



WASHINGTON
BANKERS ASSOCIATION

Commercial Loan Documentation

January 23, 2014

Seattle, WA

Attend this proactive seminar and receive a thorough overview of commercial lending “loan documentation” with an emphasis on “commercial real estate” transactions.

Basic “business” structure, loan “structure,” and loan “support” will be highlighted along with a review of “commercial real estate” loan documentation including promissory notes, business loan agreements, deeds of trust, assignment of rents, hazardous substances certificates, subordination agreements, landlord waivers, flood insurance notices, and other supporting documents including corporate resolutions, guarantees, and Reg B notices.

Additionally, the related concepts of managing “problem” commercial real estate loans/collateral, MAI appraisals, leases, “fee simple” and judicial foreclosures, “deficiency” judgments, the “single form of action rule,” and other legal issues dealing with commercial real estate transactions will be reviewed.

The seminar will be summarized via a “hands-on” comprehensive commercial real estate “loan documentation” case study.

Course Objectives:

- Be introduced to commercial loan documentation
- Highlight “commercial real estate” loan documentation including promissory notes, deeds of trust, landlord waivers, and guarantees
- Discuss related concepts of “problem” commercial real estate loans/collateral, MAI appraisals, leases, foreclosures, deficiency judgments, and other “legal issues” with commercial real estate transactions
- Analyze comprehensive “loan documentation” case study

Date/Time:

January 23, 2014 9am - 4pm

Cost:

WBA/OBA Members: \$325, \$375 after January 10
Non-Members: \$650, \$750 after January 10

Location:

Washington Bankers Association
1601 Fifth Avenue, Suite 1120, Seattle, WA 98101

Registrant Information

Name _____ Title _____

Company _____

Address _____ City/ST/Zip _____

Email _____ Phone _____

Payment Information

Please charge my credit card Check is enclosed

Card Number _____ Exp Date _____

Billing Address _____ City/ST/Zip _____

Name on Card _____ Signature _____

Please Send Invoice to Attention of: _____

Make check out and send registration information to:

Washington Bankers Association, 1601 Fifth Avenue, Suite 1120, Seattle, WA 98101.

Call us at (206) 447-1700. Fax your registration to (206) 223-6453.

Cancellation Policy: For all cancellations that occur up to seven days prior to the start date, a \$50 cancellation fee will be charged. For cancellations with less than seven days notice, there will be no refunds. A substitute can attend at no fee. For cancelled courses and/or seminars, full fees will be refunded. Cancellation Procedure: Cancellations must