



# **QUBICA** **AMF**

## **NEW CENTER PROPOSAL**





For Internal Use Only:

Sales contract no. \_\_\_\_\_

8100 AMF Drive • Mechanicsville, VA 23111 • (866) 460-QAMF / 7263 • (804) 569-1000 • www.qubicaamf.com

## Sales Quotation

Sales Contract Date: 2014/01/21  
 Sales Manager: Geraldo Paluzzi  
 Phone: 082 454 6858  
 Project Manager: Justin Paluzzi  
 Order Type: NCP  
 PO / Quote #: GPa0048

Number of Lanes: 6  
 Center Name: LGB Franchisee 6 Laner  
 Request ETA: 2014/12/31  
 Method of Pymt: Letter of Credit

### Sold To

Company: Lets Go Bowling Franchisee 6 Lanes  
 Address: South Africa  
 City:  
 State, Zip:  
 Country: United States  
 Contact:  
 Phone:  
 Fax:  
 Email:

### Ship To

Company: Lets Go Bowling Franchisee 6 Lanes  
 Address: South Africa  
 City:  
 State, Zip:  
 Country: United States  
 Attn:  
 Phone:  
 Fax:  
 Email:

Part #	Equipment	Unit	Qty
670088012	<b>Two XLi Factory Reconditioned Pinspotters, 220V, 60Hz,</b> • Two Xli Factory Reconditioned Pinspotters 220V, 60Hz with LCD display, colored light tower, Dual Pit Light, and Mechanics Handheld	PR	3
670088020	<b>Xli Factory reconditioned Pinspotter Deluxe Spares Kit</b> • Xli Standard spare Part Kit for 17 or more lanes for Reconditioned Pinspotters	EA	1
784528013	<b>Deluxe Tool Kit (90XLi, 90XL, 82-90XL/90XLi Factory Reconditioned)</b> • Basic hand tools, wrench set, ratchet set, Hex key set, pliers, screwdriver, saw, hammer, tool box	EA	1
610490069	<b>SPL II Integra Lane Package (includes UltraSlide Approach) (per lane)</b> • Solid Phenolic Construction Lane, Overlap Pin Deck, UltraSlide Approach, complete Sub-foundation, Underlane Rail Track, Kickbacks, Glow Coverboard, Glow Capping	EA	6
610490502	<b>Integra Glow Track Lane Upgrade (per lane)</b> • Unique Glow Track pattern upgrade for SPL Integra Lanes	EA	6
294116110	<b>EZ Touch Lane Machine, 110V</b>	EA	1

Part #	Equipment	Unit	Qty
612460012	<b>Radaray XLi - Covers One Pair of Lanes (XLi chassis)</b> <ul style="list-style-type: none"> <li>• Radaray XLi Foul detector for one lane pair</li> </ul>	PR	3
049007000-GG	<b>DuraBowl TenPin Bumper System, Grey Bumpers and Grey Rails (Per Lane)</b>	EA	6
049007130	<b>Automatic Upgrade for DuraBowl Bumpers - Ten Pin (Per Lane)</b> <ul style="list-style-type: none"> <li>• Auto opener bumper upgrade for DuraBowl bumper systems</li> <li>• Does not include compressor</li> </ul>	EA	6
612050001	<b>Profile Ball Return</b> <ul style="list-style-type: none"> <li>• Ball lift with motor and control box , 11 balls rack, hands dryer, standard glow in dark grey hood or optional black hood.</li> </ul>	EA	3
Q1004000	<b>Lower tier MASQ (lane pair)</b> <ul style="list-style-type: none"> <li>• Lower Mask Frame, Graphic Panel, 1st and 2nd Ball Indicator with hardware</li> </ul>	PR	3
Q1001030	<b>Right curved section of 3 Seats w/Beverage Table Top</b> <ul style="list-style-type: none"> <li>• Right Curved 3 fixed seat sections with Glow in the dark table top, bolt down.</li> </ul>	PR	3
Q1001035	<b>Left curved section of 3 Seats w/Beverage Table Top</b> <ul style="list-style-type: none"> <li>• Left Curved 3 fixed seat sections with Glow in the dark table top, bolt down.</li> </ul>	PR	3
031480231	<b>AMFLITE II Glow Pins (3lbs 8oz To 3lbs 10oz)</b> <ul style="list-style-type: none"> <li>• Glow in the dark for enhanced Xtreme Bowling</li> <li>• Compression molded with Surlyn</li> <li>• Made in the USA from the finest grade hard maple</li> <li>• Patented lock-in base stays in place for the life of the pin</li> <li>• 100% kiln dried in-house</li> <li>• Twelve month warranty</li> </ul>	SET	18
612325245	<b>QScore</b> <ul style="list-style-type: none"> <li>• Includes:</li> <li>• Basic grid and Signature grids</li> <li>• Animation set with more than 400 animations, sounds and games</li> <li>• Basic Birthday animation set</li> <li>• 6 Classic Games - No Tap, Odd/Even, Low Game, 3-6-9, Best Ball, Best Frame</li> <li>• Special Games: Poker and Red Pin</li> <li>• Scrolling messages</li> <li>• Multi-language</li> <li>• Available with Fly consoles (wired and wireless) or in console-less configuration</li> </ul>	PR	3

