SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H151.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-No	etwork CY 2012	
Project Name/Number:	/		

# Filing at a Glance

Company: Oxford Health Insurance, Inc.		
Product Name: Oxford Individual Grandfathere	dSERFF Tr Num: XFRD-12731864 <sup>2</sup>	State: New York
POS Out-of-Network CY 2012		
TOI: H15I Individual Health -	SERFF Status: Closed-APPR	State Tr Num: 2011070122
Hospital/Surgical/Medical Expense	Approved	
Sub-TOI: H15I.001 Health -	Co Tr Num:	State Status:
Hospital/Surgical/Medical Expense		
Filing Type: Rate Adjustment pursuant to		
Section 3231(e)(1)		
		osition Date: 10/18/2011
	Date Submitted: 07/19/2011	Disposition Status: APPR Approved
Implementation Date Requested: 01/01/2012		Implementation Date: 01/01/2012
State Filing Description:		
General Information		

Project Name:	Status of Filing in Domicile: Not Filed
Project Number:	Date Approved in Domicile:
Requested Filing Mode: Review & Approval	Domicile Status Comments:
Explanation for Combination/Other:	Market Type: Individual
Submission Type: New Submission	Individual Market Type: Individual
Overall Rate Impact: 18.7%	Filing Status Changed: 10/18/2011
	State Status Changed:
Deemer Date:	Created By: Brian Landrigan
Submitted By: Brian Landrigan	Corresponding Filing Tracking Number:
PPACA: Not PPACA-Related	
PPACA Notes: null	
Filing Description:	

Enclosed please find Oxford Health Plans (NY), Inc.'s rate filing application for January 2012 through December 2012 for the above referenced form numbers. We are submitting this rate filing subject to Prior Approval, pursuant to Section 4308(c) of the Insurance Law.

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Net	etwork CY 2012	
Project Name/Number:	/		

CoCode: 78026

Group Name:

Group Code: 1182

FEIN Number: 22-2797560

State of Domicile: New York

Company Type:

State ID Number:

# **Company and Contact**

## **Filing Contact Information**

Filing Company Information

Oxford Health Insurance, Inc. 48 Monroe Turnpike Trumbull, CT 06614 (203) 459-6000 ext. [Phone]

# **Filing Fees**

Fee Required?	No
Retaliatory?	No
Fee Explanation:	
Per Company:	No

# **State Specific**

1. Is a parallel product being submitted for another entity of the same parent organization? Yes/No (If Yes, enter name of other entity, submission date, and SERFF Tracking Number of the parallel file.): Yes, Oxford Health Plans (NY), Inc., 7/19/2011, XFRD-127318621

Type of insurer? Article 43, HMO, Commercial, Municipal Coop, or Fraternal Benefit Society: Commercial
 Is this filing for Group Remittance, Statutory Individual HMO, Statutory Individual POS, Blanket, or Healthy New

York? Yes/No (If Yes, enter which one.): No

4. Type of filing? Enter Form and Rate, Form only, Rate only (Form only should be used ONLY when the filing only contains an application, advertisement, administrative form, or is an out-of-state filing. Form submissions with no proposed rate impact are considered form and rate filings and require an actuarial memorandum.): Rate Only
5. Is this a Rate only filing? Yes/No [If Yes, enter one: Commission/Fee Schedule, "File and Use" Rate Adjustment,

Prior Approval Rate Adjustment, DBL Loss Ratio Monitoring, Loss Ratio Experience Monitoring/Reporting, Medicare Supplement Annual Filing (other than rate adjustment), Medicare Supplement Refund Calculation Filing, Timothy's Law Subsidy Filing, Sole Proprietor Rating, 4308(h) Loss Ratio Report, 3231(e) Loss Ratio Report, Experience Rating Formula, or Other with brief explanation).]: Yes - Prior Approval Rate Adjustment

SERFF Tracking Number:	XFRD-127318641	State:	New York	
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122	
Company Tracking Number:				
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical	
	Hospital/Surgical/Medical Expense		Expense	
Product Name:	Oxford Individual Grandfathered POS Out-of-Network CY 2012			

Project Name/Number:

6. Does this submission contain a form subject to Regulation 123? Yes/No (If Yes, provide a full explanation in the Filing Description field.: No

7. Did this insurer prefile group coverage for this group under Section 52.32 prior to this filing? Yes/No (If Yes, enter the state tracking number assigned and the effective date of coverage.): No

8. Does this submission contain any form which is subject to review by the Life Bureau, the Property Bureau or both? Yes/No (If Yes, identify the forms, the Bureau, the date submitted, and the SERFF file number.): No

9. Does this filing contain forms that replace any other previously approved forms? Yes/No (If Yes, identify the form numbers, the file number, and the date of approval of the forms being replaced in the Filing Description field.): No

SERFF Tracking Nu	mber:	XFRD-1273	18641			State:			New Yor	k		
Filing Company:		Oxford Hea	lth Insurance,	Inc.		State Track	ing Number:		2011070	122		
Company Tracking 1	Number:											
TOI:		H15I Individ	lual Health -	Hospital/	Surgical/Medical Expe	nse Sub-TOI:			H15I.00	l Health ·	- Hospital/Surgical/Me	lical Expense
Product Name:		Oxford Indi	vidual Grandj	fathered F	POS Out-of-Network C	Y 2012						
Project Name/Numb	er:	/										
Rate Infor	mation											
Rate data ap	plies to filing.											
Effective Date Filing Method	Type: ntage of Last Ra of Last Rate Ra of Last Filing: <b>ate Informat</b> i ne: Com	evision: On pany Ov	verall %		overall % Rate	Written	# of Polic	у	Written	Incre % 12/0 Prior	1/2011 Approval <b>Maximum %</b>	Minimum %
	Rate Chan		dicated nange:	Ir	npact:	Premium Change for this Program:	Holders Affected this Prog		Premium this Prog		Change (where required):	Change (where required):
Oxford Health Insurance, Inc.	Increa	ase 4.9	900%	1	8.700%	\$4,015,794	1,765		\$21,511,9	954	4.900%	1.200%
	Product Type:	НМ	0	PPO	EPO	POS	HSA	HDH	IP F	FS	Other	
	Covered Lives	: 0		0	0	2,769	0	0	C	)	0	
	Policy Holders	<b>s:</b> 0		0	0	1,765	0	0	C		0	

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health - Hospital/Surgical/Medical Expense	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Network CY 2012	2	
Project Name/Number:	/		
Rate Review Details			
COMPANY:			
Company Name:	Oxford Health Insurance, Inc.		
HHS Issuer Id:	26420		
Product Names:	Oxford Individual Grandfathere	ed POS	
Trend Factors:	We are proposing that the rate	es for the January 2012 effective	dates be increased by 4.9% over the rates for the
	December 2011 effective date	s. For February through Decem	per 2012, we propose that the rates for each
	effective date be trended 1.2%	over the previous month's effect	ctive date.
	The minimum and maximum ra	ates below are the individual rate	es, whereas the weighted averages are PMPM
	amounts.		
FORMS:			
New Policy Forms:			
Affected Forms:	OHPNY 93 3 (IC)		
Other Affected Forms:			
REQUESTED RATE CHANGE			
INFORMATION:			
Change Period:	Annual		
Member Months:	39,117		
Benefit Change:	None		
Percent Change Requested:	Min: 17.0 Max: 19.6 Avg: 18.7		
PRIOR RATE:			
Total Earned Premium:	21,511,954.00		
Total Incurred Claims:	18,303,667.00		

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H151 Individual Health - Hospital/Surgical/Medical Expense	Sub-TOI:	H151.001 Health - Hospital/Surgical/Medical Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Network CY 2012	2	
Project Name/Number:	/		
Annual \$:	Min: 610.53 Max: 771.15 Avg:	549.94	
REQUESTED RATE:			
Projected Earned Premium:	30,744,103.00		
Projected Incurred Claims:	23,916,029.00		
Annual \$:	Min: 768.97 Max: 979.11 Avg:	785.95	

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H151.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-N	Network CY 2012	
Project Name/Number:	/		

Supporting Document Schedules

Satisfied - Item: Comments: Attachment: Ind GF POS Checklist	Checklist-Rate Adj Filings per 3231(e)(1) or 4308(c) 2012.pdf	Item Status:	Status Date:
Satisfied - Item:	Actuarial Memorandum/Actuarial	Item Status:	Status Date:
	Certification		
Comments:			
Attachments: Ind GF POS Actuarial	Certification 2012.pdf		
	Memorandum 2012.pdf		
		Item Status:	Status Date:
Satisfied - Item:	Standard Exhibit 1 - General Information		
Comments:			
Attachments: Supplemental Exhibit 1	Oxford Ind GF POS 2012.pdf		
••	Oxford Ind GF POS 2012 REDACTED.pdf		
		Item Status:	Status Date:
Satisfied - Item:	Standard Exhibit 2 - FOIL Exemption Request		Dale.
Comments: Attachments:			

SERFF Tracking Number:	XFRD-127318641	State:	New York	
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122	
Company Tracking Number:				
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surg	gical/Medical
	Hospital/Surgical/Medical Expense		Expense	
Product Name:	Oxford Individual Grandfathered POS Out-of-Net	etwork CY 2012		
Project Name/Number:	/			
Supplemental Exhibit 2	Oxford Ind GF POS 2012.pdf			
Supplemental Exhibit 2	Oxford Ind GF POS 2012 REDACTI	ED.pdf		
FOIL Statement of Nec	essity.pdf			
		Item	n Status:	Status
				Date:
Satisfied - Item:	Standard Exhibit 3 - Narrative			
	Summary			
Comments:				
Attachments:				
2012 Oxford NY Individ	ual GF POS Narrative Summary.pdf			
	ual GF POS Narrative Summary RE	DACTED.pdf		
Supplemental Exhibit 3	Oxford Ind GF POS 2012.pdf			
		Item	n Status:	Status
				Date:
Satisfied - Item:	Standard Exhibit 4 - Summary of			
	Proposed Percentage Rate			
	Changes			
Comments:				
Attachments:				
	Oxford Ind GF POS 2012.pdf			
••	Oxford Ind GF POS 2012.xls			
•••	Oxford Ind GF POS 2012 REDACTI	•		
Supplemental Exhibit 4	Oxford Ind GF POS 2012 REDACTI	=D.xls		
		Item	n Status:	Status
				Date:
Satisfied - Item:	Standard Exhibit 5 - Distribution of			
	Contracts Affected by Proposed			
	Rate Adjustments			
Comments:				
Attachments:				
	Oxford Ind GF POS 2012.pdf			
Supplemental Exhibit 5	Oxford Ind GF POS 2012.xls			

SERFF Tracking Number:	XFRD-127318641	State:	New York	
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122	
Company Tracking Number:		State Tracking Transet.	_0110/01	
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Su	rgical/Medical
	Hospital/Surgical/Medical Expense		Expense	8
Product Name:	Oxford Individual Grandfathered POS Out-of-1	Network CY 2012		
Project Name/Number:	/			
-	5 Oxford Ind GF POS 2012 REDACT	TED.pdf		
	5 Oxford Ind GF POS 2012 REDACT			
		ltor	n Status:	Status
		iter	n otatus.	Date:
Satisfied - Item:	Standard Exhibit 6 - Summary of			Date.
	Policy Form and Product Changes	6		
Comments:				
Attachment:				
Supplemental Exhibit	6 Oxford Ind GF POS 2012.pdf			
		ltor	n Status:	Status
		iter	n otatus.	Date:
Satisfied - Item:	Standard Exhibit 7 - Historical Data	а		Duto
Comments:				
Attachments:				
	7 Oxford Ind GF POS 2012.pdf			
	7 Oxford Ind GF POS 2012.xls			
••	7 Oxford Ind GF POS 2012 REDACT	ΓED.pdf		
Supplemental Exhibit	7 Oxford Ind GF POS 2012 REDACT	TED.xls		
		lter	n Status:	Status
				Date:
Satisfied - Item:	Initial Notice of Proposed Rate			
	Adjustment			
Comments:				
Attachment:				
2012 Oxford NY Indivi	dual GF POS - Initial Notice.pdf			
		Iter	n Status:	Status
				Date:
Satisfied - Item:	Final Notice of Proposed Rate			
	Adjustment			
Comments:	-			

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H151.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-N	Network CY 2012	
Project Name/Number:	/		

### Attachment:

2012 Oxford NY Individual GF POS - Second Notice.pdf

Satisfied - Item: Comments: Attachment: Ind GF POS Cover Let	Cover Letter ter 2012.pdf	Item Status:	Status Date:
Exhibit II - Ind GF POS Exhibit III - Ind GF POS	Exhibits I-IV Annual Increases.pdf Rate Manual 2012.pdf Rate Manual 2012 Redacted.pdf Rate Development.pdf S Rate Development.pdf	Item Status:	Status Date:
Satisfied - Item: Comments: Attachment: Individual Objection Re	Objection Letter Response Documents esponse Letter 20110831.pdf	Item Status:	Status Date:
Satisfied - Item: Comments: Attachments:	Approved Rate Documents	Item Status:	Status Date:

SERFF Tracking Number:	XFRD-127318641	State:	New York	
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122	
Company Tracking Number:				
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/S	urgical/Medical
	Hospital/Surgical/Medical Expense		Expense	
Product Name:	Oxford Individual Grandfathered POS Out-of-	Network CY 2012		
Project Name/Number:	/			
Cover letter GF POS	2012 Resubmit.pdf			
Exhibit II - Ind GF PO	S Rate Manual 2012 v3 DOI Decision	n.pdf		
2012 Oxford NY Indivi	idual GF POS - Second Notice.pdf			
		Iter	n Status:	Status
				Date:

Satisfied - Item:	Final Notification Letters with
	Approved Language

### Comments:

#### Attachment:

2012 Oxford NY Individual GF POS - Second Notice.pdf

Review Standards for Medical Rate Filings Submitted Pursuant to Section 3231(e)(1) or Section 4308(c) of the Insurance Law

As of 7/26/2010

Use for all medical rate filings submitted pursuant to section 3231(e)(1) or section 4308(c) of the Insurance Law.

Do not use for (a) non-community rated business, (b) specified disease coverage as described in section 52.15 of Regulation 62 (11 NYCRR 52), or (c) for limited benefits health insurance as described in section 52.10 of Regulation 62.

Do not use for the following which are traditional prior approval rate filings (section 3231(d) or 4308(b) of the Insurance Law): (a) a new form or rider filing, (b) a contract language change filing, (c) an initial rate not currently in the rate manual but within the approved variable contract language, (d) a new or revised commission schedule filing, and (e) changes to the composition of an approved rating region.

Do not use for a new or revised experience rating formula filing.

REVIEW REQUIREMENT	REFERENCE	DESCRIPTION OF REVIEW STANDARDS REQUIREMENTS	LOCATION OF STANDARD IN FILING
REQUEST FOR FOIL EXEMPTION		Companies are reminded to clearly indicate any request that the actuarial memorandum and any supporting attachments are to be treated as confidential pursuant to article 6 of the New York Public Officers Law (FOIL).	Actuarial Memorandum and Relevant Exhibits
DEFINITIONS		<ul> <li>a. Company refers to the licensed entity submitting the rate filing.</li> <li>b. A company's commer cial book of bus iness includes all of the following: large group, small group, direct pay, Healthy New York, and Medicare Supplement. It excludes all governm ent program s, su ch as, Medicare, Medicaid, Fam ily Health Plus, and Child Health Plus.</li> <li>c. Loss ratio refers to incurred claims divided by earned premiums for a given period of time. The incurred claims includes the impact of the Standard Direct P ay and Healthy New York stop 1 oss pools, R egulation 146 (11 NYCRR 361), cove red lives as sessments, and the HCR A surcharge. Incurred claims do not include any administrative expenses. Earned pre miums do not include any adjustment for assessments or taxes.</li> <li>d. Rate applicability period refers to the lengt h of time the rates in a rate table are assumed to remain in effect.</li> <li>(i) Example 1: A non-rolling rate table i s developed to be effective January 1, 2011 and is expected to be revised Ja nuary 1, 2012. The rate applicabilit y period for this table is January 1, 2011 – December 31, 2011.</li> <li>(ii) Example 2: A rolling rate table is developed for issues and renewals in January – March 2011 and incorporates a 12 month rate guarantee period. The rate applicability period for this table is February 15, 2011 (mid renewal date)</li> </ul>	

	1.000	e rings Submitted Fursuant to Section 3231(e)(1) or Section 4508(c) of the insurance	
	e.	through February 15, 2012. If all policyholders must have a first of the month effective date, then the rate applicability period can be considered as February 1, 2011 through February 1, 2012. Standardized earned premium is the earn ed premium for the pe riod adjusted to assume that all prem iums for the period are pay able at the most current approved (or deem ed approved) rate level. (Exa mple: Th e rate filing is to i mplement quarterly rolling rate tables applicable to the 3 <sup>rd</sup> and 4 <sup>th</sup> quarter 2011 and 1 <sup>st</sup> and 2 <sup>nd</sup> quarter 2012. The 2 <sup>nd</sup> quarter 2011 rate s have alread y been approved. Therefore, the 2 <sup>nd</sup> quarter 2011 rate tables are the current rate level. The earned prem ium for the period would be adjusted to reflect the premiums that would have been paid for that period if all the premiums had been paid at the 2 <sup>nd</sup> quarter 2011 rate tables.)	
ROLLING RATE	a.	Every rate filing for a rolling rate structure must include rolling rates for at least a	Section II - Rate
STRUCTURE	b.	6 month, and for no more than a 12 month, issue/renewal period (e.g., between 2 and 4 quarterly rolling rates, between 6 and 12 monthly rolling rates). Beginning with rate filings to be effective January 1, 2012 or later, all rate filings for a rolling rate structure must include rolling rates for a 12 month issue/renewal period. Notwithstanding the above, a large group HMO rate filing can include rolling rates for up to a 24 month period (e.g., 8 quarterly rolling rates, 24 monthly rolling rates).	Manual
CHANGES TO	a.	A company can revise a previously approved non-rolling rate table provided that:	
PREVIOUSLY		(i) The proposed effective date of the rate table is at least 12 months after the	
APPROVED RATE		effective date of the current rate table; or	
TABLES	b.	<ul> <li>(ii) The proposed effective date of the rate table is at least 6 months after the date of the current rate table, the contract language permits revising the rate table in accordance with such rate filing, and the financial results have deteriorated resulting in an underwriting loss on the company's entire New York State commercial book of insured business. Documentation of the underwriting loss on the company's entire New York State state company's entire New York State commercial book of insured business. Documentation of the underwriting loss on the company's entire New York State commercial book of insured business needs to be included in the rate submission.</li> <li>A company can revise rate tables included in a previously approved rolling rate filing provided that: (i) the rate tables being revised were never implemented, (ii) the first two rate tables included in the previously approved rate filing are not</li> </ul>	
		revised, and (iii) the financial results have deteriorated resulting in an underwriting loss on the company's entire New York State commercial book of insured business. Documentation of the underwriting loss on the company's entire New York State commercial book of insured business needs to be included in the rate submission. (Example: A rolling rate filing was submitted and approved that	

