

**Congratulations on starting your own business.**

Following is an easy guide to help you start purchasing products from your own business.

First: put a ✓ in the boxes next to items you currently use.

Second: Rank how soon you will need to replace the item.

#1: within one week    #2: within two weeks    #3: within three weeks

Third: highlight all the items marked with a #1.

Now you're ready to place your first order. Remember to "Ditto"!

| ✓ | 1,2,3 | Product | SKU | PV | BV | IBO Cost | Retail |
|---|-------|---------|-----|----|----|----------|--------|
|---|-------|---------|-----|----|----|----------|--------|

**SPECIAL SERVICES**

|  |  |  |  |     |     |  |  |
|--|--|--|--|-----|-----|--|--|
|  |  | <b>IBO Webspace</b><br><i>IBO Prospecting Website</i>                      |  | N/A | N/A |  |  |
|  |  | <b>BWW TV</b><br><i>Training and promotional videos</i>                    |  | N/A | N/A |  |  |
|  |  | <b>Business Media Platform (BMP)</b><br><i>Cost based on service level</i> |  | N/A | N/A |  |  |

**LAUNDRY AND APPAREL CARE — LEGACY OF CLEAN PRODUCTS**

|  |  |                                   |               |      |       |       |       |
|--|--|-----------------------------------|---------------|------|-------|-------|-------|
|  |  | SA-8 + BioQuest Laundry Detergent | <b>107856</b> | 3.46 | 10.31 | 10.31 | 12.10 |
|  |  | Tri-Zyme Detergent Booster        | <b>107874</b> | 2.67 | 7.95  | 7.95  | 9.35  |
|  |  | SA-8 Laundry Detergent (Liquid)   | <b>110477</b> | 5.54 | 16.85 | 16.85 | 19.80 |
|  |  | Delicate Laundry Detergent        | <b>110479</b> | 4.69 | 13.98 | 13.98 | 16.45 |
|  |  | All Fabric Bleach                 | <b>107873</b> | 2.79 | 8.29  | 8.29  | 9.75  |
|  |  | PreWash Spray                     | <b>110403</b> | 2.81 | 8.38  | 8.38  | 9.85  |
|  |  | Fabric Softener                   | <b>117778</b> | 3.78 | 11.48 | 11.48 | 13.50 |

**HOUSEHOLD CLEANERS — LEGACY OF CLEAN PRODUCTS**

|  |  |                           |               |      |       |       |       |
|--|--|---------------------------|---------------|------|-------|-------|-------|
|  |  | Multi-Purpose Cleaner     | <b>E0001</b>  | 2.01 | 5.99  | 5.99  | 7.05  |
|  |  | Bathroom Cleaner (refill) | <b>112546</b> | 3.59 | 10.70 | 10.70 | 12.60 |
|  |  | Glass Cleaner Spray       | <b>107881</b> | 1.45 | 4.32  | 4.32  | 5.10  |
|  |  | Soft Cleanser             | <b>110486</b> | 1.69 | 5.03  | 5.03  | 5.90  |
|  |  | Dish Drops (Concentrate)  | <b>110488</b> | 2.80 | 8.34  | 8.34  | 9.80  |
|  |  | All-Purpose Surface Wipes | <b>107888</b> | 2.53 | 7.56  | 7.56  | 8.90  |
|  |  | Dishwasher Detergent      | <b>110489</b> | 3.03 | 9.04  | 9.04  | 10.65 |
|  |  | Multi-Purpose Wipes       | <b>110485</b> | 3.24 | 9.69  | 9.69  | 11.40 |
|  |  | Scrub Buds Pads           | <b>110490</b> | 1.99 | 5.95  | 5.95  | 7.00  |

**WEIGHT MANAGEMENT — BODY KEY PRODUCTS**

|  |  |  |               |       |       |       |       |
|--|--|--|---------------|-------|-------|-------|-------|
|  |  | Meal Replacement Shakes (12 11-oz cartons) | <b>110114</b> | 9.36  | 28.44 | 33.48 | 51.48 |
|  |  | Slim Soup Mix (30 pouches)                 | <b>110113</b> | 11.79 | 35.88 | 42.21 | 64.92 |
|  |  | Appetite Control Chews (30 chews)          | <b>110096</b> | 10.05 | 29.75 | 35.00 | 53.85 |
|  |  | Super Green Aloe Shots (4 shots)           | <b>761486</b> | 5.60  | 16.58 | 19.50 | 30.00 |

