

# NEWS & VIEWS

## July, 2014

### July 14th @ Oregon City Golf Course **ORACCA Annual Tournament**



The annual ORACCA Golf Tournament is again being held at the Oregon City Golf Course. This course is fun to play and is kind to players of all levels of expertise. The date is Monday, July 14th, with tee off at 1:00PM.

The format is a Scramble, so everyone contributes, no matter their level of play. So get your foursome together and come out and enjoy the day with your peers in the HVAC industry.

**NW Natural** is again bringing their traveling food caravan to make sure everyone gets their fill of great food.

Plan on joining us on the 14th for fun food and great prizes.

Download a Registration online Today at [www.oracca.org](http://www.oracca.org). Please Register by Wednesday, July 7, 2014

**Open to all ORACCA members,  
Guests and non-members.  
All skill levels encouraged.**

- **Scramble format play -  
Shotgun start**
- **1, 2 & 3rd place team prizes**
- **Longest Drive and KP prizes**

Green Fees are \$99.00 per Member or Non Member Guest\* and \$125.00 for Non Members and include:  
18 holes of golf and 1/2 cart

Dinner **Sponsored by NW Natural**  
after Golf  
Golf prizes

And more fun than you can imagine!

**\* ORACCA members can sponsor as many guests as they wish for the member price.**

**Guest names must be shown on the member registration form.**



P.O. Box 87907  
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**What?**  
**ORACCA Golf  
Registration**

**When?**  
**12:00AM , July 14th at  
Oregon City Golf  
Course**

20124 S Beavercreek Rd,  
Oregon City, OR 97045

## ETO Homes Spec. Manual

The new Energy Trust of Oregon Existing Homes Specification Manual goes into effect on July 1, 2014. Copies will be mailed to all active Energy Trust of Oregon Existing Homes trade allies. To download an electronic copy of the new manual, visit [http://energytrust.org/library/forms/HES\\_WX\\_Manual\\_2014.pdf](http://energytrust.org/library/forms/HES_WX_Manual_2014.pdf)

Updates in the new manual include:

- Windows specifications changes, including requirements for 12.5 percent elasticity in caulk used for window installation and caulking over concave backer rod to assist drainage
- Clarifications to weatherproofing exterior sheathing requirements, including drip caps to be used for flanged window flashing
- New heating system specifications, with gas furnace, gas boiler, gas fireplace and central heat pump specifications based on mechanical code, and ductless heat pump specifications based on NW Ductless Heat Pump Project guidelines
- New water heater specifications, with gas and electric tank water heater specifications based on mechanical code, and heat pump water heater specifications based on Smart Water Heat guidelines

- Best practices for ductless heat pump installation provided by Bonneville Power Administration, including strategies to supplement existing forced-air electric furnaces with ductless heat pumps in detached single-family and manufactured homes
- The illustrated glossary was removed and new definitions were added to the written glossary to clarify technical and program terms

If you have questions about the new specifications manual, contact the [Existing Homes trade ally team](#) at 1.866.365.3526.

### Bigger Isn't Better: All About Manual J®

When homeowners start talking to contractors, sometimes they might hear a lot of industry jargon that can seem kind of confusing.

There is one piece of “jargon” that they should make sure you hear. If they are installing a replacement system, make sure they ask the contractor about Manual J®.

Manual J is an industry standard that describes a method for determining, basically, how “big” their air conditioning system should be for the size and type of house they live in. It's required by most building codes nationwide, because only Manual J offers the precise determination of system size needed to ensure that

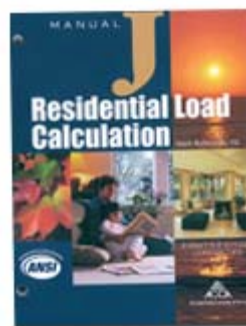
your system lasts longer, operates efficiently, and actually makes you comfortable.

If their contractor says that a Manual J isn't needed for your system replacement — even if that contractor is a member of ACCA — they should consider finding another contractor. Full system replacements always require Manual J as a fundamental step toward quality installation.

When so-called contractors say, “Oh, your home is X square feet, so you need a X-ton unit,” they should tread very carefully! This “rule of thumb” is always wildly inaccurate. It results in the installation of systems that are often too big for their actual needs.

When a system is too big, it results in discomfort — because the system can't remove moisture from the air properly. It results in systems that work too hard — and cost too much money — and die early deaths! That's a lot of money out of their pocket for a system that

doesn't even make them feel comfortable.



## ORACCA Annual Tournament



July 14th at Oregon City Golf  
Course

20124 S Beavercreek Rd,  
Oregon City, OR 97045

# GENSCO

Full Line Wholesaler of HVAC Supplies, Equipment & Service Parts

## About Gensco

Gensco is a multi-state HVAC distributor and manufacturer serving the Northwestern United States. Gensco began business in 1947 as the General Sales Company and incorporated under the name Gensco, Inc. in 1948. The name Gensco is a contraction of the words General Sales Company. Over the last fifty years, Gensco has grown and currently operates from over twenty locations in Washington, Oregon, Alaska, Montana and Idaho. We have approximately 550 employees. Our Corporate Offices are located in Fife, WA, approximately 25 miles south of Seattle. Our corporate building has over 200,000 sq. ft. of warehouse, manufacturing and office space.



Johnson Air Products  
A Proud Sponsor of ORACCA

[www.johnsonair.com](http://www.johnsonair.com)


2220 SE Ninth Ave.  
Portland, OR. 97214  
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## Not a member? We'd love to serve you, too.