ACTUARIAL MEMORANDUM	11NYCRR52.40(a)(1)	<ul> <li>included quarterly rolling rate tables for 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> quarter of 2011. The company can not revise the 1<sup>st</sup> and 2<sup>nd</sup> quarter 2011 rate tables, but if the indicated criteria is met, can submit a new prior approval rate filing that includes rolling rates for 3<sup>rd</sup> and 4<sup>th</sup> quarter 2011 and 1<sup>st</sup> and 2<sup>nd</sup> quarter 2012.)</li> <li>Actuarial qualifications:         <ul> <li>a. Member of the Society of Actuaries or member of the American Academy of Actuaries; and</li> </ul> </li> </ul>	
		b. Meets the "Qualification Standards of Actuarial Opinion" as adopted by the American Academy of Actuaries.	
Summary Template		<ul> <li>Complete and submit as an attachment to the filing (in Excel format) the Department's Excel summary template for each base medical policy form included in the rate filing.</li> <li>a. Indicate for each base medical policy form the other base medical policy forms this form is aggregated with for rate setting purposes.</li> <li>b. The effective date of rate change refers to the proposed effective date of the nonrolling rate table, and/or the proposed effective date of the first rolling rate period of a rolling rate structure.</li> <li>c. The rate guarantee period refers to a non-rolling rate table and/or to the first rate table of a rolling rate structure. (If the rate guarantee period for the rolling rate structure is not the same for each rolling rate period, the actuarial memorandum must discuss this and explain why the length of the rate guarantee periods are not the same.)</li> <li>d. The weighted average rate change percentage requested (from the current rate charged the policyholder to the proposed rate to be charged that same cohort of policyholders) for the indicated base medical policy form including all associated riders. The weighting should be based on members. For a rolling rate tables for 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup>, and 4<sup>th</sup> quarter of 2011. Rates are for a 12 month period. Indicate the average rate change percentage from the 1<sup>st</sup> quarter of 2010 rate tables to the 1<sup>st</sup> quarter 2011 rate tables.)</li> <li>e. For the number of policyholders affected and the number of covered lives affected, indicate the affect of all the rate tables of a rolling rate structure included in the rate filing.</li> <li>f. The expected loss ratio for each base medical policy form includes the impact of associated riders and reflects the impact of the proposed rate changes. Loss ratio is calculated on a New York statewide basis. For a rolling rate structure, enter the result of the first rolling rate period of the rolling rate structure.</li> </ul>	Supplemental Exhibit 7

Review Standards for Medical Rate Filings Submitted Pursuant to Section 3231(e)(1) or Section 4308(c) of the Insurance Law

			$\frac{1}{1000}$	
		h.	<ul> <li>The experience entered for the two indicated experience periods is the New York statewide experience for the indicated base medical policy form plus all associated riders.</li> <li>(i) Each experience period is to be for 12 months (or shorter if a new form).</li> <li>(ii) The ending date of the recent experience period can not be earlier than 12 months before the proposed effective date of the earliest rate table included in the rate filing. (Example: The rate filing is for a non-rolling rate table to be effective July 1, 2011. The recent experience period can not have an ending date earlier than June 30, 2010, i.e., 12 months prior to July 1, 2011.)</li> <li>(iii) The incurred claims for each of the two experience periods must be based on at least 3 months of claims run-out beyond the end of the experience period.</li> <li>(iv) The prior experience period is required only if the rate filing includes a rate table that is to become effective July 1, 2011 or later (e.g., includes: a rolling (or non-rolling) rate table for July 2011 or later or a rolling rate table for 3<sup>rd</sup> quarter 2011 issues/renewals or later).</li> <li>Enter the annual composite medical trend assumption used for each base medical policy form (including impact of associated riders). Enter the annual utilization and unit cost trend components included in the composite trend factor shown.</li> <li>For each base medical policy form (including the impact of associated riders), discuss the estimated increase in the incurred claims pmpm over the last 3 years and the estimated increase in the premium rate over the same 3 year period.</li> <li>(Example: Over the last 3 years the incurred claims pmpm has increased about 30% and the premium rates have increased about 32%.)</li> </ul>	
Justification of Rates	\$3231(e) \$4308(c) 11NYCRR52.40 11NYCRR52.42 (HMOs) 11NYCRR52.45 11NYCRR59.5(b) 11NYCRR360.11	a.	<ul> <li>Description of proposed changes in rates, including the following: <ul> <li>(i) The member weighted average proposed percentage change over the current rates charged to the policyholder for each base medical policy form, including the impact of all associated riders available to that policy form. This is to be shown for each non-rolling rate table and/or each rolling rate table included in the rate filing. Include comparable information for rate changes implemented during the prior 24 months.</li> <li>(ii) For a rolling rate structure, the percentage change to the first rate table of the rolling rate structure included in the rate filing, from the immediately preceding implemented rolling rate table not included in the rate filing. Indicate the rolling rate periods of the rate tables used to develop this percentage change. If the percentage change between two corresponding rate tables is not uniform, indicate the minimum, maximum and average percentage change between those two rate tables. This comparison is to be done for each first table of a rolling rate structure included in the rate filing. (Example: The</li> </ul> </li> </ul>	Section II – Rate Manual, Actuarial Memorandum, & Exhibit III – Rate Development

Community Rated Medical Renewal Rate Filings (7/26/10)

rate filing includes four quarterly rolling rate tables beginning $3^{rd}$ quarter 2011.
The change from each of the $2^{nd}$ quarter 2011 rolling rate tables to the
corresponding 3 <sup>rd</sup> quarter 2011 rolling rate table is to be indicated.)
(iii) The percentage change due to any change in the projected loss ratio from the
prior rate filing for such base medical policy form or rider. Indicate the prior
and proposed projected loss ratios used and the impact of the change.
(iv) The percentage change due to any change to the tier structure relationships
included in this rate filing. Include justification for such changes.
(v) The percentage change due to any change to the factor used to convert per
member per month results to per single employee results included in this rate
filing. Include justification for such changes.
(vi) Changes to any of the rating differentials between the various rating regions
included in this rate filing. If the rating differential between the rating regions
was changed, include (a) a listing of the composition of each rating region, (b)
the percentage change impact on each such rating region, and (c) justification
for each such change between the rating region differentials.
b. Include the following:
(i) For each non-rolling rate table: the current rate charged the policyholder, the
proposed rate to be charged the policyholder, and the dollar and percentage
change from the current rate to the proposed rate for each rate table, rating tier,
and benefit option for each policy form and rider form included in the rate
filing.
(ii) For each rolling rate table: the current rate charged the policyholder, the
proposed rate to be charged the policyholder, and the dollar and percentage
change for each renewal cohort from the current rate to the proposed rate for
each rate table, rating tier, and benefit option for each policy form and rider
form included in the rate filing. (Example: The rate filing includes a new rate
table for third quarter 2011 and rates are for 12 month periods. Show the rates
for the third quarter 2010, the proposed rates for the third quarter 2011, and the
dollar and percentage change from third quarter 2010 rates to the proposed
third quarter 2011 rates.)
c. For each policy form included in the rate filing, indicate which other policy forms
are aggregated with this form for premium rate setting purposes. This is to be
indicated separately for the base medical policy forms and for each of the rider
forms. Rate tables for all such aggregated forms must be included in the same rate
filing. Refer to section 360.11(a)-(b) of Regulation 145 (11 NYCRR 360) for
requirement to aggregate substantially similar policy forms for small group policy
forms and for individual policy forms.

<ul> <li>d. Indicate if the policy form argregation has changed from the prior rate filing for any policy form or ider form included in this rate filing. If yes, explain the change, the rationale for the change, and the percentage rate impact this change has on this policy form and on the policy form belongs to the base medical policy form.</li> <li>e. Provide New York State experience for the base medical policy form, and for the permitted aggregation this policy form helongs to. The experience information should be for the indicated base medical policy form and all associated riders. The following information is to be included:</li> <li>(i) Applicable experience for a recent 12 month experience period and for the immediately prior 12 month experience period can not be earlier than 12 month specific the proposed effective date of the earlier state table included in the rate filing. (Fixample: The rate filing includes root ling rate tables for 3<sup>rd</sup> and 4<sup>th</sup> quarter 2011 and 1<sup>st</sup> and 2<sup>rd</sup> quarter 2012. The recent experience period are not have an ending date carlier than 1une 30, 2010, i.e., 12 months prior to July 1, 2011).</li> <li>2. The prior experience period is required only if the rate filing includes a rate table that is to become effective July 1, 2011 or later (<i>og.</i>, includes: a rolling (or non-rolling) rate table for 3<sup>rd</sup> quarter 2011 issue/renewals or later).</li> <li>(ii) Member months for each of the two experience periods.</li> <li>(iii) Earned premiums for each of the two experience periods.</li> <li>(iii) Earned premiums for each of the two experience periods (in S and Spmpm).</li> <li>(iv) Standardized earned premium for each of the two experience periods.</li> <li>(ii) Member months for each of the two experience periods (in S and Spmpm).</li> <li>(iv) Incurred claims for each of the two experience periods (in S and Spmpm).</li> <li>(iv) Incurred claims for each of the two experience periods (in S and Spmpm).</li> <li>(iv) Incurred claims for each of the two experience periods (in S and</li></ul>	
<ul> <li>Provide a clear description of how the incurred claims were developed for the experience periods, and how many run-out months were reflected in the unpaid claim estimates.</li> <li>(vii) Administrative expenses (including commissions and premium taxes, but</li> </ul>	<ul> <li>any policy form or rider form included in this rate filing. If yes, explain the change, the rationale for the change, and the percentage rate impact this change has on this policy form and on the policy forms previously aggregated with this policy form.</li> <li>Provide New York State experience for the base medical policy form, and for the permitted aggregation this policy form belongs to. The experience information should be for the indicated base medical policy form and all associated riders. The following information is to be included: <ul> <li>(i) Applicable experience for a recent 12 month experience period and for the immediately prior 12 month experience period (or shorter period if a new form).</li> <li>1. The ending date of the recent experience period can not be earlier than 12 months before the proposed effective date of the earliest rate table included in the rate filing. (Example: The rate filing includes rolling rate tables for 3<sup>rd</sup> and 4<sup>th</sup> quarter 2011 and 1<sup>st</sup> and 2<sup>nd</sup> quarter 2012. The recent experience period is required only if the rate filing includes a rate table that is to become effective July 1, 2011)</li> <li>2. The prior experience period is required only if the rate filing includes: a rolling (or non-rolling) rate table for July 2011 or later (e.g., includes: a rolling (or non-rolling) rate table for July 2011 or later or a rolling rate table for 3<sup>rd</sup> quarter 2011 issues/renewals or later).</li> <li>(ii) Member months for each of the two experience periods (in \$ and \$pmpm).</li> <li>(iv) Standardized earned premiums, and provide documentation and supporting exhibits showing how the standardized premiums were developed for each experience period.</li> <li>(v) Paid claims for each of the two experience periods (in \$ and \$pmpm).</li> <li>(v) Paid claims for each of the two experience periods (in \$ and \$pmpm).</li> <li>(v) Paid claims for each of the two experience periods (in \$ and \$pmpm).</li> </ul> </li> </ul>
<ul> <li>period.</li> <li>2. Provide a clear description of how the incurred claims were developed for the experience periods, and how many run-out months were reflected in the unpaid claim estimates.</li> <li>(vii) Administrative expenses (including commissions and premium taxes, but</li> </ul>	<ul> <li>(vi) Incurred claims for each of the two experience periods (in \$ and \$pmpm).</li> <li>1. The incurred claims for each of the two experience periods must be based</li> </ul>
the unpaid claim estimates. (vii) Administrative expenses (including commissions and premium taxes, but	<ul><li>period.</li><li>2. Provide a clear description of how the incurred claims were developed for</li></ul>
	the unpaid claim estimates.

Review Standards for Wedlear F	and Things Submitted Tursuant to Section 5251(c)(T) of Section 4506(c) of the insurance Law
	periods (in \$ and \$pmpm).
	(viii) Ratio of incurred claims to earned premiums for each of the two experience
	periods.
	(ix) Ratio of incurred claims to standardized earned premiums for each of the two
	experience periods.
	(x) Ratio of administrative expenses (including commissions and premium taxes
	but excluding state and federal income taxes) to earned premiums.
	(xi) Ratio of (administrative expenses + incurred claims) to earned premiums for
	each of the two experience periods. Administrative expenses include
	commissions and premium taxes but exclude state and federal income taxes.
	On the Summary Template, include the New York statewide experience for each
	of the base medical policy forms, including associated riders.
	Include as part of the actuarial memorandum supplemental exhibits showing the New York State experience for each permitted aggregation of policy forms.
	If the rating differential between NY rating regions is being revised, the actuarial
	memorandum is to also include supplemental exhibits showing the NY
	statewide experience period results for the policy form aggregation(s)
	separately by each rating region and rating region aggregation.
	f. Discuss the source data used to develop the claims projected for the renewal rate
	applicability period.
	(i) If the source data is actual claims experience, the experience period is to be at
	least 12 months long, and the unpaid claim reserve is to be based on at least 3
	months of claims run-out beyond the end of the experience period.
	(ii) If the source data is other than the actual claims experience, indicate the source
	of this data (e.g., from what publication, prepared by what organization), and
	the applicability of this source data.
	(iii) Discuss the credibility of such source data. If the source is actual experience,
	discuss the credibility such data would have in this company's approved NY
	experience rating formula (or that of an affiliated company with an approved
	NY experience rating formula if this company does not have an approved NY
	experience rating formula).
	(iv) Include an exhibit showing the source data and indicate all adjustments made
	to this source data to develop the projected claims for the renewal rate
	applicability period. Provide this detail for each non-rolling rate table included
	in the rate filing, and/or for the first rate table of each rolling rate structure
	included in the rate filing (for base medical rate tables and for rider rate
	tables). Provide justification for each such adjustment.
	g. Indicate the assumed annualized claim trend projection factors used to project the

Review Standards for Medical Rate Filings Submitted Pursuant to Section 3231(e)(1) or Section 4308(c) of the insurance Law				
	<ul> <li>source data to the renewal rate applicability period (for the non-rolling rate tables and/or the first rate tables of a rolling rate structure).</li> <li>(i) Indicate the assumed annualized composite trend factors used for each base medical policy form (or permitted aggregation) and separately for the utilization and unit cost components of the composite trend. Indicate the assumed composite annual trend factors used for each rider form (or permitted aggregation) and separately for the utilization and unit cost components of the composite trend.</li> <li>(ii) Provide justification for the assumed composite annual trend factors and the associated utilization and unit cost components. Discuss the impact and provide justification for any case mix change, intensity of service change, population change, adverse selection, or deductible leveraging component incorporated into the utilization and/or unit cost trend factor components.</li> <li>(iii) Clearly discuss how the annualized trend factors were applied to the source data to develop the projected data for the renewal rate applicability period.</li> <li>Actuarial justification of the proposed rate changes for each base medical policy form and each rider form included in the rate filing.</li> <li>(i) Clearly show how the percentage change from the current rate table was developed, or how the revised premium rate was developed, for the non-rolling rate tables and/or the first rate tables of a rolling rate structure. (Example: for a rolling rate structure, how the proposed 3<sup>rd</sup> quarter 2011 rate table was developed for each rating element in the proposed rate table.)</li> <li>(ii) For each subsequent rate table of a rolling rate structure, show how the change from the 3<sup>rd</sup> quarter 2011 rate tables.</li> <li>(iii) Clearly show how the following were reflected in the proposed rate daveloped. I rate tables.</li> <li>(iii) Clearly show how the following were reflected in the proposed rate developed.</li> </ul>			
	<ul> <li>from the 3<sup>rd</sup> quarter 2011 rate table to the 4<sup>th</sup> quarter 2011 rate table). Provide justification for these changes between the rolling rate tables.</li> <li>(iii) Clearly show how the following were reflected in the proposed rate development, as applicable: <ol> <li>Standard Direct Pay and Healthy New York stop loss pools (Insurance)</li> </ol> </li> </ul>			
i	<ul> <li>If the percentage rate change by benefit option differs within a particular policy form (or rider form), include an actuarial demonstration that the rate changes were developed assuming the same insured population selects each of the available benefit options, and that the differences in the percentage rate changes are not due to differences in the age, sex, health status, or industry distributions of the</li> </ul>			

Kevi	ew Standarus Ior Medicar	Nau	e rungs submitted runsuant to section $3231(e)(1)$ or section $4308(e)$ of the insulance	Law
			members selecting a particular benefit option. Any assumed variation in utilization	
			by benefit option within a particular policy form (or rider form) must be based	
			solely on the benefit differential, must assume that the same population of insureds	
			selects each benefit option within the policy form, and can not be based on	
			differences due to age, sex, health status or industry among the members selecting	
			the different benefit options.	
		j.	If the percentage rate change by policy form differs within a permitted aggregation	
			of policy forms, include an actuarial demonstration that the rate changes were	
			developed assuming the same insured population selects each of the available	
			benefit options among the aggregated policy forms, and that the differences in the	
			percentage rate changes are not due to differences in the age, sex, health status, or	
			industry distributions of the members selecting a particular benefit option within	
			the aggregated policy forms. Any assumed variation in utilization between policy	
			forms within a permitted aggregation of policy forms must be based solely on the	
			benefit differential, must assume that the same population of insureds selects each	
			benefit option within the permitted aggregation of policy forms, and can not be	
			based on differences due to age, sex, health status or industry among the members	
			selecting a particular benefit option within the aggregated policy forms.	
		k.	If the percentage rate change by rating region differs, the default assumption is that	
			the rating regions are not aggregated for rate setting purposes. In order for a	
			company to claim that certain rating regions are aggregated for rate setting	
			purposes, it is necessary to include an actuarial demonstration that the rate changes	
			were developed assuming the same insured population in each of the aggregated	
			rating regions, and that the differences in the percentage rate changes are not due	
			to differences in the age, sex, health status, or industry distributions of the	
			members in each of the aggregated rating regions.	
		1.	Indicate for each permitted policy form aggregation, within each rating region	
		1.	aggregation, the non-claim expense components incorporated into the proposed	
			premium rates as a percentage of gross premiums after the proposed changes are	
			implemented. This is to be shown for the non-rolling rate tables and/or the first rate	
			table of each rolling rate structure. Include the following components:	
			(i) Administrative expenses;	
			(ii) Commissions;	
			(iii) Premium taxes;	
			(iv) Pre-tax profit/contribution to surplus;	
			(v) State income taxes;	
			(v) State income taxes; (vi) Federal income taxes; and	
			(vi) Total of the above.	

