Multiple Course Revisions

Route this form to: UMM Dean's Office 315 Behmler Hall UMM Multiple Course Revisions

Rev: 07/2004

USE FOR CATALOG YEAR CHANGES ONLY

This form is for presenting changes to Curriculum Committee; the information will still need to be entered in ECAS. Sending this form to Curriculum Committee for Approval means Department and Discipline approval has been received.

Date: September 20, 2004

Discipline: Management

Curriculum Committee Approval Date: 10/7/04

Course Revision #1

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3101f. Financial Management. (SS; 4 cr; prereq 2102, Econ 1111, 1112, Stat 1601)

Financial analysis, theory and practice, financial leverage, capital budgeting, cost of capital, dividend policy, capital market theory, and working capital management. This course will help students understand the fundamental theories of financial management, their applications, and their limitations in solving real business problems. The emphasis is placed on financial analysis, valuation of future cash flows, capital budgeting, risk and return, cost of capital.

Rationale (see instructions):

Change course description to more accurately reflect course content.

Course Revision #2

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3133f. Managerial Accounting. (4 cr; prereq 2102; not offered 2005-06)

Managerial accounting is designed to help managers assess needed information to carry out three essential functions in an organization: planning operations, controlling activities, and making decisions. The emphasis of this course is placed on cost behaviors, various product costing methods, cost-volume-profit relationships, budgeting and control through standard costs, and other quantitative techniques used by management.

Rationale (see instructions):

Add specific year not offered. Faculty member will be alternating with Mgmt 3221.

Course Revision #3

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3151s. Human Resources Management I. (E/CR; 2 cr; prereq 2101 or #)

An introduction to the functional areas of human resource management through the use of case studies. Topics include legal issues, planning, recruitment, training, evaluation, and compensation and benefits.

Rationale (see instructions):

Change course description to more accurately reflect course content.

Course Revision #4

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3152. Human Resources Management II. (HDiv; 2 cr; prereq 2101 or #; offered when feasible) Topics in human resource management: evaluating employee performance, compensation and benefits, training, safety, labor relations, international human resource management.

Rationale (see instructions):

Change course description to more accurately reflect course content.

Course Revision #5

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt. 3221f. Management and Organization Theory. (SS; 4 cr; prereq 2101, Econ 1101 or #<u>:not offered 2006-07</u>)

Theory, research, and practice of management. Planning, organizing, leading, controlling. Emphasizes goals, policies, procedures. Factors and human relationships necessary to achieve organizational success. Organizational structure/culture. Changing environment in which businesses operate.

Rationale (see instructions):

Add specific year not offered. Faculty member will be alternating with Mgmt 3133.

Course Revision #6

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3512s. Group Dynamics. (SS; 2 cr; prereq Psy 3501 or Mgmt 3221 or Psy/Mgmt 3701 or #; not offered 2005-2006)

Same as Psy 3512. Uses the behavioral sciences to take an applied and theoretical perspective on group dynamics. Topics include teams, teams versus groups, group decision making, group performance, group structure, and group socialization.

Rationale (see instructions):

Remove one prerequisite and add #. Add year note offered: This course will be taught the same semester as Psy 3511 (also 2 credits). These 2 courses will be alternated with Psy 3513 without increasing teaching load.

Course Revision #7

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 3513s. Negotiation. (SS; 2 4_cr; prereq 3221 or Psy 3501 or Psy/Mgmt 3701; not offered 2006-2007)

Same as Psy 3513. Examines the theoretical and applied aspects of negotiation. Topics include negotiation theory, strategy, skills and tactics, communication processes, global negotiation, and ethics. Use of negotiation simulations.

Rationale (see instructions):

Change from 2 to 4 credits. Add the topic "global negotiation." Expanding the credits from 2 to 4 will allow new course material to be covered, and current course content to be expanded upon. Add year not offered (alternated with Psy 3511 and Mgmt/Psy 3512).

Course Revision #8

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4101s. Investment and Portfolio Analysis. (SS; 4 cr; prereq 2101, 2102, 3101)

Economic and investment environment as it relates to security investment decisions. Includes analysis of stocks, bonds, real assets, and derivative securities as well as portfolio theory and efficient market theory. This course discusses the institutional environment of investment, techniques used to price financial products, and how to design a portfolio of many assets.

Rationale (see instructions):

Change course description to more accurately reflect course content.

Course Revision #9

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4201. Variable Topics in Magagerial Economics: Introduction to Industry Analysis. (SS; 2 cr; prereq 2101, Econ 1111, Econ 1112, Math 1101, Stat 1601 or #; offered when feasible) Introduction to elements of industry analysis from a microeconomics primer to an initial look at Porter's Five Forces framework.

Rationale (see instructions):

Add "offered when feasible:" Under VT, no indication of when the course would be offered was listed in the Catalog. Convert this Variable Topics course to a regular/stand alone course, deleting the VT portion of the title.

Course Revision #10

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4202. Variable Topics in Magagerial Economies: Introduction to Strategic Positioning. (SS; 2 cr; prereq 2101, Econ 1111, Econ 1112, Math 1101, Stat 1601 or #; offered when feasible) Further development of industry analysis; introduction to value creation in relation to competitive advantage and the strategic positioning of the firm.

Rationale (see instructions):

Add "offered when feasible:" Under VT, no indication of when the course would be offered was listed in the Catalog. Convert this Variable Topics course to a regular/stand alone course, deleting the VT portion of the title.

Course Revision #11

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4501. Variable Topics in Global Business: Globalization and Business Strategy. (IP; 2 cr; prereq Econ 1111, Econ 1112 3601 or #; offered when feasible)

Review of the impact of increasing globalization of the corporate and economic environment; application of strategic methods to new business conditions.

Rationale (see instructions):

Change prerequisite as course builds upon Mgmt 3601. Convert this Variable Topics course to a regular/stand alone course, deleting the VT portion of the title. Add "offered when feasible:" Under VT, no indication of when the course would be offered was listed in the Catalog.

Course Revision #12

Give *complete* UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4502. Variable Topics in Global Business: Technological Change, Labor Markets, and Skill Formation. (IP; 2 cr; prereq Econ 1111, Econ 1112 3601 or #; offered when feasible)

The change of technology in relation to the formation of skills and the transformation of regional labor markets throughout the world. The intimate relationship between "skilling" and "deskilling" of labor and the transformation of technology.

Rationale (see instructions):

Change prerequisite as course builds upon Mgmt 3601. Convert this Variable Topics course to a regular/stand alone course, deleting the VT portion of the title. Add "offered when feasible:" Under VT, no indication of when the course would be offered was listed in the Catalog.

Course Revision #13

Give <u>complete</u> UMM catalog entry (deletions in strikethru font, additions underlined)(see instructions)

Mgmt 4601. Variable Topics in Finance: Advanced Topics in Financial Economics. (SS; 2 cr; prereq 3101 or #;offered when feasible)

Continuation of Mgmt 3101. Topics include dividend policy, hybrid financing, derivatives, and mergers.

Rationale (see instructions):

Add "offered when feasible:" Under VT, no indication of when the course would be offered was listed in the Catalog. Convert this Variable Topics course to a regular/stand alone course, deleting the VT portion of the title.