

Farm and Ranch Contract: _____

Property Identifier _____

OKLAHOMA REAL ESTATE COMMISSION

*This is a legally binding contract if not understood seek legal advice from an attorney
This form is recommended for use by only licensees who specialize in farm, ranch and recreational land transactions*

**OKLAHOMA UNIFORM CONTRACT OF SALE OF REAL ESTATE
FARM, RANCH AND RECREATIONAL LAND**

CONTRACT DOCUMENTS. The Contract is defined as this document with the following attachments(s):

(check supplements as applicable)

- Legal Description
- Accessories
- Rural Property Conventional Loan
- Seller Financing
- Removal of Livestock

- Supplement
- Exhibit A
- Exhibit B
- _____
- _____

PARTIES. THE CONTRACT is entered into between:

_____ "Seller"
and _____ "Buyer"

The Parties' signatures at the end of the Contract, which includes any attachments or documents incorporated by reference, with delivery to their respective Brokers, if applicable, will create a valid and binding Contract, which sets forth their complete understanding of the terms of the Contract. This agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, successors and permitted assigns. The Contract shall be executed by original signatures of the parties or by signatures as reflected on separate identical Contract counterparts (carbon, photo, fax or other electronic copy). The parties agree that as to all aspects of this transaction involving documents an electronic signature shall have the same force and effect as an original signature pursuant to the provisions of the Uniform Electronic Transactions Act, 12A, Oklahoma Statutes, Section 15-101 et seq. All prior verbal or written negotiations, representations and agreements are superseded by the Contract, which may only be modified or assigned by a further written agreement of Buyer and Seller.

1. **PURPOSE.** The undersigned Buyer hereby agrees to purchase from the undersigned Seller the following real property, to wit:

2. **PROPERTY.** The land, appurtenances, improvements, accessories and crops are collectively referred to as the "Property".

A. **LAND.** The land situated in _____ County, Oklahoma, described as follows:

_____, or as described on
the **attached Legal Description Supplement**, also known as (property address/zip code) _____

(Check one)

1) together with all of Seller's right, title, interest and estate in and to oil, gas and other minerals in and under the Land not previously reserved or conveyed of record, The Seller does not warrant the amount of minerals owned or that the Seller owns any minerals whatsoever, unless specifically provided in the Special Provisions Paragraph of the Contract.

OR

less and except; all oil, gas and other minerals related to the extraction of oil & gas and the following specific mineral interests, _____, in and under the Land; all other unspecified minerals in and under the land will transfer with the surface rights.

2) together with all of the buildings, structures and improvements in, on or under the Land, and existing rural water tap rights, if any, including applicable certificates and all rights thereto (the "Improvements");

3) together with all of the appurtenances belonging thereto and all of Seller's right, title and interest in and to all streets, alleys and other public ways adjacent to the Land;

4) together with all rights to any Natural Gas supply agreements with Natural Gas mineral owners, lease holders or producers, if any. The Seller does not warrant the future execution of these agreements;

5) subject to existing zoning ordinances, restrictions, easements, rights of way and _____.

B. **IMPROVEMENTS.** The following items, if existing on the Property, unless otherwise excluded, shall remain with the Property at no additional cost to Buyer:

1) Farm, Ranch and Recreation Land Improvements. The following **permanently installed and built-in items**, if any: windmills, tanks, barns, pens, fences, gates, sheds, outbuildings, corrals; and: _____

2) House(s). Number of houses on the property (Check One) : NONE or _____ (number)

3) Residential Improvements, if any. The house, garage and all other fixtures and improvements attached to the above-described real property, including without limitation, the following **permanently installed and built-in items**, if any: all equipment and appliances, valances, screens, shutters, awnings, wall-to-wall carpeting, mirrors, ceiling fans, attic fans, mailboxes, television antennas and satellite dish systems and equipment, heating and air conditioning units, security and fire detection equipment, wiring, plumbing and light fixtures, chandeliers, water softener system, kitchen equipment, garage door openers, cleaning equipment, shrubbery,

Farm and Ranch Contract: _____
Property Identifier _____

landscaping, outdoor cooking equipment, and all other property owned by Seller and attached to the above described real property, and: _____

C. **ACCESSORIES.** The following items, if existing on the Property, unless otherwise excluded, shall remain with the Property at no additional cost to Buyer:

1) **Farm, Ranch and Recreation Accessories.** The following described related accessories (check items of conveyed accessories):