		Rate Fillings Sublitteed Fulsualit to Section 3231(e)(1) of Section 4508(c) of the filsualit	
		Discuss how administrative expenses are allocated to the various market segments and product lines.	
		<ul> <li>m. Expected loss ratios are to be shown after the proposed rate changes. The expected loss ratio for each base medical policy form includes the impact of associated riders.</li> <li>(i) Indicate the expected loss ratio for each base medical policy form included in the rate filing for each rating region. For a rolling rate structure, this is to be shown for each rolling rate period included in the rate filing.</li> <li>(ii) Indicate the expected loss ratio for each permitted aggregation of base medical policy forms within each aggregation of rating regions. For a rolling rate structure, this is to be shown for each rolling rate and/or the first rate table of a rolling rate structure, include a demonstration showing how these expected loss ratios were developed.</li> </ul>	
Minimum Loss Ratio Requirements	\$3231(e)(1)(B) \$4308(c)(3) 11NYCRR52.45(i) 11NYCRR59.5(b)	<ul> <li>a. The minimum loss ratio for community rated products, other than the official Medicare Supplement products, is as specified in section 3231(e)(1)(B) or 4308(c)(3)(A) of the Insurance Law (as amended June 8, 2010, chapter 107).</li> <li>b. The minimum loss ratio for the official Medicare Supplement products is: <ul> <li>(i) Article 43 companies: as specified in section 4308(c)(3)(B) of the Insurance Law (as amended June 8, 2010, chapter 107); and</li> <li>(ii) Article 42 companies: as specified in section 52.45(i) of Regulation 62 (11 NYCRR 52).</li> </ul> </li> </ul>	
Actuarial Certification	11NYCRR52.40(a)(1)	<ul> <li>a. The filing is in compliance with all applicable laws and regulations of the State of New York.</li> <li>b. The filing is in compliance with Actuarial Standard of Practice No. 8 "Regulatory Filings for Rates and Financial Projections for Health Plans".</li> <li>c. The expected loss ratio meets the minimum requirement of the State of New York by permitted aggregation of policy forms within each permitted aggregation of rating regions. Specify the expected loss ratio for each permitted aggregation of policy forms within each permitted aggregation of rating regions.</li> <li>d. The benefits are reasonable in relation to the premiums charged.</li> <li>e. The rates are not unfairly discriminatory.</li> </ul>	Actuarial Certification
REVISED RATE MANUAL PAGES	11NYCRR52.40(e)(2) 11NYCRR52.45(f) 11NYCRR59.5(b)	<ul> <li>a. Table of contents*.</li> <li>b. Rate pages, including a page indicating the composition of each rating region*.</li> <li>c. Insurer/corporation name on each consecutively numbered rate page*.</li> <li>d. Identification by form number of each policy, rider, or endorsement to which the rates apply*.</li> </ul>	Section II – Rate Manual

		<ul> <li>e. Brief description of benefits, types of coverage, limitations, exclusions, and issue limits*.</li> <li>f. Description of revised rating classes, factors and discounts*.</li> <li>g. Examples of rate calculations*.</li> <li>h. Commission schedule(s) and fees*.</li> <li>i. Underwriting guidelines and/or underwriting manual*.</li> <li>j. A page with the expected loss ratio(s) for each permitted aggregation of policy</li> </ul>	
		forms within each permitted aggregation of rating regions. * Can not request exemption from FOIL	
NOTICE TO POLICYHOLDERS	\$3231(e)(1)(A) \$4308(c)(2)	<ul><li>a. A sample copy of the initial written notice sent to policyholders of the proposed rate adjustment submitted to the Insurance Department.</li><li>b. A sample copy of the final written notice to be sent to policyholders after the proposed rates are finalized.</li></ul>	Section III – Sample Notices
GUARANTEED RATES FOR HMO COVERAGE	11NYCRR52.42(b)	<ul> <li>a. To guarantee rates, the HMO must obtain the superintendent's approval for any contract provision, remitting agent agreement or rider which limits the HMO to adjustment of rates only on a policy anniversary. This requirement applies to both group contracts and group remittance arrangements.</li> <li>b. For policies and riders subject to rolling rates, submit a copy of the approved policy or rider form that allows the HMO to use rolling rates and limits the HMO to adjusting rates only on a policy anniversary. Indicate the date the policy or rider form was approved by the Department and the form filing number.</li> </ul>	
UNREASONABLE RATE INCREASES	PPACA	For rate increases that HHS has defined to be an "unreasonable rate increase", submit all documentation required to be submitted to HHS and posted on the insurance company's website for such rate filing. [Deferred until HHS publishes the definition of an unreasonable rate increase and the data to be submitted to HHS and posted on the company's website.]	

# Oxford Health Plans (NY), Inc. Individual Grandfathered POS Proposed Rates Effective January 1, 2012

	Estimated Percent <u>of Premium</u>	
Inpatient Outpatient Physician Capitations / Other Rx HCRA * GME ** Reg 146/Stop Loss Premium & MTA Tax Section 332 Assessments Federal Income Tax State Income Tax State Income Tax Admin Costs Commissions Post Tax Profit	17.3% 15.1% 35.4% 20.7% 0.0% 3.1% 1.6% -5.0% 1.8% 0.8% 2.1% 0.4% 3.2% 0.0% 3.7% 100.0%	Medical Costs 88.0% Expenses 8.3%
Direct Medical/Rx Costs Taxes/Assessments Admin Costs Commissions Post Tax Profit	88.4% 4.7% 3.2% 0.0% 3.7%	

\* HCRA = Health Care Reform Act (Hospital Surcharge)

\*\* GME = Graduate Medical Expense



Oxford Health Plans (NY), Inc. Prior Approval Rate Application Personal Freedom Plan January 2012 – December 2012

n Associate of the Society of Actuaries and a Member of Actuaries.

To the best of my knowledge and based upon the information and data available to me, I certify that:

- (a) The filing is in compliance with all applicable laws and regulations of the State of New York.
- (b) The filing is in compliance with Actuarial Standard of Practice No. 8.
- (c) The expected loss ratio of 88% exceeds the minimum requirement of the State of New York.
- (d) The benefits are reasonable in relation to the premiums charged.
- (e) The rates are not unfairly discriminatory.



July 19, 2011

## Oxford Health Plans (NY), Inc. Individual Grandfathered POS Actuarial Memorandum

## **Introduction**

This rate filing addresses developm ent of the New York Individual Grandfathered POS rates for the effective dates from January 1, 2012 through Decem ber 31, 2012. This rate filing is being submitted pursuant to Prior Approval. Rate s effective 3<sup>rd</sup> and 4<sup>th</sup> quarters of 2011 were filed with the De partment on February 14, 2011. The Department modified the requested increases on April 28, 2011.

# Rate Adjustments

We are proposing that the rates for the January 2012 effective dates be increased by 4.9% over the rates for the Decem ber 2011 effective dates. For February through December 2012, we propose that the rates for each effective date be trended 1.2% over the previous month's effective date. These proposed incr eases result in an overall average an nual increase of 18.7%. The annual renewal increases for the twe lve months vary by effective date between 17.0% and 19.6%. These proposed annual increases can be seen in Exhibit I.

## Source Data

In order to project future experience on the Individual Grandfat hered POS product, we used claims incurred between February 1, 2010 and January 31, 2011 paid through April 30, 2011. Com pletion factors were applied by in curred month in order to calculate the fully incurred claims.

The filed large group credibility formula for Oxford Health Insurance is as follows:

 $A = Number of Contracts Factor = (Contracts/500) ^ 1/2, never to exceed 141.42\%$ 

There are an average of 2068 Individual Gra ndfathered POS contracts in the experience period. The resulting credib ility f actor using the form ula above is 203% thereby exceeding 100% and indicating full credibility.

The projected trend factor is 15.1%. This breaks down into the following components: 6.4% unit cost, 6.8% utilization, and 1.3% trend leveraging.

## Rate Development

The key assumptions used in the development of the required increase are as follows:

• **Trend**: The rate developm ent assumes projected trend of 15.1% (6.4% unit cost, 6.8% utilization, 1.3% leveraging).

United HealthCare Northeast Actuarial Department

- **Regulation 146**: The projected Indi vidual Grandfathered POS a mount for the rating period is a receivable of \$35.01 PMPM. This is an increase as compared to the \$25.55 PMPM receivable for the expe rience period and therefore partially mitigates the required increase.
- **Stop Loss**: This product is not part of the Stop Loss Pool.
- **Target Los s Ratio** : The requested rate increase assumes an 88.0% target loss ratio.

Please see Exhibit III for a deta iled development of the request ed rate in crease. We are using claims incurred between February 1, 2010 and January 31, 2011 paid through April 30, 2011 as our base experience period for the projection. The Individual Grandfathered POS loss ratio for this experience period is 85.1%.

As shown in Exhibit III, the experience period claims were projected to the rating period by the application of a trend factor. A tre nd factor of 1.310 is applied reflecting a 15.1% annual trend and 23 m onths between the endpoint of the experience period (January 31, 2011) and the endpoin t of the rating pe riod (Decem ber 31, 2012). Note that the Regulation 146 dollars from the experience period are removed before the claim s are trended.

As afore mentioned, the projected Indi vidual Grandfathere d POS Regulation 146 receivable for the rating pe riod is \$35.01 PMPM. This nega tive amount is added to the trended and adjusted claims in order to calculate the total projected claims for the rating period.

For the prem ium projection show n in Exhib it III, we calcu lated the standard ized premiums by bringing the earne d premiums from the experi ence period to the Janu ary 2012 rate level. Please see Exhibit IV for this calculation.

The projected loss ratio before the applicat ion of Regulation 146 recoveries is 97.6%. Projected Regulation 146 recoveries are 5 .3% of projected claim s. The Individual Grandfathered POS projected loss ratio of 92.3 % for the rating period is calculated by dividing the projected claim s by the standa rdized premium. The required January 2012 rate increase over December 2011 rates is 4.9% to target an 88% loss ratio. W e are requesting an increase of 4.9% over the December 2011 rates reflecting an 88.0% target loss ratio.

For February through Decem ber 2012, we propose that the rates for each effective date be trended 1.2% over the previous m onth's effective date. The 1.2% is calculated by taking the projected pricing trend of 15.1% to the 1/12 power.

# **Regions**

The rates in this filing are applicable to the following counties:

• Bronx

United HealthCare Northeast Actuarial Department

- Dutchess
- Kings (Brooklyn)
- Nassau
- New York (Manhattan)
- Orange
- Putnam
- Queens
- Richmond (Staten Island)
- Rockland
- Suffolk
- Sullivan
- Ulster
- Westchester

Rates are the same for all counties.

## **Commissions**

There are no commissions paid on the Individual products.

# **Projected Expense Components**

The reported expenses are allocated based upon membership and may not completely reflect differences between group sizes.

The non-claim expense components incorporated into the proposed premium rates as a percentage of gross premiums are as follows:

	GF POS
	Plans
Administration	3.2%
Commission	0.0%
Premium Tax / Assessment	2.6%
Total	5.8%
Target Loss Ratio	88.0%
Pre-Tax Profit	6.2%
State Income Taxes	0.4%
Federal Income Taxes	2.1%
Projected Profit/Contribution to Surplus After	
Taxes	3.7%

This reflects an 88.0% target loss ratio. Actual projected profit after taxes is 3.7%.

## FOIL Protection Requested

We are requesting FOIL protection for the following parts of this filing:

- 1. Actuarial Memorandum
- 2. Exhibit I: Annual Increases
- 3. Exhibit II: Rate Manual
- 4. Exhibit III: Rate Development
- 5. Exhibit IV: Standardized Premium Calculation
- 6. Supplemental Exhibits One Through Seven

Each of the aforementioned pages includes the following note: "CONFIDENTIAL – FOIL PROTECTION REQUESTED".

#### EXHIBIT 1: GENERAL INFORMATION ABOUT THE RATE ADJUSTMENT SUBMISSION

					✓ For Profit	
Α.	Insurer Information:	Oxford Health Plans (NY), Inc. / Oxford Company submitting the rate adjustment request	Health Insurance, Inc.	HMO / Article 42	Non Profit	95479 / 78026 Company NAIC Code
				rype of mourer		Company NAIC Code
		48 Monroe Turnpike, Trumbull, CT 06614				
		Company mailing address				
В.	Contact Person:	Rate filing contact person name, title		Contact phone number		Contact Email address
C.	Actuarial Contact (If different from above):					
	, , ,	Actuary name, title		Actuary phone number		Actuary Email address
D.	New Rate Information (See Note #1):	February 15, 2012 through November 1	4, 2013		1/1/2012	XFRD-127318621 / XFRD-127318641
		New rate applicability period	· · · · · · · · · · · · · · · · · · ·	New rate effective date		SERFF Tracking Number
E.	Market segments included in filing (e.g., La Proprietors, Individual, Healthy NY, Medica		Individual			
F.	Provide responses for the following question	ons:		Response		
	1. Does this filing include any revision to cont See note (2).	tract language that is not yet approved?	No			
	<ol><li>Are there any rate filings submitted and no affect the rate tables included in this rate fi</li></ol>		No			
	<ol> <li>Have the initial notices already been sent t affected by this rate submission? Indicate initial notice and the mailing date when the</li> </ol>	what cohort of policyholders received the	Yes, individual Grandfathered POS po	licyholders and contrac	t holders with	renewal dates in
	Ū.		calendar year 2012			
	<ol> <li>Have all the required exhibits been submit exhibit is not applicable, has an explanatio</li> </ol>					
	applicable?	· ·	Yes			

#### Notes:

- (1) It is recommended that a rate filing application subject to §3231(e)(1) or §4308(c) of the New York Insurance Law be submitted at least 150 days before the proposed effective date. The Department reserves the right to reject any rate submission that has not been submitted at least 120 days prior to the proposed effective date.
- (2) A rate adjustment filing submitted pursuant to §3231(e)(1) or §4308(c) of the New York Insurance Law should <u>not</u> include any revision to existing contract language or include new contract language. Any rate filing in connection with a form filing, a new form or a revision to an existing form, must be a separate filing from the rate adjustment filing.

Use the following SERFF filing types for rate adjustment filings:

- \* For a rate adjustment filing pursuant to §3231(e)(1): Rate Adjustment pursuant to §3231(e)(1)
- \* For a rate adjustment filing pursuant to §4308(c): Rate Adjustment pursuant to §4308(c)
- \* For all other prior approval filings: Normal Pre-Approval
- (3) §3231(e)(1) and §4308(c) of the New York Insurance Law require that the initial notice to policyholders/subscribers/contract holders be sent on or before the date the rate adjustment application is submitted to the Insurance Department.

#### **EXHIBIT 1: GENERAL INFORMATION ABOUT THE RATE ADJUSTMENT SUBMISSION**

					✓ For Profit	
Α.	Insurer Information:	Oxford Health Plans (NY), Inc. / Oxford	Health Insurance, Inc.	HMO / Article 42	Non Profit	95479 / 78026
		Company submitting the rate adjustment request		Type of insurer		Company NAIC Code
		48 Monroe Turnpike, Trumbull, CT 06614				
		Company mailing address				
В.	Contact Person:	REDACTED		REDACTED		REDACTED
		Rate filing contact person name, title		Contact phone number		Contact Email address
C.	Actuarial Contact (If different from above):					
		Actuary name, title		Actuary phone number		Actuary Email address
						XFRD-127318621 /
D.	New Rate Information (See Note #1):	February 15, 2012 through November 1	4, 2013		1/1/2012	XFRD-127318641
		New rate applicability period		New rate effective date		SERFF Tracking Number
E.	Market segments included in filing (e.g., La Proprietors, Individual, Healthy NY, Medica	•	Individual			
F.	Provide responses for the following question	ons:		Response		
1	. Does this filing include any revision to cont See note (2).	ract language that is not yet approved?	No			
2	Are there any rate filings submitted and no affect the rate tables included in this rate file	, , , , , , , , , , , , , , , , , , , ,	No			
3	Have the initial notices already been sent t affected by this rate submission? Indicate initial notice and the mailing date when the	what cohort of policyholders received the	Yes, individual Grandfathered POS po	licyholders and contrac	t holders with I	renewal dates in
4	<ul> <li>Have all the required exhibits been submiti exhibit is not applicable, has an explanatio applicable?</li> </ul>		calendar year 2012 Yes			

#### Notes:

- (1) It is recommended that a rate filing application subject to §3231(e)(1) or §4308(c) of the New York Insurance Law be submitted at least 150 days before the proposed effective date. The Department reserves the right to reject any rate submission that has not been submitted at least 120 days prior to the proposed effective date.
- (2) A rate adjustment filing submitted pursuant to §3231(e)(1) or §4308(c) of the New York Insurance Law should <u>not</u> include any revision to existing contract language or include new contract language. Any rate filing in connection with a form filing, a new form or a revision to an existing form, must be a separate filing from the rate adjustment filing.

Use the following SERFF filing types for rate adjustment filings:

- \* For a rate adjustment filing pursuant to §3231(e)(1): Rate Adjustment pursuant to §3231(e)(1)
- \* For a rate adjustment filing pursuant to §4308(c): Rate Adjustment pursuant to §4308(c)
- \* For all other prior approval filings: Normal Pre-Approval
- (3) §3231(e)(1) and §4308(c) of the New York Insurance Law require that the initial notice to policyholders/subscribers/contract holders be sent on or before the date the rate adjustment application is submitted to the Insurance Department.

#### **EXHIBIT 2: FOIL EXEMPTION REQUEST**

Instructions:

- 1. A request that the New York State Insurance Department ("Department") exempt from public disclosure any information included in this submission, pursuant to New York Public Officers Law § 87(2)(d) (the "Trade Secret/Competitive Injury Exemption"), must be made by completing this exhibit.
- <sup>2.</sup> A request that the Department apply the Trade Secret/Competitive Injury Exemption to any information contained in this submission that is not included in this exhibit may not be honored by the Department.
- 3. A request that the Department apply the Trade Secret/Competitive Injury Exemption to any information included in this submission must be accompanied by a written statement of necessity that:
  - (a) identifies the specific parts of the submission for which the Company believes the Trade Secret/Competitive Injury Exemption should be applied;
  - (b) specifies the reasons why the submission, or parts thereof, should be exempt from disclosure pursuant to the Trade Secret/Competitive Injury Exemption; and
  - (c) where applicable, indicates where redactions would suffice to protect the exempt information.
- 4. In light of the open government purpose underlying FOIL, the Department favors redacting portions of documents, and disclosing the balance of such documents, as opposed to withholding documents in their entirety, where such redactions will suffice to protect the exempt information. Therefore, the Company should submit to the Department both the original document and a redacted version of the original document, which omits or blocks the information it wishes to exempt from disclosure. (The Department will accept the redacted version of the original document within one week after original filing was submitted.)

