



# STATE OF WYOMING

# 085

Agency Number

## 2009-2010

# BIENNIUM BUDGET REQUEST

**WYOMING BUSINESS COUNCIL**

Agency Name

The information in this budget request has been developed in accordance with the agency plan prepared according to W.S. 28-1-115 & 28-1-116 [W.S. 9-2-1011 (b)(vi)]. Submitted by:

Signature \_\_\_\_\_

Name \_\_\_\_\_

Title \_\_\_\_\_

Person(s) responsible for the preparation of this budget:

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Prepared for the February 2008 Legislature

**Budget Division**, Department of Administration & Information

TABLE OF CONTENTS

<u>085 - WYOMING BUSINESS COUNCIL</u>	<u>PAGE</u>
DEPARTMENT BUDGET SUMMARY TABLE.....	3
DEPARTMENT BUDGET NARRATIVE .....	4
<b>0100 - WYOMING BUSINESS COUNCIL</b> .....	<b>9</b>
0101 - WYOMING BUSINESS COUNCIL NARRATIVE.....	10
0101 - WYOMING BUSINESS COUNCIL BUDGET REQUEST .....	33
0101 - WYOMING BUSINESS COUNCIL - EXCEPTION PERSONNEL REPORT .....	36
<b>1200 - MAIN STREET</b> .....	<b>37</b>
1201 - RURAL DEVELOPMENT COUNCIL NARRATIVE .....	38
1201 - RURAL DEVELOPMENT COUNCIL BUDGET REQUEST .....	40
1202 - MAIN STREET NARRATIVE.....	41
1202 - MAIN STREET BUDGET REQUEST .....	42
<b>1600 - INVESTMENT READY COMMUNITIES</b> .....	<b>43</b>
1610 - BUSINESS READY COMMUNITIES NARRATIVE .....	44
1610 - BUSINESS READY COMMUNITIES BUDGET REQUEST .....	47
1620 - COMMUNITY FACILITIES PROGRAM NARRATIVE .....	48
1620 - COMMUNITY FACILITIES PROGRAM BUDGET REQUEST .....	50

DEPARTMENT WYOMING BUSINESS COUNCIL							DEPT 085
1 Description	Code	2 Base Budget	3 Standard Budget	4 Exception Request	5 Total Agency Request	6 Governor's Changes	7 Governor's Recommendation
DIVISION							
WYOMING BUSINESS COUNCIL	0100	140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773
MAIN STREET	1200	0	1,628,077	0	1,628,077	0	1,628,077
INVESTMENT READY COMMUNITIES	1600	0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000
TOTAL BY DIVISION		140,777,683	123,168,030	32,398,312	155,566,342	(32,081,492)	123,484,850
OBJECT SERIES							
PERSONAL SERVICES	0100	7,453,450	9,528,412	572,992	10,101,404	(572,992)	9,528,412
SUPPORTIVE SERVICES	0200	2,389,247	2,759,828	503,600	3,263,428	(483,600)	2,779,828
CENT. SERV./DATA SERV.	0400	293,654	333,933	36,300	370,233	(36,300)	333,933
GRANTS & AID PAYMENT	0600	122,567,926	101,967,926	20,000,000	121,967,926	(20,000,000)	101,967,926
NON-OPERATING EXPENDITURES	0800	0	0	10,000,000	10,000,000	(10,000,000)	0
CONTRACTUAL SERVICES	0900	8,073,406	8,577,931	1,285,420	9,863,351	(988,600)	8,874,751
TOTAL BY OBJECT SERIES		140,777,683	123,168,030	32,398,312	155,566,342	(32,081,492)	123,484,850
SOURCES OF FUNDING							
GENERAL FUND/BRA	G	131,178,010	113,493,357	32,993,498	146,486,855	(32,424,085)	114,062,770
FEDERAL FUNDS	X	7,844,061	7,919,061	(90,000)	7,829,061	90,000	7,919,061
OTHER FUNDS	Z	1,755,612	1,755,612	(505,186)	1,250,426	252,593	1,503,019
TOTAL BY FUNDS		140,777,683	123,168,030	32,398,312	155,566,342	(32,081,492)	123,484,850
AUTHORIZED EMPLOYEES							
TOTAL AUTHORIZED EMPLOYEES							

**SECTION 1. DEPARTMENT STATUTORY AUTHORITY**

W.S. 9-12-101 through 9-12-113	General
W.S. 9-12-201 through 9-12-202	Science, Technology and Energy Financial Aid
W.S. 9-12-301 through 9-12-307	Partnership Challenge Loan Program
W.S. 9-12-501 through 9-12-502	Council for Women's Issues
W.S. 9-12-601 through 9-12-603	Business Ready Communities Grant & Loan Program
W.S. 9-12-801 through 9-12-804	Community Facilities Grant & Loan Program
W.S. 9-12-901 through 9-12-905	Community Workforce Housing Loan Program
W.S. 9-12-1101 through 9-12-1105	Mainstreet Program
W.S. 9-4-701	Investment of State Funds
W.S. 11-34-303	Area Redevelopment Loans
W.S. 21-18-104	Small Business Development Centers
W.S. 35-12-110	Industrial Facility Permitting
W.S. 37-5-103	Natural Gas Pipeline Authority
W.S. 40-11-102	Foreign Trade Zones

**SECTION 2. QUALITY OF LIFE RESULT**

Wyoming has a diverse economy that provides a livable income and ensures wage equality.

Advanced technologies and a quality workforce allow Wyoming business and communities to adapt and thrive.

**SECTION 3. CONTRIBUTION TO WYO QUALITY OF LIFE**

The Wyoming Business Council serves the citizens of Wyoming by working to increase wages and helping communities grow and diversify their economies. It accomplishes this by providing assistance for existing Wyoming companies and start-ups, helping communities meet their development and diversification needs, and recruiting new firms and industries targeted to complement the state's assets.

**SECTION 4. BASIC FACTS**

In 1998, the State of Wyoming dramatically changed its approach to economic development by creating the Wyoming Business Council. Wyoming Statute 9-12-101 charges the Wyoming Business Council to encourage, stimulate and support the development and expansion of the economy of the state. The directives of this statute are incorporated into the Wyoming Business Council's two main functions:

- Community assistance - Programs that help build attractive, high quality-of-life communities that have business ready infrastructure.
- Business assistance - Programs that help existing businesses and recruit new ones to the state.

DEPARTMENT WYOMING BUSINESS COUNCIL

DEPT 085

The Wyoming Business Council has a 2007/2008 biennium budget of \$141.8 million (\$132.2 million from general funds and budget reserve funds, \$7.8 million federal funds and \$1.8 million special revenue and other funds). While under the Wyoming Economic Development Act, Wyoming Travel and Tourism is being presented as a separate operating budget in agency number 066 and has submitted a separate strategic plan.

Effective July 1, 2007 the legislature moved the Mainstreet program from the Department of Agriculture to the Business Council. Because the director of the Mainstreet program also is the director of the Rural Development Council, the Rural Development Funding was transferred to the Business Council also. These programs have a 2007/2008 biennium budget of \$1.4 million (\$1.3 million from general funds and \$.1 million from federal funds).

The agency has 51 full-time staff.

### **SECTION 5 PERFORMANCE MEASURES**

Performance measure #1: Percentage of cities, towns and counties receiving services from the Wyoming Business Council to total of 23 counties and 99 incorporated cities and towns.

Performance measure #2: Community grants awarded to total grant applications.

Performance measure #3: Percentage of communities responding positively that services received from the Wyoming Business Council have helped. *This survey will be implemented in 2007.*

Performance measure #4: Percentage of businesses receiving services from the Wyoming Business Council to total businesses.

Performance measure #5: Wyoming Partnership Challenge Loan cumulative totals and year end balances to total available funds.

Performance measure #6: Percentage of businesses responding positively that services received from the Wyoming Business Council have helped. *This survey will be implemented in 2007.*

### **SECTION 6. DEPARTMENT PRIORITIES**

#### **2009-2010 Biennium Exception Budget Request Wyoming Business Council (085)**

Agency Priorities	Division	Unit No.	Item Requested	Agency Request	Description
1	Business Council	0101	Regional Offices Expansion - Support Costs for Two Offices	\$ 230,600	Support costs for two additional regional offices
2	Business Council	0101	Regional Offices Expansion - Personnel & Support Costs for Three Offices	\$ 705,780	Salaries, benefits and support costs for three additional regional offices

## DEPARTMENT WYOMING BUSINESS COUNCIL

DEPT 085

3	Business Council	0101	Project Administration - BRC, CFP and CDBG Programs	\$	144,160	Personnel and support costs for project administration in BRC, CFP and CDBG programs
4	Business Council	0101	Program Funding Source Change	\$	-	Transfer funding source from agency funds to general funds
5	Business Council	0101	CDBG Program - Funding Source Change	\$	-	Transfer funding source from federal funds to general funds
6	Business Ready	1610	BRC Program - Quality Childcare Facility Infrastructure	\$	12,000,000	Funds for estimated demand for quality childcare facility infrastructure in BRC program
7	Business Council	0101	Workforce Housing Infrastructure Program	\$	10,000,000	Funds for estimated workforce housing infrastructure loan program
8	Community Facilities	1620	Community Facilities Grant & Loan Program	\$	8,000,000	Increase funding in CFP program to meet estimated demand
9	Business Council	0101	Loan Loss Reserve for WWBC Microloan Program	\$	37,500	Increase loan loss reserve to access additional SBA funding
10	Business Council	0101	Business Recruitment: USEE	\$	300,000	Increase funding for business recruitment through contract with USEE
11	Business Council	0101	Portfolio/Loan Program - Additional Personnel & Support Costs	\$	156,352	Additional person and support costs for portfolio/loan program
12	Business Council	0101	SBIR/STTR Phase 0 Program Funding	\$	60,000	Expand phase 0 program to fund preparation costs for Phase II proposals
13	Business Council	0101	Wyoming Council for Women's Issues	\$	50,000	Funding for nontraditional job fair, Woman of Distinction award, surveys/publications updates/printing
14	Business Council	0101	Business Executives Leadership Program/CEO Roundtable	\$	80,000	Establish a business executive leadership training program
15	Business Council	0101	Wyoming Market Research Center	\$	33,320	Additional funds for travel, computer upgrades, databases, supplies, printing, phone
16	Business Council	0101	GRO-Biz Procurement Technical Assistance Center	\$	31,800	Additional funds for travel, software upgrades, rent, phone, postage
17	Business Council	0101	Wyoming Small Business Development Center	\$	49,200	Additional funds for travel, software upgrades, rent, phone, postage
18	Business Council	0101	Manufacturing-Works Casper Field Engineer	\$	160,000	Additional full time field engineer serving the Casper area
19	Business Council	0101	Seed Funds for Establishing NCC Satellite Office in Wyoming	\$	100,000	Establish satellite office of National Composite Center in Wyoming