- | | | | |
|---|--|---|--|
| <input type="checkbox"/> portable buildings | <input type="checkbox"/> hunting blinds | <input type="checkbox"/> game feeders | <input type="checkbox"/> livestock feeders and troughs |
| <input type="checkbox"/> irrigation equipment | <input type="checkbox"/> submersible pumps | <input type="checkbox"/> pressure tanks | <input type="checkbox"/> fuel tanks if owned (propane, gasoline, diesel) |
| <input type="checkbox"/> corrals | <input type="checkbox"/> chutes | <input type="checkbox"/> gates | <input type="checkbox"/> See Accessories Supplement |

2) **Residential Accessories, if any.** The following described related accessories, if any: window air conditioning units, stove, fireplace screens, curtains and rods, blinds, window shades, draperies and rods, controls for satellite dish systems, controls for garage door openers, entry gate controls, door keys, mail box, mailbox keys, above ground pool, swimming pool equipment and maintenance accessories, artificial fireplace logs and _____

D. **CROPS.** Unless otherwise agreed in writing, Seller has the right to harvest all growing crops until delivery of possession of the Property.

(Check One) Grasses and trees are are NOT considered crops in the Contract.

E. **EXCLUSIONS.** The following improvements, accessories and crops will be retained by Seller and excluded from this Contract: _____

3. **TIME PERIODS SPECIFIED IN CONTRACT.** Time periods for Earnest Money Deposit, Proof of Funds, Investigations, Inspections and Reviews and Financing Supplement Agreement shall commence on _____ (Time Reference Date), regardless of the date the Contract is signed by Buyer and Seller. The day after the Time Reference Date shall be counted as day one (1). If left blank, the Time Reference Date shall be the third day after the last date of signatures of the parties.

4. **TERMS.**

A. **PURCHASE PRICE.** Buyer shall pay for the Property the sum of (\$ _____) (sum of B, C & D below) payable as follows:

B. **EARNEST MONEY.** The sum of \$ _____ as Earnest Money, shall be deposited in the trust account of _____ or if left blank, the Listing Broker's trust account

with submission of this contract or within _____ days after the day of the final signature(s) executing this Contract, to be applied on the purchase price and/or closing costs, if any, at the time of closing. If Buyer fails to deposit the Earnest Money as required by this Contract, Buyer will be in default.

C. **CASH AT CLOSING.** Cash portion of Purchase Price payable by Buyer \$ _____.

D. **LOAN FUNDING.** The sum of all financing described below (excluding any loan funding fee or mortgage insurance premium) is \$ _____.

E. **ADJUSTED PURCHASE PRICE.** The Purchase Price (check one): will will not be adjusted based on the survey required by Paragraph 6.A. If the Purchase Price is adjusted, the Purchase Price will be calculated on the basis of \$ _____ per acre. If the Purchase Price is adjusted by more than _____%, either party may terminate this Contract by providing written notice to the other party within _____ days after the terminating party receives the survey. If neither party terminates this Contract or if the variance is _____% or less, the adjustment will be made to the amount in:

(Check One): 4.C. 4.D. proportionately to 4.C. and 4.D.

5. **FINANCING.** The portion of the Purchase Price not payable in cash will be paid as follows (check applicable items below):

A. **CONVENTIONAL LOAN.** This Contract is subject to financing described in the attached **Convention Loan Supplement** for one or more third party mortgage loans in the total amount of \$ _____. (Excluding any loan funding fee or mortgage insurance premium).

B. **SELLER FINANCING.** As reflected on the attached **Seller Financing Supplement**.

C. **This Contract is "CASH ONLY" and is NOT subject to ANY FINANCING REQUIREMENTS.**

(Check One) This Contract is subject to is NOT subject to verification of Buyer's Proof of Funds below:

1) **Proof of Funds:** Buyer shall provide the following within three (3) days after the Time Reference Date in Paragraph 9:

a. A letter of financial capabilities from a banking institution on bank letter head verifying that Buyer has the necessary cash or line of credit in an amount equal to or in excess of the Purchase Price herein.

OR

b. A copy of a Bank Statement showing sufficient funds to fulfill the Buyer's obligations of this Contract.

c. Buyer hereby gives permission to the Seller and the Seller's Broker, if applicable, or representatives to contact the banking institution providing the letter of financial capabilities or the financial institution shown on the copy of a Bank Statement, to verify said information.

2) If Buyer does not provide proof of funds as indicated in 5.C.1) of this subparagraph, this Contract shall become null and void.

3) If banking or financial institution information provided can not be verified to the satisfaction of the Seller within two (2) business days after receipt the Seller may cancel this Contract with written notice by mail, photo, fax or electronic copy delivered to the Buyer as provided in the Notices Paragraph 27.

