Prepared For: Joe Smith

## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy Form P52451-01-FL


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TP: $\$ 2,943.00$ GP: $\$ 1,471.50$ GA: $\$ 0.00$ GP: \$0.00

## GenDex Foundation Life Insurance Illustration <br> A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy <br> Narrative Summary

Joe Smith
Male, Age 45
Standard Nontobacco

Initial Death Benefit: $\$ 250,000.00$
Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$

## Basic Life Insurance Illustration

Illustration Features: This is a hypothetical illustration, not a contract. All guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America (Allianz, we, us, our). This illustration assumes that the current caps, participation rate, spread and fixed interest rate were in effect for the entire time illustrated. A fixed index UL policy is an insurance product and does not participate directly in the indexes. It is not possible to invest directly in an index. This illustration is not intended to serve as a projection or prediction of future results, and the values shown are not guaranteed, except where noted.

Policy Features: The GenDex Foundation is a flexible premium, fixed index universal life insurance policy. GenDex Foundation provides a death benefit to your beneficiary(ies) that is income-tax free. It also provides tax deferred growth. You can choose to earn interest credits based on the S\&P $500 ®$, the Nasdaq-100, the EuroSTOXX 50, or a blended index option that contains a predefined mix of domestic and international equity indexes along with a bond index. This flexible premium policy allows you to pay premiums of any amount of at least $\$ 25$ as long as they are sufficient to keep the policy in force and as long as they are within the maximum limits specified in the contract. The Planned Annual Premium is the amount you plan to pay annually but are not necessarily required to pay. Allianz uses the generally recognized expense table to allocate expenses underlying the illustrated rate in this illustration. An adjustable life insurance policy like GenDex Foundation allows you to make changes to your death benefit either in amount or in death benefit option, within the limits specified in the contract.

The policy's 20 year guaranteed death benefit provision guarantees that the policy will remain in force during the guaranteed period if, on each monthly anniversary date, the sum of premiums paid less all partial surrenders and policy loans equals or exceeds the sum of Minimum Monthly Premiums.
The Minimum Monthly Premium is $\$ 122.63$.
This policy allows you to allocate the value of your policy to selected index and/or interest allocations. You may allocate the Accumulation Value in increments of $1 \%$ (for a total of $100 \%$ ) to these accounts. You may achieve increases in certain policy values by virtue of interest credits based on changes to an external index. The Accumulation Value will be reduced by deductions.

## Initial Allocation Options

## Percent Allocated

S\&P Monthly Sum
S\&P Annual Point-to-Point
Nasdaq 100 Monthly Sum
Nasdaq 100 Annual Point-to-Point
EuroSTOXX 50 Monthly Sum
EuroSTOXX 50 Annual Point-to-Point
Blended Index II Annual Point-to-Point
Blended Index II Monthly Average
Interest Earning
$100 \%$
n/a $-\quad 10.00 \%$ n/a 3.40\% n/a $9.50 \%$ n/a $3.00 \%$ n/a 10.00\% n/a $11.50 \%$ n/a 110.00\%
n/a

| Cap/Spread/ <br> Participation Rate |
| :---: |
| $3.00 \%$ |
| $10.00 \%$ |
| $3.40 \%$ |
| $9.50 \%$ |
| $3.00 \%$ |
| $10.00 \%$ |
| $11.50 \%$ |
| $110.00 \%$ |
| $5.35 \%$ |

Based on Historical performance, the following rates would have been credited for the specified allocation options. Keep in mind that different time periods and different indices will produce higher or lower averages, and that even if the average credited rate for a policy is as illustrated, actual policy values could be different because of year to year differences in actual credited rates. It is also very important to remember that past results are not indicative of, and do not guarantee future results. Your non-guaranteed illustrated values are based on your allocation percentages. The rates described in this paragraph are based on the caps, participation rates or spreads shown above for all years during the stated period. The caps, participation rates and spreads are subject to change on any policy anniversary based on several external factors including, but not limited to market volatility, short term interest rates, as well as long term interest yields.

| Allocation Option | Historical Period | Annual Index Interest Rate | 50 year period of 1960-2009 |
| :---: | :---: | :---: | :---: |
| Monthly Sum S\&P 500 | 1985-2009 (25 years) | 6.99\% | 6.52\% |
| Annual Point-to-Point S\&P 500 | 1985-2009 (25 years) | 7.07\% | 6.90\% |
| Monthly Sum Nasdaq-100 | 1986-2009 (24 years) | 7.28\% | n/a |
| Annual Point-to-Point Nasdaq-100 | 1986-2009 (24 years) | 7.02\% | n/a |
| Monthly Sum EuroStoxx 50 | 1987-2009 (24 years) | 6.78\% | n/a |
| Annual Point-to-Point EuroStoxx 50 | 1987-2009 (23 years) | 7.26\% | n/a |
| Annual Point-to-Point Blended Index | 1987-2009 (23 years) | 7.85\% | n/a |
| Monthly Average Blended Index | 1987-2009 (23 years) | 6.86\% | n/a |

The Annual Index Interest Rates shown in this example were calculated based on the actual historical changes in the S\&P 500 Index for the last 25 full calendar years, actual historical changes in the Nasdaq-100® Index for each full calendar year since its inception of 10/1/1985, actual historical changes in the Euro STOXX 50 Index for each full calendar year since its inception of 12/31/1986, and actual historical changes in the Blended Index for each full calendar year shown using the longest common period for this blend of indexes, which is $1 / 1 / 1987$.

Death Benefit - The Death Benefit, less any loans or partial surrenders is the lump sum amount payable to your beneficiary.
 by the Company and are not guaranteed. Non-guaranteed elements and values are likely to change. Actual values may be more or less favorable. Coverage is subject to the terms and conditions of the policy. This illustration is not valid without all 14 pages.

## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Narrative Summary

Joe Smith
Male, Age 45
Standard Nontobacco

Initial Death Benefit: $\$ 250,000.00$
Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$

Survivor Benefit - Your death benefit increases $10 \%$ if your beneficiary chooses to take policy proceeds over a period of 10 years or longer. Assuming the original Death Benefit is the Initial Death Benefit, combined with the $10 \%$ increase, this would provide a guaranteed income for 120 months of $\$ 2,406.58$ per month for a total guaranteed payout of $\mathbf{\$ 2 8 8 , 7 8 9 . 6 0}$. Several forms of monthly installment options are available to provide your beneficiary a guaranteed income stream.
Terminal Illness/Condition Accelerated Benefit - This rider accelerates payment of the policy's Death Benefit, up to $\$ 1,000,000$ in the event of the insured being diagnosed with a terminal illness/condition that results in a life expectancy of 12 months or less. The benefit payment will be reduced by one half year's interest using the actuarial discount rate of $2 \%$.

Demonstration of effects of an accelerated benefit:

| Accelerated Benefit Amount | $\$ 500,000$ |
| :--- | :--- |
| Accelerated Benefit Payment | $\$ 495,074$ |
| Actuarial Discount Rate | $2.0 \%$ |
| Before benefit is exercised: | After exercising $50 \%$ of the benefit (assuming 2\% effective annual interest rate): |
| Specified Amount: $\$ 1,000,000$ | Specified Amount: $\$ 489,796$ |
| Death Benefit: $\$ 1,000,000$ | Death Benefit: $\$ 489,796$ |
| Planned Premium: $\$ 2,000.00$ | Planned Premium: $\$ 980.00$ |
| Minimum Premium: $\$ 1,000.00$ | Minimum Premium: $\$ 490.00$ |
| Accumulation Value: $\$ 100,000$ | Accumulation Value: $\$ 48,980$ |
| Surrender Charge: $\$ 10,000.00$ | Surrender Charge: $\$ 4,898.00$ |
| Policy Loan: $\$ 20,000$ | Policy Loan: $\$ 20,000$ |
| Net Cash Value: $\$ 70,000$ | Net Cash Value: $\$ 34,286$ |

Policy Values - While providing life insurance protection, your policy builds a tax-deferred Accumulation Value which will be available for loans, partial or full surrender, and retirement income. In the event of full surrender during the first 15 policy years after issue or after an increase in the Current Specified Amount, the Accumulation Value is reduced by a decreasing surrender charge.
Guaranteed Accumulation Values are illustrated at the guaranteed minimum interest rate of $2.00 \%$, the guaranteed maximum cost of insurance rates, and the guaranteed maximum policy fees and expenses.

The non-guaranteed current values are based on the current interest rate for the portion allocated to the Interest Earning Allocation and a hypothetical index interest rate for the portion of your premiums allocated to the various Index Allocations. This illustration assumes that the currently illustrated nonguaranteed elements will continue unchanged for all years shown. This is not likely to occur, and actual results may be more or less favorable than those shown. The rate for the interest allocation may be changed at any time by the Company without prior notice to you.
An annual accumulation value bonus will be earned and credited beginning on the $10^{\text {th }}$ policy anniversary on the unloaned Accumulation Value. The bonus rates are as follows:

| Policy Duration | Interest Rate |
| :---: | :---: |
| $10-19$ | $0.20 \%$ |
| Years $20+$ | $0.40 \%$ |

The following riders and benefits are included on the policy illustration. The accumulation value has been reduced by the cost of these riders and benefits unless otherwise indicated.

Annual Adjustable Floor: The Annual Adjustable Floor provides a guaranteed interest rate for your index allocations. The annually adjustable floor is currently $3.00 \%$ and will never be less than $1.00 \%$. This floor applies to all selected allocations and can be changed annually.

Annual Report - Following each policy anniversary, you will receive a summary of policy values and activity for the previous year.
Monthly Expense Charge - A Monthly Mortality Cost Charge will be deducted from your Accumulation Value on the Monthly Anniversary Date. Mortality charges are based on factors such as gender, age, and risk class.
The current per policy expense charge is $\$ 7.50$ each month until the policy anniversary when the Insured is age 120, and is guaranteed to never exceed \$10.00.

In addition, there is a monthly charge of $\$ 0.281$ per $\$ 1,000$ of Current Specified Amount until the policy anniversary when the Insured is age 120 . Currently, this charge will be assessed only in the first five policy years and varies by the insured's age and other underwriting classifications.
Asset-Based Charge - An Asset-Based charge will be deducted from the portion of your Accumulation Value allocated to the Index Allocations. This charge will be a fixed percentage, but not exceeding $0.75 \%$ of the accumulation value.

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TP: $\$ 2,943.00$ GP: $\$ 1,471.50$ GA: $\$ 0.00$ GS: $\$ 0.00$ 7P: \$11,858.81

Agent: Hank Progar

## GenDex Foundation Life Insurance Illustration <br> A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy <br> Numeric Summary

| Joe Smith <br> Male, Age 45 <br> Standard Nontobacco |  |  |  | Initial Death Benefit: $\$ 250,000.00$ <br> Initial Death Benefit Option: <br> Planned Annual Premium: $\$ 8,445.05$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | Guaranteed |  |  | Midpoint |

Based on guaranteed assumptions, the illustration terminates in year 75.
Based on midpoint assumptions, the illustration terminates in year 75.
Based on current assumptions, the illustration terminates in year 75.

The Guaranteed columns assume a guaranteed interest rate of $2.00 \%$ and guaranteed premium charges, expense charges, cost of insurance rates, and credited bonuses, if applicable. The Midpoint columns assume an interest rate of $2.68 \%$ for the interest allocation, $0.00 \%$ for the index allocations, and an average of the guaranteed and current premium charges, expense charges, cost of insurance rates, and credited bonuses. The Current columns assume an interest rate of $5.35 \%$ for the interest allocation, $0.00 \%$ for the index allocations, and current premium charges, expense charges, cost of insurance rates and credited bonuses. This illustration reflects loans. If actual indexed or interest credits are insufficient, the policy may lapse and some or all of the policy loan will be included in income and may result in a tax liability.

