REDSTONE FEDERAL CREDIT UNION

Business Credit Application Business Loans Greater than \$50,000

Thank you for choosing Redstone Federal Credit Union for your financing needs. We consider it a privilege to assist you and believe you will be pleased with our services. This application is designed for business loans from \$51,000 to multi-million dollar loans without any guaranty from the Small Business Administration. If you would like to request \$50,000 or less, please complete our application titled Business Loans up to \$50,000.

Application Instructions:

Please complete all the fields. Please note: Only fully completed applications can be processed. Documents submitted with the application will not be returned to you. Please make copies for yourself before you apply.

Application

- Completed Business Credit Application

Personal Information

- Completed Personal History Statement for anyone owning 20% or more of the business and all guarantors (or you may attach your resume, if available)
- Completed Personal Financial Statement for anyone owning 20% or more of the business and all guarantors, prepared jointly with spouse (if married)
- Attach complete copies of Personal Tax Returns for last three years for anyone owning 20% or more of the business and all guarantors

Business Financial Information (For Existing Businesses)

- Attach Balance Sheets and Income Statements or complete copies of Business Tax Returns (with all schedules and attachments) for the last three years
- Attach Current Balance Sheet and Income Statement dated within 60 days of this application (Internally prepared is acceptable)

Business Start-Ups

- Attach a Complete Business Plan
- Completed Projected Income & Expenses for the first two years

Once you have completed the application, you may print it to submit the entire packet via Fax, Mail or In Person. You may also print a blank application and write in the required information legibly. Please ensure all information is correct and sign as indicated prior to sending. (NOTE: This form cannot be saved; you must print it once it has been completed.) Also, sign and date all attached documents requested above (i.e. tax returns, balance sheets, etc.).

By Fax: (256) 722-3558 By Mail:

Redstone Federal Credit Union ATTN: Business Lending 220 Wynn Drive Huntsville, AL 35893

In Person:

Drop off at any convenient RFCU branch to be forwarded to Business Lending.

If you have any questions, you may contact Business Lending at (256) 722-3407 or 1-800-234-1234 ext. 3407.

Additional Documents Needed Prior to Closing:

If the loan is approved, the following must be provided prior to closing or with the closing package.

- A certified copy of all <u>appropriate organizational documents</u>. (Articles of Incorporation and By-Laws if a corporation, Articles of Organization and Operating Agreement if a LLC, Partnership Agreement if a Partnership, etc.)
- Provide proof of your Federal Tax Identification number.
- A share account must be opened in the business name.
- At least one owner of the business must be, or become, a member of RFCU, or be in our field of membership.
- Copy of valid, unexpired Driver's License for each principal of the business.
- Copy of valid, unexpired Permanent Resident Card, if applicable, on any principal of the business. (Copy both the front and back sides.)
- Proof of hazard insurance if any collateral is securing the loan.
- RFCU requires a Business Plan on loans for Start-Up businesses.
- Copy of Executed Franchise Agreement if a Franchise.

- Copy of Closing Statement or Bill of Sale if a business was acquired within the last twenty-four (24) months.
- Must have a business account at a financial institution in order for RFCU to auto draft loan payments. If you want the funds auto drafted from a checking account, you must provide us with a voided check. If you want the funds auto drafted from a savings account, you must provide us with a deposit slip.
- There may be other information deemed reasonably necessary by RFCU.

Business Credit Application	BUSINESS	LOANS GREATER TH	IAN \$50,000
Credit Request			-
Account Type: Business Line of Credit B	usiness Term Loan	Purpose:	
Term Requested:(years)		Is this a secured loan?	🗌 No
Amount Requested: ^{\$}			
Collateral, if this is a secured loan			
Collateral Type:			
Description and Value of Collateral:			
Borrower Information			
Legal Name:		Business Phone:	
Doing Business As:		Business Fax:	
Business Structure:		Business Website Address:	
Individual LLC		Federal Tax ID:	
C-Corporation Limited Partners	hip	NAICS Code:	
Corporate Trust Proprietorship		Date Business Est:	
General Partnership S-Corporation			(mm/dd/yyyy)
🗌 Individual Trust 🛛 🗌 Non-Profit		Present Management Since:	
Physical Business Address:			(mm/dd/yyyy)
		Describe Products/Services:	
City:			
State:		Total Number of Employees:	
Zip Code:		Annual Sales Revenue: ^{\$}	
Is mailing address same as Business Address?	Yes No		(last full year)
If not, Mailing Address:		Existing RFCU Business Membe	er? 🗌 Yes 🗌 No
		If Yes, Existing RFCU	
		Business Member Number:	
City:		Primary Banking Institution:	
State:			
Zip Code:			
Miscellaneous Business Information			
Has your business ever been involved in bankrupte	cy proceedings?		
Are there any tax liens against your business?			
Is your business involved in any lawsuits?			∐ Yes ∐ No
Does your business own a controlling interest in of			
Is your business involved in any type of judgments	?		
Has your business ever had a foreclosure?			
Does the business or its affiliates currently have an	וץ business loans w	vith RFCU?	∐ Yes ∐ No
Is your business a franchise?			🔄 Yes 🔛 No
If Yes, Name of Franchisor:			_

