

ENROLLMENT KIT ORDER FORM

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take **7-10 business days** from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for new sales, EM60811-LDN-TB.

SECTION 1: GENERAL INFORMATION

- Requestor information**

Name _____

Phone _____ - _____ - _____ E-mail _____

- Plan information – check one box per row**

Company name _____

Contract: ☐ Existing ☐ New

Contract number (if assigned) GP _____

- Plan type:** ☐ 401(k) ☐ Money Purchase ☐ Profit Sharing

- Roth:** ☐ Yes ☐ No

- QDIA selected?** ☐ Yes ☐ No

If yes, which QDIA? ☐ Life Cycle Options (*LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL*)

☐ Balanced Options:

_____ SA95 LVIP Delaware Foundation® Conservative Allocation _____ SA1L American Funds Income Fund of America®

_____ SA96 LVIP Delaware Foundation® Moderate Allocation _____ SA2I FTVIPT Franklin Income Securities

_____ SA97 LVIP Delaware Foundation® Aggressive Allocation _____ SA2R Franklin Balanced

_____ SA1B American Funds American Balanced Fund® _____ SALE BlackRock Global Allocation

_____ SA1F American Funds Capital Income Builder®

- Service provider information** TPA name _____

SECTION 2: OPTIONS AND QUANTITIES

- Customized enrollment materials**** English QTY: _____ Spanish QTY: _____

(Complete section 3 & 4 – May include Financial Advisor name and phone on kit)

- Additional materials:**

☐ Participant rollover forms* QTY: _____

- Educational materials:** Additional participant materials, including Spanish materials, which do not contain time-sensitive or plan-specific information, can be ordered at no charge with UPS Ground Shipping via our web site at www.LincolnFinancial.com or through our sales desk.

*Only available in English

**Available in both Spanish and English

SECTION 3: CUSTOMIZATION

- Plan name/title on kit front cover _____

- Financial Advisor information on kit back cover (optional)

Name _____

Firm _____

Phone _____ - _____ - _____ E-mail _____

SECTION 4: SELECT INVESTMENT OPTIONS

- ☐ OFFER ALL investment options in the following list to participants.
☐ OFFER ONLY investment options check marked for a custom lineup.

- ☐ OFFER (EX) Lincoln Ibbotson Insight EXPANDED Series to participants.
☐ OFFER (CO) Lincoln Ibbotson Insight CORE Series to participants.

Conservative

- ☐ Guaranteed Account/Guaranteed Stable Value Account* - EX/CO
☐ SA14 LVIP Money Market - EX/CO

Moderate Conservative

- ☐ SA92 American Century VP Inflation Protection - EX
☐ SA1C American Funds American High-Income TrustSM
☐ SA1E American Funds Bond Fund of AmericaSM
☐ SA1G American Funds Capital World Bond Fund[®]
☐ SA1M American Funds Intermediate Bond Fund of America[®]
☐ SA1T American Funds U.S. Government Securities FundSM
☐ SA12 Delaware Corporate Bond
☐ SA93 Delaware VIP[®] Diversified Income
☐ SA20 Delaware VIP[®] High Yield - EX
☐ SA87 Delaware VIP[®] Limited-Term Diversified Income
☐ SA86 FTVIPT Templeton Global Bond Securities
☐ SAL6 LVIP SSgA Bond Index - EX/CO
☐ SALM PIMCO Total Return - EX

Moderate

- ☐ SA1B American Funds American Balanced Fund[®]
☐ SA1D American Funds American Mutual Fund[®]
☐ SA1F American Funds Capital Income Builder[®]
☐ SA1H American Funds Capital World Growth and Income FundSM
☐ SA1J American Funds Fundamental InvestorsSM
☐ SA1L American Funds Income Fund of America[®]
☐ SA1U American Funds Washington Mutual Investors FundSM
☐ SALF BlackRock Equity Dividend
☐ SALE BlackRock Global Allocation - EX
☐ SA80 BlackRock Large Cap Value
☐ SA61 Delaware VIP[®] Value
☐ SA2I FTVIPT Franklin Income Securities
☐ SA2J FTVIPT Mutual Shares Securities
☐ SA57 Fidelity[®] VIP Equity Income
☐ SA2R Franklin Balanced
☐ SAL1 LVIP Protected Profile 2010 - EX
☐ SAL2 LVIP Protected Profile 2020 - EX
☐ SAL3 LVIP Protected Profile 2030 - EX
☐ SAL4 LVIP Protected Profile 2040 - EX
☐ SALL LVIP Protected Profile 2050 - EX
☐ SA97 LVIP Delaware Foundation[®] Aggressive Allocation - EX/CO
☐ SA95 LVIP Delaware Foundation[®] Conservative Allocation - EX/CO
☐ SA96 LVIP Delaware Foundation[®] Moderate Allocation - EX/CO
☐ SA28 LVIP MFS Value - EX
☐ SAL8 SSgA Russell Large Cap Value[®] Index Non-Lending Series - EX/CO