I have received a copy of this illustration. The agent has told me that any non-guaranteed elements and values illustrated are subject to change and could be either higher or lower. Non-guaranteed element and values are likely to change. The agent has told me that they are not guaranteed.

Your Signature (owner/applicant)
Date

I certify that this illustration has been presented to the applicant and that I have explained that any non-guaranteed elements and values illustrated are subject to change. I have made no statements that are inconsistent with the illustration.

## Agent

Date

The following riders and benefits are included on the policy illustration: None
$\frac{\text { Initial Allocation Options }}{\text { S\&P Monthly Sum }} \quad \frac{\text { Percent Allocated }}{100 \%}$

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Agent: Hank Progar
Ver.: 5.1.5.8
September 15, 2010
Issue State: Florida

GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Basic Ledger

| Joe Smith | Initial Death Benefit: $\$ 250,000.00$ |
| :--- | ---: |
| Male, Age 45 | Initial Death Benefit Option: A (Level) |
| Standard Nontobacco | Planned Annual Premium: $\$ 8,445.05$ |

Standard Nontobacco
Planned Annual Premium: \$8,445.05

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GA: $\$ 0.00$
GS: $\$ 0.00$
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Agent: Hank Progar
Ver.: 5.1.5.8
September 15, 2010
Issue State: Florida
MLIF-1017

GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Basic Ledger

| Joe Smith | Initial Death Benefit: $\$ 250,000.00$ |
| :--- | ---: |
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| Standard Nontobacco | Initial Death Benefit Option: $A$ (Level) <br> Planned Annual Premium: $: \$ 8,445.05$ |


|  |  |  |  | Guaranteed Values+ |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Age | Year | Premium | Necumulation | Vash | Value |

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GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Basic Ledger

| Joe Smith <br> Male, Age 45 <br> Standard Nontobacco |  |  |  | $\begin{aligned} & \text { Initial Death Benefit: } \$ 250,000.00 \\ & \text { Initial Death Benefit Option: A (Level) } \\ & \text { Planned Annual Premium: } \$ 8,445.05 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Guaranteed Values+ |  |  |  |
| Age | Year | Premium Outlay | Accumulation Value | Net Cash Value | Net Death Benefit |
| 116 | 71 | \$8,445 | \$671,873 | \$671,873 | \$671,873 |
| 117 | 72 | \$8,445 | \$694,857 | \$694,857 | \$694,857 |
| 118 | 73 | \$8,445 | \$718,394 | \$718,394 | \$718,394 |
| 119 | 74 | \$8,445 | \$742,498 | \$742,498 | \$742,498 |
| 120 | 75 | \$8,445 | \$767,182 | \$767,182 | \$767,182 |

+Based on guaranteed charges, guaranteed bonuses credited and the guaranteed interest rate of $2.00 \%$, this policy will lapse in year 75 and can no longer be illustrated. Coverage is guaranteed to the end of Policy Year 20 if the Policy Protection Test as described in the policy is met. Meeting the test does not guarantee that the Accumulation Value will be positive at the end of the guaranteed period. If the Accumulation Value is negative, coverage will expire after the Guaranteed Policy Protection Period if subsequent premiums are insufficient to continue coverage.

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| :--- | ---: |
| Male, Age 45 | Initial Death Benefit Option: A (Level) |
| Standard Nontobacco | Planned Annual Premium: $\$ 8,445.05$ |