A. Insurer Information:	Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.	95479 / 78026	XFRD-127318621 / XFRD-127318641
	Company submitting the rate adjustment request	Company NAIC Code	SERFF tracking number

Name, title	Phone number	Email address
48 Monroe Turnpike, Trumbull, CT 06614		
Mailing address		Fax number

- C. List all documents, exhibits, and attachments separately, including the file names of computer files that are included with the application. Please indicate with an asterisk (\*) those documents that you believe contain information subject to the Trade Secret/Competitive Injury Exemption. Any document without an asterisk will be deemed to be a public document.
- 1 Checklist-Community Rated Medical Renewal Rate Review (Ind GF POS Checklist 2012.pdf)
- 2 \* Statement of Necessity (FOIL Statement of Necessity.pdf \*)
- 3 \* Actuarial Memorandum (Ind GF POS Actuarial Memorandum 2012.pdf \*)
- 4 Notice of Proposed Rate Adjustment (2012 Oxford NY Individual GF POS Initial Notice.pdf, 2012 Oxford NY Individual GF POS Second Notice.pdf)
- 5 Cover Letter (Ind GF POS Cover Letter 2012.pdf)
- 6 Certification (Ind GF POS Actuarial Certification 2012.pdf)
- 7 \* Section I Supporting Exhibits (Exhibit I Ind GF POS Annual Increases.pdf \*, Exhibit II Ind GF POS Rate Manual 2012.pdf \*, Exhibit III Ind GF POS Rate Development.pdf \*, Exhibit IV Ind GF POS Standardized Premium.pdf \*)
- 8 \* Supplemental Exhibits 1-7 (Supplemental Exhibit 1 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 2 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 3 Oxford Ind GF POS 2012.pdf, Supplemental Exhibit 4 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 5 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 6 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 6 Oxford Ind GF POS 2012.pdf, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.pdf \*)
- 9 \* Narrative Summary (2012 Oxford NY Individual GF POS Narrative Summary.pdf \*)
- D. Provide a separate list of all documents, exhibits, and attachments, of which a portion has been redacted, including the file names of computer files that are included with the application. The unredacted portion(s) of the redacted documents may be deemed to be public.
- 1 \* Section I Supporting Exhibits (Exhibit II Ind GF POS Rate Manual 2012 Redacted.pdf \*)
- 2 \* Supplemental Exhibits 1-7 (Supplemental Exhibit 1 Oxford IND GF POS 2012 REDACTED.pdf \*, Supplemental Exhibit 2 Oxford IND GF POS 2012 REDACTED.pdf \*, Supplemental Exhibit 4 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 4 Oxford IND GF POS 2012 REDACTED.pdf \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 5 Oxford IND GF POS 2012 REDACTED.sds \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*, Supplemental Exhibit 7 Oxford IND GF POS 2012 REDACTED.sdf \*)
- 3 \* Narrative Summary (2012 Oxford NY Individual GF POS Narrative Summary REDACTED.pdf \*)
- E. Statement of necessity as discussed in Instructions # 3, above. Please see attached document: FOIL Statement of Necessity

#### **EXHIBIT 2: FOIL EXEMPTION REQUEST**

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  - (c) where applicable, indicates where redactions would suffice to protect the exempt information.
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Α.	Insurer Information:	Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.	95479 / 78026	XFRD-127318621 / XFRD-127318641
		Company submitting the rate adjustment request	Company NAIC Code	SERFF tracking number
_				
в.	FOIL Contact Person:	REDACTED	REDACTED	REDACTED
		Name, title	Phone number	Email address
		48 Monroe Turnpike, Trumbull, CT 06614		REDACTED
		Mailing address		Fax number

- C. List all documents, exhibits, and attachments separately, including the file names of computer files that are included with the application. Please indicate with an asterisk (\*) those documents that you believe contain information subject to the Trade Secret/Competitive Injury Exemption. Any document without an asterisk will be deemed to be a public document.
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- 2 \* Statement of Necessity (FOIL Statement of Necessity.pdf \*)
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- 7 \* Section I Supporting Exhibits (Exhibit I Ind GF POS Annual Increases.pdf \*, Exhibit II Ind GF POS Rate Manual 2012.pdf \*, Exhibit III Ind GF POS Rate Development.pdf \*, Exhibit IV Ind GF POS Standardized Premium.pdf \*)
- 8 \* Supplemental Exhibits 1-7 (Supplemental Exhibit 1 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 2 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 3 Oxford Ind GF POS 2012.pdf, Supplemental Exhibit 4 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 5 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 6 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 6 Oxford Ind GF POS 2012.pdf, Supplemental Exhibit 7 Oxford Ind GF POS 2012.pdf \*, Supplemental Exhibit 7 Oxford Ind GF POS 2012.xls \*, Supplemental Exhibit 6 Oxford Ind GF POS 2012.pdf, Supplemental Exhibit 7 Oxford Ind GF POS 2012.pdf \*)
- 9 \* Narrative Summary (2012 Oxford NY Individual GF POS Narrative Summary.pdf \*)
- D. Provide a separate list of all documents, exhibits, and attachments, of which a portion has been redacted, including the file names of computer files that are included with the application. The unredacted portion(s) of the redacted documents may be deemed to be public.
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#### CONFIDENTIAL - FOIL PROTECTION REQUESTED

#### Oxford Health Plans (NY), Inc. Oxford Health Insurance, Inc. New York Individual Grandfathered POS Plans Requested Rate Changes – Effective Calendar Year 2012

#### **Rate Component Overview**

\* The main components of a premium rate are medical costs and administrative expenses. A small portion of the premium rate is also projected to be profit. The costs of medical services are usually the main portion of a rate. Medical costs are accounted for in the minimum loss ratio (MLR). MLR is the percentage (%) of the premiums paid toward medical costs. Under New York state law, the MLR must be at least 82% of the premium charged. This means that at least 82 cents of each premium dollar is to be paid toward medical costs.

Administrative expenses include, among other things,

- taxes and other fees,
- maintenance and upgrading of systems to comply with legal requirements (e.g., HIPAA, federal health care reform mandates),
- costs for consumer education and decision support tools/processes, promotion of wellness, programs for managing chronic and complex medical conditions, maintaining the provider network as well as measuring quality and efficiency of providers, and operating costs of consumer, employer, broker and provider web portals, and
- employee costs for items such as processing requests for services, claims, correspondence and appeals, conducting medical reviews, and providing customer service.

When deciding whether to seek a premium rate increase or decrease, we review claims data and expenses to determine what the expected costs and expenses will be for a future period.

#### **Current Rate Increase Components**

We are requesting rate increases related to medical cost trends for the products that appear in Chart 1. If approved, the increases will be added to the 2011 premium rate. Chart 1 shows the requested increases by renewal date. The new rates will apply to all individuals that renew or enroll during the calendar year of 2012.

Product	Renewal Date	Number of Impacted Subscribers	Estimated Total Trend Increase (Medical and Pharmacy) Over 2011 Premium (%)
Grandfathered POS	January 2012	206	17.0%
Grandfathered POS	February 2012	78	17.3%
Grandfathered POS	March 2012	95	17.5%
Grandfathered POS	April 2012	159	17.7%
Grandfathered POS	May 2012	138	18.0%
Grandfathered POS	June 2012	157	18.2%

#### CHART 1: Impact of Rate Request

Grandfathered POS	July 2012	179	19.6%
Grandfathered POS	August 2012	131	19.6%
Grandfathered POS	September 2012	135	19.6%
Grandfathered POS	October 2012	171	19.6%
Grandfathered POS	November 2012	160	19.6%
Grandfathered POS	December 2012	156	19.6%

## CONFIDENTIAL – FOIL PROTECTION REQUESTED

- The rate filing is seeking an increase related to increasing medical costs. Medical costs are the single largest component of the premium dollar and a component that has been rising significantly year over year. Reasons for rising costs include advancements in procedures, development of new pharmaceuticals and medical devices, increasing medical costs of a population that is aging and increasingly living with chronic conditions such as obesity and diabetes, and increased negotiated unit cost rates with our participating (network) providers (driven in part by insufficient reimbursement to those providers for those covered under Government health insurance programs and by providing uncompensated care), as well as increased charges for services by non-participating (out-of-network) providers.
- The medical cost component may also be impacted by changes to the population covered under the product. A part of the medical costs include a pooling mechanism established under New York Insurance Regulation 146 which attempts to equalize risk within the New York small group and individual markets. This requires carriers with fewer high-cost claimants to pay into the pool while carriers with more high-cost claimants receive funds from the pool. We are projecting a slight change in our Regulation 146 amount for Oxford Health Plans (NY), Inc.'s individual products in 2012 due to a projected increase in high cost claimants for the individuals covered under this entity relative to estimated industry averages.
- The requested rate changes result in a projected loss ratio greater than or equal to the minimum allowed under state law.

#### Additional Benefit Changes for 2012 Plans

We do not have any benefit changes on file with the New York State Insurance Department (NYSID). In the event that benefit changes (e.g., benefit mandate) are made to our individual product prior to your 2012 renewal, those changes may also impact your final premium rates.

#### Final Rate Increase

Please be aware that your final renewal rate increase for 2012 may be different than the percentages listed in Chart 1. The Superintendent of Insurance may approve (as requested), modify or deny the proposed rate adjustment. Your final rate will include the rate adjustment approved by the NYSID as well as any changes resulting from the benefit plan design chosen.

#### Oxford Health Plans (NY), Inc. Oxford Health Insurance, Inc. New York Individual Grandfathered POS Plans Requested Rate Changes – Effective Calendar Year 2012

#### **Rate Component Overview**

\* The main components of a premium rate are medical costs and administrative expenses. A small portion of the premium rate is also projected to be profit. The costs of medical services are usually the main portion of a rate. Medical costs are accounted for in the minimum loss ratio (MLR). MLR is the percentage (%) of the premiums paid toward medical costs. Under New York state law, the MLR must be at least 82% of the premium charged. This means that at least 82 cents of each premium dollar is to be paid toward medical costs.

Administrative expenses include, among other things,

- taxes and other fees,
- maintenance and upgrading of systems to comply with legal requirements (e.g., HIPAA, federal health care reform mandates),
- costs for consumer education and decision support tools/processes, promotion of wellness, programs for managing chronic and complex medical conditions, maintaining the provider network as well as measuring quality and efficiency of providers, and operating costs of consumer, employer, broker and provider web portals, and
- employee costs for items such as processing requests for services, claims, correspondence and appeals, conducting medical reviews, and providing customer service.

When deciding whether to seek a premium rate increase or decrease, we review claims data and expenses to determine what the expected costs and expenses will be for a future period.

#### **Current Rate Increase Components**

We are requesting rate increases related to medical cost trends for the products that appear in Chart 1. If approved, the increases will be added to the 2011 premium rate. Chart 1 shows the requested increases by renewal date. The new rates will apply to all individuals that renew or enroll during the calendar year of 2012.

#### CHART 1: Impact of Rate Request

Product	Renewal Date	Estimated Total Trend Increase (Medical and Pharmacy) Over 2011 Premium (%)
Grandfathered POS	January 2012	17.0%
Grandfathered POS	February 2012	17.3%
Grandfathered POS	March 2012	17.5%
Grandfathered POS	April 2012	17.7%
Grandfathered POS	May 2012	18.0%
Grandfathered POS	June 2012	18.2%

Grandfathered POS	July 2012	19.6%
Grandfathered POS	August 2012	19.6%
Grandfathered POS	September 2012	19.6%
Grandfathered POS	October 2012	19.6%
Grandfathered POS	November 2012	19.6%
Grandfathered POS	December 2012	19.6%

- The rate filing is seeking an increase related to increasing medical costs. Medical costs are the single largest component of the premium dollar and a component that has been rising significantly year over year. Reasons for rising costs include advancements in procedures, development of new pharmaceuticals and medical devices, increasing medical costs of a population that is aging and increasingly living with chronic conditions such as obesity and diabetes, and increased negotiated unit cost rates with our participating (network) providers (driven in part by insufficient reimbursement to those providers for those covered under Government health insurance programs and by providing uncompensated care), as well as increased charges for services by non-participating (out-of-network) providers.
- The medical cost component may also be impacted by changes to the population covered under the product. A part of the medical costs include a pooling mechanism established under New York Insurance Regulation 146 which attempts to equalize risk within the New York small group and individual markets. This requires carriers with fewer high-cost claimants to pay into the pool while carriers with more high-cost claimants receive funds from the pool. We are projecting a slight change in our Regulation 146 amount for Oxford Health Plans (NY), Inc.'s individual products in 2012 due to a projected increase in high cost claimants for the individuals covered under this entity relative to estimated industry averages.
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#### Additional Benefit Changes for 2012 Plans

We do not have any benefit changes on file with the New York State Insurance Department (NYSID). In the event that benefit changes (e.g., benefit mandate) are made to our individual product prior to your 2012 renewal, those changes may also impact your final premium rates.

#### Final Rate Increase

Please be aware that your final renewal rate increase for 2012 may be different than the percentages listed in Chart 1. The Superintendent of Insurance may approve (as requested), modify or deny the proposed rate adjustment. Your final rate will include the rate adjustment approved by the NYSID as well as any changes resulting from the benefit plan design chosen.

## **EXHIBIT 3: NARRATIVE SUMMARY**

 Company
 Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

 NAIC Code:
 95479 / 78026

 SERFF Tracking #:
 XFRD-127318621 / XFRD-127318641

Submit a Narrative Summary explaining the reason(s) for the proposed rate adjustment. The purpose of this Narrative Summary is to provide a written explanation to the company's policyholders to help them to understand the reason(s) why a rate increase is needed.

- The Narrative Summary will be a public document and will be posted on the Department's website and furnished by the Department to the public upon request.
- It is strongly encouraged that the company submit the Narrative Summary to the Department ten (10) days before submitting a rate adjustment application.
- It is suggested that once reviewed by the Department, the company post the Narrative Summary on its website. Any changes made to the Narrative Summary subsequent to the posting are required to be submitted to the Department.
- The Narrative Summary should include, but not be limited to, the following information:
  - 1) The name of the company submitting the rate adjustment request.
  - 2) A summary of the proposed rate adjustments, which can be a range as long as the range is consistent with the range stated in the initial notice to policyholders for the various products, and rating region.
  - 3) A description of which policyholders are affected by this rate adjustment application. The rate adjustment may only affect certain policyholders in a market segment (e.g., Small Group), or with certain products (indicate the "street name" of the products affected), or only a certain renewal cohort (e.g., policyholders renewing mm/dd/yyyy – mm/dd/yyyy).
  - 4) The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).
  - 5) The effective date of the proposed rate adjustments and an indication of when the rate change would affect policyholders. For example:
    - (a) For a non-guaranteed rate structure: All policyholders will receive the rate adjustment on mm/dd/yyyy.
    - (b) For a rate structure with a 12 month rate guarantee: A policyholder will receive the rate adjustment on the policyholder's next anniversary on or after mm/dd/yyyy.
  - 6) The number of policyholders/members affected by the proposed rate adjustment(s); aggregated across all market segments and products affected by the rate adjustments submission.
  - 7) An explanation, in plain-language, as to why it is necessary to request such rate changes. As appropriate, a separate explanation should be provided for each market segment. Where the rate increases are not the same for each product type within a market segment, the company should provide a separate explanation for each such product type.
- Each page of the Narrative Summary should be numbered (i.e., [page] of [pages]).

### EXHIBIT 4: SUMMARY OF PROPOSED PERCENTAGE RATE CHANGE TO EXISTING RATE

		=> Use this Exhibit for the policy forms/products included in the rate adjustment submission.		
Oxford Health Plans (NY), Ir Company submitting the rate adjus	nc. / Oxford Health Insurance, Inc.	Submit separate exhibits by market segment such as Large Group, Small Group, Sole Proprietor, Individual, etc. If the proposed percentage rate change for Sole Proprietor is different from Small Group, then a separate market segment of Sole Proprietor is to be reported. Submit separate exhibits by rating region if the rate changes differ by rating region.		
		Submit separate exhibits for each rolling rate table of a rolling rate structure.		
95479 / 78026		=> This form must be submitted as an Excel file, even if a version is submitted as a PDF file.		
Company NAIC Code		=> The proposed percentage rate change reflects the expected change in premium rate that would apply to the contract holder on that contract holder's next rate change date for each contract holder with the indicated base medical plan.		
XFRD-127318621 / XFRD-1 SERFF tracking number	27318641	=> The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).		
		=> If one policy form is used for more than one products, then a separate row should be entered for each policy form/product name/product street name combination.		
		The format of this exhibit is discussed below and should be tailored to the specific rate filing submission. Extend the worksheet to add more rows or tabs as needed.		
A. BASE MEDICAL PLAN				
Market Segment:	Individual	=> Provide a list of proposed rate changes for each base medical plan type, by product name/street name.		
Rating Region:	<u>All</u>	<ul> <li>The "proposed rate change" is just for the base medical product, excluding the impact of any riders.</li> <li>Lowest should be the smallest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.</li> <li>Highest should be the largest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.</li> <li>The weighted average should reflect the average using the distribution of contracts within each base medical product; the impact of riders is not included.</li> </ul>		

Non Rolling Rate Product						
				Proposed	d Percentage Rat	te Change
Policy Form #	Product Name	Product Street Name	Effective Date of New Rate	Lowest	Highest	Weighted Avg

### Rolling Rate Product

				Proposed	I Percentage Ra	te Change
Policy Form #	Product Name	Product Street Name	Effective Period of New Rolling Rate *	Lowest	Highest	Weighted Avg
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS				
			January 2012	17.0%	17.0%	17.0%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	February 2012	17.3%	17.3%	17.3%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	March 2012	17.5%	17.5%	17.5%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	April 2012	17.7%	17.7%	17.7%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	May 2012	18.0%	18.0%	18.0%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	June 2012	18.2%	18.2%	18.2%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	July 2012	19.6%	19.6%	19.6%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	August 2012	19.6%	19.6%	19.6%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	September 2012	19.6%	19.6%	19.6%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	October 2012	19.6%	19.6%	19.6%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	November 2012	19.6%	19.6%	19.6%
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	December 2012	19.6%	19.6%	19.6%

\* The effective period of a new rolling rate may vary depending on the rolling structure (e.g., "January - March 2012" for a quarterly rolling rate structure.)

### B. DRUG RIDERS

Market Segment:	Individual	=> Provide a list of proposed rate changes f => The "proposed percentage rate change	U U			dical product and
Rating Region:	All	excludes the impact of the base medical				·
		The lowest, highest, and weighted avera => This is for the traditional drug riders, but				
Non Rolling Rate Product						
Non Rolling Rate Product				Proposed	Percentage Rat	te Change
Non Rolling Rate Product Drug Rider	Base Medical Policy Form #	Base Medical Product Name	Effective Date of New Rate	Proposed Lowest	Percentage Rat	te Change Weighted Avg

				Proposed	Percentage Rat	e Change
			Effective Period of New			
Drug Rider	Base Medical Policy Form #	Base Medical Product Name	Rolling Rate *	Lowest	Highest	Weighted Avg

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Net	etwork CY 2012	
Project Name/Number:	/		

Project Name/Number:

Attachment "Supplemental Exhibit 4 Oxford Ind GF POS 2012.xls" is not a PDF document and cannot be reproduced here.

### EXHIBIT 4: SUMMARY OF PROPOSED PERCENTAGE RATE CHANGE TO EXISTING RATE

		=> Use this Exhibit for the policy forms/products included in the rate adjustment submission.	
Oxford Health Plans (NY), Ir Company submitting the rate adjus	nc. / Oxford Health Insurance, Inc.	Submit separate exhibits by market segment such as Large Group, Small Group, Sole Proprietor, Individual, etc. If the proposed percentage rate change for Sole Proprietor is different from Small Group, then a separate market segment of Sole Proprietor is to be reported. Submit separate exhibits by rating region if the rate changes differ by rating region.	
		Submit separate exhibits for each rolling rate table of a rolling rate structure.	
95479 / 78026		=> This form must be submitted as an Excel file, even if a version is submitted as a PDF file.	
Company NAIC Code		The proposed percentage rate change reflects the expected change in premium rate that would apply to the contract holder on that contract holder's next rate change date for each contract holder with the indicated base medical plan.	
XFRD-127318621 / XFRD-1 SERFF tracking number	27318641	=> The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).	
		If one policy form is used for more than one products, then a separate row should be entered for each policy form/product name/product street name combination.	
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Rating Region:	<u>All</u>	<ul> <li>&gt; The "proposed rate change" is just for the base medical product, excluding the impact of any riders.</li> <li>Lowest should be the smallest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.</li> <li>Highest should be the largest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.</li> <li>The weighted average should reflect the average using the distribution of contracts within each base medical product; the impact of riders is not included.</li> </ul>	

Non Rolling Rate Product						
				Proposed	d Percentage Rat	te Change
Policy Form #	Product Name	Product Street Name	Effective Date of New Rate	Lowest	Highest	Weighted Avg

### Rolling Rate Product

				Proposed	d Percentage Rat	te Change
			Effective Period of New			
Policy Form #	Product Name	Product Street Name	Rolling Rate *	Lowest	Highest	Weighted Avg
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	January 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	February 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	March 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	April 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	May 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	June 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	July 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	August 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	September 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	October 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	November 2012	REDACTED	REDACTED	REDACTED
OHPNY 93 3 (IC)	Individual Grandfathered POS	Individual Grandfathered POS	December 2012	REDACTED	REDACTED	REDACTED

\* The effective period of a new rolling rate may vary depending on the rolling structure (e.g., "January - March 2012" for a quarterly rolling rate structure.)

