

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
				1 (H) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (C) MLS: Matrix 301 • 10-12 (C) Realist Tax Roll Solution • 1-3 (N) MLS: Matrix (English) 101: 10-12 • 201: 2-4
4 MIAMI Association of REALTORS® Offices Closed for 4th of July Have a Safe and Happy Holiday!	5 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4	6 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Jump Start 2016: Lead Generation 101 • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4	7 (H) MLS: Matrix 301 • 10-12 (H) MLS: Matrix Add/Edit • 1-2 (H) Commercial Marketplace • 8:30-11:30 (H) Don't Let Property Insurance Affect Your Closing • 3 Hrs CE • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) iMAPP Tax Roll Solution English: 10-12 • Spanish: 1:30-4 (N) Form Simplicity (Spanish) • 9:30-12 (N) Dotloop (Spanish) • 1:30-4	8 (H) MLS: Matrix 301 • 10-12 (H) Realist Tax Roll Solution • 1-3 (H) REALTOR Branding: YPN New Agent Curriculum Course • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) iMAPP Tax Roll Solution Spanish: 9:30-12 • English: 2-4
(H) FREC II Broker Pre-License Course • July 5 - 20 • Select Dates & Times • 9-6 • \$475 • www.sfreschool.com				
(C) 60 Hr Broker Post License Course • July 5 - 14 • Select Dates & Times • 9-6 • \$225 • www.sfreschool.com				
11 (H) REALTOR® Property Resource RPR (Spanish) • 9:30-12 (H) Form Simplicity (Spanish) • 1:30-4 (H) Surviving the First Six Months as a REALTOR® • 10-12 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) Proxio (English) Basic: 10-12 • Advanced: 2-4	12 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Xceligent Commercial RE Information (CDX) • 9-10:30 (H) REALTOR® Branding: YPN New Agent Curriculum • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (H) Foreign Investment for Immigration Purposes • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 301 • 10-12 (C) Realist (Spanish) • 1:30-4 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4	13 (N) Lunch & Learn: Expand Your Sales Market - New Construction • 11:30-1	14 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) Lunch & Learn: Using the Home Inspection to Seal the Deal • 11:30-1 (C) Marketing Tools To Win That Listing Prospecting & Farming: 9:30-12 Present the CMA • 1:30-4 (N) Contracts (Spanish) • 10-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 2nd Annual Bowling Night 6pm - 8pm Sparez Bowling Alley in Davie 5325 S University Dr, Davie, FL 33328	15 (H) Working with Investors Finding Deals: 10-12 Making It Work • 2-4 (H) Lunch & Learn: Credit Wellness 11:30-1 • Mbrs. No Cost (C) MLS: Matrix 101: 10-12 • 201: 1-3 (C) Tapping the Expert in You • 9:30-12:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Avoid Common Mistakes Made in Drafting the AS IS Contract • 1:30-3:30 Mbrs. \$15/Non. \$30/On-site \$25/50
(H) FREC II Broker Pre-License Course • July 5 - 20 • Select Dates & Times • 9-6 • \$475 • www.sfreschool.com				
(C) 60 Hr Broker Post License Course • July 5 - 14 • Select Dates & Times • 9-6 • \$225 • www.sfreschool.com				