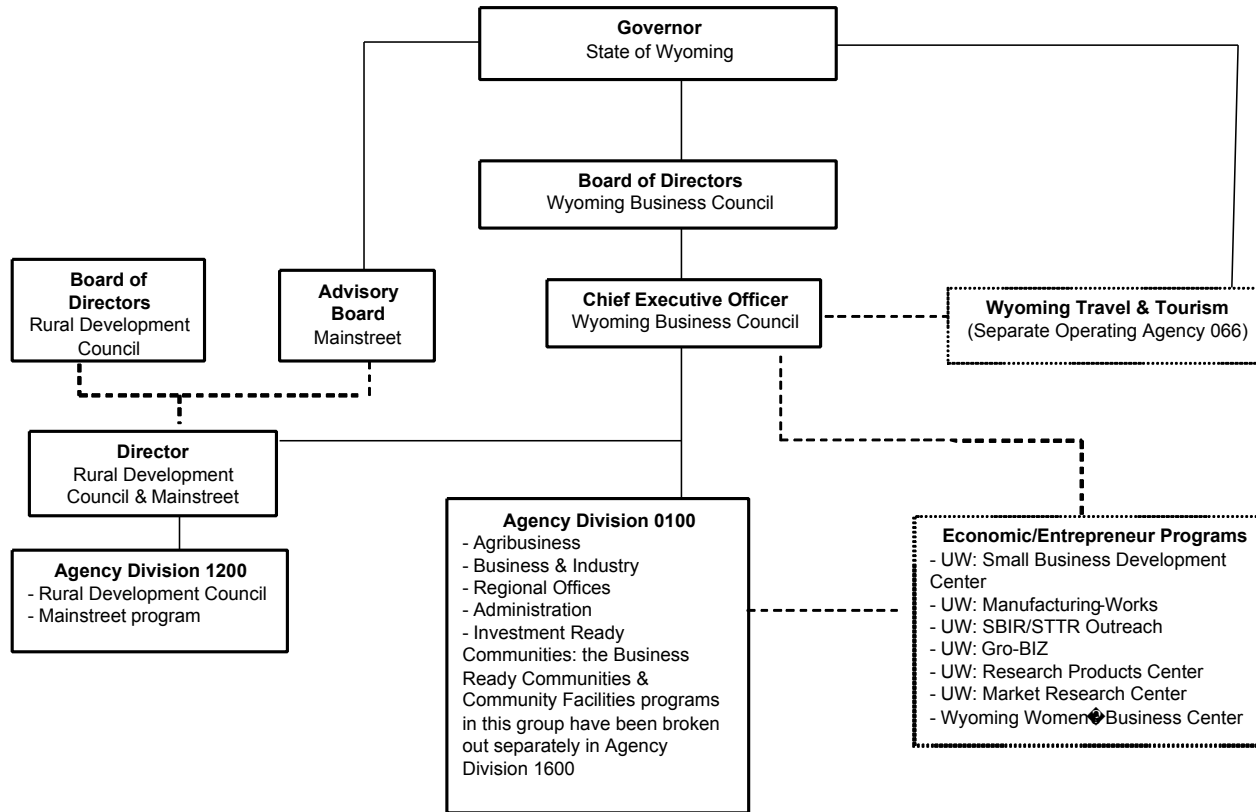
## DEPARTMENT WYOMING BUSINESS COUNCIL

DEPT 085

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20	Business Council	0101	WWBC Microloan Program - Additional Staff	\$	164,000	Additional funds for personnel and travel expenses of WWBC Microloan program
21	Business Council	0101	WWBC Works of Wyoming Program	\$	95,600	Additional funds for personnel and administrative expenses for Works of Wyoming program
Total Agency Exception Request:				\$	32,398,312	

**SECTION 7. DEPARTMENT ORGANIZATION**





DEPARTMENT WYOMING BUSINESS COUNCIL							DEPT 085
DIVISION WYOMING BUSINESS COUNCIL							DIV NO 0100
1 Division	Code	2 Base Budget	3 Standard Budget	4 Exception Request	5 Total Agency Request	6 Governor's Changes	7 Governor's Recommendation
UNIT							
WYOMING BUSINESS COUNCIL	0101	140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773
TOTAL BY UNIT		140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773
OBJECT SERIES							
PERSONAL SERVICES	0100	7,453,450	8,909,054	572,992	9,482,046	(572,992)	8,909,054
SUPPORTIVE SERVICES	0200	2,389,247	2,389,247	503,600	2,892,847	(483,600)	2,409,247
CENT. SERV./DATA SERV.	0400	293,654	328,857	36,300	365,157	(36,300)	328,857
GRANTS & AID PAYMENT	0600	122,567,926	7,317,926	0	7,317,926	0	7,317,926
NON-OPERATING EXPENDITURES	0800	0	0	10,000,000	10,000,000	(10,000,000)	0
CONTRACTUAL SERVICES	0900	8,073,406	8,344,869	1,285,420	9,630,289	(988,600)	8,641,689
TOTAL BY OBJECT SERIES		140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773
SOURCES OF FUNDING							
AGENCY FUND	A	0	0	0	0	0	0
ENTERPRISE FUND	E	1,140,876	1,140,876	0	1,140,876	0	1,140,876
GENERAL FUND/BRA	G	131,178,010	17,690,280	12,993,498	30,683,778	(12,424,085)	18,259,693
SPECIAL REVENUE	R	614,736	614,736	(505,186)	109,550	252,593	362,143
EXPENDABLE TRUST	T	0	0	0	0	0	0
FEDERAL FUNDS	X	7,844,061	7,844,061	(90,000)	7,754,061	90,000	7,844,061
TOTAL BY FUNDS		140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

### **SECTION 1. UNIT STATUTORY AUTHORITY**

W.S. 9-12-101 through 9-12-113	General
W.S. 9-12-201 through 9-12-202	Science, Technology and Energy Financial Aid
W.S. 9-12-301 through 9-12-307	Partnership Challenge Loan Program
W.S. 9-12-501 through 9-12-502	Council for Women's Issues
W.S. 9-12-901 through 9-12-905	Community Workforce Housing Program
W.S. 9-4-701	Investment of State Funds
W.S. 11-34-303	Area Redevelopment Loans
W.S. 21-18-104	Small Business Development Centers
W.S. 35-12-110	Industrial Facility Permitting
W.S. 37-5-103	Natural Gas Pipeline Authority
W.S. 40-11-102	Foreign Trade Zones

### **SECTION 2. STANDARD BUDGET REQUEST**

#### **Part A. Narrative**

The Business Council was formed to encourage, stimulate and support the development and expansion of the economy of the state. To achieve this mission, its activities can be classified into two main categories:

**Community Assistance** - Programs that help build attractive, high quality-of-life communities that have business ready infrastructure. These efforts can be broken down into:

- **Grant and loans.** The Business Council offers communities the following programs: Community Development Block Grant Program (federally funded), State Energy Program (federally funded), Workforce Housing Infrastructure Loan Program, and the Main Street Revolving Loan Fund.

Note: The Business Ready Communities Grant and Loan program and the Community Facilities Grant and Loan program are being presented separately for BFY09/10 in unit numbers 1610 and 1620, respectively.

- **Services to help communities grow.** Through its Regional Directors and programs, the Business Council helps communities develop physical infrastructure that will help expand existing businesses and attract new ones. These efforts include working with communities on planning, writing successful grant applications, becoming energy efficient, and developing of attractive communities.

**Business Assistance** - Programs that help existing businesses and recruit new ones to the state. In addition to targeted business recruitment efforts, the Business Council concentrates its services to help existing businesses stay in Wyoming and entrepreneurs to start new ones.

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes  
 DEPT DIVISION UNIT FUND APPR  
 085 0100 0101 001 101

- Grants, loans and other funding assistance. The Business Council and its University of Wyoming partners offer the following: Cooperative Advertising and Marketing Programs, Farmers' Market Promotional Grants, Wyoming Verified Cost Share Grants, Organic Certification Grant Program, Small Business Innovation Research Phase 0 Awards, Trade Show Incentive Grant Program, Wyoming Partnership Challenge Loans, and the Wyoming Women's Business Center Micro Loan Program.
- Services to help grow business. Through its Regional Directors, programs, and UW partners, the Business Council offers a wide range of services all designed to help expand and retain existing businesses, as well as to assist start-ups on their journey to success. The Wyoming Business Council also works with businesses interested in relocating or expanding to the state. Business assistance services include: agribusiness assistance, business plans, business permitting, counseling, financial tools, government contracts, grant station database, human resources consulting, intellectual property, international business, leadership development, marketing assistance, manufacturing help, product development, research services, Small Business Energy Audits; starting a business, state energy program, Wyoming product promotion and workforce assistance. Some of these services are provided by our partners through contracts with the University of Wyoming.

The Business Council has 48 full-time and 2 part-time positions.

#### Part B. Revenue

Expenditures made by the Business Council were made from the following revenue sources for the following bienniums (excludes intra-agency transfers for the business ready community and community facilities programs):

	<u>05/06</u>	<u>07/08</u> (estimate)	<u>09/10</u> (estimate)
General Fund	\$ 14,067,607	\$ 36,928,010 (e)	\$ 30,762,586
Federal Funds - see note (a)	\$ 7,790,372	\$ 7,844,061	\$ 7,754,061
Special Revenue Funds - see note (b)	\$ 4,364,412	\$ 1,646,062	\$ 1,140,876
Budget Reserve Fund	\$ 2,465,959 (d)	\$ 1,050,000 (f)	\$ -
Other Funds - see note (c)	\$ 80,337	\$ 109,550	\$ 109,550
Total	\$ 28,768,687	\$ 47,577,683	\$ 39,767,073

(a) Funding from the U.S. Department of Housing and Urban Development and from the U.S. Department of Energy for the Community Development Block Grant (CDBG) and the State Energy Programs, respectively. The federal government has reduced funding for the CDBG program and it is unclear how future funding levels will change; however, because multiple federal program years are open at any given time, federal reimbursements are still being made against program years with higher funding levels so no significant reduction will occur in the near future.

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

(b) Amounts paid from the following sources:

1. Principal repayments and interest income on outstanding loans; future revenues from these sources are dependent upon the amount of outstanding loans.
2. Cash balances and the interest income earned on the cash investments of certain special revenue funds; interest income is dependent upon the cash balance in those funds that are credited for this income.

(c) Revenues received from a variety of sources that are neither state nor federal dollars; we estimate that these are ongoing sources of revenues.

(d) Amounts appropriated for the air service enhancement program. As of July 1, 2005 this program was transferred to the Aeronautics Division of the Wyoming Department of Transportation.

(e) Includes \$21 million one-time funding for the NCAR supercomputer project.

(f) One-time funding for the Wyoming Workforce Housing Infrastructure Loan Program.

**GOVERNOR'S RECOMMENDATION**

*I recommend approval of the Standard Budget.*

**SECTION 3. EXCEPTION BUDGET REQUEST**

**PRIORITY #1 – REGIONAL OFFICES EXPANSION - SUPPORT COSTS FOR TWO OFFICES**

A. EXPLANATION OF REQUEST: Add an office for deputy directors in two of our regional office districts. The Business Council has six Regional Offices around the State that provide support to Wyoming's communities, businesses, and citizenry. The first deputy director/office has been located in Kemmerer in the South-West Region and is staffed and operating very effectively with a full workload. Funding for that deputy director/office was appropriated by the legislature during the last budget session.

The regional offices function as a primary contact point and physical presence in the different geographic and economic regions of the State. The Regional Office personnel, in partnership with other Business Council supported programs such as the Small Business Development Centers, Manufacturing-Works representatives, and in many cases local Economic Development groups, provide communities, businesses, entrepreneurs, with the localized expertise, information, access, and leadership necessary to improve their economic, personal, and community quality of life. The Regional Offices literally provide the conduit to bring the assets and resources of the Wyoming Business Council and its partners to the communities and citizens of the State.

The plan is to place the deputy director/office in the existing Region but in a second office location for the following:

Current Regions	Current Office Locations	Second Office Location
1. Natrona, Converse, Niobrara, Platte	Casper	Wheatland or Torrington*
2. Sheridan, Johnson, Campbell, Crook, Weston	Cheyenne	Newcastle

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

\* Placement of the second office would vary depending on the person hired.

This request is for support costs for a second office location in each of the two regions listed above. Funding for the salaries and benefits of the deputy directors will be funded out of the existing Business Council budget as a result of realignment of positions and programs. In addition to on-going support costs (\$44,650 per office per year), one-time funding is requested to purchase permanently assigned motor pool vehicles (\$30,000), office furniture & equipment (\$8,000), computer equipment (\$5,000) and funding to recruit and move the new employees (\$9,000).