### B. DRUG RIDERS

Market Segment:	Individual	=> Provide a list of proposed rate changes for drug riders available with base medical products.				
Rating Region:	All	The "proposed percentage rate change" is just for the drug riders available with the indicated base medical product and excludes the impact of the base medical plan rates and non-drug riders.				
Non Rolling Rate Product		The lowest, highest, and weighted average => This is for the traditional drug riders, but it				
			-	Proposed	Percentage Ra	ate Change
Drug Rider	Base Medical Policy Form #	Base Medical Product Name	Effective Date of New Rate	Lowest	Highest	Weighted Avg
<u> </u>						

Rolling	g Rate Product						
					Proposed	Percentage Ra	te Change
				Effective Period of New			
	Drug Rider	Base Medical Policy Form #	Base Medical Product Name	Rolling Rate *	Lowest	Highest	Weighted Avg

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Net	etwork CY 2012	
Project Name/Number:	/		

Project Name/Number:

Attachment "Supplemental Exhibit 4 Oxford Ind GF POS 2012 REDACTED.xls" is not a PDF document and cannot be reproduced here.

### EXHIBIT 5: DISTRIBUTION OF CONTRACTS AFFECTED BY PROPOSED RATE ADJUSTMENTS

### Company Name: Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

NAIC Code: <u>95479 / 78026</u>

SERFF Tracking #: XFRD-127318621 / XFRD-127318641

#### Instructions:

1) The percentage rate change reported in Sections A and B reflect the impact of all riders that apply to the contracts. The percentage rate change reflects the expected change in premium that would apply to the contract holder on that contract holder's next rate change date.

2) The distribution is by number of contracts or number of members. The Company should indicate which basis, either number of contracts or number of members, is used in this Exhibit.

- 3) The Weighted Average Percentage should be developed based on the distribution of contracts or members for that market segment/product and for the market segment in total.
- 4) The distribution table should be grouped by market segment (e.g., Large Group, Small Group, Individual, Sole Proprietor, Healthy NY). If the proposed percentage rate change for Sole Proprietor is different from Small Group, then a separate market segment of Sole Proprietor is to be reported. Use the drop down list for entries of Market Segment or make your own entry.

5) Under each market segment, the table should provide the distribution by broad product type (e.g., HMO, POS, EPO, PPO, Indemnity, High Deductible/Consumer Driven, Medicare Supplement, etc.).

- 6) In Section A, provide the distribution of contracts or members affected by proposed rate change for all non-rolling rate contracts by market segment/product.
- 7) In Section B, provide distribution information for each rolling rate cohort of a rolling rate structure contract affected by this rate submission (e.g., by quarter of renewal for a quarterly rolling rate structure).

8) Edit the worksheet to add more rows as needed.

9) This exhibit must be submitted as an Excel file, even if a version is submitted as a PDF file.

### A. FOR A NON-ROLLING RATE STRUCTURE -- Distribution of Non Rolling Rate Contracts by Proposed Rate Adjustment

				Weighted	Total # of (*) as of				Numb	er of (*) with Prope	osed Percentage I	Rate Change at Re	enewal			
#	Market Segment	Rating Region	Product	Avg %	mm/dd/yyyy	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
															ſ ,	
	Market Segmer	nt Total:														

### B. FOR A ROLLING RATE STRUCTURE - Distribution of Rolling Rate Contracts by Proposed Rate Adjustment by Each Rolling Rate Cohort

### Effective Period of New Rolling Rate\*: 1/1/2012 - 1/31/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	17.0%	206	0	0	0	0	0	206	0	0	0	0	0
	Market Segmen	t Total:		17.0%	206	0	0	0	0	0	206	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 2/1/2012 - 2/29/2012

				Mainhead	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Weighted Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	17.3%	78	0	0	0	0	0	78	0	0	0	0	0
	Market Segmer	nt Total:		17.3%	78	0	0	0	0	0	78	0	0	0	0	0

#### Effective Period of New Rolling Rate\*: 3/1/2012 - 3/31/2012

				Weighted	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ige Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	17.5%	95	0	0	0	0	0	95	0	0	0	0	0
	Market Segmer	nt Total:		17.5%	95	0	0	0	0	0	95	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 4/1/2012 - 4/30/2012

				Weighted	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ige Rate Change a	it Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	17.7%	159	0	0	0	0	0	159	0	0	0	0	0
	Market Segmen	nt Total:		17.7%	159	0	0	0	0	0	159	0	0	0	0	0

#### Effective Period of New Rolling Rate\*: 5/1/2012 - 5/31/2012

					Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
;	# Ma	arket Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Inc	dividual	All	Grandfathered POS	18.0%	138	0	0	0	0	0	138	0	0	0	0	0
	Ma	arket Segmen	it Total:		18.0%	138	0	0	0	0	0	138	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 6/1/2012 - 6/30/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	18.2%	157	0	0	0	0	0	157	0	0	0	0	0
	Market Segmer	nt Total:		18.2%	157	0	0	0	0	0	157	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 7/1/2012 - 7/31/2012

				Weighted	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ge Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	19.6%	179	0	0	0	0	0	179	0	0	0	0	0
	Market Segmen	nt Total:		19.6%	179	0	0	0	0	0	179	0	0	0	0	0

### EXHIBIT 5: DISTRIBUTION OF CONTRACTS AFFECTED BY PROPOSED RATE ADJUSTMENTS

Company Name: Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

NAIC Code:	95479 / 78026

SERFF Tracking #: XFRD-127318621 / XFRD-127318641 Effective Period of New Rolling Rate\*: 8/1/2012 - 8/31/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual All		Grandfathered POS	19.6%	131	0	0	0	0	0	131	0	0	0	0	0
	Market Segment Total:			19.6%	131	0	0	0	0	0	131	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 9/1/2012 - 9/30/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	19.6%	135	0	0	0	0	0	135	0	0	0	0	0
	Market Segmen	t Total:		19.6%	135	0	0	0	0	0	135	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 10/1/2012 - 10/31/2012

				Weighted	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	19.6%	171	0	0	0	0	0	171	0	0	0	0	0
	Market Segmen	nt Total:		19.6%	171	0	0	0	0	0	171	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 11/1/2012 - 11/30/2012

EII	ective Feriou of F	New Rolling Rate . 11/1/2012 - 11/30/2012														
					Total # of											
				Weighted	Contracts as of				Number of	Contracts with P	roposed Percenta	ige Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	19.6%	160	0	0	0	0	0	160	0	0	0	0	0
	Market Segmen	it Total:		19.6%	160	0	0	0	0	0	160	0	0	0	0	0

### Effective Period of New Rolling Rate\*: 12/1/2012 - 12/31/2012

					Weighted	Total # of Contracts as of				Number o	f Contracts with P	roposed Percenta	ge Rate Change a	it Renewal			
#	Mark	et Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Indiv	ridual /	All	Grandfathered POS	19.6%	156	0	0	0	0	0	156	0	0	0	0	0
	Mark	ket Segment	t Total:		19.6%	156	0	0	0	0	0	156	0	0	0	0	0

\* The effective period of a new rolling rate may vary depending on the rolling structure (e.g., "01/01/2012 - 03/31/2012" for a quarterly rolling rate structure.) Use the same format to provide the same information for each rolling rate cohort under each market segment.

(\*) Indicate weighted average base used: Contracts or Members

SERFF Tracking Number:	XFRD-127318641	State:	New York
Filing Company:	Oxford Health Insurance, Inc.	State Tracking Number:	2011070122
Company Tracking Number:			
TOI:	H15I Individual Health -	Sub-TOI:	H15I.001 Health - Hospital/Surgical/Medical
	Hospital/Surgical/Medical Expense		Expense
Product Name:	Oxford Individual Grandfathered POS Out-of-Net	etwork CY 2012	
Project Name/Number:	/		

Project Name/Number:

Attachment "Supplemental Exhibit 5 Oxford Ind GF POS 2012.xls" is not a PDF document and cannot be reproduced here.

### EXHIBIT 5: DISTRIBUTION OF CONTRACTS AFFECTED BY PROPOSED RATE ADJUSTMENTS

### Company Name: Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

NAIC Code: <u>95479 / 78026</u>

SERFF Tracking #: XFRD-127318621 / XFRD-127318641

#### Instructions:

1) The percentage rate change reported in Sections A and B reflect the impact of all riders that apply to the contracts. The percentage rate change reflects the expected change in premium that would apply to the contract holder on that contract holder's next rate change date.

2) The distribution is by number of contracts or number of members. The Company should indicate which basis, either number of contracts or number of members, is used in this Exhibit.

- 3) The Weighted Average Percentage should be developed based on the distribution of contracts or members for that market segment/product and for the market segment in total.
- 4) The distribution table should be grouped by market segment (e.g., Large Group, Small Group, Individual, Sole Proprietor, Healthy NY). If the proposed percentage rate change for Sole Proprietor is different from Small Group, then a separate market segment of Sole Proprietor is to be reported. Use the drop down list for entries of Market Segment or make your own entry.

5) Under each market segment, the table should provide the distribution by broad product type (e.g., HMO, POS, EPO, PPO, Indemnity, High Deductible/Consumer Driven, Medicare Supplement, etc.).

- 6) In Section A, provide the distribution of contracts or members affected by proposed rate change for all non-rolling rate contracts by market segment/product.
- 7) In Section B, provide distribution information for each rolling rate cohort of a rolling rate structure contract affected by this rate submission (e.g., by quarter of renewal for a quarterly rolling rate structure).

8) Edit the worksheet to add more rows as needed.

9) This exhibit must be submitted as an Excel file, even if a version is submitted as a PDF file.

### A. FOR A NON-ROLLING RATE STRUCTURE -- Distribution of Non Rolling Rate Contracts by Proposed Rate Adjustment

				Weighted	Total # of (*) as of				Numb	er of (*) with Prope	osed Percentage I	Rate Change at Re	enewal			
#	Market Segment	Rating Region	Product	Avg %	mm/dd/yyyy	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
															ſ ,	
	Market Segmer	nt Total:														

### B. FOR A ROLLING RATE STRUCTURE - Distribution of Rolling Rate Contracts by Proposed Rate Adjustment by Each Rolling Rate Cohort

### Effective Period of New Rolling Rate\*: 1/1/2012 - 1/31/2012

				Malaka d	Total # of Contracts as of				Number of	Contracts with P	oposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Weighted Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%			15.0% - 19.9%					50.0% or higher
	Individual	All	Grandfathered POS F	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segmen	t Total:	F	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### Effective Period of New Rolling Rate\*: 2/1/2012 - 2/29/2012

					Total # of											
				Weighted	Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segmen	t Segment Total: REDACTED RED				REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

#### Effective Period of New Rolling Rate\*: 3/1/2012 - 3/31/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	it Renewal			
;	Market Segment	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
Г	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	nt Total:		REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

#### Effective Period of New Rolling Rate\*: 4/1/2012 - 4/30/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segmen	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	ent Total:	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	

#### Effective Period of New Rolling Rate\*: 5/1/2012 - 5/31/2012

				Weighted	Total # of Contracts as of				Number of	Contracts with P	roposed Percenta	ge Rate Change a	t Renewal			
#	Market Segment	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	ent Total:		REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

#### Effective Period of New Rolling Rate\*: 6/1/2012 - 6/30/2012

				Weighted	Total # of Contracts as of				Number of	Contracts with P	roposed Percenta	ige Rate Change a	it Renewal			
#	Market Segment	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%								50.0% or higher
	Individual	All	Grandfathered POS R	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	ent Total:	R	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

#### Effective Period of New Rolling Rate\*: 7/1/2012 - 7/31/2012

				Weighted	Total # of Contracts as of				Number of	Contracts with P	oposed Percenta	ge Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS F	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segmen	t Total:	F	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### EXHIBIT 5: DISTRIBUTION OF CONTRACTS AFFECTED BY PROPOSED RATE ADJUSTMENTS

Company Name: Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

NAIC Code: <u>95479 / 78026</u>

SERFF Tracking #: XFRD-127318621 / XFRD-127318641 Effective Period of New Rolling Rate\*: 8/1/2012 - 8/31/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	at Renewal			
#	Market Segment	Rating Region	Product	Weighted Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual All		Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segment T	Fotal:		REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### Effective Period of New Rolling Rate\*: 9/1/2012 - 9/30/2012

				Weighted	Total # of Contracts as of	Number of Contracts with Proposed Percentage Rate Change at Renewal										
#	Market Segmen	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	ent Total:		REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### Effective Period of New Rolling Rate\*: 10/1/2012 - 10/31/2012

				Weighted	Total # of Contracts as of				Number of	f Contracts with P	roposed Percenta	ge Rate Change a	at Renewal			
#	# Market Segment	Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segmen	t Total:		REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### Effective Period of New Rolling Rate\*: 11/1/2012 - 11/30/2012

					Weighted	Total # of Contracts as of	Number of Contracts with Proposed Percentage Rate Change at Renewal										
#	Market S	egment Rating R	legion	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individua	al All	Gr	randfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market S	Segment Total:			REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

### Effective Period of New Rolling Rate\*: 12/1/2012 - 12/31/2012

				Weighted	Total # of Contracts as of		Number of Contracts with Proposed Percentage Rate Change at Renewal									
#	Market Segmen	t Rating Region	Product	Avg %	5/31/2011	Decrease	No Change	0.1% - 4.9%	5.0% - 9.9%	10.0% - 14.9%	15.0% - 19.9%	20.0% - 24.9%	25.0% - 29.9%	30.0% - 39.9%	40.0% - 49.9%	50.0% or higher
	Individual	All	Grandfathered POS	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED
	Market Segme	nt Total:	F	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED	REDACTED

\* The effective period of a new rolling rate may vary depending on the rolling structure (e.g., "01/01/2012 - 03/31/2012" for a quarterly rolling rate structure.) Use the same format to provide the same information for each rolling rate cohort under each market segment.

(\*) Indicate weighted average base used: Contracts or Members

### **EXHIBIT 6: SUMMARY OF POLICY FORM AND PRODUCT CHANGES**

### Company Name: Oxford Health Plans (NY), Inc. / Oxford Health Insurance, Inc.

### NAIC Code: <u>95479 / 78026</u>

### SERFF Number: XFRD-127318621 / XFRD-127318641

### Instructions:

- This Exhibit summarizes all benefit/rate changes filed with the Health Bureau's Albany office that impact the rate tables in this filing.
- The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).
- Extend the worksheet to add more rows as needed.

### A. List of rate filings that have been approved since the prior §3231(e)(1) or §4308(c) rate filing, which impact the rate tables in this filing.

SERFF #	NY State Tracking #	Date of Submission	Policy Form #	Product Name (including Street Name)	Brief Description of Benefit/Rate Change	Approval Date

### B. List of the rate filings that are currently pending with the Department, which impact the rate tables in this filing.

	SERFF #	NY State Tracking #	Date of Submission	Policy Form #	Product Name (including Street Name)	Brief Description of Benefit/Rate Change
<u> </u>						

### C. List of remnants of the "file and use" submissions, which impact the rate tables in this filing.

SERFF #	NY State Tracking #	Date of Submission	Policy Form #	Product Name (including Street Name)	Brief Description of Benefit/Rate Change	Benefit/Rate Change Effective Date

# **EXHIBIT 7: HISTORICAL DATA BY EACH POLICY FORM INCLUDED IN RATE ADJUSTMENT FILING**

	Oxford Health
	Plans(NY), Inc. &
	Oxford Health
Company Name:	Insurance, Inc.
NAIC Code:	95479, 78026
SERFF Number:	XFRD-127318621 / XFRD-127318641

A. Complete a separate response for each base medical policy form included in the rate adjustment filing.

- Information requested applies to New York State business only.
- Include riders that may be available with that policy form in each policy form response.
- Submit a separate exhibit for each rating pool. Create additional tabs for each rating pool as needed.
- Append additional columns to right of the existing columns (as needed) to include all base medical policy forms included in that rating pool. Add a rightmost column with the aggregate values for that entire rating pool.
- B. Product type is HMO, HMO based POS, POS-OON, EPO, PPO, Comprehensive Major Medical, Non-HMO based POS, Consumer Driven Health Plans, Hospital Only, Medical Only, Base+Supplemental, Supplementary Major Medical, Other Limited Benefit, Medicare Supplement (A, B, C, D, E, F Basic, F High, G, H, I, J Basic, J High, K, L, M, N, or Other - indicate appropriate designation for policy form), etc.
- C. The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).
- D. Note that many cells include a drop down list. Use the drop down list or enter applicable items.
- E. If members, covered lives or member months are not known, use reasonable estimates (note methodology used).
- F. This form must be submitted as an Excel file, even if a version is submitted as a PDF file.

Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
1a. Base medical policy form number	OHPNY 93 3 (IC)			
1b. Product Name as in Rate Manual	GF POS			
1c. Product Street Name as indicated to consumers	Grandfathered POS			
2. Aggregated for rate development with these base medical policy form numbers	NA			
3. Effective date of rate change (MM/DD/YYYY)	01/01/2012			
4. Market Segment (large group, small group, individual, or sole proprietor) [drop down menu]	Individual			
5. Product type (see above for examples) [drop down menu]	HMO based POS			
6. Is a rolling rate structure used for this base medical policy form? (Yes or No) [drop down menu]	Yes			
7. Has base medical policy form aggregation changed from previous filing? (Yes or No) [drop down menu]	No			
8. Is base medical policy form open (new sales allowed) or closed (no new sales) [drop down menu]	Closed			
9. Rate guarantee period incorporated into rate tables (months) (e.g., 12, for a 12 month rate guarantee period; or 0, if no rate guarantee period.)	12			

### CONFIDENTIAL - FOIL PROTECTION REQUESTED

	ENTIAL - FOIL PROTECTI		2	5
Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
10. Weighted average rate change % proposed across base				
medical policy form from current rate charged policyholder (including	19 70/			
all associated riders) 11. Number of policyholders affected by rate change. For group	18.7%			
business this is number of groups.	1,765			
12. Number of covered lives affected by rate change	2,769			
13. Expected NY statewide loss ratio for base medical policy form	2,709			
including associated riders	88.0%			
Most Recent Experience Period				
(NY statewide experience, base medical policy form +				
associated riders)				
14.1 Beginning Date of the experience period (MM/DD/YYYY)	02/01/2010			
14.2 Ending Date of the experience period (MM/DD/YYYY)	01/31/2011			
14.3 Member months for experience period	39,117			
14.4 Earned premiums for experience period (\$)	21,511,954			
14.5 Standardized earned premiums for experience period (\$)	25,907,720			
14.6 Paid claims for experience period (\$)	18,528,164			
14.7 Incurred claims for experience period (\$)	18,303,667			
14.8 Administrative expenses for experience period (\$) (including				
commissions and premium taxes, but excluding federal and state				
income taxes)	1,588,038			
14.9 Earned premiums for experience period (\$pmpm)	549.94	0.00	0.00	0.00
14.10 Standardized premiums for experience period (\$pmpm)	662.31	0.00	0.00	0.00
14.11 Paid claims for experience period (\$pmpm)	473.66	0.00	0.00	0.00
14.12 Incurred claims for experience period (\$pmpm)	467.92	0.00	0.00	0.00
14.13 Administrative expenses for experience period (\$pmpm)				
(including commissions and premium taxes, but excluding federal				
and state income taxes)	40.60	0.00	0.00	0.00
14.14 Ratio: Incurred Claims / Earned Premiums	0.851	0.000	0.000	0.000
14.15 Ratio: Incurred Claims / Standardized Earned Premiums	0.706	0.000	0.000	0.000
14.16 Ratio: Administration Expenses / Earned Premiums	0.074	0.000	0.000	0.000
14.17 Ratio: (Incurred Claims + Admin. Exp.) / Earned Prem.	0.925	0.000	0.000	0.000
	0.020	0.000	0.000	0.000
Prior Experience Period				
(NY statewide experience, base medical policy form +				
associated riders)				
15.1 Beginning date of the experience period (MM/DD/YYYY)	02/01/2009			
15.2 Ending Date of the experience period (MM/DD/YYYY)	01/31/2010			
15.3 Member months for experience period	48,545			
15.4 Earned premiums for experience period (\$)	23,230,149			
15.5 Standardized earned premiums for experience period (\$)	31,908,201			
15.6 Paid claims for experience period (\$)	17,673,379			