6. **TITLE EVIDENCE.** Seller, within _____ days (Ten (10) days if left blank) prior to Closing Date, agrees to make available to Buyer Title Evidence as follows:

A. Abstracting

- 1) Seller shall furnish a complete surface-rights-only Abstract of Title, last certified to a date subsequent to the Time Reference Date as stated in Paragraph 9, by an Oklahoma licensed and bonded abstract company;
OR
 A copy of Seller's existing owner's title insurance policy issued by a title insurer licensed in the State of Oklahoma together with a supplemental surface-rights-only abstract last certified to a date subsequent to the Time Reference Date, by an Oklahoma licensed and bonded abstract company; and,
- 2) A current Uniform Commercial Code Search Certificate.

B. Required Form of Title Evidence:

(Check one)

- 1) Abstract of Title (unless otherwise specified in the Special Provisions Paragraph 16).
 - a. Seller, at **Seller's Expense** shall pay all abstracting pursuant to subparagraph 6.A. and a Mortgage Inspection Certificate (a representation of the boundaries of the Property and the improvements thereon, if required by Lender).
 - b. Buyer shall pay, at **Buyer's expense**, the attorney's Title Opinion, not for purposes of Title Insurance, and all other costs associated with obtaining a Mortgagee's Title Insurance Policy, if required by the Lender(s).
- 2) Commitment for Owner's Title Insurance Policy (unless otherwise specified in Closing and Funding Paragraph 14).
- 3) **Access Notice: Broker advises Buyer to determine physical and legal access availability to their satisfaction.**

C. (Check appropriate Seller's and Buyer's Expense)

Seller's Expense: _____ Buyer's Expense: _____ (Boxes NOT checked are NOT APPLICABLE)

<input type="checkbox"/>	<input type="checkbox"/>	The premium for such surface-rights-only Owner's Title Policy
<input type="checkbox"/>	<input type="checkbox"/>	All surface-rights-only abstracting (prior to closing fees)
<input type="checkbox"/>	<input type="checkbox"/>	A Mortgage Inspection Certificate (a representation of the boundaries of the Property and the improvements thereon), if required by Lender(s)
<input type="checkbox"/>	<input type="checkbox"/>	The attorney's fees for examination of the abstract (Base or Supplemental) as required by Title Company
<input type="checkbox"/>	<input type="checkbox"/>	The final title report and/or recertification fee as required by Title Company (post-closing fees)
<input type="checkbox"/>	<input type="checkbox"/>	The Mortgagee's Title Insurance Policy, if any

7. SURVEY AND TITLE REVIEW.

A. SURVEY. The survey or boundary (Pin Stake) survey must be made by a surveyor acceptable to the Title Company and any Lender. **(check one box only):**

- 1) Within _____ days after the **Time Reference Date** of this Contract, Seller, at Seller's expense, shall furnish a new survey to Buyer.
- 2) Within _____ days after the **Time Reference Date** of this Contract, Buyer, at Buyer's expense, shall obtain a new survey.
- 3) Within _____ days after the **Time Reference Date** of this Contract, Seller shall furnish Seller's existing survey of the Property to Buyer and the Title Company, along with Seller's affidavit acceptable to the Title Company for approval of the survey. The existing Survey (check one): will will not be recertified to a date subsequent to the **Time Reference Date** of this Contract at the expense of (check one): Buyer Seller. If the existing survey is not approved by the Title Company or Buyer's Lender, a new survey will be obtained at the expense of (check one): Buyer Seller no later than _____ days (three (3) days if left blank) prior to the Closing Date.
- 4) Survey is NOT REQUIRED (see subparagraph 7.E.4)
- 5) Other: _____

B. OBJECTIONS. Buyer shall have _____ days (ten (10) days if left blank) after receipt to examine the Title Evidence and to deliver Buyer's objection to Title. In the event the Title Evidence is not made available to Buyer within ten (10) days prior to Closing Date, said Closing Date shall be extended to allow Buyer the ten (10) days from receipt to examine the Title Evidence.

C. SELLER TO CORRECT ISSUES WITH TITLE (IF APPLICABLE), POSSIBLE CLOSING DELAY. Upon receipt by Seller, or in care of Seller's Broker, if applicable, of any title requirements reflected in an Attorney's Title Opinion or Title Insurance Commitment, based upon the standard of marketable title set out in the Title Examination Standards of the Oklahoma Bar Association, the parties agree to the following:

- 1) Seller, at Seller's expense, shall make reasonable efforts to obtain and/or execute all documents necessary to cure title requirements identified by Buyer;
- 2) Delay Closing Date for _____ days (thirty (30) days if left blank), or a longer period as may be agreed upon in writing, to allow Seller to cure Buyer's title requirements. In the event Seller cures Buyer's objection prior to the delayed Closing Date, Buyer and Seller agree to close within five (5) days of notice of such cure. In the event that title requirements are not cured within the time specified in this Paragraph, the **Buyer may cancel the Contract and receive a refund of Earnest Money;** and
- 3) Buyer agrees to accept title subject to: (a) utility easements serving the property, (b) building and use restrictions of record, (c) set back and building lines, (d) zoning regulations, and (e) reserved and severed mineral rights, which shall not be considered objections for requirements of Title.

