

Whitsundays Marketing & Development **'Event Concept Planning Template'**

Everything you need to get started on your event!



How to use this guide

Everything you need to get started on your event!

The development of this volunteer handbook seeks to assist organisers in developing their event from an idea to a reality. This handbook is a valuable tool for events in developing the concept of an event, identifying areas of the event that must be acknowledged and using it to delegate duties and responsibilities.



When Whitsunday Marketing and Development Logo (WMDL) symbol is seen throughout the document click on the logo and you will be able to download the template that accompanies the information in that section.

Event Checklist

- □ Stakeholders in the event identified
- Date/s of event determined
- □ Key Timings determined
- Location/venue for event booked
- □ Venue Plan/ Site Map completed
- Event Contact List developed
- □ Food & Beverage/ Vendors List created
- Licenses approved
- □ Target audience determined
- Message determined
- Objectives set
- Event listed through Australian Tourism Data Warehouse
- Merchandise ordered

- Audio, Visual and Technical Requirements determined
- Security Plan developed
- Waste Management Plan developed
- Risk assessment completed
- Emergency Management Plan/ Risk Management Plan developed
- □ Ticketing/Registration Plan developed
- □ Alcohol Management Plan developed
- Parking Plan and Traffic Management Plan overviews developed
- Media plan developed
- Evaluation criteria established

Example Event Concept Planning Template

Use this example template to outline the 'concept' of your event Note this template is an example – to view the 'editable' version, click the WMDL logo.

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| Name of Event | Whitsunday Fun Day |
|---|---|
| | whitsunday run Day |
| Date of Event | 14 - 15 August 2013 |
| | |
| Time of Event | Saturday: 9.00am – 10.00pm |
| | Sunday: 9:00am – 1.00pm |
| Location of Event | Various events across Bowen, Airlie Beach, Proserpine, Collinsville |
| Organising Organisation | Whitsunday Fun Day Committee |
| Event Coordinator/Contact Person: | Mary-sue Smith |
| Include best contact details | Marysue.smith@whitsundayfunday.com.au |
| Event Description: | The event will celebrate all things fun in the Whitsunday region. |
| Give a brief overview of the event | |
| Target Audience (Who): Who is this event targeted at? | Families |



| Message (What): What does the audience need to know? What do you want the audience to know? What will hold their interest? | Name of Event, dates, location, individual event timings, raising funds to a charity, sponsor logos must be included in marketing material, contact details. Dedication to supporting local charities, clubs, etc. |
|--|---|
| Objectives (why): What are you trying to achieve by holding this event? | Hold an event that the whole family can get involved in; Promote the Whitsunday region as a family friendly area with activities for the whole family; Provide a fundraising opportunity for local clubs and organisations. |
| Finance (How): How do you plan on financing the event? Do you know how much the event will cost? Have you created a budget for this event? Will you be trying for Grant Funding and/or Sponsorship? | The event will generate income through ticket sales, sponsorship, potential grant funding, merchandising, site fees (for on-site stall holders). The budget has been created with a predicted profit. A value of \$100,000 worth of sponsorship will be required Grant Funding for strategic planning and marketing will be applied for to the value of \$30,000 |
| Risk Assessment: Identify the potential risks involved in the event and develop strategies to minimize risks. E.g. Collapse of staging area A risk assessment template can be downloaded by clicking here. | * Please see Risk Assessment/ Risk Management Plan Or list the risks involved with this event – e.g. Lack of Sponsorship dollars will affect the success of the event, power failure, injured participants, etc. |
| Evaluation criteria established: Did we achieve what we set out to do? Did it come in on budget? What were the intended/unintended outcomes? How do we measure effectiveness? What tools do we use to measure our success? | De-briefing sessions will be organised with relevant stakeholders. A survey will be distributed to as many participants as possible with an incentive to increase response level. Budgets will be reviewed to see if the event met the financial targets. A review of the planning processes will be completed to assess the areas of success and those requiring improvement. |



