# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D. C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) $\qquad$ February 3, 2009

ADM

## ARCHER-DANIELS-MIDLAND COMPANY

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

4666 Faries Parkway
Decatur, Illinois
1-44
(Commission File Number)

41-0129150
(IRS Employer Identification No.)

62526
(Zip Code)

## Item 2.02 Results of Operations and Financial Condition.

On February 3, 2009, Archer-Daniels-Midland Company (ADM) issued a press release announcing second quarter results. A copy of such press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits The following exhibit is furnished herewith:
99.1 Press release dated February 3, 2009 announcing second quarter results.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## ARCHER-DANIELS-MIDLAND COMPANY

Date: February 3, 2009
By /s/ David J. Smith
David J. Smith
Executive Vice President, Secretary and General Counsel

## EXHIBIT INDEX

Exhibit 99.1

Description
Press Release dated February 3, 2009

## News Release

FOR IMMEDIATE RELEASE
February 3, 2009

## ARCHER DANIELS MIDLAND REPORTS SOLID SECOND QUARTER RESULTS <br> Company performed well amidst slowing demand.

Archer Daniels Midland Company (NYSE: ADM) today announced net earnings of $\$ 585$ million for the quarter ended December 31, 2008, up $24 \%$ from the same period a year ago. Net sales and other operating income increased $1 \%$ to $\$ 16.7$ billion.
"Our insight into market dynamics and our core competencies in risk and cost management enabled our team to deliver strong results for the quarter as we saw a weakening global demand and margin environment," said Chairman of the Board and Chief Executive Officer Patricia Woertz. "Our balance sheet is strong, and we are focused on managing our business in these challenging markets while continuing to execute our strategy of building long-term shareholder value through strengthening and growing our value chain."

- Net earnings for the quarter ended December 31, 2008 increased $24 \%$ to $\$ 585$ million - $\$ .91$ per share from \$ 473 million - $\$ \mathbf{~} 73$ per share last year.
- Net sales and other operating income increased $1 \%$ to $\$ 16.7$ billion for the quarter ended December 31, 2008. Higher average selling prices resulting primarily from year-over-year increases in underlying commodity costs were offset by decreased sales volumes.


## - Segment operating profit for the quarter decreased $15 \%$ to $\$ \mathbf{8 1 5}$ million from $\mathbf{\$ 9 5 5}$ million last year.

- Oilseeds Processing operating profit increased due principally to improved results in all geographic regions, excluding South American fertilizer.
- Corn Processing operating profit decreased due principally to weaker ethanol operating conditions resulting in decreased bioproducts results.
- Agricultural Services operating profit increased due primarily to improved merchandising and handling results.
- Other operating profit decreased due principally to a non-cash operating loss related to the Company's investment in Gruma S.A.B. de C.V. and to increased captive insurance loss provisions.


## Page 2

## - Financial Highlights

(Amounts in millions, except per share data and percentages)

|  | Three Months Ended December 31 |  |  |  | \% Change | Six Months Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  | 2007 |  |  | 2008 |  | 2007 | \% Change |
| Net sales and other operating income | \$ | 16,673 | \$ | 16,496 | 1 \% | \$ | 37,833 | \$ | 29,324 | 29 \% |
| Segment operating profit | \$ | 815 | \$ | 955 | (15) \% | \$ | 1,991 | \$ | 1,752 | 14 \% |
| Net earnings | \$ | 585 | \$ | 473 | 24 \% | \$ | 1,635 | \$ | 913 | 79 \% |
| Earnings per share | \$ | 0.91 | \$ | 0.73 | 25 \% | \$ | 2.54 | \$ | 1.41 | 80 \% |
| Average number of shares outstanding |  | 643 |  | 646 | - |  | 644 |  | 646 | - |

## Discussion of Operations

Net sales and other operating income increased $1 \%$ to $\$ 16.7$ billion for the quarter and increased $29 \%$ to $\$ 37.8$ billion for the six months. For the quarter, increased average selling prices, resulting primarily from higher underlying commodity costs, were offset by decreased sales volumes and foreign exchange translation impacts. Year-to-date net sales and other operating income increased 29 \% due principally to sharp rises in underlying commodity costs partially offset by decreased sales volumes.

