## CONTRACT USER GUIDE



## How to Use the Catering Services, Conference Space and Hotel Room Accommodations Statewide Contract

Contract #: GRO27A, GRO27B, GRO27C

Contract Duration: 05/01/2011 to 4/30/2015

MMARS #: GRO27A\* GRO27B\*, GRO27C\* - Options to renew: No options available

Contract Manager: Betty Fernandez - 617-720-3133 <a href="mailto:Betty.Fernandez@state.ma.us">Betty.Fernandez@state.ma.us</a>

This contract contains Small Business Purchasing Program (SBPP), Supplier Diversity Office SDO Contractors and Environmentally Preferable Products (EPP) Equipment

Last change date: 6/09/14

## **Contract Summary**

This contract covers Catering Services, Conference Space and Hotel Room Accommodation which is available from various contractors statewide. Departments may request any or all services from the list of available contractors for GRO27A Catering Services, GRO27B Catering Services and Conference Space and GRO27C Catering Services, Conference Space and Hotel Room Accommodation.

The statewide contract has been divided in three (3) statewide contracts categories as follows:

- ➤ GRO27A General Catering Services allows contractors to provide general catering services only (breakfast, lunch, dinners, snack, etc.). Set up, clean up, linens, utensils, paper goods and delivery fees are to be included in quoted price unless agreed to between the department and the contractor prior to delivery of service.
- ➤ GRO27B Catering Services with Conference Space which allows contractors to provide catering services and conference centers (e.g. hotels, convention centers, halls, etc.) that restrict departments to use their in-house or subcontracted caterers. Eligible entities temporarily use space with catering services for training, conferences, seminars, ceremonies and large meetings. The price of the conference space rental is inclusive of all conference incidentals (i.e. audiovisual equipment, internet connections, etc.).
- ➤ GRO27C Catering Services with Conference Space and Hotel Room Accommodation Rates. This allows contractors to provide Catering Services, Conference Spaces with an added value option to provide special hotel room rates as it applies to the eligible entity's needs and requirements.

Departments may request any or all commodity or services as specified with the identified contracts. Departments may request catering menus, negotiate prices with contractors and obtain price quotes when services are needed.

Updated: June 9, 2014 Page 1 of 7



## **Benefits and Cost Savings**

- The statewide contract covers a broad selection of contractors that can provide catering services, conference spaces and hotel room accommodation.
- Competitive Pricing The Strategic Sourcing Services Team (SSST) has awarded the contract to those contractors who provided the most competitive pricing and/or discounts for the services being offered

### Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

### **Eligible Entities:**

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Public purchasing cooperatives;
- 08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 09. Other states and territories with no prior approval by the State Purchasing Agent required; and
- 10. Other entities when designated in writing by the State Purchasing Agent.

## **Pricing and Purchase Options**

**Purchase Options:** Purchases made through this contract will be direct, outright purchases.

### **Contract Information:**

For the most up-to-date, accurate and complete listing of authorized contractors and related program participation statuses, locate the Active Contract record and select the Vendor(s) tab.

#### How to use the contract

Each awarded contractor should be contacted for their current available price list for menu, conference space and or hotel room rates. Eligible Entities should note that pricing may vary for each category (breakfast, lunch, dinner) depending on menu selections.

Eligible Entities are encouraged to obtain quotes from multiple contractors to ensure competitive pricing. Eligible Entities are required to contact at least three (3) selected contractors of their choice before placing orders to solicit competitive pricing.

For problems which are not resolved through customer service, contract users should

Updated: June 9, 2014 Page 2 of 7



contact the listed contact under the vendor contact information on COMMBUYS <a href="https://www.commbuys.com/bso/login.jsp">https://www.commbuys.com/bso/login.jsp</a>.

<u>Delivery</u> – Delivery must be made at no extra cost to the Commonwealth with all deliveries being FOB destination. All orders will be processed, confirmed and delivered based on established delivery schedules with the ordering Eligible Entity. The Eligible Entity will establish a mutually agreed upon delivery schedule with the contractor(s). The contractor(s) will make delivery of items as requested by the ordering facility. Any change in the specified delivery schedule is subject to approval by the Eligible Entity.

