

Regional Economic and Skills Gap Analysis RFQ  
Q&A #1  
September 9, 2015

1. Do “Kern/Inyo/Mono counties” (pg. 5) represent one workforce development area, or three separate jurisdictions?

**Yes, one workforce development area.**

2. Will the CCWC Workforce Boards define the industries that belong to the regionally-identified priority sectors? For example, “Logistics, Warehousing, & Transportation” and “Energy & Natural Resources” (pg. 11) are listed as target sectors but technically speaking these are not sector names that are connected to a NAICS code. We are certainly qualified to define customized industry clusters that reflect your economic landscape but we want to have a clear understanding of whether this is necessary as it would be a specific activity within the project’s scope of work. I understand that the RFQ may have meant “Transportation and Warehousing” and “Utilities” and/or some combination of other sectors – please clarify.

**Yes, it may be necessary to customize some of the clusters in areas.**

3. What geographies represent “regional and local area economies” (pg. 11)? Does “regional” mean California or just the member county area? And does local mean each county and/or zip codes within each county?

**Regional is defined as only the counties included as part of the CCWC in the RFQ. Local is defined as each workforce development area.**

4. Does the CCWC have a target wage established?

**No.**

5. I understand that there will be at least one in-person presentation but what is the format and preferred medium for the “regular reports and status updates at CCWC meetings for the duration of the project” (pg.12) And what is the frequency of these meetings?

**We will be flexible in that it could be a combination of in person, conference calls, webinar/webex formats. The CCWC typically meets approximately every six weeks on a Friday from 10 am - 2 pm; however there would not be an expectation that the successful vendor would necessarily report out at every one of these meetings.**