

THE SAB FOUNDATION INNOVATION AWARDS 2011

Sustainable transformation through innovation

Phase 1 application form

Section 1.

Pers	sonal details					
1.1	Title		1.9	Postal code		
1.2	First name/s		1.10	Age*		
1.3	Surname		1.11	Ethnicity*		
1.4	Gender*		1.12	Cell tel		
1.5	Address 1		1.13	Work tel		
1.6	Address 2		1.14	Home tel		
1.7	City		1.15	Email		
1.8	Province					
1.16	How did you hear about the SAB Foundation Innovation Awards?					
1.17	Why do you w	ant to take part in the SAB Fou	ndatior	Innovation A	wards?	

^{*} Optional. For statistical / information purposes only

Section 2.

Innovation solution eligibility criteria					
1.18	Name of Innovation Solution (this is the innovation solution that you are entering into the SAB Foundation Innovation Award):				
1.19	Are you entering as an individual, a team or an organisation? Please tick.				
	Individual	Team			
	Organisation				

Section 2.

2.1	If organisation, please provide a brief overview, including name, legal status, type of organisation, main activities, organisational structure, years in operation, when registered.					
2.2	Which beneficiary group does your innovation solution address? Please tick:					
	Women	Person	s with di	sabilities		
	The youth	Person	s in rura	l areas		
2.3	Summary of Innovation S	Solution:				
2.4					neficia	ary group faces in their daily lives.
	Please outline in detail he	ow you identified	a this nee	ea.		
2.5		1.0		12		
2.5	How does your innovatio	n solution addre	ess this n	eea?		
2.6						61 112 5 11
2.6	.6 Is your innovation solution a product or a process, or a combination of both? Explain.			i of both? Explain.		
2.7	Explain why you believe	your product / p	rocess to	o be an inno	vation	?
2.8	What is the estimated size of your target market?					
2.9 Step					nnovation solution? Please tick:	
	rket research?	Yes	No		4113	
2. Secured a patent?		Yes	No			
3. Developed a prototype?		Yes	No			
4. Sold to a few customers?		Yes	No			
2.10			o your in	novation sol	ution y	yourself, or raised from elsewhere?
		Total ZAR to da	te	Details		
Put in	myself					
Raised from other sources						

Section 3.

Innovation Solution impact criteria				
3.1	What evidence do you have that your innovation solution will work? Provide details below, and attach any photographs, videos, community testimonials or other documentation as necessary.			
3.2		ard grant is funding of up to briefly outline how you will u	R1 million to commercialise use the grant if you win.	your innovation solution. In
3.3	Please outline the impact that your innovation solution will have if you are able to invest this money in commercialisation and up-scaling of your innovation solution. Provide assumptions and details of your workings.			
neede mone Expre	(resources ed such as y, staff, facilities). ss in rand value, letails.	Expected outcomes this is the condition that has changed for the beneficiaries. Express in numbers and qualitatively, where possible e.g. 24 women access to water)	Time frame (for how long is the impact expected to continue?)	Total estimated value (expressed as the estimated Rand value of the change in condition for the beneficiaries, multiplied by the time frame)
17				
Key ds	ssumptions for above	e workings:		
Summ	nary indicator	Amount / number	Detail	
Sum s	m social value created			
Sum e	Sum economic value created			
	iobs (if any) created			
3.4	Is your innovation s be addressed?	solution currently self-sustai	ning? If so, give details. If n	ot, how could this

Section 4.

Edu	cation and employm	ent		
4.1	Highest education attained of Team Leader. Please tick:			
	High school	Matric	Undergrad degree	
	Postgrad degree Other (specify)			
4.2	Are you currently employed?			
4.3	If yes, name of employer			
4.4	Industry of employer			
4.5	Number of years total work experience			
4.6	If you fail to proceed to the next phase of the Innovation Competition, would you continue developing or pursing your idea?			
4.7	If you are unable to raise capital to implement your idea further, would you stop working on your idea?			
4.8	Have you and/or your organisation entered into any other competitions or awards processes? If so, how did you fare?			
4.8		organisation entered into any o	ther competitions or awards processes? If so,	

Thank you!