Non-Guaranteed Values+

|  |  |  | Assumed Index Rate of 0.00\% |  |  | Assumed Index Rate of 0.00\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Year | $\begin{gathered} \text { Premium } \\ \text { Outlay } \end{gathered}$ | Accumulation Value | Net Cash Value | Net Death Benefit | Accumulation Value | Net Cash Value | Net Death Benefit |
| 46 | 1 | \$8,445 | \$6,591 | \$0 | \$250,000 | \$6,591 | \$0 | \$250,000 |
| 47 | 2 | \$8,445 | \$13,105 | \$4,330 | \$250,000 | \$13,105 | \$4,330 | \$250,000 |
| 48 | 3 | \$8,445 | \$19,550 | \$10,955 | \$250,000 | \$19,550 | \$10,955 | \$250,000 |
| 49 | 4 | \$8,445 | \$25,936 | \$17,523 | \$250,000 | \$25,936 | \$17,523 | \$250,000 |
| 50 | 5 | \$8,445 | \$32,257 | \$24,030 | \$250,000 | \$32,257 | \$24,030 | \$250,000 |
| 51 | 6 | \$8,445 | \$39,390 | \$31,350 | \$250,000 | \$39,390 | \$31,350 | \$250,000 |
| 52 | 7 | \$8,445 | \$46,484 | \$38,634 | \$250,000 | \$46,484 | \$38,634 | \$250,000 |
| 53 | 8 | \$8,445 | \$53,538 | \$45,880 | \$250,000 | \$53,538 | \$45,880 | \$250,000 |
| 54 | 9 | \$8,445 | \$60,555 | \$53,855 | \$250,000 | \$60,555 | \$53,855 | \$250,000 |
| 55 | 10 | \$8,445 | \$67,670 | \$61,927 | \$250,000 | \$67,670 | \$61,927 | \$250,000 |
| 56 | 11 | \$8,445 | \$74,716 | \$69,931 | \$250,000 | \$74,716 | \$69,931 | \$250,000 |
| 57 | 12 | \$8,445 | \$81,676 | \$77,849 | \$250,000 | \$81,676 | \$77,849 | \$250,000 |
| 58 | 13 | \$8,445 | \$88,541 | \$85,671 | \$250,000 | \$88,541 | \$85,671 | \$250,000 |
| 59 | 14 | \$8,445 | \$95,299 | \$93,387 | \$250,000 | \$95,299 | \$93,387 | \$250,000 |
| 60 | 15 | \$8,445 | \$101,948 | \$100,993 | \$250,000 | \$101,948 | \$100,993 | \$250,000 |
| 61 | 16 | \$8,445 | \$108,497 | \$108,497 | \$250,000 | \$108,497 | \$108,497 | \$250,000 |
| 62 | 17 | \$8,445 | \$114,952 | \$114,952 | \$250,000 | \$114,952 | \$114,952 | \$250,000 |
| 63 | 18 | \$8,445 | \$121,314 | \$121,314 | \$250,000 | \$121,314 | \$121,314 | \$250,000 |
| 64 | 19 | \$8,445 | \$127,583 | \$127,583 | \$250,000 | \$127,583 | \$127,583 | \$250,000 |
| 65 | 20 | \$8,445 | \$133,992 | \$133,992 | \$253,244 | \$133,992 | \$133,992 | \$253,244 |
| 66 | 21 | \$8,445 | \$140,318 | \$140,318 | \$258,186 | \$140,318 | \$140,318 | \$258,186 |
| 67 | 22 | \$8,445 | \$146,514 | \$146,514 | \$262,260 | \$146,514 | \$146,514 | \$262,260 |
| 68 | 23 | \$8,445 | \$152,559 | \$152,559 | \$266,977 | \$152,559 | \$152,559 | \$266,977 |
| 69 | 24 | \$8,445 | \$158,465 | \$158,465 | \$269,390 | \$158,465 | \$158,465 | \$269,390 |
| 70 | 25 | \$8,445 | \$164,204 | \$164,204 | \$272,578 | \$164,204 | \$164,204 | \$272,578 |
| 71 | 26 | \$8,445 | \$169,769 | \$169,769 | \$275,026 | \$169,769 | \$169,769 | \$275,026 |
| 72 | 27 | \$8,445 | \$175,164 | \$175,164 | \$276,759 | \$175,164 | \$175,164 | \$276,759 |
| 73 | 28 | \$8,445 | \$180,353 | \$180,353 | \$279,547 | \$180,353 | \$180,353 | \$279,547 |
| 74 | 29 | \$8,445 | \$185,372 | \$185,372 | \$279,912 | \$185,372 | \$185,372 | \$279,912 |
| 75 | 30 | \$8,445 | \$190,179 | \$190,179 | \$281,464 | \$190,179 | \$190,179 | \$281,464 |
| 76 | 31 | \$8,445 | \$194,769 | \$194,769 | \$282,415 | \$194,769 | \$194,769 | \$282,415 |
| 77 | 32 | \$8,445 | \$199,161 | \$199,161 | \$282,809 | \$199,161 | \$199,161 | \$282,809 |
| 78 | 33 | \$8,445 | \$203,363 | \$203,363 | \$282,675 | \$203,363 | \$203,363 | \$282,675 |
| 79 | 34 | \$8,445 | \$207,386 | \$207,386 | \$282,045 | \$207,386 | \$207,386 | \$282,045 |
| 80 | 35 | \$8,445 | \$211,100 | \$211,100 | \$282,875 | \$211,100 | \$211,100 | \$282,875 |
| 81 | 36 | \$8,445 | \$214,503 | \$214,503 | \$283,143 | \$214,503 | \$214,503 | \$283,143 |
| 82 | 37 | \$8,445 | \$217,824 | \$217,824 | \$280,992 | \$217,824 | \$217,824 | \$280,992 |
| 83 | 38 | \$8,445 | \$220,957 | \$220,957 | \$280,615 | \$220,957 | \$220,957 | \$280,615 |
| 84 | 39 | \$8,445 | \$223,910 | \$223,910 | \$279,888 | \$223,910 | \$223,910 | \$279,888 |
| 85 | 40 | \$8,445 | \$226,503 | \$226,503 | \$280,864 | \$226,503 | \$226,503 | \$280,864 |

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GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Basic Ledger

Joe Smith
Male, Age 45
Standard Nontobacco

Initial Death Benefit: \$250,000.00
Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$

