





# NAME OF SHOW: Intersolar North America / July 8 - 10, 2014

COMPANY NAME

\_ BOOTH #:\_ \_ PHONE #:

CONTACT NAME:\_ E-MAIL ADDRESS

For Assistance, please call 1.714.254.3410 to speak with one of our experts.

Let Freeman OnLine<sup>®</sup> estimate your material handling charges for you. Log on to www.freemanco.com/store, select your show and click on "Estimate My Material Handling Costs". From Freeman OnLine<sup>®</sup> you can print extra shipping labels, get tips on how to package your freight and much more.

### **MATERIAL HANDLING SERVICES**

CRATED:	Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
UNCRATED:	Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
STRAIGHT TIME:	8:00 am to 5:00 pm Monday through Friday
MIXED LOAD:	Mixed load, also know as Alternate Delivery, refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility. <b>There</b> is a 25% additional charge for these shipments.

Description	Price Per CWT	100 lb. Minimum
/arehouse Shipment - Delivered between May 30 - June 24, 2014		
Crated or Skidded Shipment	69.25	69.25
/arehouse Shipment - Delivered After June 24, 2014		
Crated or Skidded Shipment		86.50
how Site Shipment - Delivered On your Targeted Move-In Time (see targeted floorpla		Inonline.com)
Crated or Skidded Shipment		75.75
Uncrated or Pad Wrapped Shipment		95.50
how Site Shipment - Delivered After Show Opening		
Crated or Skidded Shipment		95.50
Uncrated or Pad Wrapped Shipment	119.50	119.50
mall Package Shipments - 30 lb Maximum per Shipment		
Per Shipment		
lixed Load/Alternate Delivery - In addition to the above applicable rate		25%
ff Target - In addition to the above applicable rate		

Description	Weight	сwт	Price per CWT	Estimated Total Cost (100 lb. Min.)
	÷ 100 =			
Surcharges	÷ 100 =			
TIPS TO SAVE ON MATERIAL HANDLING	Тах	N/A		
Consolidate shipments (i.e., if minimum shipment we	Total			
Separate Shipments	Consolidated Shipment			

 Separate Shipments

 6/08 - 60 lbs charged @ 100 lbs \$69.25

 6/10 - 52 lbs charged @ 100 lbs \$69.25

 6/11 - 65 lbs charged @ 100 lbs \$69.25

 Total for 177 lbs is: \$207.75

3 pieces (1 shipment)

177 lbs @ 200 lbs is a total of: \$138.50

Added benefit - your shipments are less likely to get misplaced

if they are packaged together with larger items.

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# Note: Freeman has waived the fees normally associated with special handling for Intersolar North America, and the definitions below are intended for information purposes only.

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, carpet only shipments or stacked shipments. Also included are mixed shipments and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

#### WHAT IS GROUND LOADING/UNLOADING?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

# WHAT IS CONSTRICTED SPACE LOADING/UNLOADING?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

#### WHAT IS DESIGNATED PIECE LOADING/UNLOADING?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

#### WHAT ARE STACKED SHIPMENTS?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

## WHAT ARE MULTIPLE SHIPMENTS?

Multiple shipments on a truck do not automatically indicate special handling, unless the shipments are mixed on the truck, failing to maintain shipment integrity and/or have multiple delivery areas.

#### WHAT DOES IT MEAN IF I HAVE "NO DOCUMENTATION"?

Shipments arrive from a small package carrier (including, among others, Federal Express and UPS) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

### WHAT ABOUT CARPET ONLY SHIPMENTS?

Shipments that consist of carpet and/or carpet padding only require special handling because of additional labor and equipment to unload.

#### WHAT IS THE DIFFERENCE BETWEEN CRATED AND UNCRATED SHIPMENTS?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting bars and hooks.

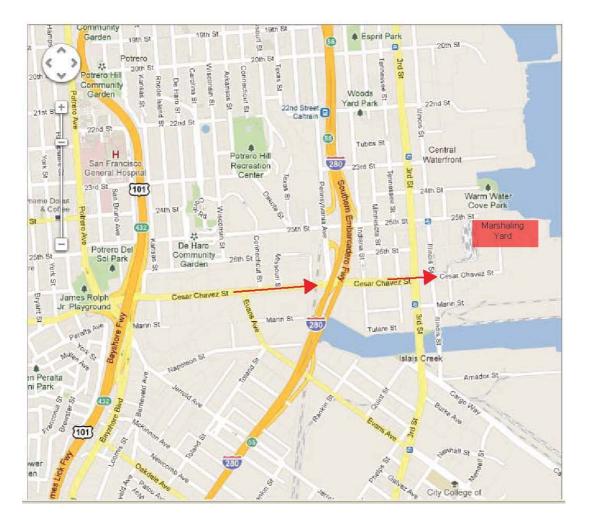
Log on to <u>www.freemanco.com/store</u> under Material Handling, "What is Material Handling" to see photo examples of crated and uncrated shipments.