Moderate Aggressive

- ☐ SA39 AllianceBernstein VPS Small/Mid Cap Value
☐ SA1A American Funds AMCAP Fund[®]
☐ SA1I American Funds EuroPacific Growth Fund[®] - EX
☐ SA1K American Funds Growth Fund of America[®]

Moderate Aggressive (cont.)

- ☐ SA1N American Funds Investment Company of America[®] - EX
☐ SA1P American Funds New Economy Fund[®]
☐ SA1Q American Funds New Perspective Fund[®]
☐ SA81 BlackRock Capital Appreciation - EX
☐ SALG BlackRock Large Cap Growth
☐ SA83 BlackRock Mid-Cap Value Equity
☐ SA56 Delaware VIP[®] Small Cap Value
☐ SA23 Delaware VIP[®] U.S. Growth
☐ SA35 Fidelity[®] VIP Contrafund[®]
☐ SA58 Fidelity[®] VIP Growth
☐ SA70 Janus Aspen Janus
☐ SA55 LVIP Cohen & Steers Global Real Estate - EX
☐ SA11 LVIP Delaware Growth and Income
☐ SA33 LVIP Delaware Social Awareness
☐ SAL7 LVIP Delaware Special Opportunities - EX
☐ SA38 LVIP Mid-Cap Value
☐ SA22 LVIP Mondrian International Value - EX
☐ SAL5 LVIP SSgA International Index
☐ SA27 LVIP SSgA S&P 500 Index - EX/CO
☐ SA29 LVIP T. Rowe Price Growth Stock
☐ SA62 LVIP Templeton Growth
☐ SA19 LVIP Vanguard Domestic Equity ETF
☐ SA59 LVIP Vanguard International Equity ETF - EX/CO
☐ SA67 MFS[®] VIT Utilities
☐ SAL9 SSgA Russell Large Cap Growth[®] Index Non-Lending Series - EX/CO
☐ SALB SSgA Russell Small Cap Value Index Non-Lending Series - EX/CO
☐ SALA SSgA S&P MidCap[®] Index Non-Lending Series - EX/CO

Aggressive

- ☐ SA31 AllianceBernstein VPS Global Thematic Growth
☐ SA1R American Funds New World Fund[®]
☐ SA1S American Funds SMALLCAP World Fund[®]
☐ SA77 BlackRock Energy & Resources
☐ SA76 BlackRock Small/Mid-Cap Growth
☐ SA2C Delaware Small Cap Core
☐ SA94 Delaware VIP[®] Emerging Markets - EX
☐ SA24 Delaware VIP[®] Smid Cap Growth
☐ SA84 Fidelity[®] VIP Mid Cap
☐ SA64 Janus Aspen Enterprise
☐ SA1X LVIP Baron Growth Opportunities
☐ SA36 LVIP SSgA Small-Cap Index - EX/CO
☐ SA17 LVIP T. Rowe Price Structured Mid-Cap Growth - EX
☐ SA65 MFS[®] VIT Growth
☐ SALD SSgA Real Asset Non-Lending Series
☐ SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO
☐ SA63 Wells Fargo Advantage[®] Discovery

100% = Total

*There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact Lincoln Life & Annuity Company of New York at 800 248-0838 for further information.

SECTION 5: PROVIDE SHIPPING ADDRESS

Give street address – NO deliveries are made to a P.O. Box.
Kits are sent via our vendor's "best way."

Company name _____ Phone _____ - _____ - _____

Contact name _____

Address _____

City _____ State _____ Zip _____

Special instructions _____

Lincoln Life & Annuity Company of New York
1300 South Clinton Street, Suite 500
P.O. Box 2248
Fort Wayne, IN 46801-2248
Phone: 800 248-0838
Fax: 260 455-0200

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