Part #	Equipment	Unit	Qty
612325115	<b>Fly Bowler Console</b> <ul style="list-style-type: none"> <li>• Twin bowler terminal for each pair of lanes w/glow keypads on single pedestal</li> </ul>	PR	3
612325689	<b>Main Conqueror Pro Terminal - Client/Server - With Internet Gateway</b> <ul style="list-style-type: none"> <li>• Front Desk terminal with Conqueror Pro version 10, including:</li> <li>• One (1) Mini Tower PC with Intel i3 processor, MS-Windows 7 Professional 64bit, 4 GB RAM, Dual 500 GB Hard Drives in RAID 1 configuration, DVD Reader/Writer, USB Keyboard &amp; Mouse, two 10/100/1000 network cards.</li> <li>• One (1) 19" LCD monitor (no touch screen)</li> <li>• One (1) Laser Report Color Printer Kit</li> <li>• One (1) Conqueror Pro USB hardware key</li> <li>• One (1) Internet Gateway (requires Internet broadband connection)</li> <li>• Fully integrated Conqueror POS</li> <li>• Lane Management</li> <li>• Shift Management &amp; Reporting (Full)</li> <li>• Tournaments Management</li> <li>• Lockers Management</li> <li>• Time Games Management</li> <li>• Statistical Reports</li> <li>• Security Management</li> <li>• Bowling Modes &amp; Calendar Setup</li> <li>• Waiting List (Lanes &amp; Time Games)</li> <li>• On-Lane Advertising</li> <li>• On-Lane Scrolling Messages</li> <li>• One (1) Anti Virus License</li> <li>• Headset and HD webcam (only for customers with SuperTouch Consoles)</li> </ul>	JOB	1
612325619	<b>Cash Drawer Kit</b> <ul style="list-style-type: none"> <li>• *Must have a current Receipt Printer</li> </ul>	EA	1
612325620	<b>Thermal Receipt Printer Kit [Specify voltage when ordering]</b> <ul style="list-style-type: none"> <li>• Thermal paper - no ink cartridges/ink ribbons</li> <li>• * POS receipt printer - not for use as Remote Printer</li> <li>• * POS receipt printer with thermal paper - not suggested as kitchen printer</li> </ul>	EA	1
612325636	<b>FBT Reader/Writer Kit w/FTB Software License - 100 QubicaAMF Magnetic Cards included</b> <ul style="list-style-type: none"> <li>• FBT software license</li> <li>• Reader/Writer Hardware that Writes and Reads Magnetic Strip Data on Magnetic Cards</li> <li>• 100 QubicaAMF Magnetic Cards</li> </ul>	JOB	1

Part #	Equipment	Unit	Qty
612325634	<b>Pole Display Kit</b> <ul style="list-style-type: none"> <li>• Customer pole display and cables</li> <li>• Specify voltage when ordering</li> </ul>	EA	1
033000015	<b>Smart Ball Display Kit</b>	EA	1
033000000	<b>SMARTBALL FITTING BALL</b> <ul style="list-style-type: none"> <li>• Get your bowlers to the lane faster with the Smart ball fitting system.</li> </ul>	EA	1
033000200	<b>SMARTBALL DISPLAY W/CABLE</b> <ul style="list-style-type: none"> <li>• Get your bowlers to the lane faster with the Smart ball fitting system.</li> </ul>	EA	1
XTRMCHART	<b>XTREME SMART BALL CHART</b> <ul style="list-style-type: none"> <li>• Get your bowlers to the lane faster with the Smart ball fitting system.</li> </ul>	EA	1
033881061	<b>QAMF Ball 6# Lime XXS</b> <ul style="list-style-type: none"> <li>• Exclusive patented big-bevel gripping holes are more comfortable • Urethane •2 year warranty</li> </ul>	EA	72
612325311	<b>Q-Vision Machine Interface kit for XLI/XL</b> <ul style="list-style-type: none"> <li>• Includes: One (1) Q-Vision scoring camera, cables and connectors.</li> <li>• Machine power ON/OFF with scorer</li> <li>• Startup cycle if machine starts on 2nd ball</li> <li>• 1st and 2nd ball synchronization with scorer</li> <li>• Foul input to fast foul machine if desired</li> <li>• 10th frame auto reset full rack</li> <li>• Remote cycle machine from control desk</li> <li>• Controls practice mode</li> <li>• Inactivity time-out of machine (time lapse controlled from control desk)</li> <li>• 7-10 pick-off feature (utilizes machine's sweep reverse)</li> <li>• System gives strike signal to machine. Removal of table cable</li> <li>• Operates without the need of XL or 8800 pinspotter camera</li> <li>• Supports the machine's fast strike cycle</li> <li>• Matrix camera with automatic image recognition technology</li> <li>• Two-sensors ball speed detection system</li> <li>• Incredible accuracy and reliability</li> <li>• Automatic adjustment of camera from control desk</li> <li>• Automatically adjusts from white light to black light conditions</li> <li>• Ability to view previous image from control desk</li> <li>• Industrial-grade electronics and mechanics</li> </ul>	PR	4
612325633	<b>HD Webcam - Hardware Only</b>	EA	1

