

SECTION 4: SELECT INVESTMENT OPTIONS

OFFER ALL investment options in the following list to participants.
 OFFER ONLY investment options check marked for a custom lineup.

OFFER Lincoln Ibbotson Insight Series ONLY (*) to participants.

Conservative

- Guaranteed Account/Guaranteed Stable Value Account**
 SA1Y LVIP Money Market*

Moderate Conservative

- SA3C American Century VP Inflation Protection*
 SA1C American Funds American High-Income Trust^{SM*}
 SA1E American Funds Bond Fund of AmericaSM
 SA1G American Funds Capital World Bond Fund[®]
 SA1M American Funds Intermediate Bond Fund of America[®]
 SA1T American Funds U.S. Government Securities Fund^{SM*}
 SA1Z Delaware Corporate Bond Growth*
 SA2A Delaware Diversified Income
 SA2B Delaware Limited-Term Diversified Income

Moderate

- SA1B American Funds American Balanced Fund[®]
 SA1D American Funds American Mutual Fund[®]
 SA1F American Funds Capital Income Builder[®]
 SA1H American Funds Capital World Growth and Income FundSM
 SA1J American Funds Fundamental InvestorsSM
 SA1L American Funds Income Fund of America[®]
 SA1U American Funds Washington Mutual Investors Fund^{SM*}
 SA2F Delaware Value
 SA2I FTVIPT Franklin Income Securities
 SA2J FTVIPT Mutual Shares Securities
 SA2R Franklin Balanced
 SA2W LVIP Protected Profile 2010*
 SA2X LVIP Protected Profile 2020*
 SA2Y LVIP Protected Profile 2030*
 SA2Z LVIP Protected Profile 2040*
 SA3G LVIP Protected Profile 2050*
 SA2N LVIP Delaware Foundation[®] Aggressive Allocation*
 SA2L LVIP Delaware Foundation[®] Conservative Allocation*
 SA2M LVIP Delaware Foundation[®] Moderate Allocation*

Moderate Aggressive

- SA1V AllianceBernstein International Value
 SA1W AllianceBernstein VPS Small/Mid Cap Value
 SA1A American Funds AMCAP Fund^{®*}
 SA1I American Funds EuroPacific Growth Fund^{®*}
 SA1K American Funds Growth Fund of America[®]
 SA1N American Funds Investment Company of America^{®*}
 SA1P American Funds New Economy Fund[®]
 SA1Q American Funds New Perspective Fund[®]
 SA2E Delaware U.S. Growth
 SA2G Fidelity[®] VIP Contrafund[®]
 SA2D FTVIPT Franklin Small Cap Value Securities
 SA2V LVIP Cohen & Steers Global Real Estate*
 SA2P LVIP Delaware Social Awareness
 SA3B LVIP Delaware Special Opportunities*
 SA2T LVIP Mid-Cap Value
 SA2U LVIP Templeton Growth

Aggressive

- SA1R American Funds New World Fund[®]
 SA1S American Funds SMALLCAP World Fund[®]
 SA2C Delaware Small Cap Core
 SA3D Delaware VIP[®] Emerging Markets*
 SA3E Delaware VIP[®] Smid Cap Growth
 SA2H Fidelity[®] VIP Mid Cap
 SA1X LVIP Baron Growth Opportunities
 SA3F LVIP SSgA Small-Cap Index*
 SA3A LVIP T. Rowe Price Structured Mid-Cap Growth*
 SA2Q MFS[®] VIT Research International

100% = Total

*There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact Lincoln Life & Annuity Company of New York at 800 248-0838 for further information.

SECTION 5: PROVIDE SHIPPING ADDRESS

Give street address – NO deliveries are made to a P.O. Box.
 Kits are sent via our vendor's "best way."

Company name _____ Phone _____ - _____ - _____

Contact name _____

Address _____

City _____ State _____ Zip _____

Special instructions _____

Lincoln Life & Annuity Company of New York
 1300 South Clinton Street, Suite 500
 P.O. Box 2248
 Fort Wayne, IN 46801-2248
 Phone: 800 248-0838
 Fax: 260 455-0200

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