



State of Ohio

Lease Product Catalog
and
Maintenance Pricing

Price effective 9/1/07



Sept 2007 State of Ohio Leasing Price Book

Table Of Contents

Product Line	Page Number
<u>Mailing Systems Product Line</u>	
Meter and Register Price List	1
Meter Matrix	2
IJ Series Mailing Equipment	3
IJ-40-50-60 Standard and Priority Series Packages	4
IJ70 Packages	5
IJ-80-90-110 Standard and Priority Packages	6
Scales	7
USPS Scale Rates Matrix	8,9
<u>Shipping and Data Systems</u>	
FriendShip Navigator Multi Carrier Software	10
PC Based Mail Acctg. System MMII Acumulator	11
PC Based Shipping Systems	12
<u>Addressing Systems</u>	
Adressing	13
Bulk Mailer 5	14
Tabbers & Folders	15
<u>Document Handling Systems</u>	
SI-30, SI-62, DS-70 Packages	16
DS-80 Packages	17
SI-86 Packages	18
SI-65, SI-78, SI92 Packages	19
Horizontal Systems Components	20
Horizontal Systems Components cont.	21
Print Machine	22
Folder Instertter Reference Guide	23
Letter Extractor/Opener	24
<u>Furniture</u>	
Modular Furniture Systems	25-28

**Meter and Register
Price List**

	Monthly Rental			All-Inclusive at Tri-rate (1)			Notes		
	Min	Mid	Max	Min	Mid	Max	Description	Hold	Prints to
IJ25 Series Digital, IBIP Meters									
IJ25A	\$12.95	\$15.95	\$18.95	\$15.95	\$18.95	\$21.95	D-USPS	99,999.99	99.99
SM22/SM26 Series Digital Meters*									
SM26A	\$11.95	\$22.00	\$40.00	\$19.95	\$30.00	\$36.00	D-USPS	99,999.99	99.999
SM22ADVA	\$31.95	\$42.00	\$60.00	\$39.95	\$50.00	\$56.00	D-USPS	99,999.99	99.999
IJ-40 Series IBI Digital Meter*									
IJ40A	\$32.00	\$37.00	\$47.00	\$34.00	\$39.00	\$49.00	D-USPS	99,999.99	99.999
IJ-50 Series IBI Digital Meter*									
IJ50A	\$34.00	\$39.00	\$49.00	\$39.00	\$44.00	\$54.00	D-USPS	99,999.99	99.999
IJ50XAI - Expanded Departments				\$44.00	\$49.00	\$59.00	D-USPS	99,999.99	99.999
IJ-60 Series IBI Digital Meter*									
IJ60A	\$39.00	\$44.00	\$54.00	\$47.00	\$52.00	\$67.00	D-USPS	99,999.99	99.999
IJ60XAI - Expanded Departments				\$52.00	\$57.00	\$67.00	D-USPS	99,999.99	99.999
IJ-65 Series IBI Digital Meter*									
IJ65DA	\$45.00	\$65.00	\$95.00	\$50.00	\$70.00	\$95.00	D-USPS	99,999.99	99.999
IJ-70 Series IBI Digital Meter*									
IJ70BA	\$55.00	\$65.00	\$80.00	\$61.00	\$71.00	\$86.00	D-USPS	99,999.99	99.999
IJ-80 Series IBI Digital Meter*									
IJ80BA, CAI	\$70.00	\$80.00	\$95.00	\$83.00	\$93.00	\$108.00	D-USPS	99,999.99	99.999
IJ-85 Series IBI Digital Meter*									
IJ85BA	\$50.00	\$75.00	\$105.00	\$65.00	\$80.00	\$110.00	D-USPS	99,999.99	99.999
IJ-90 Series IBI Digital Meter*									
IJ90BA, CAI	\$80.00	\$90.00	\$115.00	\$85.00	\$95.00	\$120.00	D-USPS	99,999.99	99.999
IJ-105 Series Digital Meter*									
IJ105A	\$55.00	\$80.00	\$115.00	\$70.00	\$85.00	\$120.00	D-USPS	99,999.99	99.999
IJ-110 Series Digital Meter*									
IJ110BA, CAI	\$85.00	\$100.00	\$120.00	\$90.00	\$105.00	\$125.00	D-USPS	99,999.99	99.999
IJ-15K Series Digital Meter*									
IJ15KA	\$80.00	\$90.00	\$90.00	\$95.00	\$95.00	\$95.00	D-USPS	99,999.99	99.999

Online Services for IJ70/80/90	Standard Edition (SP10)	Professional Edition (SP20)	eConfirmation Edition (SP30)
Monthly Subscription	\$30.00	\$30.00	\$15.00

Value Edition (SP10 & SP20)

\$50.00

neoFunds Account Plans	Basic	Advantage	Premier
All IJ Meters / Monthly Fee	\$7.99	\$19.99	1% Transaction Fee

Rules:

Purchase: Meter can be locked at Mid-Rate for up-to 3 years if prepaid in advance

Neopost Lease: Meter can be locked at Min-Rate for total duration of lease

* The SM26, IJ25, 964X, IJ35, IJ45, IJ65, IJ75 and IJ85 meters are variable reset meters. The SM26A/AI meter works on the SM26 and SM22 bases. The maximum reset per day is \$999.99 for IJ25A, \$3,000 for the SM26A and \$5,000 for 964X meters (no-deposit POC only). Please note on the paperwork if the customer wishes to set a lower maximum reset limit.

NOTES:

Postage-On-Call Reset Fees

IJ25:	\$9.50 each (up to 3 setting codes per call)
IJ25 Reset Fees:	\$5.00 each
Wire Transfers:	\$10.00
Emergency Advance:	\$30.00
Insufficient Funds:	\$25.00
(Bounced Checks)	
ACH Transfers	No Charge

To change a P.O.C. customer's fixed reset amount, there will be a \$135 fee (non-commissionable).

(1) All-inclusive rates include unlimited resets at no additional charge. To bundle an All-inclusive meter in a lease use the mid-all-inclusive rate

(2) Maximum post office or P.O.C. setting is \$999.00 at one time for 9212 series.

Measured TRI-RATE Break Points

SM22/26, IJ25/40	9240/50/60, 9640/50, IJ50/60/65/75/85/90/110/105
Monthly Postage Usage	Monthly Postage Usage
Min: \$ 00-114.99	\$ 00-439.99
Mid: \$ 115.00-449.99	\$ 440.00-1,799.99
Max: \$ 450.00+	\$ 1,800.00+

Meter Matrix

	MODEL #	P. O. C.	ELECTRONIC / DIGITAL MECHANICAL / IBIP	SM26B / SM22B	9000	9010 / 20 / 30	9120	9123 / 25	9130 / SM52	SM58	IJ 35	IJ 40	IJ 45	IJ 50	IJ 60	IJ 65	IJ 75	IJ 85	IJ80	IJ90	IJ 105	IJ110	9141	9146 / SM56	9148 / SM78 / SM68	9150 / 51	9165	9180 / Performer / SM94	SM75 / SM85 / SM95		
USPS	9212		E		■																										
3-BANK METER	9212A	■	E		■																										
0 . 0 0	9252		E																				■	■	■	■	■	■			
	9252A	■	E																				■	■	■	■	■	■	■		
	9247		E																												
DECIMAL METER	9247A	■	E					■	■	■																					
0 . 0 0 0	9647A	■	E							■																					
	9257		E																				■	■	■	■	■	■	■		
	9257A	■	E																				■	■	■	■	■	■	■		
(CPA)	9267		E																				■	■	■	■	■	■	■		
(CPA)	9267A	■	E																				■	■	■	■	■	■	■		
	IJ25A	■	I																												
4-BANK METER	9248		E																												
0 0 . 0 0	9248A	■	E					■	■	■																					
	9648A	■	E							■																					
	9258		E																				■	■	■	■	■	■	■		
	9258A	■	E																				■	■	■	■	■	■	■		
(CPA)	9268		E																				■	■	■	■	■	■	■		
(CPA)	9268A	■	E																				■	■	■	■	■	■	■		
	SM26A	■	D	■																											
	IJ35A	■	D								■																				
	IJ40A	■	D									■																			
	IJ45A	■	D										■																		
5-BANK METER	IJ50A	■	D											■																	
	IJ60A	■	D												■																
	IJ70BA	■	D													■															
0 0 . 0 0 0	IJ75A	■	D														■														
	IJ85A	■	D															■													
	IJ80BA	■																	■												
	IJ90BA	■																			■										
	IJ105A	■	D																			■									
	IJ110BA	■	D																				■								
	9659	■	E																											■	
UPS	9223		M			■																									
3-BANK REGISTER W/O P.I.N.#	9233		M				■	■																							
	9253		E																				■	■	■	■	■	■	■		
4-BANK REGISTER W/O P.I.N.#	9239		M				■	■																							
	9234		M				■	■																							
4-BANK REGISTER W/P.I.N.#	9254		E																				■	■	■	■	■	■	■		

Mailing Equipment Price List

IJ SERIES

Components	Purchase List Price	M/A	State of Ohio	36 month lease payment	48 month lease payment	60 month lease payment	RCP
------------	---------------------	-----	---------------	------------------------	------------------------	------------------------	-----

IJ40 Series Mailing Machine

MH40	Handfeed with Moistener	IJ40, IJS3	\$1,455	\$140	\$1,204	\$45	\$37	\$33	
------	-------------------------	------------	---------	-------	---------	------	------	------	--

IJ50 Series Mailing Machine

MH50	Handfeed with Moistener	IJ50, IJS3	\$2,060	\$205	\$1,595	\$59	\$49	\$43	
MA50	Autofeed with Moistener	IJ50, IJ405060AF, IJS3	\$2,850	\$280	\$2,358	\$88	\$73	\$64	

IJ60 Series Mailing Machine

MA60	Autofeed with Moistener	IJ60, IJ405060AF, IJS3	\$3,825	\$380	\$3,058	\$114	\$94	\$83	
------	-------------------------	------------------------	---------	-------	---------	-------	------	------	--

IJ40/50/60 Components

IJ405060AF	IJ40 IJ50 IJ60 Automatic Feeder	IJ405060AF	\$1,095	\$110	\$813	\$30	\$25	\$22	
IJADCARD*	AD-Card w/ 1 custom Ad Slogan OR mail class die	Memory card All IJ Systems	\$65.00		\$50	\$2	\$2	\$1	
9980IJ	IJ40 50 60 Printer Package	Cable, Serial / Parallel converter	\$495	\$50	\$410	\$15	\$13	\$11	
WP5IJ	5 lbs Weigh Platform for IJ40/50/60	8905 - rate pak	\$795	\$60	\$428	\$16	\$13	\$12	\$99
MMII	MailManager II Software Only	MMII-SW	\$1,995	\$200	\$1,651	\$61	\$51	\$45	
IJX5-MM2	Neopost MM2 meter interface kit for IJ65 and IJ75*		\$395	N/C	\$327.00	\$12	\$10	\$9	
Ink Cartridge	Ink Cartridge (17,000 impressions) - 12 months		\$140.00		-				

IJ70 Series Mailing Machine

IJ70 Components

IJDS-IJ70	Dynamic Scale for IJ70 - Online Services Compatible	IJDS	\$5,595	\$560	\$4,135	\$154	\$128	\$112	SP10
IJ70DSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$172	\$143	\$126	SP10
IJ70DSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ70 - Non Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$172	\$143	\$126	\$240
IJSBPUPG3	SBP Upgrade Kit for IJ-70		\$1,370	\$0	\$1,134	\$42	\$35	\$31	
DU70-200	Upgrade to 200 departments for IJ70		\$280	-	\$232	\$9	\$7	\$6	
9970IJ	Report Printer w/ interface & parts	Cable, 8857- I/O Board	\$575	\$55	\$476	\$18	\$15	\$13	
AFUPG	Autofeed upgrade (For IJ70)	AF	\$1,950	\$195	\$1,320	\$49	\$41	\$36	
Ink Cartridge	Ink Cartridge (31,500 impressions) - 12 months		\$145.00		-				

IJ80 Series Mailing Machine

IJ80 Components

IJDS-IJ80	Dynamic Scale for IJ80 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	\$154	\$128	\$112	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$172	\$143	\$126	SP10
KDSADD-OLD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110 - Non Online Services Compatible	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$172	\$143	\$126	\$240
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	\$42	\$35	\$31	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	\$42	\$35	\$31	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	\$18	\$15	\$13	
DU80-200	Upgrade to 200 departments for IJ80		\$450	-	\$372	\$14	\$12	\$10	
DU80-500	Upgrade to 500 departments for IJ80		\$1,350	-	\$1,117	\$42	\$35	\$30	
Ink Cartridge	Ink Cartridge (31,500 impressions) - 12 months		\$145.00		-				

IJ90 Series Mailing Machine

IJ90 Components

IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	\$143	\$116	\$100	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$160	\$130	\$112	SP10
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	\$39	\$32	\$27	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	\$39	\$32	\$27	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	\$16	\$13	\$12	
DU90-200	Upgrade to 200 departments for IJ90		\$300	-	\$248	\$9	\$7	\$6	
DU90-500	Upgrade to 500 departments for IJ90		\$1,200	-	\$993	\$34	\$28	\$24	
Ink Tank	67,000 imprints or 12 months		\$227.00	-					
Print Head	Print Head - 310,000 imprints or 18 months		\$205.00	-					

IJ110 Series Mailing Machine

IJ110 Components

IJ90-110DS	Dynamic Scale for IJ90, IJ110 (Online Services Compatible Mailing System)**	IJDS	\$5,595	\$560	\$4,135	\$142.66	\$115.78	\$100.07	SP10
KDSADD	SBP Compliant Dynamic Scale Add On Kit for Existing IJ80/90/110	IJDS, Software Upgrades	\$5,595	\$560	\$4,630	\$159.73	\$129.64	\$112.04	SP10
IJSBPUPG1	SBP Upgrade Kit for IJ80/90/110 - Online Services Compatible		\$1,370	\$0	\$1,134	\$39.11	\$31.74	\$27.43	
IJSBPUPG2	SBP Upgrade Kit for IJ80/90/110 - Non Online Services Compatible		\$1,370	\$0	\$1,134	\$39.11	\$31.74	\$27.43	
MPR1	Report Printer (IJ80/90/110/IJ15K)	8857, Cable	\$575	\$55	\$476	\$16.42	\$13.32	\$11.51	
DU110-500	Upgrade to 500 departments for IJ110		\$900	-	\$745	\$25.69	\$20.85	\$18.02	
Ink Tank	134,000 imprints or 12 months		\$340.00	-					
Print Head	Print Head - 310,000 imprints or 18 months		\$205.00	-					

Roll Tape Dispenser for IJ65, IJ70, IJ75, IJ80, IJ85 IJ90 and IJ110

TRTD	Thermal Roll Tape Dispenser	TRTD	\$1,495	\$150	\$1,072	\$36.98	\$30.02	\$25.94	
------	-----------------------------	------	---------	-------	---------	---------	---------	---------	--

IJ Dynamic Scale

IJDS-UPG	Dynamic Scale Upgrade for IJ80, IJ90, IJ110 (OLS Compatible)	IJDS	\$5,595	\$560	\$4,135	\$142.66	\$115.78	\$100.07	SP10
IJDS-657585 UPG	Dynamic Scale Upgrade for IJ65/75/85/70/80/90/110 (Non OLS Compatible)								\$240
IJSBPUPG4	SBP Upgrade Kit for IJ65/75/85 Only		\$1,370	\$0	\$1,134	\$39.11	\$31.74	\$27.43	
IJX5DSADD	SBP Compliant Dynamic Scale for IJ65/75/85 (Non OLS Compatible)	IJDS	\$5,595	\$560	\$4,630	\$159.73	\$129.64	\$112.04	\$240

Scanner for Online Services Capable IJ80,90,110

IJSCAN	Barcode Wedge Scanner to process eConfirmation Edition Labels	IJSCAN	\$299	\$30	\$247	\$9	\$8	\$7	
--------	---	--------	-------	------	-------	-----	-----	-----	--

Stacker

MST1	Conveyer Stacker	MST1	\$1,895	\$190	\$1,568	\$58	\$48	\$43	
------	------------------	------	---------	-------	---------	------	------	------	--

Presort Report Diamond Protocol Software for IJ80,90,110

DP2MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 2MB Board	DP2MB	\$400	n/a	\$331	\$12	\$10	\$9	
DP4MBI	Presort Report Diamond Protocol Software for IJ80,90,110 with 4MB Board	DP4MB	\$400	n/a	\$331	\$12	\$10	\$9	

* Must identify base model number when submitting artwork for custom IJADCARDS.