Non-Guaranteed Values+

|  |  |  | Assumed Index Rate of 0.00\% |  |  | Assumed Index Rate of 0.00\% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age | Year | Premium Outlay | Accumulation Value | Net Cash Value | Net Death Benefit | Accumulation Value | Net Cash Value | Net Death Benefit |
| 86 | 41 | \$8,445 | \$228,964 | \$228,964 | \$279,337 | \$228,964 | \$228,964 | \$279,337 |
| 87 | 42 | \$8,445 | \$231,321 | \$231,321 | \$277,585 | \$231,321 | \$231,321 | \$277,585 |
| 88 | 43 | \$8,445 | \$233,339 | \$233,339 | \$277,673 | \$233,339 | \$233,339 | \$277,673 |
| 89 | 44 | \$8,445 | \$235,270 | \$235,270 | \$275,266 | \$235,270 | \$235,270 | \$275,266 |
| 90 | 45 | \$8,445 | \$236,832 | \$236,832 | \$274,725 | \$236,832 | \$236,832 | \$274,725 |
| 91 | 46 | \$8,445 | \$238,064 | \$238,064 | \$273,774 | \$238,064 | \$238,064 | \$273,774 |
| 92 | 47 | \$8,445 | \$238,992 | \$238,992 | \$272,450 | \$238,992 | \$238,992 | \$272,450 |
| 93 | 48 | \$8,445 | \$239,662 | \$239,662 | \$270,819 | \$239,662 | \$239,662 | \$270,819 |
| 94 | 49 | \$8,445 | \$240,129 | \$240,129 | \$268,944 | \$240,129 | \$240,129 | \$268,944 |
| 95 | 50 | \$8,445 | \$240,464 | \$240,464 | \$266,915 | \$240,464 | \$240,464 | \$266,915 |
| 96 | 51 | \$8,445 | \$240,742 | \$240,742 | \$264,816 | \$240,742 | \$240,742 | \$264,816 |
| 97 | 52 | \$8,445 | \$241,029 | \$241,029 | \$262,722 | \$241,029 | \$241,029 | \$262,722 |
| 98 | 53 | \$8,445 | \$242,306 | \$242,306 | \$259,267 | \$242,306 | \$242,306 | \$259,267 |
| 99 | 54 | \$8,445 | \$244,856 | \$244,856 | \$257,099 | \$244,856 | \$244,856 | \$257,099 |
| 100 | 55 | \$8,445 | \$250,000 | \$250,000 | \$255,000 | \$250,000 | \$250,000 | \$255,000 |
| 101 | 56 | \$8,445 | \$257,029 | \$257,029 | \$257,029 | \$257,029 | \$257,029 | \$257,029 |
| 102 | 57 | \$8,445 | \$264,033 | \$264,033 | \$264,033 | \$264,033 | \$264,033 | \$264,033 |
| 103 | 58 | \$8,445 | \$271,012 | \$271,012 | \$271,012 | \$271,012 | \$271,012 | \$271,012 |
| 104 | 59 | \$8,445 | \$277,967 | \$277,967 | \$277,967 | \$277,967 | \$277,967 | \$277,967 |
| 105 | 60 | \$8,445 | \$284,898 | \$284,898 | \$284,898 | \$284,898 | \$284,898 | \$284,898 |
| 106 | 61 | \$8,445 | \$291,804 | \$291,804 | \$291,804 | \$291,804 | \$291,804 | \$291,804 |
| 107 | 62 | \$8,445 | \$298,686 | \$298,686 | \$298,686 | \$298,686 | \$298,686 | \$298,686 |
| 108 | 63 | \$8,445 | \$305,544 | \$305,544 | \$305,544 | \$305,544 | \$305,544 | \$305,544 |
| 109 | 64 | \$8,445 | \$312,378 | \$312,378 | \$312,378 | \$312,378 | \$312,378 | \$312,378 |
| 110 | 65 | \$8,445 | \$319,188 | \$319,188 | \$319,188 | \$319,188 | \$319,188 | \$319,188 |
| 111 | 66 | \$8,445 | \$325,974 | \$325,974 | \$325,974 | \$325,974 | \$325,974 | \$325,974 |
| 112 | 67 | \$8,445 | \$332,737 | \$332,737 | \$332,737 | \$332,737 | \$332,737 | \$332,737 |
| 113 | 68 | \$8,445 | \$339,475 | \$339,475 | \$339,475 | \$339,475 | \$339,475 | \$339,475 |
| 114 | 69 | \$8,445 | \$346,190 | \$346,190 | \$346,190 | \$346,190 | \$346,190 | \$346,190 |
| 115 | 70 | \$8,445 | \$352,882 | \$352,882 | \$352,882 | \$352,882 | \$352,882 | \$352,882 |
| 116 | 71 | \$8,445 | \$359,550 | \$359,550 | \$359,550 | \$359,550 | \$359,550 | \$359,550 |
| 117 | 72 | \$8,445 | \$366,195 | \$366,195 | \$366,195 | \$366,195 | \$366,195 | \$366,195 |
| 118 | 73 | \$8,445 | \$372,816 | \$372,816 | \$372,816 | \$372,816 | \$372,816 | \$372,816 |
| 119 | 74 | \$8,445 | \$379,414 | \$379,414 | \$379,414 | \$379,414 | \$379,414 | \$379,414 |
| 120 | 75 | \$8,445 | \$385,989 | \$385,989 | \$385,989 | \$385,989 | \$385,989 | \$385,989 |

+ The Non-Guaranteed Values assume the indicated annual hypothetical rate, current charges and current bonuses credited. Based on the midpoint assumptions, the policy is shown to lapse in year 75 . Based on the current assumptions, the policy will end at age 120 . Depending on the actual values, additional premiums may be needed to avoid termination of the policy.


## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Basic Ledger

| Joe Smith | Initial Death Benefit: $\$ 250,000.00$ |
| :--- | ---: |
| Male, Age 45 | Initial Death Benefit Option: A (Level) |

Standard Nontobacco
Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$
The current assumptions reflect a rate at or below the average historical rates of the index allocations you chose. After age 100, credited rates continue to reflect indexed returns. This average is based on past results of the index and is not indicative of any future results whether in the near future or in an extended period of time. Actual credited rates will vary based on actual index returns and caps. Caps may be changed by the Company on a policy anniversary. The Company determines the declared cap based on several external factors, including but not limited to market volatility, short term interest rates, as well as long term interest yields. The rates shown above are for illustration purposes only to show the potential variability of your values. Values above are not indicative of future results and are not guaranteed.

Illustrated values assume that all premiums are immediately allocated to the accounts chosen. Premiums paid in any year after the first policy year that exceed the lesser of planned premium or actual premium paid in the previous year are allocated to the interim interest account.
${ }^{\wedge}$ Loans in this illustration are charged interest at a rate of $7.40 \%$ for loans allocated to the index account and $4.00 \%$ for loans allocated to the interest account. Index allocated policy loans are reflected in the values above with the indicated credited rates.

See preceding pages for an illustration of Guaranteed Values.

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## GenDex Foundation Life Insurance Illustration <br> A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy <br> Supplemental Footnotes

| Joe Smith | Initial Death Benefit: $\$ 250,000.00$ |
| :--- | ---: |
| Male, Age 45 | Initial Death Benefit Option: A (Level) |
| Standard Nontobacco | Planned Annual Premium: $\$ 8,445.05$ |


|  | Net Payment Cost Index |  | Surrender Cost Index |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Guaranteed | Current | Guaranteed | Current |
| Year 10 | $\$ 33.78$ | $\$ 33.78$ | $\$ 15.46$ | $\$ 15.02$ |
| Year 20 | $\$ 33.64$ | $\$ 33.77$ | $\$ 17.26$ | $\$ 18.34$ |

These indices are computed by the formula as prescribed by the National Association of Insurance Commissioners, and reflect the time value of money at $5 \%$. These indices include the cost of additional benefits.