D. SURFACE LEASES. Seller shall provide Buyer with copies of existing written leases and give written notice of oral leases within _____ days (three [3] days if left blank) of the Time Reference Date. **If there are NO existing Leases this paragraph is not applicable.**

- 1) If Seller **does not provide** copies of existing said written leases or give written notice of oral leases within the three (3) days after the Time Reference Date the provisions of Paragraph 20 shall apply. The Seller shall be in default of this Agreement.

- 2) This Contract is subject to Buyer review, acceptance and approval of said leases, if any, within five (5) days of the receipt of said leases.
- 3) **If the Buyer fails to give notice of objection to the leases, as above, the leases shall be deemed acceptable to the Buyer.**
- 4) The following Leases will be permitted exceptions in the Title Policy and will not be a basis for objection to title: _____

E. BROKER NOTICES.

- 1) Abstract or Title Policy. Broker advises Buyer to have an abstract of title covering the Property examined by an attorney of Buyer's election or Buyer should be furnished with or obtain a Title Policy. If a Title Policy is furnished, the Commitment should be promptly reviewed by an attorney of Buyer's choice due to the time limitations on Buyer's right to object in subparagraph 7.B.
- 2) Annexation. If the Property is located outside the limits of a municipality, Seller notifies Buyer that the Property may now or later be included in the extraterritorial jurisdiction of a municipality and may now or later be subject to annexation by the municipality. Each municipality maintains a map that depicts its boundaries and extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction. To determine if the Property is located within a municipality's extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction, contact all municipalities located in the general proximity of the Property for further information.
- 3) Unimproved Property Located in the Area of a Utility Service Provider. If the Property is located in an area of a utility service provider and the Property does not receive water or sewer service from the utility service provider on the date the Property is transferred, the Broker advises Buyer to obtain costs estimates necessary to utilize said services.
- 4) Exterior Fences and Roadways. Broker advises that exterior fences and roadways may or may not be located on a surveyed boundary.
- 5) Water Rights and Permits. Contact the Oklahoma Water Resources Board.
- 6) Oil & Gas and other Mineral Rights. Contact the Oklahoma Corporation Commission.
- 7) Mining Operations and Permits. Contact Oklahoma Department of Mines.

8. **ACCEPTANCE OF PROPERTY.** Buyer, upon accepting Title or transfer of possession of the Property, shall be deemed to have accepted the Property in its then condition. No warranties, expressed or implied, by Sellers, or Seller's Broker and/or their associated licensees, with reference to the condition of the Property, shall be deemed to survive the Closing.

