DIRECTIONS

Evaluate the student by checking the appropriate box to indicate the degree of competency. The rating for each competency should reflect **employability readiness** rather than the grades given in class.

Rating Scale:

- 0 No Exposure
- 1 **Introduced** The student has been exposed through non-participation instruction (e. g., lecture, demonstration, field trip, video).
- 2 **Practiced** The student can perform the task with direct supervision.
- **3** Entry-level Competency The student can perform the task with limited supervision and/or does not perform the task to standard (a typical entry-level performance expectations
- 4 **Competency** The student consistently performs task to standard with no supervision (on at least two occasions or at instructor's option)

COSMETOLOGY 12.0401

0 1 2 3 400000A. Apply the Guidelines Established for Bacteriology and Sanitization

*A.001 Identify and describe bacteria and other infectious agents, citing their patterns of growth and development.

*A.002 Describe how bacterial diseases are spread.

*A.003 Describe and demonstrate common methods of sanitation and sterilization of hands, tools, and work area.

*A.004 Demonstrate proper sanitation and sterilization preparations and procedures for hairstyling as required by law.

Β. Apply Worksite Safety Procedures

*B.001 Cite examples of the hazards of using drugs and alcohol in the work place.

01234	*B.002 Follow prescribed work place safety procedures in the use of materials, tools, and equipment.			
	*B.003 Identify any unsafe working conditions and report them to supervisors.			
	*B.004 Demonstrate knowledge of basic first aid procedures.			
	*B.005 Describe hazardous material handling, storage, and disposal according to prescribed procedures and "right to know" regulations, knowing how to read and understand Material Safety Data Sheets.			
00000	C. Apply a Professional Development Plan			
	*C.001 Demonstrate understanding of proper posture and how it relates to life and work.			
	*C.002 Demonstrate proper personal and professional hygiene.			
00000	*C.003 Demonstrate professional demeanor and ethical behavior in relationships with supervisors, co-workers, and clients.			
	*C.004 Demonstrate effective listening skills and public speaking skills in work with supervisors, co-workers, and clients.			
	D. Apply the Guidelines Established for Shampoo Procedures			
	*D.001 Demonstrate understanding of the chemistry of shampoo, identifying its effects on hair.			
	*D.002 Analyze a client's hair for shampoo treatment.			
0000	*D.003 Demonstrate the procedure for draping a client for a shampoo or non-chemical service.			
	*D.004 Demonstrate the technique and procedure for brushing hair before a shampoo treatment.			
	E. Apply Skin Care Techniques			
	*E.001 Identify the four basic skin types.			
	*E.002 Identify and describe common skin problems.			
	*E.003 Demonstrate plain facial with manipulation.			

	*E.004 Demonstrate a makeup application.			
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0000	F. Apply the Guidelines for Hair and Scalp Treatments			
	*F.001 Describe the differences between and benefits of conditioners, rinses, and reconditioners.			
	*F.002 Demonstrate the techniques and procedures for giving scalp treatment and massage.			
00000	G. Apply the Guidelines for Correct Analysis and Treatment of Trichology			
	*G.001 Demonstrate/describe the physical properties of hair: a) function, b) texture, c) porosity, d) elasticity, e) tensile strength, f) surface tension, g) color and natural moisture, and h) absorption.			
	*G.002 Demonstrate knowledge of common hair and scalp disorders and diseases.			
	*G.003 Demonstrate knowledge of the biology and chemistry of hair.			
0000	H. Demonstrate Correct Superfluous Hair Treatments			
	*H.001 Describe depilation methods of hair removal.			
	*H.002 Demonstrate depilation by use of the wax technique.			
	*H.003 Demonstrate depilation by use of the tweezing method.			
0000	I. Demonstrate Hairstyling Techniques			
	*I.001 Select hairstyles to compliment various facial shapes, preparing a booklet of sample styles.			
	*I.002 Demonstrate the technique and procedure for making a C-shaping.			
	*I.003 Demonstrate the techniques and procedures for making horizontal, vertical, and diagonal finger waves.			
	*I.004 Identify the components of a pin curl.			
	*I.005 Identify bases and tell what degree of volume they achieve.			