** Required when connecting IJ below v7.5 to MailManager

*** Must identify base model number ,customer number and order number to produce an IJXADCARD.

** Standard Edition required for rate download.

IJ SERIES PACKAGES - Low to Mid IJ Mailing Systems

IJ-40 - IJ-50 and IJ-60

Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
MH40-P5	IJ40B, IJS3, WP5IJ	\$2,345	\$160	\$1,271	\$47	\$39	\$35
MH40-IJWP10L	IJ40B, IJS3, IJWP10L	\$3,100	\$199	\$1,630	\$61	\$50	\$44
MH40-IJWP30L	IJ40B, IJS3, IJWP30L	\$3,445	\$270	\$2,121	\$79	\$66	\$58

MA50-P5	IJ50B, IJ405060AF, IJS3, WP5IJ	\$3,645	\$290	\$2,334	\$87	\$72	\$63
MA50-IJWP10L	IJ50B, IJ405060AF, IJS3, IJWP10L	\$4,640	\$340	\$2,693	\$100	\$83	\$73
MA50-IJWP30L	IJ50B, IJ405060AF, IJS3, IJWP30L	\$4,985	\$399	\$3,952	\$147	\$122	\$107

MA60-P5	IJ60B, IJ405060AF, IJS3, WP5IJ	\$4,490	\$395	\$3,102	\$115	\$96	\$84
MA60-IJWP10L	IJ60B, IJ405060AF, IJS3, IJWP10L	\$5,320	\$435	\$3,642	\$135	\$113	\$99
MA60-IJWP30L	IJ60B, IJ405060AF, IJS3, IJWP30L	\$5,665	\$480	\$3,952	\$147	\$122	\$107
MA60-IJWP70L	IJ-60B, IJ405060AF, IJS3, IJWP70L	\$6,010	\$515	\$4,197	\$156	\$130	\$114

IJ SERIES PACKAGES - High End IJ Mailing Systems

IJ-70 Mid Market Mailing Solution

Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
MA70	IJ70, AF	\$5,295	\$530	\$4,083	\$152	\$126	\$111
MA70-IJWP10H	IJ70, AF, IJWP10H	\$7,320	\$590	\$4,575	\$170	\$141	\$124
MA70-IJWP30H	IJ70, AF, IJWP30H	\$7,665	\$660	\$5,064	\$188	\$156	\$138
MA70-IJWP70H	IJ70, AF, IJWP70H	\$8,065	\$680	\$5,228	\$194	\$162	\$142

IJ SERIES PACKAGES - High End IJ Mailing Systems

IJ-80 - IJ-90 - IJ-110 & IJ-15K

Special Priority Packages

PACKAGE NAME	Components	List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
MA80	IJ80, AF	\$7,395	\$740	\$5,718	\$204	\$166	\$145
MA80-IJWP10H	IJ80, AF, IJWP10H	\$9,075	\$810	\$6,413	\$228	\$187	\$163
MA80-IJWP30H	IJ80, AF, IJWP30H	\$9,420	\$875	\$6,699	\$238	\$195	\$170
MA80-IJWP70H	IJ80, AF, IJWP70H	\$9,820	\$890	\$7,067	\$252	\$206	\$180

MM90	IJ90, MMF	\$12,350	1200	\$9,479	\$337	\$276	\$241
MM90-IJWP10H	IJ90, MMF, IJWP10H	\$14,320	\$1,290	\$9,969	\$355	\$290	\$253
MM90-IJWP30H	IJ90, MMF, IJWP30H	\$14,665	\$1,350	\$10,459	\$372	\$304	\$266
MM90-IJWP70H	IJ90, MMF, IJWP70H	\$15,065	\$1,390	\$12,585	\$447	\$352	\$305

MM110	IJ110, MMF	\$14,995	1495	\$12,095	\$429	\$339	\$293
MM110-IJWP10H	IJ110, MMF, IJWP10H	\$18,420	\$1,575	\$12,585	\$447	\$352	\$305
MM110-IJWP30H	IJ110, MMF, IJWP30H	\$18,765	\$1,635	\$13,075	\$464	\$366	\$316
MM110-IJWP70H	IJ110, MMF, IJWP70H	\$19,165	\$1,675	\$13,156	\$467	\$368	\$318

IJ-15K In-Line Digital Meter

PACKAGE NAME	List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
IJ15KB	\$16,000	\$1,480	\$13,240	\$470	\$371	\$320
IJ15K-LT	\$995	\$0	\$823	\$29	\$23	\$20

SUPPLIES	Qty 1-4	Qty 5+
4133781W (Printhead)	\$120	\$110
4133780V (Ink Reservoir)	\$140	\$125

Electronic Scales Price List

		Purchase		RCP	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A					
WP4	4 lb. Integrated Weigh Platform (For IJ25 only)	\$395	\$34	\$69.00	\$327	\$12	\$10	\$9
WP5IJ	5 lb Integrated Weigh Platform (IJ35,40,50, 60 Only)	\$795	\$40	\$99.00	\$609	\$23	\$19	\$17
IJWP10L	10 lb. Integrated Weigh Platform (For IJ40/50/60 Only) w/ Scale Stand	\$1,550	\$155	\$69.00	\$1,222	\$45	\$38	\$33
IJWP10H	10 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only) w/ Scale Sta	\$1,550	\$155	SP10	\$1,222	\$45	\$38	\$33
IJWP30L	30 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$1,895	\$190	\$69.00	\$1,222	\$45	\$38	\$33
IJWP30H	30 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	\$1,895	\$190	SP10	\$1,222	\$45	\$38	\$33
IJWP70L	70 lb. Integrated Weigh Platform (For IJ40/50/60 Only)	\$2,295	\$230	\$69.00	\$1,778	\$66	\$55	\$48
IJWP70H	70 lb. Integrated Weigh Platform (For IJ70/80/90/110 Only)	\$2,295	\$230	SP10	\$1,778	\$66	\$55	\$48
DW-10	10 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$390	\$32		\$228	\$8	\$7	\$6
DW-30	30 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$510	\$32		\$404	\$15	\$12	\$11
DW-70	70 lb. Weigh Platform - Differential Weighing (IJ40/50/60/70/80/90/110)	\$695	\$32		\$552	\$21	\$17	\$15
FSHIP-IJ105	Friendship IJ105 Interface/Excel export	\$395						
SE67IJEK 20 lb. Electronic Scale		\$1,995	\$65		\$1,030	\$38	\$32	\$28
Options/Accessories								
	SCLSTD Scale Stand for SE57 and SM26W	\$130	N/A		\$107	\$4	\$3	\$3
	8584 UPS Rates	\$200	N/A		\$165	\$6	\$5	\$4
	8585 FedEx Rates	\$200	N/A		\$165	\$6	\$5	\$4
	8583 USPS - other rates(2)	\$200	N/A		\$165	\$6	\$5	\$4
	640 Multipiece weighing	\$200	N/A		\$165	\$6	\$5	\$4
	RCP Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			\$169.00		\$0	\$0	\$0
ST77-70 70 lb. Modular Scale		\$2,450	\$215		\$1,361	\$51	\$42	\$37
Options/Accessories								
	8784 UPS Rates	\$200	N/A		\$165	\$6	\$5	\$4
	8785 FedEx Rates	\$200	N/A		\$165	\$6	\$5	\$4
	8783 USPS - other rates (1)	\$200	N/A		\$165	\$6	\$5	\$4
	648 Mail Accounting	\$600	N/A		\$497	\$18	\$15	\$14
	9943-RP Report Printer	\$550	\$92		\$327	\$12	\$10	\$9
	8125 Barcode Reader	\$1,495	\$105		\$1,237	\$46	\$38	\$34
	701 Custom Rates	\$200	N/A		\$165	\$6	\$5	\$4
	640 Multipiece weighing	\$200	N/A		\$165	\$6	\$5	\$4
	RCP Price per year - minimum 3 yr. Term IJ40/50/60/70/80/90/110			\$169.00				

(1) **Other rates include:** 1st Class Automation, 1st Class non-automation, Library mail, Global Express Media Mail Presorted 5 digit, Global Priority - Small & Large Envelope, Global Priority by weigh

(2) **Other rates include:** Presort 1st, 1st Class Automation, Library

Neopost USPS Mail Classes Chart October 2003

	Mail Class / Products	KEY	IJD5		WP4	SE17	WP5	IJWP10/30/70	IJWP10/30/70	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX
			2lbs	15-30-100 lbs	(IJ25)		(IJ35/45)	(IJ40/50/60)	(IJ70/80/90/110)										
	WEIGHT CAPACITY																		
	1st Class / Priority	752	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S
	1st Class	852	S	S	S	to 1 lb	S	S	S	S	S	S	S	S	S	S	S	S	S
	1st Class Automation 3 Digit - Letter	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation 3 Digit - Flat	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation 5 Digit - Flat	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation 5 Digit - Letter	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation AADC - Letter	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation ADC - Flat	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation Carrier Route	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation Mixed AADC - Letter	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st Class Automation Mixed ADC - Flat	744	S	S			S	S	O	O	S	S	S	S	O	S	O	S	S
	1st class Postcard	741	S	S			S	S	S	S	S	S	S	S	O	S	O	S	S
	Single Bound Printed Matter- Parcel	759	S	S			S	S	S	S	S	S	S	S	O	S	O	S	S
	Single Bound Printed Matter-Flat	801		S			S	S	S	S									
	Custom programmable rate key	701								6									99
	Custom programmable value only				2		5	5					2	2					
USPS DOMESTIC	Express Custom Design	782		S				S											S
	Express PO to Addressee	779	S	S	S		S	S	S	S	S	S	S	S	S	S	S	S	S
	Express PO to PO	778	S	S				S		S	S				O	S	S	S	S
	Library Mail	756	S	S				S	O	O	S	S	S	S	O	S	O	S	S
	Media Mail Single piece	755	S	S				S	S	S	S				S	S	S	S	S
	Media Mail 5-digits	758		S						O									
	Parcel Post Inter-BMC	763	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S
	Parcel Post Intra-BMC	763	S	S			S	S	S	S	S	S	O	S	O	S	S	S	S
	Parcel Select	840		S															
	Presort 1st Class	757	S	S				S	S	O	O	S	S	S		O	S	O	S
	Priority	752	S	S	S		S	S	S										
	Priority Flat Envelope	800		S			S	S	S										
	Standard Letter Presort: Basic, 3/5	841	S	S				S	S										
	Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S				S	S										
	ECR Letter: Basic		S	S				S	S										
	ECR Letter: High Density, Saturation, Auto Basic		S	S				S	S										
	Standard Nonletter Presort: Basic, 3/5			S															
	Standard Nonletter Auto: Basic, 3/5			S															
	ECR Nonletter: Basic			S															
	ECR Nonletter: High Density, Saturation			S															
	Nonprofit Letter Presort: Basic, 3/5		S	S					S										
	Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S										
	Nonprofit Nonletter Presort: Basic, 3/5		S	S					S										
	Nonprofit Nonletter Auto: Basic, 3/5		S	S					S										
Standard Letter Presort: Basic, 3/5		S	S					S											
Standard Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S											
ECR Letter: Basic		S	S					S											
ECR Letter: High Density, Saturation, Auto Basic		S	S					S											
Standard Nonletter Presort: Basic, 3/5			S																
Standard Nonletter Auto: Basic, 3/5			S																
ECR Nonletter: Basic			S																
ECR Nonletter: High Density, Saturation			S																
Nonprofit Letter Presort: Basic, 3/5		S	S					S											
Nonprofit Letter Auto: Mixed AADC, AADC, 3-D and 5-D		S	S					S											
Nonprofit Nonletter Presort: Basic, 3/5		S	S					S											
Nonprofit Nonletter Auto: Basic, 3/5		S	S					S											
Zip-to-Zone			S	S			S	S	S	S	S	O	S	O	S	S	S	S	

Legend:
 O = Optional
 S = Standard
 * =applied to both domestic and international

**Neopost USPS Mail Classes Chart
October 2003**

	Mail Class / Products	KEY	IJDS	IJ105	WP4 (IJ25)	SE17	WP5 (IJ35/45)	IJWP10/30/70 (IJ40/50/60)	IJWP10/30/70 (IJ70/80/90/110)	SE37-57-67	ST77	SE46	SM26	SM75/85/95	7450	8505/10	SE75/85/95	8662	FSWN/ASX		
USPS INTERNATIC	Air Card	762	S	S				S	S	S	S										
	Air Letter Post	762	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	Air M-Bag			S										S							
	Air Parcel Post	762		S						S	S	S			S	S	S	S	S	S	
	Economy Letter Post	761	S	S					S	S	S				S	S	S	S	S	S	
	Economy M-Bag (Printed Matter & Book)			S																	
	Economy Book			S																	
	Economy Publishers' Periodicals			S																	
	Economy Parcel Post	761		S						S	S	S				S	S	S	S	S	S
	Global Express	783		S							O							O			S
Global Express Guaranteed	803																			S	
Global Priority Mail by Weight	789			S			S	S	S	O		S	S							S	
Global Priority Mail Large Env	788			S			S	S	S	O		S	S							S	
Global Priority Mail Small Env	787			S			S	S	S	O										S	
USPS SPECIAL SERVICES	Certificate of Mailing (Int'l)	853																S*	S*	S*	
	Certified	765	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	COD	769	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	S	
	DC (Delivery Confirmation)	855	S	S			S	S	S	S	S	S	S	S	S	S	S	S	S	O	
	Insurance	770	S	S*					S	S	S*	S			S	S	S*	S*	S*	S*	
	Intl Letter Post Nonstandard Surcharge		S	S					S												
	Merchandise Return Receipt	854		S																	
	Nonmachinable Surcharge			S																	
	Oversize for Parcel Post	764		S							S								S	S	S
	Oversize for 1st class	764	S	S					S	S									S	S	S
	Oversize for Priority	764		S							S										S
	PAL (Parcel AirLift)	772									S										S
	Registered COD			S																	
	Registered w / Insurance	771	S	S*			S	S	S	S	S*	S	S	S	S	S	S	S*	S*	S*	S*
	Registered w/o Insurance (old)	774	S				S	S	S	S	S	S	S	S	S	S	O	S	S	S	S
	Restricted Delivery	745	S	S*						S	S								S	S	S*
	Return Receipt	767	S	S*			S	S	S	S	S*	S	S	S	S	S	S	S*	S*	S*	S*
SC (Signature Confirmation)	851	S	S			S	S	S	S	S	S									S	
Special Handling	768	S	S					S		S						O	S	S	S	S	

Sep-07

p.9

Legend:
O = Optional
S = Standard
* =applied to both domestic and *international*

Data Management Systems Price List

FriendShip Navigator

		Purchase List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
FriendShip Navigator - Multi Carrier Software w/ Peripherals Packages (USPS, UPS, DHL, FedEx)							
FNMC-70PRT	Multi-Carrier Enterprise Application Server Software plus 70Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$7,350	\$210	\$5,723	\$132	\$145	\$141
FNMC-150PRT	Multi-Carrier Enterprise Application Server Software plus 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$7,850	\$235	\$6,417	\$148	\$163	\$159
FriendShip Navigator - USPS Postal Management Software w/ Peripherals Packages							
FNPM-SW	USPS Postal Management Enterprise Application Server Software and PC-to-IJ Meter Interface Kit.	\$2,600	-	\$2,044	\$47	\$52	\$50
FNPM-70SW	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation w/ Signature Capture, 70Lb. Scale, and PC-to-IJ Meter Interface Kit.	\$3,700	\$185	\$2,861	\$66	\$73	\$71
FNPM-70PRT	USPS Postal Management Enterprise Application Server Software, Electronic Delivery Confirmation & Signature Capture, 70Lb. Scale, IJ80/90/110 Meter Control Module, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit.	\$4,200	\$210	\$3,270	\$76	\$83	\$81
FriendShip Navigator - Client Software for Multi-Carrier or Postal Management Systems							
FN-QCLTSW	FriendShip Navigator Query Client Software - Price per Each Client Software FNMC Multi-Carrier Enterprise Server Software or FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!	\$1,050	\$105	\$813	\$19	\$21	\$20
FNMC-WCLTPKG	FriendShip Navigator Multi-Carrier Workstation Client Software Package (required for adding one additional processing workstations to FNMC Application Server) plus: 150Lb. Scale, Small Thermal Label Printer, and PC-to-IJ Meter Interface Kit. FNMC Multi-Carrier Enterprise Server Software must be installed on same Local Area Network!	\$3,400	\$235	\$2,616	\$60	\$66	\$65
FNMC-WCLTPKG-5	FriendShip Navigator Multi-Carrier Workstation Client Software Package [Part Number: FNMC-WCLTPKG] <u>Price for 5 Workstation Client Packages</u>	\$13,450	\$1,185	\$10,464	\$242	\$266	\$258
FNPM-WCLTPKG	FriendShip Navigator USPS Postal Management Workstation Client Software Package (required for adding additional processing workstations for FNPM Application Server) plus: 70Lb. Scale, and PC-to-IJ Meter Interface Kit. <u>Price per Each Workstation Client Package</u> Label Printer must be purchased separately FNPM Postal Management Enterprise Server Software must be installed on same Local Area Network!	\$2,200	\$210	\$1,717	\$40	\$44	\$42
FNPM-WCLTPKG-5	FriendShip Navigator USPS Postal Management Workstation Client Software Package [Part number: FNPM-WCLTPKG] <u>Price for 5 Workstation Client Packages</u>	\$8,800	\$1,050	\$6,867	\$159	\$174	\$170
FriendShip Navigator - Multi-Carrier Upgrade for Existing FriendShip or FNPM Systems							
FNMC-SWUPG	Multi-Carrier Enterprise Application Server Software Only - Upgrade for FNPM Postal Management Systems or Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$4,195	-	OM			
FNMC-SWPCUPG	Multi-Carrier Enterprise Application Server Software plus Computer w/ Windows® XP - Upgrade for Legacy FriendShip Systems. Includes PC-to-IJ Meter Interface Kit.	\$6,295	\$265	OM			
FriendShip Navigator - Add-On Software Options							
FSHIP-NBMS	NBMS Address Validation Software	\$1,795	-	\$1,386	\$32	\$35	\$34
FSHIP-NCD6	CASS Database Annual Renewal Subscription - 6 Upgrades/Year Customer MUST Subscribe to update Contract (must order both NBMS & NCD6 together)	\$1,295/Yr	-	\$977	\$23	\$25	\$24
FriendShip Navigator - Software Advantage (Mandatory for Software & Carrier Compliance Updates)**							
FNMC-SA	Base Multi-Carrier Enterprise Server Software maintenance and carrier compliance	\$695	-	\$568	\$13	\$14	\$14
FNPM-SA	Base USPS Postal Management Enterprise Server Software maintenance and carrier compliance	\$395	-	\$323	\$7	\$8	\$8
FriendShip Navigator - Add-On Computer Hardware & Peripherals							
FN-SYSPKG	Workstation Computer Hardware Package (includes: WINXP-PC computer, standard keyboard, 7600-04TS17 17" touch screen monitor, and FS9947P report printer)	\$4,200	\$420	\$3,270	\$76	\$83	\$81
WINXP-PC	FriendShip Standard PC-Computer w/ Windows XP [Standard Keyboard included]	\$2,795	\$265	\$2,203	\$51	\$56	\$54
FN-RCF	Reconfiguration Charge - required to make software changes to an existing system	\$230	-	\$230	\$5	\$6	\$6
System Hardware Options							
7600-04TS17	Monitor - VGA Color - 17" Touch Screen Color	\$1,695	\$170	\$1,304	\$30	\$33	\$32
7600-04FP17	Monitor - 17" Flat Panel Color	\$745	\$55	\$568	\$13	\$14	\$14
7600-70MB	Keyboard - Mini, Black w/ Touch Pad Mouse	\$145	\$15	\$110	\$3	\$3	\$3
FS8129W	Scanner - Corded Bar code wedge laser	\$1,450	\$160	\$1,104	\$25	\$28	\$27
NT3478S	Scanner - Wireless Bar code wedge laser	\$1,895	\$190	\$1,467	\$34	\$37	\$36
8202	Network Kit for FShip/MMII (Three 50Ft. cables & 8-port Hub)	\$215	-	\$159	\$4	\$4	\$4
WP70FS	70 lb. Weighing Platform for FriendShip	\$1,495	\$155	\$1,140	\$26	\$29	\$28
WP150FS	150 lb. Weighing Platform for FriendShip	\$1,595	\$160	\$1,214	\$28	\$31	\$30
WP250FS*	250 lb. Weighing Platform for FriendShip	\$1,895	\$190	\$1,451	\$34	\$37	\$36
WP150BT	Ball Top only for 150 lb. scale	\$395	-	\$266	\$6	\$7	\$7
WP250BT*	Ball Top only for 250 lb. scale	\$445	-	\$323	\$7	\$8	\$8
FS7220P	Thermal Label Printer - Small	\$995	\$110	\$809	\$19	\$21	\$20
7265P	Thermal Label Printer - Large	\$3,295	\$335	\$2,575	\$59	\$65	\$64
FS9947P	Report Printer-HP Inkjet	\$345	\$40	\$262	\$6	\$7	\$6
FSHIP-IJ105	FShip Meter Interface Kit for IJ105	\$425	-	\$323	\$7	\$8	\$8
FSHIP-IJXXX	FShip Meter Interface Kit for IJ50/60/80/90/110	\$425	-	\$323	\$7	\$8	\$8
Other Options							
FSTRAIN	Friendship Navigator Training (per unit)	\$175	-	-			
Furniture							
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80	\$2,495	-	\$2,065	\$48	\$52	\$51
SHIPPING-WS-2	Workstation for FriendShip w/IJ90, IJ110/110 or IJ80 w/MST1	\$3,995	-	\$3,306	\$76	\$84	\$82

Refer to the Price Protection Program Section to calculate the lease payment including all related services.