The Guaranteed columns assume a guaranteed interest rate of $2.00 \%$ and guaranteed premium charges, expense charges, cost of insurance rates, and bonuses. The Current columns assume a current interest rate of $5.35 \%$ for the interest allocation, $0.00 \%$ for the index allocations, and current premium charges, expense charges, cost of insurance rates, and bonuses.

In order to receive favorable federal tax treatments on distributions made during the lifetime of the insured (including loans), a life insurance policy must satisfy a 7-Pay Premium limitation during the first seven policy years. A new 7 year limitation will be imposed after certain material policy changes. The new limitation will be based on actual account values at the time of the change and may be different than illustrated. Failure to satisfy this limitation would cause your policy to be considered a Modified Endowment Contract (MEC). Distributions under a MEC are taxable to the extent there is a gain in the contract. In addition, with certain exceptions, there is a non-deductible penalty tax equal to $10 \%$ of the taxable distribution, if a policy distribution is made before age $591 / 2$. In any case, a gain in the contract is taxable upon full surrender of the policy.

This illustration complies with the definition of life insurance in IRC Sec. 7702. The tax status of this policy as it applies to the policy owner should be reviewed each year. This illustration is not to be relied on for tax advice. Your personal legal and tax advisors should always be consulted. The tax treatment of life insurance under federal tax law is subject to change.

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TP: $\$ 2,943.00$ MP: $\$ 1,471.50 \quad$ GA: $\$ 0.00 \quad$ GS: $\$ 0.00 \quad$ 7P: $\$ 11,858.81$

Agent: Hank Progar
Ver.: 5.1.5.8
September 15, 2010
Issue State: Florida
MLIF-1017

## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy

Joe Smith
Male, Age 45
Standard Nontobacco

Initial Death Benefit: $\$ 250,000.00$ Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$

## Additional Key Terms

Accumulation Value - The Accumulation Value is the greater of the Current Accumulation Value or the Guaranteed Accumulation Value.
At issue, the Guaranteed Accumulation Value is equal to the Net Premium paid less the first monthly deduction. It is increased by any Net Premiums paid, interest credited at the guaranteed interest rate, and any earned bonuses credited. The Guaranteed Accumulation Value will be decreased when there is a monthly deduction for benefits and expenses, partial surrender, or accelerated death benefit payment. Monthly deductions are based on the guaranteed maximum charges.
At issue, the Current Accumulation Value is equal to the Net Premium paid less the first monthly deduction for benefits and expenses. It is increased by any Net Premiums paid, any index or interest credits, and any earned bonuses credited. The Current Accumulation Value will be decreased when there is a monthly deduction for benefits and expenses, partial surrender, or accelerated death benefit payment. Monthly deductions are based on current charges.
Cash Value is the Accumulation Value less any surrender charges.
Net Cash Value is the Cash Value less any outstanding loan.
Guaranteed Elements and Values are the premiums, benefits, values, credits or charges for the plan illustrated that are determined by the policy provisions and guaranteed for the life of the policy.
Initial Specified Amount is the initial amount of life insurance (death benefit) on the policy date and shown on the policy schedule.
Current Specified Amount is the amount of life insurance on the current date. This amount reflects the changes you made on the Initial Specified Amount through increases, decreases, changes in death benefit options or a partial surrender.
Net Death Benefit is the death benefit less any policy loan.
Loan - Prior to the anniversary when the insured reaches 120, the annual interest charged on the interest allocation portion of the loan is $4.00 \%$ in advance in policy years $1-10$ and $2.00 \%$ in advance in policy years 11 and beyond. This portion of the loan will be credited with guaranteed interest at an effective annual rate of $2.00 \%$.

Prior to the anniversary when the insured reaches 120, the annual interest charged on the index allocation portion of the loan is $7.40 \%$ in advance. This portion of the loan will be credited with any index credits at the end of the policy year.
You may allocate your loan to your policy's interest allocation or an index allocation, or any combination thereof, up to the Cash Value in those allocations on every policy anniversary.
On or after the anniversary when the insured reaches 120, all loans are allocated to the interest allocation. The annual interest charged will then be $2.00 \%$ in advance. This loan will be credited with guaranteed interest at an effective annual rate of $2.00 \%$.
Loan interest is payable in advance each policy year. Unpaid loan interest is added to the loan principal and becomes part of the total policy loan. For illustrative purposes, loan interest is assumed to be unpaid. The policy loan shown is the sum of all loans you received plus the unpaid loan interest. If the policy lapses while a loan is outstanding, there may be tax consequences. You should consult with your attorney, accountant or tax advisor regarding the tax implications of policy loans. Policy loans will reduce available cash values and death benefits, and may cause the policy to lapse or affect any guarantees against lapse. Additional premium payments may be required to keep the policy in force.
Net Premium - The premium minus a premium charge. The premium charge is currently $5.00 \%$, and is guaranteed to never exceed $10.00 \%$.
Non-Guaranteed Elements and Values - Premiums, benefits, values, credits or charges for the plan illustrated that are currently being charged or credited, and are not guaranteed. The assumptions on which these elements are based are subject to change by the company or by the index chosen. Actual values may be more or less favorable than those stated in the illustration.
Planned Premium - The amount shown on the policy schedule. You may pay more or less than the Planned Premium in any policy year, subject to the premium limitations in the policy.
Premiums are assumed to be paid at the beginning of the year (or of each modal period if non-annual) and policy values are illustrated as of the end of the year. This illustration assumes that the currently illustrated non-guaranteed elements will continue unchanged for all years shown. This is not likely to occur, and actual values may be more or less favorable than those shown.
Ages refer to the insured's age at the end of the policy year.
In any policy year, premium amounts up to the Base Premium may be directed to index allocations. Any Additional Premium will be allocated to a fixed interest account. At the end of each policy year, up to the entire Accumulation Value may be reallocated to the index allocations.
Base Premium - For the initial Policy Year, Base Premium is premium paid in the Policy Year after the Policy Date, but not to exceed the sum of the Planned Premium for the Policy Year. After the initial Policy Year, Base Premium is premium paid during the Policy Year, but not to exceed the lesser of the sum of the Planned Premium for the Policy Year or the premium paid in the previous Policy Year.
Additional Premium - Premium paid in any Policy Year that exceeds the Base Premium for the Policy Year. This does not include any premium paid on or prior to the first day of the initial Policy Term.
The credited rate applied to an index allocation each policy year is the Annual Index Rate.
Annual Spread - The spread is a preset deduction from the percentage of indexed growth that we use to calculate any indexed interest we credit to your contract each contract year under the monthly average crediting method. The spread is subtracted from the monthly average index rate to determine the indexed interest rate we will credit to your contract. The annual spread is declared at the beginning of each contract year and is guaranteed for the contract year. The spread is shown on the Contract Schedule for the initial contract year and on the annual report for subsequent contract years.
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TP: $\$ 2,943.00$ GP: $\$ 1,471.50$ GA: $\$ 0.00$ GS: 0.00 7P: \$11,858.81