**B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:**

1.	0204 – Postage & freight	\$	2,400
2.	0207 – Dues, training & registration	\$	10,000
3.	0208 – Advertising & promotion	\$	9,600
4.	0221 – In state travel	\$	33,000
5.	0222 – Out of state travel	\$	15,000
6.	0223 – Permanently assigned vehicles	\$	12,000
7.	0224 – Employee moving	\$	9,000
8.	0230 – Supplies & subscriptions	\$	2,000
9.	0231 – Office supplies & printing	\$	4,800
10.	0241 – Office furniture & equipment	\$	8,000
11.	0242 – Computer equipment	\$	5,000
12.	0243 – Passenger cars	\$	30,000
13.	0251 – Real property costs	\$	18,400
14.	0410 – A&I data processing	\$	1,800
15.	0420 – A&I phone	\$	9,600
16.	0901 – Professional fees	\$	60,000
<b>Total</b>		<b>\$</b>	<b>230,600 100% General Fund</b>

**C. PERFORMANCE JUSTIFICATION:** Funding of this item will enhance the Business Council’s ability to deliver services to communities, businesses and entrepreneurs and will impact performance measures 1 and 4. The additional deputy directors/offices will:

- Expand ability to respond to demand and deliver essential support to communities, regions, and individual businesses by assessing Regional workloads and responding to need with increased manpower in the field, programs, and workload distribution.
- Expand Regional Directors ability to respond and support local projects, while maintaining accountability, via increased discretionary fund capability.

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

- Encourage and support continuing education of Regional Directors in various venues relevant to their talents and expertise, thus increasing their net value to the Wyoming community.
- Utilize the individual talents of the Regional Directors on a shared basis with other Business Council Divisions, State Divisions, Partners, and on cross-regional projects in need of their particular expertise.

**GOVERNOR'S RECOMMENDATION**  
*I recommend denial of this request.*

**PRIORITY #2 – REGIONAL OFFICES EXPANSION – PERSONNEL & SUPPORT FOR THREE OFFICES**

A. EXPLANATION OF REQUEST: Add an office for deputy directors in three of our regional office districts. The Business Council has six Regional Offices around the State that provide support to Wyoming’s communities, businesses, and citizenry. The first deputy director/office has been located in Kemmerer in the South-West Region and is staffed and operating very effectively with a full workload. Funding for that deputy director/office was appropriated by the legislature during the last budget session.

The regional offices function as a primary contact point and physical presence in the different geographic and economic regions of the State. The Regional Office personnel, in partnership with other Business Council supported programs such as the Small Business Development Centers, Manufacturing-Works representatives, and in many cases local Economic Development groups, provide communities, businesses, entrepreneurs, with the localized expertise, information, access, and leadership necessary to improve their economic, personal, and community quality of life. The Regional Offices literally provide the conduit to bring the assets and resources of the Wyoming Business Council and its partners to the communities and citizens of the State.

The plan is to place the deputy director/office in the existing Region but in a second office location for the following:

Current Regions	Current Office Locations	Second Office Location
1. Big Horn, Washakie, Park, Hot Springs	Powel	Worland or Thermopolis*
2. Fremont, Sublette, Teton	Riverton	Jackson
3. Carbon, Albany, Laramie, Goshen	Cheyenne	Rawlins or Saratoga *

\* Placement of the second office would vary depending on the person hired.

This request is for salaries, benefits and support costs for a deputy director in a second office location in each of the three regions listed above. In addition to on-going support costs (\$44,650 per office per year), one-time funding is requested to purchase permanently assigned motor pool vehicles (\$45,000), office furniture & equipment (\$12,000), computer equipment (\$7,500) and funding to recruit and move the new employees (\$13,500).

**B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:**

1.	0103 – Salaries	\$	258,000
2.	0105 – Benefits	\$	101,880

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

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3.	0204 – Postage & freight	\$	3,600	
4.	0207 – Dues, training & registration	\$	15,000	
5.	0208 – Advertising & promotion	\$	14,400	
6.	0221 – In state travel	\$	49,500	
7.	0222 – Out of state travel	\$	22,500	
8.	0223 – Permanently assigned vehicles	\$	18,000	
9.	0224 – Employee moving	\$	13,500	
10.	0230 – Supplies & subscriptions	\$	3,000	
11.	0231 – Office supplies & printing	\$	7,200	
12.	0241 – Office furniture & equipment	\$	12,000	
13.	0242 – Computer equipment	\$	7,500	
14.	0243 – Passenger cars	\$	45,000	
15.	0251 – Real property costs	\$	27,600	
16.	0410 – A&I data processing	\$	2,700	
17.	0420 – A&I phone	\$	14,400	
18.	0901 – Professional fees	\$	90,000	
<b>Total</b>		<b>\$</b>	<b>705,780</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Funding of this item will enhance the Business Council’s ability to deliver services to communities, businesses and entrepreneurs and will impact performance measures 1 and 4. The additional deputy directors/offices will:

- Expand ability to respond to demand and deliver essential support to communities, regions, and individual businesses by assessing Regional workloads and responding to need with increased manpower in the field, programs, and workload distribution.
- Expand Regional Directors ability to respond and support local projects, while maintaining accountability, via increased discretionary fund capability.
- Encourage and support continuing education of Regional Directors in various venues relevant to their talents and expertise, thus increasing their net value to the Wyoming community.
- Utilize the individual talents of the Regional Directors on a shared basis with other Business Council Divisions, State Divisions, Partners, and on cross-regional projects in need of their particular expertise.

**GOVERNOR’S RECOMMENDATION**

*I recommend denial of positions #L001, L002 and #L003 and the items associated with the positions of \$705,780.*

**PRIORITY #3 – PROJECT ADMINISTRATION - BUSINESS READY COMMUNITIES, COMMUNITY FACILITIES AND COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAMS**

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

A. EXPLANATION OF REQUEST: Request \$144,160 for an additional person and support costs for shared project administration between the Business Ready Communities Grant and Loan Program (BRC), Community Facilities Grant and Loan Program (CFP), and the Community Development Block Grant Program (CDBG).

The Business Ready Community Grant and Loan Program (BRC) was established in 2003 to finance publicly owned economic development infrastructure using grants and loans in order to create additional economic health and a stronger state economy. The program was initially envisioned at \$15,000,000 per year to invest in infrastructure to prepare communities for job growth. The program currently is at \$39,625,000 per year. The Community Facilities Grant and Loan Program was established in 2005 to assist communities to finance the cost to preserve former schools and surplus government facilities that have existing or future uses. The Community Development Block Grant Program (CDBG) was transferred to the Business Council upon its creation in 1998. It is a federal program with an annual allocation of \$3,245,104 for program year 2007. The program is designed to help fund community and economic development projects.

As of April 2007 the BRC awards total \$88,344,351 for 76 projects and 15 projects totaling \$15,382,777 for CFP. This is a portfolio between both programs of 91 projects totaling \$103.7M. The CDBG program has a portfolio of 95 open projects. All projects require hands on administration to ensure quality application review, compliance with state statute and program regulations, and performance measures stipulated in the grant agreement.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0103 – Salaries	\$	70,000
2.	0105 – Benefits	\$	30,460
3.	0204 – Postage & freight	\$	1,200
4.	0207 – Dues, training & registration	\$	5,000
5.	0221 – In-state travel	\$	10,000
6.	0230 – Supplies & subscriptions	\$	1,000
7.	0231 – Office supplies, printing & copies	\$	2,400
8.	0241 – Office furniture & equipment	\$	4,000
9.	0242 – Computer equipment	\$	2,500
10.	0251 – Office space rental	\$	9,200
11.	0410 – A&I/Information Technology	\$	900
12.	0420 – A&I/Telecommunications	\$	3,000
13.	0901 – Professional services	\$	4,500
<b>Total</b>		<b>\$</b>	<b>144,160 100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: The two state funded programs, BRC and CFP, have matured with projects moving from project start up to construction and close out. Project oversight is required at each stage to ensure success of the project and the overall success for the programs. The CDBG program is experiencing increased



**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

demand resulting in a greater number of applications and open projects. An additional position is needed for proper oversight of projects in all three programs would impact performance measure 2.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of position #L004 and the items associated with the position.*

**PRIORITY #4 – PROGRAM FUNDING SOURCE CHANGE**

A. EXPLANATION OF REQUEST: The Business Council requests a reduction of its program funding from the Science Energy and Technology Authority program (STEA) and an increase of its program funding from the general fund in the amount of \$505,186.

Since the inception of the Business Council, a portion of its appropriation (\$505,186 per biennium) came from the fund established for the STEA program, which was transferred to the Business Council in 1998. The \$505,186 biennial appropriation has been used, in large part, to fund the Business Council's contract with the Wyoming Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) Initiative.

Nine (9) STEA awards were transferred to the Business Council at its inception in an amount totaling \$581,065: 2 of those awards are still active with 100% loan loss reserve (balances are \$148,719), 3 awards were paid in full, and the remaining 4 awards were charged off totaling \$113,847. Since 1999, the Business Council has made only one loan in the amount of \$50,000 within the STEA authorization. No further loans are anticipated, at least in any significant dollar amount.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0901 – Professional services	\$ (505,186)	100% Trust & Agency Funds
2.	0901 – Professional services	\$ 505,186	100% General Fund
	Trust & Agency Funds	\$ (505,186)	Revenue code 6604
	General Fund	\$ 505,186	Revenue code 1001

C. PERFORMANCE JUSTIFICATION: The Wyoming SBIR/STTR Initiative program, funded in part through the now dwindling STEA funds, has been instrumental in increasing Wyoming's participation in the federal SBIR/STTR business grant programs. When the program was initiated state businesses received less than 20% of what might be expected based on a per capita basis. Today the total is approaching 120% and other states are emulating the program. More importantly the type of business the funding supports represents high value innovative economic diversification the state is seeking to encourage and provides tremendous ROI potential. Therefore, it is to the state's best long-term interest to continue the program replacing the STEA funding source with general fund dollars and would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

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*I recommend approval of \$252,593 of the replacement of Trust & Agency funds with General Funds. I recommend denial of the remainder of the request.*

**PRIORITY #5 - COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM-FUNDING SOURCE CHANGE**

A. EXPLANATION OF REQUEST: Request a transfer of \$90,000 funding from federal funds to general funds for the CDBG program. Additional general fund match is being required by HUD for receipt of federal funds in combination with an overall reduction of federal funds allocated to this program; this funding match primarily impacts costs for existing personnel.

The Community Development Block Grant (CDBG) Program is a federally funded pass through grant program from the US Department of Housing and Urban Development (HUD). The Business Council is Wyoming's designated agency for administering the program. Funds are granted to cities, town and counties to be used for community and economic development projects ranging from public infrastructure such as water and sewer lines to community facilities like senior centers.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0103 – Salaries	\$ (90,000)	100% Federal Funds
2.	0103 – Salaries	\$ 90,000	100% General Funds
	Federal Funds	\$ (90,000)	Revenue code 7217
	General Fund	\$ 90,000	Revenue code 1001

C. PERFORMANCE JUSTIFICATION: The amount allowed by HUD for project administration is based on a calculation relating to the annual allocation. HUD allows a flat \$100,000 plus three percent of the total annual allocation if the three percent is matched dollar for dollar with Business Council funds. The Business Council received an allocation for program year 2007 of \$3,245,104. This is a reduction from a high of \$3,750,000. While the cost of program administration has increased, the amount allowed by HUD for administration has declined over the past few years. Ensuring that adequate funding is available for program administration affects the ability to accurately monitor projects that have received grants and impacts performance measure 2.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request.*

**PRIORITY #6 - WORKFORCE HOUSING INFRASTRUCTURE PROGRAM**

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

A. EXPLANATION OF REQUEST: Request \$10,000,000 to fund estimated demand for workforce housing infrastructure. One-time funding of \$1,000,000 was appropriated for 2007/08.

The 2007 legislature passed the Wyoming Housing Infrastructure Loan Program to help communities finance the cost of publicly owned infrastructure to help provide adequate housing. Loans can be made to cities and towns, counties, special improvement districts, joint powers board and tribes for facilities such as, sewer and water line roads storm water control to and the boundaries of a subdivision and through a subdivision if needed for additional capacity. Houses must be owner occupied and affordable to persons making at or less than 120 percent of the area median income. The benefit of the public investment must be passed along to the homebuyer and not unduly benefit the land developer or the home builder.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0881 – Fund Shift – Fiscal (to transfer funds to Workforce Housing Infrastructure Fund)	\$10,000,000
	<b>Total</b>	<b>\$10,000,000 100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: The program was originally proposed as a grant and loan program, but was passed by the legislature, at least for the first year, as a loan only program. The apparent intent of the legislature was to establish the program, develop rules, determine its success as a loan only program and at a later date modify the program as needed to include grants. It is estimated \$10,000,000 will be needed to satisfy the demand for workforce housing infrastructure if the program is modified to allow for grants. Funding of this item will enhance the Business Council’s ability to deliver services to communities and will impact performance measure 1.

