

DAKOTA STATE UNIVERSITY  
CONSULTING CONTRACT/LETTER OF AGREEMENT  
BETWEEN

|  |   |
|--|---|
| Consultant Name:<br>VSI  | DSU Department:<br>Physical Plant                                   |
| Consultant Address:<br>1227 Caledonia Street<br>Mankato MN 56001 | Dakota State University<br>820 N Washington Ave<br>Madison SD 57042 |
| Referred to as: Consultant                                       | Referred to as: State   |

The State hereby enters into this Agreement for services with Consultant in consideration of and pursuant to the terms and conditions set forth herein.

1. The Consultant will perform those services described herein or in the Work Plan, attached hereto as Exhibit A and by this reference incorporated herein.

Proposal is attached as Exhibit A – Workplan Proposal

2. The Consultant's services under this Agreement shall commence on January 4, 2012 and end on February 29, 2012, unless sooner terminated pursuant to the terms hereof.
3. The Consultant will use State equipment, supplies or facilities. YES X NO \_\_\_\_\_

VSI will use University resources (ladders/scissors-lift) to install projectors/screens in the DPP.

4. The State will make payment for services upon satisfactory completion of the services. The TOTAL CONTRACT AMOUNT is an amount not to exceed \$49,985. The State will not pay Consultant's expenses as a separate item. Payment will be made pursuant to itemized invoices submitted.
5. The Consultant agrees to indemnify and hold the State of South Dakota, its officers, agents and employees, harmless from and against any and all actions, suits, damages, liability or other proceedings that may arise as the result of performing services hereunder. This section does not require the Consultant to be responsible for or defend against claims or damages arising solely from errors or omissions of the State, its officers, agents or employees.
6. Insurance Provision: Does Dakota State require an insurance provision?  
YES X NO \_\_\_\_\_

If YES, does the consultant agree, at its sole cost and expense, to maintain adequate general liability of no less than \$1,000,000 in aggregate, worker's compensation, professional liability and automobile liability insurance during the period of this agreement?

YES \_\_\_\_\_ NO \_\_\_\_\_

7. While performing services hereunder, the Consultant is an independent contractor and not an officer, agent, or employee of the State of South Dakota.
8. Consultant agrees to report to the State any event encountered in the course of performance of this Agreement which results in injury to the person or property of third parties, or which may otherwise subject Consultant or the State to liability. Consultant shall report any such event to the State immediately upon discovery.

Consultant's obligation under this section shall only be to report the occurrence of any event to the State and to make any other report provided for by their duties or applicable law. Consultant's obligation to report shall not require disclosure of any information subject to privilege or confidentiality under law (e.g., attorney-client communications). Reporting to the State under this section shall not excuse or satisfy any obligation of Consultant to report any event to law enforcement or other entities under the requirements of any applicable law.

9. This Agreement may be terminated by either party hereto upon thirty (30) days written notice. In the event the Consultant breaches any of the terms or conditions hereof, this Agreement may be terminated by the State at any time with or without notice. If termination for such a default is effected by the State, any payments due to Consultant at the time of termination may be adjusted to cover any additional costs to the State because of Consultant's default. Upon termination the State may take over the work and may award another party an agreement to complete the work under this Agreement. If after the State terminates for a default by Consultant it is determined that Consultant was not at fault, then the Consultant shall be paid for eligible services rendered and expenses incurred up to the date of termination.
10. This Agreement depends upon the continued availability of appropriated funds and expenditure authority from the Legislature for this purpose. If for any reason the Legislature fails to appropriate funds or grant expenditure authority, or funds become unavailable by operation of law or federal funds reductions, this Agreement will be terminated by the State. Termination for any of these reasons is not a default by the State nor does it give rise to a claim against the State.
11. This Agreement may not be assigned without the express prior written consent of the State. This Agreement may not be amended except in writing, which writing shall be expressly identified as a part hereof, and be signed by an authorized representative of each of the parties hereto.
12. This Agreement shall be governed by and construed in accordance with the laws of the State of South Dakota. Any lawsuit pertaining to or affecting this Agreement shall be venued in Circuit Court, Sixth Judicial Circuit, Hughes County, South Dakota.
13. The Consultant will comply with all federal, state and local laws, regulations, ordinances, guidelines, permits and requirements applicable to providing services pursuant to this Agreement, and will be solely responsible for obtaining current information on such requirements.

