

BUSINESS CO-OPERATION PROPOSAL FORM

A. Company Profile - Description of the company

(All fields are mandatory - The fields in grey are confidential and for internal use only)

Company:	City:	Country:
<input type="text"/>	<input type="text"/>	<input type="text"/>
Street:		Postal Code:
<input type="text"/>		<input type="text"/>
www-Address:	Contact person:	
<input type="text"/>	<input type="text"/>	
Position in the company:	Telephone:	Fax
<input type="text"/>	<input type="text"/>	<input type="text"/>
General e-mail address:	E-mail contact person:	
<input type="text"/>	<input type="text"/>	
Year established:		
<input type="text"/>		

Turnover in million Euro:

- Up to 2 million
 2 to 10
 10 to 50
 More than 50 Million

Number of employees in the enterprise:

- 1 – 9
 10 – 49
 50 – 249
 More than 250

Activity Code (NACE Codes if available):

Contact Languages: English Others:

Company's current products/activities, particularly with regard to the co-operation request (main products, services, core activities):

Certification/Quality standard:

None ISO9000 ECOAUDIT Other, specify:

Already engaged in Trans-National Co-operation:

Yes No

Percentage of Trans-National Activity (defined as approximate of turnover):

0 to 9% 10 to 49% 50% or more

B. Co-operation Proposal - Description of the co-operation sought

Type of co-operation:

Commercial co-operation

Trade Intermediary (agent, representative, distributor)	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Franchise	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Transport/Logistic	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Joint Venture	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Merger or exchange of shares	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Sale / Acquisition of a complete company or a part of it	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Reciprocal Production	<input type="checkbox"/> offered	<input type="checkbox"/> requested
Subcontracting / Outsourcing activities	<input type="checkbox"/> offered	<input type="checkbox"/> requested

Target Countries:

- The full description must be detailed and reflect all elements of the profile (this means that the full description must contain at least the mandatory elements of the summary (country and sector of activity of the company), and that each type of co-operation selected must be explained in detail .You can add any other additional information that you find interesting. Describe here the advantage(s) offered by your company and why it should be selected by the potential business partners. The description should not include the name of the company)

Full Description (specification of co-operation request/offer)

Description of the main advantages the company could offer to a potential partner

C. Describe the required characteristics of the potential partner

Type of partners: Company Other (please specify):

Field of activities of the potential partner: Manufacturing
 Services
 Trade (buying/selling)

Number of employees of the potential partner: 1-9 10-49
 50-249 More than 250

Trans-National Co-operation experiences of the potential partner: No preference Preferred Required

Expected input/Characteristics of the partner:
(Description of what is expected from the co-operation partner)

Except nominative information, the present co-operation profile will feed the Business Co-operation Database (BCD) and will be processed and disseminated by the organisations belonging to the Enterprise Europe Network. I agree I refuse

Complete this form and send it u by mail (jpm@beci.be)
More information: Jean-Philippe Mergen +32 2 210 01 77