A summary of segment operating profit and net earnings is as follows:

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| Oilseeds Processing | \$ 319 | \$ 219 | \$ 100 | \$ 829 | \$ 428 | \$ 401 |
| Corn Processing | 29 | 275 | (246) | 147 | 528 | (381) |
| Agricultural Services | 462 | 315 | 147 | 890 | 544 | 346 |
| Other | 5 | 146 | (141) | 125 | 252 | (127) |
| Segment operating profit | 815 | 955 | (140) | 1,991 | 1,752 | 239 |
| Corporate | 11 | (270) | 281 | 329 | (421) | 750 |
| Earnings before income taxes | 826 | 685 | 141 | 2,320 | 1,331 | 989 |
| Income taxes | (241) | (212) | (29) | (685) | (418) | (267) |
| Net earnings | \$ 585 | \$ 473 | \$ 112 | \$ 1,635 | \$ 913 | \$ 722 |

Net earnings increased $\$ 112$ million for the quarter and $\$ 722$ million for the six months due principally to the positive impact on corporate results of the changes in LIFO inventory valuations. Segment operating profit decreased $\$ 140$ million for the quarter and increased $\$ 239$ million for the six months.

## Oilseeds Processing Operating Profit

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| Crushing and origination | \$ 187 | \$ 141 | \$ 46 | \$ 526 | \$ 272 | \$ 254 |
| Refining, packaging, biodiesel and other | 86 | 46 | 40 | 192 | 108 | 84 |
| Asia | 46 | 32 | 14 | 111 | 48 | 63 |
| Total Oilseeds Processing | \$ 319 | \$ 219 | \$ 100 | \$ 829 | \$ 428 | \$ 401 |

Oilseeds Processing operating profit increased $\$ 100$ million for the quarter and $\$ 401$ million for the six months. Crushing and origination results increased $\$ 46$ million for the quarter and $\$ 254$ million for the six months due principally to improved crushing and origination margins partially offset by lower fertilizer sales volumes and margins. Refining, packaging, biodiesel and other results increased $\$ 40$ million for the quarter and $\$ 84$ million for the six months. Biodiesel results increased for both the quarter and six months primarily related to the start up of a new facility in Brazil. Refining, packaging, biodiesel and other results also improved due to increased selling prices and the absence of asset abandonment charges of $\$ 15$ million and $\$ 18$ million included in the quarter and six months ended December 31, 2007, respectively. Asia results increased $\$ 14$ million for the quarter and $\$ 63$ million for the six months due to increased earnings related to equity investments, principally Wilmar International Limited.

## Corn Processing Operating Profit

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| Sweeteners and starches | \$ 140 | \$ 150 | \$ (10) | \$ 205 | \$ 317 | \$ (112) |
| Bioproducts | (111) | 125 | (236) | (58) | 211 | (269) |
| Total Corn Processing | \$ 29 | \$ 275 | \$ (246) | \$ 147 | \$ 528 | \$ (381) |

Corn Processing operating profit decreased $\$ 246$ million for the quarter and $\$ 381$ million for the six months. Sweetener and starches operating profit decreased $\$ 10$ million for the quarter and $\$ 112$ million for the six months due principally to sharply higher net corn and increased manufacturing costs partially offset by higher average selling prices. Bioproducts operating profit decreased $\$ 236$ million for the quarter and $\$ 269$ million for the six months due principally to a significant decline in ethanol margins resulting from sharply higher net corn and increased manufacturing costs, lower average selling prices and inventory write-downs.

## Agricultural Services Operating Profit

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| Merchandising and handling | \$ 385 | \$ 258 | \$ 127 | \$ 770 | \$ 443 | \$ 327 |
| Transportation | 77 | 57 | 20 | 120 | 101 | 19 |
| Total Agricultural Services | \$ 462 | \$ 315 | \$ 147 | \$ 890 | \$ 544 | \$ 346 |

Agricultural Services operating profit increased \$ 147 million for the quarter and $\$ 346$ million for the six months due principally to improved global merchandising and handling margins resulting from opportunities created by volatile commodity and freight market conditions. Transportation results increased for the quarter and six months due principally to higher barge freight rates.