**GOVERNOR’S RECOMMENDATION**

*I recommend denial of this request. Should the legislature choose to fund this increase, I will support their efforts.*

**PRIORITY #7 – LOAN LOSS RESERVE FOR WWBC MICROLOAN PROGRAM**

A. EXPLANATION OF REQUEST: The Business Council contracts with the Wyoming Women’s Business Center (WWBC) to provide a microloan program to small businesses. While these services are available to any resident of Wyoming, the WWBC focuses on women, people of color, individuals with low income and people with disabilities. Currently, the Business Council’s contract with the WWBC is \$209,000 per annum which leverages additional funds from the Small Business Administration. This request is to increase the Business Council’s funding by \$37,500.

The Wyoming Women’s Business Center is a non-profit organization that assists individuals who want to start or expand small businesses in the state. The WWBC strives to advance financial self-sufficiency by promoting economic justice and equality throughout Wyoming. In partnership with the Small Business Administration, the Wyoming Business Council, the Department of Vocational Rehabilitation, Wyoming Department of Workforce Services and the Small Business Development Center, the

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

WWBC serves the entire state of Wyoming through its offices in Laramie and Cheyenne. This request would provide additional funds to increase the loan loss reserve for its microloan program.

**B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:**

1.	0901 – Professional Services	\$	37,500	
	<b>Total</b>	<b>\$</b>	<b>37,500</b>	<b>100% General Fund</b>

**C. PERFORMANCE JUSTIFICATION:** This request increases the loan loss reserve by \$37,500, so the WWBC can access additional SBA dollars for micro lending in the amount of \$250,000. Funding this item will increase the number of businesses and entrepreneurs served by this program and would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**  
*I recommend approval of this request.*

**PRIORITY # 8 - BUSINESS RECRUITMENT: USEE**

**A. EXPLANATION OF REQUEST:** While providing expertise and support for existing business interests in the state remains the primary focus of the Business Council, the recruitment of appropriate new business to the state improves the employment opportunities to its citizens and exerts upward pressure on wage levels in general. To facilitate recruitment, business contacts that generate leads and prospects for potential expansions and/or relocations must be developed. Additionally, development of technology transfer opportunities with national and international technology and research institutions is critical to maintaining a competitive economic climate. This request, expanding an existing relationship, allows the Business Council to continue to advance an already successful contract addressing both of these fundamental aspects of economic development. This request provides the second year of funding (\$300,000 was appropriated in 2007) that will allow the Council to maintain a highly effective relationship through the biennium with U.S.- European Enterprises (USEE).

Personal introductions and contacts have proven to provide the best opportunities for successful recruitment efforts. It is also the Council's conclusion that, within the U.S., Wyoming's best chance for recruitment success lies in the front range region of the Rocky Mountains. Internationally the most cost effective manner in which to engage prospects is through an intermediary with already established contacts. In this case one contract provides excellent service in both areas.

**B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:**

1.	0901 – Professional Services	\$	300,000	
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DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

	<b>Wyoming On Line Financial Codes</b>			
<b>DEPT</b>	<b>DIVISION</b>	<b>UNIT</b>	<b>FUND</b>	<b>APPR</b>
085	0100	0101	001	101

**Total** **\$ 300,000 100% General Fund**

C. PERFORMANCE JUSTIFICATION: To date the contract with USEE has provided contacts that proved vital in securing the NCAR project and is continuing to introduce the Council to potential data center prospects including: Via-West, Data 393 and Sun-Gard.

Through introductions by USEE, the McMurry Training Center, Casper College and the University of Wyoming have developed relationships with KUKA Robotics of Germany, the third largest manufacturer of robots in the world, to explore automation solutions to energy production challenges.

Additionally, the firm has facilitated initial meetings with major energy companies, including Siemens AG that could lead to new energy partnerships involving wind and coal gasification projects. This contract has greatly enhanced the Council’s recruitment efforts and the additional funding will allow the Council to pursue similar results and would impact performance measure 4.

**GOVERNOR’S RECOMMENDATION**

*I recommend denial of this request. \$300,000 is included in the Standard Budget.*

**PRIORITY #9 – PORTFOLIO/LOAN PROGRAM – ADDITIONAL PERSONNEL (1 FTE) & SUPPORT COSTS**

A. EXPLANATION OF REQUEST: Within the portfolio/loan program of the Business Council, an increased volume of work dictates the need to request funds for additional staff and related support costs. The duties and responsibilities of this program are further detailed in the performance justification listed below.

Additionally, through the WBC’s succession planning exercises, it is clear that there is no one with sufficient expertise to replace the present manager if the need arises. Even with the basic financial expertise and banking experience required, someone attempting to learn the processes unique to the program would have great difficulty doing so without a mentor. Filling this position addresses this issue as well.

**B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:**

- |    |  |           |
|----|--|-----------|
| 1. | 0103 - Salaries                          | \$ 80,000 |
| 2. | 0105 – Benefits                          | \$ 32,652 |
| 3. | 0204 – Postage & freight                 | \$ 1,200  |
| 4. | 0207 – Dues, training & registration     | \$ 5,000  |
| 5. | 0221 – In-state travel                   | \$ 10,000 |
| 6. | 0230 – Supplies & subscriptions          | \$ 1,000  |
| 7. | 0231 – Office supplies, printing, copies | \$ 2,400  |
| 8. | 0241 – Office furniture & equipment      | \$ 4,000  |

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes  
 DEPT DIVISION UNIT FUND APPR  
 085 0100 0101 001 101

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9.	0242 – Computer equipment	\$	2,500	
10.	0251 – Office space rental	\$	9,200	
11.	0410 – A&I/Information Technology	\$	900	
12.	0420 – A&I/Telecommunications	\$	3,000	
13.	0901 – Professional services	\$	4,500	
<b>Total</b>		<b>\$</b>	<b>156,352</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: There is currently one person performing all of the duties that follow. Increased loan volume, business plan review, referrals to private equity capital and requirements related to State Treasurer bond investments dictate the need for additional staffing. Funds for this request would increase services available to businesses and entrepreneurs and would impact performance measure 4.

Portfolio Management

- Directly supervisethe Business Council's loan servicing agent
- Coordinate client information and communication with the National Development Council
- Oversee the loan portfolio (STEA, Amendment IV, Challenge Loan and ECRP)
- Review applications and recommend funding for Industrial Development Bonds and preference allocation for Industrial Development Revenue Bonds
- Insure compliance with law andWBC loan policy, the portfolio is examined annually by the Department of Audit, Division of Banking, as required by law
- Make presentations to the WBCBoard Directors recommending action on loans and bonds
- Coordinate, write and implement rules revisions as necessary
- Recommend policy revisions to comply with rule changes

Financial Tools

- Identify, establish and maintain a manual of financial tools available statewide
- Maintain a close working relationship with the Attorney General’s Office, Bankers, Bond Underwriters, Bond Attorneys,Economic Development Groups, the State Treasurer’sOfficeand Venture Capital Networks
- Review business plans and critique those plans for content and composition
- Assess clients financial condition and recommend financial tools available to meet their needs
- Identify and recommend changes in legislation or new financial tools which would need legislative action

Venture Capital

- Coordinate efforts to develop a statewide Venture Capital network
- Recommend legislation as needed

**GOVERNOR’S RECOMMENDATION**

*I recommend denial of position #L005 and the items associated with the position.*

**PRIORITY #10 – SBIR/STTR PHASE 0 PROGRAM FUNDING**

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

A. EXPLANATION OF REQUEST: The Wyoming Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) Initiative is requesting an increase in funding in the amount of \$60,000. The increase would be used to extend the Phase 0 program to include preparation costs of Phase II SBIR/STTR proposals.

The Business Council funds the SBIR/STTR Initiative to assist qualified Wyoming small businesses and individuals in accessing funds available through federal SBIR and STTR programs. Eleven federal agencies provide more than \$2 billion annually in research and development grants and contracts to qualified small businesses. The Business Council uses the program as a method for small businesses in Wyoming to access federal funding to develop their innovative technology-based products.

For the past eight years, the Wyoming SBIR/STTR Initiative has been one of the nation’s premier programs of SBIR/STTR outreach programs. Presently, Phase 0 program funding is used by small businesses to cover their costs of preparing Phase I proposals only (typical award level of \$100,000). Our innovative Phase 0 program is being increasingly adopted across the country and other states are becoming very aggressive in SBIR program support. For example, Kentucky has recently instituted an SBIR matching program, matching dollar-for-dollar a Phase I award up to \$100,000 and a Phase II award up to \$500,000.

Until recently, Wyoming’s Phase I SBIR proposal/award conversion rate has consistently been in the 35-40% range. In 2006, that percentage fell to 17% - the number of Phase I awards to Wyoming small businesses fell from an average of 10 per year to only 5 in 2006. Wyoming is not alone in experiencing this decline - NSF Phase I SBIR awards received by the 25 EPSCoR (Experimental Program to Stimulate Competitive Research) states has fallen from 23% in 2001 to 11% in 2006. The reasons for this national trend have not been conclusively determined but it is clear that Wyoming must be proactive in regaining federal R&D support for our innovative for-profit small businesses.

The additional funds will provide assistance to 12 successful Phase I award winners to be competitive in the Phase II SBIR competition for awards of \$750,000.

B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:

1.	0901 – Professional Services	\$	60,000	
	<b>Total</b>	<b>\$</b>	<b>60,000</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Extending the Phase 0 program to cover Phase II preparation costs will assist Wyoming businesses in their efforts to receive additional funding opportunities beyond the current SBIR/STTR programs and would impact performance measure 4. For example: the DOE Inventions & Innovations program; the NIST ATP program; and the Broad Agency Announcement (BAA) solicitations from federal agencies such as DoD, DHS, NASA, EPA, etc. (A broad agency announcement is a notice from the government that requests scientific or research proposals from private firms concerning certain areas of interest to the government. The proposals submitted by the private firms may lead to contracts.)

**GOVERNOR’S RECOMMENDATION**  
*I recommend approval of this request.*

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

**PRIORITY #11 - WYOMING COUNCIL FOR WOMEN’S ISSUES**

A. EXPLANATION OF REQUEST: The Wyoming Council for Women’s Issues (WCWI) requests \$50,000 of general funds to expand its nontraditional job fair and Woman of Distinction programs and to provide for survey and publication updates. The WCWI is statutorily charged with focusing attention on the status of women in Wyoming (W.S. 9-12-501).

Wyoming has had the worst female-male earnings ratio in the nation since 2000. In 2002, the WCWI was charged by the legislature to oversee an independent study of wage disparity in Wyoming. The study investigated the causes and economic impacts of the wage gap and discussed options for reducing it. The WCWI recently established a nontraditional job fair aimed at improving women’s wages by encouraging young women (students in grades 9-12) to pursue education and employment in fields that are both in demand and pay well in Wyoming. Over 540 young women participated in the first job fair (October 2006) at Casper College, proving the need to highlight education and employment opportunities. The WCWI has teamed up with Western Wyoming Community College for the second job fair which will be held October 12 in Rock Springs.

The WCWI publishes a variety of information regarding issues facing Wyoming’s women; among them an issues survey and legal handbook. The WCWI published a legal handbook in 2002 which is a plain English reference guide that provides basic explanations of federal and Wyoming state laws on topics relevant to women, children and families. In 2004, the WCWI commissioned a survey of Wyoming’s women to better understand those issues. The survey showed that the issues most often reported by women as problems affecting them personally were health care, family issues, employment and wages, and child care.

The Wyoming Woman of Distinction is an annual award given by the WCWI to recognize a woman who has had a significant positive impact on women and families. Previously known as the Women of Achievement award that began in 1983 and was discontinued in the 1990’s, the WCWI re-established this program in 2000 as the Wyoming Woman of Distinction award. This is a "once in a lifetime" award and nominees are evaluated for their impact on women and/or families in the following areas: education or employment, community outreach, health and wellness, and legal issues.

