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### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

Docket No. 2008-328-C

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation

### **PUBLIC VERSION**

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### **DIRECT TESTIMONY OF**

### WARREN R. FISCHER, C.P.A.

### **ON BEHALF OF**

### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

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### **EXHIBITS**

Exhibit WRF-1:	Curriculum Vitae
Exhibit WRF-2:	PBT Telephone Company, Inc. Alternative Regulation Plan
Exhibit WRF-3:	<b>Cited Portions of PBT's 2007 Telecommunications Company</b> <b>Annual Report</b>
Exhibit WRF-4:	Cited Portions of PBT's 2003 Telecommunications Company Annual Report
Exhibit WRF-5:	<b>Cited Portions of PBT's 2004 Telecommunications Company</b> <b>Annual Report</b>
Exhibit WRF-6:	<b>Cited Portions of PBT's 2005 Telecommunications Company</b> <b>Annual Report</b>
Exhibit WRF-7:	<b>Cited Portions of PBT's 2006 Telecommunications Company</b> <b>Annual Report</b>
Exhibit WRF-8:	<b>Cited Portions of AT&amp;T South Carolina's 2007</b> <b>Telecommunications Company Annual Report</b>

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1	I.	INTRODUCTION
2	Q.	PLEASE STATE YOUR NAME, TITLE, AND BUSINESS ADDRESS FOR
3		THE RECORD.
4	A.	My name is Warren R. Fischer. I currently serve as Chief Financial Officer for QSI
5		Consulting, Inc. ("QSI"). My business address is 2500 Cherry Creek Drive South,
6		Suite 319, Denver, Colorado 80209.
7	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND.
8	А.	I have a Bachelor of Science degree in Business Administration with a concentration
9		in Accounting from the University of Colorado in Boulder, Colorado. I am licensed
10		as a Certified Public Accountant in the States of Colorado and California.
11	Q.	PLEASE GIVE A BRIEF DESCRIPTION OF YOUR PROFESSIONAL
12		EXPERIENCE
13	A.	After graduating from the University of Colorado, I worked for several years as an
14		accountant with Deloitte & Touche conducting financial audits. Thereafter, I worked
15		for two major corporations as a financial analyst. I joined AT&T Wireless Services
16		in 1995 as a financial analyst where I managed the preparation of annual revenue
17		forecasts for the company's cellular division. In 1996, I transferred to AT&T Corp.
18		where I became a financial manager and a subject matter expert on pricing and
19		costing issues involving local exchange and exchange access services. In 2000, I
20		joined QSI as a Senior Consultant. In 2007, I became QSI's Chief Financial Officer.
21	Q.	HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS OR OTHER
22		PUBLIC UTILITY COMMISSIONS?

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1	А.	While I have not testified before the Public Service Commission of South Carolina
2		("Commission"), I have testified at the FCC and before 18 other state commissions
3		on rate of return issues as well as pro-competitive regulatory reform issues
4		concerning universal service, inter-carrier compensation, and appropriate cost-based
5		rates under the FCC's Total Element Long-Run Incremental Cost ("TELRIC")
6		methodology. A more detailed description of the cases wherein I have provided
7		testimony is included in my curriculum vitae as Exhibit WRF-1.
8	Q.	ON WHOSE BEHALF ARE YOU FILING THIS TESTIMONY?
9	Α.	I am testifying on behalf of the Time Warner Cable Information Services (South
10		Carolina) LLC ("TWCIS").
11		
11		
12	II.	PURPOSE OF TESTIMONY
	II. Q.	PURPOSE OF TESTIMONY WHAT IS THE PURPOSE OF YOUR TESTIMONY?
12		
12 13	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
12 13 14	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY? The purpose of my testimony is to demonstrate that the availability of affordable
12 13 14 15	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY? The purpose of my testimony is to demonstrate that the availability of affordable basic local exchange rates in PBT Telecom, Inc.'s ("PBT") service area is not at risk
12 13 14 15 16	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY? The purpose of my testimony is to demonstrate that the availability of affordable basic local exchange rates in PBT Telecom, Inc.'s ("PBT") service area is not at risk and that PBT is financially strong enough to withstand competition from TWCIS.
12 13 14 15 16 17	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY? The purpose of my testimony is to demonstrate that the availability of affordable basic local exchange rates in PBT Telecom, Inc.'s ("PBT") service area is not at risk and that PBT is financially strong enough to withstand competition from TWCIS. While a local exchange carrier's ("LEC") financial health is not (and should not be)
12 13 14 15 16 17 18	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY? The purpose of my testimony is to demonstrate that the availability of affordable basic local exchange rates in PBT Telecom, Inc.'s ("PBT") service area is not at risk and that PBT is financially strong enough to withstand competition from TWCIS. While a local exchange carrier's ("LEC") financial health is not (and should not be) an explicit consideration in the Commission's evaluation of TWCIS's application

See S.C. Code §58-9-280(B)(3).

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1		adversely impact the public interest. <sup>2</sup> The other factors stated in §58-9-280 that are
2		relevant to the Commission's determination in this proceeding are addressed in detail
3		by the testimonies of August Ankum, Ph.D. and Julie Laine.
4		My testimony will describe the restriction on PBT's ability to raise basic local
5		exchange rates under the terms of the alternative regulation requirements of §58-9-
6		576 and demonstrate that PBT is a financially strong company through analysis of its
7		financial results over the period 2003 - 2007. Dr. Ankum discusses general economic
8		policy issues associated with TWCIS' application as well as the numerous services
9		offered by PBT that will allow it to continue operating as a strong company after
10		competitive entry by TWCIS into its market.
11		
12 13	III.	TWCIS' ENTRY WILL NOT ADVERSEY AFFECT THE AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE
13 14		AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE
13 14 15	III. Q.	AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE
13 14		AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE
13 14 15		AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE
13 14 15 16		AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE REGULATION PROVISIONS OF SOUTH CAROLINA CODE §58-9-576
13 14 15 16 17	Q.	AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE REGULATION PROVISIONS OF SOUTH CAROLINA CODE §58-9-576 THAT IMPACT AN RLEC'S RATES?
13 14 15 16 17 18	Q.	AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE REGULATION PROVISIONS OF SOUTH CAROLINA CODE §58-9-576 THAT IMPACT AN RLEC'S RATES? A rural local exchange carrier ("RLEC") such as PBT that elects to have the rates,
13 14 15 16 17 18 19	Q.	AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE SERVICE WHAT IS YOUR UNDERSTANDING OF THE ALTERNATIVE REGULATION PROVISIONS OF SOUTH CAROLINA CODE §58-9-576 THAT IMPACT AN RLEC'S RATES? A rural local exchange carrier ("RLEC") such as PBT that elects to have the rates, terms, and conditions for its services determined pursuant to §58-9-576(B) is subject

<sup>2</sup> See S.C. Code §58-9-280(B)(5).

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16		<ul> <li>alternative regulation are the maximum rates it can charge for those services unless those rates are less than the statewide average local service rate, weighted by the number of access lines. For small LECs whose prices are less than the statewide average rate, the Commission may waive the cap on local service rates until the LEC's residential flat-rated local exchange service rate equals the statewide average local residential service rate, weighted by the number of access lines, and the single-line business flat-rated local exchange service rate equals two times the statewide average local residential service rate cap may adjust rates for residential flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service rate local exchange service and single-line business flat-rate local exchange service services at th</li></ul>
17		
18	Q.	HAS PBT ELECTED ALTERNATIVE REGULATION FOR ITS SERVICES?
18 19	<b>Q.</b> A.	HAS PBT ELECTED ALTERNATIVE REGULATION FOR ITS SERVICES? Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the
	_	
19	_	Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the
19 20	Α.	Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the Commission approved it on March 16, 2006. <sup>6</sup>
19 20 21	Α.	Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the Commission approved it on March 16, 2006. <sup>6</sup> WAS PBT SUBJECT TO THE TWO-YEAR CAP ON RAISING LOCAL
19 20 21 22	Α.	Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the Commission approved it on March 16, 2006. <sup>6</sup> WAS PBT SUBJECT TO THE TWO-YEAR CAP ON RAISING LOCAL SERVICE RATES BEYOND THE RATES IN EFFECT ON THE DATE OF
19 20 21 22 23	А. <b>Q.</b>	Yes. PBT filed its Alternative Regulation Plan on January 19, 2006, and the Commission approved it on March 16, 2006. <sup>6</sup> WAS PBT SUBJECT TO THE TWO-YEAR CAP ON RAISING LOCAL SERVICE RATES BEYOND THE RATES IN EFFECT ON THE DATE OF ITS ELECTION?

<sup>&</sup>lt;sup>3</sup> See S.C. Code §58-9-576(B)(3).

<sup>&</sup>lt;sup>4</sup> See S.C. Code §58-9-576(B)(4).

<sup>&</sup>lt;sup>5</sup> See S.C. Code §58-9-576(B)(5).

See PBT's Alternative Regulation Plan filed in Docket No. 2006-34-C and attached as Exhibit WRF 2. PBT's Alternative Regulation Plan was approved in Order No. 2006-166.

<sup>&</sup>lt;sup>7</sup> See Application in Exhibit WRF-2, page 2.

#### COULD PBT INCREASE ITS FLAT-RATED LOCAL SERVICE RATES FOR Q. 1 **RESIDENTIAL AND SINGLE-LINE BUSINESS CUSTOMERS SINCE THE** 2 **TWO-YEAR PERIOD HAS EXPIRED?** 3

Yes. Since the two-year cap period expired January 18, 2008, PBT could raise its Α. 4 rates if the inflation-based index has increased to permit a rate increase. However, 5 PBT will have to weigh the pros and cons of such an increase in light of the 6 competitive alternatives offered by other carriers. Rather than risk losing current 7 customers, the more rational response from a business perspective would be to reduce 8 prices on its local exchange services or offer its customers attractive bundles of 9 services to provide them an incentive to stay. PBT already offers its residential 10 customers packages of bundled services.<sup>8</sup> These can be expanded to meet 11 competitive threats. Dr. Ankum discusses the various services offered by PBT which 12 include long distance, high speed Internet, wireless telephone, and video services at a 13 minimum as well as the home security services it is in the process of offering. As Dr. 14 Ankum's testimony explains in detail, bundled offers focus the customer's attention 15 on the convenience and cost savings of receiving multiple services from a single 16 provider and paying a single bill. 17

### 18

#### DO SUBSEQUENT POTENTIAL RATE INCREASES BY PBT HAVE ANY Q. **RELEVANCE IN THIS CASE?** 19

No. PBT's local service rates are already at the statewide average rate which is Α. 20 presumed to be an affordable rate based on the South Carolina General Assembly's 21

8 See residential local service product packages at PBT's website: http://www.pbtcomm.net/bundled.asp.

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1		enactment of the statute defining the parameters of the statewide average rate
2		calculation. Any decision by PBT to increase its rates will be independent of
3		TWCIS's entry into its market and will also be limited to the inflation-based index
4		stipulated by S.C. Code §58-9-576(B)(4).
5	Q.	BASED ON THE ALTERNATIVE REGULATION RULES DISCUSSED
6		ABOVE, WILL TWCIS' APPLICATION IN THIS CASE ADVERSELY
7		IMPACT THE AVAILABILITY OF AFFORDABLE LOCAL EXCHANGE
8		SERVICE?
9	А.	No. To the contrary, TWCIS' entry into PBT's market will increase choices to
10		customers and thus promote the availability of affordable local exchange service.
11		
11 12 13	IV.	PBT IS IN A STRONG AND HEALTHY FINANCIAL POSITION SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET
12	IV. A.	SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET
12 13		SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET
12 13 14	А.	SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET PBT's 2007 Financial Results
12 13 14 15	A. Q.	SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET PBT's 2007 Financial Results PLEASE DESCRIBE PBTS' CURRENT FINANCIAL POSITION.
12 13 14 15 16	A. Q.	SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET PBT's 2007 Financial Results PLEASE DESCRIBE PBTS' CURRENT FINANCIAL POSITION. My review of PBT's 2007 Telecommunications Company Annual Report ("Annual
12 13 14 15 16 17	A. Q.	SUFFICIENT TO SUCCEED IN A COMPETITIVE MARKET PBT's 2007 Financial Results PLEASE DESCRIBE PBTS' CURRENT FINANCIAL POSITION. My review of PBT's 2007 Telecommunications Company Annual Report ("Annual Report") filed with the Office of Regulatory Staff and the Commission finds that

