

## REQUEST FOR QUOTATION

To,  
GAIL WEBSITE VENDOR,  
India  
Vendor Code : 101019938

RFQ No. :GAIL/VIZ/020916/3200049004/VIZAG/  
Date:01.12.2008  
RFQ Due on : 23.12.2008 at 14:00 Hrs IST  
Tender Opening Date : 23.12.2008 at 15.00 Hrs IST

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Dear Sir(s)/Madam,

GAIL (India) Ltd. invites you to submit your offer in sealed envelope, superscribing RFQ No. & Due date for the following item(s) in complete accordance with enquiry documents/attachments:

Sl. No	MatCode	UOM	QTY	Unit Price
	Description			(in figures & words)

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**Group : 1**

ADDITIONAL REQUIREMENTS:  
STANDARD CONFORM TO: IS 335/1983  
SUPPLEMENTARY REQUIREMENTS:  
TRANSFORMER OIL

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	TRANSFORMER OIL,IS 335			
	STANDARD CONFORM TO IS 335			
	TRANSFORMER OIL			

## REQUEST FOR QUOTATION (Cont.)

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TECHNICAL CHARACTERISTIC OF HV (FOR 33KV TRANSFORMERS) GRADE TRANSFORMER OIL (IS 335:1993)

(1) APPEARANCE- THE OIL SHALL BE CLEAR AND TRANSPARENT AND FREE FROM SUSPENDED MATTER OR SEDIMENTS

(2) DENSITY AT 29.5 DEGC (gm/Cm<sup>3</sup>) <OR= 0.89

(3) KINEMATIC VISCOSITY cSt AT 27 DEG C <OR= 27

(4) FLASH POINT DEG C >OR=140

(5) POUR POINT DEG C < OR = -6

(6) INTERFACIAL TENSION N/m AT 27 DEG C > OR = 0.04

(7) NEUTRALISATION VALUE (mg KOH/G) TOTAL ACIDITY MAX < OR =0.03

(8) INORGANIC ACIDITY/ALKALINITY- NIL

(9) CORROSIVE SULPHUR NON-CORROSIVE

(10) ELECTRIC STRENGTH (KV(RMS)) -TO BE SPECIFIED BY VENDOR

(11) DIELECTRIC DISSIPATION FACTOR(tan delta)AT 90 DEG C <OR= 0.002

(12) SPECIFIC RESISTANCE(RESISTIVITY)(OHM cm)AT 90 DEG C >OR= 35X10<sup>12</sup>

(13) SPECIFIC RESISTANCE(RESISTIVITY)(OHM cm)AT 27 DEG C >OR= 1500X10<sup>12</sup>

(14) NEUTRALISATION VALUE (mg KOH/gm) AFTER OXIDATION <OR= 0.4

(15) TOTAL SLUDGE(max) AFTER OXIDATION (% BY WEIGHT) <OR= 0.1

(16) ANTIOXIDANT ADDITIVES -ABSENT

(17) WATER CONTENT ppm <OR= 50

TEST ON SAMPLE AGED FOR 96 hrs AS PER ASTM OPEN BREAKER METHOD WITH CU CATALYST

(18) DIELECTRIC DISSIPATION FACTOR AT 90 DEG C <OR= 0.2

(19) SPECIFIC RESISTANCE (OHM-cm) AT 90 DEG C >OR= 0.2X10<sup>12</sup>

(20) SPECIFIC RESISTANCE (OHM-cm) AT 27 DEG C >OR= 2.5X10<sup>12</sup>

(21) NEUTRALISATION VALUE (mg KOH/gm) <OR= 0.05

(22) SLUDGE BY N-HEPTANE <OR= 0.05

TEST CERTIFICATE WITH BATCH NO. TO BE SUBMITTED BY THE SUPPLIER/MANUFACTURER.

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**EMD Details : NOT APPLICABLE.**

## REQUEST FOR QUOTATION (Cont.)

**RFQ No:GAIL/VIZ/020916/3200049004/VIZAG/  
Date: 01.12.2008**

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**Instruction to Bidders :** i) Due date and time for submission of bids : 23rd December, 2008 (14:00 hrs IST)

ii) Date and time for opening of Techno Commercial Bids : 23rd December, 2008 (15:00 hrs IST)

M/s. GAIL (India) Limited, Opp. Ayyappa Swamy Temple, Sheela Nagar, VISAKHAPATNAM (A.P.) hereinafter called GAIL/Owner, invites you to submit your bids for the captioned work in complete accordance with enquiry documents/attachments.

Bids are to be submitted in sealed envelope, superscribed with the above Tender No. & Due date, description of work under Single Bid system.

Your bid (Original plus one copy) should contain all technical & commercial details along with prices as per schedule of rates enclosed.