This request would provide additional funds to promote and sponsor the nontraditional job fair (\$20,000), promote the Wyoming Woman of Distinction award (\$5,000), and update, publish and distribute surveys and publications (\$25,000).

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0204 – Postage & freight	\$	10,000	
2.	0208 – Advertising	\$	10,000	
3.	0231 – Printing & copies	\$	15,000	
4.	0901 – Professional services	\$	15,000	
	<b>Total</b>	<b>\$</b>	<b>50,000</b>	<b>100% General Fund</b>



**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

C. PERFORMANCE JUSTIFICATION: The WCWI's vision is to improve the quality and equality of life for women in Wyoming. The origins of the WCWI can be traced to actions taken by Governor Clifford Hansen in 1965 and over the years, the WCWI has maintained its goal of raising awareness of women's issues and providing women information that will allow them to improve their lives. Raising awareness of employment and education opportunities, publishing information to aid girls and women regarding issues they face daily, and recognizing the positive impacts made by individuals help achieve the WCWI's vision, fulfills its statutory charge and impacts performance measure 4.

**GOVERNOR'S RECOMMENDATION**

*I am recommending approval of \$25,000 and denial of the remainder of the request.*

**PRIORITY #12 - BUSINESS EXECUTIVES LEADERSHIP PROGRAM/ CEO ROUNDTABLE**

A. EXPLANATION OF REQUEST: General funds are requested in the amount of \$80,000 for the biennium to establish a business executive leadership training program. This program would be a partnership between the Business Council and UW's College of Business. The College of Business has agreed to an initial \$40,000 match (50/50 cash and in-kind) and we anticipate that they would continue this level of support once the program becomes established.

This program is designed to strengthen the skills and leadership talents of Wyoming's business executives as well as provide a network that will enable them to improve their company's profitability. The curriculum would include courses such as financial statement analysis, capital budgeting, employee retention and incentive compensation, sales and marketing strategies, and supply chain/resource management. These sessions would be taught by recognized experts in the field.

This program will provide about 31 days of custom-focused, business-results training for executives and would cost each participant approximately \$10,000 plus expenses. The total cost of a class cycle - each class cycle lasting about 24 months - is estimated to be \$350,000 (excluding the in-kind match provided by UW). We estimate that 25 students will participate in each class cycle. UW's College of Business would be responsible for administering the program, including receipt of registration fees.

We are currently conducting focus groups to finalize the outline of the curriculum and determine the final model for the program. The funds requested would be used for a contract with UW's College of Business, who would administer the program.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0901 – Professional services	\$	80,000	
	<b>Total</b>	<b>\$</b>	<b>80,000</b>	<b>100% General Fund</b>

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

C. PERFORMANCE JUSTIFICATION: This program will help us meet one of our three strategic objectives which is: To strengthen existing businesses. By providing the tools and network to help our business executives increase the profitability of their businesses they will be able to grow, and increase employment of Wyoming citizens. Funding of this item impacts performance measure 4.

**GOVERNOR'S RECOMMENDATION**  
*I recommend approval of this request.*

**PRIORITY #13 - WYOMING MARKET RESEARCH CENTER**

A. EXPLANATION OF REQUEST: Increase funding of the Wyoming Market Research Center for the FY 2009/2010 Biennium by \$33,320.

The Wyoming Market Research Center was established in 2003 to provide market research and data services to all Wyoming businesses. This funding request reflects increases in in-state travel costs due to increases in fuel costs and UW carpool rental increases, computer upgrades, increased costs of databases due to vendor pricing and the addition of new databases to expand research capabilities.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0901 – In-State Travel	\$	7,710	
2.	0901 – Database license fees	\$	17,084	
3.	0901 – Computer upgrades, supplies, postage	\$	8,526	
	<b>Total</b>	<b>\$</b>	<b>33,320</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Since its inception, the WMRC has served well over 1,200 clients with 1,400 research projects. A recent customer service survey showed that clients of the WMRC were extremely satisfied with the services provided by the Center. In terms of overall satisfaction 40% of the respondents gave the WRMC the highest possible score (on a scale of 1 to 7), while less than 1% were unsatisfied.

The WMRC is the only state-wide service of its kind in the United States and it provides even the smallest Wyoming business with unique access to sophisticated market research including basic market research, marketing lists, business-to-business contacts, competitive intelligence, demographics and psychographics, GIS analysis and mapping, site selection assistance, customer profiling, marketing material evaluation and original research.

The Wyoming Market Research Center requires the funding increases to continue statewide outreach and state of the art research through the use of fee databases and Internet services. Funding of this request would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**  
*I recommend approval of this request.*

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

**PRIORITY #14 - GRO-BIZ PROCUREMENT TECHNICAL ASSISTANCE CENTER**

A. EXPLANATION OF REQUEST: Increase funding of the Business Council’s contract with the Government Resources and Opportunities for Business (GRO-Biz) Procurement Technical Assistance Center for the FY 2009/2010 Biennium by \$31,800.

GRO-Biz was established in 2000 as part of the University of Wyoming Small Business Development Center network to assist Wyoming businesses to sell their products to state and federal governments. These services are provided by a statewide network of procurement counselors.

This request reflects modest operational increases to keep up with rising fuel costs for in-state travel, increases in rent in our regional offices, increases in software licensing for the BID-Match MIS system and increased telephone and postage costs.

B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:

1.	0901 – In-state travel	\$	10,400	
2.	0901 – Rent, phone, postage	\$	19,400	
3.	0901 – Software licensing	\$	2,000	
<b>Total</b>		<b>\$</b>	<b>31,800</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: GRO-Biz is the only program in Wyoming that provides counseling, training and one-on-one assistance for businesses to sell to federal and state governments. This includes an automated Bid-Match system, assistance in completing federal purchasing registrations, proposal writing assistance, contract fulfillment assistance and strategic planning to prepare for large government contracts. In addition, GRO-Biz is working with several state agencies to make it easier for Wyoming companies to bid on state projects.

During FY 06, GRO-Biz served 654 active clients and provided training to 529 workshop participants. The annual conference brought 60 government officials into one location to discuss contracts with 250 attendees. During the year, 130 prime and subcontractor awards were made to GRO-Biz clients in an amount exceeding \$14,000,000.

GRO-Biz requires the additional funding requested to continue statewide outreach, via car, phone, regional locations and Internet. Funding of this request would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**  
*I recommend approval of this request.*

**PRIORITY #15 - WYOMING SMALL BUSINESS DEVELOPMENT CENTER**

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

A. EXPLANATION OF REQUEST: Increase funding of the Small Business Development Center for the FY 2009/2010 Biennium by \$49,200.

The Wyoming Small Business Development Center was established in 1994 at the University of Wyoming to provide high level counseling and training to Wyoming small businesses and entrepreneurs. These services are provided by a statewide network of business counseling professionals co-located with the six regional offices of the Wyoming Business Council.

This request reflects modest operational increases to keep up with rising fuel costs for in-state travel, increases in rent in our regional offices, increased software licensing fees to meet the needs of our improved, interactive website, and increased telephone and postage costs.

B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:

1.	0901 – In-state travel	\$	14,400	
2.	0901 – Rent, phone, postage	\$	25,200	
3.	0901 – Software licensing	\$	9,600	
	<b>Total</b>	<b>\$</b>	<b>49,200</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Since its inception, the Wyoming Small Business Development Center has assisted Wyoming entrepreneurs to inject \$136 million dollars in capital into the state's economy and nearly 7,000 jobs have been created or retained. For fiscal year 2006, SBDC clients received \$9,116,666 in capital. Thirty-four businesses were created providing 517 jobs. 1,367 clients received 7,075 hours of business consulting during the year and 1,530 people were trained in 149 workshops and seminars.

In addition to the SBDC core services of counseling and training, the SBDC is currently undergoing an R & D process to create new offerings to meet the needs of the changing business environment. The SBDC plans to launch a new suite of products and services this fall that provide high-level specialty assistance in:

- Sustainable business
- The innovation process
- Business succession planning
- Business valuation
- Loan packaging
- Financial analysis
- Quickbooks/accounting software assistance
- Web-based interactive dashboards for ongoing client support
- Spanish language programs
- Business plan review
- Doing business on the internet
- Advanced textile businesses

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

- Hospitality business strategies
- Employee retention

These very specific packages will fill the gaps many businesses need for prosperous operation and growth. The Wyoming Small Business Development Center requires the funding increases to continue statewide outreach via car, phone, regional locations and Internet which would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**  
*I recommend approval of this request.*

**PRIORITY #16 –MANUFACTURING-WORKS (MANUFACTURING EXTENSION PARTNERSHIP-MEP) CASPER FIELD ENGINEER**

A. EXPLANATION OF REQUEST: The Business Council is requesting an exception budget of \$160,000 per biennium to provide funding support for an additional full time engineer serving Casper. This position has not been filled for the last three years due to budget constraints and the transition of the Wyoming MEP. Now that Manufacturing-Works is successful, the relationship with MAMTC ended, we are ready to address this pressing need. The Casper area has a significant number of manufacturing concerns and that number is growing due to recent economic development activities in Casper. We currently have an environmental scientist in Casper serving the entire state, but she does not have engineering responsibilities and spends the majority of her effort outside of Natrona County.

The exception budget would allow Manufacturing-Works to continue to be one of the top ten MEP centers in the nation and would allow further integration and exposure to small technology businesses and manufacturing expansion in the center of the state as well as increased market penetration state-wide. The already impressive economic impact numbers, validated by an independent survey one-year after completion of projects would increase significantly.

Manufacturing-Works began as a new stand-alone Manufacturing Extension Partnership (MEP) on July 1, 2005, converting from a four state MEP to which Wyoming belonged since July 1, 1995, and has been highly successful during its first two years of operation. There are eight (8) Manufacturing-Works personnel in the state. They are situated in Cheyenne, Laramie, Powell, Riverton, and Casper. The Manufacturing-Works annual budget is currently \$1,220,599 and is funded through the Business Council, University of Wyoming and National Institute of Standards and Technology (NIST), with additional support provided through client fees.

B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:

1.	0901 – Professional Services	\$	160,000	
	<b>Total</b>	<b>\$</b>	<b>160,000</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Manufacturing-Works is helping grow Wyoming's manufacturing sector. Their services are available throughout the state. Cumulative results for the last 12 years include over \$125M of verifiable increases in annual sales, over \$62M in decreased annual costs, over \$35M in verifiable capital investments and over 1,300 jobs created or retained with a payroll from the additional jobs of nearly \$49M. Last year alone over \$5M of additional payroll from additional jobs was attributable to Manufacturing-Works without the engineering forces being in place in Casper or a professional sales effort. The highly sophisticated

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

method of surveying a year after completion of a project provides a non-biased, quantifiable trail on all projects completed. Providing more support in Casper, where nearly 300 manufacturing companies reside will have a pronounced positive effect on this economic impact and would impact performance measure 4. State, county and individual company statistics reported independently of Manufacturing-Works are available upon request for review by all funding partners at any time.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request.*

**PRIORITY #17 – SEED FUNDS FOR ESTABLISHING NCC (NATIONAL COMPOSITE CENTER) SATELLITE OFFICE IN WYOMING**

A. EXPLANATION OF REQUEST: The nationally known NCC, a non-profit corporation headquartered in Dayton, Ohio is willing to share expertise with the Western United States through the MEP Center in Wyoming, Manufacturing-Works. Agreements have been reached to create the gateway to the Western United States for composite research applications through the state of Wyoming under the direction of Manufacturing-Works. At least 8 other Western states have informally signed an agreement to utilize the Wyoming MEP and/or the WBC as their entry point into using the sophisticated, professional capabilities of the NCC to provide innovation and progress to their state manufacturers as well as allowing Manufacturing-Works in Wyoming to coordinate and manage these technical opportunities as they become available. The relationship would begin with a licensing fee and charge for services until a predictable and stable client base is established, after which time serious considerations would be given for a permanent center in Wyoming as a satellite of the headquarters operation in Dayton, Ohio.