1		working capital position and <b>END</b>
2		confidential long-term debt.9
3	Q.	WHAT IS THE SIGNIFICANCE OF PBT'S RETAINED EARNINGS
4		BALANCE?
5	Α.	PBT's retained earnings balance reflects the accumulation of profits it has earned
6		over a number of years. PBT has earned profits in excess of \$2 million per year over
7		the last five years; in 2004, net income jumped to over \$5 million. <sup>10</sup> Because of its
8		consistent profitability, PBT paid dividends of at least <b>PERCIN</b>
9		COMMENTIAL END COMMENTIAL annually for the last five
10		years. <sup>11</sup> The above discussion and analysis reveal that PBT has enjoyed financial
11		success in recent years.
12	Q.	WHAT IS WORKING CAPITAL AND HOW IS A COMPANY'S WORKING
13		CAPITAL POSITION EVALUATED?
14	А.	Working capital is simply the difference between a company's current assets and its
15		current liabilities. Current assets are those that could be converted to cash in less
16		than a year while current liabilities are obligations that must be repaid within one

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year. A company with a positive working capital position is one where current assets

<sup>&</sup>lt;sup>9</sup> See 2007 Annual Report, Balance Sheet. Cited portions of 2007 Annual Report are attached as Exhibit WRF-3.

See 2003 - 2006 Annual Reports, Operating Revenue and Expenses, (Cited portions of 2003 Annual Report are attached as Exhibit WRF-4. Cited portions of 2004 Annual Report are attached as Exhibit WRF-5. Cited portions of 2005 Annual Report are attached as Exhibit WRF-6. Cited portions of 2006 Annual Report are attached as Exhibit WRF-7).

<sup>&</sup>lt;sup>11</sup> See 2003 - 2006 Annual Reports, Balance Sheet, (Cited portions of 2003 Annual Report are attached as Exhibit WRF-4. Cited portions of 2004 Annual Report are attached as Exhibit WRF-5. Cited portions of 2005 Annual Report are attached as Exhibit WRF-6. Cited portions of 2006 Annual Report are attached as Exhibit WRF-7).

1		exceed current liabilities. The strength of a company's working capital position is
2		typically measured as the ratio of current assets to current liabilities. A working
3		capital ratio that is greater than 1.0 indicates that a company has sufficient resources
4		to pay its short-term debts.
5	Q.	WHAT WAS PBT'S WORKING CAPITAL POSITION AT THE END OF
6		2007?
7	А.	PBT's 2007 Annual Report shows that it had the following current assets and current
8		liabilities resulting in a working capital ratio of <b>***TECSIN CONSIDENTIAL</b>
9		
10		BRGIN GENRINGENTIAL
11		
12		
13		On the surface, PBT appears to have had <b>THECHY CONFIDENTIAL</b>
14		END CONFIDENTIAL resources to satisfy its short-term obligations at the end
15		of 2007. To see if this was an anomalous occurrence, I reviewed PBT's working
15 16		of 2007. To see if this was an anomalous occurrence, I reviewed PBT's working capital ratio for the years 2003, 2004 and 2005 and noted that it was
16		capital ratio for the years 2003, 2004 and 2005 and noted that it was
16 17		capital ratio for the years 2003, 2004 and 2005 and noted that it was <b>CARCEIN</b>
16 17 18		capital ratio for the years 2003, 2004 and 2005 and noted that it was <b>CONFIGURATION</b> in 2004 and 2005. PBT's 2006 balance sheet amounts are classified as confidential and were not

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<sup>&</sup>lt;sup>12</sup> See 2007 Annual Report, Balance Sheet, Exhibit WRF-3.

1		because it declared dividends of \$6.9 million in 2004, \$3 million in 2005, and
2		**************************************
3	Q.	WHAT DOES THE DEBT-TO-EQUITY RATIO MEASURE?
4	Α.	It measures the relative proportion of debt and equity used to finance a company's
5		assets. PBT's 2007 Annual Report shows that it has <b>ANNERS IN CONFIDENTIAL</b>
6		END capitalized is capitalized
7		<b>CONFIDENTIAL</b> STORE TO CONFIDENTIAL BY Stockholder's equity. <sup>13</sup>
8		Therefore, it has ***********************************
9		Debt / Equity ratio at this time.
10		MARCIN CONFIDENCE
11		
12		GOMEDEN BEL
13		Since PBT does not have to commit <b>ENDECTION CONTENTLACE</b> END
14		COMPANY OF its cash flow to service debt, it can use its cash to invest in
15		network infrastructure, product development, and other undertakings that will

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<sup>&</sup>lt;sup>13</sup> See 2007 Annual Report, Balance Sheet, Exhibit WRF-3.

1		improve its service offerings and overall quality of service, making it a capable player
2		as competition develops in the market.
3		
4	B.	PBT's Financial Performance (2003 – 2007)
5	Q.	HOW WOULD YOU DESCRIBE PBTS' FINANCIAL PERFORMANCE
6		OVER THE LAST FIVE YEARS?
7	A.	Based upon my review of PBT's Annual Reports for the period 2003 - 2007, PBT
8		has experienced a decline in total access lines, net income, and Net Margin over the
9		five-year period. The following table illustrates the relatively strong performance
10		exhibited by PBT over the last five years in spite of declining net income. <sup>14</sup>
11		**BEGINCONNERS THE
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<sup>&</sup>lt;sup>14</sup> See 2003 Annual Report, Operating Revenue & Expenses, Balance Sheet, Retained Earnings, and Access Lines in Exhibit WRF-4. See 2004 Annual Report, Operating Revenue & Expenses, Balance Sheet, Retained Earnings, and Access Lines in Exhibit WRF-5. See 2005 Annual Report, Operating Revenue & Expenses, Balance Sheet, Retained Earnings, and Access Lines in Exhibit WRF-6. See 2006 Annual Report, Operating Revenue & Expenses, Balance Sheet, Retained Earnings, and Access Lines in Exhibit WRF-7. See 2007 Annual Report, Operating Revenue & Expenses, Balance Sheet, Retained Earnings, and Access Lines in Exhibit WRF-3.

2 3 4 END CONTRACTOR 5 In 2003, its total revenue was \$19.3 million and it had 16,944 total access lines. In 6 2007, PBT had \$18.8 million in revenue and 15,373 total access lines. Revenue 7 decreased by only 3% despite total access lines declining by 9%. PBT earned \$3.8 8 million in net income in 2003 and \$2.2 million in 2007 resulting in a decline of 44% 9 between the two time periods. However, PBT earned \$5.2 million in 2004 or almost 10 two times its average net income over the other four years. Retained earnings 11 12 13 as management chose to distribute accumulated 14 earnings despite PBT's declining net income. Total dividends over the five-year 15 16 period are approximately \$23.6 million. Q. 17 WHAT IS NET MARGIN AND WHAT IS ITS SIGNIFICANCE? 18 Α. Net Margin is a measure of profitability used by investors and financial analysts. Net Margin is calculated by dividing a firm's net profit by net sales. This ratio is used to 19 measure a firm's performance over time. It can also be used to compare the firm's 20 performance with other companies in the same industry. 21 22 WHAT WAS PBT'S NET MARGIN OVER THE PERIOD 2003 - 2007? Q.

1

5	Q.	HOW HAS PBT BENEFITED FROM UNIVERSAL SERVICE FUND
4		Carolina, PBT is a relatively more profitable company.
3		was only 8.7%. <sup>15</sup> Compared to the largest telecommunications carrier in South
2		to a high of 26.8% in 2004. In comparison AT&T South Carolina's 2007 Net Margin
1	А.	As noted in the table above, PBT's Net Margin ranged from a low of 11.5% in 2007

- SUPPORT?
- A. PBT receives both state and federal universal service fund ("USF") support. The
  trend by year is reflected in the table below:<sup>16</sup>

				FEDE		ausr	a a cha					
	STATE USF	- HCL	ICLS	LSS		LTS		SNA	FEI	TOTAL DERAL USF		TAL STATE D FEDERAL USF
PBT Telecom 2003	\$ 708.591	\$ 2.552 978	\$ 401,500	4 149 610	¢	370 390	ę		5	3,474,468		443 050
2004			\$ 1,445,560					•	-	4.509.235	-	4,183,059
2005			\$ 1.982.113			443,430	ž	•	- 7 - 6	4,863.226	-	5,487,400
2006			\$1,971,042			•	ŝ	•	ŝ	4,003.220		
2007	\$1,536,904		\$ 2,318,796			•	*	•		4.736.481	-	5,874,897
Ratio 2007 to 2003	117%	-13%	478%	37%		-100%	•		,	4.735,481	,	<u>6.273,385</u> 60%

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In 2003, it received \$700,000 in state USF support and \$3.5 million in federal USF support for a total of \$4.2 million. State USF support has been increasing each year to \$1.5 million in 2007 resulting in a 117% increase in 2007 state USF receipts over

<sup>&</sup>lt;sup>15</sup> See 2007 Telecommunications Company Annual Report of BellSouth Telecommunications, Inc. DBA: AT&T South Carolina, Operating Revenue & Expenses. Net Income of \$89,258,446 divided by Total Operating Revenue of \$1,030,269,190 results in an 8.7% Net Margin. Cited portions of 2007 Annual Report are attached as Exhibit WRF-8.

<sup>&</sup>lt;sup>16</sup> South Carolina USF disbursements are from PBT's Response to TWCIS 1st Set of Interrogatories, No. 1-11. Federal USF disbursements are from Universal Service Administration Company data available at <u>http://www.usac.org/hc/tools/disbursements/</u>.

2003. Federal USF receipts have increased by 36% since 2003 to \$4.7 million.
 PBT's increasing USF support as a percentage of total revenue over the five-year
 period is shown in the table below which is a synthesis of the two previous tables:

	OPERATING REVENUE (COMBINED)			,
	TOTAL		DTAL STATE ID FEDERAL USF	* REVENUE FROM USF
PBT Telecom				
2003	\$ 19,341,69	85	4,183,059	22%
2004	<b>\$</b> 19,293,50	15	5,487,400	28%
2005	\$ 19,258,96	0 \$	6,404,052	33%
2006	\$ 19,598,76	9 \$	5,874,897	30%
2007	\$ 18,754,07	4 S	6,273,385	33%
Ratio 2007 to 2003	-35		50%	•

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In short, USF support is a significant and growing portion of PBT's revenue stream, and it will continue to provide a safety net to PBT in the face of competition.

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# Q. IF PBT LOSES ADDITIONAL LINES AND REVENUE DUE TO MARKET SHARE LOSS TO TWCIS, WILL IT RECEIVE EVEN MORE USF SUPPORT THAN IT DOES TODAY?