Any item not delivered during an established delivery period may be canceled at no cost to the Commonwealth. Any additional costs incurred by the Commonwealth, as a result of the contractor's failure to deliver is the responsibility of the contractor(s). Any product delivered that does not conform to this requirement will be returned at the contractor's expense.

<u>"Will Call" Orders</u> are orders that are to be picked up by the contract user within 24 hours of request and the contractor(s) will provide for "will call" orders if immediate delivery is necessary and the contract user is willing to pick up the order. The contractor(s) may be asked to provide emergency delivery and may charge a compensation rate for such deliveries if agreed to in advance by the Eligible Entity.

<u>Cancellations</u> - Eligible Entities and/or contractors will be required to provide at a minimum the following notices for cancellation:

- GRO27A General Catering Services Seven (7) day notice
- GRO27B Catering Services with Conference Space Fourteen (14) day notice
- GRO27C Catering Services with Conference Space & Hotel Room Accommodations Thirty (30) day notice

<u>Contract Agreements</u> – Eligible Entities are <u>NOT</u> required to sign any contractor's documents or provide any deposits for any commodities and/or services provided through GRO27A, GRO27B and GRO27C.

<u>Prompt Pay Discount (PPD)</u> – Prompt Pay Discount is available for all awarded contractor(s).

# Vendor List and Contract information (Click on link) for GRO27A – Catering Services

C124489-vCurrent	Conversion Vendor
PO-14-1080-OSD01-OSD10- 0000000550	A&R Food Service Corporation

Updated: June 9, 2014 Page 3 of 7



PO-14-1080-OSD01-OSD10- 0000000559	B&M Catering/Clambakes/Bar Services
PO-14-1080-OSD01-OSD10- 0000000629	Bakers' Best
PO-14-1080-OSD01-OSD10- 0000000630	Boston Cafe & Catering, Inc
PO-14-1080-OSD01-OSD10- 00000000631	Creedon and Co., Inc.
PO-14-1080-OSD01-OSD10- 0000000632	Franklin Caterers
PO-14-1080-OSD01-OSD10- 00000000633	Marty's Caterers/Montvale Plaza
PO-14-1080-OSD01-OSD10- 0000000634	NexDine, LLC
PO-14-1080-OSD01-OSD10- 0000000635	Sidekim Foods
PO-14-1080-OSD01-OSD10- 0000000636	Spinelli's Catering
PO-14-1080-OSD01-OSD10- 0000000637	Struck Catering
PO-14-1080-OSD01-OSD10- 0000000638	Bistro, The SMK Ventures Inc
PO-14-1080-OSD01-OSD10- 0000000953	Mel and Ernie's Catering
PO-14-1080-OSD01-OSD10- 00000001390	iCater

Updated: June 9, 2014 Page 4 of 7



# Vendor List and Contract information (Click on link) for GRO27B - Catering Services and Conference Space

C124491-vCurrent	Conversion Vendor
PO-14-1080-OSD01-OSD10-00000000856	Creedon and Co., Inc.
PO-14-1080-OSD01-OSD10-00000000877	DCU Center
PO-14-1080-OSD01-OSD10-00000000878	Lantana The
PO-14-1080-OSD01-OSD10-00000000889	Marty's Caterers/Montvale Plaza
PO-14-1080-OSD01-OSD10-00000000895	The Conference Center at Bentley
PO-14-1080-OSD01-OSD10-00000000901	The Log Cabin & The Delaney House

## Vendor List and Contract information (Click on link) for -GRO27C - Catering Services, Conference Space and Hotel Room Accommodation

