| INDUSTRIAL PARK | MANUFAC | TURING | DIS | TRIBUTIO | N WAREH | OUSE |
|---|------------------|---------------|-------------|------------------|---------------|--------------------|
| NOTE: THIS FORM MAY ALSO BE USED FOR | R RESEARCH A | AND DEVELO | OPMENT PARK | S OR MULTI-P | URPOSE PR | OPERTY. |
| PROPERTY NAME: | | | | | | |
| COUNTY BOOK MAP PARCE | EL (IF | THIS IS AN E | ECONOMIC UN | NIT, LIST THE L | EAD PARCEI | -) |
| GROSS SQUARE FEET: | NET L | EASEABLE | SQUARE FEET | Γ = | | |
| TYPE OF LEASE: NET GROSS GROSS | MODIFIE | ED GROSS | ОТН | ER 🔲 | | (Explain below) |
| PERCENTAGE OF OFFICE SPACE = | % OR | SQ | UARE FEET | | | |
| IS PROPERTY OWNER OCCUPIED? YES | □ NO □ | PARTIAL | ☐ IF PART | TAL | % OR | SQ. FT. |
| POTENTIAL CHARGES TO TENANTS: | | TENANT P | <u>AYS</u> | DESC | RIBE | |
| COMMON AREA MAINTENANCE | NONE | ALL 🔲 | PARTIAL | | | |
| TAXES | NONE | ALL 🔲 | PARTIAL _ | | | |
| INSURANCE | NONE \square | ALL \square | PARTIAL | | | |
| MANAGEMENT | NONE \square | ALL \square | PARTIAL | | | |
| UTILITIES | NONE | ALL \square | PARTIAL | | | |
| INCOME DATA SUMMARY: Provide latest thr | ee year history. | | | | | |
| | | Last Y | ⁄ear | Two Years Ago | | Three Years Ago |
| | | Year: | | Year: | | Year: |
| POTENTIAL CHARGES TO TENANTS | = | \$ | | | <u>\$</u> | |
| VACANCY AND COLLECTION LOSS (ACTUA | L) | | <u>-</u> | | | |
| ADJUSTED GROSS INCOME | = | | | | | |
| CHARGES TO TENANTS | | + | | | | |
| OTHER INCOME (SERVICE, MISC., ETC.) | | + | | | | |
| EFFECTIVE GROSS INCOME | = | | | | | |
| TOTAL OF ALL EXPENSES | | - | | | | |
| NET OPERATING INCOME | = | \$ | 9 | 5 | \$ | |

ADDITIONAL INFORMATION / REMARKS:

NOTE: Any additional information or documents that support the filed income and expense data may be submitted with this form.

82300-7 (Rev. 03/10) 1 of 4

INDUSTRIAL PARK / MANUFACTURING / DISTRIBUTION WAREHOUSE EXPENSE DATA

PROVIDE THREE YEAR HISTORY

NOTE: FOR PROPER ANALYSIS, ALL EXPENSES REPORTED SHOULD BE THE ACTUAL INCURRED EACH YEAR.

<u>DISALLOWED EXPENSES:</u> DEPRECIATION, MORTGAGE DEBT SERVICE and PROPERTY TAX (effective tax rate will be added to the capitalization rate)

Two Three Last Year Years Ago Years Ago Year: _____ Year: _____ Year: _____ **ACTUAL EXPENSES** ANNUAL INSURANCE MANAGEMENT / AGENT FEES ADVERTISING / PROMOTION ADMINISTRATIVE / SALARIES GAS / ELECTRIC WATER / SEWER **TELEPHONE** BLDG. MAINTENANCE AND REPAIRS PARKING LOT AND COMMON AREA SERVICE CONTRACTS **JANITORIAL SUPPLIES** OTHER EXPENSE (DESCRIBE): MAJOR REPLACEMENTS / REPAIRS (From Pg. 3) TOTAL OF ALL EXPENSES =

NOTE: Any additional information or documents that support the filed income and expense data may be submitted with this form.

82300-7 (Rev. 03/10) 2 of 4

| LAST YEAR MAJOR REPLACEMENT / REPAIRS | | | | | | | |
|---------------------------------------|-------------------|------------|------|-----------------|---|-------------|--|
| MAJOR NEI EAGEMENT / NEI AII | DATE (MO / YR) | TOTAL COST | ÷ | AVG. LIFE (YRS) | = | ANNUAL AMT. | |
| HEATING / COOLING | | \$ | ÷ | | = | \$ | |
| ROOFING | | \$ | ÷ | | = | \$ | |
| FLOOR COVERINGS | | \$ | ÷ | | = | \$ | |
| APPLIANCES / WATER HEATER | | \$ | ÷ | | = | \$ | |
| PAINTING (MULTI-UNIT) | | \$ | ÷ | | = | \$ | |
| OTHERS | | | | | | | |
| (DESCRIBE: | | \$ | ÷ | | = | \$ | |
|) | | | TOTA | L FOR LAST YEAR | = | \$ | |
| | | | | | | | |

| TWO YEARS AGO MAJOR REPLACEMENT / REPAIRS | | | | | | | |
|---|-------------------|------------|----------|-----------------|---|-------------|--|
| | DATE (MO / YR) | TOTAL COST | ÷ | AVG. LIFE (YRS) | = | ANNUAL AMT. | |
| HEATING / COOLING | | \$ | ÷ | | = | \$ | |
| ROOFING | | \$ | ÷ | | = | \$ | |
| FLOOR COVERINGS | | \$ | ÷ | | = | \$ | |
| APPLIANCES / WATER HEATER | | \$ | ÷ | | = | \$ | |
| PAINTING (MULTI-UNIT) | | \$ | ÷ | | = | \$ | |
| OTHERS | | | | | | | |
| (DESCRIBE: | | \$ | ÷ | | = | \$ | |
|) | | TOTA | L FOR TV | VO YEARS AGO | = | \$ | |

| MAJOR REPLACEMENT / REPAIL | 26 | THREE YEAR | ARS AGO | | | | |
|-----------------------------|---------------------------|---------------------------|---------|-----------------|---|-------------|--|
| IMAJOR REPLACEMENT / REPAIR | DATE TOTAL COST (MO / YR) | | ÷ | AVG. LIFE (YRS) | = | ANNUAL AMT. | |
| HEATING / COOLING | | \$ | ÷ | | = | \$ | |
| ROOFING | | \$ | ÷ | | = | \$ | |
| FLOOR COVERINGS | | \$ | ÷ | | = | \$ | |
| APPLIANCES / WATER HEATER | | \$ | ÷ | | = | \$ | |
| PAINTING (MULTI-UNIT) | | \$ | ÷ | | = | \$ | |
| OTHERS | | | | | | | |
| (DESCRIBE: | | \$ | ÷ | | = | \$ | |
|) | | TOTAL FOR THREE YEARS AGO | | | = | \$ | |
| | | | | | | | |

NOTE: Any additional information or documents that support the filed income and expense data may be submitted with this form.

82300-7 (Rev. 03/ 3 of 4

TENANT LIST

| IENANT LIST | | | | | | | | | |
|----------------|----------------------|------------------|----------------|------------------|----------------------|-----------------|--|--|--|
| NAME OF TENANT | TOTAL SQ. FOOTAGE | FROM MO. / YR | TO MO. / YR | 1ST YEAR RENT | AVG. ANNUAL INCREASE | CURRENT RENT | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | • | - | - | | • | | | | |

NOTE: Use additional copies of this page, if necessary.

82300-7 (Rev. 03/10) 4 of 4