10 A. Yes. When an RLEC such as PBT loses access lines, its cost per loop increases since 11 its relatively static network costs are divided over fewer lines. As an RLEC's cost 12 per loop increases over the national average cost per line, it will receive additional 13 federal USF support. Regarding the state USF, LECs can receive additional support 14 in two different ways. First, it can file for rate reductions to services priced above 15 cost and recover projected lost revenue from the state USF. This allows an RLEC to

1		adjust its prices to meet or beat the competition. <sup>17</sup> Second, if an RLEC loses its
2		lower cost customers to competition, it can petition the Commission to approve a
3		new cost study reflecting its change in cost per line. <sup>18</sup>
4	Q.	GIVEN THE FINANCIAL STRENGTH OF PBT, WILL TWCIS' ENTRY
5		INTO PBT'S MARKET ADVERSLEY IMPACT THE AFFORDABILITY OF
6		LOCAL EXCHANGE SERVICE?
7	А.	No. To the contrary, TWCIS' entry in PBT's market will increase customer choice
8		and potentially lead to lower prices.
9	Q.	DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
10	Α.	Yes, it does.

<sup>&</sup>lt;sup>17</sup> See Docket No. 97-239-C, Order No. 2001-996, Exhibit A – Guidelines for South Carolina Universal Service Fund, § 9, page 7.

<sup>&</sup>lt;sup>18</sup> See S.C. Code § 58-9-280(E).

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### DIRECT TESTIMONY OF

### WARREN R. FISCHER, C.P.A.

### **ON BEHALF OF**

### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-1**

**Curriculum Vitae** 

### Warren R. Fischer, C.P.A.

### Chief Financial Officer QSI Consulting, Inc.

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### Biography

Mr. Fischer is a QSI partner and currently serves as Chief Financial Officer in QSI's Telecommunications Division. Mr. Fischer has over 13 years of experience in the telecommunications industry and joined QSI after five years of service within AT&T's Local Service & Access Management and Wireless Services divisions. During his telecommunications career, Mr. Fischer has focused his attention largely on TELRIC pricing, local market entry, Section 271 compliance, access and universal service reform issues, billing disputes, and damages assessment.

Mr. Fischer is an experienced and effective expert witness who has provided expert testimony in over 30 proceedings before 18 state utility commissions and other administrative agencies. Mr. Fischer is an active Certified Public Accountant who is licensed in the States of Colorado and California. Mr. Fischer's professional experience as a C.P.A. includes two years in public practice with Deloitte and Touche LLP and over 20 years of managing financial analysis, reporting and forecasting processes for various multi-national corporations.

### **Educational Background**

Bachelor of Science, Business Administration (emphasis in Accounting) University of Colorado at Boulder, Boulder, Colorado

1984





### **Professional Experience**

**OSI Consulting, Inc.** 2000 - Current Chief Financial Officer

**AT&T Wireless Services** 

Marketing Analyst / Planner

1995 - 1996

Cellular Division

AT&T Corp. 1997 - 2000 **Financial Manager** 1996 - 1997 Supervisor Network Services Division

E. & J. Gallo Winery 1994 - 1995 Senior Financial Analyst 1991 - 1994 **Operations Accountant** 

Audit-in-Charge

**Century 21 Real Estate Corporation** 1987 - 1991 Financial Analyst

### **Expert Testimony – Profile**

The information below is Mr. Fischer's best effort to identify all proceedings wherein he has either provided pre-filed written testimony, an expert report or provided live testimony.

### Before the Federai Communications Commission

File Nos. EB-01-MD-001 and EB-01-MD-002 In the matter of the formal complaints of AT&T corp. and Sprint Communications Company L.P., vs. Business Telecom, Inc. On behalf of Business Telecom, Inc. Affidavit

#### Before the Public Utilities Commission of the State of Colorado Docket No. 99A-161T

In the matter of the application of US WEST Communications, Inc., to reduce business basic exchange and long-distance revenues upon receipt of the Colorado high-cost support mechanism in accordance with Decision No. C 99-222 On behalf of AT&T Communications of the Mountain States, Inc. August 6, 1999 Direct

Before the Public Utilities Commission of the State of Colorado Docket No. 98A-068T In the matter of the application of US WEST Communications, Inc., to restructure and reduce switched access rates pursuant to the stipulation in Docket No. 97A-540T On behalf of AT&T Communications of the Mountain States, Inc. May 17, 1999 Amended Direct June 9, 1999 Supplemental

**Deloitte & Touche LLP** 1985 - 1987

February 23, 2001

<u> </u>	
In The United States District Court for The Middle District ( Civil Action No. 3:07-CV-598-J-32MCR	Of Florida, Jacksonville Division
LIVII ACTION NO. 3:U7-CV-598-J-34MCK James D. Hinson Electrical Contracting Co., Inc., Individually a	nd On Rohalf Of All Others Similarly
Situated, Plaintiff, v. BellSouth Telecommunications, Inc., Defen	
On behalf of Plaintiff	uani
Declaration	September 18, 2007
Expert Report	August 1, 2008
Expert Report	August 1, 2000
Before the Public Service Commission of Florida	
Docket No. 041464-TP	
Petition of Sprint–Florida, Inc. for Arbitration of an Interconnec	tion Agreement with Florida Digital
Network, Inc. Pursuant to Section 252 of the Telecommunication	
On Behalf of Florida Digital Network, Inc. D/B/A FDN Commu	
Direct	May 27, 2005
Before the Public Service Commission of Florida	
Docket No. 990649B-TP	
In re: investigation into pricing of unbundled network elements	MCImetro Access Transmission
On Behalf of AT&T Communications of the Southern States, Inc.	
Services, LLC & MCI WorldCom Communications, Inc., and Florentiate the table of the service of t	onda Digital Network, Inc. (conectively
called the "ALEC Coalition")	I 20, 2002
Rebuttal	January 30, 2002
Before the Illinois Commerce Commission	
Docket No. 02-0864	
Illinois Bell Telephone Company: Filing to increase unbundled	loop and nonrecurring rates (teriffe filed
numois Ben Telephone Company: Thing to increase unbunated December 24, 2002)	toop und nonrecurring rates (turijjs jited
On Behalf of AT&T Communications of Illinois, Inc., WorldCor	n Inc ("MCI") Mol and ISA
Telecommunications Services, Inc., Covad Communications Cor	
Telecom of Illinois, Inc., RCN Telecom Services of Illinois, LLC	
Communications, Inc., XO Illinois, Inc., Forte Communications,	
Direct	May 6, 2003
Rebuttal	January 20, 2003
Surrebuttal	February 20, 2004
Supplemental Surrebuttal	May 5, 2004
Supplemental Surrebuttal	May 3, 2004
Before the Indiana Utility Regulatory Commission	
Cause No. 42393	
In the matter of the commission investigation and generic procee	ding of rates and unbundled network
elements and collocation for Indiana Bell Telephone Company, 1	
to the Telecommunications Act of 1996 and related Indiana statu	
On behalf of AT&T Communications of Indiana, G.P. and TCG	
("MCI"), McLeodUSA Telecommunications Services, Inc., Cov	
Communications, Inc.	£
Response	August 15, 2003
Before the Public Service Commission of Maryland	
Case No. 8879	
In the matter of the investigation into rates for unbundled networ	k elements pursuant to the
Telecommunications Act of 1996	
On Behalf of the Staff of the Public Service Commission of Mar	
0 - h	September 5, 2001
Rebuttal	
Supplemental Rebuttal Surrebuttal	October 4, 2001

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	OSI
D. C. H. Marson and Department of Talasammuniasticast and Fran	consulting, inc.
Before the Massachusetts Department of Telecommunications and Ener Docket DTE 06-61 Investigation by the Department on its own motion as to	by the propriety of the rates and
Charges set forth in the following tariff: M.D.T.E. No. 14, filed with the Department	artment on June 16 2006 to
become effective July 16, 2006, by Verizon New England, Inc. d/b/a Verizon	Massachusetts
On Behalf of Broadview Networks, Inc.; DSCI Corporation; Eureka Telecon	m Inc. d/b/a InfoHighway
Communications; Metropolitan Telecommunications of Massachusetts, Inc.	a/k/a MetTel: New Horizon
Communications; and One Communications (collectively "CLEC Coalition"	、
Rebuttal Panel Testimony	September 12, 2006
Rebuild Faller Festimony	
Before the Massachusetts Department of Telecommunications and Ener	rgy
Docket DTE 01-20	
Investigation by the department on its own motion into the appropriate price	ing, based upon total element
long-run incremental costs, for unbundled network elements and combination	ons of unbundled network
elements, and the appropriate avoided cost discount for Verizon New Engla	nd Inc., d/b/a Verizon
Massachusetts' resale services	
On Behalf of the CLEC Coalition	Inter 17, 2001
Rebuttal	July 17, 2001
Before the Michigan Public Service Commission	
Case No. U-13531	
In the matter, on the commission's own motion, to review the costs of teleco	mmunications services
provided by SBC Michigan	
On behalf of AT&T Communications of Michigan, Inc., and TCG Detroit (	'AT&T'')
Initial	January 20, 2004
Final Reply	May 10, 2004
Before the Michigan Public Service Commission	
Case No. U-11756	
In the matter of the complaint of Michigan Pay Telephone Association et al.	Against Ameritech Michigan
and Verizon North Inc., f/k/a GTE North Incorporated	i
On behalf of Michigan Pay Telephone Association and the other payphone s	February 10, 2003
Direct	February 10, 2005
Before The Office Of Administrative Hearings For The Minnesota Pub	lic Utilities Commission
MPUC Docket No. P-421/AM-06-713, OAH Docket No. 3-2500-17511-2	
In the matter of Qwest Corporation's Application for Commission Review of	f TELRIC Rates Pursuant to 47
U.S.C. § 251	
On behalf of Integra Telecom of Minnesota, Inc.; McLeodUSA Telecommu	nications Services, Inc.;
POPP.com, Inc.; DIECA Communications, Inc., d/b/a Covad Communication	ons Company; TDS Metrocom;
and XO Communications of Minnesota, Inc., ("The CLEC Coalition")	
Direct	August 24, 2007
Before the Public Service Commission of the State of Montana	
Docket No. D97.5.87	
IN THE MATTER OF the Investigation into U S WEST Communications, In	c. s Compliance with Section
271(c) of the Telecommunications Act of 1996	
On behalf of AT&T Communications of the Mountain States	June 1998
Direct	JUIG 1770

Direct Rebuttal

Supplemental Rebuttal

June 1998 June 1998 November 1998

Before the Public Service Commission of the State of Montana	consultin
Docket No. D96.12.220	
IN THE MATTER of the Application of U S WEST Communications, In	nc. to Restructure its Prices for
Regulated Telecommunications Service.	······································
On behalf of AT&T Communications of the Mountain States, Inc.	
Direct	October 1997
Before the Nebraska Public Service Commission	
Application No. C-1628	
In the matter of the Nebraska Public Service Commission, on its own r	notion, seeking to conduct an
investigation into intrastate access charge reform and intrastate unive	rsal service fund
On behalf of AT&T Communications of the Midwest, Inc.	
Direct	October 20, 1998
Before the Nebraska Public Service Commission	
Application No. C-1830	
In the Matter of US West Communications, Inc., filing its notice of inte	ention to file Section 271(c)
application with the FCC and request for Commission to verify US We	est compliance with Section 271(c)
On behalf of AT&T Communications of the Midwest, Inc.	
Direct and rebuttal	August 1998
Before the Nebraska Public Service Commission Docket No. C-1519	
In the matter of the emergency petition of MCI Telecommunications C	orporation and AT&T
Communications of the Midwest, Inc. to investigate compliance of Nel	braska LECs with FCC payphone
orders	
On behalf of AT&T Communications of the Midwest, Inc.	
Direct	January 20, 1998
Before the New Mexico State Corporation Commission	
Docket No. 96-310-TC and Docket No. 97-334-TC	easting methodologies and in the
In the matter of the consideration of the adoption of a rule concerning matter of the implementation of new rules related to the rural, high-co	costing methodologies and in the
matter of the implementation of new rules related to the rural, high-co	isi, unu iow-income components of
the New Mexico universal service fund On behalf of AT&T Communications of the Mountain States, Inc.	
Direct	July 8, 1998
Rebuttal	August 5, 1998
Reputat	·
Before the New Mexico State Corporation Commission	
Docket No. 97-106-TC	
In The Matter Of Qwest Corporation's Section 271 Application And M	Iotion For Alternative Procedure To
Manage The Section 271 Process	
On behalf of AT&T Communications of the Mountain States, Inc.	T 1 1000
Direct	July 1998
Rebuttal	July 1998
Reply	September 1998
Before the New Mexico State Corporation Commission	
Docket No. 97-69-TC	
On behalf of AT&T Communications of the Mountain States, Inc.	
Direct	March 20, 1997
	•