Part #	Equipment	Unit	Qty
610410951	<ul style="list-style-type: none"> <li>• HD Webcam mounted on the Conqueror Pro terminal monitor to capture Birthday picture, FBT picture, YouToons picture (require SuperTouch console) and for Video Intercom / Virtual Waiter (require SuperTouch console)</li> </ul> <b>Standard</b>	EA	1

Total Scoring and Solutions Equipment Price	\$38 287.20
Total Capital Equipment Price	\$158 004.00
Total Aftermarket and Pin Equipment Price	\$8 223.36
TOTAL EQUIPMENT PRICE (Includes installation.)	\$225 514.56
TOTAL CONTRACT PRICE	\$225 514.56

All amounts are excluding VAT, when applicable VAT will be added.

This quote is valid until 2015/05/01

Accepted:  
QubicaAMF  
By: \_\_\_\_\_  
Name & Title \_\_\_\_\_  
Date: \_\_\_\_\_  
Notes:

Accepted:  
Customer  
By: \_\_\_\_\_  
Name & Title \_\_\_\_\_  
Date: \_\_\_\_\_

# New Center Package Installation Details

Center Name: LGB Franchisee 6 Laner  
Sales Contract/Quote Date: 2014/01/21

Description	Cost	Basis	Qty	Total

Installation Total    \$21 000.00

## EXHIBIT 2 WARRANTY FORM

ITEM OF EQUIPMENT	WARRANTY PERIOD	PARTS COVERED	EXCEPTIONS
New 90Xli Pinspotter	2 Years	Limited	All items are covered for a period of one year. For the following year all items are covered excluding electrical components and normal wear components. Electrical components include, without limitation, electronic boxes, control chassis, motors, solenoids, switches, cables. Normal wear items include, without limitation, belts (includes carpet), cushion rivets, finger inserts, all rubber bumpers
Remanufactured 70Xli	1 year	All	
Reconditioned 82/90XL	6 months	All	
Reconditioned 82/90Xli	1 year	Limited	All items are covered for a period of 6 months. For the following 6 months warranty coverage is limited to motors, gearboxes, control chassis, and front end box.
70Xli Factory Select	1 year	Limited	All items are covered for a period of 6 months. For the following 6 months warranty coverage is limited to motors, gearboxes, control chassis, and front end box.
Field Upgrade Kits	1 year	All	
HPL and SPL Alliance, Alliance with Approach and Integra sold and installed through QAMF	5 Years	Limited Lane and approach panels and pindeck	Excludes Wood Areas; Warranty begins at the time QAMF certifies in writing to the Purchaser that lane installation is complete. For the first year of the warranty (365 days), QAMF will repair or replace defects (as defined below), at QAMF's option, without charge to the purchaser. For the following four (4) years of the warranty period, QAMF will repair or replace defective items, without charge to the purchaser for the part or material. Purchaser will pay all other costs in connection with repair or replacement during this four (4) year period including, but not limited to, freight, insurance, taxes and labor. "Defects" are dents, breaks, cracks, delamination, and wear deeper than the printed layer of laminate.
HPL and SPL Alliance, Alliance with Approach and Integra sold uninstalled	None	None	If an QAMF certified installer is used and this arrangement is confirmed in writing prior to shipment by QAMF, then the warranty terms of QAMF installed HPL shall apply.
Other lane items: subfoundation, underlayment, gutters, coverboard, capping, kickbacks, transition blocks, tailplanks, etc	1 year	All	
Bumpers and bumper gutters	1 Year	All	
Ball Returns	1 Year	All	
Front End Equipment: Seats, Tables, Foul Lights, Masking Units	1 Year	All	
Premium Rental Shoes	1 Year	All	
Value Rental Shoes	6 months	All	
House balls	2 years	All	
Lane Machines	1 Year	All	
Carpet and Tile	None		QAMF makes no warranty either written or implied on carpet or tile. QAMF has arranged for the manufacturers' warranties to pass to QAMF's customers. QAMF's role will solely be to facilitate communication of the warranty claim. The warranties of the carpet and tile manufacturer's are available as required. Generally they are 10 year limited on wear.



Scoring Equipment	1 Year	All	
Highway 66 unit and options	1	Limited	All items, with the exception of the normal wear items are covered for a period of one year. Normal wear items include, without limitation, strings, balls, pins.
PinBowl unit	1	All	
Skinner station and options	1	Limited	All items are covered for a period of 1 year. For the following items the warranty is not extended to : - Weapons including related devices. - Target shape and target shape clothing including the google
All Other Equipment	1 Year	All	

# Notes

The Quotations exclude:

Freight , Duty & Clearing Charges ex works Richmond Virginia and Bologna Italy

Unloading equipment depending on the premisses and its location

Travell , accomodation and per diem for installation crew of 8 , period of 7 weeks .

All building requirements to meet Qubicaamf Specifications as per drawings to be supplied by our architecturaldesigner.