Agent: Hank Progar
September 15, 2010

## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy

Joe Smith
Male, Age 45
Standard Nontobacco

Initial Death Benefit: $\$ 250,000.00$
Initial Death Benefit Option: A (Level)
Planned Annual Premium: $\$ 8,445.05$

Index Options - You can choose to earn interest credits based on the S\&P 500®, the Nasdaq 100, the EuroSTOXX 50, and a blended index option. The blended index is made up of multiple market indexes in fixed percentages, or weights, that will not change during the life of your contract. The indexes and their weights are as follows: Dow Jones Industrial Average (35\%), Barclays Capital US Aggregate Bond (35\%), EuroSTOXX 50 (20\%), and Russell 2000 (10\%).

Fixed Interest Option - You can also choose to earn predictable interest based on rates we establish that are not based on a market index. The initial interest rate is guaranteed for the first contract year. We can change the interest rate at the beginning of each contract year, but the rate will be no less than $2.0 \%$ in all contract years. Fixed interest is calculated and credited daily.

Crediting Methods - If you choose the S\&P 500, Nasdaq 100 or EuroSTOXX 50 options, you can choose either annual point-to-point or monthly sum as your crediting method (or you can allocate some of your money to each crediting method). The blended index option is available with the annual point-topoint and monthly average crediting methods. If you earn any indexed interest during a contract year, we credit the interest to your contract at the end of that contract year.

Participation Rate - The participation rate determines how much of the percentage of indexed growth for an index option we use to calculate any indexed interest we credit to your contract. The percentage of indexed growth allowed by your participation rate will still be subject to the cap(s) or the spread(s) for your selected index(es) and crediting methods. The participation rates for the Annual Point to Point and Monthly Sum allocation options are $100 \%$ and guaranteed for the life of the contract. The participation rate for the Monthly Average allocation are shown on the Contract Schedule for the initial contract year and on the annual report for subsequent contract years and is guaranteed to never be less than $25 \%$.
Caps - A cap is a preset limit on the percentage of indexed growth that we use to calculate any indexed interest we credit to your contract each contract year under the annual point-to-point and monthly sum crediting methods. For annual point-to-point crediting we apply an annual cap. If the percentage change for an index during a contract year exceeds its annual cap, the annual cap percentage is the indexed interest rate we credit to your contract. For monthly sum crediting we use a monthly cap. If the monthly return for an index during a contract month exceeds its monthly cap, we use the monthly cap percentage to calculate the indexed interest rate we credit to your contract. Annual caps and monthly caps are declared at the beginning of each contract year and are guaranteed for the contract year. The caps are shown on the Contract Schedule for the initial contract year and on the annual report for subsequent contract years.

Annual Point-to-Point Crediting: With annual point-to-point crediting the value of each index is captured on the last business day before the contract is issued. It is then captured exactly one year later (and then on the last business day before each subsequent contract anniversary). The prior year's index value is subtracted from the current year's index value to determine how much the index has changed over that contract year. The difference is then divided by the prior year's index value to determine the percentage of change that took place during the contract year. The participation rate and the annual cap are then applied to determine the indexed interest rate that we will credit to the portion of your contract value allocated to that index option for the contract year. If the result is a negative percentage, the portion of your contract value allocated to that index option will not lose any value, but it will receive no indexed interest for that contract year.

Monthly Sum Crediting: With monthly sum crediting, the value of each index is captured on the last business day before the contract is issued. It is captured again 12 more times each year, on the last business day before each of your contract's monthly anniversaries. The prior month's index value is subtracted from the current month's index value to determine how much the index has changed over that contract month. The difference is then divided by the prior month's index value to determine the percentage of change that took place during the contract month. For any month in which the monthly percentage of change exceeds the monthly cap for that index, the monthly cap percentage will be used to calculate the indexed interest rate you will receive. At the end of each contract year, we apply the participation rate to the total of the 12 monthly percentages (whether positive or negative) to determine the indexed interest rate that we will credit to the portion of your contract value allocated to that index option for the contract year. If the result is a negative percentage, the portion of your contract value allocated to that index option will not lose any value, but it will receive no indexed interest for that contract year.
Monthly Average Crediting: With monthly average crediting, the value of each index is captured on the last business day before the contract is issued. It is captured again 12 more times each year, on the last business day before each of your contract's monthly anniversaries. At the end of the contract year, the 12 values are added together and then divided by 12 to find the average. The starting index value for that contract year is subtracted from this average, and the difference is divided by the starting index value to determine the percentage of change that took place during the contract year. We then subtract the spread from the percentage of change. If the result is positive, this is the indexed interest rate that we will credit to the portion of your contract value allocated to that index option for that contract year. If the result is a negative percentage, the portion of your contract value allocated to that index option will not lose any value, but it will receive no indexed interest for that contract year.
Calculating the Indexed Interest Rate for the Blended Index: We determine the indexed interest rate for the blended index by calculating the annual index return percentage for each index in the blend using either the annual point-to-point or monthly average crediting method described above. We then combine the percentages according to the weight of each index.
With the annual point-to-point crediting method, we apply the participation rate and the annual cap to determine the indexed interest rate that we will credit to the portion of your contract value allocated to that index option for the contract year. If the result is a negative percentage, the portion of your contract value allocated to that index option will not lose any value, but it will receive no indexed interest for that contract year.