Before the North Carolina Utilities Commission	- Consult
<b>Docket No. P-100, Sub 133d, Phase I</b> In the matter of general proceeding to determine permanent pricing J	for unbundled not work -1
On Behalf of New Entrants	jor undunalea network elements
Direct	August 11, 2000
	1128-2011, 2000
Before the Public Service Commission of the State of North Dako Case No. PU-05-451	
Midcontinent Communications, a South Dakota Partnership, Compla Company, Respondent	ainant vs. North Dakota Telephone
On behalf of Midcontinent Communications	
Direct	December 21, 2005
Rebuttal	January 16, 2006
Before the Public Service Commission of the State of North Dako Docket No. PU-314-97-465	Dta
In the matter of US WEST Communications, Inc., universal service c	costs investigation
On behalf of AT&T Communications of the Midwest, Inc.	~
Rebuttal	February 27, 1998
Before the Public Utilities Commission of Ohio	
Case No. 02-1280-TP-UNC, Phase II	Had Matural Flow and
In the matter of the Review of SBC Ohio's TELRIC Costs for Unbund On behalf of MCIMetro Access Transmission Services, LLC, McLeo	
Inc., Covad Communications Company, NuVox Communications of	
Direct	• • •
	August 8, 2005
Before the State of South Dakota Public Utilities Commission Docket No. TC07-117	
In The Matter of the Petition Of Midcontinent Communications For A	Approval Of Its Intrastate Switched
Access Tariff And For An Exemption From Developing Company-Spe Rates	ecific Cost-Based Switched Access
On behalf of Midcontinent Communications	
Direct	July 15, 2008
Before the State Office of Administrative Hearings (Texas)	
SOAH Docket No. 473-07-1365, PUC Docket No. 33545 Application of McLeodUSA Telecommunications Services, Inc. For A	nnrowal of Intrastato Switched Lange
Rates Pursuant To PURA Section 52.155 And PUC Subst. R. 26.223	pproval of intrastate Switchea Access
On behalf of McLeodUSA Telecommunications Services, Inc.	
Rebuttal	May 24, 2007
Before the Public Service Commission of Wisconsin	
Docket No. 6720-TI-187	
Petition of SBC Wisconsin to determine rates and costs for unbundled	i network elements
On behalf of AT&T Communications of Wisconsin, L.P. and TCG M	
	June 15, 2004
Rebuttal Before the Wyoming Public Service Commission	June 15, 2004
Rebuttal Before the Wyoming Public Service Commission Docket No. 70000-TA-98-442	
Rebuttal Before the Wyoming Public Service Commission Docket No. 70000-TA-98-442 In the matter of the second application of U S WEST Communications	s, Inc., for a finding that its
Rebuttal Before the Wyoming Public Service Commission Docket No. 70000-TA-98-442 In the matter of the second application of U S WEST Communications interexchange telecommunications services are subject to competition	s, Inc., for a finding that its
Rebuttal Before the Wyoming Public Service Commission Docket No. 70000-TA-98-442 In the matter of the second application of U S WEST Communications interexchange telecommunications services are subject to competition On behalf of AT&T Communications of the Mountain States, Inc. Direct	s, Inc., for a finding that its