* Non-Stock Item - 60 day minimum lead time

** Software Advantage includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement

Note: 1 Navigator Software Advantage contract is required per physical customer location

Sep-07

p.10

Data Management Systems Price list

PS/MM series

		Purchase List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
Multi-Carrier Package Shipping PS600 Series Systems							
FSHIP-FEDEXMC	FriendShip PS630 w/ Small Label Printer Package	\$7,390	\$615	\$6,115	\$141	\$155	\$151
FriendShip PS630	Turnkey System w/ 150lb. Scale - No Label Printer included	\$7,995	\$810	\$6,616	\$153	\$168	\$163
FriendShip PS631	Turnkey System w/ 250lb. Scale - No Label Printer included	\$8,395	\$840	\$6,947	\$160	\$176	\$172
FriendShip PS632	Turnkey System w/ 70lb. Scale - No Label Printer included	\$7,695	\$770	\$6,368	\$147	\$162	\$157
MailManager II Series Data Consolidator Systems (USPS Only)							
MMII-SW****	MailManager II Consolidator Software Only w/ Database	\$2,195	\$210	\$1,816	\$42	\$46	\$45
MMII-SW-PKG1****	MailManager II Consolidator + MMII-IJXXX Interface Kit Package	\$2,195	\$210	\$1,816	\$42	\$46	\$45
7690-09****	MailManager II Accumulator add-on option to FShip PS/MM600	\$2,195	\$210	\$1,816	\$42	\$46	\$45
Multi-RS232*****	Multi Serial Port connection PC add in Required when more than 3 Mailing machines are connected to MMII	\$1,595	\$160	\$1,320	\$30	\$34	\$33
Custom Rate Options Enabled (PS600 Series only)							
7660-03	Airborne (provided by carrier)	STD	-	-			
7660-04	DHL (provided by carrier)	STD	-	-			
7660-05	Emery (provided by carrier)	STD	-	-			
Communication and Misc. Software Options (PS600 Series only)							
8297	On-Line remote diagnostics software - PCAnywhere	\$245	-	\$203	\$5	\$5	\$5
Software Maintenance							
7900RCF	FriendShip Software Reconfiguration Charge	\$155	-	\$128	\$3	\$3	\$3
7906UPG	FriendShip PS600 Series Software Upgrade Only	\$2,295	-	\$1,899	\$44	\$48	\$47
7906FP**	Software Advantage for All FriendShip Systems	\$595 / yr.	-				
Label Printing Options (Hardware w/ Software Drivers enabled)							
Flat Bed Document Printer (PS600 series only)							
9943-P4	COD Tag Printing Package	\$1,250	\$195	\$1,034	\$24	\$26	\$26
9943-P5	Airbill Printing Package	\$1,250	\$195	\$1,034	\$24	\$26	\$26
9943-P6	Bill of Lading Printing Package	\$1,250	\$195	\$1,034	\$24	\$26	\$26
9943-P7	AOD/DCR Printing Package	\$1,250	\$195	\$1,034	\$24	\$26	\$26
Label Printing Options Enabled (Software Only) if ordered separately: Requires a reconfiguration order							
7670-22	COD Tag (PS600 Only)	\$345	-	\$285	\$7	\$7	\$7
7670-23	Airbill (PS600 Only)	\$345	-	\$285	\$7	\$7	\$7
7670-27	AOD/DCR (PS600 Only)	\$345	-	\$285	\$7	\$7	\$7
7670-31	Bill of Lading (PS600 Only)	\$345	-	\$285	\$7	\$7	\$7
System Features Options Enabled							
7670-03	Multi-shippers - 1 to 20 (PS600 Only)	STD	-	-			
7670-04	Dropshipping - 1 to 20 (PS600 Only)	STD	-	-			
7670-06	Custom Prog. Rates-1 to 50 (PS600 Only)	STD	-	-			
7670-07	Rate Editor (for carrier discounts)	STD	-	-			
7670-08	Manual Courier	STD	-	-			
Mail Accounting Options Enabled (PS600 Series only)							
7690-00	Graphical Reports	STD	-	-			
7690-01	Mail Manifesting-Printed only	STD	-	-			
7690-02	Department Budgeting	STD	-	-			
7690-03	Operator Database	STD	-	-			
Software Modules*** (PS600 Series only)							
MULTI	Multipiece Weighing Module	STD	-	-			
REPCON	Report Consolidator-order one per each system	STD	-	-			
FILESHARE	File Sharing for Networks-order one per each system	STD	-	-			
DCONFIRM	USPS Delivery Confirmation w/ Signature Capture Module	STD	-	-			
FEDEX-RS	Rating Server Module for FedEx Express, Grnd, & Intl.	STD	-	-			
UPS-RS	Rating Server Module for UPS Express, Grnd, & Intl.	STD	-	-			
QLINK	Airborne QuickLink Module (PS600 Only)	Custom Quote	Quote	-			
DHL-RS	Rating Server Module for DHL International (PS600 Only)	\$3,195	\$325	\$2,644	\$61	\$67	\$65
CUSTPROG***	Custom Charge Per Unit (quote required from IBS group in Dallas to determine number of units required)	\$230	\$25	\$190	\$4	\$5	\$5
WNLK2000***	WinLink 2000 Connectivity Software (PS600 Only)	\$2,595	\$275	\$2,147	\$50	\$55	\$53
WLKPRGM***	Integration Programming Charge for WinLink 2000 (PS600 Only)	\$7,900	-	\$6,537	\$151	\$166	\$161

Refer to the Price Protection Program Section to calculate the lease payment including in all related services.

* Non-Stock Item - 60 day minimum lead time

** Software Advantage includes rate change protection, mandatory carrier compliant software upgrade, and standard features system enhancement

*** All WinLink integration and Custom Programming must be quoted and approved by Neopost "IBS" Group prior to ordering!

**** Requires IJ65/75 version 7.5 or higher. See meter pricing page 2.1 for IJ65-75UPG upgrade.

***** Required for interfacing more than one mail machines to a single MMII computer.

Sep-07

p.11

Data Management Systems Price List

NeoTrak Parcel Receiving System

			Purchase List Price	M/A	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
NeoTrak								
NEOTRACK-PKG-1	NeoTrak Priority Package #1 [Includes One Each of: NTNSS-ACC, NTNSS-PA, NT1800S-CLT, and FS7220P]		\$9,995	\$1,050	\$8,271	\$191	\$210	\$204
NTSS-ACC	NeoTrak Network Server Software (Includes Access Database)		\$6,295	\$945	\$5,209	\$120	\$132	\$129
NTNSS-SQL	NeoTrak Network Server Software (SQL Database compatible)(SQL NOT included)		\$8,945	\$1,340	\$7,402	\$171	\$188	\$183
	NeoTrak Network Server Software Includes the following Standard Options:		-	-	-			
	* Neo-E-Trak Recipient Email Notification		-	-	-			
	* NeoTrak Auto Database Import		-	-	-			
	* Workstation Software with Voice Recognition		-	-	-			
NTNSS- I&T	NeoTrak Installation & Training - Per Unit		\$1,090	-	\$902	\$21	\$23	\$22
	1 Unit of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-ACC		\$1,090	-	\$902	\$21	\$23	\$22
	3 Units of "NTNSS-I&T" required for NeoTrak Installation & Training of NTNSS-SQL		\$3,270	-	\$2,706	\$63	\$69	\$67
Add-On options to NTNSS Software Packages								
NTNSS-SD	NeoTrak Server - Accept Screen Design Utility		\$1,595	\$160	\$1,320	\$30	\$34	\$33
NTNSS-LD	NeoTrak Server- Delivery Label Designer Utility		\$1,595	\$160	\$1,320	\$30	\$34	\$33
NTNSS-GI	NeoTrak Server - Digital Graphics Import Utility		\$595	\$55	\$492	\$11	\$13	\$12
NTNSS-PA	NeoTrak Server- Palm PDA Employee Database Import Utility		\$1,595	\$160	\$1,320	\$30	\$34	\$33
NeoTrak Client Workstation Options								
NTNSS-CLT	NeoTrak Client Workstation Software With Voice Recognition (Price is for each client workstation added to the base server workstation...client software is for use only with NeoTrak™ Network Server Software)		\$1,095	\$160	\$906	\$21	\$23	\$22
NT1800S-CLT	NeoTrak Handheld Delivery & Signature Capture Device with Cradle & Client Software (Includes: one recharge & data link single-slot cradle., hook-up cables, and one copy of client software)		\$2,595	\$265	\$2,147	\$50	\$55	\$53
NTNSS-RCF	NeoTrak Reconfiguration Charge (Used to add NTNSS or NTN1800S part number to an existing installation)		\$230	-	\$190	\$4	\$5	\$5
Peripherals								
NT8500SP	Signature Pad with Mag Strip reader for NeoTrak workstation		\$1,695	\$170	\$1,403	\$32	\$36	\$35
FS8129W	Bar Code laser Scanner - Standard - Coded		\$1,450	\$160	\$1,200	\$28	\$30	\$30
NT3478S	Wireless Bar Code Laser Scanner		\$1,895	\$190	\$1,568	\$36	\$40	\$39
NT9020H-PKG	Wireless Headset for NeoTrak with Sound Card interface to PC		\$1,090	\$110	\$902	\$21	\$23	\$22
NT1800C-4	4 Slot Cradle Charger for NeoTrak Workstation		\$1,350	\$110	\$1,117	\$26	\$28	\$28
NT1800PG	Pistol Grip for NTS1800S Delivery Scanner		\$895	-	\$741	\$17	\$19	\$18
NT1800K	Keypad entry device for NT1800S Delivery Scanner		\$290	-	\$240	\$6	\$6	\$6
NT-DGTCAM	Digital Camera for NeoTrak Visitor Module		\$140	\$15	\$116	\$3	\$3	\$3
WP70FS	70 Pound Capacity Remote Weighing platform		\$1,495	\$155	\$1,237	\$29	\$31	\$31
SYSTEM CPU	PC Desktop Workstation - Standard		\$2,795	\$295	\$2,313	\$53	\$59	\$57
EXPRESS-PC	PC Desktop Workstation - Express - Short Tower		\$2,095	\$210	\$1,733	\$40	\$44	\$43
7600-04	Standard 17" Color Monitor		\$545	\$70	\$451	\$10	\$11	\$11
7600-04FP15	15" Flat Panel Monitor		\$735	\$55	\$608	\$14	\$15	\$15
7600-70	Standard Computer Keyboard		\$40	-	\$33	\$1	\$1	\$1
FS9947P	Standard InkJet Printer for Reports		\$345	\$40	\$285	\$7	\$7	\$7
FS7220P	Thermal Label Printer		\$995	\$110	\$823	\$19	\$21	\$20
7465288-01	Standard Labels 4" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$17.50	-	\$14			
7465288-03	Standard Labels 4" x 6" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$17.50	-	\$14			
7465068-01	Standard Labels 2" x 2.5" Standard Label (see NeoShop for Multiple Roll Pricing)(Price Per Roll)		\$11.50	-	\$10			
NeoTrak Lite								
NTKLITE-ACC	NeoTrak Lite Single Workstation Software [Includes: Access Database; Carrier Delivery Confirmation via PC & PDA; Recipient Database Auto Import into NeoTrak Software Utility; 2-Custom User Fields; and Supports 2.00"x2.25" Internal Delivery Label]		\$2,695	\$265	\$2,230	\$52	\$57	\$55
NTKLITE-PKG1	NeoTrak Lite Single Workstation Priority Package #1 [Includes One Each: NeoTrak LITE Software, Delivery Label Printer, Palm PDA Delivery Device, and Wireless Bar Code Scanner]		\$7,395	\$735	\$6,119	\$141	\$155	\$151
NTSS I&T	NeoTrak Lite Installation and Training Services		\$1,090	-	\$902	\$21	\$23	\$22
	1 Unit of "NTNSS-I&T" required for NeoTrak Lite Installation & Training		\$1,090	-	\$902	\$21	\$23	\$22
NTSS-RCF	NeoTrak Reconfiguration Labor Charge (Available for Branches Only) (required additional charge to option price for adding NT1800S-CLT, NTKLITE-ALERT , NTNSS-PA, or NTKLITE-SIGPAD part numbers to an existing NeoTrak "LITE" installation)		\$230	-	\$190	\$4	\$5	\$5
Add-On options to NTKLITE-ACC Software Packages								
NTNSS-PA	NeoTrak Lite - Palm Download Employee Database utility option		\$1,595	\$160	\$1,320	\$30	\$34	\$33
NTKLITE-ALERT	NeoTrak Lite - Package Delivery Alert Option with Email notification		\$1,095	-	\$906	\$21	\$23	\$22
NTKLITE-SIGPAD	NeoTrak Lite - Countertop Signature Capture Option (Requires NT3100SP Signature Pad option)		\$325	-	\$269	\$6	\$7	\$7
NeoTrak Lite Client Workstation Options								
NT1800S-CLT	NeoTrak Lite - Palm Delivery Device with Signature Capture, Cradle and cables - (Includes: recharge & data link single-slot cradle, hook-up cables, and one copy of PDA client software)		\$2,650	\$265	\$2,193	\$51	\$56	\$54
Peripherals								
FS8129W	Standard Barcode Laser Scanner		\$1,450	\$160	\$1,200	\$28	\$30	\$30
NT3478S	Wireless Barcode Laser Scanner		\$1,895	\$190	\$1,568	\$36	\$40	\$39
SYSTEM-CPU	Desktop PC Workstation - Standard		\$2,795	\$295	\$2,313	\$53	\$59	\$57
EXPRESS-PC	Desktop PC Workstation - Express Short Tower		\$2,095	\$210	\$1,733	\$40	\$44	\$43
7600-04	17" Standard Color Monitor		\$545	\$70	\$451	\$10	\$11	\$11
7600-04FP15	15" Flat Panel Monitor		\$735	\$55	\$608	\$14	\$15	\$15
7600-70	Standard Computer Keyboard		\$40	-	\$33	\$1	\$1	\$1
FS9947P	InkJet Report Printer		\$345	\$40	\$285	\$7	\$7	\$7
FS7220P	Small Thermal Label Printer		\$995	\$110	\$823	\$19	\$21	\$20
7465068-01	2" x 2.5" Label Stock for Printer (see Neo Shop for Multiple roll pricing)		\$11.50	-	\$10			

Addressing Systems Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		State of Ohio Price	36 month lease payment	48 month lease payment	60 month lease payment
		List Price	M/A				
Addressing Systems Packages							
AS 700	Address printer, Shuttle Head, PCL, 7000/h	\$8,295	\$830	\$6,781	\$241	\$197	\$172
AS 710	Address printer, Shuttle Head, PCL, 14000/h	\$13,295	\$1,330	\$10,869	\$387	\$316	\$276
AS 830	Address printer, 3 Fixed Head, 7500/h	\$7,095	\$710	\$5,800	\$206	\$169	\$147
AS 930	Address printer, 3 Fixed Head, PCL, 26000/h	\$10,495	\$1,050	\$8,580	\$305	\$250	\$218
ASTRO PRINTERS							
AS 268PI	Address printer, 26,000 p/h, 8 printheads, PCL (ASTRO)	\$15,295	\$1,530	\$12,504	\$445	\$364	\$318
AS306PI	Address printer, 26,000 p/h 6 printheads, PCL	\$13,250	\$1,325	\$10,832	\$386	\$315	\$275
AS38PI	Address printer, 26,000 p/h 8 printheads	\$15,300	\$1,530	\$12,508	\$445	\$364	\$318
Addressing System Options							
ASCMV3F	Conveyor Stacker 3ft. Tabletop w/Drop Tray	\$1,795	\$180	\$1,467	\$52	\$43	\$37
ASCMV4F	Conveyor Stacker 4ft. Adjustable Height w/Drop atray	\$3,795	\$380	\$3,102	\$110	\$90	\$79
ASCMV6F	Conveyor Stacker 6ft. Adjustable Height w/ Drop Tray	\$4,995	\$500	\$4,083	\$145	\$119	\$104
ASDRYK1	Dryer Kit 1000 watts (for 3 ft., 4ft. conveyor)	\$1,295	\$130	\$1,059	\$38	\$31	\$27
ASDRYK2	Dryer Kit 2000 watts (for 6 ft. conveyor)	\$2,195	\$220	\$1,794	\$64	\$52	\$46
Addressing System Options (for ASTRO printers only)							
AS-DCS**	AS dryer + conveyor stacke (specific for ASTRO print	\$2,745	\$275	\$2,244	\$80	\$65	\$57
Addressing System Options (for AS306/308P only)							
ASCNV6	Conveyor, 6" floor model	\$3,995	\$400	\$3,266	\$116	\$95	\$83
ASFF	High Speed Friction Feeder	\$4,995	\$500	\$4,083	\$145	\$119	\$104
Neopost Business Mailer Software							
CASS & PAVE Postal Certified							
NBMS	Includes database software, presort module, duplicate detection, postal reports, Fast Forward program, Dazzle mailpiece design software, FREE 1-year CASS CD subscription (6 upgrades), all database upgrades and technical support	\$1,695	*	\$1,403			
NCD6	Renewal of CASS CD subscription (6 upgrades), upgrades to database software and technical support		\$1,195	\$989	\$50	\$41	\$36
NOTE	Special Neopost Software Leasing Price (includes software and subscription)		\$100/month		\$35	\$29	\$25
			added to lease pmt				

*Requires NCD6 CASS CD subscription year two and onward

** Note: the AS-DCS is a package of dryer and conveyor. It is NOT the same conveyor as the ASCS (AS Conveyor). The dryer CANNOT be mounted to the ASCS (AS Conveyor).