With the monthly average crediting method, we apply the participation rate and then deduct the annual spread to determine the indexed interest rate that we will credit to the portion of your contract value allocated to that index option for the contract year. If the result is a negative percentage, the portion of your contract value allocated to that index option will not lose any value, but it will receive no indexed interest for that contract year.
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TP: $\$ 2,943.00$ GP: $\$ 1,471.50$ GA: $\$ 0.00$ GS: $\$ 0.00$ 7P: \$11,858.81
Agent: Hank Progar

## GenDex Foundation Life Insurance Illustration

A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy
Joe Smith
nitial Death Benefit: $\$ 250,000.00$
Male, Age 45
Initial Death Benefit Option: A (Level)
Standard Nontobacco
Planned Annual Premium: $\$ 8,445.05$
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Agent: Hank Progar

## Input Summary

## Activities Page

## Producer Information

Producer:
Jurisdiction:

Universal Life
Product Type:
Hank Progar
Florida

## Source Information

Jurisdiction:
Presentation Type:
None
Product Selection
Product:

## GenDex Foundation

## Client Page

## Client Information - First Insured

First Name:
Last Name:
Joe

Gender:
Age Calculation:
Issue Age:
Jurisdiction:
Risk Information - First Insured
Risk Classification:
Table Rating:
Flat Extra Amount:
Flat Extra Duration:

Smith
Male
Enter Age
45
Florida

Standard Nontobacco
None
$\$ 0.00$
Maturity


## Death Benefit and Funding

## Death Benefit

Tax Compliance:
Cash Value Accumulation Test

## Face Amount

Face Solve Type:
None

Specify Amount
Specify Amount

Face Amount
\$250,000.00

Term Amount
$\$ 0.00$

From
1

Through
Maturity

## Death Benefit Option

Option
A (Level)

From
1

Through
Maturity

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GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy

## Premium

| MEC Avoidance: | Yes - Adjust Premium and Withdrawals |
| :--- | :--- |
| First Year Lump Sum: | $\$ 0.00$ |
| Existing Contract is a MEC: | Not Selected |
| 1035 Exchange Amount: | 0.00 |
| 1035 Exchange Basis: | 0.00 |
| Scheduled Premium |  |
| Premium Solve Type: | Level Premium |


| Frequency | Premium |
| :--- | :--- |
| Annual | Solve |

Disbursement
Loan Interest Type
Disbursement Method

Amount
Adjustment

## From 1

Through<br>Maturity

Type
None
Loan Allocation Type:
Solve
Target:
Target Amount:
Target Duration:

Amount


Method

100\% Participating

Endowment
$\$ 0.00$
100

## Riders Page

## Rider Information

Waiver:
First Insured Waiver of Specified Premium:
Long Term Care
Accelerated Benefit:
Other Insured Rider
Other Insured Rider:
Units of Child Term Rider:
Loan Protection Rider:
Enhanced Liquidity Option:

None
$\$ 0.00$
No

Not Selected
None
No
None

From Through

## Index Allocation Page

## Rate Information

Optional 1\% Floor Guarantee: Yes

## Premium Allocations

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Agent: Hank Progar

GenDex Foundation Life Insurance Illustration
A Flexible Premium Adjustable Fixed Index Universal Life Insurance Policy

| Account | Allocation |
| :--- | :--- |
| Monthly Sum S\&P 500 | $100 \%$ |
| Monthly Sum Nasdaq -100 | $\mathrm{n} / \mathrm{a}$ |
| Monthly Sum EuroStoxx 50 | $\mathrm{n} / \mathrm{a}$ |
| Annual Point-to-Point S\&P 500 | $\mathrm{n} / \mathrm{a}$ |
| Annual Point-to-Point Nasdaq-100 | $\mathrm{n} / \mathrm{a}$ |
| Annual Point-to-Point EuroStoxx 50 | $\mathrm{n} / \mathrm{a}$ |
| Annual Point-to-Point Blended Index | $\mathrm{n} / \mathrm{a}$ |
| Monthly Average Blended Index | $\mathrm{n} / \mathrm{a}$ |
| 100 Interest Earning Account | $\mathrm{n} / \mathrm{a}$ |


| Assumed Rate | From | Through |
| :--- | :--- | :--- |
| Assumed Rate | 1 | Maturity |

## Reports Page

## Reports Options

Revised Illustration:

## Producer Information

Producer:

## Producer Override

Organization Name:
Business Name:
Address Line 1:
Not Selected

Address Line 2:
City:
Jurisdiction:
Zip:
Florida

Phone Number:
34471
Fax Number:
352-690-9574

## Reports Display

Hypothetical Reports

Cover Page:
Narrative Summary:
Numeric Summary:
Basic Ledger:
Loan Ledger:
Supplemental Footnotes:
Additional Key Terms:

Selected
Selected
Selected
Selected
Not Selected
Selected
Selected