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Page 6

D-6 41	- Wessel - Dublis Comise Commission	consult
	ne Wyoming Public Service Commission No. 70000-TR-98-420	•
	tter of the application of US WEST Communications, Ind	a for authority to implement price
	conjunction with its proposed Wyoming price regulation	
-	unication services	i piùn for essentiat and noncompetitive
	f of AT&T Communications of the Mountain States, Inc.	
Direct		September 9, 1998
-		
Before th	e Wyoming Public Service Commission	
	Order No. 81	
	tter of the investigation by the Commission of the feasibil	
	determining federal universal service fund support oblig	
	f of AT&T Communications of the Mountain States, Inc.	
Direct		November 1997
Amended	Direct	January 23, 1998
Rebuttal		February 6, 1998
Refore th	e Wyoming Public Service Commission	
	to 72000-T1-97-107 and Docket No. 70000 TI-97-352	
	tter of the petition of AT&T for the Commission to initial	e investigation of U.S. WEST
	cations, Inc.'s compliance with Section 271 of the Teleco	
	f of AT&T Communications of the Mountain States, Inc.	
Direct	,	1998
Before th	e Wyoming Public Service Commission	
Docket N	lo. 72000-TC-97-99	
	f of AT&T Communications of the Mountain States, Inc.	
Direct		May 15, 1997
D . C AL	- Wesseries - B-blie Consists Commission	
	e Wyoming Public Service Commission	
	f of AT&T Communications of the Mountain States, Inc.	
	Pre-filed Direct	October 1996
1000000		600000 1770
Selected	l Reports, Presentations and Publications	
001 5' 1	Description of the strength Database Strength Company of the strength of the s	
	Report to the Hawaii Public Utilities Commission "Anal o. 04-0140 Merger Application Of Paradise Mergersub, J	
	izon Hawaii, Inc. and Related Companies" February 7, 2	
<i>inc.), veri</i>	200 Huwall, Inc. una Relatea Companies February 7, 2	2005
OSI Tech	nical Report No. 012605A "IP-Enabled Voice Services: I	Impact of Applying Switched Access
	o IP-PSTN Voice Services"	
	filing in FCC dockets WC Dockets No. 04-36 (In the Mati	ter of IP-Enabled Services), 03-266 (In
	r of Level 3 Communications LLC Petition for Forbearan	
Enforcem	ent of 47 U.S.C. § 251(g), Rule 51.701(b)(1), and Rule 69	9.5(b); IP Enabled Services)
Washingto	on DC, January 27, 2005	
		<b></b>
~~~	rt to the Wyoming Legislature "The Wyoming Universal	Service Fund. An Evaluation of the
	Qualifications for Funding" December 3, 2004	
Basis and	gement Audit Reports to the Wyoming Public Service C	ommission on the Wyoming Universal
Basis and QSI Mana	agement Audit Reports to the Wyoming Public Service Cound:	commission on the Wyoming Universal
Basis and	agement Audit Reports to the Wyoming Public Service Cound: For the period October 28, 1999 through December 3	· -

### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

Docket No. 2008-328-C

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation

### DIRECT TESTIMONY OF

)

### WARREN R. FISCHER, C.P.A.

#### **ON BEHALF OF**

### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-2**

PBT Telecom, Inc. Alternative Regulation Plan

1519

BANK OF AMERICA TOWER 1301 GERVAIS STREET, 17th FLOOR COLUMBIA, SOUTH CAROLINA 20201

POST OFRCE BOX 11380 COLUMBIA, SOUTH CAROLINA 29211 TELEPHONE (003)799-0000 FACBRAILE (803)378-2277

2006 34-C

Mr. Charles L. A. Terreni Chief Clerk/Administrator South Carolina Public Service Commission Synergy Business Park, The Saluda Building 101 Executive Center Drive Columbia, South Carolina 29210

> Re: PBT Telecom, Inc. Alternative Regulation Plan Pursuant to S.C. Code Ann. § 58-9-576

Dear Mr. Terreni:

Enclosed for filing on behalf of PBT Telecom, Inc. ("PBT"), please find an original and ten (10) copies of an Alternative Regulation Plan.

MCNAIR LAW FIRM, P.A.

ATTORNEYS AND COUNSELORS AT LAW

January 19, 2006

On January 18, 2006, the Commission approved a local interconnection agreement between PBT and MCImetro Access Transmission Services, LLC ("MCI"). Pursuant to S.C. Code Ann. § 58-9-576(A), any LEC may elect the alternative regulation plan described in S.C. Code Ann. § 9-576(B) if the Commission has approved a local interconnection agreement in which the LEC is a participant with an entity determined by the Commission not to be affiliated with the LEC. As the Commission is aware, MCI and PBT are not affiliated.

Therefore, having met the statutory requirement for election of alternative regulation, PBT hereby elects to have its rates, terms and conditions determined pursuant to the plan described in S.C. Code Ann. § 58-9-576(B), as set forth in the attached Alternative Regulation Plan, effective February 18, 2006.

Please clock in a copy of this filing and return it with our courier.

Thank you for your assistance.

Very truly yours, Varaut M. Lax

Margaret M. Fox

Enclosures

cc: C. Dukes Scott, Esquire L. B. Spearman

ANDERSON + CHARLESTON + CHARLOTTE + COLUMNA + GEORGETONN + G COLUMDIA 847051vi

Servicie - Milton Head Heand - Myntle Beach - Ráisign

# **FILE COPY**

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### PBT TELECOM, INC. ALTERNATIVE REGULATION PLAN PURSUANT TO S.C. CODE ANN. § 58-9-576

Filed January 19, 2006 Effective February 18, 2006

### 1. Introduction

Pursuant to S.C. Code Ann. § 58-9-576(A), any local exchange carrier ("LEC") may elect to have the rates, terms, and conditions of its services determined pursuant to the alternative regulation plan described in S.C. Code Ann. § 58-9-576(B), provided the Public Service Commission of South Carolina ("Commission") has approved a local interconnection agreement in which the LEC is a participant with an entity determined by the Commission not to be affiliated with the LEC. The Commission has approved such an agreement for PBT Telecom, Inc. ("PBT"), and PBT hereby elects to have the rates, terms, and conditions of its services determined pursuant to the alternative regulation plan described herein (the "Plan"), which conforms with the plan described in S.C. Code Ann. § 58-9-576(B).

In its regular agenda session on January 18, 2006, the Commission approved an interconnection agreement between PBT and MCImetro Access Transmission Services, LLC ("MCI"). MCI is not affiliated with PBT.

The Plan described herein is in lieu of other forms of regulation including, but not limited to, rate of return or rate base monitoring or regulation.

#### 2. Effective Date

The effective date of the Plan is February 18, 2006, which is not sooner than thirty days after filing with the Commission notice of election of the Plan. The Plan will apply to all local services offered by PBT that are regulated by the Commission.

#### 3. The Plan

- a. As of January 19, 2006, the date of notice of election of the Plan, existing rates, terms, and conditions for the services provided by PBT contained in PBT's then-existing tariffs and contracts are considered just and reasonable.
- b. PBT is a "small LEC" for purposes of S.C. Code Ann. § 58-9-576(B)(3). S.C. Code Ann. § 58-9-10(14) defines "small LEC" to mean a "rural telephone company" as defined in the federal Telecommunications Act of 1996.
- c. Although PBT is a "small LEC" for purposes of S.C. Code Ann. § 58-9-576(B)(3), PBT's flat-rated local exchange services for residential and single-line business customers are currently priced at the statewide average local service rates for those services, weighted

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by number of access lines, as shown in PBT's local service tariff on file with the Commission. Therefore, the requirements of S.C. Code Ann. § 58-9-576(B)(3) and (4) are not waived for PBT, and PBT's residential and single-line business rates shall be frozen for a period of two years from the date of election of this Alternative Regulation Plan and, after the expiration of the two-year period, may be adjusted on an annual basis pursuant to an inflation-based index.

- d. PBT will set rates for all other services on a basis that does not unreasonably discriminate between similarly situated customers. All such rates are subject to a complaint process for abuse of market position in accordance with Commission rules and procedures.
- e. Except when exempted by law, PBT will file tariffs for price changes or new services with respect to its local exchange services (including residential and single-line business services) that set out the terms and conditions of the services and the rates for such services. Tariffs will be presumed valid and become effective seven days after filing for price decreases and fourteen days after filing for price increases and new services.
- f. As provided for in S.C. Code Ann. § 58-9-576(B), the Plan applies in lieu of rate of return or rate base regulation. Thus, the procedures set forth above for changes in rates are to be used in lieu of traditional rate-of-return procedures for determining rates, terms, and conditions for service, as found in S.C. Code Ann. §§ 58-9-510 through -570 and in 26 Code Ann. Regs. 103-834(A)(3).

Warren R. Fischer, C.P.A. TWCIS - PBT Telecom Docket No. 2008-328-C

### **BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA**

Docket No. 2008-328-C

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation )

Fisher Testimony Exhibit WRF-3

)

### PBT TELECOM, INC.'S

### 2007 TELECOMMUNICATIONS COMPANY ANNUAL REPORT

### INCLUDING CONFIDENTIAL SCHEDULES

### **CONFIDENTIAL & PROPRIETARY**

### **FILED UNDER SEAL**

### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

### Docket No. 2008-328-C

In Re: Application of Time Warner Cable Information ) Services (South Carolina) LLC, d/b/a Time ) Warner Cable to Amend its Certificate of Public ) Convenience and Necessity to Provide ) Telephone Services in the Service Area of ) PBT Telecom, Inc. and for Alternative Regulation )

### DIRECT TESTIMONY OF

### WARREN R. FISCHER, C.P.A.

### **ON BEHALF OF**

### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-4**

Cited Portions of PBT's 2003 Telecommunications Company Annual Report

### oscsc 2/2001

### ANNUAL REPORT

Name: PBT Telecom, inc.

Address: 1660 Juniper Springs Road, Gilbert, SC 29054

Telephone Number: 803-894-3121

## **TELEPHONE UTILITY**

TO

PUBLIC SERVICE COMMISSION OF SC

FOR THE CALENDAR YEAR ENDING DECEMBER 31, 2003

Due on April 1st

For Fiscal Year Ending other than December 31, Report is due within 3 months after

Fiscal Year Ending.

May use additional blank pages if needed

All entries should be in ink or typewriter

Operating Revenues:	nding December	Combined	Intrastate Gross - Receipts
Local Network Services Revenue	5001-5069	7,004,114.15	7,004,114.15
Network Access Service Revenues	5080	11,846,247.24	4,572,638.40
Long Distance Revenues	5100-5169		
Miscellaneous Revenues	5230-5270	512,260.15	474,252.55
Uncollectible Revenues	5301-5302	(20,923.30)	(20,923.30)
Total Revenues		19,341,698.24	12,030,081.80
Operating Expenses:			
Plant Specific Expenses	6112-6410	4,129,912.64	
Plant Nonspecific Expenses	6560	5,305,736.81	······································
Customer Operations Expenses	6620	1,648,713.72	
Corporate Operations Expenses	6711-6790	2,073,522.43	- -
Operating Taxes other than Income	7240	490,544.78	
Operating Investment Tax Credits-Net	7210	(108,056.00)	· · · · · · · · · · · · · · · · · · ·
Operating Taxes-Income-Current-Federal	7220	2,279,927.50	
Operating Taxes-Income-Current-State	7230	369,657.46	
Operating Taxes-Deferred income-Net		(476,252.00)	
Total Operations Expenses		15,713,707.34	
Net income from Operations	·	3,627,990.90	
interest income	7320	174,365.71	
Nonoperating Income and Expenses	7310-7450	198,988.75	
Fixed Charges-(Other Than Interest on Debt)			1