9. INSPECTIONS, ACCESS AND UTILITIES.

- A. The Buyer agrees and acknowledges that Seller, Seller's Broker and their licensed associates, are not experts regarding the condition of the Property. No representations, warranties, or guarantees regarding the condition of the Property, or environmental hazards, are expressed or implied except as may be specified by Seller in the Special Provisions Paragraph 16.
- B. Buyer shall have _____ days (ten (10) days if left blank) after the **Time Reference Date** to complete any investigations, inspections, and reviews by inspectors selected by Buyer and licensed by the state or otherwise permitted by law to make inspections. Seller shall permit Buyer and Buyer's Broker, if applicable, access to the Property at reasonable times. Seller shall pay for turning on existing utilities for inspections. **Notice.** Buyer should determine the availability of utilities to the Property suitable to satisfy Buyer's needs. The Broker advises Buyer to obtain Termite, Home, Radon Gas, Mold, Septic, Well and Environmental Inspections.
- C. Buyer, at Buyer's expense, shall have the right to enter upon the Property, together with Buyer's representative(s), independent contractor(s) and/or any other person Buyer deems qualified, to conduct any and all investigations, inspections, tests, studies and reviews. If the property and buildings thereon are secured by locks, the Seller will provide access within 24 hours of a written request. Excepting only the negligence of Seller or a condition caused or permitted by Seller, Buyer shall indemnify, protect, defend and hold Seller harmless from and against any and all claims, demands, losses, liabilities, costs, fees and expenses (including attorney's and consultant's fees) arising out of or related to Buyer's entry onto the Property in connection with any testing or investigation performed pursuant to this Contract. Buyer's investigations, inspections and reviews may include, but may not be limited to, the following:
- 1) **Flood, Storm Run-off Water, Storm Sewer Back-up or Water History**
 - 2) **Roof, Structural members, roof decking, coverings and related components**
 - 3) **Hazard Insurance**
 - 4) **Structural Inspection**
 - 5) **Use of Property** (property use restrictions, building restrictions, easements, restrictive covenants, zoning ordinances and regulations)
 - 6) **Square Footage/Acreage** (buyer shall not rely on any quoted square footage and/or acreage and shall have the right to measure the property)
 - 7) **Home Inspection** (if applicable)
- D. **ENVIRONMENTAL MATTERS.** Buyer is advised that the presence of wetlands, toxic substances, including asbestos and wastes or other environmental hazards, or the presence of a threatened or endangered species or its habitat may affect Buyer's intended use of the property. This offer **is** **is not** contingent upon the Buyer, at Buyer's cost, obtaining an acceptable Environmental Site Assessment Report within the time frame set in the Inspection, Access and Utilities subparagraph 9.B. If the Environmental Site Assessment Report is not obtained in the specified time period, this contingency shall be considered waived by the Buyer.
- E. **EQUIPMENT AND SYSTEMS.** Within _____ days (ten (10) if left blank) from the **Time Reference Date** of this Contract, Buyer, at Buyer's expense, shall have the right to inspect all fixtures and equipment relating to plumbing, heating and cooling, electrical systems and any other equipment or systems and shall report any item not in normal working order, in writing, to Seller, in care of Seller's Broker, if applicable, including a copy of the estimated cost to repair such items. If the total estimated cost to Seller of such repairs and replacement required by this paragraph exceeds \$ _____, Seller shall have the option to cancel and terminate this Contract within forty-eight (48) hours of being advised of such estimate unless Buyer agrees, in writing, to pay repair and replacement costs in excess of such amount.
- F. **WOOD DESTROYING INSECTS INSPECTION.** Buildings on property, if any. Within _____ days (ten (10) if left blank) from the **Time Reference Date** of this Contract, Buyer shall have the right to have the Property inspected by Buyer's choice of a licensed exterminating company and deliver to Seller, in care of Seller's Broker, if applicable, an infestation report. The expense of such report shall be the Buyer's expense. In the event the report shows visible infestation or visible damage, Seller agrees, at Seller's expense, to treat and/or repair same, provided the estimated cost to cure such infestation or damage does not exceed \$ _____. If the estimated cost exceeds

Farm and Ranch Contract: _____
Property Identifier _____

such amount, Seller shall have the option to cancel and terminate this Contract within forty-eight (48) hours of being advised of such estimate unless Buyer agrees, in writing, to pay any costs in excess of such amount.

G. BUYER'S RIGHT TO OBJECT OR CANCEL. If, upon Buyer's investigation, inspections and reviews, the Buyer shall give written notice to the Seller of:

1) Removal of Contingencies, which indicates acceptance of the reports with NO OBJECTIONS.

OR

Objections to items in the report along with a copy of the report(s) by delivery to the Seller, in care of Seller's Broker, if applicable, within the respective time frames. The Seller shall be given _____ days (three (3) days if left blank) to cure the objections at the Seller's expense or enter into a written agreement with the Buyer to have a dollar amount to be adjusted at closing, as a Seller's expense.

2) If the Seller does not cure the objections and does not enter into a written agreement with the Buyer to have a dollar amount to be adjusted from the proceeds at closing as a Seller's expense within the respective time frames, the Buyer may cancel and terminate this Contract and receive a refund of the earnest money by delivering written notice to the Seller, in care of Seller's Broker, if applicable, as provided in Paragraph 27 within twenty-four (24) hours of the expiration of the time period specified in this provision.

H. EXPIRATION OF BUYER'S RIGHT TO CANCEL CONTRACT. Failure of the Buyer to complete one of the following within the respective time frames shall constitute acceptance of the Property regardless of its condition:

1) Perform any Investigations, Inspections or Reviews.

2) Deliver a written list of objections or items to be treated, repaired and replaced.

10. SELLER'S DISCLOSURES. Except as otherwise disclosed in this Contract, **Seller has no knowledge of the following** (check as applicable):

A. Flooding of the Property which has had a material adverse effect on the use of the Property.

B. Pending or threatened litigation, condemnation, or special assessment affecting the Property.

C. Dumpsite, landfill, or underground tanks or containers now or previously located on the Property.

D. Wetlands, as defined by federal or state law or regulation, affecting the Property.

E. Threatened or endangered species or their habitats affecting the Property.

F. Other: _____.

11. GOVERNMENT PROGRAMS: The Property is subject to the government programs listed below or on the attached exhibit: _____

Seller shall provide Buyer with copies of all governmental program agreements. Any allocation or proration of payment under governmental programs is made by separate agreement between the parties which will survive Closing.