### CONFIDENTIAL - FOIL PROTECTION REQUESTED

Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
15.7 Incurred claims for experience period (\$)	17,700,621			
15.8 Administrative expenses for experience period (\$) (including				
commissions and premium taxes, but excluding federal and state				
income taxes)	1,554,072			
15.9 Earned premiums for experience period (\$pmpm)	478.53	0.00	0.00	0.00
15.10 Standardized premiums for experience period (\$pmpm)	657.29	0.00	0.00	0.00
15.11 Paid claims for experience period (\$pmpm)	364.06	0.00	0.00	0.00
15.12 Incurred claims for experience period (\$pmpm)	364.62	0.00	0.00	0.00
15.13 Administrative expenses for experience period (\$pmpm) (including commissions and premium taxes, but excluding federal and state income taxes)	32.01	0.00	0.00	0.00
15.14 Ratio: Incurred Claims / Earned Premiums	0.762	0.000	0.000	0.000
15.15 Ratio: Incurred Claims / Earned Premiums	0.762	0.000	0.000	0.000
15.16 Ratio: Administrative Expenses / Earned Premiums	0.067	0.000	0.000	0.000
15.17 Ratio: (Incurred Claims + Admin. Exp.) / Earned Prem.	0.829	0.000	0.000	0.000
Annualized Medical Trend Factors (%)				
16.1 All benefits combined, composite	15.1%			
16.2 Due to utilization	6.8%			
16.3 Due to unit cost	7.8%			
Ratios: Most Recent Experience Period to Prior Period				
17.1 Member months	0.806	0.000	0.000	0.000
17.2 Earned premiums (\$pmpm)	1.149	0.000	0.000	0.000
17.3 Standardized premiums (\$pmpm)	1.008	0.000	0.000	0.000
17.4 Paid claims (\$pmpm)	1.301	0.000	0.000	0.000
17.5 Incurred claims (\$pmpm)	1.283	0.000	0.000	0.000
17.6 Administrative expenses (\$pmpm)	1.200	0.000	0.000	0.000
(including commissions and premium taxes, but excluding federal				
and state income taxes)	1.268	0.000	0.000	0.000
Ratio: Standard Premium to Earned Premium				
18.1 Most Recent Experience Period	1.204	0.000	0.000	0.000
18.2 Prior Experience Period	1.374	0.000	0.000	0.000

# EXHIBIT 7: HISTORICAL DATA BY EACH POLICY FORM INCLUDED IN RATE ADJUSTMENT FILING

	Oxford Health
	Plans(NY), Inc. &
	Plans(NY), Inc. & Oxford Health
Company Name:	Insurance, Inc.
	95479, 78026
SERFF Number:	XFRD-127318621 / XFRD-127318641

A. Complete a separate response for each base medical policy form included in the rate adjustment filing.

- Information requested applies to New York State business only.
- Include riders that may be available with that policy form in each policy form response.
- Submit a separate exhibit for each rating pool. Create additional tabs for each rating pool as needed.
- Append additional columns to right of the existing columns (as needed) to include all base medical policy forms included in that rating pool. Add a rightmost column with the aggregate values for that entire rating pool.
- B. Product type is HMO, HMO based POS, POS-OON, EPO, PPO, Comprehensive Major Medical, Non-HMO based POS, Consumer Driven Health Plans, Hospital Only, Medical Only, Base+Supplemental, Supplementary Major Medical, Other Limited Benefit, Medicare Supplement (A, B, C, D, E, F Basic, F High, G, H, I, J Basic, J High, K, L, M, N, or Other - indicate appropriate designation for policy form), etc.
- C. The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).
- D. Note that many cells include a drop down list. Use the drop down list or enter applicable items.
- E. If members, covered lives or member months are not known, use reasonable estimates (note methodology used).
- F. This form must be submitted as an Excel file, even if a version is submitted as a PDF file.

Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
1a. Base medical policy form number	OHPNY 93 3 (IC)			
1b. Product Name as in Rate Manual	GF POS			
1c. Product Street Name as indicated to consumers	Grandfathered POS			
2. Aggregated for rate development with these base medical policy form numbers	NA			
3. Effective date of rate change (MM/DD/YYYY)	01/01/2012			
4. Market Segment (large group, small group, individual, or sole proprietor) [drop down menu]	Individual			
5. Product type (see above for examples) [drop down menu]	HMO based POS			
6. Is a rolling rate structure used for this base medical policy form? (Yes or No) [drop down menu]	Yes			
7. Has base medical policy form aggregation changed from previous filing? (Yes or No) [drop down menu]	No			
8. Is base medical policy form open (new sales allowed) or closed (no new sales) [drop down menu]	Closed			
9. Rate guarantee period incorporated into rate tables (months) (e.g., 12, for a 12 month rate guarantee period; or 0, if no rate guarantee period.)	12			

Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
10. Weighted average rate change % proposed across base				
medical policy form from current rate charged policyholder (including				
all associated riders)	REDACTED			
11. Number of policyholders affected by rate change. For group				
business this is number of groups.	REDACTED			
12. Number of covered lives affected by rate change	REDACTED			
13. Expected NY statewide loss ratio for base medical policy form including associated riders				
	REDACTED			
Most Recent Experience Period				
(NY statewide experience, base medical policy form +				
associated riders)				
14.1 Beginning Date of the experience period (MM/DD/YYYY)	02/01/2010			
14.2 Ending Date of the experience period (MM/DD/YYYY)	01/31/2011			
14.3 Member months for experience period	REDACTED			
14.4 Earned premiums for experience period (\$)	REDACTED			
14.5 Standardized earned premiums for experience period (\$)	REDACTED			
14.6 Paid claims for experience period (\$)	REDACTED			
14.7 Incurred claims for experience period (\$)	REDACTED			
14.8 Administrative expenses for experience period (\$) (including				
commissions and premium taxes, but excluding federal and state				
income taxes)	REDACTED			
14.9 Earned premiums for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
14.10 Standardized premiums for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
14.11 Paid claims for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
14.12 Incurred claims for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
14.13 Administrative expenses for experience period (\$pmpm)				
(including commissions and premium taxes, but excluding federal				
and state income taxes)	REDACTED		0.00 0.00	
14.14 Ratio: Incurred Claims / Earned Premiums	REDACTED	0.000		0.000
14.15 Ratio: Incurred Claims / Standardized Earned Premiums	REDACTED	0.000	0.000	0.000
14.16 Ratio: Administration Expenses / Earned Premiums	REDACTED	0.000	0.000	0.000
14.17 Ratio: (Incurred Claims + Admin. Exp.) / Earned Prem.	REDACTED	0.000	0.000	0.000
Prior Experience Period				
(NY statewide experience, base medical policy form +				
associated riders)	00/04/0000			
15.1 Beginning date of the experience period (MM/DD/YYYY)	02/01/2009			
15.2 Ending Date of the experience period (MM/DD/YYYY)	01/31/2010			
15.3 Member months for experience period	REDACTED			
15.4 Earned premiums for experience period (\$)	REDACTED			
15.5 Standardized earned premiums for experience period (\$)	REDACTED			
15.6 Paid claims for experience period (\$)	REDACTED			

Data Item for Specified Base Medical Policy Form	Response	Response	Response	Response
15.7 Incurred claims for experience period (\$)	REDACTED			
15.8 Administrative expenses for experience period (\$) (including				
commissions and premium taxes, but excluding federal and state				
income taxes)	REDACTED			
15.9 Earned premiums for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
15.10 Standardized premiums for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
15.11 Paid claims for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
15.12 Incurred claims for experience period (\$pmpm)	REDACTED	0.00	0.00 0.00	
15.13 Administrative expenses for experience period (\$pmpm)				
(including commissions and premium taxes, but excluding federal				
and state income taxes)	REDACTED	0.00	0.00 0.00	
15.14 Ratio: Incurred Claims / Earned Premiums	REDACTED	0.000	0.000	0.000
15.15 Ratio: Incurred Claims / Standardized Earned Premiums	REDACTED	0.000	0.000	0.000
15.16 Ratio: Administrative Expenses / Earned Premiums	REDACTED	0.000	0.000	0.000
15.17 Ratio: (Incurred Claims + Admin. Exp.) / Earned Prem.	REDACTED	0.000	0.000	0.000
Annualized Medical Trend Factors (%)				
16.1 All benefits combined, composite	REDACTED			
16.2 Due to utilization	REDACTED			
16.3 Due to unit cost	REDACTED			
Ratios: Most Recent Experience Period to Prior Period		0.000	0.000	0.000
17.1 Member months	REDACTED	0.000	0.000	0.000
17.2 Earned premiums (\$pmpm)	REDACTED	0.000	0.000	0.000
17.3 Standardized premiums (\$pmpm)	REDACTED	0.000	0.000	0.000
17.4 Paid claims (\$pmpm)	REDACTED	0.000	0.000	0.000
17.5 Incurred claims (\$pmpm)	REDACTED	0.000	0.000	0.000
17.6 Administrative expenses (\$pmpm)				
(including commissions and premium taxes, but excluding federal and state income taxes)		0.000	0.000	0.000
	REDACTED	0.000	0.000	0.000
Ratio: Standard Premium to Earned Premium				
18.1 Most Recent Experience Period	REDACTED	0.000	0.000	0.000
18.2 Prior Experience Period	REDACTED	0.000		0.000
	KLD/ICTLD	0.000	0.000	0.000



<Date>

<Subscriber First Name> <Subscriber Last Name> <Address 1> <Address 2> <City>, <State> <Zip>

## Re: Rate Filing for Oxford New York Individual Grandfathered POS plans

Dear <Subscriber First Name> <Subscriber Last Name>,

Thank you for allowing UnitedHealthcare to serve your health benefit plan needs with our Oxford<sup>1</sup> products. We are filing a rate application with the New York State Insurance Department (NYSID) on July 19, 2011 seeking an increase to our Individual Grandfathered POS rates for individuals renewing in calendar year 2012. This notice is being sent to you as a certificate holder based on a requirement in the New York state prior approval law.

If approved, the proposed rate increase will be added to your current 2011 premium rate. The table below shows the expected impact of the requested trend increases over your 2011 premium.

Renewal Date	Estimated Total Increase Over 2011 Premium (%)
January 2012	17.0%
February 2012	17.3%
March 2012	17.5%
April 2012	17.7%
May 2012	18.0%
June 2012	18.2%
July 2012	19.6%
August 2012	19.6%
September 2012	19.6%
October 2012	19.6%
November 2012	19.6%
December 2012	19.6%

Please be aware that your final renewal rate increase for 2012 <u>may be different</u> than the percentages listed above. The Superintendent of Insurance may approve (as requested), modify or deny the proposed rate adjustment. The final rate will include the rate adjustment approved by the NYSID as well as any changes resulting from the benefit plan design chosen.<sup>2</sup> After rates are approved, you will receive an

<sup>&</sup>lt;sup>1</sup> Oxford HMO products are underwritten by Oxford Health Plans (NY), Inc. Oxford insurance products are underwritten by Oxford Health Insurance, Inc.

<sup>&</sup>lt;sup>2</sup> In the event that other benefit changes (e.g., benefit mandate) are made to our Individual GF POS product prior to your 2012 renewal, those changes may also impact the final premium rate.

additional notice with the premium rate adjustment that is ultimately approved by the Superintendent. This notice will be sent at least 60 days before the rate change effective date. Prior to your renewal, you will receive a renewal package with the renewal rates for the benefit plan. You will also be able to choose other plan options at that time.

You have <u>30 days</u> from the date of our filing to contact the NYSID to request additional information or to submit written comments regarding our rate filing. Written comments should include the insurer and product name. Written comments submitted to the NYSID will be posted to the NYSID's website, with personal identifying information removed. You may submit written comments or requests for information to:

Health Bureau-Premium Rate Adjustments New York State Insurance Department 25 Beaver Street New York, NY 10004 http://www.ins.state.ny.us

By E-mail: PremiumRateIncreases@ins.state.ny.us

We have prepared a summary that provides more information about our rate application. This summary will be available on our website, *www.oxfordhealth.com*, within the Member Messages section and by means of written request for <u>30 days</u> after the date of our filing. Written requests may be sent to: Oxford, P.O. Box 862, Monroe, CT 06468.

Thank you for your business.

Sincerely, Oxford



<Date>

<Subscriber First Name> <Subscriber Last Name> <Address 1> <Address 2> <City>, <State> <Zip>

## Re: Rate Filing for Oxford New York Individual Grandfathered POS plans

Dear <Subscriber First Name> <Subscriber Last Name>,

Thank you for allowing UnitedHealthcare to serve your health benefit plan needs with our Oxford<sup>1</sup> products. We are writing as a follow-up to our rate application with the New York State Insurance Department (NYSID) on July 19, 2011. This letter is being sent to you as a certificate holder to notify you of the approved increases.

The NYSID approved the f ollowing rate increases related to medical cost trends which will be added to your current 2011 premium:

Renewal Date	Estimated Total Increase Over 2011 Medical and Pharmacy Premium (%)
January 2012	A%
February 2012	В%
March 2012	C%
April 2012	D%
May 2012	E%
June 2012	F%
July 2012	G%
August 2012	H%
September 2012	1%
October 2012	J%
November 2012	K%
December 2012	L%

Please be aware that the approved increases <u>do not reflect</u> the final renewal increase. Your final renewal rate will be based on the rate increases approved by the NYSID reflected in this notice.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Oxford HMO products are underwritten by Oxford Health Plans (NY), Inc. Oxford insurance products are underwritten by Oxford Health Insurance, Inc.

<sup>&</sup>lt;sup>2</sup> We do not have any benefit changes on file with the NYSID. In the event that benefit changes (e.g., benefit mandate) are made to our Grandfathered POS product prior to your 2012 renewal, those changes may also impact your final premium rates.

Prior to your renewal, you will receive additional renewal materials <u>which will reflect your actual renewal</u> <u>increase</u>.

Thank you for your business.

Sincerely,

Oxford



# July 19, 2011



RE: Oxford Health Plans (NY), Inc. Individual Point-of-Service Plan

Form: OHPNY 93 3 (IC)

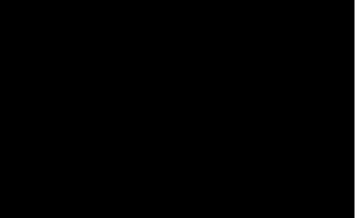
Dear Mr. Laverdiere:

Enclosed please find Oxford Health Plans (NY), Inc.'s rate filing application for January 2012 through December 2012 for the above referenced form num ber. We are submitting this rate filing subject to Prior Approval, pursuant to Section 4308( c) of the Insurance Law.

Included in the filing are:

- Actuarial Certification
- Actuarial Memorandum
- New York Exhibits 1 7
- Exhibit I Annual Increases
- Exhibit II Rate Manual
- Exhibit III Rate Development
- Exhibit IV Standardized Premium Calculation
- Sample Notification Letters

# Sincerely.



## United Healthcare Northeast - Oxford New York Individual Grandfathered POS Requested 2012 Annual Increases

GF POS					Proposed Ir	crease Ove	r Prior Mo	nth's Rates				
	4.9%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%	1.2%
					Res	sulting Ann	ual Increas	es				
	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Parent/Chil	17.0%	17.2%	17.5%	17.7%	17.9%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Husband/W	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Family	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

## PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	125.82	127.33	128.86	130.41	131.97	133.55	135.15	136.77	138.41	140.07	141.75	143.45
Parent/Child	253.14	256.18	259.25	262.36	265.51	268.70	271.92	275.18	278.48	281.82	285.20	288.62
Employee/Spouse	251.63	254.65	257.71	260.80	263.93	267.10	270.31	273.55	276.83	280.15	283.51	286.91
Family	386.89	391.53	396.23	400.98	405.79	410.66	415.59	420.58	425.63	430.74	435.91	441.14

## PROPOSED IN-PLAN PREMIUM RATES (OHPNY)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u> Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	732.89	741.68	750.58	759.58	768.70	777.93	787.27	796.72	806.28	815.96	825.75	835.66
Parent/Child	1474.55	1492.26	1510.14	1528.26	1546.61	1565.19	1583.95	1602.94	1622.16	1641.62	1661.31	1681.23
Employee/Spouse	1465.76	1483.35	1501.17	1519.17	1537.40	1555.87	1574.57	1593.44	1612.55	1631.89	1651.46	1671.27
Family	2253.64	2280.67	2308.05	2335.72	2363.74	2392.11	2420.83	2449.90	2479.32	2509.09	2539.21	2569.68

## PROPOSED GF POS MANHATTAN TOTAL PREMIUM RATES

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	858.71	869.01	879.44	889.99	900.67	911.48	922.42	933.49	944.69	956.03	967.50	979.11
Parent/Child	1727.69	1748.44	1769.39	1790.62	1812.12	1833.89	1855.87	1878.12	1900.64	1923.44	1946.51	1969.85
Employee/Spouse	1717.39	1738.00	1758.88	1779.97	1801.33	1822.97	1844.88	1866.99	1889.38	1912.04	1934.97	1958.18
Family	2640.53	2672.20	2704.28	2736.70	2769.53	2802.77	2836.42	2870.48	2904.95	2939.83	2975.12	3010.82

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

## PRIOR TOTAL PREMIUM RATES

	<u>Jan-11</u>	Feb-11	<u> Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u>	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>
Individual	733.72	741.06	748.47	755.95	763.51	771.15	771.20	780.46	789.82	799.30	808.89	818.60
Parent/Child	1476.55	1491.32	1506.23	1521.30	1536.51	1551.87	1551.66	1570.28	1589.12	1608.19	1627.49	1647.02
Employee/Spouse	1467.45	1482.12	1496.95	1511.92	1527.03	1542.30	1542.40	1560.92	1579.64	1598.60	1617.78	1637.20
Family	2256.20	2278.76	2301.55	2324.56	2347.81	2371.29	2371.44	2399.92	2428.69	2457.85	2487.34	2517.20

## Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	124.99	127.95	130.97	134.04	137.16	140.33	151.22	153.03	154.87	156.73	158.61	160.51
Parent/Child	251.14	257.12	263.16	269.32	275.61	282.02	304.21	307.84	311.52	315.25	319.02	322.83
Employee/Spouse	249.94	255.88	261.93	268.05	274.30	280.67	302.48	306.07	309.74	313.44	317.19	320.98
Family	384.33	393.44	402.73	412.14	421.72	431.48	464.98	470.56	476.26	481.98	487.78	493.62

## Percent Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Parent/Child	17.0%	17.2%	17.5%	17.7%	17.9%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Employee/Spouse	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Family	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN NON-MANHATTAN REGION Form OHPNY 93 3 (IC)

## PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	36.08	36.51	36.95	37.39	37.84	38.29	38.75	39.22	39.69	40.17	40.65	41.14
Parent/Child	72.59	73.46	74.34	75.23	76.13	77.04	77.96	78.90	79.85	80.81	81.78	82.76
Employee/Spouse	72.15	73.02	73.90	74.79	75.69	76.60	77.52	78.45	79.39	80.34	81.30	82.28
Family	110.93	112.26	113.61	114.97	116.35	117.75	119.16	120.59	122.04	123.50	124.98	126.48