Redstone Federal Credit Union - Confidential

Existing Business Loans (including RFCU loans)

Excluding Consumer Debt

Lender	Loan Type	Monthly Payment	Current Balance	Collateral
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	
		\$	\$	

Use of Loan Proceeds

Land/Building Purchase	\$ Working Capital:	\$
Construction:	\$ Total Requirement:	\$
Equipment Purchase:	\$ Less Cash Provided by Borrower:	\$
Buy Existing Business:	\$	
Debt Repayment:	\$	
Inventory Purchase:	\$ Amount Requested:	\$

All Owners

Please enter all owners. Total Ownership Percentage must equal 100%.

First Name	Last Name	Percent Ownership %	RFCU Member Number

Agree to Terms & Conditions

By submitting this application, you, the Authorized Agent(s) and/or Personal Guarantor(s), on behalf of the business and yourself, certify that all information provided in this loan application including financial statements and other financial data is complete and accurate to the best of your knowledge and are for the purpose of either obtaining a loan or guaranteeing a loan with Redstone Federal Credit Union. You understand that we will retain this application whether or not it is approved. You authorize us to obtain information about you personally (whether or not you have personally guaranteed the loan) and your business from credit reporting agencies and other sources we deem appropriate in considering this application and subsequently for purposes of updates, renewals, or extensions of credit granted as a result of this application or in reviewing or collecting the account. If this loan application is approved, you understand that all loan proceeds must be used exclusively for business related purposes. You agree that the processing fee will be taken out of the loan proceeds at closing. You understand that it is a crime to willfully and deliberately provide incomplete or inaccurate information on loan applications made to Redstone Federal Credit Union.

On behalf of your business, you represent that your business is a valid business entity; and that you are an Authorized Agent(s) of the business with the authority to enter into contractual agreements. You, the Authorized Agent(s), must be an officer (if a corporation), general partner (if a partnership or LLP), manager (if an LLC) or owner of the business. You agree to be bound by the terms and conditions of the applicable Redstone Federal Credit Union Ioan agreement if this Ioan application is approved.

Signature

Title

Owner / Principal & Guarantor Information

Must be completed by anyone with 20% or more ownership plus any guarantors.

Owner / Principal 001	
First Name:	Physical Home Address:
Middle Name:	
Last Name:	City:
SSN:	State:
Date of Birth:	Zip Code:
(mm/dd/yyyy) Place of Birth	Own or Rent?
Country:	Residence Since:
City:	Monthly Rent/Mortgage Payment:
State:	% Business Ownership:
Principal Type:	Owner Since:
Signer & Guarantor Guarantor Cosigner	Has the principal declared bankruptcy in the last 10 years?
Capacity of Signer:	Existing RFCU Member?
Beneficiary Officer Borrower Partner Member Trustee	Are you a U.S. Citizen? Yes No If No, What is your residency status?
Officer Title:	Citizenship: Primary ID Type:
Home Phone:	Primary ID Issuer:
Cell Phone:	
Work Phone:	
Email:	
	Primary ID Expire Date:
Owner/Principal 001: Miscellaneous Personal Information	
Have you ever been involved in bankruptcy proceedings?	Yes No
Are there any tax liens against you?	Yes No
Are you involved in any lawsuits?	Yes No
Do you own a controlling interest in other businesses?	Yes No
Are you involved in any type of judgments?	Yes No
Have you ever had a foreclosure?	Yes No
Are you presently under indictment, on parole or probation?	Yes No

Everything that I have stated in this application is correct to the best of my knowledge. I understand that you will retain this application whether or not it is approved. You are authorized to check my credit and to make inquiries, as necessary, to verify the accuracy of the statements made. I understand that it is a crime to willfully and deliberately provide incomplete or incorrect information on loan applications made to Redstone Federal Credit Union. I understand that all loan proceeds must be used exclusively for business related purposes.