	*I.006 Demonstrate the technique for making ridge curls and skip waves.
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	*I.007 Demonstrate knowledge of roller types and sizes.
	*I.008 Demonstrate formation of square bases at the back of the head.
	*I.009 Demonstrate forward, reverse, and horizontal shaping procedures.
	*I.010 Demonstrate back-combing and back-brushing procedures.
	*I.011 Demonstrate braiding.
	*I.012 Demonstrate round curling with a marcel iron.
	*I.013 Demonstrate croquinole curling.
	*I.014 Demonstrate spiral curling.
	*I.015 Demonstrate blow dry styling.
00000	J. Demonstrate Manicuring Techniques
	*J.001 Demonstrate knowledge of nail anatomy.
	*J.002 Describe common nail shapes.
	*J.003 Demonstrate knowledge of common disorders and diseases of the hands and nails.
	*J.004 Identify manicuring equipment and implements, demonstrating understanding of their uses.
	*J.005 Identify consumable supplies for manicuring, demonstrating understanding of their uses.
	*J.006 Demonstrate the proper procedure for a water manicure with hand and arm massage.
00000	K. Demonstrate Pedicures
	*K.001 Describe the preparation and procedures for performing a pedicure.
00000	L. Demonstrate Principles of Salon Business Management

*L.001	Plan the layout of an all-service salon.
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- *L.002 Demonstrate telephone answering skills.
- *L.003 Make appointments over the telephone.
- *L.004 Operate cash register.
- *L.005 Prepare newspaper advertisement.
- *L.006 Take physical inventory.
- *L.007 Prepare perpetual inventory records.
- *L.008 Prepare annual budget.
- *L.009 Prepare profit and loss statement.
- *L.010 Prepare sales approach.
- *L.011 Prepare loan application.
- *L.012 Prepare report of day's business.
- *L.013 Set up a retail display.

θθθθθ M. Demonstrate Hair Shaping Techniques

- *M.001 Section head into four sections.
- *M.002 Demonstrate proper handling of scissors and clippers.
- *M.003 Demonstrate proper handling of razor in hair shaping exercises.
- *M.004 Section head into sub-sections.
- *M.005 Demonstrate blunt cutting.
- *M.006 Demonstrate knowledge of hair thinning techniques.
- *M.007 Cut guidelines with scissors.
- *M.008 Give client basic haircut.

*M.009 Use clipper to clean client's neck.

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00000	N. Apply the Guidelines for Permanent Waving				
	*N.001	Prepare client for permanent waving.			
	*N.002	Section and block head—straight back.			
	*N.003	Section/subsection—on-base curls.			
	*N.004	Section/subsection—off-base curls.			
	*N.005	Section/subsection—1/2 off-base curls.			
	*N.006	Perform bookend paper wrap.			
	*N.007	Apply waving lotion using proper safety measures.			
	*N.008	Check test curls.			
	*N.009	Apply neutralizer—direct method.			
00000	O. De	monstrate Hair Coloring Techniques			
	*O.001	Prepare client for hair coloring procedure.			
	*O.002	Examine scalp and hair prior to coloring procedure.			
	*O.003	Demonstrate a patch test.			
	*O.004	Demonstrate a strand test.			
	*0.005	Demonstrate a shampoo color rinse.			
	*0.006	Demonstrate a semipermanent tint.			
	*O.007	Demonstrate a one-step virgin tint.			
	*O.008	Demonstrate a one-step tint retouch.			
	*O.009 procedu	Measure and mix color correctly. Apply product using proper safety res.			
0000	P. Dei	nonstrate Hair Lightening Techniques			

01234	*P.001 Prepare client for hair lightening pro-			
	*P.002	Demonstrate lightening service to virgin hair.		
	*P.003	Demonstrate lightening retouch.		
	*P.004	Demonstrate frosting service.		

*P.005 Demonstrate foil service.

θθθθθ Q. Demonstrate Chemical Hair Relaxing Techniques

- *Q.001 Prepare client for chemical procedure.
- *Q.002 Demonstrate a strand test.
- *Q.003 Demonstrate a virgin straightening.
- *Q.004 Demonstrate a two-inch retouch.
- *Q.005 Apply product using proper safety procedures.