# FREEMAN

# Marshaling Yard Directions & Map

Location: Pier 80, San Francisco, CA 94124

Directions: Traveling on 101 or 280, take the Cesar Chavez exit (East). Follow Cesar Chavez to the end and turn left. Continue through the gate into the Marshaling Yard.







DISCOUNT PRICE
DEADLINE DATE
JUNE 10, 2014
METHOD OF PAYMENT MUST
ACCOMPANY YOUR ORDER

COMPANY NAME:	BOOTH#:
ADDRESS:	BOOTH SIZE X
CITY/STATE/ZIP:	CUSTOMER #:
PHONE #: EXT.:	FAX #:
SIGNATURE:	PRINT NAME:
CONTACT'S E-MAIL	
E-MAIL FOR INVOICE	CHECK BOX IF YOU ARE A NEW FREEMAN CUSTOMER
For fast, easy ordering, go t SHIPPING AND DELIVERY INSTRUCTIONS	o www.freemanco.com/store STORAGE AND HANDLING RATES
Materials for accessible storage can arrive at the warehouse up to 30 days prior to show move in or materials can arrive at the MOSCONE CENTER for unloading <b>ONLY DURING EXHIBITOR MOVE-IN PERIOD.</b>	<b>DELIVERIES FROM/TO STORAGE</b> Exhibitors must schedule delivery times at the Freeman Exhibitor Service Desk 3 hours prior to expected delivery. Deliveries before 12:00 noon must be scheduled the evening before.
All shipments/deliveries must have a bill of lading or delivery receipt which is clearly marked <b>FOR ACCESSIBLE STORAGE</b> . Specific unit counts and weights must also be indicated on the bill of lading or delivery receipt.	STORAGE SPACE RATE Up to 1/2 trailer of storage space 129.10 / day
If materials are consolidated and shipped on pallets, <b>use separate pallets</b> for accessible storage and materials to be delivered to the booth space.	More than 1/2 trailer of storage space
FOR ADVANCE SHIPMENTS TO THE WAREHOUSE Label each piece and address all shipping documents/bills of lading as follows:	The following rates will apply for each delivery of materials from storage to booth or from booth to storage. These rates do not include the initial material handling rates for shipments received at the warehouse or show
ACCESSIBLE STORAGE Hold For: Intersolar North America Exhibiting Company Name and Booth NoLevel c/o Freeman 245 S. Spruce Ave., Suite 100 South San Francisco, CA 94080	site. Please refer to the Rigging Order Form (Section 8). STRAIGHT TIME
MUST BE DELIVERED BY DEADLINE DATE - JUNE 24, 2014	<b>OVERTIME</b> 112.60 Per Person / Per Half-Hour (One-half hour minimum per person) 5:00 pm - 8:00 am, Monday through Friday and ALL DAY Saturday
FOR DIRECT SHIPMENTS TO SHOWSITE Label each piece and address all shipping documents/ bills of lading as	ACCESSIBLE STORAGE SPACE RESERVATION
follows: ACCESSIBLE STORAGE	Number of days @ 129.10 per day\$           Number of days @ 258.10 per day\$
Hold For: Intersolar North America Exhibiting Company Name and Booth NoLevel c/o Freeman	For materials shipped in advance to the warehouse, STORAGE CHARGES WILL BEGIN ON THE FIRST DAY OF EXHIBITOR MOVE-IN.
Moscone Center West Hall 800 Howard Street	LIABILITY
San Francisco, CA 94103	While every attempt will be made to provide security for materials placed in accessible storage. Freeman assumes no liability for materials stored.
CANNOT BE DELIVERED BEFORE - TARGET DATE	Additionally, all materials handled by Freeman are subject to our Terms
See targeted floorplans at www.myfreemanonline.com.	and Conditions.
	ESTIMATED COST
OUTBOUND SHIPPING / UNCLAIMED MATERIALS	Number of 1/2 hr deliveries @ \$ / delivery= \$
Materials in accessible storage must be removed during exhibitor move-	Number of days @ 129.10 per day= \$
out period. Materials not removed by 12:00 PM, JULY 12, 2014 will be	Number of days @ 258.10 per day= \$
considered abandoned.	Total Estimated Cost= \$