Signature

Owner / Principal & Guarantor Information

Must be completed by anyone with 20% or more ownership plus any guarantors.

Owner / Principal 002	
First Name:	Physical Home Address:
Middle Name:	
Last Name:	City:
SSN:	State:
Date of Birth:	Zip Code:
(mm/dd/yyyy) Place of Birth	Own or Rent?
Country:	Residence Since:
City:	Monthly Rent/Mortgage Payment: ^{\$}
State:	% Business Ownership:
Principal Type:	Owner Since:
Signer & Guarantor Guarantor Cosigner	Has the principal declared bankruptcy in the last 10 years?
Capacity of Signer:	Existing RFCU Member?
Beneficiary Officer Borrower Partner	Are you a U.S. Citizen?
Member Trustee	Citizenship:
Officer Title:	Primary ID Type:
Home Phone:	Primary ID Issuer:
Cell Phone:	Primary ID Number:
Work Phone:	Primary ID Issue Date:
Email:	(mm/dd/yyyy)
	Primary ID Expire Date:
	(mm/dd/yyyy)
Owner/Principal 002: Miscellaneous Personal Information	
Have you ever been involved in bankruptcy proceedings?	🗌 Yes 🗌 No
Are there any tax liens against you?	🗌 Yes 🗌 No
Are you involved in any lawsuits?	Yes No
Do you own a controlling interest in other businesses?	Yes No
Are you involved in any type of judgments?	Yes No
Have you ever had a foreclosure?	Yes No
Are you presently under indictment, on parole or probation?	Yes No

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Signature

Owner / Principal & Guarantor Information

Must be completed by anyone with 20% or more ownership plus any guarantors.

Owner / Principal 003	
First Name:	Physical Home Address:
Middle Name:	
Last Name:	City:
SSN:	State:
Date of Birth:	Zip Code:
(mm/dd/yyyy) Place of Birth	Own or Rent?
Country:	Residence Since:
City:	Monthly Rent/Mortgage Payment: ^{\$}
State:	% Business Ownership:
Principal Type:	Owner Since:
Signer & Guarantor Guarantor Cosigner	Has the principal declared bankruptcy in the last 10 years?
Capacity of Signer:	Existing RFCU Member?
Beneficiary Officer Borrower Partner	Are you a U.S. Citizen?
Member Trustee	Citizenship:
Officer Title:	Primary ID Type:
Home Phone:	Primary ID Issuer:
Cell Phone:	Primary ID Number:
Work Phone:	Primary ID Issue Date:
Email:	(mm/dd/yyyy)
	Primary ID Expire Date:
	(mm/dd/yyyy)
Owner/Principal 003: Miscellaneous Personal Information	
Have you ever been involved in bankruptcy proceedings?	Yes No
Are there any tax liens against you?	Yes No
Are you involved in any lawsuits?	🗌 Yes 🗌 No
Do you own a controlling interest in other businesses?	Yes No
Are you involved in any type of judgments?	Yes No
Have you ever had a foreclosure?	Yes No
Are you presently under indictment, on parole or probation?	Yes No

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Signature

Personal History Statement

Name:			SSN:		
Current Residence Address:					
City:					_ Zip:
Residence Since:					Phone:
Date of Birth:	Place of Birth:				
Are you employed by the US Government?	🗌 Yes 🗌 N	lo			
Marital Status: 🗌 Married 🗌 Unmarrie	d				
US Citizen? 🗌 Yes 🗌 No Alien Registrat	ion Number (if Applie	cable):			
WORK EXPERIENCE	Attach	h resume if availa	ble. List	chronologically	y, beginning with present employment.
Name of Company:		From:			То:
Address:					
Duties:					
Name of Company:		From:			То:
Address:					
Duties:					
EDUCATION (College or Technical Training	g)				
Name:		From:			To:
City: 8					
Degree or Certificate:					

Signature

Personal Financial Statement

Name(s):			Date:
Business Phone:	Home Phone:	Cell Phone:	
Email Address:			

Complete this form for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each stockholder owning 20% or more of voting stock, or (4) any person or entity providing a guaranty on the loan.