18 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (C) Show Me the Money English: 10-12 • Spanish: 1:30-4	19 (H) REALTOR® Property Resource (RPR) Basics: 1-2 • Mobile: 2-3 (H) Dotloop • 2-5 (H) Quadrennial Code of Ethics • 9:30-12 (H) The Power of Visual Marketing • 10-12 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Dotloop • 9-11 (C) REALTOR® Property Resource (RPR) Basics: 9:30-10:30 • Mobile: 10:30-11:30 (C) Lunch & Learn: Points of Credit & Financial Awareness • 11-1:30 (C) Quadrennial Code of Ethics • 2-4:30	20 (H) Marketing Tools To Gain That Competitive Advantage • 9:30-12 (H) Marketing Tools To Set Yourself Apart • 1:30-4 (H) Farming Strategies To Get Those Listings • 10-12 (C) MLS: Matrix 101: 10-12 201: 1-3	21 (H) iMAPP Tax Roll Solution • 2-4 (H) New Member Orientation • 9:30-1 (H) Income Tax Strategies for REALTORS® and Their Clients • 2-3:30 (C) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4 (N) MLS: Matrix (Spanish) 101: 9:30-12 • 201: 1:30-4	22 (H) MLS: Matrix 101: 10-12 • 201: 2-4 (H) REO & BPOs (Spanish) • 10-3:30 Mbrs. \$45/Non. \$75/On-site \$55/90 (H) Lunch & Learn: Why RE Agents Should Consider Forming a PA or LLC 11:30-1 • Mbrs. No Cost (H) Trends in the Marketplace • 2-4 (C) MLS: Matrix 301 English: 10-12 • Spanish: 1:30-4 (C) State CRAM Review Fri. 1 pm-5 pm Sat. & Sun. 9am-5 pm (N) Show Me the Money (Spanish) • 9:30-12 (N) MLS: Matrix Add/Edit (Spanish) • 1:30-3
(H) FREC II Broker Pre-License Course • July 5 - 20 • Select Dates & Times • 9-6 • \$475 • www.sfreschool.com				
(C) FREC I Pre-License Course • July 18-27 • 9-6 • \$395 • www.sfreschool.com				
(N) FREC I Pre-License Course (Spanish) • July 18-27 • Mon-Fri • 9-5 • \$395 • www.sfreschool.com				
25 (H) MLS: Matrix 301 Spanish: 9:30-12 • English: 2-4 (H) Are You and Order Taker or Real Estate Advisor • 10-12 (C) Working with Investors Finding Deals: 10-12 Making It Work: 1-3 (N) Proxio (Spanish) Basic: 9:30-12 • Advanced: 1:30-4	26 (H) New Member Orientation • 9:30-1 (H) Introduction to MLS • 2-4 (C) Realtor Property Resource RPR (Spanish) • 9:30-12 (C) MLS: Matrix Tips, Tricks & Shortcuts (Spanish) • 1:30-4	27 (H) Commercial Investment & Triple Net Leases • 9:30-11:30 Mbrs. \$15/Non. \$30/On-site \$25/50 (C) MLS: Matrix 101: 10-12 • 201: 1-3 (N) MLS: Matrix 301 (Spanish) • 9:30-12 (N) MLS: Matrix Tips, Tricks & Shortcuts (Spanish) • 2-4	28 (H) Form Simplicity • 10-12 (H) Dotloop • 1-3 (H) 3 Hrs Core Law Only • 9-12 Mbrs. \$35/Non. \$50/On-site \$75 (C) Marketing Tools To Gain That Competitive Edge • 9:30-12 (C) Marketing Tools To Set Yourself Apart • 1:30-4 (N) How To Increase Rental Volume by Working with Section 8 Housing (Spanish) 10-12:30 • Mbrs. \$15/Non. \$30/On-site \$25/50 (C) Property Mgmt Certification • 8-5 Cost: \$149 • The Landlord Academy	29 (H) CMA Workshop English: 9:30-12 Spanish: 1:30-4 (C) Proxio Basic: 10-12 Advanced: 1-3
(N) FREC I Pre-License Course (Spanish) • July 18-27 • Mon-Fri • 9-5 • \$395 • www.sfreschool.com				
(H) 14 Hr CE & 3 Hrs Core Law • July 28-29 • 9-4:30 • Mbrs. \$60/Non. \$80/On-site \$100				