#### OUTBOUND MATERIAL HANDLING AND SHIPPING LABELS

NAME OF S	SHOW: Intersolar North Ameri	ca / July 8 - 10, 2014			
COMPANY	NAME:	BOOTH #:		BOOTH SIZE:	х
CONTACT	CT NAME : PHONE #:				
E-MAIL ADI	DRESS :				
For Assist	tance, please call 1.714.254.3410 to	speak with one of our experts			
	For fast, eas	y ordering, go to www.freer	nanco.com/sto	re	
	OUTBOUND SHIPMENT WILL REQU O PREPARE THESE FOR YOU IN A				
REVIEW	AND SIGN. TO TAKE ADVANTAGE			ND RETURN THI	S FORM.
		SHIPPING INFORMAT			
FROM:	SHIPPER/EXHIBITOR NAME:				
	BILLING ADDRESS:				
	CITY:	PROVINCE:	P	OSTAL CODE: ——	
SHIP TO	COMPANY NAME:				
	DELIVERY ADDRESS:				
		STATE/	Z	IP/	
	CITY:	PROVINCE:	P	OSTAL CODE:	
	PHONE#:		ATTN:		
	SPECIAL INSTRUCTIONS:				
		METHOD OF SHIPME			
	E CHECK DESIRED METHOD C		•	r shipment is pac ed up, please ret	•
	EMAN EXHIBIT TRANSPORTAT		Handling	Agreement to the	
	1 Day: Delivery next business da 2 Day: Delivery by 5:00 P.M. sec		Services	Center.	
	Expedited		Verify th	ne piece count,	weight and that
	Deferred: Delivery within 3-4 bus	siness days	•	re is on the Ma nt prior to shippin	•
	Standard Ground Specialized: Pad wrapped, uncra	ated. or truckload	•		-
				TS WITHOUT P	
	OTHER COMMON CARRIER _			USE AT EXHIBIT	
	OTHER VAN LINE			will make arrang	
_				Exhibit Transport ents for pick-up l	
	OTHER AIR FREIGHT		Anangen	iento foi pier-upi	by other carriers

Freeman Exhibit Transportation shipments. Arrangements for pick-up by other carriers is the responsibility of the exhibitor. During exhibitor move-out, when time permits, Freeman will attempt a courtesy phone call to your carrier to confirm the scheduled pick-up.

# DESIRED NUMBER OF LABELS: \_

Next Day

CARRIER PHONE #: \_\_

2nd Day

Deferred

05/10 (305304)

F R E M A N	R U S H	DONOT DELAY MUST DELIVERBY JUNE 24, 2014	TO: EXHIBITOR NAME	C/O: FREEMAN 245 S SPRUCE AVE SUITE 100 S SAN FRANCISCO, CA 94080	WAREHOUSE	EVENT: Intersolar North America 2014	PCS BOOTH NO: OF PCS	DED FOR YOUR CONVENIENCE. ED TO ENSURE PROPER DELIVERY. , COPIES ARE ACCEPTABLE.
L R R R R R R R R R R R R R	R S T S T	DONOT DELAY MUST DELIVER BY JUNE 24, 2014	TO: EXHIBITOR NAME	C/O: FREEMAN 245 S SPRUCE AVE SUITE 100 S SAN FRANCISCO, CA 94080	WAREHOUSE	EVENT: Intersolar North America 2014	NO. OF	E ABOVE LABELS ARE ONE ON EACH PIECE MORE LABELS ARE

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L N N N N N N N	DONDELIVER BEFORE TARGET DATE/TIME	TC: EXHIBITOR NAME C/O FREEMAN C/O FREEMAN MOSCONE WEST LEVELS 1, 2, 3 MOSCONE WEST LEVELS 1, 3 MOSCONE WEST 1, 3 MOSC	EVENT: Intersolar North America 2014 BOOTH NO: NO. OF PIECES	THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE. PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

R E Z M	8 5 1 1	DODNDTDELAY MUST DELIVER BY: JUNE 24, 2014	EXHIBITOR NAME FREEMAN 245 SO SPRUCE AVE SUITE 100 SO SAN FRANCISCO, CA 94080	HANGING SIGNS	EVENT: Intersolar North America 2014	NO: NO. OF PIECES	CONVENIENCE. PROPER DELIVERY. CCEPTABLE.
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