**NUTRITION AND WELLNESS**

|  |  |  |               |       |       |       |       |
|--|--|--|---------------|-------|-------|-------|-------|
|  |  | Energy Drink (XS Mixed Case)                         | <b>748178</b> | 7.92  | 23.52 | 23.52 | 27.60 |
|  |  | Nutrilite Snack Bar (Chocolate w/Caramel)            | <b>107383</b> | 3.16  | 9.61  | 11.25 | 17.30 |
|  |  | Nutrilite Twist Tubes (Strawberry Kiwi)              | <b>116872</b> | 3.94  | 11.99 | 14.02 | 21.60 |
|  |  | Nutrilite Meal Bar (Cherry Almond Flavor)            | <b>107386</b> | 5.31  | 16.14 | 18.89 | 29.10 |
|  |  | Nutrilite Protein Shake (Chocolate / 12 bottles)     | <b>106531</b> | 11.52 | 35.04 | 41.28 | 48.60 |
|  |  | Nutrilite Protein Bar (Chocolate/PB flavor, 12 bars) | <b>110305</b> | 7.46  | 22.67 | 26.57 | 40.90 |
|  |  | Nutrilite Sports Drink (Grape, 24 bottles)           | <b>106538</b> | 10.80 | 32.88 | 38.64 | 45.60 |
|  |  | Nutrilite Energy Bars (Vanilla Pretzel, 9 bars)      | <b>106529</b> | 4.46  | 13.56 | 15.92 | 24.50 |
|  |  | Nutrilite Whey Protein Powder                        | <b>114026</b> | 14.59 | 44.32 | 51.90 | 79.85 |

| ✓ | 1,2,3 | Product | SKU | PV | BV | IBO Cost | Retail |
|---|-------|---------|-----|----|----|----------|--------|
|---|-------|---------|-----|----|----|----------|--------|

### FOOD SUPPLEMENTS

|  |  |  |               |       |       |       |       |
|--|--|--|---------------|-------|-------|-------|-------|
|  |  | Multi-Vitamins/Minerals ( <b>Double X, 31 days</b> )         | <b>A4300</b>  | 21.73 | 66.05 | 55.04 | 84.70 |
|  |  | Daily Multi-Vitamins/Minerals ( <b>Daily, 180 tabs</b> )     | <b>A4230</b>  | 7.46  | 22.67 | 18.89 | 29.10 |
|  |  | Kid's MultiTarts ( <b>Nutrilite Kids Chew., 60 tabs</b> )    | <b>104276</b> | 4.78  | 14.53 | 12.11 | 18.65 |
|  |  | Fruits & Veggies ( <b>Concitr. Fruits&amp;Veg, 60 tabs</b> ) | <b>100648</b> | 11.59 | 35.22 | 29.35 | 45.15 |
|  |  | EFA's ( <b>Ocean Essentials Bal. Health, 90 gels</b> )       | <b>A8914</b>  | 7.20  | 21.90 | 18.25 | 28.10 |
|  |  | Calcium ( <b>Cal Mag D Advanced, 180 tabs</b> )              | <b>110610</b> | 7.07  | 21.50 | 17.92 | 27.60 |
|  |  | <b>Complex for Hair, Skin &amp; Nails, 60 tabs</b>           | <b>A7553</b>  | 5.47  | 16.62 | 13.85 | 21.30 |

### SKIN CARE

|  |  |  |               |       |       |       |       |
|--|--|--|---------------|-------|-------|-------|-------|
|  |  | Normal / Dry Skin Care ( <b>essentials hydrating</b> )       | <b>105489</b> | 13.30 | 40.44 | 33.70 | 51.90 |
|  |  | Combination / Oily Skin Care ( <b>essentials balancing</b> ) | <b>105487</b> | 13.30 | 40.44 | 33.70 | 51.90 |
|  |  | Alpha Hydroxy ( <b>Alpha Hydroxy Serum Plus</b> )            | <b>107992</b> | 11.16 | 33.94 | 28.28 | 43.50 |
|  |  | Daily Exfoliator ( <b>Skin Refinishing Lotion</b> )          | <b>100240</b> | 13.42 | 40.81 | 34.01 | 52.35 |
|  |  | Wrinkle-Fighting Moisturiser ( <b>Youth XTend Lotion</b> )   | <b>113804</b> | 23.68 | 72.00 | 60.00 | 92.00 |
|  |  | Eye Cream ( <b>Replenishing Eye Crème</b> )                  | <b>105531</b> | 7.63  | 23.18 | 19.32 | 29.75 |
|  |  | Acne Cream ( <b>clear.now Skin Care System</b> )             | <b>701940</b> | 8.79  | 26.72 | 31.41 | 48.36 |

