Investment Plans



Direct and ISA Application Form

FTSE 100 Enhanced Kick-Out Plan 33 (Adviser Fee Option)

The closing date for direct investments is 31 December 2012.

Please return your completed and signed Application Form to your financial adviser who will send it to: Investec Administration, PO Box 1008, St Albans, Hertfordshire AL1 9LZ.

This Application Form is for direct investment and new ISAs. ISAs are restricted to UK tax resident individuals only.

For additional forms (e.g. for a spouse, partner or friend), simply photocopy this form.

If you have any questions regarding the application process please speak with your financial adviser or ring 0845 603 9176.

Please complete this form in BLOCK CAPITALS and in black ink, ticking boxes where appropriate.

To be completed by the Investor.

1a Direct Investments	5	2 Personal De
	ing amount as a direct investment into total $\mathfrak{L}3,000$ and maximum $\mathfrak{L}1,000,000$	Title (Mr/Mrs/Miss/N
FTSE 100 Enhanced K	ick-Out Plan 33	Surname
(Adviser Fee Option)		Full Forenames
Option 1 (Investec)	£	Male Female
Option 2 (UK 5)	£	Country and Place o
Society cheque or bankers dr	ayable to 'Investec Bank plc', for a Build aft 'Investec Bank plc reference [your nandated cheques will not be accepted.	
		Telephone Number (
ick here if the proceeds are co	oming from a maturing Investec Plan	Tax Identification Nur
Naturing Plan Number		
	SA for tax year 2012/13 Investme	nts
1b Stocks and shares Is I apply to subscribe the followinto the Plan selected for the taxonic states and shares Is	ng amount as all or part of my ISA allowar ax year 2012/13. (Minimum total £3,000).	The Joint Holder mu For DIRECT INVESTI
1b Stocks and shares It	ng amount as all or part of my ISA allowar ax year 2012/13. (Minimum total £3,000). als only.	The Joint Holder mu For DIRECT INVESTI
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1b Stocks and shares Is I apply to subscribe the following into the Plan selected for the trends for UK tax resident individuring FTSE 100 Enhanced K (Adviser Fee Option) Option 1 (Investec) Option 2 (UK 5) Cheques should be made p Society cheque or bankers dr	ng amount as all or part of my ISA allowar ax year 2012/13. (Minimum total £3,000). als only. ick-Out Plan 33	The Joint Holder mu For DIRECT INVESTI Title (Mr/Mrs/Miss/M Surname Full Forenames 4 On behalf o

2 Personal Details This section must be complete	d by all applicants
Title (Mr/Mrs/Miss/Ms)	Date of Birth ddmmyyy
Sumame	
Full Forenames	
Male Female	
Country and Place of Birth	
Permanent Residential Address	
	Postcode
Telephone Number (Daytime)	
Tax Identification Number*	

is section.	
Date of Birth	ddmmyy

4 On behalf of a Child	
This section is ONLY applicable for direct investments on behalf of a child, the ada as a nominee of the child.	
Child's Name	
Child's Date of Birth	ddmmyy

