

# 2014 IIABNY E&O LOSS CONTROL SEMINAR

Meeting the Challenge of Change

In this 27<sup>th</sup> edition of IIABNY's annual E&O seminar, Jim Keidel & Chris Weldon of Keidel, Weldon & Cunningham, LLP will review trends and answer questions regarding the frequency and types of claims, development in New York law affecting agents and brokers and special concerns regarding specific types of insurance.

- Duty of Care
- Claims Handling
- Electronic Signatures
- The Affordable Care Act



*Live*

Registration: 8:00 am | Seminar: 8:30 am – 12:15 pm | 4 CE Credits - All Licenses (NYCR 245318)

May 6 :: Buffalo

Holiday Inn Amherst

May 7 :: Syracuse

Barbagallo's

May 20 :: Hauppauge

Hyatt Regency

May 21 :: NYC

Swiss Re America

May 22 :: Rye Brook

800 Westchester Ave  
5th Floor Conference Room

*Video*

Registration: 8:00 am | Seminar: 9:00 am – 12:45 pm | 4 CE Credits - All Licenses (NYCR 245318)

June 11 :: Simultaneously  
broadcast to locations...

Albany

Hudson Valley Community College

Binghamton

SUNY Binghamton

Buffalo

Erie Community College/North Campus

NYC

SUNY College of Optometry

Old Westbury

NYIT

Plattsburgh

SUNY Plattsburgh

Poughkeepsie

Dutchess Community College

Queensbury

Adirondack Community College

Rochester

DoubleTree Hotel

Suffolk

Suffolk County Com College Culinary Arts

Sullivan

Sullivan County Community College

Syracuse

Onondaga Community College

Watertown

Jefferson Community College

Westchester

Westchester Community College

The LIVE & VIDEO seminars have the same course approval number and therefore you cannot earn CE credits for both.



JIM KEIDEL

CHRIS WELDON



KEIDEL, WELDON & CUNNINGHAM, LLP



Well-known and respected E&O attorneys Jim Keidel, Esq and Chris Weldon, Esq bring their vast experiences in representing and defending our members in IIABNY's errors and omissions program to you in this acclaimed annual seminar series.

THE 2014 E&O SEMINARS ARE SPONSORED BY

Corporate Solutions

Swiss Re



# EARN UP TO A 10% PREMIUM REDUCTION ON YOUR E&O RENEWAL...

## Swiss Re / Westport

IIABNY members whose E&O coverage is written by Swiss Re/Westport Insurance Corp. through IAAC can qualify for a 10% premium reduction on their 2015 renewal if they meet the following criteria:

| Agency Size | Who Must Attend*   |
|-------------|--|
| 1           | 1 Active Agency Principal  |
| 2 - 7       | 1 Active Agency Principal<br>1 Producer (commercial or personal)*  |
| 8 - 20      | 1 Active Agency Principal<br>1 Producer (commercial or personal)*<br>1 CSR (commercial or personal)*                                   |
| 21 - 50     | 1 Active Agency Principal<br>1 Office Mgr or Supervisor<br>1 Producer (commercial or personal)*<br>1 CSR (commercial or personal)*     |
| 51+         | 1 Active Agency Principal<br>1 Office Manager or Supervisor<br>1 Producer (commercial or personal)*<br>2 CSR (commercial or personal)* |

Multiple offices – The attendance requirements apply to total staff of all offices.



## Fireman's Fund

IIABNY members whose E&O coverage is written by Fireman's Fund on the IIABA RPG ProGuard Form may qualify for a 10% premium reduction on their 2015 renewal if the required agency staff (see left) attend a designated E&O seminar in the 2014 calendar year. IIABNY members whose E&O coverage is written on the non RPG Form may qualify for a 7.5% premium reduction on their 2015 renewal if they follow the attendance guidelines.

The above are minimum requirements. You are encouraged to send as many of your office staff as is practicable.

Please note – These requirements must be met on an annual basis. Attending previous E&O seminars will not qualify an agency for the 2015 premium reduction.

### IMPORTANT NOTICES

- You must register at least two weeks prior to the seminar to receive your CE certificate on site.
- Continuing Education rules will not allow CE credit to be awarded to anyone arriving after the start of the program.
- Full payment must be received prior to admittance.
- Photo ID must be presented at registration.

### GENERAL INFORMATION

- We invite all registrants to advise us of any disability and any requests for accommodation to that disability. Please contact IIABNY's Education Department at 1-800-962-7950.
- Refreshments will be available however lunch is not provided.

## Registration Form

See our full course listings & register online at [www.iiabny.org/edcalendar](http://www.iiabny.org/edcalendar)

|   |                 |                       |
|---|-----------------|-----------------------|
| Name (please indicate if changed)   | E-mail          | NYS License Number(s) |
| Agency (please indicate if changed)   |                 |                       |
| Agency Street Address   |                 | City, State, Zip      |
| Phone   | Fax             |                       |
| <b>Please Select:</b>   |                 |                       |
| <input type="checkbox"/> LIVE Seminar<br>\$150 per IIABNY member   \$185 per non-member<br>Location: _____  |                 |                       |
| <input type="checkbox"/> VIDEO Seminar<br>\$100 per IIABNY member   \$165 per non-member<br>Location: _____   |                 |                       |
| Fee will increase \$10 for registering "at the door."   |                 |                       |
| <b>Payment Method</b>   |                 |                       |
| <input type="checkbox"/> Check (made payable to IIABNY, Inc.)<br>Amount \$ _____  |                 |                       |
| <input type="checkbox"/> Credit card <input type="checkbox"/> American Express <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa<br>Amount \$ _____ |                 |                       |
| Card #  | Expiration Date |                       |
| Name on Card (please print)   |                 |                       |
| Authorized Signature  |                 |                       |

**Return to: Independent Insurance Agents & Brokers of New York, Inc., 5784 Widewaters Pkwy., 1st Floor, Dewitt, NY 13214 or Fax: 888.432.0510**

**CANCELLATION POLICY:** Full credit toward another seminar will be allowed for cancellation requests received at least 3 business days before a seminar. Any cancellation request received less than 3 business days prior to the seminar will receive a 50% credit. Cancellation requests received on or after the date of the seminar will NOT be eligible for credit. ALL CANCELLATION REQUESTS MUST BE IN WRITING.