Interest Expense on Funded Debt	7510	167,453.69	
Non-regulated Net Income	7610-7991		· · · · · · · · · · · · · · · · · · ·
Net income		3,833,891.67	

Schedule #2-Operating Revenue & Expenses 

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### Schedule #3-Balance Sheet Company: PBT Telecom, Inc. Date of Balance Sheet: December 31, 2003 <u>Assets:</u>

Balance at Beginning of Year	Description	Belance at Close of Year
	Telecommunications Plant	
53,304,534.98	Telephone Plant in Service	58,277,972.63
	Property Heid for Future Use	
2,819,175.17	Telecommunications Plant under Construction	1,020,653.82
497,467.44	Telecommunicatons Plant Adjustment	447,720.44
	Non-Operating Plant	· · · · · · · · · · · · · · · · · · ·
760,731.36	Goodwill	835,678.36
57,381,908.95		60,581,925.25
37,996,483.35	Depreciation Reserve-Plant	41,875,113.55
	Depreciation Reserve-Other	
37,996,483.35	Total Depreciation Reserve	41,875,113.55
19,385,425.60	Net Telecommunications Plant	18,706,811.70
<u> </u>	Non-Current Assets	
2,364,468.41	investment in Non-Affliated Companies	3,952,425.22
<u> </u>	Non-Regulated Investments	
18,695.73	Other Non-Current Assets	13,874.05
2,383,164.14	Total Non-Current Assets	3,966,299.27
	<u>Current Assets</u>	
4,289,559.63	Cash	3,510,442.61
	Temporary Investments	
861,342.10	Telecommunications Accounts Receivables	802,842.09
(2,603.54)	Allowance for Bad Debts	

### Schedule #3-Balance Sheet-Continued

Assets-Continued:

Balance at Beginning of Year	Description	Balance at Close of Year
	<u>Current Assets-Continued</u>	
1,277,914.76	Interest, Dividends & Other Accounts Receivable	825,836.12
693,312.23	Notes Receivable-Net	
525,807.23	Materials & Supplies Inventory	654,783.26
1,140,961.48	Other Current Assets	1,279,714.48
8,787,293.89	Total Current Assets	7,073,618.56
	Prepaid Accounts & Deferred Charges	÷.,
232,381.05		232,901.32
	Deferred Charges	
232,381.05	Total Prepaid Accounts & Deferred Charges	232,901.32
30,788,264.68	Total Assets	29,979,630.85
	Stockholders Equity	
3,600,000.00	Capital Stock	3,600,000.00
399,000.00	Additional Paid in Capital	399,000.00
· · · · · · · · · · · · · · · · · · ·	Treasury Stock	
······································	Other Capital	
16,507,612.11	Retained Earnings	17,856,987.54
20,506,612.11	Total Stockholders Equity	21,855,987.54
· · · · · · · · · · · · · · · · · · ·	Long Term Debt	
2,744,662.61	Funded Debt	1,865,410.46
· · · · · · · · · · · · · · · · · · ·	Reacquired Debt	
·	Obligations Under Capital Leases	
	Advances from Affiliated Companies	
	Other Long Term Debt	•

# Equity and Liabilities-Continued:

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Balance at Beginning of Year	Description	Balance at Close of Year
2,744,862.61	Total Long Term Debt	1,865,410.46
	Current and Accrued Liabilities	
2,327,972.04	Accounts Payable	506,992.40
	Notes Payable	
342,833.31	Advance Billings and Payments	220,594.35
286,650.45	Customer Deposits	298,033.16
641,569.00	Current Maturities-Long Term Debt	679,253.00
······	Current Maturities-Capital Leases	11
36,830.75	Income Taxes Accrued	35,830.75
463,273.62	Other Accrued Taxes	434,815.92
4,118,447.63	Other Accrued Liabilities	4,584,596.51
	Other Current Liabilities	
8,216,576.80	Total Current and Accrued Liabilities	6,760,116.09
	Other Liabilities and Deferred Credits	
	Other Long Term Liabilities	
	Premium on Long Term Debt	
787,154.46	Unamortized Operating Investment Tax Credits-Net	935,519.48
	Unamortized Nonoperating Investment Tax Credits-Net	· · ·
323,470.07	Other Deferred Credits	977,425.67
	Net Current Deferred Operating Income Taxes	
	Net Current Deferred Nonoperating Income Taxes	
(1,790,211.37)	Net Noncurrent Deferred Operating Income Taxes	(2,414,828.37)
	Net Noncurrent Deferred Nonoperating Income Taxes	
	Other Jurisdictional Liabilities and Deferred Credits	
	· .	· · · ·

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#### Schedule #3-Balance Sheet-Continued

Equity and Liabilities-Continued;

Balance at Beginning of Year	Description	Balance at Close of Year
(679,586.84)	Total Other Liabilities and Deferred Credits	(501,883.24)
10,281,652.57	Total Liablities and Other Credits	8,123,643.31
30,788,264.68	Total Stockholders Equity and Liabilities	29,979,630.85

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Schedule #4-Retaine	d Earnings	17 - 18 - 18 - 19 - 19 - 19 - 19 - 19 - 19
Description	Debits	Credits
Retained Earnings Account		· · ·
Retained Earnings-Beginning of Year		16,507,612.1
Miscellaneous Debits to Retained Earnings	237,452.60	
Miscellaneous Credits to Retained Earnings		2,874,654.9
Net Income or Loss From Operations		3,833,891.6
Retained Earnings-End of Year		
Appropriated Retained Earnings:		<b>:</b>
Dividends Declared	6,793,036.60	
Other; Unrealized Gains on Marketable Sec		1,671,318.0
Unappropriated Retained Earnings:		· 1
Jurisdictional Retained Earnings		· · · · · · · · · · · · · · · · · · ·
Other	•	•
Retained Earnings-Total End of Year		17,856,987.5

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Schedule 88-Access Lines         Cantal Office         Basineas         One-Party Basic         Two-Party Basic         Four-Party Basic         Message         Public Coln         Public Colness         Coot         PBV         Centrex         FX         Pesture Group A         Other IXC Access         One-Party Basic         Total All Other         Total Susiness         Party Basic         Four-Party Basic         Total All Other	: ,				
Control Office         Builiness         One-Party Basic         Four-Party Basic         Messured Service         Message         Public Coln         Public Colness         Cocot         PBV         Cantrax         FX         Pesture Group A         Other DIC Access         Total All Other         Two-Party Basic         Four-Party Basic         Four-Party Basic         Four-Party Basic         Total All Other         Tota	•		r		1
Two-Party Basic         Four-Party Basic         Measured Service         Message         Public Coln         Public Colniess         Cocot         PBV         Cantrax         FX         Pasture Group A         Other DKC Access         Total All Other         Total All Other </th <th>1</th> <th><u>Central Office</u> Business</th> <th>······································</th> <th></th> <th></th>	1	<u>Central Office</u> Business	······································		
Four-Party Basic       Message       Public Coln       Public Colness       Cocot       PBV       Centrex       FX       Pesture Group A       Other DKC Access       Total All Other       Total Business       Residence       Four-Party Basic       Four-Party Basic       Four-Party Basic       Total All Other	•	Two-Party Basic		 	
Message		· · · ·			
Public Colnless			· · · · · · · · · · · · · · · · · · ·		
PBV		•			
FX   Feature Group A   Other DKC Access   Total All Other   Total Business   Residence   One-Party Basic   Two-Party Basic   Four-Party Basic   Four-Party Basic   Total All Other					
Other IXC Access		· · · · · · · · · · · · · · · · · · ·			
Total Business       Residence       One-Party Basic       Two-Party Basic       Four-Party Basic       Four-Party Basic       Total All Other       Total Residence       Total Access Lines					
Reskience   One-Party Basic   Two-Party Basic   Four-Party Basic   Four-Party Basic   Measured Service   Total All Other   Total Residence   Total Residence					
Four-Party Basic       Maasured Service       Total All Other       Total Residence       Total Access Lines	۰.	<u>Residence</u> One-Party Basic		 	
Total All Other       Total Residence       Total Access Lines		-		 	
Total Access Lines		· · ·			
			16,944		

#### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

#### Docket No. 2008-328-C

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In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation

#### DIRECT TESTIMONY OF

#### WARREN R. FISCHER, C.P.A.

#### **ON BEHALF OF**

#### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-5**

Cited Portions of PBT's 2004 Telecommunications Company Annual Report

RECEIVED

MAY 1 6 2005

ORS

T,T,W,W/W

PUBLIC SERVICE COMMISSION AND OFFICE OF REGULATORY STAFF

### ANNUAL REPORT

(Complete and Return with Annual Report)

[X] For Calendar Year Ending <u>12/31/2004</u>
[ ] For Fiscal Year Ending
IDENTIFICATION (legal title)
PSC/ORS No(leave blank) Federal ID No.
Check/Date: [] Sole Proprietorship [] Partnership [x] Corporation 1903
Name of Company: <u>PBT Telecom, Inc.</u>
Doing Business As:PBT Telecom, Inc.
Street Address: 1660 Juniper Springs Road
City <u>Gilbert</u> State <u>SC</u> Zip Code <u>29054</u>
Telephone No. (Include Area code) (_803) _894-3121

#### TYPE BUSINESS (CHECK ALL THAT APPLY)

[]CLEC []ELECTRIC	[]WATER []TAXI
[x]ILEC []GAS	[]WATER/SEWER []LIMOUSINE
[]IXC []RAILROAD	[]SEWERAGE []SHUTTLE
[]HOUSEHOLD GOODS	[]HAZARDOUS WASTE

#### CONTACT (for purpose of this report)

(

Contact Name: D. Glenn Martin	
Title:	
Email Address:gmartin@pbttel.net	Fax No. 803-894-6055

#### Schedule #2-Operating Revenue & Expenses

Vosr	Ending	December	31	2004
1931	CUCHU		-21	. 2004

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· · · · · · · · · · · · · · · · · · ·	Intering Decention	Combined	Intrastate Gross Receipts
Operating Revenues:	· · · · · · · · · · · · · · · · · · ·	Companed	<u>Receipts</u>
Local Network Services Revenue	5001-5069	6,722,728.46	6,722,728-46
Network Access Service Revenues	5080	. 11,183,851.24	4,125,230.97
Long Distance Revenues	5100-5169		
Miscellaneous Revenues	5230-5270	429,831.80	396,088.60
Uncollectible Revenues	5301-5302	(42,910.21)	(42,910.21)
Total Revenues Operating Expenses:		18,293,501.29	11,201,137.82
Optioning Caperson.			
Plant Specific Expenses	6112-6410	4,382,260.87	
Plant Nonspecific Expenses	6560	5,746,054.32	
Customer Operations Expenses	6620	1,580,741.34	
Corporate Operations Expenses	6711-6790	1,720,298.53	
Operating Taxes other than Income	7240 ·	539,832,30	
Operating Investment Tax Credits-Net	7210		
Operating Taxes-Income-Current-Federal	7220	1,735,776.00	
Operating Taxes-Income-Current-State	7230	175,000.00	· · · · · · · · · · · · · · · · · · ·
Operating Taxes-Deferred Income-Net	7250		·
Total Operations Expenses		15,879,963.36	
Net Income from Operations		2,413,537.93	
Interest Income	7320	56,847.27	
Nonoperating Income and Expenses	7310-7450	2,873,540.62	
Fixed Charges-(Other Than Interest on Debt)			
Interest Expense on Funded Debt	7510	178,685.85	
Non-regulated Net Income	7610-7991		
Net Income		5,165,239.97	

#### Schedule #3-Balance Sheet Company: PBT Telecom, Inc. Date of Balance Sheet: December 31, 2004 <u>Assets:</u>

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Balance at Beginning of		Balance at Close of Year
Year	Description	
	Telecommunications Plant	
58,277,972.63	Telephone Plant in Service	62,749,638.33
	Property Held for Future Use	
1,020,553.82	Telecommunications Plant under Construction	189,631.32
447,720.44	Telecommunications Plant Adjustment	397,973.47
	Non-Operating Plant	
835,678.36	Goodwill	835,678.36
60,581,925.25	Total Plant	
41,875,113.55	Depreciation Reserve-Plant	45,606,559.83
	Depreciation Reserve-Other	
41,875,113.55	Total Depreciation Reserve	45,606,559.83
18,706,811.70	Net Telecommunications Plant	18,566,361,65
	Non-Current Assets	
	Investments in Affiliated Companies	
3,952,425.22	investment in Non-Affiliated Companies	189,469.00
	Non-Regulated Investments	
13,874.06	Other Non-Current Assets	
3,966,299.27	Total Non-Current Assets	189,469.00
	Current Assets	
3,510,442.61	Cash	755,262.33
	Temporary investments	· ·
802,842.09	elecommunications Accounts Receivables	376,673.25
	Viowance for Bad Debts	