12. RESIDENTIAL PROPERTY CONDITIONS.

Check if there is NO residential house(s) on the Property. (If checked disregard this paragraph).

A. RESIDENTIAL PROPERTY CONDITION DISCLOSURE. No representations by Seller regarding the condition of Property or environmental hazards are expressed or implied, other than as specified in the Oklahoma Residential Property Condition Disclosure Statement ("Disclosure Statement") or the Oklahoma Property Condition Disclaimer Statement ("Disclaimer Statement"), if applicable. A real estate licensee has no duty to Seller or Buyer to conduct an independent inspection of the Property and has no duty to independently verify accuracy or completeness of any statement made by Seller in the Disclosure Statement and any amendment or the Disclaimer Statement.

B. LENDER REQUIRED REPAIRS AND TREATMENTS. Unless otherwise agreed in writing, neither party is obligated to pay for lender-required repairs, which includes treatment for wood destroying insects. If the parties do not agree to pay for the lender required repairs or treatments, this Contract will terminate and the Earnest Money will be refunded to Buyer. If the cost of lender required repairs and treatments exceeds _____% of the Purchase Price, Buyer may terminate this Contract and the Earnest Money will be refunded to Buyer.

C. RESIDENTIAL SERVICE CONTRACTS. Buyer may purchase a residential service contract from a residential service company licensed by the state. If Buyer purchases a residential service contract, Seller shall reimburse Buyer at closing for the cost of the residential Contract in an amount not to exceed \$_____. Buyer should review any residential service contract for the scope of coverage, exclusions and limitations. The purchase of a residential service contract is optional. Similar coverage may be purchased from various companies authorized to do business in the state.

13. BROKER'S FEES. All obligations of the parties for payment of brokers' fees are contained in separate agreements. All parties herein direct the Listing and Selling Brokers to provide the Closing Agent with copies of the compensation agreements between the Buyer's and Seller's and their respective Broker's to facilitate payment to the respective Brokers at the time of closing or as Buyer and Seller and their respective Broker(s), if applicable, agree in writing on the attached _____.

14. CLOSING and FUNDING.

A. The closing of the sale will be on or before _____, 20_____, or upon delayed closing pursuant to the Survey and Title Review Paragraph 7.C.2) whichever date is later (Closing Date). If either party fails to close the sale by the Closing Date, the non-defaulting party may exercise the remedies contained in the Default Paragraph 20.

B. No Fault Closing Delay: Buyer and Seller agree to a closing date extension of up to _____ days (five (5) days if left blank) if closing is delayed due to the abstracting company, closing company, lender or title company not under the control of the Buyer or Seller.

C. At closing:

1) Seller shall execute and deliver a general warranty deed conveying title to the Property to Buyer and showing no additional exceptions to those permitted in the Survey and Title Review Paragraph 7.C.3) an assignment of Leases, and furnishes tax statements or certificates showing no delinquent taxes on the Property.

2) Buyers shall pay the Purchase Price in good funds acceptable to the escrow agent.

3) Seller and Buyer shall execute and deliver any notices, statements, certificates, affidavits, releases, loan documents and other documents required of them by this Contract, the Commitment or law necessary for the closing of the sale and the issuance of the Title Policy.

4) Upon Closing, the existing abstract of title, if owned by Seller, shall become the property of Buyer.

D. All covenants, representations and warranties in this Contract survive closing.

Farm and Ranch Contract: _____
Property Identifier _____

15. POSSESSION. Seller shall deliver to Buyer possession of the Property in its present or required condition, ordinary wear and tear excepted (check one): upon closing and funding according to a written lease required by the parties. Any possession by Buyer prior to closing or by Seller after closing which is not authorized by a written lease will establish a tenancy at sufferance relationship between the parties. Consult your insurance agent prior to change of ownership or possession because insurance coverage may be limited or terminated. The absence of a written lease or appropriate insurance coverage may expose the parties to economic loss.

16. SPECIAL PROVISIONS. _____

17. SETTLEMENT AND OTHER EXPENSES.

A. The following expenses must be paid at or prior to closing:

1) Expenses payable by Seller (Seller's Expenses).

a. Releases of existing liens, including prepayment penalties and recording fees; release of Seller loan liability; tax statements or certificates; preparation of deed; one-half of escrow fee; title expenses in the Title Evidence subparagraph 6.B. and other expenses payable by Seller under this Contract.

b. Seller shall also pay an amount not to exceed \$ _____ to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA, state-coordinated veteran's housing assistance programs, or other governmental loan programs; Buyer's prepaid items; other Buyer's expenses.