Sep-07

Neopost Bulk Mailer Software

Product Code	Product Description	List Price	Ohio Price	Note	36 mo lease payment	48 mo lease payment	60 mo lease payment
Neopost Bulk Mailer Professional Edition							
USBWN-PRO	BM 5 Neopost Pro Software	\$2,295.00	\$1,876.16	1	\$70	\$58	\$51
USBWN-PRO-RE	BM 5 Neopost Pro Subscription RENEWAL	\$1,295.00	\$1,058.66	3	\$39	\$33	\$29
Neopost Bulk Mailer Professional Edition OPTIONS							
USBWN-PRO-AD	BM 5 Pro Additional Seat	\$395.00	\$322.91	2	\$12	\$10	\$9
USBWN-PRO-AD-RE	BM 5 Pro Additional Seat RENEWAL	\$395.00	\$322.91	3	\$12	\$10	\$9
USBWN-PRO-DPV	BM 5 Pro DPV Add-on	\$1,000.00	\$817.50	2	\$30	\$25	\$22
USBWN-PRO-DPV-RE	BM 5 Pro DPV Add-on RENEWAL	\$1,000.00	\$817.50	3	\$30	\$25	\$22
USBWN-PRO-DROP	BM 5 Pro Drop Ship Add-on	\$500.00	\$408.75	2	\$15	\$13	\$11
USBWN-PRO-DROP-RE	BM 5 Pro Drop Ship Add-on RENEWAL	\$500.00	\$408.75	3	\$15	\$13	\$11
USBWN-PRO-FIRM	BM 5 Pro Firm Packaging Add-on	\$500.00	\$408.75	2	\$15	\$13	\$11
USBWN-PRO-FIRM-RE	BM 5 Pro Firm Packaging Add-on RENEWAL	\$500.00	\$408.75	3	\$15	\$13	\$11
USBWN-PRO-GEO	BM 5 Pro Geocode Add-on	\$1,000.00	\$817.50	2	\$30	\$25	\$22
USBWN-PRO-GEO-RE	BM 5 Pro Geocode Add-on RENEWAL	\$1,000.00	\$817.50	3	\$30	\$25	\$22
USBWN-PRO-LACS	BM 5 Pro LACSLink Add-on	\$300.00	\$245.25	2	\$9	\$8	\$7
USBWN-PRO-LACS-RE	BM 5 Pro LACSLink Add-on RENEWAL	\$300.00	\$245.25	3	\$9	\$8	\$7
USBWN-PRO-MDAT	BM 5 Pro Mail.dat Add-on	\$750.00	\$613.13	2	\$23	\$19	\$17
USBWN-PRO-MDAT-RE	BM 5 Pro Mail.dat Add-on RENEWAL	\$750.00	\$613.13	3	\$23	\$19	\$17
USBWN-PRO-MIXED	BM 5 Pro Mixed Weights Add-on	\$2,000.00	\$1,635.00	2	\$61	\$51	\$44
USBWN-PRO-MIXED-RE	BM 5 Pro Mixed Weights Add-on RENEWAL	\$1,200.00	\$981.00	3	\$36	\$30	\$27
USBWN-PRO-PALLET	BM 5 Pro Palletization Add-on	\$3,000.00	\$2,452.50	2	\$91	\$76	\$67
USBWN-PRO-PALLET-RE	BM 5 Pro Palletization Add-on RENEWAL	\$1,800.00	\$1,471.50	3	\$55	\$45	\$40
USBWN-PRO-PKGS	BM 5 Pro Package Services Add-on	\$2,000.00	\$1,635.00	2	\$61	\$51	\$44
USBWN-PRO-PKGS-RE	BM 5 Pro Package Services Add-on RENEWAL	\$1,200.00	\$981.00	3	\$36	\$30	\$27
USBWN-PRO-RDI	BM 5 Pro RDI Add-on	\$300.00	\$245.25	2	\$9	\$8	\$7
USBWN-PRO-RDI-RE	BM 5 Pro RDI Add-on RENEWAL	\$300.00	\$245.25	3	\$9	\$8	\$7
USBWN-MUPD	BM 5 Pro Monthly Update Option	\$300.00	\$245.25	2	\$9	\$8	\$7
USBWN-MUPD-RE	BM 5 Pro Monthly Update Option RENEWAL	\$300.00	\$245.25	3	\$9	\$8	\$7
Neopost Bulk Mailer Standard edition							
USBWN-STD	BM 5 Neopost Standard Software	\$1,495.00	\$1,222.16	1	\$45	\$38	\$33
USBWN-STD-RE	BM 5 Neopost Standard Software RENEWAL	\$995.00	\$813.41	3	\$30	\$25	\$22
Neopost Bulk Mailer Standard edition OPTIONS							
USBWN-STD-AD	BM 5 Standard Additional User	\$395.00	\$322.91	2	\$12	\$10	\$9
USBWN-STD-AD-RE	BM 5 Standard Additional User RENEWAL	\$395.00	\$322.91	3	\$12	\$10	\$9
Neopost Mailroom Toolkit Editions (For Use With Print Machine)							
MRTK-Multi	MailRoom ToolKit Gold 3+	\$9,950.00	\$8,134.13	2	\$303	\$251	\$221
MRTK-Multi-RE	MailRoom ToolKit Gold 3+ RENEWAL	\$6,950.00	\$5,681.63	3	\$211	\$176	\$155
MRTK-Unltd	MailRoom ToolKit Unlimited ppm	\$4,995.00	\$4,083.41	2	\$152	\$126	\$111
MRTK-Unltd-RE	MailRoom ToolKit Unlimited ppm RENEWAL	\$3,495.00	\$2,857.16	3	\$106	\$88	\$78
MRTK-120ppm	MailRoom ToolKit 120 ppm	\$2,495.00	\$2,039.66	2	\$76	\$63	\$55
MRTK-120ppm-RE	MailRoom ToolKit 120 ppm RENEWAL	\$1,495.00	\$1,222.16	3	\$45	\$38	\$33
MRTK-60ppm	MailRoom ToolKit 60 ppm	\$1,495.00	\$1,222.16	2	\$45	\$38	\$33
MRTK-60ppm-RE	MailRoom ToolKit 60 ppm RENEWAL	\$995.00	\$813.41	3	\$30	\$25	\$22
Neopost Mailroom Toolkit Editions OPTIONS (For Use With Print Machine Only)							
USE-DPV	MailRoom ToolKit Delivery Point Validation	\$1,000.00	\$817.50	2	\$30	\$25	\$22
USE-DPV-RE	MailRoom ToolKit Delivery Point Validation RENEW	\$1,000.00	\$817.50	3	\$30	\$25	\$22
USE-MIXWT	MailRoom ToolKit Mixed Weight Option	\$2,000.00	\$1,635.00	2	\$61	\$51	\$44
USE-MIXWT-RE	MailRoom ToolKit Mixed Weight Renewal	\$1,200.00	\$981.00	3	\$36	\$30	\$27
USE-MUPD	MailRoom ToolKit Monthly Update Option	\$500.00	\$408.75	2	\$15	\$13	\$11
USE-MUPD-RE	MailRoom ToolKit Monthly Update Option RENEW/	\$500.00	\$408.75	3	\$15	\$13	\$11
USE-PKGS	MailRoom ToolKit Package Services	\$2,000.00	\$1,635.00	2	\$61	\$51	\$44
USE-PKGS -RE	MailRoom ToolKit Package Services RENEWAL	\$1,200.00	\$981.00	3	\$36	\$30	\$27

Note:

- 1- This is a software license - It includes 1 year of software warranty and subscription renewals - Includes 20,000 MOVE Update credits
- 2- This is a software license - It includes 1 year of software warranty and subscription renewals
- 3- This is ONE additional year of software warranty and renewal. Select only if the customer owns or the quote includes the corresponding software license
- 4- The dryer CANNOT be mounted to the ASCS (AS Conveyor).
- 5- the AS-DCS is a package of dryer and conveyor. It is NOT the same conveyor as the ASCS (AS Conveyor).
- 6- Requires NCD6 CASS CD subscription year two and onward
- 7- Output speed of Mailroom Toolkit must equal to or greater to than the PrintMachine output speed
For example: If ordering the MRTK-60PPM, must also order PM-60, PM-120, or PM-ULT (see PrintMachine price page)

EXAMPLE OF SOFTWARE QUOTE FOR NEOPOST BULK MAILER SOFTWARE:

THE NEED: Customer need is for the Professional Edition software license + the GEOCODE software option
The customer wants to be covered for a duration of 4 Years on a lease or purchase for all software updates, license renewal and Tech support

THE SOLUTION TO QUOTE:

USBWN-PRO - BM 5 Neopost Pro Software Qty 1
 USBWN-PRO-RE - BM 5 Neopost Pro Subscription - 1 Year RENEWAL/SUPPORT Qty 3
 USBWN-PRO-GEO - BM 5 Pro Geocode Add-on Qty 1
 USBWN-PRO-GEO-RE - BM 5 Pro Geocode Add-on - 1 Year RENEWAL/SUPPORT Qty 3

Tabbing & Labeling Systems

Price List

	Purchase		State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment	
	List Price	M/A					
Tabbing Systems							
TA40	Entry-Level Single Tabber with Integrated Feeder	\$3,255	\$330	\$2,600	\$97	\$80	\$71
TA50	Single Tabber with Std Feeder	\$4,275	\$435	\$3,471	\$129	\$107	\$94
TA50HS	Single Tabber with High Speed, High Capacity Feeder	\$5,195	\$525	\$4,216	\$157	\$130	\$115
TA60HS	Double Tabber with High Speed, High Capacity Feeder	\$6,995	\$705	\$5,788	\$215	\$179	\$157
Tabbing System Packages							
TA50C	Single Tabber with Std Feeder with Conveyor	\$5,395	\$545	\$4,382	\$163	\$135	\$119
TA50HSC	Single Tabber w/High Speed, High Capacity Feeder and Conveyor	\$6,215	\$625	\$5,044	\$188	\$156	\$137
TA60HSC	Double Tabber w/High Speed, High Capacity Feeder and Conveyor	\$8,355	\$840	\$6,781	\$252	\$210	\$184
Tabbing & Labeling Packages							
TA50TL	Single Tabber and Labeler	\$7,950	\$795	\$6,450	\$240	\$199	\$175
TA50TLC	Single Tabber and Labeler with Conveyor	\$9,175	\$920	\$7,443	\$277	\$230	\$202
TA60TL	Double Tabber and Labeler	\$9,990	\$995	\$8,105	\$302	\$250	\$220
TA60TLC	Double Tabber and Labeler with Conveyor	\$10,995	\$1,105	\$9,098	\$338	\$281	\$247
Labeling System							
SL	High Speed Labeler with Integrated Feeder	\$4,380	\$440	\$3,554	\$132	\$110	\$97
SLC	High Speed Labeler with Integrated Feeder and conveyor	\$5,495	\$550	\$4,465	\$166	\$138	\$121
Tabber Options							
CT36	36" Tabber Conveyor	\$1,320	\$135	\$1,072	\$40	\$33	\$29
CT36STD	Conveyor Stand for Use with TA60	\$220	N/A	\$177	\$7	\$5	\$5
SLLINK	Sliding Stand for Interfacing SL to TA50/60 ²	\$300	N/A	\$244	\$9	\$8	\$7
HSTFUPG	High Speed, High Capacity Tabber Feeder Upgrade	\$1,830	\$190	\$1,450	\$54	\$45	\$39
² Included w/ TA50TL & TA60TL Packages							
Labeler Option							
SLSTMP	Stamp Kit Attachment for SL Labeler	\$165	\$25				
Standalone Document Folders							
PF-55	Folder, fixed speed 1200p/h, 6 fold types	\$2,895	\$289	\$2,396	\$89	\$74	\$65
PF-75	Folder var. speed 1250p/h, 6 fold types, 9 custom fold memory, Auto	\$3,995	\$399	\$3,306	\$123	\$102	\$90

SI-30 DS-62 DS-70 Desktop Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Furniture package ²	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A					
SI 30 Packages SI30	Discovery - Three Station System 2 Sheet feeders and 1 insert/BRE feeder (A+B+C)	\$3,995	\$445	TABLE_CART	OM			
SI 30 System Options FC60	SI 30 Mail Machine Interface (to IJ35/45/65)	\$670	\$55		OM			
TABLE_CART	Cart with storage shelf and castors (30"L x 24"W x 30"H)	\$499	N/A		\$413	\$15	\$13	\$11
DS 62 Folding/inserting system DS62-1.5S	DS 62 1.5 stations folding/inserting system	\$7,000	\$805	CONPK11	\$5,296	\$189	\$154	\$135
DS62-2STATIONS	DS 62 2 stations folding/inserting system	\$8,550	\$995	CONPK11	\$6,537	\$233	\$190	\$166
DS62-2.5STATIONS	DS 62 2.5 stations folding/inserting system	\$10,200	\$1,185	CONPK11	\$7,779	\$277	\$226	\$198
DS 62 options DS62SELEFT-FAC	DS 62 left-handed side exit	\$525	\$50		\$405	\$14	\$12	\$10
DS62SERIGHT-FAC	DS 62 right-handed side exit (for connection to a meter)	\$525	\$50		\$405	\$14	\$12	\$10
DS62SELEFT-FLD	DS 62 left-handed side exit	\$525	\$50		\$405	\$14	\$12	\$10
DS62SERIGHT-FLD	DS 62 right-handed side exit (for connection to a meter)	\$525	\$50		\$405	\$14	\$12	\$10
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$330	N/A		\$257	\$9	\$7	\$7
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$535	N/A		\$427	\$15	\$12	\$11
DS 62 OMR option (2.5 stations only) OMRDS62L1-FA	DS 62 OMR base + dongle level 1 - Factory install	\$835	\$85		\$641	\$23	\$19	\$16
OMRDS62L1-FD	DS 62 OMR base + dongle level 1 - Field install	\$835	\$85		\$641	\$23	\$19	\$16
DS 62 Insert'n Mail INT-62/405060	DS 62 to IJ40/50/60 Interface Package Level1 (Mechanical)	\$915	N/A		\$727	\$26	\$21	\$18
DS-70 Packages & Options DS70EXPERT	DS-70 Expert 3 station system w/ standard feeders	\$14,600	\$1,460	CONPK11	\$11,404	\$393	\$319	\$276
DS70SPECIAL	DS-70 Special 3 station system w/ 2 standard feeders, 1 special feeder	\$15,600	\$1,560	CONPK11	\$12,221	\$422	\$342	\$296
DS-70 OMR DS70OMRBAS-FAC	DS-70 OMR base + Software level 0 - Factory installed	\$510	\$105		\$417	\$14	\$12	\$10
DS70OMRBAS-FLD	DS-70 OMR base + Software level 0 - Field installed	\$610	\$105		\$499	\$17	\$14	\$12
DS70OMRL1-FAC	DS-70 OMR base + Software level 1 - Factory installed	\$1,420	\$140		\$1,287	\$44	\$36	\$31
DS70OMRL1-FLD	DS-70 OMR base + Software level 1 - Field Installed	\$1,520	\$150		\$1,442	\$50	\$40	\$35
DS70OMRPL-FAC	DS-70 OMR base + Software level 3 - Factory installed	\$1,640	\$160		\$1,258	\$43	\$35	\$30
DS70OMRPL-FLD	DS-70 OMR base + Software level 3 - Field installed	\$1,800	\$180		\$1,357	\$47	\$38	\$33
DS70OMRFLEX	DS-70 OMR base + Flex dongle (1 code) - Field fitted (Must complete Flex O	\$1,740	\$175		\$1,398	\$48	\$39	\$34
DS70ADDFLEXCODE	DS-70 Each additional flex code (Must complete Flex OMR worksheet)	\$1,160	\$110		\$948	\$33	\$27	\$23
DS70OMRFLEXDON	DS-70 Flex dongle (includes 1 code). Requires a package which includes an	\$1,300	\$130		\$1,063	\$37	\$30	\$26
DS-70 OPTIONS (for additional compatible options see Vertical Systems Options section - next page) DS70PFDR-FAC	DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Factory inst	\$2,030	\$205		\$1,651	\$57	\$46	\$40
DS70PFDR-FLD	DS-70 Production feeder aka MaxiFeeder (up to 6" documents) Field install	\$2,560	\$260		\$2,069	\$71	\$58	\$50
DS70-TCS	Timed Conveyor Stacker (for DS-70 only)	\$500	\$50		\$401	\$14	\$11	\$10
DS70SERIGHT-FAC	DS-70 Right Side Exit - Factory Installed (required for connection to a meter)	\$550	\$50		\$455	\$16	\$13	\$11
DS70SELEFT-FAC	DS-70 Left Side Exit - Factory Installed	\$550	\$50		\$455	\$16	\$13	\$11
DS70SERIGHT-FLD	DS-70 Right Side Exit - Field Installed (required for connection to a meter)	\$550	\$50		\$455	\$16	\$13	\$11
DS70SELEFT-FLD	DS-70 Left Side Exit - Field Installed	\$550	\$50		\$455	\$16	\$13	\$11
DS-70 Insert'n Mail INT-DS70/L1-L2	DS-70 - Insert'n Mail Level 2 - IJ80/90 Interface (incl. elec. Interface only). M	\$1,235	N/A		\$1,022	\$35	\$29	\$25
INT2-DS70/65708090	DS-70 - Insert'n Mail Level 2 - IJ80/90 Package (incl. Mail machine catch tra	\$1,750	N/A		\$1,448	\$50	\$41	\$35
INT-DS70/405060	DS-70 - IJ40/50/60 Interface Package (includes mailing machine catch tray)	\$1,275	N/A		\$1,022	\$35	\$29	\$25
INT-DS70/65708090	DS-70 - IJ65/70/80/90 Interface Package (includes mailing machine catch tr	\$1,475	N/A		\$1,185	\$41	\$33	\$29
INT-EXT-DS70-MMFDS	DS-70 FC Extension Package 2 for MMF/DS (two required if both MMF & D	\$360	N/A		\$286	\$10	\$8	\$7

¹ Installation fee if ordered after initial install of SI68/76 point of sale. Please check serial number on tower before ordering

² Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

DS-80 & Other Vertical Systems Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	Furniture package ²	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A						
DS-80 Packages & Options									
DS80E2	DS-80 Expert 2 Station System With 2 Standard Feeders	\$19,555	\$1,956		VS-CON	\$15,986	\$552	\$448	\$387
DS80S2	DS-80 Special 2 Station System with 1 Standard and 1 Special Feeder	\$20,775	\$2,078		VS-CON	\$16,984	\$586	\$476	\$411
DS80C2	DS-80 Custom 2 Station System with X Standard and X Special Feeder	\$21,600	\$2,160	4	VS-CON	\$17,658	\$609	\$494	\$427
DS80E4	DS-80 Expert 4 Station System With 4 Standard Feeders	\$23,500	\$2,350		VS-CON	\$19,211	\$663	\$538	\$465
DS80S4	DS-80 Special 4 Station System with 2 Standard and 2 Special Feeders in positions 1 & 2	\$24,250	\$2,425		VS-CON	\$19,824	\$684	\$555	\$480
DS80C4	DS-80 Custom 4 Station System with X Standard and X Special Feeders	\$25,795	\$2,580	4	VS-CON	\$22,154	\$764	\$620	\$536
DS80E6	DS-80 Expert 6 Station System With 6 Standard Feeders	\$27,100	\$2,710		VS-CON	\$21,087	\$728	\$590	\$510
DS80S6	DS-80 Special 6 Station System with 4 Standard and 2 Special Feeders in positions 1 & 2	\$28,250	\$2,825		VS-CON	\$23,094	\$797	\$647	\$559
DS80C6	DS-80 Custom 6 Station System with X Standard and X Special Feeders	\$31,850	\$3,185	4	VS-CON	\$26,037	\$898	\$729	\$630
DS80BASIC2	DS-80 Bottom Address w/2 Stnd Fdrs (no OMR possible) and not upgrade-able	\$17,500	\$1,750		VS-CON	\$14,306	\$494	\$401	\$346
DS80BA-E2	DS-80 Expert, 2 standard stations with bottom address capability	\$21,400	\$2,140		VS-CON	\$17,495	\$604	\$490	\$423
DS80BA-S2	DS-80 Special, 2 stations (1 standard, 1 special) with bottom address capability	\$22,650	\$2,265		VS-CON	\$18,516	\$639	\$518	\$448
DS80BA-C2	DS-80 Custom, 2 stations (x standard, x special) with bottom address capability	\$24,200	\$2,420		VS-CON	\$19,784	\$683	\$554	\$479
DS80BA-E4	DS-80 Expert, 4 standard stations with bottom address capability	\$25,200	\$2,520		VS-CON	\$20,601	\$711	\$577	\$499
DS80BA-S4	DS-80 Special, 4 stations (2 standard, 2 special: 1 & 2) w/bottom address capability	\$26,555	\$2,656		VS-CON	\$21,709	\$749	\$608	\$525
DS80BA-C4	DS-80 Custom, 4 stations (x standard, x special) with bottom address capability	\$28,350	\$2,835		VS-CON	\$23,176	\$800	\$649	\$561
DS80BA-E6	DS-80 Expert, 6 standard stations with bottom address capability	\$29,650	\$2,965		VS-CON	\$24,239	\$836	\$679	\$587
DS80BA-S6	DS-80 Special, 6 stations (4 standard, 2 special: 1 & 2) w/bottom address capability	\$31,155	\$3,116		VS-CON	\$25,469	\$879	\$713	\$616
DS80BA-C6	DS-80 Custom, 6 stations (x standard, x special) with bottom address capability	\$34,450	\$3,445		VS-CON	\$28,163	\$972	\$789	\$682
DS-80 Feeder Expansion Kits (2 to 4, 4 to 6 Stations)									
DS80-AAUP	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$560	1		\$5,048	\$174	\$141	\$122
DS80-ASUP	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$665	1		\$5,682	\$196	\$159	\$138
DS80-SAUP	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$665	1		\$5,682	\$196	\$159	\$138
DS80-SSUP	2 feeder upgrade kit (2 special feeders)	\$7,650	\$715	1		\$6,254	\$216	\$175	\$151
DS-80 Feeder (compatible with SI-76 II)									
DS80PROFDR-FAC	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - Factory installed	\$2,650	\$265			\$2,193	\$76	\$61	\$53
DS-80 OMR and Barcode Options									
OMRDS80L0 - FA	DS-80 OMR base + software level 0 - Factory installed	\$1,700	\$170			\$1,390	\$48	\$39	\$34
OMRDS80L0 - FD	DS-80 OMR base + software level 0 - Field installed	\$1,800	\$180			\$1,472	\$51	\$41	\$36
OMRDS80L1 - FA	DS-80 OMR base + software level 1 - Factory installed	\$2,200	\$220			\$1,799	\$62	\$50	\$44
OMRDS80L1 - FD	DS-80 OMR base + software level 1 - Field installed	\$2,300	\$230			\$1,880	\$65	\$53	\$45
OMRDS80L3 - FA	DS-80 OMR base + software level 3 - Factory installed	\$2,600	\$260	5		\$2,126	\$73	\$60	\$51
OMRDS80L3 - FD	DS-80 OMR base + software level 3 - Field installed	\$2,700	\$270	5		\$2,207	\$76	\$62	\$53
OMRDS80RR - FA	DS-80 OMR base + software level 3 and reverse reading - Factory installed	\$3,600	\$360			\$2,943	\$102	\$82	\$71
OMRDS80RR - FD	DS-80 OMR base + software level 3 and reverse reading - Field installed	\$3,700	\$370			\$3,025	\$104	\$85	\$73
OMRDS80FLEXP	DS-80 OMR base + flex dongle + 1 flex code (must complete Flex OMR worksheet)	\$3,100	\$310			\$2,534	\$87	\$71	\$61
OMRDS80FLEX-E	Additional flex code (up to 9 can be ordered & must complete Flex OMR worksheet)	\$1,100	N/A			\$899	\$31	\$25	\$22
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 of 9)	\$4,500	\$450			\$3,679	\$127	\$103	\$89
DS-80 / SI-76 Mail Machine Interfaces									
INT-76/65708090	DS-80 - IJ65/70/80/90 Interface Package Level1 (Mechanical)	\$1,075	N/A			\$890	\$31	\$25	\$22
INT-EXT-76/90	DS-80 - IJ90 + MMF/DS Extention Package (two required if both MMF & DS are used)	\$330	N/A			\$273	\$9	\$8	\$7
Vertical System Options (SI72, SI76, DS-70, DS-80)									
VS-SET ¹	Side Exit & Tray	\$565	\$55			\$468	\$16	\$13	\$11
SI76B/C-CS	Precision Advance Conveyor Stacker (for SI76B only) ** Not for DS-70 not for DS-80**	\$580	\$60			\$480	\$17	\$13	\$12
VS-CS	Conveyor Stacker (for any VS: SI72, SI76, SI76B). ** Not for DS-70 not for DS-80**	\$420	\$45	6		\$348	\$12	\$10	\$8
VS-CSEXT	Conveyor Stacker Extension (for any VS)	\$130	N/A			\$108	\$4	\$3	\$3
DS62-SFTRAY	DS 62/70/80-SI76 short tray feeder (1 unit)	\$330	\$330			\$273	\$9	\$8	\$7
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$535	N/A	1		\$443	\$15	\$12	\$11
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$1,995	N/A			\$1,651	\$57	\$46	\$40
SI-76 Retrofit Options									
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxCYxxxx									
ST-ST FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$620	1		\$5,110	\$176	\$143	\$124
ST-SP FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,750	\$675	1		\$5,586	\$193	\$156	\$135
SP-ST FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,750	\$675	1		\$5,586	\$193	\$156	\$135
SP-SP FDRKIT	2 feeder upgrade kit (2 special feeders)	\$7,300	\$730	1		\$6,041	\$208	\$169	\$146
SI76/SI72 Feeder Expansion Kits (2 to 4, up to 6 Stations) FOR TOWERS WITH SERIAL NUMBER xxDExxxx									
AA-FDRKIT	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$620	1		\$5,110	\$176	\$143	\$124
AS-FDRKIT	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$690	1		\$5,751	\$198	\$161	\$139
SA-FDRKIT	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$690	1		\$5,751	\$198	\$161	\$139
SS-FDRKIT	2 feeder upgrade kit (2 special feeders)	\$7,695	\$760	1		\$6,368	\$220	\$178	\$154
SI76/SI72 OMR									
OMRSI76L0 - FD	SI 76 OMR base + dongle level 0 - Field installed	\$1,750	\$230			\$1,448	\$50	\$41	\$35
OMRSI76L3 - FD	SI 76 OMR base + dongle level 3 - Field installed	\$2,750	\$250	5		\$2,276	\$79	\$64	\$55
OMRSI76RR - FD	SI 76 OMR base + dongle level 3 and reverse reading - Field installed	\$3,700	\$420			\$3,062	\$106	\$86	\$74
OMRSI76FLEX	SI 76 OMR base + flex dongle (1 code) - Field installed	\$3,190	\$290			\$2,640	\$91	\$74	\$64
OMRSI76FLEXP	SI 76 OMR base + flex dongle 2 codes, add \$1,075 for any additional codes	\$3,650	\$135			\$3,020	\$104	\$85	\$73

⁶Note VS-CS Conveyor Stacker is not DS-70 compatible. Order DS70-TCS instead (see DS-70 price page).

DS-86 Vertical System

Vertical Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	GSA Price List	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A					
DS-86 - Pick your model then select a Feeder Tower configuration								
DS86	DS-86 Folder Inserter System - Insert Module - Right Exit	\$16,000	\$1,600	0;1	\$13,080	\$447	\$362	\$313
DS86LH	DS-86 Folder Inserter System - Insert Module - Left Exit	\$16,000	\$1,600	1	\$13,080	\$447	\$362	\$313
DS-86 Feeder Tower Configurations - Pick one only								
DS86TWR2E	DS-86 Tower 2Stations Expert - 2 Automatic feeders	\$9,500	\$950	11	\$7,766	\$266	\$215	\$186
DS86TWR2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders	\$10,500	\$1,050	11	\$8,584	\$294	\$238	\$205
DS86TWR4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders	\$13,350	\$1,335	11	\$10,914	\$373	\$302	\$261
DS86TWR4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders	\$14,450	\$1,445	11	\$11,813	\$404	\$327	\$282
DS86TWR6E	DS-86 Tower 6Stations Expert- 6 Automatic feeders	\$17,375	\$1,738	11	\$14,204	\$486	\$393	\$339
DS86TWR6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders	\$18,600	\$1,860	11	\$15,206	\$520	\$421	\$363
DS86TWRBA2E	DS-86 Tower 2Stations Expert - 2 Automatic feeders - Bottom Address	\$11,265	\$1,127	11	\$9,209	\$315	\$255	\$220
DS86TWRBA2S	DS-86 Tower 2Stations Special - 1 Automatic 1 Special feeders - Bottom Ad	\$12,550	\$1,255	11	\$10,260	\$351	\$284	\$245
DS86TWRBA4E	DS-86 Tower 4Stations Expert - 4 Automatic feeders - Bottom Address	\$15,400	\$1,540	11	\$12,590	\$431	\$349	\$301
DS86TWRBA4S	DS-86 Tower 4Stations Special - 2 Automatic 2 Special feeders - Bottom Ad	\$16,550	\$1,655	11	\$13,530	\$463	\$375	\$323
DS86TWRBA6E	DS-86 Tower 6Stations Expert - 6 Automatic feeders - Bottom Address	\$20,015	\$2,002	11	\$16,362	\$560	\$453	\$391
DS86TWRBA6S	DS-86 Tower 6Stations Special - 4 Automatic 2 Special feeders - Bottom Ad	\$21,300	\$2,130	11	\$17,413	\$596	\$482	\$416
DS86TWR2C	DS-86 Tower 2Stations - Custom Built	\$11,495	\$1,150	11	\$9,397	\$321	\$260	\$225
DS86TWR4C	DS-86 Tower 4Stations - Custom Built	\$15,900	\$1,590	11	\$12,998	\$445	\$360	\$311
DS86TWR6C	DS-86 Tower 6Stations - Custom Built	\$22,100	\$2,210	11	\$18,067	\$618	\$500	\$432
DS86TWR2CBA2	DS-86 Tower 2Stations - Custom Built - Bottom Address	\$14,200	\$1,420	11	\$11,609	\$397	\$322	\$277
DS86TWR4CBA4	DS-86 Tower 4Stations - Custom Built - Bottom Address	\$18,700	\$1,870	11	\$15,287	\$523	\$423	\$365
DS86TWR6CBA6	DS-86 Tower 6Stations - Custom Built - Bottom Address	\$24,785	\$2,479	11	\$20,262	\$693	\$561	\$484
DS-80/86 Feeder Upgrade Kits (2 to 4, 4 to 6 Stations)								
DS80-AAUP	2 feeder upgrade kit (2 automatic feeders)	\$6,175	\$560		\$5,048	\$173	\$140	\$121
DS80-ASUP	2 feeder upgrade kit (1 automatic (top) and 1 special feeder)	\$6,950	\$665		\$5,682	\$194	\$157	\$136
DS80-SAUP	2 feeder upgrade kit (1 special (top) and 1 automatic feeder)	\$6,950	\$665		\$5,682	\$194	\$157	\$136
DS80-SSUP	2 feeder upgrade kit (2 special feeders)	\$7,650	\$715		\$6,254	\$214	\$173	\$149
DS-86 - Options								
DS86CTLH	DS-86 Catch Tray LH	\$340	\$34		\$278	\$10	\$8	\$7
DS86CTRH	DS-86 Catch Tray RH	\$340	\$34		\$278	\$10	\$8	\$7
DS86VF	DS-86 VersaFeeder	\$2,650	\$265		\$2,166	\$74	\$60	\$52
DS86PSS	Power Stacker support	\$50	\$0	8	\$41	\$1	\$1	\$1
DS86ES	Envelope Support	\$50	\$0	9	\$41	\$1	\$1	\$1
DS86HCCS	High Capacity Conveyor Stacker	\$2,200	\$220		\$1,799	\$62	\$50	\$43
DS86HCEH	High Capacity Envelope Hopper	\$2,995	\$300		\$2,448	\$84	\$68	\$59
DS86LHXUPG	Side Exit LH - field upgrade kit	\$1,350	\$0		\$1,104	\$38	\$31	\$26
DS86RHXPUG	Side Exit RH - field upgrade kit	\$1,350	\$0		\$1,104	\$38	\$31	\$26
DS86HCCSINF	Interface to HCCS Field Upgrade Kit	\$350	\$0	10	\$286	\$10	\$8	\$7
DS-80/86 Si76 II - Optional ProFeeder								
DS80PROFDR-FAC	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - F	\$2,650	\$265		\$2,166	\$74	\$60	\$52
DS80PROFDR-FD	Profeeder aka Maxi Feeder for DS-80 (holds 325 BRE's or 1,200 sheets) - F	\$2,950	\$265		\$2,412	\$82	\$67	\$58
DS-80/86 OMR and Barcode Options								
DS-80/86 OMR hardware - Must complement with one OMR or Barcode software option								
OMRDS80FAC	OMR Hardware for DS-80/86	\$1,300	\$130	2	\$1,063	\$36	\$29	\$25
OMRDS80FLD	OMR Hardware for DS-80/86 - Field Installed	\$1,400	\$140	2	\$1,145	\$39	\$32	\$27
DS-80/86 OMR Software - Select only one								
OMRDS80L0	OMR Software Level0 for DS-80/86	\$400	\$40	3	\$327	\$11	\$9	\$8
OMRDS80L1	OMR Software Level1 for DS-80/86	\$900	\$90	3	\$736	\$25	\$20	\$18
OMRDS80L3	OMR Software Level3 for DS-80/86	\$1,300	\$130	3	\$1,063	\$36	\$29	\$25
OMRDS80L3RR	OMR Software Level3 Reverse Read for DS-80/86	\$1,700	\$170	3	\$1,390	\$48	\$38	\$33
OMRDS80FLEX	OMR Software Flex code and Dongle	\$1,800	\$180	3	\$1,472	\$50	\$41	\$35
OMRDS80FLEX-E	OMR Software - one additional Flex code	\$1,100	\$110		\$899	\$31	\$25	\$21
Barcode (3 of 9) Option for Vertical systems (SI-76, SI-42, DS-80/86)								
BCR-VS	1D Bar code reader for vertical systems (for SI 76 and DS-80 and SI 82) (3 c	\$4,500	\$450	3	\$3,679	\$126	\$102	\$88
DS-86 Dual Track OMR hardware - Must complement with one Dual Track OMR software option								
OMR2TDS86FAC	OMR Dual Track Hardware for DS-86	\$1,700	\$170	4	\$1,390	\$48	\$38	\$33
OMR2TDS86FD	OMR Dual Track Hardware for DS-86 - Field Installed	\$1,900	\$190	4	\$1,553	\$53	\$43	\$37
DS-86 Dual Track OMR Software - Select only one								
OMR2TDS86L5	OMR Software Level5 for DS-86	\$3,000	\$300	5	\$2,453	\$84	\$68	\$59
DS-86 Mail Machine Interfaces								
INTDS86J80F1	DS-86 Interface Kit to J80-110 Mailing System incl. catch tray	\$1,700	\$170	6	\$1,390	\$48	\$38	\$33
INTDS86J80EF1	DS-86 Electronic Interface Kit to J80-110 Mailing System incl. catch tray	\$3,300	\$330	6	\$2,698	\$92	\$75	\$64
INTDS86J80EF2	DS-86 Electronic Interface Kit to J80-110 Mailing System and HCCS	\$3,300	\$330	6	\$2,698	\$92	\$75	\$64
INTDS86J80E	DS-86 Electronic Only Interface Kit for J80-110 Mailing System	\$2,500	\$250	7	\$2,044	\$70	\$57	\$49
INT-EXT-DS86-MMFDS	DS-86 Interface extension kit for Mixed Mail Feeder or Dynamic Scale	\$390	\$39		\$319	\$11	\$9	\$8
Vertical System Options (SI72, SI76, SI82, DS-70, DS-80/86)								
VS-SET	Side Exit & Tray	\$565	\$55		\$462	\$18	\$13	\$11
SI76/C-CS	Precision Advance Conveyor Stacker (for SI76B only)	\$580	\$60		\$474	\$16	\$13	\$11
VS-CS	Conveyor Stacker (for any VS; SI72, SI76, SI76B)	\$420	\$45		\$343	\$12	\$10	\$8
VS-CSEXT	Conveyor Stacker Extension (for any VS)	\$130	\$0		\$106	\$4	\$3	\$3
DS62-SFTRAY	DS 62/70/80/86-SI76 short tray feeder (1 unit)	\$330	\$0		\$270	\$9	\$7	\$6
VS-SFDTRAYS	Set of 2 Short Feed trays for any Vertical folder inserter system feeder	\$635	\$0		\$437	\$15	\$12	\$10
VS-CON	Adj. height console w/shelf (recommended for 6 station systems)	\$1,995	\$0		\$1,631	\$56	\$45	\$39
DS-CAB63	63" Adjustable Height Cabinet for Document Systems (63x18x24-34"h)	\$1,495	\$0		\$1,222	\$42	\$34	\$29
DS-CAB30	30" Adjustable Height Cabinet for Document Systems (30x18x24-34"h)	\$995	\$0		\$813	\$28	\$23	\$19

NOTES:

- The inserter comes with a Right exit, going toward the back of the unit. (vs. the Left exit coming toward the front of the unit)
- Catch Tray is optional. It is recommended to order it in all instances except if Insert'n Mail interface is needed or the optional HCCS High Capacity Conveyor Stacker
- Not compatible with Dual Track OMR Software
- Not compatible with Dual Track OMR hardware
- Only compatible with Dual Track OMR Software
- Only compatible with Dual Track OMR hardware
- This kit includes the necessary mechanical mail machine height adjustment kit
- This kit does not include any mechanical mail machine height adjustment kit
- Complements the standard PowerStacker and adds extra fingers on the envelope lever to avoid mistaking for irregular or heavy envelopes
- This piece complements the standard envelope hopper to facilitate guiding and eliminate skewing of the smaller (up to 4.5" height) curved envelopes
- This piece is required when upgrading an existing customer configuration with Insert'n Mail if a HCCS is already part of the existing configuration
- A Feeder tower requires an Inserter to be ordered at the same time.