B. REQUEST BY OBJECT CODE, FUND AMOUNT & FUNDING SOURCE:

1.	0901 – Professional Services	\$	100,000	
	<b>Total</b>	<b>\$</b>	<b>100,000</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: Manufacturing-Works has been aware for quite some time of the opportunity for and success with the possible utilization and partnership with the National Composite Center (NCC). After thorough discussions and follow-up visits concurrently in progress, we believe we will have the necessary groundwork completed to move forward with this support technology by utilizing an existing highly successful facility, with great potential in the foreseeable future to establish a satellite office in Wyoming with oversight and technology backup provided by the NCC in Dayton.

There is an unfulfilled need for commercial, composite research and development to exist for manufacturers in the West. In Wyoming alone we have found at least 20 interested manufacturers of worth, who could use a satellite facility immediately and would be interested in starting by utilizing the current center in Ohio. In addition, there is currently no facility West of the Mississippi where the ability to develop commercial grade prototypes or products on an innovation level exists. This has spurred the interest that now exists for partnering with Wyoming from such states as Idaho, Montana, Washington, Oregon, Alaska, Nevada and Utah. There are already ongoing discussions with Hill Air Force Base in Utah, where an immediate benefit could be assured from this type of arrangement. In addition the carbon fiber facility (Carbon Fiber Technologies) in Evanston has been contacted and would also see immediate opportunities if we were to begin establishing this operation. Funding of this item would impact performance measure 4.

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION WYOMING BUSINESS COUNCIL  
 UNIT WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request.*

**PRIORITY #18 – WWBC MICROLOAN PROGRAM – ADDITIONAL STAFF**

A. EXPLANATION OF REQUEST: The Business Council contracts with the Wyoming Women’s Business Center (WWBC) to provide a microloan program to small businesses. While these services are available to any resident of Wyoming, the WWBC focuses on women, people of color, individuals with low income and people with disabilities. Currently, the Business Council’s contract with the WWBC is \$209,000 per annum which leverages additional funds from the Small Business Administration. This request is to increase the Business Council’s funding by \$164,000.

The Wyoming Women’s Business Center is a non-profit organization that assists individuals who want to start or expand small businesses in the state. The WWBC strives to advance financial self-sufficiency by promoting economic justice and equality throughout Wyoming. In partnership with the Small Business Administration, the Wyoming Business Council, the Department of Vocational Rehabilitation, Wyoming Department of Workforce Services and the Small Business Development Center, the WWBC serves the entire state of Wyoming through its offices in Laramie and Cheyenne. This request would provide additional funds for staff and travel expenses of the WWBC.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0901 – Professional Services	\$	164,000	
	<b>Total</b>	<b>\$</b>	<b>164,000</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: This request increases the staff for the micro loan program to include additional loan officers and an administrative assistant thus providing adequate staff to increase the loan program to \$750,000. With additional staff we can better serve the state by placing two part time loan officers/business counselors in addition to our current loan officer in Gillette and Rock Springs and hiring an additional fulltime loan administrative assistant to process loans for all three loan officers. Additional funds for staff travel will allow the WWBC to more adequately provide business counseling, training, and marketing services for its clients. Funding for this item would impact performance measure 4.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request.*

**PRIORITY #19 - WWBC WORKS OF WYOMING PROGRAM**

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** WYOMING BUSINESS COUNCIL  
**UNIT** WYOMING BUSINESS COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	0100	0101	001	101

A. EXPLANATION OF REQUEST: The Business Council contracts with the Wyoming Women’s Business Center (WWBC) to provide training, technical assistance, an Individual Development Account (IDA) program (matched savings accounts) and a microloan program to small businesses. This request is to increase the Business Council’s funding for the WWBC by \$95,600 for its Works of Wyoming program.

The Wyoming Women’s Business Center is a non-profit organization that assists individuals who want to start or expand small businesses in the state. The WWBC strives to advance financial self-sufficiency by promoting economic justice and equality throughout Wyoming. WWBC provides the Works of Wyoming program, a studio/incubator for artists and crafts people. This request would provide additional funds for staff and administrative expenses of the WWBC.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0901 – Professional Services	\$	95,600	
	<b>Total</b>	<b>\$</b>	<b>95,600</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: WWBC’s online market place promotes economic self-sufficiency for Wyoming artists and craftspeople and Wyoming First participants by providing an opportunity to sell their wares to a worldwide market as well as retail stores and other outlets. This increase provides funds for staff to administer Works of Wyoming, rental costs for leased space in Laramie’s Civic Center and website hosting expenses. Additional funds for staff travel will allow the WWBC to more adequately provide business counseling, training, and marketing services for its clients. Funding for this item would impact performance measure 4.

**GOVERNOR’S RECOMMENDATION**  
*I recommend denial of this request.*



DEPARTMENT		Wyoming On Line Financial Codes					
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR	
UNIT		085	0100	0101	001	101	
1		2	3	4	5	6	7
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
EXPENDITURES							
SALARIES CLASSIFIED	0103	5,125,804	5,988,870	408,000	6,396,870	(408,000)	5,988,870
SALARIES OTHER	0104	0	0	0	0	0	0
EMPLOYER PD BENEFITS	0105	2,010,847	2,418,359	160,912	2,579,271	(160,912)	2,418,359
RETIREES INSURANCE	0197	0	59,941	4,080	64,021	(4,080)	59,941
EXTERNAL COST ADJ - SALARIES	0198	263,596	362,619	0	362,619	0	362,619
EXTERNAL COST ADJ - BENEFIT	0199	53,203	79,265	0	79,265	0	79,265
PERSONAL SERVICES	0100	7,453,450	8,909,054	572,992	9,482,046	(572,992)	8,909,054
REAL PROPTY REP & MT	0201	46,910	47,198	0	47,198	0	47,198
EQUIPMENT REP & MNTC	0202	7,550	14,550	0	14,550	0	14,550
UTILITIES	0203	44,000	54,000	0	54,000	0	54,000
COMMUNICATION	0204	126,563	126,563	18,400	144,963	(13,400)	131,563
DUES-LICENSES-REGIST	0207	245,488	199,488	35,000	234,488	(35,000)	199,488
ADVERTISING-PROMOT	0208	231,810	231,810	34,000	265,810	(24,000)	241,810
MISCELLANEOUS	0210	2,798	2,798	0	2,798	0	2,798
TRAVEL IN STATE	0221	347,848	347,848	102,500	450,348	(102,500)	347,848
TRAVEL OUT OF STATE	0222	323,769	303,769	37,500	341,269	(37,500)	303,769
PERMANENTLY ASSIGNED VEHICLES	0223	129,216	129,216	30,000	159,216	(30,000)	129,216
EMPLOYEE MOVING EXPENSES	0224	14,000	0	22,500	22,500	(22,500)	0
BD/COMM TRAVEL REIMBURSEME	0227	36,000	42,000	0	42,000	0	42,000
SUPPLIES	0230	0	120,000	7,000	127,000	(7,000)	120,000
OFFICE SUPPL-PRINTNG	0231	273,896	206,296	31,800	238,096	(26,800)	211,296
MTR VEH&AIRPLANE SUP	0233	0	0	0	0	0	0
MEDICAL-LAB SUPPLIES	0235	2,000	0	0	0	0	0
EDUCA-RECREATNL SUPP	0236	18,650	0	0	0	0	0
SOFT GOODS&HOUSEKPNG	0237	4,750	0	0	0	0	0
OTH REPAIR-MAINT SUP	0239	288	0	0	0	0	0
OFFICE EQUIP-FURNISH	0241	0	0	28,000	28,000	(28,000)	0
DP REPRODUCT OTH EQ	0242	0	0	17,500	17,500	(17,500)	0
TRANSPORTATION EQUIP	0243	0	0	75,000	75,000	(75,000)	0
EDUCATION-RECRE-TECH	0246	0	0	0	0	0	0
REAL PROPERTY RENTAL	0251	471,774	501,774	64,400	566,174	(64,400)	501,774
EQUIPMENT RENTAL	0252	60,137	60,137	0	60,137	0	60,137
ASSESSMENTS	0253	0	0	0	0	0	0
PAYMENTS	0255	0	0	0	0	0	0
JUDGEMENTS-COURT-OTH	0256	0	0	0	0	0	0
AWARDS - PRIZES	0257	0	0	0	0	0	0
AWARDS-PRIZES	0271	1,800	1,800	0	1,800	0	1,800
VISA PURCHASE	0299	0	0	0	0	0	0
SUPPORTIVE SERVICES	0200	2,389,247	2,389,247	503,600	2,892,847	(483,600)	2,409,247

DEPARTMENT		Wyoming On Line Financial Codes					
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR	
UNIT		085	0100	0101	001	101	
1		2	3	4	5	6	7
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
CENTRAL-SER DATA-SER	0410	123,840	99,372	6,300	105,672	(6,300)	99,372
TELECOMMUNICATIONS	0420	169,814	229,485	30,000	259,485	(30,000)	229,485
CENT. SERV./DATA SERV.	0400	293,654	328,857	36,300	365,157	(36,300)	328,857
PRIVAT INSTITUTN ORG	0606	0	0	0	0	0	0
SCHOLARSP & ED ASS'T	0607	0	0	0	0	0	0
GRANT PAYMENTS	0626	122,567,926	7,317,926	0	7,317,926	0	7,317,926
GRANTS & AID PAYMENT	0600	122,567,926	7,317,926	0	7,317,926	0	7,317,926
PURCHASE FOR RESALE	0801	0	0	0	0	0	0
OTHER COLLECTIONS	0843	0	0	0	0	0	0
OTHER LOANS	0871	0	0	0	0	0	0
FUND SHIFT - FISCAL	0881	0	0	10,000,000	10,000,000	(10,000,000)	0
NON-OPERATING EXPENDITURES	0800	0	0	10,000,000	10,000,000	(10,000,000)	0
PROFESSIONAL FEES	0901	8,060,719	8,344,869	1,285,420	9,630,289	(988,600)	8,641,689
CONTRACTUAL TRAVEL	0905	12,687	0	0	0	0	0
CONTRACTUAL SERVICES	0900	8,073,406	8,344,869	1,285,420	9,630,289	(988,600)	8,641,689
EXPENDITURE TOTALS		140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773
SOURCE OF FUNDING							
INVESTMENT INCOME-SELF	4601	0	0	0	0	0	0
AGENCY FUND	A	0	0	0	0	0	0
LOAN REPAYMENTS	9201E	1,140,876	1,140,876	0	1,140,876	0	1,140,876
ENTERPRISE FUND	E	1,140,876	1,140,876	0	1,140,876	0	1,140,876
GENERAL FUND	1001	131,178,010	17,690,280	12,993,498	30,683,778	(12,424,085)	18,259,693
GENERAL FUND/BRA	G	131,178,010	17,690,280	12,993,498	30,683,778	(12,424,085)	18,259,693
SPONSOR & PRODUCER LICENSES	2910	0	0	0	0	0	0
INTEREST-FARM OR IRRIG DIST LN	4504	0	0	0	0	0	0
WYOMING BUSINESS COUN NONSTAT	5085	0	0	0	0	0	0
PROCESSING FEE	5390	0	0	0	0	0	0
SALE OF PROMOTIONAL ITEMS	5424	0	0	0	0	0	0
WUSATA-AG DEPT.	5434	90,000	90,000	0	90,000	0	90,000
REGISTRATION FEES	5906	0	0	0	0	0	0
ROYALTY-OTHERS	5907	0	0	0	0	0	0
MISCELLANEOUS PRIVATE SOURCES	6201	19,550	19,550	0	19,550	0	19,550
EARMARKED GRANT	6207	0	0	0	0	0	0
TRUST & AGENCY -	6604R	505,186	505,186	(505,186)	0	252,593	252,593