COSMETOLOGY (CIP: 12.0403)

	SCORING RUBRIC
	The student demonstrates the specified level of competency in occupational skills: 1 2 3 4
	No Exposure Introduced Practiced Entry-Level Competency
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θθθθ	B. Apply Worksite Safety Procedures (Vermont Standards: 3.3, 3.4, 3.5, 3.6, 3.7, 2.13, 7.13, 7.18)
00000	C. Apply a Professional Development Plan (Vermont Standards: 1.13, 1.14, 1.15, 1.16, 1.20, 2.13, 2.14, 3.1, 3.2, 3.8, 3.10, 3.14, 3.15, 3.16)
000000	D. Apply the Guidelines Established for Shampoo Procedures (Vermont Standards: 1.10, 1.22, 2.2, 2.3, 2.11, 2.13, 3.7, 3.14, 7.11)
999999	E. Demonstrate Skin Care Techniques (Vermont Standards: 1.10, 1.16, 1.22, 2.2, 2.3, 2.11, 2.13, 3.7, 3.14, 5)
999999	F. Apply the Guidelines for Hair and Scalp Treatments (Vermont Standards: 1.10, 1.22, 2.2, 2.3, 2.11, 2.13, 3.7, 3.14, 7.11, 7)
00000	G. Apply the Guidelines for Correct Analysis and Treatment of Trichology (1.6, 1.13, 1.14, 1.15, 1.16, 1.18, 1.21, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.1 3.7, 7.11)
999999	H. Demonstrate Correct Superfluous Hair Treatments (Vermont Standards: 1.6, 1.13, 1.14, 1.15, 1.16, 1.18, 1.21, 1.22, 2.1, 2.4, 2.13, 3.7, 7.11)
90000	I. Demonstrate Hairstyling Techniques (Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2.2, 2.3, 2 2.10, 2.11, 2.12, 2.13, 3.7, 5.28, 5.29, 7.7, 7.9, 7.11, 7.13)
00000	J. Demonstrate Manicuring Techniques (Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.2, 2.3, 2.4, 2 2.13, 3.7, 5.28, 5.29, 7.11, 7.13, 7.19)

COSMETOLOGY (CIP: 12.0403

(CIP: 12.0403

SCORING RUBRIC

The student demonstrates the specified level of competency in occupational skills:					
0	1	2	3	4	
No Exposure	Introduced	Practiced	Entry-Level	Competency	

0 1 2 3 4

$\theta \theta \theta \theta \theta$ K. Demonstrate Pedicures

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2.2, 2.3, 2.4, 2.10, 2.13, 3.7, 7.11, 7.13, 7.14)

$\theta \theta \theta \theta \theta$ L. Demonstrate Principles of Salon Business Management

(Vermont Standards: 1.6, 1.11, 1.13, 1.14, 1.15, 1.18, 1.19, 1.21, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.11, 2.13, 3.1, 3.7, 3.8, 7.6)

$\theta \theta \theta \theta \theta$ M. Demonstrate Hair Shaping Techniques

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.20, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.10, 2.11, 2.12, 2.13, 5.28, 5.29, 7.7, 7.9, 7.18,

$\theta \theta \theta \theta \theta$ N. Apply the Guidelines for Permanent Waving

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.10, 2.11, 2.12, 2.13, 3.7, 5.28, 5.29, 7.11, 7.12, 7.13)

$\theta \theta \theta \theta \theta \theta$ O. Demonstrate Hair Coloring Techniques

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2,2, 2.3, 2.4, 2.6, 2.10, 2.11, 2.12, 2.13, 3.7, 5.28, 5.29, 7.11, 7.12, 7.13)

$\theta \theta \theta \theta \theta$ P. Demonstrate Hair Lightening Techniques

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.10, 2.12, 2.13, 3.7, 5.28, 5.29, 7.11, 7.12, 7.13)

$\theta \theta \theta \theta \theta \theta$ Q. Demonstrate Chemical Hair Relaxing Techniques

(Vermont Standards: 1.10, 1.13, 1.14, 1.15, 1.16, 1.22, 2.1, 2.2, 2.3, 2.4, 2.6, 2.10, 2.12, 2.13, 3.7, 5.28, 5.29, 7.11, 7.12, 7.13)