



MDRT®

The Premier Association of
Financial Professionals

Experience MDRT

at a Victoria Area Meeting

-
- Date:** Thursday 29th November, 2012
- Time:** 2:45 pm to 3:00 pm (registration)
3:00 pm to 5:00 pm (meeting)
5:00 pm to 6:00 pm (fellowship)
- Venue:** Brighton Yacht Club
253 Esplanade, Middle Brighton
- Parking:** Brighton Yacht Club



FROM GOOD TO GREAT

Vicki Writer

Vicki is the NSW State Manager for AIA Australia and a 20 year professional in financial services, specialising in Risk Insurance. During her career, she has held a number of Executive Management positions within Operations for a number of large organisations and is the Director of her own Motivation and Training company called "Dare To Achieve" – a company specialising in the development of human potential. Vicki comes fresh from the 2012 MDRT Annual Meeting in Anaheim, where she was a speaker at one of the focus sessions. Vicki attracted 1200 to her focus session - the room was full and the audience was not disappointed.

In Vicki's session "From Good to Great – behavioural change strategies to achieve your potential" discover the fascinating intricacies of human thought and behaviour and how to optimise your own thinking and your impact on the thinking of others. Learn the secrets of how to communicate more effectively with your clients, your staff and your peers.

Vicki's session has the ability to transform the way you communicate to achieve your true potential.

Learning outcomes:

- Master language and communication by understanding how you and others learn.
- Learn the secret that dominates everyone's behaviour.
- Achieve your potential.



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THE ANAHEIM EXPERIENCE

Adam Morse

Adam Morse joined McQueen Wealth Management in 2005 in an adviser support role and commenced advising in 2007 after working closely with Angus McQueen and the other senior advisers within the business. He is CFP® qualified and has experience in providing holistic financial advice to clients, including strategic financial planning advice, investment and superannuation advice, risk advice and the facilitation of the estate planning process, with a key focus on goal setting for both plan A and plan B.

After a successful and positive start to his advisory career, Adam attended his first MDRT meeting in Anaheim 2012. His presentation will provide an insight into his experiences as a first time attendee along with his key take outs and implementation ideas from the meeting, which are likely to surprise those who have not attended an MDRT Annual Meeting before.

MDRT Australia acknowledges and thanks our sponsors



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MDRT Victoria Registration Form & Tax Invoice

ABN 23 122 944 978

VICKI WRITER & ADAM MORSE

Date: Thursday 29th November, 2012
Time: 2:45 pm to 6:00 pm
Venue: Brighton Yacht Club
253 Esplanade, Middle Brighton
RSVP: Thursday 22nd November, 2012

Registrant details

Title Firstname Surname

Company

Address Suburb

State Postcode Email

Bus. telephone # Bus. fax #
(STD / number) (STD / number)

Mobile # MDRT member → Yes No

Group bookings

	Title	Firstname	Surname
Number of attendees <input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Member @ \$55 _{each (inc GST)} <input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Non-Member @ \$65 _{each (inc GST)} <input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Group of 10 or more @ \$55 each (inc GST) <input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Total payment (GST included) \$ <input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Payment details

EFT/Direct deposit → Payable to: MDRT Australia BSB #: 082-356
Account #: 87-140-1627
Bank: NAB

Credit card → Visa
Mastercard
AMEX

Cardholder's name

Card number

Expiry date /

Total payment (GST included) \$ **Receipt required** → Yes No

SEND THIS COMPLETED
FORM TO THE VICTORIA
STATE OFFICE:

POST:
MDRT Australia
PO Box 3842
Loganholme QLD 4129

EMAIL:
mark@finstyle.com.au