July 2016 Events

REGISTER ONLINE at miamire.com/calendar

or Circle the event & Fax to (305) 468-7070 or Email: registration@miamire.com

For questions 305.468.7066

INTRODUCTION TO MLS

TUE.	7/26	2:00-4:00	(H)
MLS: MASTERING MATRIX 101			
FRI.	7/1	10:00-12:00	(N)
TUE.	7/5	10:00-12:00	(H)
WED.	7/6	10:00-12:00	(H)
WED.	7/6	10:00-12:00	(C)
FRI.	7/8	10:00-12:00	(C)
MON.	7/11	10:00-12:00	(C)
TUE.	7/12	10:00-12:00	(H)
THU.	7/14	10:00-12:00	(H)
FRI.	7/15	10:00-12:00	(C)
MON.	7/18	10:00-12:00	(H)
WED.	7/20	10:00-12:00	(C)
FRI.	7/22	10:00-12:00	(H)
WED.	7/27	10:00-12:00	(C)

MLS: MATRIX CUSTOMIZATION 201

FRI.	7/1	2:00-4:00	(N)
TUE.	7/5	2:00-4:00	(H)
WED.	7/6	2:00-4:00	(H)
WED.	7/6	1:00-3:00	(C)
FRI.	7/8	1:00-3:00	(C)
MON.	7/11	1:00-3:00	(C)
TUE.	7/12	2:00-4:00	(H)
THU.	7/14	2:00-4:00	(H)
FRI.	7/15	1:00-3:00	(C)
MON.	7/18	2:00-4:00	(H)
WED.	7/20	1:00-3:00	(C)
FRI.	7/22	2:00-4:00	(H)
WED.	7/27	1:00-3:00	(C)

MLS: MATRIX SUPER USER WKSP 301

FRI.	7/1	10:00-12:00	(C)
THU.	7/7	10:00-12:00	(H)
FRI.	7/8	10:00-12:00	(H)
TUE.	7/12	10:00-12:00	(C)
FRI.	7/22	10:00-12:00	(C)
MON.	7/25	2:00-4:00	(H)

MLS: MATRIX ADD/EDIT

THU.	7/7	1:00-2:00	(H)
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IMAPP TAX ROLL SOLUTIONS

THU.	7/7	10:00-12:00	(C)
FRI.	7/8	2:00-4:00	(N)
THU.	7/21	2:00-4:00	(H)

REALIST TAX ROLL SOLUTIONS

FRI.	7/1	1:00-3:00	(C)
FRI.	7/8	1:00-3:00	(H)

REALTOR PROPERTY RESOURCE-BASIC

TUE.	7/19	1:00-2:00	(H)
TUE.	7/19	9:30-10:30	(C)

REALTOR PROPERTY RESOURCE-MOBILE

TUE.	7/19	2:00-3:00	(H)
TUE.	7/19	10:30-11:30	(C)

CMA WORKSHOP

FRI.	7/29	9:30-12:00	(H)
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SHOW ME THE MONEY

MON.	7/18	10:00-12:00	(C)
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FORM SIMPLICITY

THU.	7/28	10:00-12:00	(H)
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DOTLOOP

TUE.	7/19	2:00-5:00	(H)
TUE.	7/19	9:00-11:00	(C)
THU.	7/28	1:00-3:00	(H)

PROXIO - BASIC

MON.	7/11	10:00-12:00	(N)
FRI.	7/29	10:00-12:00	(C)

PROXIO - ADVANCED

MON.	7/11	2:00-4:00	(N)
FRI.	7/29	1:00-3:00	(C)

PROSPECTING & FARMING

THU.	7/14	9:30-12:00	(C)
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PRESENT THE CMA

THU.	7/14	1:30-4:00	(C)
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WORKING W/ INV - FINDING DEALS

FRI.	7/15	10:00-12:00	(H)
MON.	7/25	10:00-12:00	(C)

WORKING W/ INV - MAKING IT WORK

FRI.	7/15	2:00-4:00	(H)
MON.	7/25	1:00-3:00	(C)

MARKETING TOOLS - COMPETITIVE ADVANTAGE

WED.	7/20	9:30-12:00	(H)
THU.	7/28	9:30-12:00	(C)

MARKETING TOOLS - SET YOURSELF APART

WED.	7/20	1:30-4:00	(H)
THU.	7/28	1:30-4:00	(C)

SPANISH TECH TRAINING

MLS: MASTERING MATRIX 101

FRI.	7/1	9:30-12:00	(H)
TUE.	7/5	9:30-12:00	(C)
WED.	7/6	9:30-12:00	(N)
TUE.	7/12	9:30-12:00	(N)
THU.	7/21	9:30-12:00	(C)
THU.	7/21	9:30-12:00	(N)