#### Schedule #3-Balance Sheet-Continued

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#### Assets-Continued:

Balance at Bealaning o Year	Description	Balance at Close of Y
	Gurrent Assets-Continued	
825,836.12	Interest, Dividende & Other Accounts Receivable	6.796.400
	Notes Receivable-Net	1,281,109
654,783.26	Materials & Supplies Inventory	717,498
1,279,714.48	Other Current Assets	8.000
7,073,618.56	Total Current Acests	3,138,543.
	Presid Accounts & Deferred Charges	
232,901.32	Prepaids	273,827.
	Deferred Charges	· ·
232,901.32	Total Prepaid Accounts & Deferred Charges	273,827.2
29,979,630.85		22,168,201.8
	Stockholders Equity	
3,600,000.00	Cepital Stock	3,600,000.0
399,000.00	Additional Paid In Capital	999,000.0
· .	Treasury Stock	
	Other Capital	
17,858,987.54	Retained Earnings	13,193,462,36
21,855,987.54	Total Stockholders Equity	17,792,462.36
	Long Tarm Debt	
1,865,410.46 F		
R	Ascquirad Debt	1
	bligations Under Capital Leases	1
	dvances from Affiliated Companies	
	ther Long Tarm Debt	

#### Schedule #3-Balance Sheet-Continued

Equity and Liabilities-Continued:

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Balance at Beginning of		Balance at Close of Yee
<u>Year</u> 1,865,410-46	i Total Long Term Debt	
	Current and Accrued Liabilities	
506 992 40	Accounts Payable	633.747.47
		622,717.1;
	Notes Payable - Affiliated	1,500,000.00
220,594.35	Advance Billings and Payments	218,706.4
298,033.16	Customer Deposits	280,350.00
679,253.00	Current Maturities-Long Term Debt	
	Gurrent Maturities-Cepital Leases	
35,830.75	Income Texas Accrued	(113,000.00
434,815.92	Other Accrued Taxes	483,058.35
4,584,596.51	Other Accrued Liabilities	1,047,294.14
	Other Gurrent Liabilities	
6,760,116.09	Total Current and Accrued Liabilities	4,039,126.10
	Other Liabilities and Deferred Gredits	
	Other Long Term Liabilities	
··	Prenium en Long Term Debt	
935,519.46	Unamortized Operating investment Tax Credite-Net	
	Unamortized Nonoperating Investment Tax Credits-Net	
977,425.67	Other Deferred Credits	360,813.35
	Net Current Deferred Operating Income Taxes	
	Net Current Deferred Nonoperating Income Taxes	
1	Net Noncurrent Deferred Operating Income Taxes	(24,000,00)
	Net Noncurrent Deferred Nonoperating Income Taxes	
	Other Jurisdictional Liabilities and Deferred Credits	1
1		

#### Schedule #3-Balance Sheet-Continued

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Equity and Liabilities-Continued:

Balance at Beginning of Year	Description	Balance at Glose of Year
(501,883.24)	Total Other Lisbilities and Deferred Credits	336,613.35
8,123,643.31	Total Liabilities and Other Credits	4,375,739,45
29,979,630.85	Total Stockholders Equity and Liabilities	22,168,201,81

Schedule #4-Retained Earnings			
Description	Debits	Credits	
Retained Earnings Account			
Retained Earnings-Beginning of Year		17,856,987.54	
Miscellaneous Debits to Retained Earnings			
Miscellaneous Credits to Retained Earnings		·······	
Net Income or Loss		5,165,239.97	
Retained Earnings-End of Year			
Appropriated Retained Earnings:			
Dividends Declared	6,902,325.37		
Other; Realized Gains on Marketable Sec	2,926,438.78	· _ · · · · · · · · · · · · · · · · · ·	
Unappropriated Retained Earnings:			
Jurisdictional Retained Earnings		<u></u>	
Other			
Retained Earnings-Total End of Year		13,193,462.36	

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Schedule #8-	Access Lines				
( 1	Exchange ntrai Office				7
	Business			-	4
One-Party Ba	sic				<b>-</b> ].
Two-Party Ba	sic				
Four-Party B	sic				
Measured Se					
Messaga					
Public Coin					
Public Colnie	L.				
Cocot					
PBV					
Centrex					
FX				4	
Feature Group	A				
Other DCC Acc	<b>155</b>				
<b>Total All Other</b>			· ·		
Total Business	,				
<u>Re</u> One-Party Basi	eldence c				
Two-Party Bas	c				
Four-Party Bas	k [				
Measured Servi	<b>C9</b>				
Total All Other					
Total Residence					
Total Access Li	nes				
Total Number of	Customers	16,636			

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#### **BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA**

#### Docket No. 2008-328-C

)

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation )

#### DIRECT TESTIMONY OF

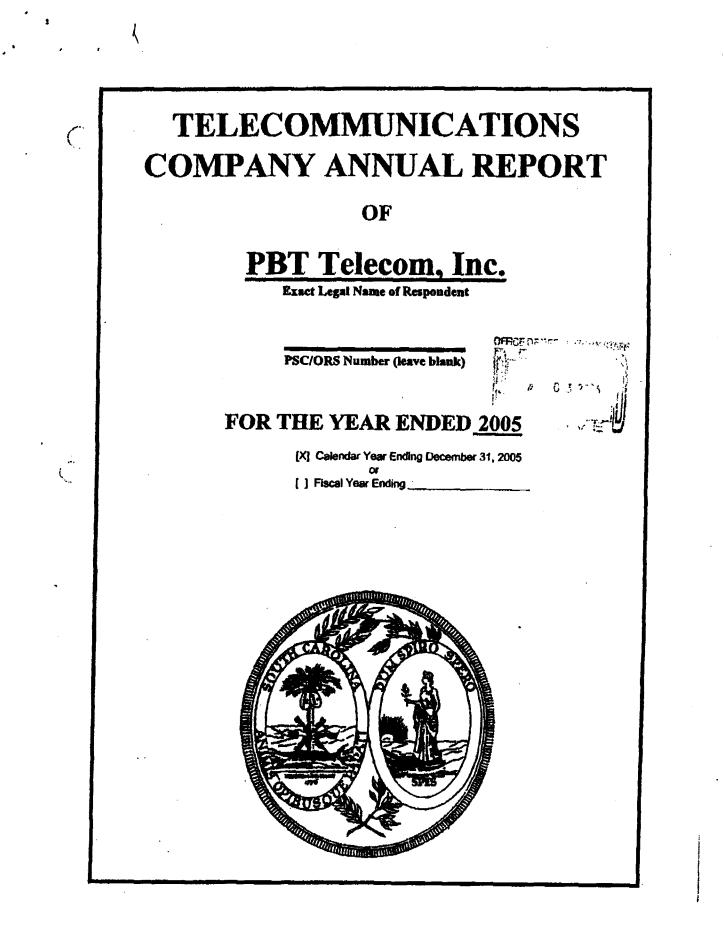
#### WARREN R. FISCHER, C.P.A.

#### **ON BEHALF OF**

#### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-6**

Cited Portions of PBT's 2005 Telecommunications Company Annual Report



#### LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #1-Operating Revenue & Expenses

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	er Ending Decen	iber 31, 2005		
Operating Revenues:	Uniform System of Accounts	G/L Accounts	Combined	Intrastate.
Local Network Service Revenues	5001-5069		6,461,738.25	6,461,736.2
Network Access Service Revenues	5080		12,513,604.41	5,516,552.0
Long Distance Revenues	5109-5169	·		
Miscellansous Revenues	5230-5270		330,888.27	298,087.1
Uncollectible Revenues	5301-5302		(47,267.95)	(47,267.
Total Revenues' Operating Expenses:			19,258,960.98	12,229,108.
Plant Specific Expenses	B112-6410		4,724,007.16	
Plant Nonspecific Expenses	8560		6,041,784.58	
Customer Operations Expenses	6620		1,982,686.95	
Corporate Operations Expenses	6711-6790		2,249,209,94	
Operating Taxes other than income	7240		482,037.68	
Operating Investment Tax Credits-Net	7210			
Operating Taxes-Income-Current-Federal	7220		1,299,000.00	
Operating Taxes-Income-Current-State	7230		196,000.00	
Operating Taxes-Deferred Income-Net	7250			······································
Total Operations Expenses			16,974,726.31	
Net Income from Operations	┥		2,284,234.67	
interest income	7320		76,044.83	<u>.</u>
Nonoperating Income and Expenses	7310-7450		(1,074.53)	
Fixed Charges-(Other Than Interest on Debt)				
Interest Expense on Funded Debt	7510	<u> </u>		
Non-regulated Net income	7810-7991			
Extraordinary Rems	<u> </u>		57,198.00	
Net Income		1	2,416,402.97	

#### LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #2- Balance Sheet

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Description	G/L Accounts	Balance at Close of Year
Current Assets		
Cush		1,797,119.3
Temporary investments		
Telecommunications Accounts Receivables		395,076.3
Allowance for Bad Debts		(50,000.0
Interest, Dividends & Other Accounts Receivable		1,196,913.0
Notes Receivable-Net		
Materials & Supplies Inventory		496,136.6
Other Current Assets		112,000.0
Total Current Assets		3,947,245.3
Prepaid Accounts & Deferred Charges		:
Prepaids		105,522.3
Deferred Charges		
otal Prepaid Accounts & Deferred Charges	·	105,522.32
Non-Current Assets		
tvestmente In Affiliated Companies		
westment in Non-Affiliated Companies		189,469.00
on-Regulated Investments		
ther Non-Current Assets		48,436.66
otal Non-Current Assets		237,925.66
Telecommunications Plant		
elephone Plant in Service		65,085,094.51
operty Held for Future Use		
lecommunications Plant under Construction		1,121,698.69
lecommunications Plant Adjustment		348,226.51

Date of Balance Sheet: December 31, 2005

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#### Schedule #2- Balance Sheet-Continued

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Description	GA. Accounts	Balance at Close of Year
Telecommunications Plant-Continued		
Non-Operating Plant		
Goodwill		<b>\$35,673.</b> 3
Total Plant		67,390,698.0
Depreciation Reserve-Plant	· · · · · · · · · · · · · · · · · · ·	49,759,280.4
Depreciation Reserve-Other		
Total Depreciation Reserve		49,759,280,4
Net Telecommunications Plant		17,631,417.6
Total Assets		21,922,110.9
Current and Accrued Liebilities		· · · ·
Accounts Payable		1,518,125.36
Notes Payable-Affiliated		1,000,000.00
Advance Billings and Payments		218,333.02
Customer Deposits		277,544,29
Current Maturities-Long Yerm Debt		
Current Maturities-Capital Leases		
ncome Taxes Accrued	L	(707,248.00)
Ther Accrued Taxes		469,483.23
Xber Accrued Lieblittles	·	1,884,170.76
Ither Current Llabilities		
otal Current and Accrued Lieblittles		4,860,410.86
Other Liabilities and Deferred Credits		
ther Long Term Liabilities		
remium on Long Term Debt		
namortized Operating Investment Tax Credits-Net		

#### Schedule #2- Balance Sheet-Continued

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Description	Gil Accounts	Balance at Close of Year
Other Liabilities and Deferred Credits-Continued		
Unamortized Nonoperating Investment Tax Credits-Net		
Other Deferred Credits		84,835.0
Net Current Deferred Operating Income Taxes		
Net Current Deferred Nonopersting Income Taxes		
Net Noncurrent Deferred Operating Income Taxes		(32,000.0
Net Noncurrent Deferred Nonoperating Income Taxes		
Other Jurisdictional Liabilities and Deferred Credits		
Total Other Liabilities and Other Credits		52,835.0
Long Term Debt		
Funded Debt		
lescquired Debt		
Obligations Under Capital Leases		
dvances from Affiliated Companies		
Other Long Term Debt		
otal Long Term Debt		
otel Liebilities		
Stockholden Equity		
apilal Stock		3,600,000.00
iditional Paid in Capital		999,000.00
Basury Slock		
her Capital		
stained Earnings		12,609,865.33
tal Stockholders Equity		
tal Stockholders Equity and Liabilities		17,208,866.33

Schedule #3-Ketained	carnings	*
Description	Debits	Credits
Retained Earnings Account		
Retained Earnings-Beginning of Year		13,193,462.36
Miscellaneous Debits to Retained Earnings		
Miscellaneous Credits to Retained Earnings	· .	
Net Income or Loss From Operations		2,416,402.97
Retained Earnings-End of Year		
Appropriated Retained Earnings;		
Dividends Decleared	3,000,000.00	
Other		
Unappropriated Retained Earnings:		·
Jurisdictional Retained Earnings		
Other		
Retained Earnings-Total End of Year		12,609,865.33

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#### Schedule #3-Retained Earnings

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#### Schedule #7-Access Lines

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Total Business	
Yola) Residence	N/A
Total Access Lines	16,250
Total Number of Customers	
Total Wholesale Customers	N/A
Total Wholesale DSL Customers	

#### **BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA**

#### Docket No. 2008-328-C

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)

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time Warner Cable to Amend its Certificate of Public Convenience and Necessity to Provide Telephone Services in the Service Area of PBT Telecom, Inc. and for Alternative Regulation )

#### **DIRECT TESTIMONY OF**

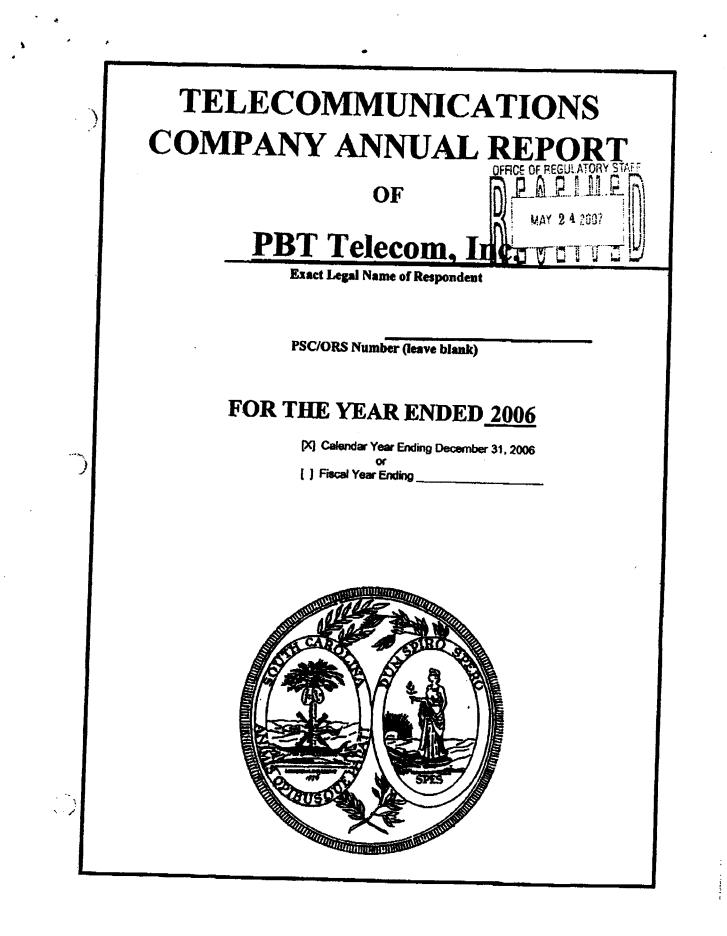
#### WARREN R. FISCHER, C.P.A.

#### **ON BEHALF OF**

#### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-7**

Cited Portions of PBT's 2006 Telecommunications Company Annual Report



#### LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #1-Operating Revenue & Expanses

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·	Year Ending Dec	mber 31. 2006		
Operating Revenues;	Uniform System of Accounts		Combined	intrastate
Local Network Service Revenues	5001-5069		6,117,755	
Network Access Service Revenues	5080		13,158,562	1
Long Distance Revenues	5100-5169			+
Miscelianeous Revenues	5230-5270		N/A	
Uncollectible Revenues	5301-5302		354,545	
Total Revenues		†	(42,093)	
Operating Expenses:		<u>† ── </u>	19,598,769	
Plant Specific Expenses	6112-6410		4 798 7P-	
Plant Nonspecific Expenses	6560		4,788,785	·····
Customer Operations Expenses	6620		<u>6,224,461</u> 1,958,063	
Corporate Operations Expenses	6711-6790		1,968,335	
Operating Taxes other than income	7240			
Operating Investment Tax Credits-Net	7210		484,799	
Operating Taxes-Income-Current-Federal	7220		1,545,000	
Operating Taxes-Income-Current-State	7230		234,000	
Operating Taxes-Deferred Income-Net	7250		<34,000	