GAIL HAS TO FINALIZE ITS PURCHASE WITHIN A LIMITED TIME SCHEDULE. THEREFORE, IT MAY NOT BE FEASIBLE IN ALL CASES FOR GAIL TO SEEK CLARIFICATIONS IN RESPECT OF INCOMPLETE OFFERS. THE DECISION WILL BE MADE BASED ON AVAILABLE DOCUMENTS. PROSPECTIVE BIDDERS ARE ADVISED TO ENSURE THAT THEIR BIDS ARE COMPLETE IN ALL RESPECTS AND CONFIRM TO OUR TERMS AND CONDITIONS. BIDS NOT COMPLYING WITH GAIL'S REQUIREMENTS MAY BE REJECTED WITHOUT SEEKING ANY CLARIFICATIONS.

Bids complete in all respects should reach office of Sr. Manager (C&P), GAIL (India) Ltd., Opp: Ayyappa Swamy Temple, Sheela Nagar, Visakhapatnam - 530012, AP, INDIA on or before the due date/time. Bids received after the due date and time are liable to be rejected, If not bidding, please return the enquiry document along with the regret letter within the due date.

Bids without EMD shall be summarily rejected.

Bids should be valid for 120 days from the date of opening tender. Bids through Telex/Fax/E-mail/Telegram are not acceptable.

This Request For Quotation (RFQ) is an integral and inseparable part of the enclosed bid documents.

Bidders are advised to quote strictly as per the terms and conditions of the tender documents and not to stipulate any deviations/exceptions. Once quoted, the bidder shall not make any subsequent price change whether resulting of arising out of any technical/commercial clarifications sought regarding the bid, even if any deviation of exception may be specifically stated in the bid. Such price changes shall render the offer liable for rejection.

You are requested to depute your representative with proper authorization for attending the bid opening on the scheduled date of opening.

GAIL reserves the right to accept or reject any or all tenders received at its absolute discretion without assigning any reason whatsoever.

Fall clause as mentioned in GCC shall not be a part of this Tender.

## REQUEST FOR QUOTATION (Cont.)

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**Price Basis :** FOT DT Visakhapatnam site at following address:

GAIL (INDIA) LIMITED,  
DESPATCH TERMINAL,  
OPP:AYYAPPA SWAMY TEMPLE,  
SHEELANAGAR, BHPV POST,  
VISAKHAPATNAM-530012

**Delivery/Completion Schedule :** Within 30 days of placement of Order.

**Consignee Address :** GAIL (INDIA) LIMITED,  
DESPATCH TERMINAL,  
OPP:AYYAPPA SWAMY TEMPLE,  
SHEELANAGAR, BHPV POST,  
VISAKHAPATNAM-530012

**Terms of payment :** Payment will be made electronically within 30 days from the date of inspection and acceptance of material at our stores.

For an efficient & faster mode of payment, GAIL will appreciate that the seller opens an account for electronic payment. To achieve the same, bidder has to furnish details of a bank account with any one of the following three banks: (1)ICICI BANK (2)STATE BANK OF INDIA & (3) HDFC.

**Price Reduction Schedule :** Price reduction schedule @1/2% of the total order value per week for delay in supplies subject to a maximum (ceiling) of 5% of total order value will be applicable.

**Performance Bank Guarantee :** NOT APPLICABLE.

**Other contractual stipulations :** 1) The offers should be based on FOT site DT-Visakhapatnam basis.

2) Payment & Terms: 30 days from the date of receipt and acceptance.

3) NO CONCESSIONAL FORM CAN BE SUPPLIED, SELLER SHALL QUOTE FOR FULL TAX.

4) GAIL will pay for the items only through Electronic Transfer. You are therefore requested to give your Bank details in FOLLOWING BANKS:

(I) ICICI (II) HDFC (III) SBI

5)Catalogues are required along with the quotation.

6)You are requested to depute your representative with proper Authorization for attending the Bid Opening on the scheduled date of opening.

## **REQUEST FOR QUOTATION (Cont.)**

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**Important :**

1. Percentage of Taxes, Duties, P&F, Freight charges etc. of quoted basic price should be clearly mentioned in the quotation.
2. Please go through the General Purchase Conditions (GPC) enclosed as Annexure. Deviations to GPC shall liable for rejection of your offer.
3. Please submit Catalogue/Specification Details, Test Certificates/Traceability Certificate for accuracy along with your quotation.

**Yours truly,  
For and on behalf of  
GAIL ( India ) Ltd.**

**(Authorized signatory)**

## REQUEST FOR QUOTATION (Cont.)

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### Format for Details of Terms & Conditions to be Filled By Vendor

Offer Ref . & Date ..... Price Basis: Ex-Works.....  
Telephone No ..... FOT Site of Plant.....  
Fax No. ....  
E-Mail .....

Delivery Schedule .....  
Offer validity for: 90 days/120 days/180 days  
Payment Terms .....

1. Discount % on basic Unit price, if any .....  
.....
2. Packing & Forwarding, if applicable.....  
.....
3. Excise Duty % (if applicable).....  
.....
4. LST/CST (with/without concessional Form), if applicable  
.....
5. Freight, if applicable .....  
.....
6. Other Charges, if any.....  
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**Signature of Vendor with Office Seal**