DEPARTMENT		Wyoming On Line Financial Codes					
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR	
UNIT		085	0100	0101	001	101	
1		2	3	4	5	6	7
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
CURRENT YEAR RECOVERIES	9102	0	0	0	0	0	0
LOAN REPAYMENTS	9201	0	0	0	0	0	0
GROUP HEALTH INS CNTRBTN-STATE	9523	0	0	0	0	0	0
SPECIAL REVENUE	R	614,736	614,736	(505,186)	109,550	252,593	362,143
TELEPHONE COMMISSIONS	4906	0	0	0	0	0	0
EXPENDABLE TRUST	T	0	0	0	0	0	0
14.219 COMMUNITY DVLP BLCK GRT	7217	7,227,267	7,227,267	(90,000)	7,137,267	90,000	7,227,267
81.117 DOE OMNIBUS	7231	0	0	0	0	0	0
81.119 DOE SPECIAL PROJECTS	7232	0	0	0	0	0	0
81.041 ST ENRGY CNSRVT-TLE III	7822	616,794	616,794	0	616,794	0	616,794
FEDERAL FUNDS	X	7,844,061	7,844,061	(90,000)	7,754,061	90,000	7,844,061
TOTAL FUNDING		140,777,683	27,289,953	12,398,312	39,688,265	(12,081,492)	27,606,773

DEPARTMENT		WYOMING BUSINESS COUNCIL				Wyoming On Line Financial Codes						
DIVISION		WYOMING BUSINESS COUNCIL				DEPT	DIVISION	UNIT	FUND	APPR		
UNIT		WYOMING BUSINESS COUNCIL				085	0100	0101	001	101		
Pos#	FT/ PT	1 Band#	Class Date	Percent			2 Agency Request Salary	3 Agency Request Benefits	4 Agency Request Total	5 Gov's Recommendations Salary	6 Gov's Recommendations Benefits	7 Gov's Recommendations Total
				GF	FF	OF						
Class Code	Position Title											
L001 TP01	X	1		100			86,000	33,960	119,960	0	0	0
L002 TP01	X	1		100			86,000	33,960	119,960	0	0	0
L003 TP01	X	1		100			86,000	33,960	119,960	0	0	0
L004 TP01	X	1		100			70,000	30,460	100,460	0	0	0
L005 TP01	X	1		100			80,000	32,652	112,652	0	0	0
Total							408,000	164,992	572,992	0	0	0

DEPARTMENT WYOMING BUSINESS COUNCIL							DEPT 085
DIVISION MAIN STREET							DIV NO 1200
1 Division	Code	2 Base Budget	3 Standard Budget	4 Exception Request	5 Total Agency Request	6 Governor's Changes	7 Governor's Recommendation
UNIT							
RURAL DEVELOPMENT COUNCIL	1201	0	717,528	0	717,528	0	717,528
MAIN STREET	1202	0	910,549	0	910,549	0	910,549
TOTAL BY UNIT		0	1,628,077	0	1,628,077	0	1,628,077
OBJECT SERIES							
PERSONAL SERVICES	0100	0	619,358	0	619,358	0	619,358
SUPPORTIVE SERVICES	0200	0	370,581	0	370,581	0	370,581
CENT. SERV./DATA SERV.	0400	0	5,076	0	5,076	0	5,076
GRANTS & AID PAYMENT	0600	0	400,000	0	400,000	0	400,000
CONTRACTUAL SERVICES	0900	0	233,062	0	233,062	0	233,062
TOTAL BY OBJECT SERIES		0	1,628,077	0	1,628,077	0	1,628,077
SOURCES OF FUNDING							
GENERAL FUND/BRA	G	0	1,553,077	0	1,553,077	0	1,553,077
FEDERAL FUNDS	X	0	75,000	0	75,000	0	75,000
TOTAL BY FUNDS		0	1,628,077	0	1,628,077	0	1,628,077

DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION MAIN STREET  
 UNIT RURAL DEVELOPMENT COUNCIL

Wyoming On Line Financial Codes  
 DEPT DIVISION UNIT FUND APPR  
 085 1200 1201 001 120

## **SECTION 1. UNIT STATUTORY AUTHORITY**

Memorandum of Understanding (MOU) between the U.S. Department of Agriculture and the State of Wyoming

## **SECTION 2. STANDARD BUDGET REQUEST**

### **Part A. Narrative**

Established in 1992 through a MOU with the U.S. Department of Agriculture as a part of the National Initiative on Rural Development, the Rural Development Council (RDC) works to bring together six partner groups: local/regional government, state government, federal government, tribal government, non-profit organizations, and private sector individuals and organizations. This partnership assists rural communities across Wyoming on such issues as land use, community development and leadership development.

The RDC serves as a neutral forum for building networks at all levels of government and the private sector, conducting problem solving for rural issues, removing barriers, and creating opportunities for partnerships through strategic approaches to rural development within the state. The RDC is also part of a national network of public and private sector organizations interested in rural development for the purposes of sharing information and approaches to rural issues of multi-state or national scope.

Effective July 1, 2007 the legislature moved the Mainstreet program from the Department of Agriculture to the Business Council. Because the director of the Mainstreet program also is the director of the Rural Development Council, the Rural Development Funding was transferred to the Business Council also.

The RDC has 2 full-time employees and shares a part-time position with the Mainstreet program.

### **Part B. Revenue**

Expenditures made by the RDC were made from the following revenue sources for the following bienniums:

	<b><u>05/06</u></b>	<b><u>07/08</u></b> (estimate)	<b><u>09/10</u></b> (estimate)
General Fund	\$ 204,053	\$ 405,946	\$ 642,528
Federal Funds - see note (a)	\$ 123,972	\$ 75,000	\$ 75,000
Other Funds - see note (b)	\$ 25,005	\$ 25,000	\$ -
Total	\$ 353,030	\$ 505,946	\$ 717,528

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** MAIN STREET  
**UNIT** RURAL DEVELOPMENT COUNCIL

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	1200	1201	001	120

- (a) Federal funds from the US Department of Agriculture as a result of its MOU as well as from other federal agencies to administer a variety of grants. It is anticipated that this type of activity will continue in the future but in lesser amounts than 2005/06 levels..
- (b) Funds from a variety of state agencies as reimbursement for contracted work as well as reimbursements for expenses incurred on behalf of other organizations. It is unclear at this time the level of such activity for 2009/10.

**GOVERNOR'S RECOMMENDATION**

*I recommend approval of the Standard Budget.*

DEPARTMENT		Wyoming On Line Financial Codes						
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR		
UNIT		085	1200	1201	001	120		
WYOMING BUSINESS COUNCIL MAIN STREET RURAL DEVELOPMENT COUNCIL		1	2	3	4	5	6	7
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation	
EXPENDITURES								
SALARIES CLASSIFIED	0103	0	297,414	0	297,414	0	297,414	
EMPLOYER PD BENEFITS	0105	0	102,778	0	102,778	0	102,778	
RETIREE'S INSURANCE	0197	0	2,994	0	2,994	0	2,994	
EXTERNAL COST ADJ - SALARIES	0198	0	18,084	0	18,084	0	18,084	
EXTERNAL COST ADJ - BENEFIT	0199	0	3,957	0	3,957	0	3,957	
PERSONAL SERVICES	0100	0	425,227	0	425,227	0	425,227	
UTILITIES	0203	0	10,000	0	10,000	0	10,000	
COMMUNICATION	0204	0	30,049	0	30,049	0	30,049	
DUES-LICENSES-REGIST	0207	0	21,600	0	21,600	0	21,600	
TRAVEL IN STATE	0221	0	96,016	0	96,016	0	96,016	
TRAVEL OUT OF STATE	0222	0	22,500	0	22,500	0	22,500	
BD/COMM TRAVEL REIMBURSEME	0227	0	7,500	0	7,500	0	7,500	
SUPPLIES	0230	0	15,000	0	15,000	0	15,000	
OFFICE SUPPL-PRINTNG	0231	0	39,956	0	39,956	0	39,956	
MEDICAL-LAB SUPPLIES	0235	0	4,800	0	4,800	0	4,800	
EDUCA-RECREATNL SUPP	0236	0	8,160	0	8,160	0	8,160	
SUPPORTIVE SERVICES	0200	0	255,581	0	255,581	0	255,581	
TELECOMMUNICATIONS	0420	0	3,658	0	3,658	0	3,658	
CENT. SERV./DATA SERV.	0400	0	3,658	0	3,658	0	3,658	
PROFESSIONAL FEES	0901	0	33,062	0	33,062	0	33,062	
CONTRACTUAL SERVICES	0900	0	33,062	0	33,062	0	33,062	
EXPENDITURE TOTALS		0	717,528	0	717,528	0	717,528	
SOURCE OF FUNDING								
GENERAL FUND	1001	0	642,528	0	642,528	0	642,528	
GENERAL FUND/BRA	G	0	642,528	0	642,528	0	642,528	
10.250 AG AND RURAL ECONOMIC R	7131	0	75,000	0	75,000	0	75,000	
FEDERAL FUNDS	X	0	75,000	0	75,000	0	75,000	
TOTAL FUNDING		0	717,528	0	717,528	0	717,528	



DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION MAIN STREET  
 UNIT MAIN STREET

Wyoming On Line Financial Codes  
 DEPT DIVISION UNIT FUND APPR  
 085 1200 1202 001 120

**SECTION 1. UNIT STATUTORY AUTHORITY**

W.S. 9-12-1101 through 9-12-1105 Mainstreet Program

**SECTION 2. STANDARD BUDGET REQUEST**

**Part A. Narrative**

The Mainstreet program provides Wyoming communities with opportunities to revitalize historic downtown districts by utilizing the four-point approach of the National Trust for Historic Preservation Mains Street program which is: economic restructuring, design, organization and promotion. The program also has a revolving loan fund which provides low interest loans to help with building structure renovations.

Formerly part of the Wyoming Department of Agriculture, the Mainstreet program was transferred by the Legislature to the Business Council effective July 1, 2007.

The Mainstreet program has 1 full-time employee and shares a part-time position with the Rural Development Council.

**Part B. Revenue**

Expenditures made by the Mainstreet program were made from the following revenue sources for the following bienniums:

	<u>05/06</u>		<u>07/08</u> (estimate)		<u>09/10</u> (estimate)
General Fund	\$ 360,833		\$ 885,426		\$ 910,549
Other Funds	\$ 3,355 (a)		\$ 5,000 (b)		\$ -
Total	\$ 364,188		\$ 890,426		\$ 910,549

(a) Funds received from non-governmental sources as a reimbursement against related expenditures. Receipt of such funds in the future cannot be estimated.

(b) Funds received from principal and interest repayments from amounts loaned. There is only one loan outstanding to date.

**GOVERNOR'S RECOMMENDATION**

***I recommend approval of the Standard Budget.***

DEPARTMENT		Wyoming On Line Financial Codes					
WYOMING BUSINESS COUNCIL		DEPT	DIVISION	UNIT	FUND	APPR	
DIVISION MAIN STREET		085	1200	1202	001	120	
UNIT MAIN STREET							
1	2	3	4	5	6	7	
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
EXPENDITURES							
SALARIES CLASSIFIED	0103	0	133,222	0	133,222	0	133,222
EMPLOYER PD BENEFITS	0105	0	50,540	0	50,540	0	50,540
RETIREES INSURANCE	0197	0	1,332	0	1,332	0	1,332
EXTERNAL COST ADJ - SALARIES	0198	0	7,413	0	7,413	0	7,413
EXTERNAL COST ADJ - BENEFIT	0199	0	1,624	0	1,624	0	1,624
PERSONAL SERVICES	0100	0	194,131	0	194,131	0	194,131
COMMUNICATION	0204	0	15,000	0	15,000	0	15,000
DUES-LICENSES-REGIST	0207	0	25,000	0	25,000	0	25,000
TRAVEL IN STATE	0221	0	50,000	0	50,000	0	50,000
TRAVEL OUT OF STATE	0222	0	25,000	0	25,000	0	25,000
SUPPORTIVE SERVICES	0200	0	115,000	0	115,000	0	115,000
TELECOMMUNICATIONS	0420	0	1,418	0	1,418	0	1,418
CENT. SERV./DATA SERV.	0400	0	1,418	0	1,418	0	1,418
GRANT PAYMENTS	0626	0	400,000	0	400,000	0	400,000
GRANTS & AID PAYMENT	0600	0	400,000	0	400,000	0	400,000
PROFESSIONAL FEES	0901	0	200,000	0	200,000	0	200,000
CONTRACTUAL SERVICES	0900	0	200,000	0	200,000	0	200,000
EXPENDITURE TOTALS		0	910,549	0	910,549	0	910,549
SOURCE OF FUNDING							
GENERAL FUND	1001	0	910,549	0	910,549	0	910,549
GENERAL FUND/BRA	G	0	910,549	0	910,549	0	910,549
TOTAL FUNDING		0	910,549	0	910,549	0	910,549

DEPARTMENT WYOMING BUSINESS COUNCIL							DEPT 085
DIVISION INVESTMENT READY COMMUNITIES							DIV NO 1600
1	2	3	4	5	6	7	
Division	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
UNIT							
BUSINESS READY COMMUNITIES	1610	0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
COMMUNITY FACILITIES PROGRAM	1620	0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
TOTAL BY UNIT		0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000
OBJECT SERIES							
GRANTS & AID PAYMENT	0600	0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000
TOTAL BY OBJECT SERIES		0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000
SOURCES OF FUNDING							
GENERAL FUND/BRA	G	0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000
TOTAL BY FUNDS		0	94,250,000	20,000,000	114,250,000	(20,000,000)	94,250,000

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** INVESTMENT READY COMMUNITIES  
**UNIT** BUSINESS READY COMMUNITIES

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	1600	1610	001	160

**SECTION 1. UNIT STATUTORY AUTHORITY**

W.S. 9-12-601 through 9-12-603 Business Ready Community Grant & Loan Program

**SECTION 2. STANDARD BUDGET REQUEST**

**Part A. Narrative**

The business ready communities grant and loan program assists with the financing of publicly owned infrastructure to serve current and future economic development needs.