C124493-vCurrent	Conversion Vendor
PO-14-1080-1080C-1080L-00000001097	Doubletree by Hilton Hotel Cape Cod - Hyannis
PO-14-1080-1080C-1080L-00000001131	Hilton Garden Inn Worcester
PO-14-1080-1080C-1080L-00000001132	Holiday Inn Hyannis
PO-14-1080-1080C-1080L-00000001134	Wachusett Village Inn
PO-14-1080-1080C-1080L-00000001135	Boston Quincy Marriott
PO-14-1080-1080C-1080L-00000001138	Doubletree Boston Westborough
PO-14-1080-1080C-1080L-00000001139	Westford Regency Inn, Inc
PO-14-1080-1080C-1080L-00000001140	Endicott College
PO-14-1080-1080C-1080L-00000001142	Four Points Sheraton Norwood - HOBBS BROOK Management LLC
PO-14-1080-1080C-1080L-00000001147	Holiday Inn Marlboro/Midland Hotel Corp
PO-14-1080-1080C-1080L-00000001148	Holiday Inn Taunton
PO-14-1080-1080C-1080L-00000001149	Hotel Boxborough/Holiday Inn Boxborough

Updated: June 9, 2014 Page 5 of 7



PO-14-1080-1080C-1080L-00000001150	Marlborough Courtyard by Marriott
PO-14-1080-1080C-1080L-00000001151	Sturbridge Host Hotel
PO-14-1080-OSD01-OSD10-00000000906	Best Western Royal Plaza Hotel & Conference Center Marlborough
PO-14-1080-OSD01-OSD10-00000000919	Double Tree by Hilton, Leominster
PO-14-1080-OSD01-OSD10-00000000925	Devens Common Center & Springhill Suites by Marriott

### **Strategic Sourcing Services Team Members**

Carol MacLennan Dept. of Public Health
Cynthia Bayerl Dept. of Public Health
Jonna Willis Dept. of Education

Tina Urato Mass Emergency Management Agency

# Summary of Where to Obtain Important Contract Information in COMMBUYS

This contract has been set up as a line item catalog in COMMBUYS with zero pricing for line items identified as follows:

- GRO27A Catering Services there are fourteen (14) vendors with one (1) commodity line identified.
- GRO27B Catering Services and Conference Space there are six (6) vendors with two (2) commodity lines identified.
- GRO27C Catering Services, Conference Space and Hotel Room Accommodation there are seventeen (17) vendors with three (3) commodity lines identified. For all the contract numbers identified above each vendor has been assigned a unique Master Blanket Purchase Order (PO). To obtain pricing users must contact the vendor and enter pricing with that vendor in the appropriate line item identified with the Master Blanket Purchase Order.

#### How to place an order

Once a quote has been obtained and a vendor has been selected the ordering process is as follows:

- Initiate a new requisition
- Search for an item (Use GRO27A, GRO27B or GRO27C) in the description
- Select the vendor you will be placing an order with
- Select the appropriate catalog line
- Enter the total price
- Attach the quote
- Submit for approval

Updated: June 9, 2014 Page 6 of 7



### Where to find complete GRO27A Catering Services contract information on COMMBUYS

If full statewide contracts details are required please refer to GRO27A files listed under the Conversion Vendor <a href="C124489-vCurrent">C124489-vCurrent</a> link. This link provides the entire detailed information as it relates to the statewide contract RFR, award information and specifications.

# Where to find complete GRO27B Catering Services and Conference Space contract information on COMMBUYS

If full statewide contracts details are required please refer to GRO27B files listed under the Conversion Vendor <a href="C124491-vCurrent">C124491-vCurrent</a> link. This link provides the entire detailed information as it relates to the statewide contract RFR, award information and specifications.

## Where to find complete GRO27C Catering Services, Conference Space & Hotel Room Accommodation contract information on COMMBUYS

If full statewide contracts details are required please refer to GRO27C files listed under the Conversion Vendor <a href="C124493-vCurrent">C124493-vCurrent</a> link. This link provides the entire detailed information as it relates to the statewide contract RFR, award information and specifications.

Updated: June 9, 2014 Page 7 of 7