

# Hedge Fund **ALERT**

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## Law Firms With Large Hedge Fund Practices

Law Firm	Contact	Staff	The Skinny
Akin Gump, Washington	Stephen Vine 212-872-1030	60	Hired Kelli Moll in May from Schulte Roth to lead hedge fund practice. Works with long list of fund operators globally, including managers of seeding vehicles. Handled \$300 million launch of Corvex Capital and spinoff of Caspian Capital from Mariner Investment.
Arnold & Porter, New York	Michael Griffin 212-715-1136	10	Practice doubled in size via January merger with San Francisco-based Howard Rice. Works with wide variety of strategies, including event-driven, short-selling and commodity vehicles. Fund clients include York Capital and Kynikos Associates.
Bingham McCutchen, Boston	Robert Leonard 212-705-7802	23	Core group of fund-formation lawyers backed by 30 more who advise on investments, compliance and regulatory issues. Has devoted substantial resources to help clients navigate Dodd-Frank Act mandates, including SEC registration.
Cadwalader Wickersham, New York	Steven Lofchie 212-504-6700	10	Has worked with hedge funds since the 1970s, with more than half of the top 25 managers among its clients. Known for designing novel fund structures across a range of strategies. Full suite of services includes review of derivative contracts and overseas investments.
Cole-Frieman Mallon, San Francisco	Karl Cole-Frieman 415-352-2300	11	Fast-growing firm has doubled in size in the past year. Recently added a third partner, Aisha Hunt, who focuses on SEC-registered vehicles. Assisted launch of 60-plus funds in 2011 and expects to increase that number this year. Handles state-level registration and compliance.
Davis Polk, New York	Nora Jordan 212-450-4000	30	Started out representing Soros Fund Management and Tiger Management in the 1990s. Has since expanded into a full-service practice whose expertise includes derivatives trading, prime brokerage, M&A and tax and compliance issues. Top clients include Bridgewater Associates, Lone Pine Capital, Perella Weinberg and York Capital.
Dechert, New York	George Mazin 212-698-3500	50	Pushing to expand global hedge fund practice, opening offices in Dubai and Frankfurt in the past year. Also has presence in Dublin, London, Luxembourg, Paris and Hong Kong. U.S. practice has 20 lawyers. Handles everything from fund formation to trade documentation to Dodd-Frank compliance.
Drinker Biddle, Philadelphia	David Matteson 312-569-1145	20	Full-service firm has three decades of experience working with funds that invest in commodities and managed futures. Was a pioneer in the formation of funds of funds. Has seen big increase in business from startups and managed-futures mutual funds.
Foley Hoag, Boston	Jeffrey Collins 617-832-1265	12	Hedge fund clients range from \$20 billion manager to "friends-and-family" operations with just \$5 million. Currently working on six fund launches.
Greenberg Traurig, Miami	Todd Mazur 312-456-8400	24	Hedge fund lawyers stationed in Boston, Chicago, New York and some of the firm's 30 other offices. In addition to fund formation, advises on trading strategies, derivatives and structured products. A specialist in private investments in public entities and state-level registrations.
Herrick Feinstein, New York	Irwin Latner 212-592-1400	12	Founded in 1928, works primarily with startups and mid-size managers, both onshore and offshore. Represents funds across all asset classes, but specializes in niche strategies such as energy and real estate lending. Also advises clients on operational issues.
Investment Law Group, Atlanta	Brent Gillett 404-607-6940	8	More than half of the firm's practice is hedge fund-related. Focuses on smaller managers required to register at the state level, including many now switching over from SEC oversight. Also provides lower-cost services to larger managers. Opened a San Francisco office in May.
K&L Gates, Pittsburgh	Mark Goshko 617-261-3163	35	Hedge fund team is part of large investment-management group with more than 100 lawyers. Focuses on fund formation, tax and regulatory issues. Clients include Alternative Strategies Group, Eaton Vance, Man Group and Salient Capital.

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## Law Firms (continued)