## Other Operating Profit

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| Wheat, cocoa, malt, and sugar | \$ 51 | \$ 78 | \$ (27) | \$ 154 | \$ 116 | \$ 38 |
| Financial | (46) | 68 | (114) | (29) | 136 | (165) |
| Total Other | \$ 5 | \$ 146 | \$ (141) | \$ 125 | \$ 252 | \$ (127) |

Other operating profit decreased \$ 141 million for the quarter and $\$ 127$ million for the six months. Wheat, cocoa, malt and sugar operating profit decreased $\$ 27$ million for the quarter and increased $\$ 38$ million for the six months due principally to lower equity earnings from the Company's investment in Gruma S.A.B. de C.V. related to foreign currency derivative losses partially offset by improved wheat and cocoa processing margins. Financial operating profit decreased $\$ 114$ million for the quarter and $\$ 165$ million for the six months primarily due to increased captive insurance loss provisions, decreased interest income of the Company's brokerage services business and decreased gains from sales of marketable securities.

## Corporate Results

|  | Three months ended December 31 |  |  | Six months ended December 31 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | Change | 2008 | 2007 | Change |
| LIFO credit (charge) | \$ 123 | \$ (225) | \$ 348 | \$ 576 | \$ (307) | \$ 883 |
| Investment (expense) income | (32) | 38 | (70) | (51) | 81 | (132) |
| Corporate costs | (35) | (60) | 25 | (129) | (150) | 21 |
| Other | (45) | (23) | (22) | (67) | (45) | (22) |
| Total Corporate | \$ 11 | \$ (270) | \$ 281 | \$ 329 | \$ (421) | \$ 750 |

Corporate results increased \$281 million for the quarter and \$ 750 million for the six months due principally to LIFO credits of \$ 123 million for the quarter and $\$ 576$ million for the six months ended December 31, 2008 compared to LIFO charges of $\$ 225$ million and $\$ 307$ million for the quarter and six months ended December 31, 2007, respectively. Investment (expense) income decreased $\$ 70$ million for the quarter and $\$ 132$ million for the six months primarily related to increased interest expense and decreased interest income, partially offset by increased capitalized interest on construction projects.

## Conference Call Information

Archer Daniels Midland Company will host a conference call and audio Web cast at 8:00 a.m. Central Time on Tuesday, February 3, 2009 to discuss financial results and provide a Company update. In addition, a financial summary slide presentation will be available to download approximately 60 minutes prior to the start of the call. To listen to the call via the Internet or to download the slide presentation, go to: www.adm.com/webcast. To listen by telephone, dial 800-561-2601 or 617-614-3518; the access code is 81365958 . Replay of the call will be available Feb. 4 to Feb. 10, 2009. To listen to the replay by telephone, dial 888-286-8010 or 617-801-6888; the access code is: 91016887 . To listen to the replay online, visit www.adm.com/webcast.

Every day, the 27,000 people of Archer Daniels Midland Company (NYSE: ADM) turn crops into renewable products that meet the demands of a growing world. At more than 230 processing plants, we convert corn, oilseeds, wheat and cocoa into products for food, animal feed, chemical and energy uses. We operate the world's premier crop origination and transportation network, connecting crops and markets in more than 60 countries. Our global headquarters is in Decatur, Illinois, and our net sales for the fiscal year ended June 30, 2008, were $\$ 70$ billion. For more information about our Company and our products, visit www.adm.com.

## Contacts:

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Director, External Communications
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## (Financial Tables Follow)

## Archer Daniels Midland Company

## Consolidated Statements of Earnings

(unaudited)
Cost of products sold
$\quad$ Gross profit
Selling, general and administrative expenses
Other (income) expense - net
$\quad$ Earnings before income taxes
Income taxes
Net earnings