System 7

Horizontal Systems Packages

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	Furniture package ²	Furn. pkg. w/AS1A ²	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A							
Horizontal Systems Packages										
SI65 AdvancedPro Mailer Packages										
ADVPRO1	IN1AS, FO2S, EBOX, FE7S	\$17,275	\$1,765	1, 32	\$11,352	CONPK11	CONPK21	\$392	\$318	\$286
ADVPRO2A	IN1AS, TR7S, FO2S, 2 (FE1MS)	\$22,520	\$2,125	1, 32	\$15,650	CONPK21	CONPK31	\$540	\$438	\$394
ADVPRO2B	IN1AS, TR7S, FO2S, FE7S, FE1MS	\$23,305	\$2,195	1, 32	\$16,149	CONPK21	CONPK31	\$557	\$452	\$407
ADVPRO3	IN1AS, TR7S, FO2S, 2 (FE7S), FE1MS, TE7S	\$27,650	\$2,615	1, 32	\$19,266	CONPK30	CONPK40	\$665	\$539	\$486
ADVPRO4	IN1AS, TR7S, FO2S, 2 (FE7S), 2 (FE1MS), 2 (TE7S)	\$31,210	\$2,955	1, 32	\$21,883	CONPK31	CONPK41	\$755	\$613	\$551
SI65 AdvancedPro Mailer Packages Without Feed Units										
ADVPRO2-NFE	IN1AS, TR7S, FO2S (No Feeders included)	\$18,750	\$1,745	1, 32	\$12,815	CONPK21	CONPK31	\$442	\$359	\$323
ADVPRO3-NFE	IN1AS, TR7S, FO2S, TE7S (No Feeders included)	\$20,450	\$1,905	1, 32	\$14,014	CONPK30	CONPK40	\$483	\$392	\$353
ADVPRO4-NFE	IN1AS, TR7S, FO2S, (2) TE7S's (No Feeders included)	\$22,125	\$2,065	1, 32	\$15,215	CONPK31	CONPK41	\$525	\$426	\$383
EZ2-RXIT	Rear exit kit for SI66 & SI65	\$670	NC	1	\$153			\$5	\$4	\$4
SI78 Production Mailer Packages¹										
PROMAIL1S	IN2C, FO2S, FE7S, E-BOX	\$20,030	\$1,880	1, 32	\$13,600	CONPK11	CONPK21	\$469	\$381	\$343
PROMAIL2S	IN2C, TR7S, FO2S, FE7S, FE1MS	\$27,320	\$2,555	1, 32	\$18,348	CONPK21	CONPK31	\$633	\$514	\$462
PROMAIL3S	IN2C, TR7S, TE7S, FO2S, (2) FE7S's, FE1MS	\$31,665	\$2,965	1, 32	\$21,432	CONPK30	CONPK40	\$739	\$600	\$540
PROMAIL4S	IN2C, TR7S, (2) TE7S's, FO2S, (3) FE7S's, FE1MS	\$36,010	\$3,340	1, 32	\$24,516	CONPK31	CONPK41	\$846	\$686	\$618
SI78 Production Mailer Packages Without Feed Units¹										
PROMAIL2S-NFE	IN2C, TR7S, FO2S (No Feeders included)	\$22,765	\$2,105	1, 32	\$15,047	CONPK21	CONPK31	\$519	\$421	\$379
PROMAIL3S-NFE	IN2C, TR7S, TE7S, FO2S (No Feeders included)	\$24,440	\$2,260	1, 32	\$16,234	CONPK30	CONPK40	\$560	\$455	\$409
PROMAIL4S-NFE	IN2C, TR7S, (2) TE7S's, FO2S (No Feeders included)	\$26,115	\$2,410	1, 32	\$17,422	CONPK31	CONPK41	\$601	\$488	\$439
SI92 VersaMailer Packages¹										
V92MAIL1C	IN3-92, FO3, FE7-92, E-BOX-92, CS1APS	\$30,750	\$3,038	1, 32	\$21,653	CONPK20	CONPK30	\$741	\$600	\$518
V92MAIL2C	IN3-92, TR7-92, FO3, FE7-92, FE1-92, CS1APS	\$38,270	\$3,830	1, 32	\$26,352	CONPK21	CONPK31	\$901	\$730	\$630
V92MAIL3C	IN3-92, TR7-92, TE7S, FO3, (2) FE7-92, FE1-92, CS1APS	\$42,745	\$4,275	1, 32	\$29,404	CONPK31	CONPK32	\$1,006	\$814	\$703
V92MAIL4C	IN3-92, TR7-92, (2) TE7S's, FO3, (3) FE7-92's, FE1-92, CS1APS	\$47,220	\$4,725	1, 32	\$32,456	CONPK40	CONPK41	\$1,110	\$899	\$776
SI92 VersaMailer Packages Without Feed Units¹										
V92MAIL2C-NFE	IN3-92, TR7-92, FO3, CS1APS (No Feeders included)	\$33,570	\$3,360	1, 32	\$23,086	CONPK21	CONPK31	\$790	\$639	\$552
V92MAIL3C-NFE	IN3-92, TR7-92, TE7S, FO3, CS1APS (No Feeders included)	\$35,300	\$3,530	1, 32	\$24,261	CONPK31	CONPK32	\$830	\$672	\$580
V92MAIL4C-NFE	IN3-92, TR7-92, (2) TE7S's, FO3, CS1APS (No Feeders included)	\$37,030	\$3,700	1, 32	\$25,413	CONPK40	CONPK41	\$869	\$704	\$607
Productivity Packages (Mix'N Go packages for SI92 only)										
SI92PRODPK1	SI92DON3, EF3 (Mix'N Go w/ 2nd envelope feeder)	\$10,185	\$505		\$6,375			\$218	\$177	\$152
SI92PRODPK2	SI92DON3, EF3, SO3, PS3, IN3CT, SO3 Furniture	\$17,512	\$915		\$10,349			\$354	\$287	\$247

¹ IN2C, IN3-92 and all ProMail and Vmail packages include ILC-1000B Power Line Conditioner at no additional charge

² Furniture packages are shown for compatibility only, they are not included in the System package pricing. See Furniture pages for s&h.

System 7 Horizontal Systems Components

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment	
		List Price	M/A						
Inserters Heads									
	IN1AS	SI65 Inserter	\$9,740	\$1,135	1, 32	\$7,016	\$242	\$196	\$170
	IN2C	SI78 Inserter	\$13,515	\$1,290	1, 32	\$9,480	\$327	\$265	\$229
92	IN3-92	SI92 Inserter	\$20,300	\$2,180	1, 32	\$16,045	\$554	\$449	\$388
Transport Units and Accessories									
	TR7S	2 Station - High Speed Transport	\$6,600	\$625	1	\$4,167	\$144	\$117	\$101
92	TR7-92	2 Station - High Speed Transport for SI92 only	\$6,600	\$625	1	\$4,222	\$146	\$118	\$102
	TE7S	Transport Extension Unit for TR7 & TR7-92	\$1,675	\$175	1	\$1,237	\$43	\$35	\$30
	PED10	Foot Pedal for TR7, TR7-92, FE7S or TR2B (SCS interface required)	\$200	N/A		\$96	\$3	\$3	\$2
	SCS Interface	Side feed application interface (or PED10)	\$910	N/A		\$406	\$14	\$11	\$10
	TR7-TCK	Twin Cycle Kit for TR7 only (included w/ TR7-92)	\$425	N/A		\$304	\$10	\$9	\$7
Feeders and Accessories									
	FE1MS	Feeder - Manual Separating, No DDD, No Multi-sheet (for use on TR7S)	\$1,885	\$195	1, 50	\$1,461	\$50	\$41	\$35
	FE7S	Feeder, Auto Thickness Adj., Multi-Sheet Feed, & DDD	\$2,670	\$275	1	\$1,976	\$68	\$55	\$48
92	VERSAFDR-92	VersaFeeder for new SI 92 installations	\$7,760	\$730		\$6,297	\$217	\$176	\$152
92	VERSAFDRUPG-92	VersaFeeder for existing SI 92 installations	\$8,315	\$730		\$6,744	\$233	\$189	\$163
Folders and Accessories									
	FO2S	Heavy Duty Folder Unit	\$2,650	\$281	1, 51	\$2,027	\$70	\$57	\$49
92	FO3	Heavy Duty Folder Unit	\$2,810	\$275	1, 51	\$2,029	\$70	\$57	\$49
	E-BOX	For single-station use with FO2S only	\$1,195	N/A		\$684	\$24	\$19	\$17
	PFOG	Spare Fold (Tower) Plate	\$390	N/A	34	\$295	\$10	\$8	\$7
	TSF01	Turnover Springs (for single fold bottom address applications)	\$30	N/A	34	\$21	\$1	\$1	\$1
Optical Mark Reading Devices and Accessories									
	AS1AS	Accumulating Station / OMR	\$11,500	\$1,055	1	\$7,865	\$271	\$220	\$190
	BCReader	1D Bar code reader for AS-1A (for SI 78 and SI 92) (3 of 9)	\$4,500	\$675		\$4,135	\$143	\$116	\$100
	2DBCReader	2D Bar code reader for AS-1A (for SI 78 and SI 92)	\$14,500	\$1,740		\$4,963	\$171	\$139	\$120
92	SI92DON2	Mix 'N Go based on OMR	\$2,955	N/A		\$1,320	\$46	\$37	\$32
92	SI92DON3	Mix 'N Go based on OMR or thickness	\$4,685	N/A		N/A			
	FLEXOMR	Software Option to read other marks	\$2,050	N/A		N/A			
	AS1A-FLEXCODEAD	Additional OMR Code - AS1AS	\$995	\$55		N/A			
SI90/SI92 Versamailer Options									
	CS1APS	Conveyor Stacker (w/ power supply) for SI90 & SI92	\$2,890	\$180	1	\$2,062	\$71	\$58	\$50
	EF-3	2nd Envelope Hopper Kit for IN3 & IN3-92	\$5,500	\$515		\$3,804	\$131	\$107	\$92
	IN3 CT	IN3 Catch Tray	\$235	N/A		\$161	\$6	\$5	\$4
92	SO3	SO3 Sorting System (requires PS3)	\$3,935	\$375		\$2,774	\$96	\$78	\$67
	PS3	Power Supply for SO3	\$675	\$55		\$455	\$16	\$13	\$11
92	FC3-92	SI92 Mail Machine Interface (requires SO3-92 and PS3)	\$3,150	\$335		\$2,479	\$86	\$69	\$60
	BA-SO3	Bracket Assembly for SO3 (Required for DHCON's W/O castors)	\$25	N/A		\$20	\$1	\$1	\$0
	SK-SO3	Spacer Kit for SO3 (Required for new DHCON's w/castors)	\$85	N/A		\$68	\$2	\$2	\$2
	Furniture	LT62H, ST37H, SL3762H2, LL3762H (see page 23)							
SI92 Insert'n Mail Interface Options									
92 L2	INT92-L1-L2	(89.53.50) Insert N' Mail SI92 Interface Level 2 (Elec Interface only) -J80	\$2,900	\$290		\$2,400	\$83	\$67	\$58

NOTE: *92* for SI92 only - L2 means Level2 : Mail machine interface Level2 are Electronic interface between folder/inserter and mail machines

System 7

Horizontal Systems Components cont.

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	36 mo lease payment	48 mo lease payment	60 mo lease payment
		List Price	M/A					
Miscellaneous Accessories								
FC-2G	Mailing Machine Interface for IN2A/B/C and EZMailer II w/ Rear Exit	\$1,425	\$140	1	\$798	\$27	\$22	\$19
92 FC3-92	Mailing Machine Interface for IN3-92 (requires SO3 & PS3)	\$3,150	\$335	1	\$2,479	\$85	\$69	\$59
IJX5-FI-AUTO	Mail Machine Interface Envelope Guide for Autofeed IJ65/70/75/80/85/90	\$305	N/A		\$248	\$8	\$7	\$6
IJX5-FI-HAND	Mail Machine Interface Envelope Guide for Handfeed IJ65/75/85	\$305	N/A		\$248	\$8	\$7	\$6
400	Paper Jogger	\$560	\$80		\$380	\$13	\$11	\$9
ILC-1000B	Power Line Conditioner	\$400	N/A		\$308	\$11	\$9	\$7
IN2BRP	Reverse Panel for IN2B/C (Turns control panel around)	\$150	N/A		\$114	\$4	\$3	\$3
DH Furniture								
LT62H	Large Top 62.5" Console Top (Requires (2) SL3762H Legs	\$515	N/A		\$393.00	\$13	\$11	\$9
ST37H	Small Top 37" Console Top (Requires (1) LL3762H Leg	\$445	N/A		\$335.00	\$11	\$9	\$8
SL3762H2	Small Console Legs (set of 2) for LT62H Console Top	\$850	N/A		\$658.00	\$23	\$18	\$16
LL3762H	Large Console Leg (1) required for ST37H Console Top	\$565	N/A		\$434.00	\$15	\$12	\$10
LSH	Long Shelf	\$157	N/A		\$129.00	\$4	\$4	\$3

PrintMachine

MODEL	DESCRIPTION/COMPONENTS	Purchase		State of Ohio Price	36 month lease payment	48 month lease payment	60 month lease payment
		List Price	M/A				
PMGOLD1	Gold 1 License	\$55,000	\$6,600	\$44,688	\$1,528	\$1,238	\$1,068
PMGOLD3	Gold 3 License	\$90,000	\$10,800	\$73,125	\$2,501	\$2,026	\$1,748
PMGOLD5	Gold 5 License	\$115,000	\$13,800	\$93,438	\$3,196	\$2,588	\$2,233
PMGOLD10	Gold 10 License	\$170,000	\$20,400	\$138,125	\$4,724	\$3,826	\$3,301
PMGOLD25	Gold 25 License	\$280,000	\$33,600	\$227,500	\$7,781	\$6,302	\$5,437
PMGOLD50	Gold 50 License	\$400,000	\$48,000	\$325,000	\$11,115	\$9,003	\$7,768
PMGOLD100	Gold 100 License	\$575,000	\$69,000	\$467,188	\$15,978	\$12,941	\$11,166
PM-ULT	Output Speed Unlimited PPM	\$43,900	\$5,268	\$35,668	\$1,220	\$988	\$852
PM-120	Output Speed up to 120 PPM	\$28,300	\$3,396	\$22,993	\$786	\$637	\$550
PM-60	Output Speed up to 60 PPM	\$21,500	\$2,580	\$17,468	\$597	\$484	\$417
PM-20	Output Speed up to 20 PPM	\$15,750	\$1,890	\$12,786	\$437	\$354	\$306
PMOP-POSTAL	Office Plus 20 ppm Postal Savings Interface module Requires Postal Discounting software - Requires install fee PMOP-INSTALL	\$2,800	\$500	\$17,468	\$597	\$484	\$417
PMOP-OMR	Office Plus 20 ppm with OMR capabilities only module. Requires install fee PMOP-INSTALL	\$2,600	\$470	\$12,786	\$437	\$354	\$306
PMOP-SG	Office Plus 20 ppm with Sorting and Grouping module Requires install fee PMOP-INSTALL	\$2,400	\$430	\$1,986	\$68	\$55	\$47
PMOP-60	Office Plus - Optional 60 ppm upgrade	\$3,700	\$650	\$3,062	\$105	\$85	\$73
PrintMachine Enterprise/Professional Options							
PM OUTPUT MOD	Logical Output Device Module	\$2,360	\$275	\$1,953	\$67	\$54	\$47
PM FAXEMAIL MOD	Fax / Email Merge Module	\$1,955	\$231	\$1,618	\$55	\$45	\$39
PM ARC/WEB MOD	Archiving/Web Publishing Module	\$6,325	\$726	\$5,234	\$179	\$145	\$125
PrintMachine Enterprise/Professional/Business/Office Plus Options							
PM DAZZLE EXPRESS	Postal Discounting software	\$345	\$1,350	\$285	\$10	\$8	\$7
PM_Upgrade	PrintMachine upgrade	1.2 X difference^					
PROJMG	Project Management (per hour)	\$200		\$166	\$6	\$5	\$4
PM Document	PrintMachine document programming	\$2500*					
PMOP-INSTALL	Office Plus Installation (remote) - required with each Office Plus module	\$1,000		\$828	\$28	\$23	\$20
PM Installation	PrintMachine installation (off-site)	\$2,500		\$2,069	\$71	\$57	\$49
PM Installation on-site	PrintMachine installation (on-site)	\$6,500		\$5,379	\$184	\$149	\$129
PM Developer licensing fee	PrintMachine licensing fee	\$25,000		\$20,688	\$708	\$573	\$494
Neopost Mailroom Toolkit Editions (For Use With Print Machine)							
MRTK-Multi	MailRoom ToolKit Gold 3+	\$9,950.00		\$8,234	\$282	\$228	\$197
MRTK-Multi-RE	MailRoom ToolKit Gold 3+ RENEWAL	\$6,950.00		\$5,751	\$197	\$159	\$137
MRTK-Unltd	MailRoom ToolKit Unlimited ppm	\$4,995.00		\$4,133	\$141	\$114	\$99
MRTK-Unltd-RE	MailRoom ToolKit Unlimited ppm RENEWAL	\$3,495.00		\$2,892	\$99	\$80	\$69
MRTK-120ppm	MailRoom ToolKit 120 ppm	\$2,495.00		\$2,065	\$71	\$57	\$49
MRTK-120ppm-RE	MailRoom ToolKit 120 ppm RENEWAL	\$1,495.00		\$1,237	\$42	\$34	\$30
MRTK-60ppm	MailRoom ToolKit 60 ppm	\$1,495.00		\$1,237	\$42	\$34	\$30
MRTK-60ppm-RE	MailRoom ToolKit 60 ppm RENEWAL	\$995.00		\$823	\$28	\$23	\$20
Neopost Mailroom Toolkit Editions OPTIONS (For Use With Print Machine Only)							
USE-DPV	MailRoom ToolKit Delivery Point Validation	\$1,000.00		\$828	\$28	\$23	\$20
USE-DPV-RE	MailRoom ToolKit Delivery Point Validation RENEWAL	\$1,000.00		\$828	\$28	\$23	\$20
USE-MIXWT	MailRoom ToolKit Mixed Weight Option	\$2,000.00		\$1,655	\$57	\$46	\$40
USE-MIXWT-RE	MailRoom ToolKit Mixed Weight Renewal	\$1,200.00		\$993	\$34	\$28	\$24
USE-MUPD	MailRoom ToolKit Monthly Update Option	\$500.00		\$414	\$14	\$11	\$10
USE-MUPD-RE	MailRoom ToolKit Monthly Update Option RENEWAL	\$500.00		\$414	\$14	\$11	\$10
USE-PKGS	MailRoom ToolKit Package Services	\$2,000.00		\$1,655	\$57	\$46	\$40
USE-PKGS -RE	MailRoom ToolKit Package Services RENEWAL	\$1,200.00		\$993	\$34	\$28	\$24