## PROPOSED IN-PLAN PREMIUM RATES (OHPNY)

	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	732.89	741.68	750.58	759.59	768.71	777.93	787.27	796.72	806.28	815.96	825.75	835.66
Parent/Child	1474.58	1492.27	1510.18	1528.30	1546.64	1565.20	1583.98	1602.99	1622.23	1641.70	1661.40	1681.34
Employee/Spouse	1465.79	1483.38	1501.18	1519.19	1537.42	1555.87	1574.54	1593.43	1612.55	1631.90	1651.48	1671.30
Family	2253.65	2280.69	2308.06	2335.76	2363.79	2392.16	2420.87	2449.92	2479.32	2509.07	2539.18	2569.65

## **GF POS NON- MANHATTAN TOTAL PREMIUM RATES**

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	768.97	778.20	787.54	796.99	806.55	816.23	826.02	835.93	845.96	856.11	866.38	876.78
Parent/Child	1547.17	1565.74	1584.53	1603.54	1622.78	1642.25	1661.96	1681.90	1702.08	1722.50	1743.17	1764.09
Employee/Spouse	1537.94	1556.40	1575.08	1593.98	1613.11	1632.47	1652.06	1671.88	1691.94	1712.24	1732.79	1753.58
Family	2364.58	2392.95	2421.67	2450.73	2480.14	2509.90	2540.02	2570.50	2601.35	2632.57	2664.16	2696.13

## PRIOR TOTAL PREMIUM RATES

	<u>Jan-11</u>	Feb-11	<u> Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u>	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	Dec-11
Individual	657.10	663.67	670.31	677.01	683.78	690.62	690.62	698.90	707.29	715.77	724.36	733.05
Parent/Child	1322.34	1335.57	1348.92	1362.41	1376.04	1389.80	1389.52	1406.19	1423.06	1440.13	1457.41	1474.90
Employee/Spouse	1314.19	1327.33	1340.61	1354.01	1367.55	1381.23	1381.24	1397.80	1414.58	1431.54	1448.72	1466.10
Family	2020.57	2040.78	2061.19	2081.80	2102.62	2123.64	2123.66	2149.12	2174.91	2200.99	2227.41	2254.13

## Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	111.87	114.53	117.23	119.98	122.77	125.61	135.40	137.03	138.67	140.34	142.02	143.73
Parent/Child	224.83	230.17	235.61	241.13	246.74	252.45	272.44	275.71	279.02	282.37	285.76	289.19
Employee/Spouse	223.75	229.07	234.47	239.97	245.56	251.24	270.82	274.08	277.36	280.70	284.07	287.48
Family	344.01	352.17	360.48	368.93	377.52	386.26	416.36	421.38	426.44	431.58	436.75	442.00

## Percent Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Parent/Child	17.0%	17.2%	17.5%	17.7%	17.9%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Employee/Spouse	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%
Family	17.0%	17.3%	17.5%	17.7%	18.0%	18.2%	19.6%	19.6%	19.6%	19.6%	19.6%	19.6%

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN Form OHPNY GrpAge29 LS 1109 Dependent to Age 29 Rider

If this rider is purchased, then any dependents who satisfy the "dependent through 29" definition as described in the legal filing will be covered like any other dependent child under the parents' policy.

The rate for this optional "make available" rider is calculated as a percentage of the medical & pharmacy rate on tiers which include dependents. There is no charge for the rider on non-dependent tiers.

Tier	Percent of medical & pharmacy rate
	Raise age from
	26 to 29
Individual	0.00%
Parent/Child(ren)	35.16%
Employee/Spouse	0.00%
Family	22.60%

\* The cost of this mandatory rider is included in the medical rates shown in rider rate filing (Page 1 & 2)

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN

### **Rate Calculation & Example**

Example: New York County, effective 1/1/12														
		January	February	March	April	May	June		July	August	September	October	November	December
2011 Individual Rate	\$	733.72	\$ 741.06	\$ 748.47	\$ 755.95	\$ 763.51	\$ 771.15	\$	771.20	\$ 780.46	\$ 789.82	\$ 799.30	\$ 808.89	\$ 818.60
2011 Parent/Child(ren)	\$	1,476.55	\$ 1,491.32	\$ 1,506.23	\$ 1,521.30	\$ 1,536.51	\$11,555511.8676	\$		\$ 1,570.28	\$ <b>1,588.12</b>	\$	\$11,,662477.4092	\$
2011 Employee/Spouse	\$	1,467.45	\$ 1,482.12	\$ 1,496.95	\$ 1,511.92	\$ 1,527.03	\$11,,554422.3400	\$		\$ 1,560.92	\$ <b>1,598.6</b> 0	\$	\$11,,6613777280	\$
2011 Family	\$	2,256.20	\$ 2,278.76	\$ 2,301.55	\$ 2,324.56	\$ 2,347.81	\$22,,337711.2494	\$		\$ 2,399.92	\$ <b>2,,438.69</b>	\$	\$22,458177.3240	\$
x Annual Increase		1.170 1.170 1.170 1.170	1.172 1.173	1.175 1.175	1.177 1.177 1.177 1.177	1.180 1.179 1.180 1.180	1.182 1.182		1.196 1.196 1.196 1.196	1.196 1.196 1.196 1.196	1.196 1.196	1.196 1.196 1.196 1.196	1.196 1.196	1.196 1.196 1.196 1.196
2012 Individual 2012 Parent/Child(ren) 2012 Employee/Spouse 2012 Family	\$ \$ \$ \$	858.71 1,727.69 1,717.39 2,640.53	\$ 869.01 \$ 1,748.44 \$ 1,738.00 \$ 2,672.20	\$ 1,769.39 \$ 1,758.88	\$ 889.99 \$ 1,790.62 \$ 1,779.97 \$ 2,736.70	\$ 1,801.33	\$ 11,,882424.9878	\$ \$	922.42	\$ 933.49 \$ 1,878.12 \$ 1,866.99 \$ 2,870.48	\$ 1,882.88	\$	\$967.50 \$11,9969.55 \$11,99548.978 \$23,997150.1822	\$

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN

Rate Change Summary: January 2012 through December 2012

	Manhattan	All others
Minimum rate change	17.0%	17.0%
Maximum rate change	19.6%	19.6%
Member weighted average rate change	18.7%	18.7%

For each month, the rate change is the same for all renewing members (see Exhibit III.A).

# Oxford Health Plans (NY), Inc. NEW YORK GRANDFATHERED INDIVIDUAL POS

## **BENEFIT DESCRIPTIONS**

Grandfathered Individual Product POS (not available to new subscribers)											
Medical Care											
Benefit Type	Limits	In Network Cost Share	Out of Network Cost Share								
Emergency Room Services	No limit	\$50 (waived if admitted)	Ded. & Coin.								
Physician Office visits	No limit	\$15 Copay	Ded. & Coin.								
Specialist Office Visits	No limit	\$15 Copay	Ded. & Coin.								
Prescription Drugs	Not covered	Not covered	Not covered								
Cost Sharing		· · · ·									
Ded. & Coinsurance		none	\$1000, 30%								
Maximum out of pocket		none	\$4,500								

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN

## **Commissions & Incentives**

There are no commissions paid on individual products.

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN

## Underwriting Guidelines

This plan is available only to existing subscribers.

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

## PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					
PROPOSED IN-PLA	N PREMIU	M RATES	(OHPNY)									
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family	REDACTED											
PROPOSED GF POS	S MANHA	ITAN TOT	AL PREMI	UM RATE	S							
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

## PRIOR TOTAL PREMIUM RATES

Individual	<u>Jan-11</u>	<u>Feb-11</u>	<u>Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u>	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>
Parent/Child Employee/Spouse Family						REDAC	TED					
Premium Increase ()	fear over	Year)										
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					
Percent Premium Inc	crease (Ye	ear over Y	ear)									
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					

#### OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN NON-MANHATTAN REGION Form OHPNY 93 3 (IC)

#### PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					
PROPOSED IN-PLA	N PREMIU	M RATES	(OHPNY)									
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child REDACTED Employee/Spouse Family												
GF POS NON- MAN	HATTAN T	OTAL PRI	EMIUM RA	TES								
Individual Parent/Child	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Employee/Spouse Family						REDAC	TED					

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN NON-MANHATTAN REGION Form OHPNY 93 3 (IC)

## PRIOR TOTAL PREMIUM RATES

Individual Parent/Child Employee/Spouse	<u>Jan-11</u>	<u>Feb-11</u>	<u>Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u> REDAC	<u>Jul-11</u> TED	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>
Family												
Premium Increase (Y	′ear over `	Year)										
Individual	<u>Jan-12</u>	<u>Feb-12</u>	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family		REDACTED										
Percent Premium Inc	crease (Ye	ear over Y	ear)									
Individual	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Parent/Child Employee/Spouse Family						REDAC	TED					

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN Form OHPNY GrpAge29 LS 1109 Dependent to Age 29 Rider

If this rider is purchased, then any dependents who satisfy the "dependent through 29" definition as described in the legal filing will be covered like any other dependent child under the parents' policy.

The rate for this optional "make available" rider is calculated as a percentage of the medical & pharmacy rate on tiers which include dependents. There is no charge for the rider on non-dependent tiers.

Tier	Percent of medical & pharmacy rate
	Raise age from
	26 to 29
Individual	REDACTED
Parent/Child(ren)	REDACTED
Employee/Spouse	REDACTED
Family	REDACTED

\* The cost of this mandatory rider is included in the medical rates shown in rider rate filing (Page 1 & 2)

#### **Rate Calculation & Example**

	Example: New	ty, effective 1/											
	J	lanuary	February	March	April	Мау	June	July	August	September	October	November	December
2011 Individual Rate 2011 Parent/Child(ren) 2011 Employee/Spouse 2011 Family							REDACTE	Ð					
x Annual Increase							REDACTE	Đ					
2012 Individual 2012 Parent/Child(ren) 2012 Employee/Spouse 2012 Family							REDACTE	D					

Rate Change Summary: January 2012 through December 2012

	Manhattan	All others
Minimum rate change	REDACTED	REDACTED
Maximum rate change	REDACTED	REDACTED
Member weighted average rate change	REDACTED	REDACTED

For each month, the rate change is the same for all renewing members (see Exhibit III.A).

## Oxford Health Plans (NY), Inc. NEW YORK GRANDFATHERED INDIVIDUAL POS

#### **BENEFIT DESCRIPTIONS**

	Grandfathered Individual Product POS (not available to new subscribers)												
Medical Care													
Benefit Type	Limits	In Network Cost Share	Out of Network Cost Share										
Emergency Room Services	No limit	\$50 (waived if admitted)	Ded. & Coin.										
Physician Office visits	No limit	\$15 Copay	Ded. & Coin.										
Specialist Office Visits	No limit	\$15 Copay	Ded. & Coin.										
Prescription Drugs	Not covered	Not covered	Not covered										
Cost Sharing		· · · ·											
Ded. & Coinsurance		none	\$1000, 30%										
Maximum out of pocket		none	\$4,500										

**Commissions & Incentives** 

REDACTED

## **Underwriting Guidelines**

REDACTED

#### CONFIDENTIAL - FOIL PROTECTION REQUESTED

## United Healthcare Northeast - Oxford New York Individual Grandfathered POS Required 1/1/2012 Rate Increases Using Rate Filing Data

#### Experience Period: Incurred 2/2010 - 1/2011 Paid Through 4/2011

Rate Filing Line

Reference			Grandfathered POS						
	Member Months								
14.3	(a) (b) = (a) /12	Member Months Average Members		39,117 3,260					
	Experience Period (	Claims		<u>Dollars</u>		<u>PMPM</u>			
			•	40.000.000	<b>^</b>	404.05			
	(c) (d)	Total Medical/Rx Claims Stop Loss *	\$ -	18,969,632	\$	484.95			
	(e)	Regulation 146 *	\$	(999,280)	\$	(25.55)			
	(f)	GME	\$	333 <b>3</b> ,2314	\$				
14.7	(g) = sum(c):(f)	Total Incurred Claims	\$	18,303,667	\$	467.92			
	Experience Period F	Premiums							
14.9	(h)	Earned Premiums	\$	21,511,954	\$	549.94			
	Experience Period L	Loss Ratios							
14.14	(i) = (g) / (h)	Experience Period Loss Ratio		85.1%		85.1%			
	Claim Projection								
	(j) = (g) - (d) - (e)	Incurred Claims Net of Reg 146 & Stop Loss	\$	19,302,946	\$	493.47			
16.1	(k)	Annualized Trend		15.1%		15.1%			
	(I)	Months of Trend		23		23			
	$(m) = [1+(k)]^{[(l)/12]}$ (n) = (j) * (m)	Projected Claims Net of Reg 146 & Stop Loss	\$	1.310 25,285,672	\$	1.310 646.41			
	(ii) – (j) (iii) (0)	Projected Stop Loss for Rating Period	Ψ -	20,200,072	Ψ -	0-01			
	(p)	Projected Reg 146 for Rating Period	\$	<b>((3,5.6</b> 9,)643)	\$				
	(q) = (n) + (o) + (p)	Projected Claims Including Reg 146 & Stop Loss	\$	23,916,029	\$	611.40			
	Premium & Loss Ra	tio Projection							
14.10	(r)	Standardized Premiums **	\$	25,907,720	\$	662.31			
	(s) = (q) / (r)	Projected Loss Ratio **		92.3%		92.3%			
	(t)	Target Loss Ratio		88.0%		88.0%			
	(u) = (s)/(t)-1	Required 1/2012 / 12/2011 Rate Change		4.9%		4.9%			
	(v)	Proposed 1/2012 / 12/2011 Rate Change		4.9%		4.9%			
	(w)	Proposed Monthly Trend Through 12/1/2012		1.2%		1.2%			

\* 2010: Reg 146 is actual

\*\* At 12/2011 rate level

## Oxford Health Plans (NY), Inc. NEW YORK INDIVIDUAL GRANDFATHERED POS

## **Standardized Premium Calculation**

Time Period for Premium Data in Effective Date column (A)		-	ned GF POS Premium	Effective Date Individual PMPM B			Dec 2011 Individual PMPM	Standardized Premium Adjustment	ę	Standardized Premium
			Α	В			С	D = C/B		= A x D
March 2009	2/2010	\$	98,868	\$	602.31	\$	818.60	1.36	\$	134,371.35
April 2009	2/2010 - 3/2010	\$	300,754	\$	607.12	\$	818.60	1.35	\$	405,516.23
May 2009	2/2010 - 4/2010	\$	442,268	\$	611.96	\$	818.60	1.34	\$	591,607.63
June 2009	2/2010 - 5/2010	\$	610,007	\$	616.85	\$	818.60	1.33	\$	809,518.93
July 2009	2/2010 - 6/2010	\$	864,896	\$	621.75	\$	818.60	1.32	\$	1,138,726.98
August 2009	2/2010 - 7/2010	\$	839,562	\$	626.71	\$	818.60	1.31	\$	1,096,624.97
September 2009	2/2010 - 8/2010	\$	978,300	\$	631.71	\$	818.60	1.30	\$	1,267,727.87
October 2009	2/2010 - 9/2010	\$	1,340,058	\$	665.69	\$	818.60	1.23	\$	1,647,871.66
November 2009	2/2010 - 10/2010	\$	1,417,189	\$	671.02	\$	818.60	1.22	\$	1,728,876.54
December 2009	2/2010 - 11/2010	\$	1,592,245	\$	676.34	\$	818.60	1.21	\$	1,927,154.65
January 2010	2/2010 - 12/2010	\$	2,408,334	\$	681.75	\$	818.60	1.20	\$	2,891,767.64
February 2010	2/2010 - 1/2011	\$	946,994	\$	687.18	\$	818.60	1.19	\$	1,128,102.42
March 2010	3/2010 - 1/2011	\$	1,105,138	\$	692.66	\$	818.60	1.18	\$	1,306,074.92
April 2010	4/2010 - 1/2011	\$	1,574,204	\$	698.18	\$	818.60	1.17	\$	1,845,717.93
May 2010	5/2010 - 1/2011	\$	1,324,165	\$	703.75	\$	818.60	1.16	\$	1,540,264.42
June 2010	6/2010 - 1/2011	\$	1,202,292	\$	709.38	\$	818.60	1.15	\$	1,387,403.25
July 2010	7/2010 - 1/2011	\$	1,235,938	\$	715.02	\$	818.60	1.14	\$	1,414,979.45
August 2010	8/2010 - 1/2011	\$	820,394	\$	720.72	\$	818.60	1.14	\$	931,810.06
September 2010	9/2010 - 1/2011	\$	722,498	\$	726.46	\$	818.60	1.13	\$	814,135.67
October 2010	10/2010 - 1/2011	\$	690,245	\$	726.46	\$	818.60	1.13	\$	777,791.24
November 2010	11/2010 - 1/2011	\$	474,226	\$	726.46	\$	818.60	1.13	\$	534,373.86
December 2010	12/2010 - 1/2011	\$	302,714	\$	726.46	\$	818.60	1.13	\$	341,108.04
January 2011	1/2011	\$	220,668	\$	733.72	\$	818.60	1.12	\$	246,194.06

Total

21,511,954

\$

\$ 25,907,720

## Oxford Health Plans (NY), Inc. NEW YORK INDIVIDUAL GRANDFATHERED POS

## **Standardized Premium Calculation**

Time Period for Premium Data in Effective Date column (A)		ned GF POS Premium	Effective Date Individual PMPM			Dec 2011 Individual PMPM	Standardized Premium Adjustment	Standardized Premium	
		Α		В		С	D = C/B		= A x D
March 2008	2/2009	\$ 111,206	\$	533.02	\$	818.60	1.54	\$	170,787
April 2008	2/2009 - 3/2009	\$ 346,596	\$	537.28	\$	818.60	1.52	\$	528,074
May 2008	2/2009 - 4/2009	\$ 483,626	\$	541.55	\$	818.60	1.51	\$	731,043
June 2008	2/2009 - 5/2009	\$ 635,170	\$	545.88	\$	818.60	1.50	\$	952,499
July 2008	2/2009 - 6/2009	\$ 907,244	\$	550.22	\$	818.60	1.49	\$	1,349,769
August 2008	2/2009 - 7/2009	\$ 900,847	\$	554.61	\$	818.60	1.48	\$	1,329,643
September 2008	2/2009 - 8/2009	\$ 1,034,325	\$	559.03	\$	818.60	1.46	\$	1,514,585
October 2008	2/2009 - 9/2009	\$ 1,378,504	\$	578.86	\$	818.60	1.41	\$	1,949,423
November 2008	2/2009 - 10/2009	\$ 1,488,792	\$	583.49	\$	818.60	1.40	\$	2,088,682
December 2008	2/2009 - 11/2009	\$ 1,847,061	\$	588.12	\$	818.60	1.39	\$	2,570,912
January 2009	2/2009 - 12/2009	\$ 2,478,405	\$	592.83	\$	818.60	1.38	\$	3,422,266
February 2009	2/2009 - 1/2010	\$ 1,051,295	\$	597.55	\$	818.60	1.37	\$	1,440,197
March 2009	3/2009 - 1/2010	\$ 1,230,763	\$	602.31	\$	818.60	1.36	\$	1,672,732
April 2009	4/2009 - 1/2010	\$ 1,729,026	\$	607.12	\$	818.60	1.35	\$	2,331,303
May 2009	5/2009 - 1/2010	\$ 1,453,458	\$	611.96	\$	818.60	1.34	\$	1,944,246
June 2009	6/2009 - 1/2010	\$ 1,305,663	\$	616.85	\$	818.60	1.33	\$	1,732,699
July 2009	7/2009 - 1/2010	\$ 1,331,309	\$	621.75	\$	818.60	1.32	\$	1,752,810
August 2009	8/2009 - 1/2010	\$ 939,977	\$	626.71	\$	818.60	1.31	\$	1,227,786
September 2009	9/2009 - 1/2010	\$ 740,243	\$	631.71	\$	818.60	1.30	\$	959,242
October 2009	10/2009 - 1/2010	\$ 715,467	\$	665.69	\$	818.60	1.23	\$	879,811
November 2009	11/2009 - 1/2010	\$ 521,580	\$	671.02	\$	818.60	1.22	\$	636,294
December 2009	12/2009 - 1/2010	\$ 359,165	\$	676.34	\$	818.60	1.21	\$	434,711
January 2010	1/2010	\$ 240,427	\$	681.75	\$	818.60	1.20	\$	288,689

Total

23,230,149

\$

\$ 31,908,201



## **CONFIDENTIAL – FOIL PROTECTION REQUESTED**

August 31, 2011



Subject: Oxford Health Plans (NY), Inc. Direct Pay HMO/POS Plans SERFF #s: XFRD-127318535, XFRD-127318540, XFRD-127318621, XFRD-127318641

I am in receipt of your lette r dated August 23, 2011 regard ing the rate filings referenced above. Please see our responses below.