Diluted earnings per common share
Average number of shares outstanding

Other (income) expense - net consists of:
Interest expense
Investment income
Net loss (gain) on marketable securities transactions
Equity in earnings of unconsolidated affiliates
Other - net

| Three months ended <br> December 31 2007 |
| :---: |
| 2008 |

(in millions, except per share amounts)

| \$ | 16,673 | \$ | 16,496 | \$ | 37,833 | \$ | 29,324 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 15,461 |  | 15,548 |  | 34,754 |  | 27,446 |
|  | 1,212 |  | 948 |  | 3,079 |  | 1,878 |
|  | 337 |  | 338 |  | 746 |  | 693 |
|  | 49 |  | (75) |  | 13 |  | (146) |
|  | 826 |  | 685 |  | 2,320 |  | 1,331 |
|  | 241 |  | 212 |  | 685 |  | 418 |
| \$ | 585 | \$ | 473 | \$ | 1,635 | \$ | 913 |


| \$ | . 91 | \$ | . 73 | \$ | 2.54 | \$ | 1.41 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 643 |  | 646 |  | 644 |  | 646 |


| 120 | $\$$ | 113 | $\$$ | 249 | $\$$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $(48)$ |  | $(69)$ |  | $(102)$ |  |
|  |  |  |  | $(132)$ |  |


|  | - | (13) |  | (9) |  | (27) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (93) |  | (124) |  | (216) |  | (210) |
|  | 70 |  | 18 |  | 91 |  | 22 |
| \$ | 49 | \$ | (75) | \$ | 13 | \$ | (146) |

February 3, 2009

## Archer Daniels Midland Company <br> Segment Operating Analysis <br> (unaudited)

|  | Three months ended December 31 |  |  |  | Six months ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
|  | (in millions) |  |  |  |  |  |  |  |
| Net sales and other operating income |  |  |  |  |  |  |  |  |
| Oilseeds Processing | \$ | 5,296 | \$ | 5,255 | \$ | 13,068 | \$ | 9,865 |
| Corn Processing |  | 1,853 |  | 1,683 |  | 4,094 |  | 3,204 |
| Agricultural Services |  | 8,141 |  | 8,233 |  | 17,710 |  | 13,773 |
| Other |  | 1,383 |  | 1,325 |  | 2,961 |  | 2,482 |
| Total net sales and other operating income | \$ | 16,673 | \$ | 16,496 | \$ | 37,833 | \$ | 29,324 |
|  |  | Three months ended December 31 |  |  |  | Six months ended December 31 |  |  |
|  |  | 2008 |  | 2007 |  | 2008 | 2007 |  |
|  |  | (in millions) |  |  |  |  |  |  |
| Segment Operating profit |  |  |  |  |  |  |  |  |
| Oilseeds Processing (1) (3) | \$ | 319 | \$ | 219 | \$ | 829 | \$ | 428 |
| Corn Processing ${ }^{(1)}$ |  | 29 |  | 275 |  | 147 |  | 528 |
| Agricultural Services ${ }^{(3)}$ |  | 462 |  | 315 |  | 890 |  | 544 |
| Other ${ }^{(1)(3)(4)}$ |  | 5 |  | 146 |  | 125 |  | 252 |
| Total segment operating profit |  | 815 |  | 955 |  | 1,991 |  | 1,752 |
| Corporate ${ }^{(2)(3)(4)(5)}$ |  | 11 |  | (270) |  | 329 |  | (421) |
| Earnings before income taxes | \$ | 826 | \$ | 685 | \$ | 2,320 | \$ | 1,331 |
|  |  | Three months ended December 31 |  |  |  | Six months ended December 31 |  |  |
|  |  | 2008 |  | 2007 |  | 2008 |  | 2007 |
|  |  | (in 000s metric tons) |  |  |  |  |  |  |
| Processing volumes |  |  |  |  |  |  |  |  |
| Oilseeds Processing |  | 7,136 |  | 7,484 |  | 14,160 |  | 14,668 |
| Corn Processing |  | 4,416 |  | 4,499 |  | 9,004 |  | 8,943 |
| Wheat, cocoa and malt |  | 1,847 |  | 2,111 |  | 3,725 |  | 4,255 |
| Total processing volumes |  | 13,399 |  | 14,094 |  | 26,889 |  | 27,866 |