14. The Consultant may not use subcontractors to perform the services described herein without the express prior written consent of the State. The Consultant will include provisions in its subcontracts requiring its subcontractors to comply with the applicable provisions of this Agreement, to indemnify the State, and to provide insurance coverage for the benefit of the State in a manner consistent with this Agreement. The Consultant will cause its subcontractors, agents, and employees to comply, with applicable federal, state and local laws, regulations, ordinances, guidelines, permits and requirements and will adopt such review and inspection procedures as are necessary to assure such compliance.

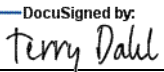
15. All other prior discussions, communications and representations concerning the subject matter of this Agreement are superseded by the terms of this Agreement, and except as specifically provided herein, this Agreement constitutes the entire agreement with respect to the subject matter hereof.

In Witness Whereof, the parties signify their agreement effective the date above first written by the signatures affixed below.

DSU DEPARTMENT HEAD

CONSULTANT

BY: David Zolnowsky  
(NAME)

BY:   
(NAME) D6640E...

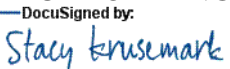
CIO  
(TITLE)

President  
(TITLE)

January 1, 2012  
(DATE)

1/18/2012  
(DATE)

DSU AUTHORIZING OFFICIAL

BY:   
(NAME) 5856A9CFADDB4D1...

VP Business & Admin Services  
(TITLE)

1/18/2012  
(DATE)

-DSU Account Index: 89DPP.

- Completed W-9? On file X Attached \_\_\_\_\_

-Name and phone number of contact person at DSU who can provide additional information regarding this contract Brent Van Aartsen.

EXHIBIT A – WORK PLAN PROPOSAL



video services inc.

1227 Caledonia Street  
Mankato, MN 56001

January 4, 2012

Brent Van Aartsen  
Dakota State University  
820 N. Washington Ave.  
Madison, SD 57042

**Project: Dakota Prairie Playhouse Conference Center – Audio-Video System Upgrade – Rev III**

Scope: Three new ceiling mounted projectors, electric screens and sound system for multi purpose conference room. Equipment rack located in storage room. Wall mounted touch screen matrix controller.

VSI is pleased to present the following quote for the above referenced project:

| QTY          | MFG        | MODEL          | DESCRIPTION                                |                  |
|--------------|------------|----------------|--|------------------|
| 1            | CRESTRON   | TPS-6L         | 5.7" WALL TOUCHPANEL W/ PROCESSOR          |                  |
| 1            | CRESTRON   | DM-8X8         | 8X8 MATRIX SWITCHER W/ IN-OUT CARDS        |                  |
| 3            | CRESTRON   | DM-RMC-100-C   | 8G+ DM ROOM CONTROLLER                     |                  |
| 3            | CRESTRON   | DM-TX-400-3G   | VGA / HDMI / Y / YPbPr / L/R / 3.5MM PLATE |                  |
| 3            | mitsubishi | XD3200U        | XGA 4500 LUMEN XGA PROJECTOR               |                  |
| 16           | EV         | EVID C8.2      | 8" IN-CEILING SPEAKERS                     |                  |
| 2            | SHURE      | ULXS24/BETA87A | WIRELESS HANDHELD MIC SYSTEM               |                  |
| 1            | BIAMP      | NEXIA CS       | DIGITAL SOUND PROCESSOR 10X6               |                  |
| 1            | QSC        | ISA 300TI      | 300W 2CH 70V AMPLIFIER                     |                  |
| 1            | VSI        | CUSTON         | INSTALL-PROGRAM-TEST-TRAIN                 |                  |
| <b>TOTAL</b> |            |                |  | <b>\$49,985.</b> |

- All specified materials, installation and basic training included.
- No provision for raceway, ac power, cutting, patching and painting.
- No provisions for state and local taxes.
- Terms: Net 30 days - Quote valid 30 days.

Sincerely,

Terry Dahl

507.625.1650 • FAX 507.625.3676 • Toll Free 800.642.4085 • [www.videoser.com](http://www.videoser.com)

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