

# NEIL KALIN



Neil has years of experience in commercial arbitration, helping parties navigate legal disputes from a “business” point of view. Neil’s experience as in-house counsel for more than 20 years provides him with a unique business/legal perspective to dispute resolution, appreciated by attorneys and clients alike.

## EDUCATION

B.S. Advertising, University of Illinois, Urbana-Champaign	1982
J.D., UCLA School of Law	1985
Federal Communications Law Journal	

## DESIGNATIONS AND PROFESSIONAL LICENSES

Admitted to State Bar of California	1985
Certificate of Public Accountancy	1985
Certified International Property Specialist	2001
Admitted to U. S. Supreme Court	2001
Arbitrator, American Arbitration Association	1995 - present

## ALTERNATIVE DISPUTE RESOLUTION EXPERIENCES AND TRAINING

**Sole Arbitrator:** Real estate broker commission under apartment listing agreement; Commercial property liquidated damages; New home construction deposit dispute; Specific performance; Real estate broker commission pursuant to commercial lease listing; Breach of contract for appraisal services; Breach of lease, miscalculation of rent for dental office; Collection of unsecured note; Commercial property co-maintenance agreement; Partnership dissolution

**ADR Training:** *Managing the Arbitration Process for Efficiency and Economy*, American Arbitration Association, 2012; *Challenges at the Preliminary Hearing*; American Arbitration Association, 2012; *Arbitrator Boundaries*, American Arbitration Association, 2012, 2011; *Advanced Mediation Practice*, Institute for Dispute Resolution, Pepperdine University, 1995; *Advanced Mediation Training*, JAMS/Endispute; *Mediation Skills for Real Estate Professionals*, Los Angeles County Bar Association/Dispute Resolution Services.

## WORK HISTORY

California Association of REALTORS®  
Assistant General Counsel

1987 - present

- Senior Legal Advisor to Standard Forms Advisory Committee: Responsible for overall substantive legal content of over 125 standard forms for use throughout California in hundreds of thousands of transactions yearly including residential and commercial real estate purchase agreements and related disclosures and addenda, landlord-tenant documents, and brokerage office management agreements among others. Draft, review and revise forms as applicable and provide legal advice to committee of practicing real estate licensees and attorneys.
- Lead Author on *amicus curiae* briefs submitted by C.A.R. to State and Federal appellate level courts. Draft 6 – 10 briefs per year on issues of concern to C.A.R. such as real estate broker liability and disclosure, private property rights, eminent domain and contract interpretation.
- Answer legal hotline as part of team that responds to nearly 90,000 calls per year from real estate licensee members of C.A.R.
- Mediator Trainer, California Association of REALTORS® Real Estate Mediation Center for Consumers, 2012 and 2013
- Teach real estate licensee' continuing education courses on purchase agreements, risk management and distressed properties. Develop special projects such as small claims manual and sample letter library. Conduct public presentations before REALTORS® and attorneys. Manage and edit content for legal section of C.A.R. website.

## PROFESSIONAL ASSOCIATIONS

Co-chair, Real Estate Sales and Brokerage Subsection of Real Property Law Section of State Bar of California

Member, Appellate Court Section of Los Angeles County Bar Association

Member, Real Property Section and Alternative Dispute Resolution Section of American Bar Association

## PUBLIC PRESENTATIONS (SELECTED)

“Representing Broker Clients in this Fast-Paced Market and Changing Regulatory Environment” (State Bar of California Annual Meeting, October 2013; Real Property Section of State Bar of California, September 2013)

“When Subordinates Attack: Legal, Ethical and Insurance Coverage Issues That Arise When agents Act Outside the course and Scope of their Relationship with the Broker” (Real Estate Sales and Brokerage Subsection of Real Property Law Section of State Bar of California, April 2013; January 2013)

“C.A.R. Residential Purchase Agreement: Traps for the Unwary” (State Bar of California Annual Meeting, October 2012; Real Estate Sales and Brokerage Subsection of Real Property Law Section of State Bar of California, January 2013”

"Forms and Issues in a Typical Residential Real Estate Transaction" (Guest Lecturer – Whittier Law School, April 2013)

"Electronic Signatures in Real Estate Transactions: Harder or Just Different? Is the Problem Real or Perceived?" (California Escrow Association, 58<sup>th</sup> Annual Conference, October 2013)

"Fraud Prevention and Education" (National Association of Hispanic Real Estate Professionals, Regional Conference, September 2013)

## **PUBLICATIONS (SELECTED)**

*"Enforcement of Arbitration Awards Concerning Deposits held in Escrow," Real Estate Law Journal, Winter, 1994*

*"Dispute Resolution in California Residential Real Estate Purchase Contracts and in REALTOR® Membership Organizations," DRS Newsletter, Spring 2001*

*"Understanding Mediation and Arbitration: Through the Prism of the C.A.R. Residential Purchase Agreement," C.A.R. Legal Webinar, Summer 2011*

*"Real Property Purchase and Sale Transactions," California Real Estate Forms, Miller & Starr, Volume 1A, Contributing Author, 2013*

*"The Basics of Representing Foreign Buyers in the U.S.," Global Perspectives in Real Estate, Fourth Quarter, 2005*

*"Go Global, Be Legal, Get Paid," Global Perspectives in Real Estate, Fourth Quarter, 2001*

*"Which Rules Apply? Representing U.S. Clients in Real Property Abroad," Global Perspectives in Real Estate, Second Quarter, 2001*

## **VOLUNTEER POSITIONS**

Listener and Reader, New Open World Academy, 2010 - present

Packager, Operation Gratitude, 2010 - present

Appellate Court Experience, North Hollywood High School – 2014, Los Angeles High School for the Arts – 2013, Wilson High School - 2012