

Basics of Cash Flow Analysis: **BUSINESS & PERSONAL**

A WEBNAR **Tuesday APRIL 22, 2014**

TIME: 9:00-10:00 AM Central Time **ATTENDANCE FEE:** \$65 per phone line At the low cost of one registration (one fee per each phone/Internet connection), as many people as you wish in your office can attend the Webinar.

CONFIRMATION:

Will be sent to all registered attendees with easy-to-follow instructions to access the program on your PC and phone! Contact the Association if you do not receive an email confirmation & session handouts in advance of the Webinar.

This Webinar will introduce the Credit Professional to the basic concepts of both business and personal (business owner) cash-flow analyses.

The business cash flow section will include "traditional" EBITDA cash flow, Fixed-Charge Coverage (FCC), Free Cash Flow (FCF), Cash Basis Cash Flow, and the UCA Cash Flow (using the Moody's Risk Analyst software spreadsheet).

The personal cash flow section will detail the cash flow analysis of the "business owner" using the 1040 tax return and personal financial statement. Additionally, the Global Cash Flow or combined "business & personal" cash flow model will be displayed. MAJOR TOPICS:

- **Business & Personal Cash Flow Analyses**
- Calculating the "Traditional" EBITDA, Cash Basis Cash Flow, and UCA Cash Flow
- Global Cash Flow: Combining the Business and Personal Cash Flows.



DAVID OSBURN, is an Adjunct Professor for Regis University and has taught college for 25+ years; covering Finance, Accounting, Economics, Marketing, Banking, Business Law, & Management. David is the founder and managing member of David L. Osburn & Associates LLC, a Las Vegas-based business training and contract CFO firm that provides training for various groups. David looks forward to you joining this informative Webinar session.

Continuing Professional **Education Units** 1 CPE Unit

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USE THE INFORMATION LEARNED IN THIS SESSION TO CONFIDENTALLY EVALUATE THE STRENGTH OF YOUR BUSINESS CUSTOMER AND/ OR THE BUSINESS OWNER!

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For more Information and to register, contact: THE BUSINESS CREDIT MANAGEMENT **ASSOCIATION** Wisconsin Credit Association PO Box 510157 New Berlin WI 53151 Phone: 262.827.2880 Fax: 262.827.2899

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"Cash Flow Analysis:	WEBINAR REGISTRATION Business & Personal" Tue April 22, 2014 9 –10:00 AM CT
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A credit or refund will only be given for cancellations received 5 days prior to the session. Please send your reservation to the Association office listed on this announcement or call 262.827.2880 to register or with questions.

Credit Card (Please contact BCMA/WCA at 262.827.2880)