5 Gift from Another		8	Adviser Fees
Applicable to all investments where the funds have been relative to the applicant.	gifted by a		This section must be completed by all applicants. Please note: If you are applying for both ISA and Direct investments, the fee will be deducted from the direct investment only, unless you
Please tick to confirm you have gained consent for this in to be used and disclosed to us.	nformation		advise us otherwise.
Name of relative			rou are applying for more than one option please make clear how you sh the fee to be settled for each option.
			FTSE 100 Enhanced Kick-Out Plan 33 (Investec Option)
Relationship	<u> </u>		Fees have been settled directly with my financial adviser
neiationship			or
6 National Insurance Number			Please deduct the amount shown below from my investment, and return it to my financial adviser as the agreed fee:
Do you have a National Insurance (NI) Number?	Yes No		£ OB % of initial amount
If 'YES' you must enter it here:			
(You should be able to find your NI number on a payslip, P60 or a letter from HM Revenue & Customs, a letter fro			FTSE 100 Enhanced Kick-Out Plan 33 (UK 5 Option)
(Department for Work and Pensions), or pension order b			Fees have been settled directly with my financial adviser
			or Please deduct the amount shown below from my investment, and return it to my financial adviser as the agreed fee:
7 Appropriateness			£ OR % of initial amount
This section must be completed by all applicants.			ease note: Any payment we make to your financial adviser in respect fees they charge you, are inclusive of VAT.
Have you received a personal recommendation from your financial adviser to invest in the Plan(s) selected?	Yes No		
If 'Yes', please proceed to the next section.		9	Declaration and Authority
If 'No' please answer the questions below. We will not be accept your investment if we cannot determine whether Plans are appropriate for you.			section must be completed, signed and dated by all applicants. lication Forms will not be processed if this section is incomplete.
Appropriateness questions – the following questions on	ly need to be	Арр	licable to direct investment applicants only
answered if you have not received investment advice. 1. Have you, in the last five years, held any of the following the following the following answered if you have not received investment advice.	na investments?		clare that, as set out in personal details section, I am 18 years of age
	Yes No		; and either: resident and ordinarily resident in the UK for tax purpose that I am not acting on behalf of a Non-UK tax resident, or, a residen
	Yes No	of th	e Isle of Man, or, a resident of Guernsey or Jersey.
	Yes No	Арр	licable to all stocks and shares ISA applicants
	Yes No		oly to subscribe for a stocks and shares ISA for the tax year 2012/13
			clare that:
A product similar to the one(s) you are applying	Yes No No		all subscriptions made, and to be made, belong to me. I am 18 years of age or over.
for (known as a Structured Product), i.e. a fixed	Yes No	3.	I have not subscribed, and will not subscribe, more than the overall subscription limit in total to a cash ISA and a stocks and shares ISA
2. Do you understand that stock market movements			in the same tax year.
will influence the return you receive (on top of your initial Plan investment)?	Yes No		I have not subscribed, and will not subscribe, more than the stocks and shares ISA subscription limit to one stocks and shares ISA.
Do you understand the Plan(s) have been designed to be held for the full term?	Yes No No	5.	I have not subscribed, and will not subscribe, to another stocks and shares ISA with a different ISA manager in the same tax year
4. Do you fully understand the risks of the Plan(s) that are			that I subscribe to this stocks and shares ISA.

explained in the brochure(s)? Full details on these are

contained in the Brochure and Terms and Conditions,

which you should have read and understood.

Yes

No

This section must be completed by all applicants. Please note: If you are applying for both ISA and Direct investments, the fee will be deducted from the direct investment only, unless you advise us otherwise.
If you are applying for more than one option please make clear how you wish the fee to be settled for each option.
FTSE 100 Enhanced Kick-Out Plan 33 (Investec Option)
Fees have been settled directly with my financial adviser
or
Please deduct the amount shown below from my investment, and return it to my financial adviser as the agreed fee:
£ OR % of initial amount
FTSE 100 Enhanced Kick-Out Plan 33 (UK 5 Option)
Fees have been settled directly with my financial adviser
or
Please deduct the amount shown below from my investment, and return it to my financial adviser as the agreed fee:
£ OR % of initial amount

claration and Authority

e to direct investment applicants only

e to all stocks and shares ISA applicants

- oscriptions made, and to be made, belong to me.
- 8 years of age or over.
- not subscribed, and will not subscribe, more than the overall cription limit in total to a cash ISA and a stocks and shares ISA same tax year.
- not subscribed, and will not subscribe, more than the stocks hares ISA subscription limit to one stocks and shares ISA.
- not subscribed, and will not subscribe, to another stocks hares ISA with a different ISA manager in the same tax year that I subscribe to this stocks and shares ISA.
- 6. I am resident and ordinarily resident in the United Kingdom for tax purposes or, if not so resident, either perform duties which, by virtue of Section 28 of Income Tax (Earnings & Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in a civil partnership with, a person who performs such duties. I will inform Investec Bank plc if I cease to be so resident and ordinarily resident or to perform such duties or be married to, or in a civil partnership with, a person who performs such duties.
- 7. I agree to the ISA Terms and Conditions.

9 Declaration and Authority continued

For all applicants

I am neither in the United States nor a U.S. Person (as defined in Regulation S under the U.S. Securities Act of 1933, as amended, or as defined in the U.S. Internal Revenue Code of 1986, as amended).