### COSMETICS \*SKU varies with color

|  |  |   |                |      |       |       |       |
|--|--|---|----------------|------|-------|-------|-------|
|  |  | Foundation & Powder ( <b>Shimmer Loose Powder</b> ) | <b>110083</b>  | 5.27 | 16.01 | 18.73 | 28.80 |
|  |  | Hydrating Foundation ( <b>Chablis</b> )             | <b>106134</b>  | 4.98 | 15.12 | 17.69 | 27.25 |
|  |  | Essentials Mineral Foundation ( <b>Medium</b> )     | <b>105534</b>  | 3.92 | 11.92 | 13.96 | 21.50 |
|  |  | Lipstick ( <b>Artistry Lip Colour</b> )             | <b>various</b> | 3.09 | 9.39  | 11.06 | 17.00 |

### TOILETRIES

|  |  |  |               |      |      |      |       |
|--|--|--|---------------|------|------|------|-------|
|  |  | Toothpaste ( <b>Glister Multiaction Fluoride</b> )   | <b>E9530</b>  | 1.24 | 3.76 | 4.42 | 5.20  |
|  |  | Hand Soap ( <b>Antibacterial Liquid Hand Soap</b> )  | <b>E2171</b>  | 1.24 | 3.77 | 4.43 | 5.20  |
|  |  | Bar Soap ( <b>4-in-1 Family Bar, 6 ct</b> )          | <b>E2170</b>  | 2.67 | 8.12 | 9.55 | 11.25 |
|  |  | Liquid Shower Soap ( <b>Refreshing Body Wash</b> )   | <b>E2162</b>  | 1.52 | 4.62 | 5.44 | 6.40  |
|  |  | Deodorant Stick ( <b>Body Series Stick</b> )         | <b>100276</b> | 1.24 | 3.77 | 4.43 | 5.20  |
|  |  | Deodorant Roll-On ( <b>Body Series Roll-on</b> )     | <b>E2178</b>  | 1.24 | 3.77 | 4.43 | 5.20  |
|  |  | Lotion ( <b>Body Series Hand &amp; Body Lotion</b> ) | <b>E2175</b>  | 2.12 | 6.43 | 7.56 | 8.90  |

### HAIR CARE

|  |  |   |               |      |      |      |      |
|--|--|---|---------------|------|------|------|------|
|  |  | 2-in-1 Shampoo & Conditioner ( <b>Satinique 2-in-1</b> )  | <b>115304</b> | 2.08 | 6.32 | 7.43 | 9.00 |
|  |  | Shampoo ( <b>Satinique Smooth Moisture</b> )              | <b>110655</b> | 2.08 | 6.32 | 7.43 | 9.00 |
|  |  | Conditioner ( <b>Satinique Smooth Moisture</b> )          | <b>110664</b> | 2.08 | 6.32 | 7.43 | 9.00 |
|  |  | Extra Volume Shampoo                                      | <b>110657</b> | 2.08 | 6.32 | 7.43 | 9.00 |
|  |  | Spray Mousse ( <b>Volumising Mousse</b> )                 | <b>E5085</b>  | 0.72 | 2.14 | 3.69 | 4.35 |
|  |  | Hair Spray, Aerosol ( <b>Final Step Finishing Spray</b> ) | <b>E8789</b>  | 1.07 | 3.18 | 5.48 | 6.45 |

|   |                            |                                |    |    |
|---|----------------------------|--------------------------------|----|----|
| <b>IBO Delivery Options (order before tax &amp; delivery)</b>   |                            | <b>SUBTOTAL</b>                | \$ | \$ |
| <b>Standard Delivery</b>  | \$120 - \$299.99 = \$16.75 |                                |    |    |
| \$0.01 - \$49.99 = \$6.75   | \$300 - \$749.99 = \$21.75 | Sales Tax ( % of retail cost)  |    | \$ |
| \$50.00 - \$119.99 = \$11.75  | \$750 or more = free       | Food Tax ( % of retail cost)   |    | \$ |
| Ground Express: Delivery in 2-5 business days. Delivery in 2-3 business days. (Standard delivery charge + \$8.95; orders over \$750 = +\$41.70) |                            | Delivery Charge \$             |    |    |
|   |                            | (based on IBO cost + presets)  |    |    |
|   |                            | <b>Total amount to be paid</b> |    | \$ |

Credit Card # \_\_\_\_\_ Exp Date \_\_\_\_\_ Name on card \_\_\_\_\_

Order #2 PV= \_\_\_\_\_ BV= \_\_\_\_\_ Cost= \_\_\_\_\_ Retail= \_\_\_\_\_ Tax= \_\_\_\_\_ Del.= \_\_\_\_\_ Total= \_\_\_\_\_

Order #3 PV= \_\_\_\_\_ BV= \_\_\_\_\_ Cost= \_\_\_\_\_ Retail= \_\_\_\_\_ Tax= \_\_\_\_\_ Del.= \_\_\_\_\_ Total= \_\_\_\_\_

Product & shipping information subject to change; consult www.Amway.com for latest information.