## **Question #1:**

For all rate submissions:

The # of policyholders affected by the rate change as given in Line 11 of [Exhibit 7: Historical Data by Each Policy Form Included in Rate Adjustment Filing] do not reconcile with the 0 policyholder affected by the rate change as given in the SERFF Rate Schedule Tab. <u>Please correct the 0 policyholder affected by the rate change as given in the SERFF Rate Schedule Tab so that it is consistent with the # of policyholders affected by the rate change as given in Exhibit 7.</u>

## Response #1:

We have added the following policyholder counts to the SERFF Rate Schedule tab:

HMO: 3,270 POS: 1,201 GF POS: 1,765 These counts are now consistent with the total values on line 11 of Exhibit 7.

## **Question #2:**

For rate submissions XFRD-127318535 and XFRD-127318540: In the Filing Description of the SERFF General Information Tab as well as the Cover Letter, the rates are stated to be effective in 12 counties. However, the Actuarial Memorandum lists 14 counties in which the rates are to be effective. <u>Please explain the</u> <u>inconsistency</u>.

## Response #2:

We have removed two counties (Ulster and Sullivan) from the Actuarial Memorandum as these products are not offered in those counties.

## **Question #3:**

For all rate submissions:

In the Requested Rate Change Information section of the Rate Review Detail screen, the Change Period is given to be "Other" while the % Change Requested are annual percentages. <u>Please change the Change Period to "Annual"</u>.

## Response #3:

We have replaced "Other" with "Annual" in the Requested Rate Change Information section of the Rate Review Detail screen.

## **Question #4:**

For rate submission XFRD-127318535:

Referring to the [Standardized Premium Calculation for New York Individual HMO with effective dates from March 2009 to January 2011]:

The Effective Date Individual PMPM for January 2011 is given to be \$1,181.19. However, the rate manual pages say the January 2011 PMPM is \$1,195.58 for Grandfathered Preventive Cost Share and \$1,201.32 for Non-Grandfathered 100% Preventive Coverage. <u>Please explain why you are using \$1,181.19 as the Effective Date</u> Individual PMPM for January 2011.

## Response #4:

We have discovered that the Individual HMO rate of \$1,18 1.19 entered for the January 2011 effective date is actually the Individual HMO rate for the July 2011 effective date and was entered in error. The correct va lue for the January 2011 effective date is \$1,195.58. This decreases the total HMO standard ized premium for the current period by -0.1% which results in a +0.1% increase to the required HMO rate change (from +9.0%

to +9.1%). However, there is no change to the aggregate HMO/POS required rate increase of 8.6% becau se the im pact of the revision is less than +0.1% on a combined basis for the HMO and POS products. W e have attached corrected versions of the standardized premium and rate development exhibits.

Thank you for bringing these items to our attention. Should you have any questions or ease contact me





September 19, 2011



New York, NY 10004

RE: Oxford Health Plans (NY), Inc.
Oxford Health Insurance, Inc.
Individual Non-Standardized POS Plan
Form: OHPNY 93 3 (IC)
Revised Rate Exhibits & Notification Letters

As instructed, we are submitting through SERFF revisions to the Company's previously requested rate increases for its New York Individual Non-Standardized POS product for effective dates January 2012 to December 2012. The revisions are based on guidance provided by your e-mail informing us that the rate changes approved by the New York State Insurance Department for the Non-Standardized POS product are +2.9% for January 2012 versus December 2011 and a +1.2% monthly trend thereafter. The Company has not yet received the written determination of the Superintendent with actuarial justification for revisions made to the Company's previously submitted rate. However, due to implementation time constraints, we are resubmitting the approved rates based on the aforementioned communication from the Department in SERFF in order to meet the notification requirements. We respectfully reserve all of our rights with respect to modification once provided with the Department's written determination.

In addition, we are including versions of the 60-day notification letters updated with the approved rate increases and a new footnote to be sent to impacted subscribers to inform them of the approved rate increases.

Included in this resubmission are

- Section I Revised Rate Manual Including Comparison to Current Rates
- Section II New Second Notification Letters

nformation, please contact me at (203)



## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

#### PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	123.42	124.90	126.40	127.92	129.46	131.01	132.58	134.17	135.78	137.41	139.06	140.73
Parent/Child	248.32	251.30	254.32	257.37	260.46	263.59	266.75	269.95	273.19	276.47	279.79	283.15
Employee/Spouse	246.84	249.80	252.80	255.83	258.90	262.01	265.15	268.33	271.55	274.81	278.11	281.45
Family	379.52	384.07	388.68	393.34	398.06	402.84	407.67	412.56	417.51	422.52	427.59	432.72

#### PROPOSED IN-PLAN PREMIUM RATES (OHPNY)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	718.92	727.55	736.28	745.11	754.05	763.10	772.26	781.53	790.91	800.40	810.00	819.72
Parent/Child	1446.48	1463.84	1481.43	1499.20	1517.20	1535.43	1553.84	1572.48	1591.35	1610.46	1629.80	1649.37
Employee/Spouse	1437.86	1455.10	1472.58	1490.23	1508.11	1526.23	1544.52	1563.04	1581.80	1600.79	1620.01	1639.47
Family	2210.71	2237.21	2264.06	2291.20	2318.69	2346.53	2374.66	2403.14	2431.97	2461.15	2490.68	2520.56

## PROPOSED GF POS MANHATTAN TOTAL PREMIUM RATES

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	842.34	852.45	862.68	873.03	883.51	894.11	904.84	915.70	926.69	937.81	949.06	960.45
Parent/Child	1694.80	1715.14	1735.75	1756.57	1777.66	1799.02	1820.59	1842.43	1864.54	1886.93	1909.59	1932.52
Employee/Spouse	1684.70	1704.90	1725.38	1746.06	1767.01	1788.24	1809.67	1831.37	1853.35	1875.60	1898.12	1920.92
Family	2590.23	2621.28	2652.74	2684.54	2716.75	2749.37	2782.33	2815.70	2849.48	2883.67	2918.27	2953.28

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN MANHATTAN REGION Form OHPNY 93 3 (IC)

## PRIOR TOTAL PREMIUM RATES

	<u>Jan-11</u>	Feb-11	<u> Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u>	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>
Individual	733.72	741.06	748.47	755.95	763.51	771.15	771.20	780.46	789.82	799.30	808.89	818.60
Parent/Child	1476.55	1491.32	1506.23	1521.30	1536.51	1551.87	1551.66	1570.28	1589.12	1608.19	1627.49	1647.02
Employee/Spouse	1467.45	1482.12	1496.95	1511.92	1527.03	1542.30	1542.40	1560.92	1579.64	1598.60	1617.78	1637.20
Family	2256.20	2278.76	2301.55	2324.56	2347.81	2371.29	2371.44	2399.92	2428.69	2457.85	2487.34	2517.20

## Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	108.62	111.39	114.21	117.08	120.00	122.96	133.64	135.24	136.87	138.51	140.17	141.85
Parent/Child	218.25	223.82	229.52	235.27	241.15	247.15	268.93	272.15	275.42	278.74	282.10	285.50
Employee/Spouse	217.25	222.78	228.43	234.14	239.98	245.94	267.27	270.45	273.71	277.00	280.34	283.72
Family	334.03	342.52	351.19	359.98	368.94	378.08	410.89	415.78	420.79	425.82	430.93	436.08

#### Percent Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	14.8%	15.0%	15.3%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Parent/Child	14.8%	15.0%	15.2%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Employee/Spouse	14.8%	15.0%	15.3%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Family	14.8%	15.0%	15.3%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%

### OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN NON-MANHATTAN REGION Form OHPNY 93 3 (IC)

#### PROPOSED OUT-OF-PLAN PREMIUM RATES (OHI)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	35.39	35.81	36.24	36.67	37.11	37.56	38.01	38.47	38.93	39.40	39.87	40.35
Parent/Child	71.21	72.06	72.92	73.80	74.69	75.59	76.50	77.42	78.35	79.29	80.24	81.20
Employee/Spouse	70.77	71.62	72.48	73.35	74.23	75.12	76.02	76.93	77.85	78.78	79.73	80.69
Family	108.82	110.13	111.45	112.79	114.14	115.51	116.90	118.30	119.72	121.16	122.61	124.08

#### PROPOSED IN-PLAN PREMIUM RATES (OHPNY)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	718.92	727.55	736.28	745.12	754.06	763.11	772.27	781.54	790.92	800.41	810.01	819.73
Parent/Child	1446.47	1463.83	1481.40	1499.18	1517.17	1535.38	1553.80	1572.45	1591.32	1610.42	1629.75	1649.31
Employee/Spouse	1437.84	1455.09	1472.55	1490.22	1508.10	1526.20	1544.51	1563.04	1581.80	1600.78	1619.99	1639.43
Family	2210.68	2237.21	2264.06	2291.23	2318.72	2346.54	2374.70	2403.20	2432.04	2461.22	2490.75	2520.64

#### **GF POS NON- MANHATTAN TOTAL PREMIUM RATES**

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	<u>Dec-12</u>
Individual	754.31	763.36	772.52	781.79	791.17	800.66	810.27	819.99	829.83	839.79	849.87	860.07
Parent/Child	1517.67	1535.88	1554.31	1572.96	1591.84	1610.94	1630.27	1649.83	1669.63	1689.67	1709.95	1730.47
Employee/Spouse	1508.62	1526.72	1545.04	1563.58	1582.34	1601.33	1620.55	1640.00	1659.68	1679.60	1699.76	1720.16
Family	2319.50	2347.33	2375.50	2404.01	2432.86	2462.05	2491.59	2521.49	2551.75	2582.37	2613.36	2644.72

## OXFORD HEALTH PLANS (NY), INC. POINT OF SERVICE INDIVIDUAL PLAN NON-MANHATTAN REGION Form OHPNY 93 3 (IC)

## PRIOR TOTAL PREMIUM RATES

	<u>Jan-11</u>	Feb-11	<u> Mar-11</u>	<u>Apr-11</u>	<u>May-11</u>	<u>Jun-11</u>	<u>Jul-11</u>	<u>Aug-11</u>	<u>Sep-11</u>	<u>Oct-11</u>	<u>Nov-11</u>	<u>Dec-11</u>
Individual	657.10	663.67	670.31	677.01	683.78	690.62	690.62	698.90	707.29	715.77	724.36	733.05
Parent/Child	1322.34	1335.57	1348.92	1362.41	1376.04	1389.80	1389.52	1406.19	1423.06	1440.13	1457.41	1474.90
Employee/Spouse	1314.19	1327.33	1340.61	1354.01	1367.55	1381.23	1381.24	1397.80	1414.58	1431.54	1448.72	1466.10
Family	2020.57	2040.78	2061.19	2081.80	2102.62	2123.64	2123.66	2149.12	2174.91	2200.99	2227.41	2254.13

## Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	Nov-12	<u>Dec-12</u>
Individual	97.21	99.69	102.21	104.78	107.39	110.04	119.65	121.09	122.54	124.02	125.51	127.02
Parent/Child	195.33	200.31	205.39	210.55	215.80	221.14	240.75	243.64	246.57	249.54	252.54	255.57
Employee/Spouse	194.43	199.39	204.43	209.57	214.79	220.10	239.31	242.20	245.10	248.06	251.04	254.06
Family	298.93	306.55	314.31	322.21	330.24	338.41	367.93	372.37	376.84	381.38	385.95	390.59

#### Percent Premium Increase (Year over Year)

	<u>Jan-12</u>	Feb-12	<u>Mar-12</u>	<u>Apr-12</u>	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>	<u>Aug-12</u>	<u>Sep-12</u>	<u>Oct-12</u>	<u>Nov-12</u>	Dec-12
Individual	14.8%	15.0%	15.2%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Parent/Child	14.8%	15.0%	15.2%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Employee/Spouse	14.8%	15.0%	15.2%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%
Family	14.8%	15.0%	15.2%	15.5%	15.7%	15.9%	17.3%	17.3%	17.3%	17.3%	17.3%	17.3%

## Oxford Health Plans (NY), Inc. POINT OF SERVICE INDIVIDUAL PLAN Form OHPNY GrpAge29 LS 1109 Dependent to Age 29 Rider

If this rider is purchased, then any dependents who satisfy the "dependent through 29" definition as described in the legal filing will be covered like any other dependent child under the parents' policy.

The rate for this optional "make available" rider is calculated as a percentage of the medical & pharmacy rate on tiers which include dependents. There is no charge for the rider on non-dependent tiers.

Tier	Percent of medical & pharmacy rate
	Raise age from
	26 to 29
Individual	0.00%
Parent/Child(ren)	35.16%
Employee/Spouse	0.00%
Family	22.60%

#### **Rate Calculation & Example**

	Example: New York (	ounty, effective	1/1/12									
	Januar	February	March	April	May	June	July	August	September	October	November Dec	ember
2011 Individual Rate	\$ 733	72 \$ 741.06	\$ 748.47 \$	755.95	\$ 763.51	\$ 771.15	\$ 771.20	\$ 780.46	\$ 789.82	\$ 799.30	\$ 808.89 \$ 8	818.60
2011 Parent/Child(ren)	\$ 1,476	55 \$1,491.32	\$ 1,506.23 \$	5 1,521.30	\$ 1,536.51	\$ 11,,555511.8676	\$	\$ 1,570.28	\$ <b>1,588.12</b>	\$	\$11,,662477.4092 \$	
2011 Employee/Spouse	\$ 1,467	45 \$ 1,482.12	\$ 1,496.95	5 1,511.92	\$ 1,527.03	\$11,,554422.3400	\$	\$ 1,560.92	\$ <b>1,598.64</b>	\$	\$11,,6613777280 \$	
2011 Family	\$ 2,256	20 \$ 2,278.76	\$ 2,301.55 \$	5 2,324.56	\$ 2,347.81	\$22,337711.2494	\$	\$ 2,399.92	\$ <b>2,438.65</b>	\$	\$22,458177.3240 \$	
x Annual Increase		48 1.150 48 1.150		1.155 1.155		1.159 1.159	1.173 1.173			1.173 1.173		1.173 1.173
	1	48 1.150	0 1.153	1.155	1.157	1.159	1.173	1.173	1.173	1.173	1.173	1.173
	1	48 1.150	0 1.153	1.155	1.157	1.159	1.173	1.173	1.173	1.173	1.173	1.173
2012 Individual 2012 Parent/Child(ren) 2012 Employee/Spouse 2012 Family	\$ 842 \$ 1,694 \$ 1,684 \$ 2,590	70 \$1,704.90	\$ 1,735.75 \$	5 1,756.57 5 1,746.06	\$ 1,777.66 \$ 1,767.01	\$894.11 \$11, <b>7829</b> .5 <b>2</b> \$11, <b>7889.267</b> \$ <b>2</b> ,7 <b>492.3</b> 78	\$ \$	\$ 915.70 \$ 1,842.43 \$ 1,831.37 \$ 2,815.70	\$ <b>1,866.9</b> 3 \$ <b>1,873.6</b> 0	\$	\$949.06 \$ \$11,90092.5592 \$ \$11,80928.092 \$ \$22,99583.2278 \$	960.45

Rate Change Summary: January 2012 through December 2012

	Manhattan	All others
Minimum rate change	14.8%	14.8%
Maximum rate change	17.3%	17.3%
Member weighted average rate change	16.4%	16.4%

For each month, the rate change is the same for all renewing members (see Exhibit III.A).

# Oxford Health Plans (NY), Inc.

## NEW YORK GRANDFATHERED INDIVIDUAL POS

## **BENEFIT DESCRIPTIONS**

Grandfathered Individual Product POS (not available to new subscribers)				
Medical Care				
Benefit Type	Limits	In Network Cost Share	Out of Network Cost Share	
Emergency Room Services	No limit	\$50 (waived if admitted)	Ded. & Coin.	
Physician Office visits	No limit	\$15 Copay	Ded. & Coin.	
Specialist Office Visits	No limit	\$15 Copay	Ded. & Coin.	
Prescription Drugs	Not covered	Not covered	Not covered	
Cost Sharing				
Ded. & Coinsurance		none	\$1000, 30%	
Maximum out of pocket		none	\$4,500	

## **Commissions & Incentives**

There are no commissions paid on individual products.

#### Underwriting Guidelines

This plan is available only to existing subscribers.



<Date>

<Subscriber First Name> <Subscriber Last Name> <Address 1> <Address 2> <City>, <State> <Zip>

#### Re: Rate Filing for Oxford New York Individual Grandfathered POS plans

Dear <Subscriber First Name> <Subscriber Last Name>,

Thank you for allowing UnitedHealthcare to serve your health benefit plan needs with our Oxford<sup>1</sup> products. We are writing as a follow-up to our rate application with the New York State Insurance Department (NYSID) on July 19, 2011. This letter is being sent to you as a certificate holder to notify you of the approved increases.

The NYSID approved the following rate increases related to medical cost trends.<sup>2</sup> This additional percentage will be added to your current 2011 rate for the 2012 contract year.<sup>3</sup>

Renewal Date	Approved Total Increase Over 2011 Medical Premium (%)
January 2012	14.8%
February 2012	15.0%
March 2012	15.3%
April 2012	15.5%
May 2012	15.7%
June 2012	15.9%
July 2012	17.3%
August 2012	17.3%
September 2012	17.3%
October 2012	17.3%
November 2012	17.3%
December 2012	17.3%

<sup>&</sup>lt;sup>1</sup> Oxford HMO products are underwritten by Oxford Health Plans (NY), Inc. Oxford insurance products are underwritten by Oxford Health Insurance, Inc.

<sup>&</sup>lt;sup>2</sup> Please note that the approved rates reflect modifications by the NYSID to the rates we submitted for approval. We have requested and not yet received a written determination from the NYSID with actuarial justifications for revisions made to the previously submitted rates. Accordingly, we have reserved all rights with respect to the modifications required by the NYSID and may contest the decision.

<sup>&</sup>lt;sup>3</sup> We do not have any benefit changes on file with the NYSID. In the event that benefit changes (e.g., benefit mandate) are made to our Grandfathered POS product prior to your 2012 renewal, those changes may also impact your final premium rates.

Prior to your renewal, you will receive additional renewal materials <u>which will reflect your actual renewal</u> <u>increase</u>.

Thank you for your business.

Sincerely,

Oxford



<Date>

<Subscriber First Name> <Subscriber Last Name> <Address 1> <Address 2> <City>, <State> <Zip>

#### Re: Rate Filing for Oxford New York Individual Grandfathered POS plans

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Oxford