I authorise Investec Bank plc:

- to hold my cash subscription, investments, interest, dividends and other rights in respect of those investments and any other cash or other proceeds.
- on my request to transfer or pay to me any cash realised on or deriving from, as the case may be, direct investments, interest, dividends, rights or other proceeds in respect of such investments, any cash or other proceeds.
- 3. to supply me with an annual Plan statement.

You should have read and made sure you understood the Plan brochure(s), including Plan risks and selling restrictions, and accept the Terms and Conditions so that you can agree to the Terms and Conditions under which your Plan(s) will be managed. Please note that if you have any questions to help you understand the Terms of the Plan you should ask your financial adviser. You agree that part of your investment will be used to purchase securities issued by Investec Bank plc. You acknowledge that the Plan Manager will only provide an annual statement on the value of your Plan(s).

Data Protection - Uses of Your Data

Investec Bank plc is committed to processing your data in accordance with the Data Protection Act 1998. We may use your personal data to provide you with services you request from us, manage your accounts, make decisions, detect and prevent fraud, for analysis and assessment, and to ensure that we comply with legal and regulatory requirements.

For further details of how Investec Bank plc uses your information, please read our Data Protection Statement on our website www.investec.co.uk/dataprotection or ask for a printed copy.

I/We do not wish to receive marketing information by post and telephone.

By signing this form you agree that we can use and disclose your information in the ways described in our Data Protection Statement, as amended or updated from time to time.

You declare that this Application Form has been completed to the best of your knowledge and belief.

Signature X
Print Name
Date
I have attached a copy of my passport or identification issued by the state **

Joint Holder if applicable:

Signature X
Print Name
Date
I have attached a copy of my passport or identification issued by the state **

Please note all applications must be received by Investec Administration before 5pm on 31 December 2012.

*For investors in Jersey, Guernsey and the Isle of Man only.

Notes

1. Money Laundering Regulations (as amended): Under the regulations, there is a legal requirement to prove the identity of people who wish to make an investment. You may therefore be asked for some evidence of your identity. This will normally be a passport or similar form of identity check together with proof of address from a gas bill, electricity bill or similar item. We may also check your identity using electronic systems.

Plan Number(s) (For Investec use only)
FTSE 100 Enhanced Kick-Out Plan 33 (Adviser Fee Option) Option 1 (Investec)
FTSE 100 Enhanced Kick-Out Plan 33 (Adviser Fee Option) Option 2 (UK 5)

For Financial Adviser use only - Mandatory

Please ensure you have registered a fully completed Terms of Business with us. Failure to do so may result in this application being rejected.

Name of Registered Individual Name of company Address
Postcode
Telephone number
Email address
Are you a member of a network? Yes No
If yes, are you directly authorised or an authorised representative?
Name of network
Local Regulator, e.g. FSA, FSC Registration Number
Have you provided the customer with investment advice in relation to these product(s) in accordance with the guidance set out in the Plan brochures and in particular, the table set out on page 10 of the Investment Plans IFA guide? Yes No
If 'No', how has the investment been taken out (e.g. execution only)*?
Have you conducted a review of appropriateness? Yes No
If no, please specify reason*
*If further space is required for your answers please attach the additional information on a separate sheet.

Verification of Identity
This section is to be completed by financial advisers only.
I confirm that:
a) the information in sections 2, 3, 4, 5 and 6 was obtained by me in relation to the customer(s);
b) the evidence I have obtained to verify the identity of the customer(s): meets the standard evidence set out within the guidance Notes for the UK Financial Sector issued by JMLSG in 2007.
Signed
Name
Position Date
This declaration can not be used to verify the identity of any customer that falls into one of the following categories:
Those who are exempt from verification as being an existing client of the introducing firm prior to the introduction of the requirement for such verification;
Those whose identity has not been verified by virtue of the application of a permitted exemption under the money Laundering Regulations; or
Those whose identity has been verified using the source of funds as evidence.

Please note that all sections on this page must be completed in order for the application to be processed.

If any of the above apply please contact us before proceeding.

For verification of third party payers, please use the confirmation of

Verification of Identity Certification on our website.









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