Early Event Planning Template

Use this template to delegate duties to stakeholders. <u>This template is generic and many fields can be revised, expanded, or removed to suit your event's needs</u>. Note this template is an example – to view the 'editable' version, click the WMDL logo.



| Event Planning | Comments/Action | Person Responsible | Date to be completed |
|---|--|--------------------|------------------------------|
| Event Planning | | | |
| Organise event dates | Contact Whitsunday Marketing and Development or local Information Centre to see whether there are any other events on the proposed date. | Mary-sue Smith | 31 st August 2012 |
| Develop Pre-event/event/ post-event run sheet | | | |
| Develop Organisation Structure | | | |
| Distribute run sheet to relevant stakeholders | | | |
| Strategic plans developed I.e. marketing plan, business plan, volunteer management, risk management plan, etc. Identify Event Milestones | | | |
| Develop surveys to assess planning success | | | |
| Budget | | | |
| Financial Goals and Objectives Identified | | | |
| Grant Funding Sources Identified | | | |
| Sponsorship | | | |
| Break-even point established | | | |
| GST accounted for | | | |
| nvitations/Registrations | | | |
| Distributions list identified | | | |
| Registration Process Developed | | | |
| Is there software available to reduce time spent? | | | |
| Invitation/Registration design developed | | | |
| Invitations sent/Registration open | | | |
| *Host online registration form on website | | | |
| RSVPs/ Registrations Compiled | | | |



Catering

- Identify Food/Menu
- Contact Food Suppliers
- Collect supplier's insurance/ licenses
- Complete Alcohol License
- Organise Catering Staff/Self-service
- Identify Equipment required *I.e. tables, chairs, napkins, etc.*
- Collect/ Consider Dietary requirements

Logistics

- Develop Site Map/ Course Map
- Develop Traffic Management Plan
- Complete Council and Venue Approvals
- Contact Department of Transport contacted
- Complete Police permits
- Complete Aquatic Permit
- Apply for temporary food premises permit
- Notify Police, Ambulance, Fire Brigade, Taxi and Bus services of event information
- Infrastructure I.e. fencing, tents, barriers, signage, etc.
- Identify Power requirements
 I.e. for entertainment, food vendors, etc.
- Contact Waste Management services
- Develop Set up/ Pack up run sheet

Entertainment

- Confirm timings of entertainment
- Book entertainment
- Organise rehearsals
- Confirm entertainment requirements
- Audio/Lighting organised



| Marketing & PR | | |
|--|--|--|
| Design Marketing Collateral | | |
| I.e. logos, poster, flyers, | | |
| Write Media Releases | | |
| Website designed and live | | |
| Optimise website | | |
| Advertising organised | | |
| I.e. Television, radio, print | | |
| Develop Social Media Campaign | | |
| I.e. Facebook, twitter, LinkedIn, Instagram, blogs, etc. | | |
| Design and distribute E-newsletters | | |
| Submit event to <u>ATDW</u> and online calendars | | |
| Volunteers | | |
| Develop Volunteer Management Plan | | |
| Contact potential volunteer providers | | |
| I.e. lifesaving club, Lions club, police recruits, etc. | | |
| Develop Volunteer Position Description | | |
| Develop volunteer Position Map | | |
| Develop volunteer information | | |
| Develop volunteer database | | |
| Develop volunteer survey | | |
| Evaluate volunteer survey | | |
| | | |
| Collateral/Ceremonies | | |
| Identify Collateral required | | |
| I.e. pens, duct tape, zip ties, sunscreen, etc. | | |
| | | |

- Organise trophies, medals, novelty cheques, prize money
- Organise Portable Radio's
- Organise Generators/ Back up power
- Organise merchandise

Design, number of each item, approve and order



Sponsorship

- Develop sponsorship levels and packages
- Sponsorship proposal developed
- Identify & contact potential sponsors
- Monitor sponsorship satisfaction and promises
- Develop sponsorship survey
- Evaluate sponsorship survey

Risk Management

- Develop contingency plansI.e. wet weather, low attendance, etc.
- Organise First Aid Officers
- Organise medical equipment required
- Organise security
- Consider crowd control
- Consider cash control



whitsundays