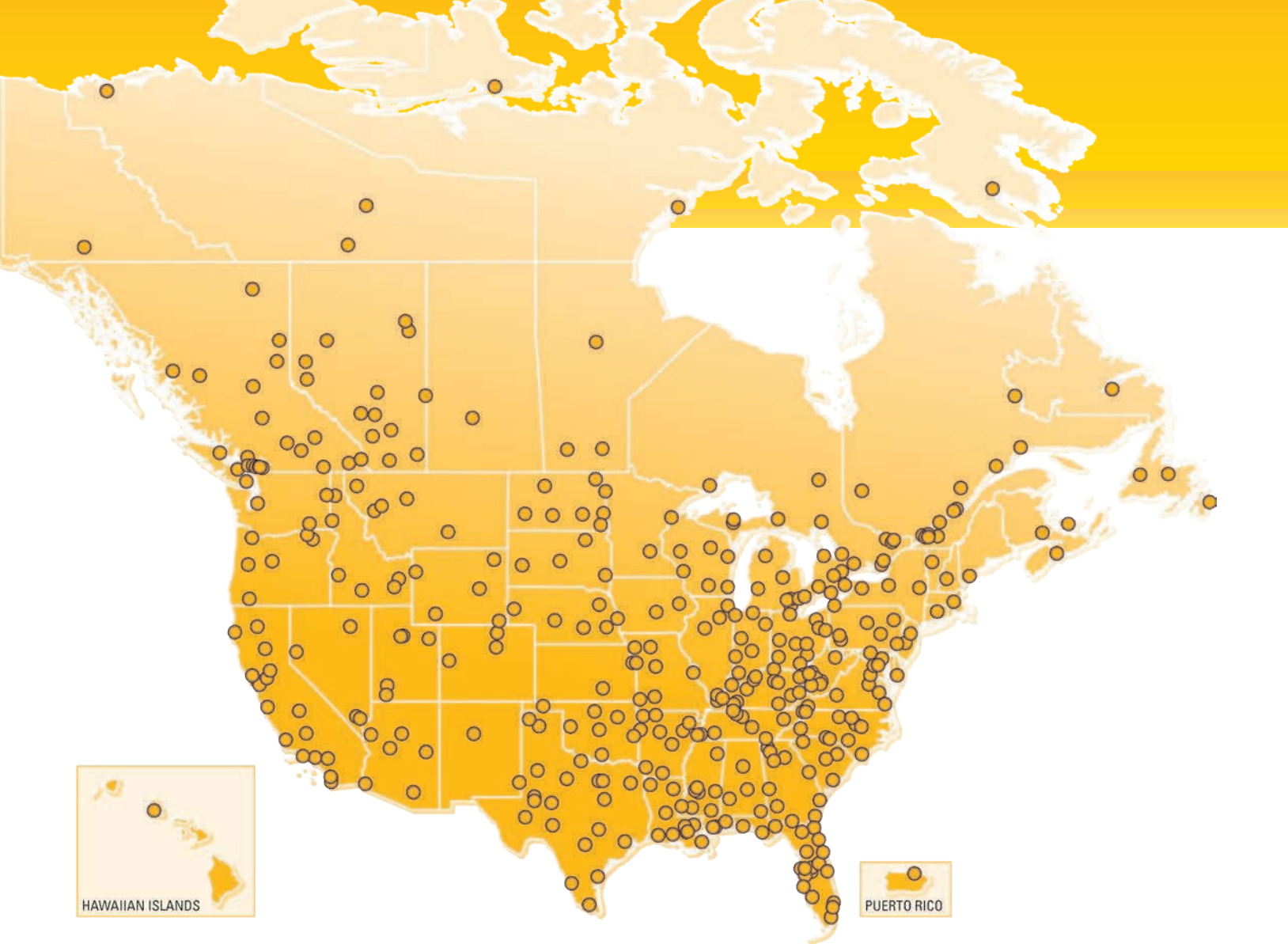
SOUTHEAST

Dothan, AL
Mobile, AL
Montgomery, AL
Tarrant, AL
Thomasville, AL
Brooksville, FL
Daytona Beach, FL
Fort Lauderdale, FL
Fort Myers, FL
Jacksonville, FL
Lake City, FL
Lakeland, FL
Miami, FL

