

Signed by both college 12/15/10

AGREEMENT
AN ARTICULATION PROGRAM
BETWEEN
ONONDAGA COMMUNITY COLLEGE
and
CAZENOVIA COLLEGE
for
BACHELOR OF PROFESSIONAL STUDIES IN MANAGEMENT
specialization
HEALTH CARE MANAGEMENT

Section I: Introduction

Based upon mutual respect for the integrity of parallel programs and in an effort to better serve students intending to pursue a profession in Management, Onondaga Community College and Cazenovia College hereby enter into agreement of an articulation program. This agreement will outline appropriate course work to be completed at Onondaga Community College for a student intending to matriculate at Cazenovia College.

Objectives of the Agreement:

1. To attract qualified students to Onondaga Community College and to Cazenovia College.
2. To facilitate an efficient transition of qualified students from Onondaga Community College to Cazenovia College.
3. To provide specific advisement for students who intend to undertake their studies at Cazenovia College from both Onondaga Community College faculty and staff and from faculty and staff at Cazenovia College.
4. To encourage academic coordination and other faculty and administration interactions, including curricular reviews.
5. To provide for the exchange of information on the specific successes and failures of this articulation program with the goal of continual improvement.

SECTION II: TRANSFER AGREEMENT

Under the provisions of this program, a student with an A.S. degree in Business Administration from Onondaga Community College can matriculate as a junior in the Bachelor of Professional Studies in Management with a specialization in Health Care Management. A student can complete this degree in two years, as a full time student at Cazenovia College, if the required course work is followed and the student maintains passing grades. A student must have a minimum of a 2.0 G.P.A. for acceptance at Cazenovia College.

To follow Onondaga Community College Business Administration A.S. degree.

Cazenovia College

| | |
|---------------------|---|
| Academic Writing I | 3 |
| Academic Writing II | 3 |
| Math Elective | 3 |
| Elective | 3 |
| Business Elective | 3 |
| American Business | 3 |
| Scientific Literacy | 3 |
| Effective Speaking | 3 |
| Elective | 3 |

| | |
|--------------------------|---|
| Cultural Literacy | 3 |
| World Civil to 1550 | |
| World Civil 1550-present | |
| US History to 1877 | |
| US Hist 1877-present | |
| Art History I | |
| Art History II | |

| | |
|----------|---|
| Elective | 3 |
|----------|---|

| | |
|---------------------------|---|
| Macroeconomics | 3 |
| Microeconomics (Elective) | 3 |
| Financial Accounting | 3 |
| Managerial Accounting | 3 |
| Statistics | 3 |
| Principles Marketing | 3 |
| Elective | 6 |
| Elective | 3 |
| Elective | 4 |
| Elective | 1 |

Onondaga Community College

First Year

| | |
|-------------------------------------|---|
| ENG 103 Freshman Comp & Lit I | 3 |
| ENG 104 Freshman Comp & Lit II | 3 |
| MAT 115 Modeling Decision Making | 3 |
| MAT 116 Decision Making Calculus | 3 |
| BUS 243 Business Law I | 3 |
| *BUS 101 Introduction to Business | 3 |
| *PSY 103 or SOC 103 (LA Elective) | 3 |
| *COM 102 Public Speaking (LA Elect) | 3 |
| Liberal Arts Elective | 3 |

| | |
|-----------------------------------|---|
| *Pick One as a Liberal Arts Elect | 3 |
| HIS 101 World History I | |
| HIS 102 World History II | |
| HIS 105 Early American History | |
| HIS 107 Modern American History | |
| ART 105 History of Art I | |
| ART 106 History of Art II | |

| | |
|-----------------------------|---|
| Physical Education Activity | 2 |
|-----------------------------|---|

Second Year

| | |
|-------------------------------------|---|
| ECO 203 Intro Econ- Macroeconomics | 3 |
| ECO 204 Intro Econ- Microeconomics | 3 |
| BUS 105 Financial Accounting | 3 |
| BUS 106 Managerial Accounting | 3 |
| BUS 219 Statistics | 3 |
| *BUS 121 Marketing (Business Elect) | 3 |
| Liberal Arts Elective | 6 |
| Eng 200 level Elective | 3 |
| Lab Science | 4 |
| Health Elective | 1 |

*Students that take the courses indicated above will be taking required courses for Cazenovia College.

