

Bill Board
1 Pawn Lane
Lake Hiawatha, NJ 00012
(973) 385-2365
ByBillBoard@optionline.com

SUMMARY OF QUALIFICATIONS

- Expert in utilizing Compared Sales Analysis, Cost Approach, and Income Approach to develop opinion of market value for residential properties, 2-4 family income producing properties, and mixed use properties for mortgage banking, government funded loans, private estates, and tax purposes.
- Trained appraisal apprentices and reviewed peer appraisal reports; led a training class on Act Intelligence! for sales team.
- Founded the Local Appraisers' Association; expertise, professional standing and solid ethics warranted the respect of peers and led to the development of the association.
- Successfully maintained primary sales and marketing support for all Fortune 500 accounts.
- Established a client base of leading area lenders.

EXPERIENCE

RESIDENTIAL APPRAISER

11/04-Present **Distefano Appraisal Services**
10/07-Present **RAS Associates**
2/02-Present **Sobol & Associates**
2/02-Present **CRB Appraisal Services**

REAL ESTATE SALES PERSON

5/08-Present **Weichert Realtors**
9/06-5/08 **Century 21 Prudente**
9/04-9/06 **Weichert Realtors**

AREAS OF EXPERTISE

- HUD Approved FHA Appraiser
- Highest & Best Use
- Condominium Unit or PUD Unit
- Small Residential Income Properties
- Unique and Difficult Properties
- Vacant Land
- Mold and Hazardous Materials Found in the House
- Comparable Sales Selection/New DEP Land Use Regulations
- Mortgage and Housing Market

LICENSURE

Certified Residential Appraiser
State of New Jersey 2002

Licensed Real Estate Person
State of New Jersey 2004

EDUCATION

1998, Rutgers the State University
New Brunswick, NJ
Bachelor of Arts in Communications

AFFILIATIONS

Appraisal Institute, Associate Member, 2008
North Central Jersey Association of Realtors, Member, 2004
National Association of Realtors, Member, 2004