Please make sure you have added following attachments to your form. Please tick:

Attachments	
Documents	Tick if attached
Certified copy of RSA ID book	
CV's of Innovation Team members	
Any further proof of your Innovation Solution e.g. photographs, videos, testimonials, record of sales etc	

PARTICIPATION RULES: THE SAB FOUNDATION INNOVATION AWARDS

- 1. This is not a promotional competition as defined in the Consumer Protection Act 68, 2008.
- 2. This innovation competition ("Innovation Competition") is run by The SAB Foundation ("SABF") and is open to all persons of 18 years or older and lawfully resident in South Africa, except the employees and their immediate families of The South African Breweries Limited ("SAB"), SAB's advertising and promotion agencies, associated companies, and outlet owners and staff serviced by SAB. All participants ("Entrants") must submit a certified copy of their South African Identity Document with their entries.
- 3. These rules may be amended by notification at any time during the Innovation Competition, and will be interpreted by SABF only. Participation by all Entrants constitutes acceptance of these rules. The judges' decision is final and no correspondence will be entered into.
- 4. This Innovation Competition begins on 6 July 2011 and ends at 12 noon on 9 September 2011.
- 5. Entries may be submitted by email to Nicola.jowell@za.sabmiller.com, or in person or by courier to C/O Mariska Henning, The SAB Foundation, 65 Park Lane, Sandton 2146, or by mail to C/O Mariska Henning, The SAB Foundation, PO Box 782178, Sandton 2196.
- 6. To participate in Phase 1, Entrants are called on to submit their innovation (which can be either a product or a process innovation) which demonstrates an innovative solution to the pressing challenges facing:
 - Women;
 - The Youth;
 - · Persons with Disabilities; or
 - Persons in Rural Areas.

The innovation could include a new business model, a product, a production method, a service or innovative technology, for example. Importantly, the innovation must be a concept which Entrants have already established, and made some investment in, and Entrants will be required to provide some evidence of this.

- 7. Entrants must complete the accompanying Application Form, and their submission should not be longer than 6 A4 pages, excluding any accompanying documentation. Entrants must provide all accompanying documentation to explain their innovation, and shall be permitted to do this at the initial submission only. No submission may be changed or amended, once submitted.
- 8. Entrants may enter as individuals on their own, or as members of a team, in which case 1 individual team leader shall participate. If a team is chosen as the winner or a runner-up, the award will go to the whole team, not the individual team leader.
- 9. SABF will at its sole discretion select the 20 best innovations, and progress these to Phase 2 of this Innovation Competition. SABF will contact the 20 successful Entrants by telephone and transport these Entrants to Johannesburg to attend a workshop and a final award ceremony, to be held in October 2011 and November 2011 respectively. At the workshop, Entrants will be required to complete the commercialisation and upscaling plan of their innovations.
- 10. The main award is a grant of R1,000,000.00 (one million Rand) to the winner, and there are 2 runners-up awards of a R500 000.00 (five hundred thousand Rand) grant each: Provided that the winner and the runners-up will be required to enter into a grant agreement with SABF which will stipulate the exact terms of use of the grants, and which in principle will be the commercialisation of the innovation. SABF further reserves the right to not award the grants under circumstances that the judges, at their sole discretion, are of the opinion that the innovations do not meet the required standard.
- 11. All submissions shall be non-confidential, and if marked "Confidential", will not be read and will be rejected. SABF shall not intentionally disclose any of the submissions save where it is entitled to do so in terms of these rules.
- 12. Entrants warrant that they own all intellectual property which may attach to their innovations. SABF shall not own any submissions at any time during this Innovation Competition, but shall not be obliged to return any submissions to any entrants and shall not be liable for any loss of submissions.

- 13. Neither the acceptance nor selection of any submission, or the awarding of a grant to the winner and runners-up, will be deemed to be an endorsement by SABF, SAB or its associated companies (directors, officers or employees) ("SAB Group"). Under no circumstances may any Entrant purport to have the SAB Group's recommendation or endorsement without SABF's prior written consent.
- 14. SABF may make media announcements / publications of the names / photographs of the winner and the runners-up, provided that it will do so only with the express consent of the winners and the runners-up. SABF reserves the right to carry out audits in respect of all Entrants to verify their eligibility.
- 15. All Entrants, the winner and the runners-up indemnify SABF, SAB its associated companies (directors, officers and employees) and agents, against any / all claims for any loss or damages, whether direct, indirect, consequential or otherwise, arising from any cause whatsoever from their participation in any way howsoever in this Innovation Competition.
- 16. This Innovation Competition shall be governed by the laws of South Africa.

I, the Entrant, confirm that I have read, understand and will abide by these Participation Rules.				
PRINT FULL NAME:				
SIGNATURE:				
DATE:				