Bachelor of Professional Studies in Management: Health Care Management

Courses needed at Cazenovia College to qualify for graduation for students following the Business Administration A.S. articulation agreement:

Commitment and Choice **or** Ethics (PHI 108 at OCC)
Business Research Methods **or** Market Research
Senior Capstone
Professional Communication Techniques **or** Debate
Diversity/Social Consciousness Course
Visual Literacy Course
Multicultural Contributions
Principles of Management
Human Resources Management (BUS 231 at OCC)
Organizational Behavior
Business Law & Ethics
Business Management Internship
Introduction to Computers (CIS 100 or 120)
Introduction to Health Care Management
Medical Terminology
Legal Aspects of Health Care
Long Term Health Care
Current Trends in health Care
Health Care Planning
Open Electives **9** credits (300-400 level)

To follow Onondaga Community College Business Technology A.A.S. degree:

Cazenovia College

Onondaga Community College

Academic Writing I 3
 Intro to Computers 3
 American Business 3
 Elective 3
 Business Elective 3
 Academic Writing II 3
 Math Elective 3
 Financial Accounting 3
 Principles Marketing 3
 Elective 3
 Elective 1
 Elective 1

First Year

ENG 103 Freshman Comp & Lit I 3
 CIS 100 or 120 3
 BUS 101 Introduction to Business 3
 BUS 102 Mathematics of Business 3
 BUS 243 or 244 Business Law 3
 ENG 104 Freshman Comp & Lit II 3
 MAT 118 Empirical Intro Statistics 3
 BUS 105 Financial Accounting 3
 BUS 121 Principles Marketing 3
 BUS 138 Supervision Management 3
 HUM 270 or Health Elective 1
 Physical Education Elective 1

Second Year

Macro or Microeconomics 3
 Business Elective 3
 Human Resource Mgt 3
 Business Org & Management 3
 Effective Speaking 3
 Elective 3
 Elective 3
 Managerial Accounting 3
 Scientific Literacy 3

ECO 203/204 Macro or Microeconomics 3
 BUS 212 Business Correspondence 3
 *BUS 231 Human Resource Mgt 3
 *BUS 230 Principles of Management 3
 *COM 102 Public Speaking (LA Elect) 3
 Science Elective 3
 BUS Business Elective 3
 *BUS 106 Managerial Accounting(BUS E1) 3
 *PSY 103 or SOC 103(LA Elective) 3

Cultural Literacy 3
 World Civil to 1550
 World Civil 1550-present
 US History to 1877
 US Hist 1877-present
 Art History I
 Art History II

*Pick One as General Elective 3
 HIS 101 World History I
 HIS 102 World History II
 HIS 105 Early American History
 HIS 107 Modern American History
 ART 105 History of Art I
 ART 106 History of Art II

Elective 1

Physical Education Elective 1

*Students that take the courses indicated above will be taking required courses for Cazenovia College.

Bachelor of Professional Studies in Management: Health Care Management

Courses needed at Cazenovia College to qualify for graduation for students following the Business Technology A.A.S. articulation agreement:

Commitment and Choice **or** Ethics (PHI 108 at OCC)
Business Research Methods **or** Market Research
Senior Capstone
Professional Communication Techniques **or** Debate
Diversity Social Consciousness Course
Visual Literacy Course
Multicultural Contributions
Statistics
Organizational Behavior
Business Law & Ethics
Business Management Internship
Introduction to Health Care Management
Medical Terminology
Legal Aspects of Health Care
Long Term Health Care
Current Trends in health Care
Health Care Planning
Open Electives **9** credits (300-400 level)

SECTION III: REVIEW AND REVISION OF THE AGREEMENT

Each institution hereby agrees to notify the other in the event of substantive changes in the courses and programs at its institution which would have an impact upon this Agreement, including the courses and provisions contained herein.

At the request of either party, a review of the contents and/or implementation of the Agreement will be conducted by the two institutions.

SECTION IV: COURSE EQUIVALENCIES AGREEMENT

The Chairperson of the Center for Business and Management Studies at Cazenovia College agrees to notify the Chair of Business Administration at Onondaga Community College at any time syllabi are significantly altered in the specified prerequisite courses. Likewise Onondaga Community College's Chair of Business Administration agrees to notify Cazenovia College if the contents of any prerequisite courses are changed.

SECTION V: TERMINATION AGREEMENT

This Agreement shall remain in force from the date on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled in the program the opportunity to be admitted to Cazenovia under its terms.

IN WITNESS WHEREOF, the parties have hereunto affixed their signatures.

Cazenovia College

Onondaga Community College

Mark John Tierno, D.A.
President
Date _____

Cathleen C. McColgin, Ph.D.
Provost and Senior Vice President
Date _____

Donald A. McCrimmon, Ph.D.
Vice President for Academic Affairs
Date _____

Emmanuel Awuah, Ph.D.
Associate Vice President for Instructional Services
Date _____

Joseph A. Adamo, Ph.D.
Director, Business Management
Date _____

John T. Ryan
Chairperson, Business
Date _____