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Katten Muchin, Chicago	Henry Bregstein 212-940-6615	40	Full-service hedge fund team works within a group of 80 that handles a range of alternative-investment vehicles. Clients include AIG Asset Management, Amundi Alternative Investments, Lyxor Asset Management, PineBridge Investments and Renaissance Technologies.
Kleinberg Kaplan, New York	Eric Wagner 212-880-9845	20	Hedge funds account for three-quarters of the firm's overall practice. Clients include blue-chip names such as Elliott Management, which it helped launch in 1977, and Paulson & Co. Boasts expertise in distressed-debt investing.
Lowenstein Sandler, New York	Robert Minion 973-597-2500	25	Hedge fund team gets support from other lawyers in the firm's 50-member investment-management unit. Advises a number of large fund operators, including BlueMountain Capital, Cerberus Capital, Marathon Asset Management and State Street.
Maples & Calder, Cayman Islands	Jon Fowler 345-814-5526	58	Hedge fund group is part of 120-lawyer unit that also handles private equity funds. Recently recruited 10 lawyers from Walkers, including three associates who start in July and seven partners who arrive in October. Push to expand Dublin presence gave it 19% of fund launches in Ireland last year. Handled 36% of new Cayman funds.
Morgan Lewis, Philadelphia	Louis Singer 212-309-6000	80	Private-fund team splits time between hedge funds and private equity vehicles. Represents both managers (e.g., Morgan Stanley) and LPs (e.g., South Carolina Retirement). Recently hired former CME Group senior counsel Mike Phillipp from Winston & Strawn and William Yonge from Proskauer Rose.
Ogier, Isle of Jersey	Peter Cockhill 44-15-3450-4000	37	Major player in Cayman Islands has offices in eight other offshore jurisdictions. Also has fund-formation lawyers in London and Hong Kong. Clients include Arden Asset Management, BTG Pactual, Diamondback Capital and Harbinger Capital.
Pillsbury Winthrop, New York	Jay Gould 212-858-1000	12	Fund-formation team works with hedge funds and other alternative-investment vehicles, including private equity and real estate funds. Separate staff advises institutional investors and handles ERISA compliance, tax issues and derivatives and financing agreements. Clients include Clarium Capital, Grand Master Capital and Maerisland Capital.
Paul Hastings, Los Angeles	Mitchell Nichter 415-856-7009	23	Specializes in innovative and complex fund structures and strategies. Biggest office is in New York, but also has large West Coast practice. A separate litigation unit handles a lot of hedge fund business. Clients include Passport Capital and TCW.
Proskauer Rose, New York	Christopher Wells 212-969-3600	12	Hedge fund lawyers stationed in Chicago, New York and London. Has been working on an increasing number of seed deals, as well as M&A involving fund managers. Specializes in complex fund restructurings.
Purrington Moody, New York	David Moody 212-431-7010	20	Hedge fund staff, split between New York and Greensboro, N.C., focuses almost exclusively on firms catering to institutional investors. Specializes in fund formation, seed deals and regulatory issues. Recently poached a partner from D.E. Shaw to bolster its derivatives practice.
Reed Smith, Pittsburgh	James McCarroll 212-549-0209	25	More than half of hedge fund staff is focused on litigation and compliance work, including investigations spurred by independent fund directors. This year hired former federal prosecutor Pablo Quinones for its regulatory enforcement group. Hedge fund team also handles fund formation, restructurings and wind-downs.
Ropes & Gray, New York	Laurel FitzPatrick 212-596-9000	30	Experience setting up both single-manager funds and funds of funds. Other practice areas include trading and regulatory issues, tax planning and product design. Also works with institutional investors seeking advice on hedge fund investments.
Sadis & Goldberg, New York	Ron Geffner 212-573-6660	11	Top-five hedge fund law firm has helped launch some 600 vehicles since 1997. Heavily staffed with former SEC attorneys. Recently hired Yehuda Braunstein as a partner from Schulte Roth.
Schulte Roth, New York	Stephanie Breslow 212-756-2000	100	Practice founded by "dean" of hedge fund bar, Paul Roth, whose early clients included industry pioneer Michael Steinhardt. Schulte considered among top-five hedge fund practices, representing a big chunk of the 100 largest managers.
Securities Law Group, San Francisco	James Grand 415-644-9500	3	Boutique practice pitches itself as cost-effective alternative to big firms. Has 300 hedge fund clients, mostly startups and up-and-coming managers, but also some with more than \$1 billion of assets.
Seward & Kissel, New York	John Tavss 212-574-1200	45	Hedge fund staff supported by 40 others who work on related tax, M&A, transaction and SEC-enforcement work. Handled Arden Asset Management's recent purchase of Robeco-Sage.

## Law Firms (continued)

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Shartsis Friese, San Francisco	John Broadhurst 415-421-6500	12	Top West Coast firm often gets first call from startup managers in California. Hedge fund practice founded by John Broadhurst and Douglas Hammer in early 1980s. Clients include Artis Capital and Weintraub Capital.
Sidley Austin, Chicago	Michael Schmidtberger 212-839-5458	70	Seeing more business from hedge fund-seeding vehicles, as well as banks and asset managers that run managed-account operations. Has dedicated hedge fund staff in Chicago, New York, San Francisco, London and Hong Kong.
Simmons & Simmons, London	Steven Whittaker 44-207-825-4273	55	Largest U.K. hedge fund practice, serving 37 of the 60 biggest European managers. Also works with 13 of the 20 biggest U.S. managers. Boasts strong regulatory practice. Clients include BlueCrest Capital, Brevan Howard Asset Management and Lansdowne Partners.
Tannenbaum Helpert, New York	Michael Tannenbaum 212-508-6701	13	Diversified practice handles fund formation, compliance, taxes, M&A and investment strategy. Added associate Nicholas Mullen in February.
Walkers, Cayman Islands	Ingrid Pierce 314-814-8277	55	Top offshore firm handles both private equity and hedge funds. Agreed in March to sell corporate-services unit Walkers Management to Intertrust Group to avoid potential conflicts. Lost 10 lawyers to competitor Maples & Calder in March. Clients include BlackRock, Blackstone and York Capital.
Willkie Farr, New York	Barry Barbash 212-728-8000	13	Storied firm, founded in 1888, is led by former SEC lawyer Barry Barbash. Has long advised SEC- and CFTC-registered investment advisors. Hedge fund team part of 50-member asset-management unit. Looking to add hedge fund lawyers in New York and possibly London.

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