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)



<b>PRESIDENT</b> Buck Sheppard Tri County Temp Cntrl 503/ 312-3204	<b>Planning Ahead ....</b>	<b>BOARD OF DIRECTORS</b> Mark DeFrancisco Mert Gagle Dennis Klink Mike Morgan Dan Pfau Buck Sheppard Travis Smith Kelly Wilhite Loren Watts
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<b>LEGISLATIVE-CODES - ENERGY</b> Mert Gagle Gagle's Htg. & AC 503/581-2972	<div>Visit our Website for information on the association's activities. <a href="http://www.oracca.org">www.oracca.org</a></div> <div></div>	<b>"We Meet The Second Thursday of Each Month"</b>
<b>PROGRAMS</b> Mark DeFrancisco		
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## ORACCA

Oregon Air Conditioning Contractors of America  
P.O. Box 87907  
Vancouver, WA. 98687-7907  
360-834-3805

**ORACCA Golf Tournament**  
July 14th  
at Oregon City Golf Course

To: \_\_\_\_\_

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dick@oracca.org](mailto:dick@oracca.org)

Please Register before Wednesday, July 7, 2014\*

**2014 ORACCA CHALLENGE GOLF TOURNAMENT REGISTRATION FORM**

**Registration will be first come, first served, so register early**

**Individual Registration**

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

My three most recent golf scores \_\_\_\_ - \_\_\_\_ - \_\_\_\_ or handicap \_\_\_\_\_

**Additional Registrations**

In addition to my registration, I have two, three or four additional players to register.

*(if you register individually you will be assigned to a foursome.)*

Name: \_\_\_\_\_ Last (3) 18-hole scores: \_\_\_\_ - \_\_\_\_ - \_\_\_\_ or handicap: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Name: \_\_\_\_\_ Last (3) 18-hole scores: \_\_\_\_ - \_\_\_\_ - \_\_\_\_ or handicap: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Name: \_\_\_\_\_ Last (3) 18-hole scores: \_\_\_\_ - \_\_\_\_ - \_\_\_\_ or handicap: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_ Phone: \_\_\_\_\_

**Fee Schedule: July 14, 2014 at Oregon City (tee off at 1:00PM).**

- ☐ Group registration form(s) & payment are enclosed for the tournament  
☐ Individuals will mail registration form(s) and/or payment under separate cover.

# \_\_\_\_\_ Golf Tournament Reservations @ \$99.00 each\* (Member/Guest Rate) \$ \_\_\_\_\_

# \_\_\_\_\_ Golf Tournament Reservations @ \$125.00 each (Non Member Rate) \$ \_\_\_\_\_

**Total Enclosed \$ \_\_\_\_\_**

*\* ORACCA Members can sponsor as many non member guests as they wish at the member rate.*

*See registration requirements on front page. Fee includes: 18 holes, 1/2 cart\*\*, dinner & prizes.*

**Method of Payment**

*If paying by credit card we need the credit card billing address to be able to process.*

Is this a corporate card? ☐ Yes ☐ No

☐ Check (Enclosed) ☐ Visa ☐ Mastercard ☐ American Express

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Amount Authorized: \_\_\_\_\_

Name of Cardholder: \_\_\_\_\_ Signature: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Zip: \_\_\_\_\_

**Cancellation Policy:** Cancellations must be received on or before June 30, 2014 to receive a full refund. A 50% refund will be given after that date. No shows and same-day cancellations will not receive a refund.



**Complete and return, with payment made out to ORACCA**

P.O. Box 87907, Vancouver, WA. 98687-7907

Fax 503-914-1999 or register online at [www.oracca.org](http://www.oracca.org)

Questions? Call 360-834-3805 or [dick@oracca.org](mailto:dick@oracca.org)



**\*\* Registrations received after July 7, 2014 may not have a cart available as we have to order extra carts for the tournament. So register early or you may have to walk the course.**



# ORACCA

## Vendor Support Commitment Form

### ANNUAL ORACCA Golf Tournament

### July 14, 2014



Yes, our company would like to help make this Golf Tournament a resounding success. We would like to commit to the following:

		Amount
Tournament Sponsor	_____	\$2,000.00
Banquet	_____	\$1,000.00
Platinum Sponsor	_____	\$ 750.00
Gold Sponsor	_____	\$ 750.00
Beverage Cart - Gold Sponsor	_____	\$ 500.00
Silver Sponsor	_____	\$ 300.00 ea.
Hole sponsorship	_____	

Each hole sponsor receives signage and advertising in the tournament program)

List the hole(s) number(s) you wish to sponsor \_\_\_\_\_

**Holes Sponsors are entitled to man a game booth at their sponsored hole. Prizes for hitting within a circle at the hole, or answering product quiz questions are examples of games.**

**Prize Contribution** (Cash or Product, Please list and give a value) \_\_\_\_\_

Method of payment: \_\_\_\_\_ Check enclosed \_\_\_\_\_ Please Bill Us, P.O. # \_\_\_\_\_  
Credit Card MC • Visa • AMEX Card # \_\_\_\_\_ Exp Date. \_\_\_\_\_  
Signature \_\_\_\_\_

Sports Tournament -- YES, in addition to this general contribution, we will make the following contribution of equipment (balls, tees), prizes, giveaways (caps, visors, towels), etc. to the ORACCA Golf Tournament:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

All Vendor Contributions will be recognized and acknowledged during and after the tournament. To appear in the printed program for the Tournament, commitments must be received by July 7, 2014.

Signed \_\_\_\_\_ Date \_\_\_\_\_  
Name (Printed) \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip \_\_\_\_\_  
Phone AC( ) \_\_\_\_\_ FAX AC( ) \_\_\_\_\_

Return this fact sheet along with your Golf Registration Form to:



**ORACCA**  
P.O. Box 87907  
Vancouver, WA. 98683-3461  
Voice 360-834-3805  
FAX 503-914-1999