

# **New Jersey Association of Professional Mediators**

# **Basic Civil Mediation Training**

Enhance your practice or career – become a court-approved and/or private practice civil mediator.

Mediation is rapidly becoming the preferred method for parties to resolve lawsuits and disputes. If you are an attorney, accountant, business person, mental health or other professional and want to become a qualified civil and commercial mediator and receive training from New Jersey's premier association of professional mediators, you should take this course.

#### **Key elements**

**Technique**: Understand what mediation is and what good mediation skills are. Learn various techniques to use during mediation and when to use them.

**Process**: How a mediation is conducted from beginning to end. Receive practice forms and documents which you can customize for your own use.

**Case Management**: Understand how a mediation's case flow works and ensure your clients are properly prepared for the mediation session.

*Marketing*: Learn about mediation opportunities and how to prospect for clients

#### **Program features**

**Multi-disciplinary faculty**: The faculty is composed of attorneys, business persons and other professionals. This multi-disciplinary faculty will expose you to different mediation approaches and styles. You will be a better mediator by learning from this diverse faculty.

**Small classes**: Classes are limited to a maximum of 24 students. You will be able to better participate in the extensive role-plays and receive individualized attention from the faculty.

**Low student-teacher ratio**: Each role play group will have a coach for personalized feedback.

#### Method of instruction

Lecture: Learn from prominent New Jersey mediators.

*Videos and faculty demonstration*: Learn by watching experienced mediators.

*Multiple student role plays*: Learn by doing and observing.

# Why take your training from NJAPM?

- Instructors who are highly experienced and distinguished mediators.
- Miss only two weekday workdays.
- Class limited to 24 students.
- Numerous valuable role plays with personalized role play coaching and feedback for each student.
- Meets the basic training requirements for admission to the court's civil mediation roster under Rule 1:40
- All course graduates may return and audit the course again any time it is offered by simply paying a \$200 fee for meals and materials.
- NJAPM is an association of professionals engaged in and dedicated to the practice of dispute resolution through mediation.

Mediation is NJAPM's only business!

Spring 2015 Schedule: March 8, 9, 22 and 23

## About the Faculty

(Faculty subject to change)

- **Jonathan Hyman, Esq.** Professor of law at Rutgers Newark Law School; mediator, arbitrator and trial attorney; author of numerous articles on mediation
- **Robert Lenrow, Esq., APM** Mediator and attorney; past officer of NJAPM; winner of 2012 Richard K. Jeydel Award for Excellence in ADR
- **Robert McDonnell, MS, APM** Professional mediator and arbitrator; past president of NJAPM; founder of Alliance Mediation
- **Terri Reicher, Esq.** Teaches alternative dispute resolution at Seton Hall and William Paterson Universities; officer of Garibaldi ADR Inn of Court
- Marvin Schuldiner, MBA, APM Professional mediator and arbitrator; director of civil mediation training for NJAPM; NJAPM immediate past president; chair of NJAPM's mediator quality committee

### **Recommended Optional Courses:**

- <u>Law for Non-Attorneys</u>: mediators can not be effective without speaking the language of their clients. Learn basic civil procedure, legal terminology and strategy.
- Mediation Apprenticeship: develop your mediation skills and gain experience by mediating actual court cases in special civil part under the supervision of an accredited mediator.

Visit njapm.org to learn more

# **Registration Information**

The course fee is \$995 if paid in full on or prior to January 15, 2015 and \$1,195 if paid in full thereafter. Prior to January 15, 2015 you may reserve your space by paying a non-refundable \$200 deposit. The remainder of the course fee for those who have made deposits <u>must be made</u> by January 15, 2015 or you risk losing your reserved spot. New registrations made on or after January 15, 2015 must be paid in full. Course fee includes all meals, snacks and course materials (except the course textbook).

<u>Go online at www.njapm.org to register</u> and pay by credit card or check, or complete the form below to pay by check.

NJAPM reserves the right to cancel the training and return all fees. Any cancelation by a student received within ten days of the course start date will be subject to a 25 percent cancelation fee. Refunds will not be issued after the program has started. The deposit is not refundable.

The course is held at the Rutgers University Labor Education Center in New Brunswick, NJ (exit 9 off the NJ Turnpike).

Maximum of 24 students in a class. This class was oversold in past terms. Register early to avoid being shut out.

This course is approved by the New Jersey Courts to satisfy the training requirements for admission to the Civil Mediation Roster. It is also approved for 32.4 CLE credits (including 4.5 ethics credits). CPE credits are pending.

For more information contact Marvin Schuldiner at 732-963-2299 or marvs@earthlink.net

Spring 2015 32-Hour Basic Civil Mediation Training

# **New Jersey Association of Professional Mediators**

Register online at njapm.org or make check payable to NJAPM and mail to:

NJAPM 26 Park Street, Suite 2041 Montclair, NJ 07042

Please print carefully

Name	Profession/occupation			
Address	City	State	Zip	
Work phone	Home phone	Fax		
E-mail				