MLS: MATRIX CUSTOMIZATION 201

FRI.	7/1	1:30-4:00	(H)
TUE.	7/5	1:30-4:00	(C)
WED.	7/6	1:30-4:00	(N)
TUE.	7/12	1:30-4:00	(N)
THU.	7/21	1:30-4:00	(C)
THU.	7/21	1:30-4:00	(N)

MLS: MATRIX SUPER USER WKSP 301

FRI.	7/22	1:30-4:00	(C)
MON.	7/25	9:30-12:00	(H)
WED.	7/27	9:30-12:00	(N)

MLS: MATRIX ADD/EDIT

FRI.	7/22	1:30-3:00	(N)
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MLS: MATRIX TIPS & TRICKS

TUE.	7/26	1:30-4:00	(C)
WED.	7/27	2:00-4:00	(N)

IMAPP

THU.	7/7	1:30-4:00	(C)
FRI.	7/8	9:30-12:00	(N)

REALIST

TUE.	7/12	1:30-4:00	(C)
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SHOW ME THE MONEY

MON.	7/18	1:30-4:00	(C)
FRI.	7/22	9:30-12:00	(N)

FORM SIMPLICITY

THU.	7/7	9:30-12:00	(N)
MON.	7/11	1:30-4:00	(H)

DOTLOOP

THU.	7/7	1:30-4:00	(N)
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REALTOR PROPERTY RESOURCE (RPR)

MON.	7/11	9:30-12:00	(H)
TUE.	7/26	9:30-12:00	(C)

CMA WORKSHOP

FRI.	7/29	1:30-4:00	(H)
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PROXIO - BASIC

MON.	7/25	9:30-12:00	(N)
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PROXIO - ADVANCED

MON.	7/25	1:30-4:00	(N)
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MLS

MLS: Matrix Super User Workshop 301: Advanced

Fri. July 1 • 10:00-12:00 • Mbrs. No Cost/Non. \$25

Coral Gables • 245 Alcazar Avenue • Coral Gables

BROKER

60 Hour Broker Post License Course

Tue. July 5-14 • 9:00-6:00 • Select Dates • Cost: \$225

Coral Gables • 245 Alcazar Avenue • Coral Gables

NEW AGENT

Realtor Branding: YPN New Agent Curriculum

Fri. July 8 • 10:00-12:30 • Mbrs. \$15/Non. \$30/On-site \$25/50

MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

MARKETING

Surviving the 1st 6 Months as a REALTOR

Mon. July 11 • 10:00-12:00 • Mbrs. No Cost/Non. \$25

MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

COMMERCIAL

Xceligent Commercial RE Information

Tue. July 12 • 9:00-10:30 • Mbrs. No Cost/Non. \$25

MIAMI HQ • 700 S. Royal Poinciana Blvd., Suite 400 • Miami Springs

SPECIALTY

Lunch & Learn: Sales Marketing - New Construction

Wed. July 13 • 11:30-1:00 • Mbrs. No Cost/Non. \$25

NW Dade • 415 W 51st Place, Suite 200 • Hialeah

LEGAL

Contracts (Presented in Spanish)

Thu. July 14 • 10:00-12:30 • Mbrs. \$15/Non. \$30/On-site \$25/50

NW Dade • 415 W 51st Place, Suite 200 • Hialeah

MIAMI REALTORS® Offices COLOR CODE

(H) MIAMI Headquarters

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Miami FL, 33166
T: 305.468.7000
F: 305.468.7070



(N) Northwestern Dade

415 W. 51st Place
Suite 200
Hialeah, FL 33012
T: 305.557.1400
F: 305.822.1730



(E) East Broward

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1815 Griffin Road, Ste. 104
Dania, FL 33004
T: 954.449.1690
F: 954.476.4554



(C) Coral Gables

245 Alcazar Avenue
Coral Gables, FL 33134
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F: 305.442.0338



(W) West Broward

13680 NW 14 Street
Sunrise • FL 33323
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(J) JTHS Jupiter

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