

Projected CashFlow Analysis															
ABC Company															
CASHFLOW STATEMENT	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Mo 10	Mo 11	Mo 12	YEAR 1	YEAR 2	YEAR 3
STARTING CASH BALANCE	0	31,990	25,780	21,770	21,860	23,150	25,640	22,530	21,420	15,310	19,600	25,690	0	31,180	46,190
SOURCES OF CASH															
Revenue Stream 1	7,000	8,000	11,000	12,000	15,000	15,000	18,000	17,000	15,000	25,000	20,000	18,000	181,000	222,000	277,500
Revenue Stream 2	2,000	4,000	8,000	8,000	12,000	14,000	10,000	6,000	8,000	7,000	15,000	16,000	110,000	155,000	175,000
Other 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other 2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cash Received from Loans	65,000	0	0	0	0	0	0	0	0	0	0	0	65,000	0	0
Owners' Cash Capital Injections	20,000	0	0	0	0	0	0	0	0	0	0	0	20,000	0	0
TOTAL CASH INFLOWS	94,000	12,000	19,000	20,000	27,000	29,000	28,000	23,000	23,000	32,000	35,000	34,000	376,000	377,000	452,500
Direct Inventory Replenishment	3,600	4,800	7,600	8,000	10,800	11,600	11,200	9,200	9,200	12,800	14,000	13,600	116,400	150,800	181,000
Change in Inventory Levels	40,000	0	0	0	0	0	0	0	5,000	0	0	0	45,000	5,000	5,000
Salaries / Benefits	5,000	5,000	7,000	7,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	104,000	125,000	150,000
Rent	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600	22,800	24,000
Utilities	300	300	300	300	300	300	300	300	300	300	300	300	3,600	4,320	5,184
Repairs / Maintenance	50	50	50	50	50	50	50	50	50	50	50	50	600	600	600
Advertising	2,000	2,000	2,000	500	500	500	500	500	500	500	500	500	10,500	12,000	15,000
Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Travel / Entertainment	50	50	50	50	50	50	50	50	50	50	50	50	600	800	1,000
Mailing Costs	50	50	50	50	50	50	50	50	50	50	50	50	600	650	700
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	1,500
Professional Services	150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,000	2,200
Insurance	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	2,000
Telephone / Internet	100	100	100	100	100	100	100	100	100	100	100	100	1,200	1,500	2,000
Security System	50	50	50	50	50	50	50	50	50	50	50	50	600	600	600
Leasehold Improvements	5,000	0	0	0	0	0	0	0	0	0	0	0	5,000	0	0
Loan Repayment	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	1,100	13,200	13,200	13,200
Owner's Draw	0	0	0	0	0	0	0	0	0	0	0	0	0	10,000	10,000
Equipment Lease Expenses	500	500	500	500	500	500	500	500	500	500	500	500	6,000	9,000	12,000
Capital Equipmnt Expenditures	2,000	2,000	2,000	0	0	0	5,000	0	0	0	0	0	11,000	0	0
Other 1	20	20	20	20	20	20	20	20	20	20	20	20	240	240	240
Other 2	20	20	20	20	20	20	20	20	20	20	20	20	240	240	240
Other 3	20	20	20	20	20	20	20	20	20	20	20	20	240	240	240
TOTAL CASH OUTFLOWS	62,010	18,210	23,010	19,910	25,710	26,510	31,110	24,110	29,110	27,710	28,910	28,510	344,820	361,990	426,704
CHANGE IN CASH	31,990	-6,210	-4,010	90	1,290	2,490	-3,110	-1,110	-6,110	4,290	6,090	5,490	31,180	15,010	25,796
ENDING CASH BALANCE	31,990	25,780	21,770	21,860	23,150	25,640	22,530	21,420	15,310	19,600	25,690	31,180	31,180	46,190	71,986
<i>Operational Cash Inflows</i>	<i>9,000</i>	<i>12,000</i>	<i>19,000</i>	<i>20,000</i>	<i>27,000</i>	<i>29,000</i>	<i>28,000</i>	<i>23,000</i>	<i>23,000</i>	<i>32,000</i>	<i>35,000</i>	<i>34,000</i>	<i>291,000</i>	<i>377,000</i>	<i>452,500</i>
<i>Operational Cash Outflows</i>	<i>60,910</i>	<i>17,110</i>	<i>21,910</i>	<i>18,810</i>	<i>24,610</i>	<i>25,410</i>	<i>30,010</i>	<i>23,010</i>	<i>28,010</i>	<i>26,610</i>	<i>27,810</i>	<i>27,410</i>	<i>331,620</i>	<i>338,790</i>	<i>403,504</i>
<i>Operational Cash Change</i>	<i>-51,910</i>	<i>-5,110</i>	<i>-2,910</i>	<i>1,190</i>	<i>2,390</i>	<i>3,590</i>	<i>-2,010</i>	<i>-10</i>	<i>-5,010</i>	<i>5,390</i>	<i>7,190</i>	<i>6,590</i>	<i>-40,620</i>	<i>38,210</i>	<i>48,996</i>
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