The guiding principles of the program are as follows:

- Provide support to Wyoming’s communities which are diverse in size, resources, and economies.
- Focus BRC resources on projects that are likely to produce benefits that endure beyond the funding of the program.
- Support projects which will help people, families and communities thrive.
- Increase the capacity of community and economic development partnerships and cooperative efforts between the private and public sectors recognizing that each has its own responsibilities.
- Support and encourage communities that develop innovative responses to their economic challenges through a flexible review and recommendation process.

Eligible applicants are primarily cities, towns, counties and joint powers boards. State and local community development organizations can assist and provide project management development under contract to the primary applicant. The Business Council may enter into contracts/cooperative agreements with the Eastern Shoshone Tribe or the Northern Arapahoe Tribe in order to promote the purpose of the program and fund infrastructure projects.

Eligible infrastructure includes water, sewer, streets, telecommunications, airports, rights of way, land, buildings, or amenities within a business park, industrial park, industrial site or business district or other appropriate physical projects in support of primary economic development. Educational development infrastructure, such as workforce training facilities are eligible. Recreational facilities, landscaping and convention centers are also eligible.

Infrastructure projects can be classified into the following groups:

- Business committed projects – An infrastructure project where an applicant has a business committed to expand or locate in the community.
- Community readiness projects – The community wants to build infrastructure to ready itself for new business development under a specific economic development strategy or plan of action.
- Community enhancement projects – An applicant wants to improve the community’s aesthetic character or quality of life through such activities as landscaping, recreational or convention facilities in order to make itself more attractive for business development under a specific economic development strategy or plan of action.

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** INVESTMENT READY COMMUNITIES  
**UNIT** BUSINESS READY COMMUNITIES

**Wyoming On Line Financial Codes**

<b>DEPT</b>	<b>DIVISION</b>	<b>UNIT</b>	<b>FUND</b>	<b>APPR</b>
085	1600	1610	001	160

- Data center projects – A project that improves data generation and information technology storage capabilities, encourages expansion of existing information technology enterprises, and provides reduced costs of electrical power and/or bandwidth.

Project proposals are evaluated independent of other proposals against various criteria and measures. In addition to the evaluation criteria, applicants are asked to compare wages for jobs to be created against the Wyoming Self Sufficiency Standard wage rate for their comparable county. The Self-Sufficiency Standard measures how much income is needed for a family to adequately meet their basic needs including: housing, child care, food, transportation, health care, and taxes.

**Part B. Revenue**

Expenditures made by the Business Council were made from the following revenue sources for the following bienniums:

	<u>05/06</u>	<u>07/08</u> (estimate)	<u>09/10</u> (estimate)
General Fund	\$ 51,772,100	\$ 70,517,198	\$ 91,250,000
Total	\$ 51,772,100	\$ 70,517,198	\$ 91,250,000

No revenues have been generated by this program to date.

**GOVERNOR'S RECOMMENDATION**

*I recommend approval of the Standard Budget.*

**SECTION 3. EXCEPTION BUDGET REQUEST**

**PRIORITY #1 – BUSINESS READY COMMUNITIES PROGRAM – QUALITY CHILDCARE FACILITY INFRASTRUCTURE**

A. EXPLANATION OF REQUEST: Request \$12,000,000 for the Business Ready Communities (BRC) program to address growing demand for workforce improvement projects such as quality childcare facility infrastructure, which is in addition to traditional BRC projects for business recruitment, expansion, and business park development.

More than half of the BRC dollars previously awarded to communities has gone towards business committed projects which create well-paying jobs through business expansion or recruitment. The balance has funded infrastructure for future business development, such as business parks. Projects that create well-paying jobs are given highest priority by the Business Council in its recommendations; however, there is recognition that quality childcare infrastructure projects should also be considered without having to compete with other projects that have higher paying jobs.

The Business Council has developed specific quality child care project criteria which address:

- Workforce development within the child care industry (both internal and external to the specific child care facility)

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** INVESTMENT READY COMMUNITIES  
**UNIT** BUSINESS READY COMMUNITIES

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	1600	1610	001	160

- Greater work force development at the community level for all industries
- Quality-educational care
- Broad-based community support

This request is based on past BRC demand for child care facilities, rising construction costs, and change to BRC maximum awards. Since 2006 there have been three requests for infrastructure or facilities for child care totaling \$5.4 million. Of those requests, one applicant applied for the maximum available at that time (\$1.5 million); however, had it been submitted after rules were revised increasing the maximum award, the request would have been \$500,000 greater. If historic trends are accurate while also considering new maximum awards, a revised annual demand would be \$5.9 million or an estimated \$12 million for the biennium.

**B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:**

1.	0626 – Grants	\$12,000,000	
	<b>Total</b>	<b>\$12,000,000</b>	<b>100% General Fund</b>

**C. PERFORMANCE JUSTIFICATION:** Additional BRC funds are necessary to fund the probable demand for quality child care facilities in addition to increasing demand for traditional economic development infrastructure investments. The Business Council estimates that between four and eight quality child care projects could be funded with this exception request without jeopardizing traditional BRC funding approaches. This exception is necessary so that Wyoming communities, through the BRC program, can continue to grow or recruit well-paying jobs through public infrastructure and alleviate work force constraints caused by the lack of available quality child care. Funding for this item will allow those goals (child care and creation of well-paying jobs) to be mutually achievable, enhance the Business Council's ability to deliver services to communities and will impact performance measure 1.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request. Childcare facility funding should be handled not as an earmark, but rather within the context of the entire Business Ready Community program.*

DEPARTMENT		Wyoming On Line Financial Codes					
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR	
UNIT		085	1600	1610	001	160	
1		2	3	4	5	6	7
Description	Code	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
EXPENDITURES							
GRANT PAYMENTS	0626	0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
GRANTS & AID PAYMENT	0600	0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
EXPENDITURE TOTALS		0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
SOURCE OF FUNDING							
GENERAL FUND	1001	0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
GENERAL FUND/BRA	G	0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000
TOTAL FUNDING		0	79,250,000	12,000,000	91,250,000	(12,000,000)	79,250,000

**DEPARTMENT** WYOMING BUSINESS COUNCIL  
**DIVISION** INVESTMENT READY COMMUNITIES  
**UNIT** COMMUNITY FACILITIES PROGRAM

**Wyoming On Line Financial Codes**

DEPT	DIVISION	UNIT	FUND	APPR
085	1600	1620	001	160

**SECTION 1. UNIT STATUTORY AUTHORITY**

W.S. 9-12-801 through 9-12-804 Community Facilities Grant & Loan Program

**SECTION 2. STANDARD BUDGET REQUEST**

**Part A. Narrative**

The Community Facilities grant and loan program assists with the construction of enhancements to school buildings or the preservation of former school and government facilities that have existing or future community uses. All projects must be related to economic or quality of life development. Facilities will provide space related to community gatherings and functions, recreational, swimming and athletic facilities for community members, particularly youth.

Eligible applicants are counties, cities and towns, joint powers boards and other local government entities. Eligible activities are those that: 1) expand, renovate or remodel existing surplus government facilities or 2) expand, renovate, convert or purchase an interest in a local enhancement to a school building or facility.

Applicants must demonstrate the need for a community facility, commit to adequately maintain the facility for a minimum of four years and must also partner with another local government entity. Additionally, the community/applicant must certify that the project does not adversely compete with existing governmental organizations or businesses.

In accordance with statute, the Business Council is required to prioritize applications. A scoring system is used as a method of prioritizing applications; however, the score is not intended to be the only basis for a final recommendation and award decision.

**Part B. Revenue**

Expenditures made by the Business Council were made from the following revenue sources for the following bienniums:

	<u>05/06</u>	<u>07/08</u> (estimate)	<u>09/10</u> (estimate)
General Fund	\$ 7,432,742	\$ 15,067,258	\$ 23,000,000
Total	\$ 7,432,742	\$ 15,067,258	\$ 23,000,000



DEPARTMENT WYOMING BUSINESS COUNCIL  
 DIVISION INVESTMENT READY COMMUNITIES  
 UNIT COMMUNITY FACILITIES PROGRAM

Wyoming On Line Financial Codes				
DEPT	DIVISION	UNIT	FUND	APPR
085	1600	1620	001	160

No revenues have been generated by this program to date.

**GOVERNOR'S RECOMMENDATION**

*I recommend approval of the Standard Budget.*

**SECTION 3. EXCEPTION BUDGET REQUEST**

**PRIORITY #1 - COMMUNITY FACILITIES GRANT AND LOAN PROGRAM**

A. EXPLANATION OF REQUEST: Request \$8,000,000 to increase funding from the standard budget amount of \$15,000,000 to meet estimated demand (\$23M per biennium).

The Community Facilities Grant and Loan Program was established in 2005 to assist communities to finance the cost to preserve former schools and surplus government facilities that have existing or future uses. Uses include space for community gatherings, recreation, swimming, and athletic facilities. To date 15 projects totaling \$15,382,777 have been awarded through the Community Facilities Program.

B. REQUEST BY OBJECT CODE, FUNDING AMOUNT & FUND SOURCE:

1.	0626 – Grants	\$ 8,000,000	
	<b>Total</b>	<b>\$ 8,000,000</b>	<b>100% General Fund</b>

C. PERFORMANCE JUSTIFICATION: The current demand for the program has outstripped the amount of funds available in the standard budget. Analyzing historical demand and making a calculation of future demand based on projects in development indicates an annual short fall of \$4,000,000 for the remainder of the 07/08 biennium. There is no indication this demand will slow during the next biennium. Funding of this item will enhance the Business Council's ability to deliver services to communities and will impact performance measure 1.

**GOVERNOR'S RECOMMENDATION**

*I recommend denial of this request.*

DEPARTMENT		Wyoming On Line Financial Codes						
DIVISION		DEPT	DIVISION	UNIT	FUND	APPR		
UNIT		085	1600	1620	001	160		
WYOMING BUSINESS COUNCIL		1	2	3	4	5	6	7
INVESTMENT READY COMMUNITIES		Description	Base Budget	Standard Budget	Exception Request	Total Agency Request	Governor's Changes	Governor's Recommendation
COMMUNITY FACILITIES PROGRAM		Code						
EXPENDITURES								
GRANT PAYMENTS		0626	0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
GRANTS & AID PAYMENT		0600	0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
EXPENDITURE TOTALS			0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
SOURCE OF FUNDING								
GENERAL FUND		1001	0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
GENERAL FUND/BRA		G	0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000
TOTAL FUNDING			0	15,000,000	8,000,000	23,000,000	(8,000,000)	15,000,000