2) Expenses payable by Buyer (Buyer's Expenses).

a. Loan origination, discount, buy-down, and commitment fees (Loan Fees).

b. Termite Inspection fees; Property Inspection fees; Appraisal fees; loan application fees; credit reports; preparation of loan documents; interest on the notes from date of disbursement to one month prior to dates of first monthly payments; recording fees; copies of easements and restrictions; loan-related inspection fees; photos; amortization schedules; one-half of escrow fee; all prepaid items, including required premiums for flood and hazard insurance, reserve deposits for insurance, ad valorem taxes and special governmental assessments; courier fee, repair inspection, underwriting fee and wire transfer; expenses incident to any loan; title expenses in subparagraph 6.B. and other expenses payable by Buyer under this Contract.

B. Buyer shall pay Private Mortgage Insurance Premium (PMI), VA Loan Funding Fee, or FHA Mortgage Insurance Premium (MIP) as required by the Lender.

C. If any expense exceeds an amount expressly stated in this Contract for such expense to be paid by a party, that party may terminate this Contract unless the other party agrees to pay such excess. Buyer may not pay charges and fees expressly prohibited by FHA, VA, state-coordinated veteran's housing assistance programs or other governmental loan program regulations.

18. PRORATIONS OF TAXES. Taxes for the current year, interest, maintenance fees, assessments, dues and rents will be prorated through the Closing Date. If taxes for the current year vary from the amount prorated at closing, the parties shall adjust the proration when tax statements for the current year are available. If taxes are not paid at or prior to closing, Buyer shall pay taxes for the current year. Rentals which are unknown at time of closing will be prorated between Buyer and Seller when they become known.

19. CASUALTY LOSS. If any part of the Property is damaged or destroyed by fire or other casualty after the Time Reference Date of this Contract, Seller shall restore the Property to its previous condition as soon as reasonably possible, but in any event, by the Closing Date. If Seller fails to do so due to factors beyond Seller's control, Buyer may: (a) terminate this Contract and the Earnest Money will be refunded to Buyer; (b) extend the time for performance up to 15 days and the Closing Date will be extended as necessary; or (c) accept the Property in its damaged condition with an assignment of insurance proceeds and receive credit from Seller at closing in the amount of the deductible under the insurance policy. Seller obligations under this paragraph are independent of any obligations of Seller under the Acceptance of Property Paragraph 8.

20. DEFAULT.

A. If Buyer fails to comply with this Contract, Buyer will be in default, and Seller may:

1) enforce specific performance, seek such other relief as may be provided by law, or both; or

2) terminate this Contract and receive the Earnest Money as liquidated damages, thereby releasing both parties from this Contract.

B. If, due to factors beyond Seller's control, Seller fails within the time allowed to make any non-casualty repairs or deliver the Commitment, or survey, if required of Seller, Buyer may:

1) **extend the time for performance up to 15 days and the Closing Date will be extended as necessary;** or

2) terminate this Contract as the sole remedy and receive the Earnest Money.

If Seller fails to comply with this Contract for any other reason, Seller will be in default and Buyer may: (a) enforce specific performance, seek such other relief as may be provided by law, or both; or (b) terminate this Contract and receive the Earnest Money, thereby releasing both parties from this Contract.

21. DISCLAIMER AND INDEMNIFICATION. It is expressly understood by Seller and Buyer that Listing Broker and its affiliated licensees and Selling Broker and its affiliated licensees do not warrant the present or future crop productivity including grasses, water availability above or below ground, size by square footage or acreage, condition, structure, or structure systems of the Property or any building, nor do they hold themselves out to be experts in quality, design and construction. Seller and Buyer shall hold the Listing Broker and its affiliated licensees and Selling Broker and its affiliated licensees harmless in the event of losses, claims or demands by or against Seller or Buyer. This paragraph shall survive the Closing.

22. INCURRED EXPENSES AND RELEASE OF EARNEST MONEY.

A. INCURRED EXPENSES. Buyer and Seller agree that any expenses, incurred on their behalf, shall be paid by the party incurring such expenses and shall not be paid from earnest money.

B. RELEASE OF EARNEST MONEY. In the event a dispute arises prior to the release of earnest money held in escrow, the escrow holder shall retain said earnest money until one of the following occur:

1) A written release is executed by Buyer and Seller agreeing to its disbursement;

2) Agreement of disbursement is reached through Mediation;

3) Interpleader or legal action is filed, at which time the earnest money shall be deposited with the Court Clerk; or

Farm and Ranch Contract: _____

Property Identifier _____

4) The passage of thirty (30) days from the date of final termination of the Contract has occurred and options 1), 2) or 3) above has not been exercised; Broker escrow holder, at Broker's discretion, may disburse earnest money. Such disbursement may be made only after fifteen (15) days written notice to Buyer and Seller at their last known address stating the escrow holder's proposed disbursement.