Midway, FL
Ocala, FL
Orlando, FL
Palm Bay, FL
Panama City, FL
Pensacola, FL
Riverview, FL
St. Augustine, FL
Sarasota, FL
Tarpon Springs, FL
West Palm Beach, FL
Albany, GA
Augusta, GA
Austell, GA
Brunswick, GA
Calhoun, GA
Columbus, GA
Dacula, GA
Kennesaw, GA
Savannah, GA
Valdosta, GA
Alexandria, LA
Baton Rouge, LA
Belle Chasse, LA
Bossier City, LA
Gonzales, LA
Hammond, LA
Lafayette, LA
Lake Charles, LA
Monroe, LA
Reserve, LA
Biloxi, MS
Brookhaven, MS
Gulfport, MS
Hattiesburg, MS
Jackson, MS
Madison, MS
Meridian, MS
Natchez, MS
Richland, MS
Tupelo, MS
San Juan, Puerto Rico
Clarksville, TN
Jackson, TN
La Vergne, TN
Manchester, TN
Memphis, TN
Nashville, TN

GREAT LAKES

Ft. Wayne, IN
Indianapolis, IN
Jeffersonville, IN
Lafayette, IN
South Bend, IN
Terre Haute, IN
Washington, IN
Ashland, KY
Bowling Green, KY
Corbin, KY
Dry Ridge, KY
Elizabethtown, KY
Evansville, KY



HAWAIIAN ISLANDS

PUERTO RICO

Hazard, KY
 Hopkinsville, KY
 Lexington, KY
 Louisville, KY
 Middletown, KY
 Paducah, KY
 Pikeville, KY
 Brownstown, MI
 Grand Rapids, MI
 Kalkaska, MI
 Macomb, MI
 Marquette, MI
 Negaunee, MI
 Novi, MI
 Saginaw, MI
 Athens, OH
 Cincinnati, OH
 Cleveland, OH
 Columbus, OH
 Toledo, OH
 Belle, WV
 Crab Orchard, WV
 Huntington, WV
 Lyburn, WV
 Nitro, WV
 Parkersburg, WV
 Summersville, WV

CAROLINAS

Asheville, NC
 Charlotte, NC
 Garner, NC

Greensboro, NC
 Hope Mills, NC
 Leland, NC
 Mebane, NC
 Monroe, NC
 Raleigh, NC
 Florence, SC
 Greenville, SC
 Summerville, SC
 West Columbia, SC
 Blountville, TN
 Chattanooga, TN
 Crossville, TN
 Knoxville, TN

MID ATLANTIC

Elkridge, MD
 Myersville, MD
 Salisbury, MD
 Moncton, NB, Canada
 Dartmouth, NS, Canada
 Bensalem, PA
 Erie, PA
 Harrisburg, PA
 Howard, PA
 Hunker, PA
 West Chester, PA
 Whitehall, PA
 Wilkes Barre, PA
 Charlottetown, PE, Canada
 Abingdon, VA
 Ashland, VA

Chesapeake, VA
 Fredericksburg, VA
 Oakwood, VA
 Salem, VA
 Sterling, VA
 Williamsburg, VA
 Bridgeport, WV

NORTHEAST

Newington, CT
 Milford, MA
 Brandon, MB, Canada
 Winnipeg, MB, Canada
 Thompson, MB, Canada
 Scarborough, ME
 Warner, NH
 Piscataway, NJ
 Wabush, NL, Canada
 Cambridge Bay, NU, Canada
 Iqaluit, NU, Canada
 Rankin Inlet, NU, Canada
 Batavia, NY
 Syracuse, NY
 Clifton Park, NY
 Richmond, VT
 Cambridge, ON, Canada
 Concord, ON, Canada
 Glenburnie, ON, Canada
 Hamilton, ON, Canada
 Kanata, ON, Canada
 Kingston, ON, Canada
 London, ON, Canada

Maidstone, ON, Canada
 Orillia, ON, Canada
 Ottawa, ON, Canada
 Owen Sound, ON, Canada
 Peterborough, ON, Canada
 St. Catharines, ON, Canada
 Sault Ste Marie, ON, Canada
 Strong Creek, ON, Canada
 Sudbury, ON, Canada
 Thunder Bay, ON, Canada
 Timmins, ON, Canada
 Windsor, ON, Canada
 Saint Augustin De Desmaures, QC, Canada
 Baie-Comeau, QC, Canada
 Candiac, QC, Canada
 Chicoutimi, QC, Canada
 Hull, QC, Canada
 Napierville, QC, Canada
 Pointe-Claire, QC, Canada
 Quebec City, QC, Canada
 Rougemont, QC, Canada
 Saint-Laurent, QC, Canada
 Trois Rivieres, QC, Canada
 Sept-Iles, QC, Canada
 Val d'Or, QC, Canada



BUILT FOR IT.™

DEALER NAME

Address

City, State Zip

800.000.0000

510.352.4885 fax

www.webaddress.com