ASSETS	ASSETS (omit cents)		S (omit cents)
Cash on hand in banks	\$	Accounts Payable	\$
Savings Accounts	\$	Notes Payable to Banks and Others (Describe in Section2)	\$
IRA or Other Retirement Account	\$	Auto Loans	\$
Accounts and Notes Receivable	\$	Other Accounts	\$
Life Insurance-Cash Surrender Value Only (Complete Section 8)	\$	Loan on Life Insurance	\$
Stocks and Bonds (Describe in Section 3)	\$	Mortgages on Real Estate (Describe in Section 4)	\$
Real Estate (Describe in Section 4)	\$	Unpaid Taxes (Describe in Section 6)	\$
Automobile-Present Value	\$	Other Liabilities (Describe in Section 7)	\$
Other Personal Property (Describe in Section 5)	\$	Total Liabilities	\$
Other Assets (Describe in Section 5)	\$	Net Worth	\$
Total	\$	Total	\$

Section 1:

SOURCE OF INCOME		CONTINGENT LIABILITIES	
Salary	\$	As Endorser or Co-Maker	\$
Net Investment Income	\$	Legal Claims & Judgements	\$
Real Estate Income	\$	Provision for Federal Income Tax	\$
Other Income* (Describe below)	\$	Other Special Debt	\$

Description of Other Income* in Section 1:

*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

Section 2: Notes payable to banks and others. (Use attachments if necessary. Each attachment must be identified as a part of this statement and signed.)

Name of Noteholders	Original Balance	Current Balance	Payment Amount	Frequency (monthly, etc.)	How Secured or Endorsed Type of Collateral
	\$	\$	\$		
	\$	\$	\$		
	\$	\$	\$		
	\$	\$	\$		
	\$	\$	\$		

Number of Shares	Name of Securities	Cost	Market Value Quotation / Exchange	Date of Quotation / Exchange	Total Value
		\$	\$		\$
		\$	\$		\$
		\$	\$		\$
		\$	\$		\$

Section 4: Real Estate Owned (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.)

	Property A	Property B	Property C
Type of Property			
Address			
Date Purchased			
Original Cost	\$	\$	\$
Present Market Value	\$	\$	\$
Name of Mortgage Holder			
Mortgage Account Number			
Mortgage Balance	\$	\$	\$
Amount of Payment per Month / Year	\$	\$	\$
Status of Mortgage			

Section 5: Other Personal Property and Other Assets (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terms of payment and if delinquent, describe delinquency.)

Section 6: Unpaid Taxes (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attaches.)

Section 7: Other Liabilities (Describe in detail.)

Section 8: Life Insurance Held (Give face amount and cash surrender value of policies-name of insurance company and beneficiaries.)

I authorize Redstone Federal Credit Union to make inquiries as necessary to verify the accuracy of the statements made and to determine my creditworthiness. I certify the above and the statements contained in the attachments are true and accurate as of the stated dates(s). These statements are made for the purpose of either obtaining a loan or guaranteeing a loan. I understand that it is a federal crime to willfully and deliberately provide incomplete or incorrect information to Redstone Federal Credit Union.

Signature:	Date:	Social Security Number:	

Signature:

Date: Social Security Number:

Projected Income and Expenses

Applicant's Name: _____

	First Year Projections	Second Year Projections
	Dollar Estimates	Dollar Estimates
Gross Receipts		
Merchandise Cost		
Gross Profit		
EXPENSES		
Officer's Salaries (corp. only)		
Employee's Wages		
Accounting and Legal Fees		
Advertising		
Rent		
Depreciation		
Supplies		
Electricity		
Telephone		
Interest		
Repairs		
Taxes		
Insurance		
Bad Debts		
Miscellaneous (postage, etc.)		
Other:		
Total Expenses		
Net Profit Before Taxes		
Less Income Taxes		
Net Profit After Taxes		
Less Withdrawals (LLC, Proprietorship or Partnership)		
Net Profit Remaining		



Applicants Right to Receive a Copy of an Appraisal

Redstone Federal Credit Union may order an appraisal to determine the subject property's value and we may charge you for this appraisal. We will promptly provide you a copy of any appraisal, even if your loan does not close.

You can pay for an additional appraisal for your own use at your own cost.