${ }^{(1)}$ Includes asset impairment charges of $\$ 9$ million in Other for the quarter and six months ended December 31, 2008. Includes asset impairment charges of $\$ 15$ million in Oilseeds for the quarter and $\$ 18$ million, $\$ 2$ million and $\$ 1$ million in Oilseeds, Corn and Other, respectively, for the six months ended December 31, 2007.
${ }^{(2)}$ Includes LIFO credit of $\$ 123$ million for the quarter and $\$ 576$ million for the six months ended December 31, 2008. Includes LIFO charge of $\$ 225$ million for the quarter and $\$ 307$ million for the six months ended December 31, 2007.
${ }^{(3)}$ Includes gain on asset and business disposal of $\$ 7$ million in Corporate for the quarter and $\$ 3$ million, $\$ 2$ million, $\$ 5$ million and $\$ 7$ million in Oilseeds, Agricultural Services, Other and Corporate, respectively, for the six months ended December 31, 2008. There was no gain on asset and business disposals for the quarter and six months ended December 31, 2007.
(4) Includes gain on securities of $\$ 11$ million and $\$ 1$ million in Other and Corporate, respectively, for the quarter and $\$ 25$ million and $\$ 2$ million in Other and Corporate, respectively, for the six months ended December 31, 2007. There was no gain on securities for the quarter and six months ended December 31, 2008.
${ }^{(5)}$ Includes realignment charges of $\$ 23$ million for the six months ended December 31, 2007. There were no realignment charges for the quarter ended December 31, 2007 or for the quarter and six months ended December 31, 2008.

## Archer Daniels Midland Company Summary of Financial Condition <br> (unaudited)

|  | $\begin{gathered} \text { December } 31 \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (in millions) |  |  |  |
| NET INVESTMENT IN |  |  |  |  |
| Cash, cash equivalents and short-term marketable securities | \$ | 3,352 | \$ | 1,265 |
| Working capital (excluding cash, cash equivalents and short-term marketable securities) |  | 8,263 |  | 12,924 |
| Property, plant, and equipment |  | 7,412 |  | 7,125 |
| Investments in and advances to affiliates |  | 2,640 |  | 2,773 |
| Long-term marketable securities |  | 633 |  | 590 |
| Other non-current assets |  | 1,112 |  | 1,113 |
|  | \$ | 23,412 | \$ | 25,790 |
| FINANCED BY |  |  |  |  |
| Short-term debt | \$ | 568 | \$ | 3,123 |
| Long-term debt, including current maturities |  | 7,795 |  | 7,922 |
| Deferred liabilities |  | 1,355 |  | 1,255 |
| Shareholders' equity |  | 13,694 |  | 13,490 |
|  | \$ | 23,412 | \$ | 25,790 |

## Summary of Cash Flows

(unaudited)

|  | Six Months Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | (in millions) |  |  |  |
| Operating Activities |  |  |  |  |
| Net earnings | \$ | 1,635 | \$ | 913 |
| Depreciation and asset abandonments |  | 366 |  | 380 |
| Other - net |  | 46 |  | 72 |
| Changes in operating assets and liabilities |  | 3,818 |  | $(4,291)$ |
| Total Operating Activities |  | 5,865 |  | $(2,926)$ |
| Investing Activities |  |  |  |  |
| Purchases of property, plant and equipment |  | $(1,069)$ |  | (896) |
| Proceeds from sales of businesses |  | 237 |  | - |
| Net assets of businesses acquired |  | (24) |  | (10) |
| Other investing activities |  | (701) |  | (40) |
| Total Investing Activities |  | $(1,557)$ |  | (946) |
| Financing Activities |  |  |  |  |
| Long-term debt borrowings |  | 102 |  | 515 |
| Long-term debt payments |  | (16) |  | (49) |
| Net borrowings (payments) under lines of credit |  | $(2,698)$ |  | 4,042 |
| Purchases of treasury stock |  | (100) |  | (61) |
| Cash dividends |  | (167) |  | (148) |
| Other |  | 9 |  | 15 |
| Total Financing Activities |  | $(2,870)$ |  | 4,314 |
| Increase in cash and cash equivalents |  | 1,438 |  | 442 |
| Cash and cash equivalents - beginning of period |  | 810 |  | 663 |
| Cash and cash equivalents - end of period | \$ | 2,248 | \$ | 1,105 |