23. REPRESENTATIONS.

A. Seller represents that as of the Closing Date: (a) there will be no liens, assessments, or security interests against the Property which will not be satisfied out of the sales proceeds unless securing payment of any loans assumed by Buyer, and (b) assumed loans will not be in default. If any representation of Seller in this Contract is untrue on the Closing Date, Buyer may terminate this Contract and the Earnest Money will be refunded to Buyer.

B. Buyer represents that they have **NOT** relied on any quoted acreage and/or square footage from any source and have had the right to measure the land or buildings on the Property to their satisfaction prior to closing.

24. TAX DEFERRED EXCHANGE 1031. In conformance with Section 1031 of the Internal Revenue Code, it may be the intention of the Seller or Buyer or both to effect a tax-deferred exchange. Either the Seller or Buyer or both may assign his/ her rights in the contract to a Qualified Intermediary for the purpose of effecting a tax-deferred exchange. The parties agree to cooperate and execute the necessary documents to allow either or both parties to effect such exchange at no additional cost or liability to the other party. However, any warranties that may be expressed in this contract shall remain and be enforceable between the parties executing this document.

25. MEDIATION. Any dispute arising with respect to the Contract shall first be submitted to a dispute resolution mediation system servicing the area in which the Property is located. Any settlement agreement shall be binding. In the event an agreement is not reached, the parties may pursue legal remedies as provided by the Contract.

26. NON-FOREIGN SELLER. If Seller is a "foreign person," as defined by applicable law, or if Seller fails to deliver an affidavit to Buyer that Seller is not a "foreign person," then Buyer shall withhold from the sales proceeds an amount sufficient to comply with applicable tax law and deliver the same to the Internal Revenue Service together with appropriate tax forms. Internal Revenue Service regulations require filing written reports if currency in excess of specified amounts is received in the transaction.

27. NOTICES. Any notice provided for herein shall be given to the parties in writing, through their respective broker, if applicable, and sent by: (a) personal delivery, (b) United States mail, postage prepaid, or (c) by facsimile or other electronic means, to the Escrow Agent, as defined in Terms Paragraph 4.B. herein.

28. CONFIRMATION OF BROKERAGE RELATIONSHIP. The undersigned Buyer confirms that brokerage relationship with the Selling Broker in the attached form for CONFIRMATION AND ACKNOWLEDGEMENT OF DISCLOSURES and, if applicable, Consent, and Seller shall confirm the brokerage relationship with the Listing Broker on such form at the time of acceptance of this Contract, or, if applicable, at the time for making a counteroffer.

29. DELIVERY OF ACCEPTANCE OF OFFER OR COUNTEROFFER. The Buyer and Seller authorize their respective Brokers, if applicable, to receive delivery of an accepted offer or counteroffer.

30. EXECUTION BY PARTIES.

AGREED TO BY BUYER:

On This Date _____

Buyer's Printed Name

Buyer's Printed Name

Buyer's Signature

Buyer's Signature

Buyer's Printed Name

Buyer's Printed Name

Buyer's Signature

Buyer's Signature

TERMINATION OF OFFER. The above Offer shall automatically terminate on _____ at 5:00 p.m., unless withdrawn prior to acceptance or termination.

AGREED TO BY SELLER: Seller accepts the foregoing offer and shall sell the above described Property on the terms and conditions herein stated and shall pay the Listing Broker the compensation previously agreed upon in the Listing Agreement or other agreement of employment between them, which shall survive this Contract, for professional services rendered and to be rendered in this transaction. Seller further acknowledges receipt of Seller's Estimate of Expenses in regard to this transaction and the Confirmation and Acknowledgement of Disclosures prior to Seller's Acceptance.

On This Date _____

Seller's Printed Name

Seller's Printed Name

Seller's Signature

Seller's Signature

Seller's Printed Name

Seller's Printed Name

Seller's Signature

Seller's Signature

Farm and Ranch Contract: _____

Property Identifier _____

EARNEST MONEY RECEIPT AND INSTRUCTIONS

Receipt of \$ _____ Check Cash as Earnest Money Deposit, to be deposited in accordance with the terms and conditions of the Terms Paragraph 4.B. Broker(s) acknowledges receipt of Earnest Money and Listing Broker, if applicable, shall deposit said funds in accordance with Paragraph 4 of this Contract. If deposited in an escrow account other than the Listing Broker, the Listing Broker, if applicable, shall provide a copy of receipt to the Selling Broker.

Date Selling Broker/Associate Signature

Date Listing Broker/Associate Signature

(Print Name) Selling Broker/Associate

(Print Name) Listing Broker/Associate

Company Name

Company Name

Address Phone

Address Phone

Address Phone

Address Phone