Pre-Sales Support approved required prior to accepting order

PPM = Pages Per Minute

*= Per Document

^=1.2xdifference is the difference between a lower level PM * 1.2. E.g. PM3.51-120ppm to PM3.51-Unlimited = (48,900-28,300)*1.2 = \$24,720

^=1.2xdifference is the difference between an older version of PM to the current one, i.e. from PM3.4 to 3.51 = (48,900-45,805)*1.2 = \$3,714

Folding/Inserting Equipment Reference Guide

Model	Description	Application
Horizontal modules		
IN1AS	Inserter (SI65)	For one, two, three or four station table top automatic inserting system. Recommended average volume of 60,000 inserts per month. Features available include: automatic set double document detector, rear exit only, seal or non seal, fold only, resettable item counter standard.
IN2C	Inserter (SI78)	For one, two, three or four station table top automatic inserting system. Average volume is recommended at 100,000 cycles per month. Features include 10 programmable job settings, auto setting, double and miss detection, 4,000 inserts per hour and two envelope exits. Utilizes serial communication and has automatic sealing function as well as automatic flap sealing.
IN3-92	Inserter (SI92)	The IN3 is a high end table top inserter that can be configured as single 2, 3 or 4 station automatic inserting system. It processes both standard mail and flats (catalog style envelopes). The IN3 is intended for production use. Recommended average volume of 120,000 inserts per month. Standard features include central control station, electronic fold setting, Secure'N Sert
IN2BRP	Reverse Panel for IN2B/C	Reverses the control panel so machine can be operated from the opposite side.
AS1AS	Optical Mark Recognition (OMR) Accumulating Station	The unit reads marks on a document and can determine which pages are part of a set and belong together. Unit can also selectively feed from other feeders, select the proper inserter exit and other tasks, all by the proper marks placed on documents.
FE1MS	Motorized Feeder	Automatically sends sheets/inserts to the transport unit, folder, or inserter. Inserts can be folded or unfolded. For use on TR7/TR7S. FE1-92 for use on TR7-92.
FE7S	Feeder	Automatic thickness adjustment, auto double document detector and multi-sheet feeding. Can feed collated documents from station 1 or 2 on TR2 or any station on TR7. Will not work with TR2 serial number below 87N8200. When TE2 is ordered in a four station system, the FE7 must be in station four. However, it can only feed one document at a time from that station.
FO2S	Folder	Heavy duty folder. Operates faster than FO1 in one station configuration. Can fold 1 - 7 pieces 20 lb. paper in a tri-fold. This folder is required for TR7 applications.
FO3	Folder	Heavy duty folder. Electronic fold settings from IN3-92. Can fold 1 - 8 pieces 20 lb. paper in a tri-fold. This folder is required for TR7-92 applications.
FPFOG	Fold Plate	Spare fold plate.
TR7S / TR7-92	Transport Unit	Required in conjunction with the FO1 or FO2 when folding a 7" document with a bottom address in half and inserting it into a window envelope. Designed for two station high speed, intelligent transport. Features include four programmable operating modes, expandable to three or four stations, self adjusting collator. Uses FE7, FE1M or FE9 feeders and FO2A folder. FE8 can also work on serial TR7S. TR7-92 comes standard with TCK
TE7S	Transport Extension	

Letter Extractor/Letter Opener Price List

MODEL	DESCRIPTION/COMPONENTS	Purchase		Notes	State of Ohio Price	36 month lease payment	48 month lease payment	60 month lease payment
		List Price	M/A					
Letter Openers								
5001	Letter Protector	\$1,800	\$180	1	\$1,338	\$49.77	\$41.34	\$36.39
5050	Automatic Letter Opener	\$3,495	\$350		\$2,892	\$107.59	\$89.37	\$78.67
5060	Hi-speed Letter Opener with Workstation	\$6,050	\$600		\$3,721	\$138.42	\$114.98	\$101.21
5070	Hi-speed Letter Opener w/Conveyor	\$7,300	\$730		\$4,963	\$184.62	\$153.36	\$134.99
5060CNT	Counter for 5060/5070	\$840	N/A		\$695	\$25.85	\$21.48	\$18.90
5060VSCNT	Variable speed & Counter for 5060/5070	\$970	N/A		\$803	\$29.87	\$24.81	\$21.84
IM Letter Opener / Extractors								
IM30	3-Sided Letter Opener, includes catch tray	\$7,500	\$750	1,33	\$4,963	\$184.62	\$153.36	\$134.99
IM35	IM35 MK II Extractor	\$9,300	\$930	1,40	\$6,619	\$246.23	\$204.53	\$180.04
EED	Empty Envelope Detection	\$1,130	N/A		\$1,238	\$46.05	\$38.25	\$33.67
9418A	Conveyor For IM35	\$2,275	\$230		\$658	\$24.48	\$20.33	\$17.90
Optional Accessories								
DS2	Date Time Stamper	\$515	* \$55 *(return repair charge)	31	\$393	\$14.62	\$12.14	\$10.69

Refer to the Price Protection Program Section to calculate the lease payment including all related service. Remember to lead with Price Protection

Modular Furniture Systems

		List Price	GSA Purchase Price	36 month Lease Payment	48 Month lease payment	60 month lease payment
68" Tables						
MT6833	Modular Table, 68 x 33 x 29-36"h - Folkstone Grey	\$775	\$634	\$24	\$20	\$17
MT6833A	Modular Table, 68 x 33 x 29-36"h - Almonc	\$868	\$710	\$26	\$22	\$19
MT6833B	Modular Table, 68 x 33 x 29-36"h - Almond/Oak	\$868	\$710	\$26	\$22	\$19
MT6833C	Modular Table, 68 x 33 x 29-36"h - Charcoal/Gray Glace	\$868	\$710	\$26	\$22	\$19
MTSS6833	Modular 68" Table w/Shelf - Folkstone Grey	\$965	\$789	\$29	\$24	\$21
MTSS6833A	Modular 68" Table w/Shelf - Almonc	\$1,081	\$884	\$33	\$27	\$24
MTSS6833B	Modular 68" Table w/Shelf - Almond/Oak	\$1,081	\$884	\$33	\$27	\$24
MTSS6833C	Modular 68" Table w/Shelf - Charcoal/Gray Glace	\$1,081	\$884	\$33	\$27	\$24
MTSD6833	Modular 68" Table w/Shelf & Doors - Folkstone Grey	\$1,085	\$887	\$33	\$27	\$24
MTSD6833A	Modular 68" Table w/Shelf & Doors - Almonc	\$1,215	\$993	\$37	\$31	\$27
MTSD6833B	Modular 68" Table w/Shelf & Doors - Almond/Oak	\$1,215	\$993	\$37	\$31	\$27
MTSD6833C	Modular 68" Table w/Shelf & Doors - Charcoal/Gray Glace	\$1,215	\$993	\$37	\$31	\$27
MTSP6833	Modular 68" Table w/Splasher Assembly - Folkstone Grey	\$880	\$719	\$27	\$22	\$20
MTSP6833A	Modular 68" Table w/Splasher Assembly - Almonc	\$986	\$806	\$30	\$25	\$22
MTSP6833B	Modular 68" Table w/Splasher Assembly - Almond/Oak	\$986	\$806	\$30	\$25	\$22
MTSP6833C	Modular 68" Table w/Splasher Assembly - Charcoal/Gray Glace	\$986	\$806	\$30	\$25	\$22
MST6833	Standard Table, 68 x 33 x 29"h (<i>not adjustable</i>) - Folkstone Grey	\$515	\$421	\$16	\$13	\$11
MST6833A	Standard Table, 68 x 33 x 29"h (<i>not adjustable</i>) - Almond	\$567	\$464	\$17	\$14	\$13
MST6833B	Standard Table, 68 x 33 x 29"h (<i>not adjustable</i>) - Almond/Oak	\$567	\$464	\$17	\$14	\$13
MST6833C	Standard Table, 68 x 33 x 29"h (<i>not adjustable</i>) - Charcoal/Gray Glace	\$567	\$464	\$17	\$14	\$13
68" Risers (Closed Back and Thru Risers)						
MR68156	Riser, 68 x 15 x 6"h - Folkstone Grey	\$168	\$137	\$5	\$4	\$4
MR68156A	Riser, 68 x 15 x 6"h - Almond	\$193	\$158	\$6	\$5	\$4
MR68156B	Riser, 68 x 15 x 6"h - Almond/Oak	\$193	\$158	\$6	\$5	\$4
MR68156C	Riser, 68 x 15 x 6"h - Charcoal/Gray Glace	\$193	\$158	\$6	\$5	\$4
MR681513	Riser, 68 x 15 x 13"h - Folkstone Grey	\$215	\$176	\$7	\$5	\$5
MR681513A	Riser, 68 x 15 x 13"h - Almond	\$247	\$202	\$8	\$6	\$5
MR681513B	Riser, 68 x 15 x 13"h - Almond/Oak	\$247	\$202	\$8	\$6	\$5
MR681513C	Riser, 68 x 15 x 13"h - Charcoal/Gray Glace	\$247	\$202	\$8	\$6	\$5
MR681522	Riser, 68 x 15 x 22"h - Folkstone Grey	\$250	\$204	\$8	\$6	\$6
MR681522A	Riser, 68 x 15 x 22"h - Almond	\$284	\$232	\$9	\$7	\$6
MR681522B	Riser, 68 x 15 x 22"h - Almond/Oak	\$284	\$232	\$9	\$7	\$6
MR681522C	Riser, 68 x 15 x 22"h - Charcoal/Gray Glace	\$284	\$232	\$9	\$7	\$6
TR68156	Thru Riser, 68 x 15 x 6"h - Folkstone Grey	\$195	\$159	\$6	\$5	\$4
TR68156A	Thru Riser, 68 x 15 x 6"h - Almond	\$210	\$172	\$6	\$5	\$5
TR68156B	Thru Riser, 68 x 15 x 6"h - Almond/Oak	\$210	\$172	\$6	\$5	\$5
TR68156C	Thru Riser, 68 x 15 x 6"h - Charcoal/Gray Glace	\$210	\$172	\$6	\$5	\$5
TR681513	Thru Riser, 68 x 15 x 13"h - Folkstone Grey	\$225	\$184	\$7	\$6	\$5
TR681513A	Thru Riser, 68 x 15 x 13"h - Almond	\$248	\$203	\$8	\$6	\$6
TR681513B	Thru Riser, 68 x 15 x 13"h - Almond/Oak	\$248	\$203	\$8	\$6	\$6
TR681513C	Thru Riser, 68 x 15 x 13"h - Charcoal/Gray Glace	\$248	\$203	\$8	\$6	\$6
TR681522	Thru Riser, 68 x 15 x 22"h - Folkstone Grey	\$255	\$208	\$8	\$6	\$6
TR681522A	Thru Riser, 68 x 15 x 22"h - Almond	\$280	\$229	\$9	\$7	\$6
TR681522B	Thru Riser, 68 x 15 x 22"h - Almond/Oak	\$280	\$229	\$9	\$7	\$6
TR681522C	Thru Riser, 68 x 15 x 22"h - Charcoal/Gray Glace	\$280	\$229	\$9	\$7	\$6
68" Sorter Packages (Closed Back and Thru Sorters)						
SP6815-25	25-Bin Sorter w/20 (MSH1513) shelves - Folkstone Grey	\$575	\$470	\$17	\$15	\$13
SP6815-25A	25-Bin Sorter w/20 (MSH1513) shelves - Almonc	\$640	\$523	\$19	\$16	\$14
CS681530	30-Bin Sorter w/24 (MSH1511) Shelves - Folkstone Grey	\$721	\$589	\$22	\$18	\$16
CS681530A	30-Bin Sorter w/24 (MSH1511) Shelves - Almonc	\$794	\$649	\$24	\$20	\$18
CS681530B	30-Bin Sorter w/24 (MSH1511) Shelves - Almond/Oak	\$794	\$649	\$24	\$20	\$18
CS681530C	30-Bin Sorter w/24 (MSH1511) Shelves - Charcoal/Gray Glace	\$794	\$649	\$24	\$20	\$18
SP6815-36	36-bin Sorter w/30 (MSH1511) shelves - Folkstone Grey	\$725	\$593	\$22	\$18	\$16
SP6815-36A	36-bin Sorter w/30 (MSH1511) shelves - Almonc	\$805	\$658	\$24	\$20	\$18
CT681530	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Folkstone Grey	\$778	\$636	\$24	\$20	\$17
CT681530A	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Almonc	\$832	\$680	\$25	\$21	\$19
CT681530B	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Almond/Oak	\$832	\$680	\$25	\$21	\$19
CT681530C	30-Bin Thru Sorter w/24 (MTSH1511) Shelves - Charcoal/Gray Glace	\$832	\$680	\$25	\$21	\$19
CVS6815	Vertical Sorter w/15 (MVD15) Dividers - Folkstone Grey	\$720	\$589	\$22	\$18	\$16
CVS6815A	Vertical Sorter w/15 (MVD15) Dividers - Almond	\$789	\$645	\$24	\$20	\$18
CVS6815B	Vertical Sorter w/15 (MVD15) Dividers - Almond/Oak	\$789	\$645	\$24	\$20	\$18
CVS6815C	Vertical Sorter w/15 (MVD15) Dividers - Charcoal/Gray Glace	\$789	\$645	\$24	\$20	\$18

Note: See pg 31 for information on color options

Modular Furniture Systems

		List Price	GSA Purchase Price	36 month Lease Payment	48 Month lease payment	60 month lease payment
45 1/2" Tables						
MT4533	Modular Table, 45-1/2 x 33 x 29-36"h - Folkstone Grey	\$590	\$482	\$18	\$15	\$13
MT4533A	Modular Table, 45-1/2 x 33 x 29-36"h - Almonc	\$660	\$540	\$20	\$17	\$15
MT4533B	Modular Table, 45-1/2 x 33 x 29-36"h - Almond/Oak	\$660	\$540	\$20	\$17	\$15
MT4533C	Modular Table, 45-1/2 x 33 x 29-36"h - Charcoal/Gray Glace	\$660	\$540	\$20	\$17	\$15
MTSS4533	Modular 45-1/2" Table with Shelf - Folkstone Grey	\$735	\$601	\$22	\$19	\$16
MTSS4533A	Modular 45-1/2" Table with Shelf - Almonc	\$822	\$672	\$25	\$21	\$18
MTSS4533B	Modular 45-1/2" Table with Shelf - Almond/Oak	\$822	\$672	\$25	\$21	\$18
MTSS4533C	Modular 45-1/2" Table with Shelf - Charcoal/Gray Glace	\$822	\$672	\$25	\$21	\$18
MTSD4533	Modular 45-1/2" Table with Shelf & Doors - Folkstone Grey	\$840	\$687	\$26	\$21	\$19
MTSD4533A	Modular 45-1/2" Table with Shelf & Doors - Almonc	\$939	\$768	\$29	\$24	\$21
MTSD4533B	Modular 45-1/2" Table with Shelf & Doors - Almond/Oak	\$939	\$768	\$29	\$24	\$21
MTSD4533C	Modular 45-1/2" Table with Shelf & Doors - Charcoal/Gray Glace	\$939	\$768	\$29	\$24	\$21
MTSP4533	Modular 45-1/2" Table with Splasher Assembly - Folkstone Grey	\$680	\$556	\$21	\$17	\$15
MTSP4533A	Modular 45-1/2" Table with Splasher Assembly - Almonc	\$761	\$622	\$23	\$19	\$17
MTSP4533B	Modular 45-1/2" Table with Splasher Assembly - Almond/Oak	\$761	\$622	\$23	\$19	\$17
MTSP4533C	Modular 45-1/2" Table with Splasher Assembly - Charcoal/Gray Glace	\$761	\$622	\$23	\$19	\$17
MST4533	Standard Table, 45-1/2 x 33 x 29"h (<i>not adjustable</i>) - Folkstone Grey	\$410	\$335	\$12	\$10	\$9
MST4533A	Standard Table, 45-1/2 x 33 x 29"h (<i>not adjustable</i>) - Almond	\$459	\$375	\$14	\$12	\$10
MST4533B	Standard Table, 45-1/2 x 33 x 29"h (<i>not adjustable</i>) - Almond/Oak	\$459	\$375	\$14	\$12	\$10
MST4533C	Standard Table, 45-1/2 x 33 x 29"h (<i>not adjustable</i>) - Charcoal/Gray Glace	\$459	\$375	\$14	\$12	\$10
45-1/2" Risers (Closed Back and Thru Risers)						
MR45156	Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	\$139	\$114	\$4	\$4	\$3
MR45156A	Riser, 45-1/2 x 15 x 6"h - Almond	\$155	\$127	\$5	\$4	\$3
MR45156B	Riser, 45-1/2 x 15 x 6"h - Almond/Oak	\$155	\$127	\$5	\$4	\$3
MR45156C	Riser, 45-1/2 x 15 x 6"h - Charcoal/Gray Glace	\$155	\$127	\$5	\$4	\$3
MR451513	Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	\$160	\$131	\$5	\$4	\$4
MR451513A	Riser, 45-1/2 x 15 x 13"h - Almond	\$178	\$146	\$5	\$4	\$4
MR451513B	Riser, 45-1/2 x 15 x 13"h - Almond/Oak	\$178	\$146	\$5	\$4	\$4
MR451513C	Riser, 45-1/2 x 15 x 13"h - Charcoal/Gray Glace	\$178	\$146	\$5	\$4	\$4
MR451522	Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	\$195	\$159	\$6	\$5	\$4
MR451522A	Riser, 45-1/2 x 15 x 22"h - Almond	\$217	\$177	\$7	\$5	\$5
MR451522B	Riser, 45-1/2 x 15 x 22"h - Almond/Oak	\$217	\$177	\$7	\$5	\$5
MR451522C	Riser, 45-1/2 x 15 x 22"h - Charcoal/Gray Glace	\$217	\$177	\$7	\$5	\$5
TR45156	Thru Riser, 45-1/2 x 15 x 6"h - Folkstone Grey	\$145	\$119	\$4	\$4	\$3
TR45156A	Thru Riser, 45-1/2 x 15 x 6"h - Almond	\$162	\$132	\$5	\$4	\$4
TR45156B	Thru Riser, 45-1/2 x 15 x 6"h - Almond/Oak	\$162	\$132	\$5	\$4	\$4
TR45156C	Thru Riser, 45-1/2 x 15 x 6"h - Charcoal/Gray Glace	\$162	\$132	\$5	\$4	\$4
TR451513	Thru Riser, 45-1/2 x 15 x 13"h - Folkstone Grey	\$170	\$139	\$5	\$4	\$4
TR451513A	Thru Riser, 45-1/2 x 15 x 13"h - Almond	\$190	\$155	\$6	\$5	\$4
TR451513B	Thru Riser, 45-1/2 x 15 x 13"h - Almond/Oak	\$190	\$155	\$6	\$5	\$4
TR451513C	Thru Riser, 45-1/2 x 15 x 13"h - Charcoal/Gray Glace	\$190	\$155	\$6	\$5	\$4
TR451522	Thru Riser, 45-1/2 x 15 x 22"h - Folkstone Grey	\$205	\$168	\$6	\$5	\$5
TR451522A	Thru Riser, 45-1/2 x 15 x 22"h - Almond	\$230	\$188	\$7	\$6	\$5
TR451522B	Thru Riser, 45-1/2 x 15 x 22"h - Almond/Oak	\$230	\$188	\$7	\$6	\$5
TR451522C	Thru Riser, 45-1/2 x 15 x 22"h - Charcoal/Gray Glace	\$230	\$188	\$7	\$6	\$5
45-1/2" Sorter Packages (Closed Back and Thru Sorters)						
CS451520	20-bin Sorter w/16 (MSH1511) Shelves - Folkstone Grey	\$557	\$455	\$17	\$14	\$12
CS451520A	20-bin Sorter w/16 (MSH1511) Shelves - Almonc	\$613	\$501	\$19	\$15	\$14
CS451520B	20-bin Sorter w/16 (MSH1511) Shelves - Almond/Oak	\$613	\$501	\$19	\$15	\$14
CS451520C	20-bin Sorter w/16 (MSH1511) Shelves - Charcoal/Gray Glace	\$613	\$501	\$19	\$15	\$14
SP4515-24	24-bin Sorter w/20 (MSH1511) shelves - Folkstone Grey	\$560	\$458	\$17	\$14	\$12
SP4515-24A	24-bin Sorter w/20 shelves - Almonc	\$615	\$503	\$19	\$16	\$14
CT451520	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Folkstone Grey	\$617	\$504	\$19	\$16	\$14
CT451520A	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Almonc	\$685	\$560	\$21	\$17	\$15
CT451520B	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Almond/Oak	\$685	\$560	\$21	\$17	\$15
CT451520C	20-bin Thru Sorter w/16 (MTSH1511) Shelves - Charcoal/Gray Glace	\$685	\$560	\$21	\$17	\$15
CVS4515	Vertical Sorter w/10 (MVD15) Dividers - Folkstone Grey	\$587	\$480	\$18	\$15	\$13
CVS4515A	Vertical Sorter w/10 (MVD15) Dividers - Almond	\$644	\$526	\$20	\$16	\$14
CVS4515B	Vertical Sorter w/10 (MVD15) Dividers - Almond/Oak	\$644	\$526	\$20	\$16	\$14
CVS4515C	Vertical Sorter w/10 (MVD15) Dividers - Charcoal/Gray Glace	\$644	\$526	\$20	\$16	\$14