Total Operations Expenses			17,203,443	
let Income from Operations			2,395,328	
nterest Income	7320		N/A	
onoperating income and Expenses	7310-7450		NA	<u> </u>
xed Charges-(Other Than Interest on Debt)			NA	·
terest Expense on Funded Debt	7510		NA	
on-regulated Net Income	7610-7991		N/A	
traordinary items	<u>                                     </u>		N/A	
t income			2,395,326	·····

#### LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #2- Balance Sheet

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Description	G/L Accounts	Balance at Close of Yes
Current Assets		
Cash		N/A
Temporary Investments		N/A
Telecommunications Accounts Receivables		N/A
Allowance for Bad Debts		N/A
Interest, Dividends & Other Accounts Receivable		N/A
Notes Receivable-Net		N/A
Materials & Supplies Inventory		N/A
Other Current Assets		N/A
Fotal Current Assets		<u>N/A</u>
Prepaid Accounts & Deferred Charges		
repeids		N/A
eferred Charges		N/A
otal Prepaid Accounts & Deferred Charges		N/A
Non-Current Assets		N/A
vestments in Affiliated Companies		N/A
vestment in Non-Affiliated Companies		<u> </u>
on-Regulated Investments		
her Non-Current Assets		<u>N/A</u>
tal Non-Current Assets		<u>N/A</u>
Telecommunications Plant		
ephone Plant in Service		N/A
perty Held for Future Use	1 1	
acommunications Plant under Construction		<u> </u>
communications Plant Adjustment		<u>N/A</u>
	<u></u>	N/A

Date of Balance Sheet: December 31, 2006

#### Schedule #2- Balance Sheet-Continued

Description	G/L Accounts	Balance at Close of Yes
Telecommunications Plant-Continued		
Non-Operating Plant		N/A
Goodwill		N/A
Total Plant		N/A
Depreciation Reserve Plant		NA
Depreciation Reserve-Other		N/A
Iotal Depreciation Reserve		N/A
let Telecommunications Plant		NIA
fotal Assets		N/A
Current and Accrued Liabilities		
ccounts Payable		N/A
otes Payable-Affiliated		N/A
dvance Billings and Payments		NA
ustomer Deposits		N/A
urrent Maturities-Long Term Debt		N/A
urrent Maturities-Capital Losses		N/A
come Taxes Accrued		NA
her Accrued Taxes		NA
her Accrued Liabilities		N/A
her Current Liebilities		N/A
tal Current and Accrued Liabilities		N/A
Other Liabilities and Deferred Credits		
er Long Term Liablitties	-	N/A
mium on Long Term Debt		NA
mortized Operating Investment Tax Credits-Net		NA

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#### Schedule #2- Balance Sheet-Continued

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Description	G/L Accounts	Balance at Close of Year
Other Liabilities and Defented Credits-Continued	· · · · · · · · · · · · · · · · · · ·	
Unamortized Nonoperating Investment Tax Credits-Net		N/A
Other Deferred Credits		N/A
Net Current Deferred Operating Income Taxes		N/A
Net Current Deferred Nonoperating Income Taxes		NA
Net Noncurrent Deferred Operating Income Taxes		N/A
Net Noncurrent Deferred Nonoperating Income Taxes		N/A
Other Jurisdictional Liabilities and Deferred Credita		NA
Total Other Liabilities and Other Credits		N/A
Long Term Debt		
Funded Debt		N/A
Reacquired Debt		N/A **
Obligations Under Capital Leases		N/A
dvances from Affiliated Companies		N/A
Ither Long Term Debt		N/A
otal Long Term Debt		NA
otel Liabilities		N/A
Stockhokiers Equity		
apital Stock		N/A
Iditional Paid in Capital		N/A
Dasury Stock		N/A
ther Capital		N/A
tained Earnings		N/A
tal Stockholders Equity		N/A
tal Stockholders Equity and Liabilities		N/A

Schedule #3-Retained Ea	amings	
Description	Debits	Credits
Retained Earnings Account		N/A
Retained Earnings-Beginning of Year		N/A
Miscellaneous Debits to Retained Earnings		N/A
Miscellaneous Credits to Retained Earnings		N/A
Net income or Loss From Operations		NA
Retained Earnings-End of Year		N/A
Appropriated Retained Earnings:		NA
Dividends Decleared		N/A
Dther		N/A
Jnappropriated Retained Earnings:		N/A
lurisdictional Retained Earnings		NA
Other		N/A
letained Earnings-Total End of Year		N/A

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#### Schedule #3-Retained Earnings

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#### Schedule #7-Access Lines

Total Business	N/A
Total Residence	N/A
Total Access Lines	15,841
Total Number of Customers	<u>N/A</u>
Total Wholesale Customers	N/A
Total Wholesale DSL Customers	NA

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#### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

Docket No. 2008-328-C

In Re: Application of Time Warner Cable Information Services (South Carolina) LLC, d/b/a Time ) Warner Cable to Amend its Certificate of Public ) Convenience and Necessity to Provide ) Telephone Services in the Service Area of ) PBT Telecom, Inc. and for Alternative Regulation )

#### **DIRECT TESTIMONY OF**

#### WARREN R. FISCHER, C.P.A.

#### **ON BEHALF OF**

#### TIME WARNER CABLE INFORMATION SERVICES (SOUTH CAROLINA) LLC

#### **EXHIBIT WRF-8**

Cited Portions of AT&T South Carolina's 2007 Telecommunications Company Annual Report

# TELECOMMUNICATIONS COMPANY ANNUAL REPORT

OF

## <u>BellSouth Telecommunications, Inc.</u> <u>DBA: AT&T South Carolina</u>

Exact Legal Name of Respondent

PSC/ORS Number (leave blank)

### FOR THE YEAR ENDED 2007

 [X] Calendar Year Ending December 31, 2007 or
 [] Fiscal Year Ending



# LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #1-Operating Revenue & Expenses

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U		CHANGE CAR	RIER ANNUAL R	EPORT	
ŋ			Revenue & Expo	es	
Ľ	Ye	ar Ending Dec	ember 31, 2007		1
Π	Operating Revenues;	System of Accounts		<u>Combined</u>	Intrastate
U	Local Network Service Revenues	5001-5068	6000	474,968,464	474,968,464
Π	Network Access Service Revenues	5080	5080	289,406,195	
U	Long Distance Revenues	5100-5169	5100	21,914,109	
	Miscellaneous Revenues	5230-5270	5200	257,603,430	
-	Uncollectible Revenues	5301-6302	5300	(13,633,008)	
	Total Revenues			1,030,259,190	
-	Operating Expenses:				
	Plant Specific Expenses	6112-6410	6112-6441	139,676,252	
_	Plant Nonspecific Expenses	6560	6511-6560	342,263,577	
	Customer Operations Expenses	6610-8620	6611-6623	103,745,205	
	Corporate Operations Expenses	6711-6790	6720-7100	83,980,579	
	perating Taxes other than income	7240	7240	48,896,901	
П	Operating Investment Tax Credits Net	7210	7210	(1†)	
IJ	Operating Taxes-Income-Current-Federal	7220	7220	103,362,728	
Π	Operating Taxes-Income-Current-State	7230	7230	11,843,793	
IJ	Operating Taxes-Deferred Income-Net	7250	7250	(7,273,526)	
Π	Total Operations Expenses			826,495,498	
U.	Net Income from Operations			203,763,692	
Π	Interest Income	7320	7300.1200	37,638	
บ	Nonoperating Income and Expenses	7310-7450	7300-7400 Less 7300.1200	(85,124,465)	
Π	Fixed Charges-(Other Than Interest on Debt)	ľ	7500 Less 7500.1000	20,260,833	
	Interest Expense on Funded Debt	7510	7500.1000	9,157,586	
	Non-regulated Net Income	7610-7991	7600-7990	0	
	Extraordinary items				
U,	Not income			89,258,446	•
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#### LOCAL EXCHANGE CARRIER ANNUAL REPORT Schedule #2- Balance Sheet

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Date of Balance Sheet: December 31, 2007

Description	G/L Accounts	Balance at Close of Year
Current Assets		
Cash	1120	
Temporary Investments	1120.6000	
Telecommunications Accounts Receivables (See End Note C)	1179	N
Allowance for Bad Debts (See End Note C)	1171	N
Interest, Dividends & Other Accounts Receivable (See End Note C)	1170.8200	N
Notes Receivable-Net (See End Note C)	1170.8100	N/
Materials & Supplies Inventory	1220	5,055,91
Other Current Assets	1350	
Total Current Assets	· · · · · · · · · · · · · · · · · · ·	5,055,91
Prepaid Accounts & Deferred Charves		
Prepaids	1280	
Deferred Charges (See End Note B)	1437-1438	707,69
Total Prepaid Accounts & Deferred Charges	•	707,69
Non-Current Assets	•	
Investments in Affiliated Companies	1410.1000	
Investment in Non-Affiliated Companies	1410.7000	
Non-Regulated investments	1406	
Other Non-Current Assets	1410.0000	0
Total Non-Current Assets		
Telecommunications Plant		
Telephone Plant in Service (See End Note E)	2001	4,238,524,119
Property Held for Future Use .	2002 .	· . / 0
Telecommunications Plant under Construction	2003	2,065,772
*-lecommunications Plant Adjustment (See End Note E)	2005	

#### Schedule #2- Balance Sheet-Continued

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Schedule #2- E	Balance Sheet-Continued	
Description	G/L Accounts	Balance at Close of Year
Telecommunications Plant-Continued		
Non-Operating Plant	2006	25,766
Goodwill	2007	0
Total Plant		4,240,615,657
Depreciation Reserve-Plant	3100	3,140,533,419
Depreciation Reserve-Other (See End Note E)	3200-3600	59,967,462
Total Depreciation Reserve		3,200,500,881
Net Telecommunications Plant		1,040,114,776
Total Assets		1,045,878,391
Current and Accrued Liabilities		•
Accounts Payable (See End Note D)	4000.1000	NA
Anges Payable-Affiliated	4000.2100	. 0
Advance Billings and Payments	4130.4000	29,213,787
Customer Deposits	4040	2,482,710
Current Maturities-Long Tenn Debt	4130.5100	
Current Maturities-Capital Leases	4130.5000	9
Income Taxes Accrued	4970	173,627,492
Other Accrued Taxes	4080	39,718,593
Other Accrued Liabilities	4130.2900	(1,594,629)
Other Current Liabilities	4130 Less 4130.4000 Less 4130.2800	6,396,104
Total Current and Accrued Liabilities		249,844,057
Other Liabilities and Deferred Credits		
Other Long Term Liabilities (See End Note D)	4300	NA
Premium on Long Term Debt	4200.2100	. 0
Unamortized Operating Investment Tax Credits-Net	4320	

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Schedule #2- Balance	Sheet-Continue	đ
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Description	<u>G/L. Accounts</u>	Balance at Close of Yea
Other Liabilities and Deferred Credits-Continued		·
Unamortized Nonoperating Investment Tax Credits-Net	4330	
Other Deferred Credits (See End Note B)	4300.4309	174,8
Not Current Deferred Operating Income Taxes	4100	(475,4
Net Current Deferred Nonoperating Income Taxes	4110	2,777,8
Net Noncurrent Deferred Operating Income Taxes	4340	197,842,4
Net Noncurrent Deferred Nonoperating Income Taxes	4350	(4,220,6
Other Jurisdictional Liabilities and Deferred Credits	4370	
Total Other Llabilities and Other Credits		196,095,9
Long Term Dett		
Funded Debt	4200.1000	
Reacquired Debt	N/A ·	
Obligations Under Capital Leases	4200.2300	
Advances from Affiliated Companies	4209.3000	
Other Long Term Debt	4200.2400	
Total Long Term Debt		
Total Liabilities	•	445,943,05
Stockholders Equity		
Capital Stock		
Additional Paid in Capital		
Treasury Stock		
Other Capital	•	
Headquarters Control	9999	599,935,33
Total Stockholders Equity	· · ·	699,935,33
Total Stockholders Equity and Liabilities		1,045,878,391

Schedule #3-Retained	Earnings	
Description	<u>Debits</u>	Credits
Retained Earnings Account		
Retained Earnings-Beginning of Year		741,834,007
Miscellaneous Debits to Retained Earnings		
Miscellaneous Credits to Retained Earnings		
Net Income or Loss From Operations		89,258,446
Retained Earnings-End of Year		
Appropriated Retained Earnings:		
Dividends Declared		
Other		•
Unappropriated Retained Earnings:		
Jurisdictional Retained Earnings		
Dther	231,157,115	
Retained Earnings-Total End of Year		599,935,338

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Schedule #7- South Carolina Local Access Lines

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Total Business (See End Note F)	339,754
Total Residence (See End Note F)	716,177
Total Lifeline Access Lines (See End Note H)	23,480
Total Access Lines (See End Note F)	1,079,411
Total Number of Customers	787,387
Total Wholesale Customers (See End Note G)	165_
Fotal Wholesals DSL Customers (See End Note G)	16

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