



**MDRT**®

The Premier Association of  
Financial Professionals



Association of  
Financial Advisors



*MDRT Queensland  
together with the AFA  
are welcoming*

*The Festive Season with  
Advisors*

*At this very special Christmas Meeting  
you will enjoy great speakers, carol singers &  
Christmas fare, followed by a fellowship celebration*

**Date:** Wednesday 21<sup>st</sup> November, 2012  
**Time:** 1:30 pm to 2:00 pm (registration)  
2:00 pm to 3:30 pm (meeting)  
3:30 pm to 5:30 pm (fellowship)  
**Venue:** The Pavillion, Allan Border Field  
1 Bogan Street, Breakfast Creek



## FROM GOOD TO GREAT

### Vicki Writer

Vicki is the NSW State Manager for AIA Australia and a 20 year professional in financial services, specialising in Risk Insurance. During her career, she has held a number of Executive Management positions within Operations for a number of large organisations and is the Director of her own Motivation and Training company called "Dare To Achieve" – a company specialising in the development of human potential. Vicki comes fresh from the 2012 MDRT Annual Meeting in Anaheim, where she was a speaker at one of the focus sessions. Vicki attracted 1200 to her focus session - the room was full and the audience was not disappointed.

In Vicki's session "From Good to Great – behavioural change





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strategies to achieve your potential” discover the fascinating intricacies of human thought and behaviour and how to optimise your own thinking and your impact on the thinking of others. Learn the secrets of how to communicate more effectively with your clients, your staff and your peers.

Vicki’s session has the ability to transform the way you communicate to achieve your true potential.

Learning outcomes:

- Master language and communication by understanding how you and others learn.
- Learn the secret that dominates everyone’s behaviour.
- Achieve your potential.

## Darryl Seccombe OAM

Darryl was one of the Members of the Australian financial services industry awarded Queen’s Birthday honours in 2011. He was awarded honours for services to the community through a range of charitable organisations for his work in establishing the Make a Wish Foundation, Queensland.

MDRT Australia acknowledges and thanks our sponsors



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Gold sponsors

# MDRT Australia Registration Form & Tax Invoice

ABN 23 122 944 978

## MDRT/AFA Special Christmas Meeting

**Date:** Wednesday 21<sup>st</sup> November, 2012  
**Time:** 1:30 pm to 5:30 pm  
**Venue:** The Pavillion, Allan Border Field  
1 Bogon Street, Breakfast Creek  
**RSVP:** Wednesday 14<sup>th</sup> November, 2012

### Registrant details

Title  Firstname  Surname

Company

Address  Suburb

State  Postcode  Email

Bus. telephone #   Bus. fax #    
(STD / number) (STD / number)

Mobile #  MDRT member → Yes  No

### Group bookings

	Title	Firstname	Surname
Attendee @ \$75 <small>each (inc GST)</small>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Group of 10 or more @ \$65 each (inc GST)	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
Number of attendees	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
Total payment (GST included)	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>

### Payment details

EFT/Direct deposit  → Payable to: MDRT Australia BSB #: 082-356  
Account #: 87-047-3944  
Bank: NAB

Credit card  → Visa   
Mastercard   
AMEX

Cardholder's name

Card number

Expiry date  /

Total payment (GST included)  \$

Receipt required → Yes  No

SEND THIS COMPLETED  
FORM TO THE  
QUEENSLAND STATE  
OFFICE:

**POST:**  
MDRT Australia  
PO Box 3842  
Loganholme QLD 4129

**EMAIL:**  
lynne.burrows@biggroup.com.au