Note: See pg 32 for information on color options

Modular Furniture Systems

		List Price	GSA Purchase Price	36 month Lease Payment	48 Month lease payment	60 month lease payment
33" Tables						
MT3333	Modular Table, 33 x 33 x 29-36"h - Folkstone Grey	\$540	\$441	\$16	\$14	\$12
MT3333A	Modular Table, 333 x 33 x 29-36"h - Almonc	\$604	\$494	\$18	\$15	\$13
MT3333B	Modular Table, 33 x 33 x 29-36"h - Almond/Oak	\$604	\$494	\$18	\$15	\$13
MT3333C	Modular Table, 33 x 33 x 29-36"h - Charcoal/Gray Glace	\$604	\$494	\$18	\$15	\$13
MTSS3333	Modular 33" Table with Shelf - Folkstone Grey	\$675	\$552	\$21	\$17	\$15
MTSS3333A	Modular 33" Table with Shelf - Almonc	\$754	\$616	\$23	\$19	\$17
MTSS3333B	Modular 33" Table with Shelf - Almond/Oak	\$754	\$616	\$23	\$19	\$17
MTSS3333C	Modular 33" Table with Shelf - Charcoal/Gray Glace	\$754	\$616	\$23	\$19	\$17
MTSD3333	Modular 33" Table with Shelf & Doors - Folkstone Grey	\$760	\$621	\$23	\$19	\$17
MTSD3333A	Modular 33" Table with Shelf & Doors - Almonc	\$849	\$694	\$26	\$21	\$19
MTSD3333B	Modular 33" Table with Shelf & Doors - Almond/Oak	\$849	\$694	\$26	\$21	\$19
MTSD3333C	Modular 33" Table with Shelf & Doors - Charcoal/Gray Glace	\$849	\$694	\$26	\$21	\$19
MTSP3333	Modular 33" Table with Splasher Assembly - Folkstone Grey	\$617	\$504	\$19	\$16	\$14
MTSP3333A	Modular 33" Table with Splasher Assembly - Almonc	\$691	\$565	\$21	\$17	\$15
MTSP3333B	Modular 33" Table with Splasher Assembly - Almond/Oak	\$691	\$565	\$21	\$17	\$15
MTSP3333C	Modular 33" Table with Splasher Assembly - Charcoal/Gray Glace	\$691	\$565	\$21	\$17	\$15
MST3333	Standard Table, 33 x 33 x 29"h (not adjustable) - Folkstone Grey	\$340	\$278	\$10	\$9	\$8
MST3333A	Standard Table, 33 x 33 x 29"h (not adjustable) - Almonc	\$380	\$311	\$12	\$10	\$8
MST3333B	Standard Table, 33 x 33 x 29"h (not adjustable) - Almond/Oak	\$380	\$311	\$12	\$10	\$8
MST3333C	Standard Table, 33 x 33 x 29"h (not adjustable) - Charcoal/Gray Glace	\$380	\$311	\$12	\$10	\$8
33" Risers (Closed Back and Thru Risers)						
MR22156	Corner Riser, 22-5/8 x 15 x 6"h - Folkstone Grey	\$115	\$94	\$3	\$3	\$3
MR22156A	Corner Riser, 22-5/8 x 15 x 6"h - Almond	\$128	\$105	\$4	\$3	\$3
MR22156B	Corner Riser, 22-5/8 x 15 x 6"h - Almond/Oak	\$128	\$105	\$4	\$3	\$3
MR22156C	Corner Riser, 22-5/8 x 15 x 6"h - Charcoal/Gray Glace	\$128	\$105	\$4	\$3	\$3
MR221513	Corner Riser, 22-5/8 x 15 x 13"h - Folkstone Grey	\$130	\$106	\$4	\$3	\$3
MR221513A	Corner Riser, 22-5/8 x 15 x 13"h - Almond	\$150	\$123	\$5	\$4	\$3
MR221513B	Corner Riser, 22-5/8 x 15 x 13"h - Almond/Oak	\$150	\$123	\$5	\$4	\$3
MR221513C	Corner Riser, 22-5/8 x 15 x 13"h - Charcoal/Gray Glace	\$150	\$123	\$5	\$4	\$3
MR221522	Corner Riser, 22-5/8 x 15 x 22"h - Folkstone Grey	\$160	\$131	\$5	\$4	\$4
MR221522A	Corner Riser, 22-5/8 x 15 x 22"h - Almond	\$179	\$146	\$5	\$5	\$4
MR221522B	Corner Riser, 22-5/8 x 15 x 22"h - Almond/Oak	\$179	\$146	\$5	\$5	\$4
MR221522C	Corner Riser, 22-5/8 x 15 x 22"h - Charcoal/Gray Glace	\$179	\$146	\$5	\$5	\$4
33" Sorter Packages (Closed Back and Thru Sorters)						
CS221510	10-Bin Corner Sorter w/8 (MSH1511) shelves - Folkstone Grey	\$396	\$324	\$12	\$10	\$9
CS221510A	10-Bin Corner Sorter w/8 (MSH1511) shelves - Almonc	\$438	\$358	\$13	\$11	\$10
CS221510B	10-Bin Corner Sorter w/8 (MSH1511) shelves - Almond/Oak	\$438	\$358	\$13	\$11	\$10
CS221510C	10-Bin Corner Sorter w/8 (MSH1511) shelves - Charcoal/Gray Glace	\$438	\$358	\$13	\$11	\$10
CVS2215	Vertical Sorter w/5 (MVD15) Dividers - Folkstone Grey	\$446	\$365	\$14	\$11	\$10
CVS2215A	Vertical Sorter w/5 (MVD15) Dividers - Almond	\$451	\$369	\$14	\$11	\$10
CVS2215B	Vertical Sorter w/5 (MVD15) Dividers - Almond/Oak	\$451	\$369	\$14	\$11	\$10
CVS2215C	Vertical Sorter w/5 (MVD15) Dividers - Charcoal/Gray Glace	\$451	\$369	\$14	\$11	\$10
Workstations and Consoles:						
DS-CAB63	Document System - 63" Adjustable Height Cabine	\$1,495	\$1,222	\$45	\$38	\$33
MM-CAB63	Mailing System - 63" Adjustable Height Cabine	\$1,495	\$1,222	\$45	\$38	\$33
DS-CAB30	Document System - 30" Adjustable Height Cabine	\$995	\$813	\$30	\$25	\$22
MM-CAB30	Mailing System - 30" Adjustable Height Cabine	\$995	\$813	\$30	\$25	\$22
TABLE_CART	Cart w/storage shelf and castors (30"L x 24"W x 30"H) - Grey	\$499	\$408	\$15	\$13	\$11
MTPK6833	Mailrm Pkg: 68" Table/Shelf/Door, Riser/Sorter/Shelves - Folkstone Gray	\$1,815	\$1,484	\$55	\$46	\$40
MTPK4533	Mailrm Pkg: 45-1/2" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone G	\$1,400	\$1,145	\$43	\$35	\$31
MTPK3333	Mailrm Pkg: 33" Table/Shelf/Door/Riser/Sorter/Shelves - Folkstone Grey	\$1,160	\$948	\$35	\$29	\$26
SHIPPING-WS-1	Workstation for FriendShip w/ IJ50, IJ60 or IJ80 (Folkstone Grey only)	\$2,320	\$1,897	\$71	\$59	\$52
SHIPPING-WS-2	Workstation for FriendShip + IJ90, IJ110 or IJ80 w/MST1 (F. Grey only)	\$3,755	\$3,070	\$114	\$95	\$83
SST6833	68" Shipping Station: MST6833, F2001, F2002, MTBP Folkstone Grey or	\$2,240	\$1,831	\$68	\$57	\$50
SST4533	45" Shipping Station: MST4533, F2001, F2002, MTBP Folkstone Grey or	\$2,010	\$1,643	\$61	\$51	\$45
SST3333	33" Shipping Station: MST3333, F2001, F2002, MTBP Folkstone Grey or	\$1,950	\$1,594	\$59	\$49	\$43

Note: See pg 32 for information on color options

Modular Furniture Systems

		List Price	GSA Purchase Price	36 month Lease Payment	48 Month lease payment	60 month lease payment
Components - Sort Bin Shelves						
MSH1511	Sorter Shelf - 11-1/8 x 14-3/8"	\$10	\$8	\$0.29	\$0.24	\$0.21
MSH1511A, B or C	Sorter Shelf - Almond or Charcoal	\$11	\$9	\$0.32	\$0.27	\$0.23
MSH1513	Sorter Shelf 13-3/8" x 14-3/8"d - Folkstone Grey	\$10	\$8	\$0.30	\$0.25	\$0.22
MSH1513A	Sorter Shelf - Almond	\$11	\$9	\$0.33	\$0.28	\$0.24
MTSH1511	Thru Sorter Shelf - 11-1/8 x 14-3/8"	\$12	\$10	\$0.36	\$0.30	\$0.27
MTSH1511 - A, B or C	Thru Sorter Shelf - Almond or Charcoal	\$13	\$11	\$0.40	\$0.33	\$0.29
MVD15	Vertical Divider - 14-1/2 x 14-7/8"	\$12	\$10	\$0.36	\$0.30	\$0.27
MVD15 - A, B, or C	Vertical Divider - Almond or Charcoal	\$13	\$11	\$0.40	\$0.33	\$0.29
MVHP15	Vertical/Horizontal Post - 14-1/2 x 14-7/8"	\$25	\$20	\$0.76	\$0.63	\$0.56
MVHP15 - A, B or C	Vertical/Horizontal Post - Almond or Charcoal	\$27	\$22	\$0.82	\$0.68	\$0.60
MSD2	Shelf Divider - 12-1/2 x 2-1/2"	\$12	\$10	\$0.36	\$0.30	\$0.27
MSD2 - A, B or C	Shelf Divider - Almond or Charcoal	\$13	\$11	\$0.40	\$0.33	\$0.29
MSD4	Shelf Divider - 12-1/2 x 4-3/8"	\$15	\$12	\$0.46	\$0.38	\$0.33
MSD4 - A, B or C	Shelf Divider - Almond or Charcoa	\$16	\$13	\$0.49	\$0.40	\$0.36
Components - Table Shelves & Doors						
MSS3333	Lower Shelf for 33" Modular Table - Folkstone Grey	\$135	\$110	\$4	\$3	\$3
MSS3333 - A, B or C	Lower Shelf for 33" Modular Table - Almond or Charcoal	\$150	\$123	\$5	\$4	\$3
MSS4533	Lower Shelf for 45-1/2" Modular Table - Folkstone Grey	\$145	\$119	\$4	\$4	\$3
MSS4533 - A, B or C	Lower Shelf for 45-1/2" Modular Table - Almond or Charcoal	\$162	\$132	\$5	\$4	\$4
MSS6833	Lower Shelf for 68" Modular Table - Folkstone Grey	\$190	\$155	\$6	\$5	\$4
MSS6833 - A, B or C	Lower Shelf for 68" Modular Table - Almond or Charcoal	\$213	\$174	\$6	\$5	\$5
MSD3333	Doors for 33" Modular Table - Folkstone Grey	\$85	\$69	\$3	\$2	\$2
MSD3333 - A, B or C	Doors for 33" Modular Table - Almond or Charcoal	\$95	\$78	\$3	\$2	\$2
MSD4533	Doors for 45-1/2" Modular Table - Folkstone Grey	\$105	\$86	\$3	\$3	\$2
MSD4533 - A, B or C	Doors for 45-1/2" Modular Table - Almond or Charcoal	\$117	\$96	\$4	\$3	\$3
MSD6833	Doors for 68" Modular Table - Folkstone Grey	\$120	\$98	\$4	\$3	\$3
MSD6833 - A, B or C	Doors for 68" Modular Table - Almond or Charcoa	\$134	\$110	\$4	\$3	\$3
Components - Shipping						
F2001	Printer Shelf Unit for FriendShip/Mail Accounting (use with MTBP)	\$455	\$372	\$14	\$11	\$10
F2002	CRT Unit for Monitor and Keyboard (use with MTBP)	\$525	\$429	\$16	\$13	\$12
ST77STD	Terminal Stand	\$75	\$61	\$2	\$2	\$2
MTBP	Modular Back Panel	\$295	\$241	\$9	\$7	\$7
Accessories						
MP22	File Cabinet for Modular Table - incl. lockable drawer & mounting bracket	\$495	\$405	\$15	\$13	\$11
MP22 - A, B or C	File Cabinet for Modular Table - Almond or Charcoal	\$554	\$453	\$17	\$14	\$12
MTC-3	Casters for Modular Tables	\$148	\$121	\$5	\$4	\$3
MPDV22	Plexiglass Display Visor for 22-5/8" sorter - <i>Folkstone Grey only</i>	\$115	\$94	\$3	\$3	\$3
MPDV45	Plexiglass Display Visor for 45-1/2" sorter - <i>Folkstone Grey only</i>	\$140	\$114	\$4	\$4	\$3
MPDV68	Plexiglass Display Visor for 68" sorter - <i>Folkstone Grey only</i>	\$160	\$131	\$5	\$4	\$4
MTSB15	Table Top Sorter Retaining Brackets (2) - <i>use when sorter sits directly on tab</i>	\$15	\$12	\$0.46	\$0.38	\$0.33
LH810	10-Pack of Label Holders w/White Inserts - 8"x1/2"	\$14	\$11	\$0.42	\$0.35	\$0.31
LH410	10 Pack of Label Holders w/White Inserts - 4"x1/2"	\$8	\$6	\$0.23	\$0.19	\$0.17
MSSP33	Metal Side Splashes - 33"l x 6"h (set of 2) - <i>use as dump rails when sorter is</i>	\$61	\$50	\$1.86	\$1.54	\$1.36
MSP3333	33" Splasher Assembly	\$77	\$63	\$2.34	\$1.95	\$1.71
MSP3333 - A, B or C	33" Splasher Assembly	\$87	\$71	\$2.65	\$2.20	\$1.93
MSP4533	45-1/2" Splasher Assembly - Folkstone Grey	\$90	\$74	\$2.74	\$2.27	\$2.00
MSP4533 - A, B or C	45-1/2" Splasher Assembly - Almond or Charcoal	\$101	\$83	\$3.07	\$2.55	\$2.25
MSP6833	68" Splasher Assembly - Folkstone Grey	\$105	\$86	\$3.19	\$2.65	\$2.33
MSP6833 - A, B or C	68" Splasher Assembly - Almond or Charcoa	\$118	\$96	\$3.59	\$2.98	\$2.62

Notes:

- Folkstone Grey is Neopost's standard color.
- Other colors are noted by adding an alpha suffix to the model # (ex. MT6833 = grey, but MT6833A = Almond).
- Not all models are available in all colors.
- Non-standard colors have a lead time of 5 - 6 weeks.
- Colors include:

- A = Almond paint, almond laminate, and almond edging**
- B = Almond paint, oak laminate, and almond edging**
- C = Charcoal gray paint, light gray Glace laminate, and charcoal edging**